



Technology Solution **Proposal**

Specialized technology and advisory solutions.
Impacting communities for good.







AMS.NET | MGT
AMS.NET, LLC. D/B/A
MGT Impact Solutions

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AMS.NET, LLC. D/B/A MGT Impact Solutions
502 Commerce Way, Livermore, CA 94551
(925) 245-6100 | Fax (925) 245-6150
www.mgt.us

Introduction

At AMS.NET, part of MGT, we are trusted advisors driven by social impact. Our specialized technology and advisory solutions address the mission-critical problems that live at the top of our client's leadership agenda. From aging technology and cybersecurity threats to budgetary constraints, we take on the toughest challenges – and succeed together.

Our suite of comprehensive technology solutions, spanning **cybersecurity**, **managed services**, **SaaS**, **physical security**, **network infrastructure**, **cloud and data**, **communications**, **cabling,** and more empower you to effortlessly conquer your toughest technology obstacles. Please refer to our customer price quote for specific manufacturers, parts, pricing and professional services proposed as a part of this solution.

A Social Impact Commitment

DEFINED BY IMPACT

Our expertise and familiarity with education, local government, and business enables us to provide Monrovia Unified School District with technology solutions that address your unique challenges, deliver positive outcomes, and impact the communities your serve.

MGT's Expertise

MGT brings **50 years** of experience and more than 900 professionals driving positive social change with technology and advisory solutions for education, government, and enterprise companies. We have a national presence with local engineering and cabling resources.

Strategy & Implementation

Working alongside an organization's C-suite, we help leaders co-create strategy through organizational reviews and data analytics to create actionable roadmaps for success.

IT Infrastructure & Digital

We provide engineering expertise to modernize IT infrastructure and ensure your technology implementation is properly designed, integrated, modernized, and maintained.

Cybersecurity & Resilience

From real-time, 24/7 monitoring to proactive threat detection and rapid incident response, we can give you the tools to heighten your network's security posture and keep it there.

Performance & Operations

Bridging the gap between strategy and enduring change, we support efficient revenue allocation, promote economic development, and create fairness in hiring and contracting systems.

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Project Cost Summary – Monrovia Unified School District

Project Information

Monrovia Unified School District - DO - Integrated Communications - 217884
Project # 217884
October 27, 2026

Account Manager

Sonia Godoy
sgodoy@mgt.us
(562) 378-4588

AMS.NET Quote #	Description	Subtotal	Taxes	Total
Q-00110692	Bonds	$452.20	$0.00	$452.20
Q-00110612	DO - Camera Mounts and Professional Services	$4,873.10	$130.65	$5,003.75
Q-00110496	DO - Integrated Communications - Professional Services Only	$10,011.58	$0.00	$10,011.58
Q-00110505	DO - Integrated Communications- Cabling	$29,638.76	$565.51	$30,204.27

Project Summary

Project Total	$44,975.64
Estimated Total Taxes	$696.16
Grand Total	**$45,671.80**

Vendor: AMS.NET, LLC.
Address: 502 Commerce Way, Livermore, CA 94551
Phone: (925) 245-6100
SPIN: 143005880

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Customer Quotations – Monrovia Unified School District - DO - Integrated Communications - 217884

Customer
Monrovia Unified School District
325 E Huntington Dr Monrovia, CA 91016-6419
ATTN:

Project Name	Monrovia Unified School District - DO - Integrated Communications - 217884
Project #	217884
Expiration Date	
Account Mgr.	Sonia Godoy (562) 378-4588 sgodoy@mgt.us
Inside Account Mgr.	Vanessa Anderson (562) 846-4492 vanderson@mgt.us

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00110692, Bonds					
1	**TSG-PR-OTH-BONDFEE** Payment and Performance Bond Fee	MGT	1.00	$452.20	$452.20

Subtotal:	$ 452.20
Estimated Tax:	$ 0.00
Quote Total:	**$ 452.20**

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00110612, DO - Camera Mounts and Professional Services					
1	**ACC-MNT-CJBOX-1** Circle Junction Box	Verkada	4.00	$116.10	$464.40
2	**ACC-CAM-SHIELD-1** Camera Weather Shield	Verkada	2.00	$71.10	$142.20
3	**ACC-MNT-SJBOX-1** Square Junction Box Mount	Verkada	3.00	$98.10	$294.30
4	**ACC-MNT-ARM-1** Arm Mount	Verkada	1.00	$116.10	$116.10
5	**ACC-MNT-HPEND-1** Four-Camera Multisensor Pendant Cap Mount	Verkada	1.00	$143.10	$143.10
6	**TSG-PR-PHY-VSCAMERA-SNGL-U** Labor: IP Camera Configuration - Fixed (Mounting Not Included)	MGT	4.00	$250.00	$1,000.00

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7	**TSG-PR-PHY-VSCAMERA-LPR-U** Labor: IP Camera Configuration - LPR (Mounting Not Included)	MGT	1.00	$1,000.00	$1,000.00
8	**TSG-PR-PHY-VSCAMERA-QUAD-U** Labor: IP Camera Configuration - Quad Imager (Mounting Not Included)	MGT	2.00	$400.00	$800.00
9	**TSG-HR-PHY-PM-S** Labor: Project Manager - Physical Security	MGT	4.00	$200.00	$800.00
10	**TSG-PR-OTH-SHIP** Freight and Handling	MGT	1.00	$113.00	$113.00

Subtotal:	$4,873.10
Estimated Tax:	$ 130.65
Quote Total:	**$5,003.75**

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00110496, DO - Integrated Communications - Professional Services Only					
1	**TSG-PR-UCM-SPK-IP-U** Labor: IP Speaker Configuration and Installation (Backbox mounting not Included)	MGT	18.00	$192.31	$3,461.58
2	**TSG-PR-UCM-SPK-IP-U** Labor: Strobe Configuration and Installation (Backbox mounting not Included)	MGT	4.00	$250.00	$1,000.00
3	**TSG-PR-UCM-IPBTN-U** Labor: Panic IP Button Configuration (Mounting not Included)	MGT	1.00	$250.00	$250.00
4	**TSG-PR-UCM-SWIRE-SRV-U** Labor: Installation of Singlewire Server	MGT	1.00	$750.00	$750.00
5	**TSG-PR-UCM-SWIRE-OFFICE-U** Labor: Configuration of up to 5 Pre-Recorded Notifications, up to 5 zones, Command Center for Emergency Notification, Live Audio Page, Configuration of Panic Buttons, and 911 Alerting and Testing.	MGT	15.00	$250.00	$3,750.00
6	**TSG-HR-UCM-PM-S** Labor: Project Manager - Unified Communications	MGT	4.00	$200.00	$800.00

Subtotal:	$10,011.58
Estimated Tax:	$ 0.00
Quote Total:	**$10,011.58**

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00110505, DO - Integrated Communications- Cabling					
2	**61UJK-RP6** Cat 6 Component-Rated UTP Connector, purple	Leviton Manufacturing Company, Inc.	44.00	$7.69	$338.36
3	**61UJK-RY6** Cat 6 Component-Rated UTP Connector, Yellow	Leviton Manufacturing Company, Inc.	14.00	$7.69	$107.66

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4	**10136339** Berk-tek Cat 6 PVC Blue Berk-Tek Berk-Tek Boxed (Reel) Cable - Copper	Berk-Tek	6.00	$251.25	$1,507.50
5	**49255-H24** Leviton 24 Port CAT 6 Snap In Patch Panel Leviton Manufacturing Company, Inc. Connectors Patch Panel - Copper	Leviton Manufacturing Company, Inc.	2.00	$50.00	$100.00
5	**AMS-CP-HARDWARE-MISC** CD560-03V	Cabling	44.00	$6.50	$286.00
6	**AMS-CP-HARDWARE-MISC** 6H460-3Y	Cabling	14.00	$6.50	$91.00
7	**6D460-7L** CAT6 Slim Line Patch Cable - Blue 7'	Leviton Manufacturing Company, Inc.	100.00	$7.98	$798.00
8	**6D460-5L** CAT6 Slim Line Patch Cable - Blue 5'	Leviton Manufacturing Company, Inc.	60.00	$8.00	$480.00
9	**65970** 3/4" EMT 10' Pipe (Per 10ft Pricing)	Platt Electric	15.00	$18.13	$271.95
10	**641064** 3/4" EMT Connector	Platt Electric	5.00	$2.55	$12.75
11	**641068** 3/4" EMT Coupler	Platt Electric	12.00	$2.65	$31.80
12	**66498** 2 hole strap	Generic-Conduit	30.00	$0.33	$9.90
13	**65986** 3/4" Plastic Insulating Bushing, Threaded	Platt Electric	5.00	$0.73	$3.65
14	**297855** 3/4" Single Gang RACO box	Platt Electric	5.00	$6.56	$32.80
15	**295589** Single Gang RACO Cover	Platt Electric	5.00	$1.75	$8.75
16	**31-388** IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	Erico	1.00	$14.30	$14.30
17	**JETLINE** 6500' PULL STRING	Jetline	1.00	$54.34	$54.34
18	**CAT16HP4Z34** 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	100.00	$4.81	$481.00
19	**AMS-CP-CONSUMABLES** Cabling Consumables: Tape,String, Labels, Lube	Cabling	5.00	$50.00	$250.00
20	**AMS-CP-HARDWARE-MISC** SCISSOR LIFT	Cabling	1.00	$0.00	$0.00
21	**AMS-CP-HARDWARE** Cabling: Mounting Hardware	Cabling	5.00	$50.00	$250.00
22	**AMS-FREIGHT** Freight and Handling	None	1.00	$60.00	$60.00
23	**TSG-PR-CAB-DATA-6-U** Labor: Cabling - Prevailing Wage - CAT6 Drop MGT will install new cat 6 cabling to 18 locations. At 4 locations there will be 2 cables pulled for the strobes	MGT	18.00	$539.00	$9,702.00
24	**TSG-PR-CAB-MOUNT-SPKINT-U** Labor: Clock/Speaker Surface Installation/Mount	MGT	18.00	$135.00	$2,430.00

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25	**TSG-PR-CAB-ACPANIC-U** Labor: Cabling - Panic Button Cable and Mount (configuration quoted separately)	MGT	1.00	$67.00	$67.00
26	**TSG-PR-CAB-CONDUIT-U** Labor: Install Conduit per 10" stick	MGT	15.00	$135.00	$2,025.00
27	**TSG-PR-CAB-PW-S** Labor: Cabling - Prevailing Wage MGT will remove all the existing patch cords from the MDF. MGT will identify what cable goes to each switch port	MGT	8.00	$135.00	$1,080.00
28	**TSG-PR-CAB-MOUNT-CAMERA-U** Labor: Surveillance Camera Installation (configuration quoted separately)	MGT	7.00	$539.00	$3,773.00
29	**TSG-PR-CAB-DATA-CAMERA-U** Labor: Cabling - Prevailing Wage Cabling - Camera MGT will install new cat 6 cabling to all new locations on the map. All new cabling will be tested and certified	MGT	7.00	$539.00	$3,773.00
30	**TSG-PR-CAB-PW-S** Labor: Cabling - Prevailing Wage MGT will remove the all of the old camera material that is located on the top of the file cabinet	MGT	1.00	$135.00	$135.00
31	**TSG-PR-CAB-PW-S** Labor: Cabling - Prevailing Wage MGT will remove the old cameras and cover the existing holes.	MGT	4.00	$135.00	$540.00
32	**TSG-HR-CAB-PM-S** Labor: Project Manager - Low Voltage Cabling	MGT	6.00	$154.00	$924.00

Subtotal:	$29,638.76
Estimated Tax:	$ 565.51
Quote Total:	**$30,204.27**

Order Summary

Project Total	$44,975.64
Estimated Total Taxes	$696.16
Grand Total	**$45,671.80**

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Terms and Conditions

1. AMS.NET, LLC. will require a purchase order referencing this Quote #.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET, LLC. accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the Customer, the Customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, LLC. D/B/A MGT Impact Solutions and shipped to destinations where sales tax is applicable will be subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET, LLC. will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET, LLC. within 24 hours of delivery.

7. Returns. Returns for credit will be accepted at AMS.NET, LLC. D/B/A MGT Impact Solutions' discretion and are subject to manufacturer returns policies as well. Cisco and Meraki orders cannot be modified starting at 50 days prior to the current estimated ship date. Cisco and Meraki have a no return for credit RMA policy. Please make sure your order is accurate before AMS.NET, LLC. D/B/A MGT Impact Solutions places the order with the manufacturer. Returns for credit must be initiated within 20 days of customer receipt of goods. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 20% of the purchase price, unless waived by the manufacturer. All shipments must have a valid RMA number from AMS.NET, LLC. D/B/A MGT Impact Solutions before returning. To make a returns for credit request, please contact your Account Manager listed on page one of this quote.

A copy of AMS.NET, LLC.'s full RMA policy is available for review online at https://bit.ly/4axLRVg.

8. The laws of the state where the item is shipped will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS.NET, LLC. D/B/A MGT Impact Solutions warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS.NET, LLC. D/B/A MGT Impact Solutions further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship during the products' manufacturer warranty period. AMS.NET, LLC. D/B/A MGT Impact Solutions warrants Installation for a period of one year days commencing upon when AMS.NET, LLC. D/B/A MGT Impact Solutions completes the installation under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS.NET, LLC. D/B/A MGT Impact Solutions does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not

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limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS.NET, LLC. D/B/A MGT Impact Solutions shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS.NET, LLC. D/B/A MGT Impact Solutions hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS.NET, LLC. D/B/A MGT Impact Solutions any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.NET, LLC. D/B/A MGT Impact Solutions. Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

For repair or replacement requests, please contact our Customer Service Department at (800) 893-3660 Option 2,2. Email requests should be sent to tac@mgt.us.

11. Cisco Cloud services purchased from AMS.NET, LLC. D/B/A MGT Impact Solutions requires customer to accept Cisco's General Terms agreement located on Cisco Systems' Website. This Cisco General Terms Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Cisco General Terms Agreement includes the applicable Offer Description(s) located at www.cisco.com/c/dam/en_us/about/doing_business/legal/Cisco_General_Terms.pdf (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service.

12. The final price of all labor in this quote is contingent upon the customer providing AMS.NET, LLC. D/B/A MGT Impact Solutions full site access, with keys or a dedicated escort, for a period of at least nine consecutive hours per working day. Any existing pathway being pulled through is assumed to be easily discoverable, and meeting BICSI standards, such as the fill ratio, lack of non-cabling material in the conduit, and appropriate number of LBs. Additionally, any interior wall penetrations are assumed to be drywall or a like material unless otherwise noted in the labor scope for this project. Any deviation from these assumptions may result in additional costs to the customer based on the time added to the project.

AMS.NET, LLC.
Tax ID: 94-3291626

C7 & C10 Contractor Licenses: 763508

Full terms and conditions can be viewed on our website at https://bit.ly/4ki2PKJ.

Purchase Order

Please make your purchase order to AMS.NET, LLC. and email it to Sonia Godoy at sgodoy@mgt.us. You may also return it by mail to 502 Commerce Way, Livermore, CA 94551.

Signature: _____

Name: Dr. Paula Hart-Rodas

Title: Superintendent, Monrovia USD

Date: 11/18/2026