

Fruhauf Uniforms, Inc. • 800 E. Gilbert • Wichita, KS 67211 • 316-263-7500 • FAX Sales:316-263-5550 Purchasing:316-263-4111 • sales@fruhauf.com
ORDER TYPE

Quote

Sales Order Number: 22-S56896

Quote Number:

By: Mr. Mark R Elrod

Cust. Phone: (678) 874-3702

Cust.FAX:

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Sold To: Cust. Lookup: **22B-18686**
Mr. Charles Conner
Tucker HS
5036 LaVista Rd
Tucker, GA 30084

Ship To:
Mr. Charles Conner
Tucker HS
5036 LaVista Rd
Tucker, GA 30084

Special Notes: **Prices good for 90 Days.** Due to Covid-19 and its effect on us and our suppliers, delivery is contingent on our ability to acquire the supplies to manufacture your custom garment in a timely fashion.

This Quote is good for 60 days from the date above

| DATE | TERMS | F.O.B. | P.O. Number | SHIP VIA | WEIGHT | | |
|-----------|-----------------|------------|-------------|-----------------------------|------------|----------|-------------|
| 1/10/2023 | NET 30 Days | Tucker, GA | | Ground | 0 lbs 0 oz | | |
| QTY | ITEM | Size | Color | DESCRIPTION | ETA | PRICE | AMOUNT |
| 120 | 22B/18686REGCT/ | | | REG BAND COAT 22B/18686 | | \$290.31 | \$34,837.20 |
| 120 | 22B/18686REGBIB | | | REG BAND BIBBERS 22B/18686 | | \$123.85 | \$14,862.00 |
| 120 | 22B/18686REGBPL | | | REG BAND BREASTPLATE | | \$126.17 | \$15,140.40 |
| 120 | 22B/18686REGCAP | | | REG BAND CAPE 22B/18686 | | \$71.91 | \$8,629.20 |
| 120 | 22B/18686REGSH | | S | REG BAND SHAKO W/MIRROR | | \$75.48 | \$9,057.60 |
| 120 | BOX/TUFTOTE | | A | TUF-TOTE | | \$14.72 | \$1,766.40 |
| 120 | PLUME | | REP | PLUME - REP SUPPLY | | \$29.90 | \$3,588.00 |
| 4 | 22B/18686DMCT1 | | | DRUM MAJOR COAT 1 | | \$306.80 | \$1,227.20 |
| 4 | 22B/18686DMBIBS | | | DRUM MAJOR BIBBERS 1 | | \$123.85 | \$495.40 |
| 4 | 22B/18686DMCAP | | | DRUM MAJOR CAPE 1 | | \$258.50 | \$1,034.00 |
| 4 | 22B/18686DMBUS | | S | DRUM MAJOR BUSBY 1 | | \$157.45 | \$629.80 |
| 4 | DMPLUME1 | | REP | DM PLUME 1 - REP SUPPLY | | \$36.15 | \$144.60 |
| 4 | 22B/18686DMCT2 | | | DRUM MAJOR COAT 2 | | \$306.80 | \$1,227.20 |
| 4 | 22B/18686DMBIBS | | | DRUM MAJOR BIBBERS 2 | | \$123.85 | \$495.40 |
| 4 | 22B/18686DMCAP | | | DRUM MAJOR CAPE 2 | | \$258.50 | \$1,034.00 |
| 4 | 22B/18686DMBUS | | S | DRUM MAJOR BUSBY 2 | | \$157.45 | \$629.80 |
| 4 | DMPLUME2 | | REP | DM PLUME 2 - REP SUPPLY | | \$36.15 | \$144.60 |
| 8 | 22B/18686DMPRS | | | DRUM MAJOR PR SPATS | | \$17.86 | \$142.88 |
| 128 | HNGR/BAR/17IN | | A | 17 IN HANGER W/ TRS BAR | | \$0.00 | \$0.00 |
| 128 | GBAG | | REP | GARMENT BAG - REP SUPPLY | | \$11.89 | \$1,521.92 |
| 1 | BANNER | | REP | PRINTED BANNER - REP SUPPLY | | \$536.00 | \$536.00 |
| 1 | FRAME | | REP | BANNER FRAME - REP SUPPLY | | \$220.00 | \$220.00 |

Delivery is up to 180 . Days after receipt of Purchase Order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required.

A 4% convenience fee will be added to all credit card and purchasing card orders. If taxes are applicable, add to total.

*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Thank You!

| | |
|-----------------------------|--------------------|
| Subtotal: | \$97,363.60 |
| Sales Tax: | \$0.00 |
| Total: | \$97,363.60 |
| PrePayments Received | |
| Balance Due | \$97,363.60 |

Fruhauf Uniforms, Inc. • 800 E. Gilbert • Wichita, KS 67211 • 316-263-7500 • FAX Sales:316-263-5550 Purchasing:316-263-4111 • sales@fruhauf.com
ORDER TYPE

Quote

Sales Order Number: 22-S57109

Quote Number:

By: Mr. Mark R Elrod

Cust. Phone:

Cust.FAX:

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Sold To: Cust. Lookup: **22B-18887**
Accounts Payable
DeKalb County Schools
1701 Mountain Industrial Blvd.
Stone Mountain, GA 30083

Ship To:
Ms. Amy Caputo
Dunwoody HS
5035 Vermack Rd
Dunwoody, GA 30338

Special Notes: **Prices good for 90 days.** Due to Covid-19 and its effect on our suppliers, delivery is contingent on our ability to acquire the supplies to manufacture your custom garment fashion. Shipping Charges are estimated, exact charges will be added to Invoice.

This Quote is good for 60 days from the date above

| DATE | TERMS | F.O.B. | P.O. Number | SHIP VIA | WEIGHT | | |
|-----------|-----------------|-------------|-------------|------------------------------|------------|---------|------------|
| 1/10/2023 | NET 30 Days | Wichita, KS | | Ground | 0 lbs 0 oz | | |
| QTY | ITEM | Size | Color | DESCRIPTION | ETA | PRICE | AMOUNT |
| 89 | 22B/18887REGVES | | | RB VEST TRIM #1 COLOR #1 | | \$39.37 | \$3,503.93 |
| 89 | 22B/18887REGVES | | | RB VEST TRIM #1 COLOR #2 | | \$39.37 | \$3,503.93 |
| 89 | 22B/18887REGVES | | | RB VEST TRIM #2 COLOR #1 | | \$23.00 | \$2,047.00 |
| 89 | 22B/18887REGVES | | | RB VEST TRIM #2 COLOR #2 | | \$23.00 | \$2,047.00 |
| 89 | 22B/18887REGDET | | | RB DET TAIL COLOR #1 | | \$45.71 | \$4,068.19 |
| 89 | 22B/18887REGDET | | | RB DET TAIL COLOR #2 | | \$45.71 | \$4,068.19 |
| 89 | 22B/18887REGDET | | | RB DET TAIL TRIM COLOR #1 | | \$20.92 | \$1,861.88 |
| 89 | 22B/18887REGDET | | | RB DET TAIL TRIM COLOR #2 | | \$20.92 | \$1,861.88 |
| 89 | PRINTEDSHIRT | | REP | PRINTED SHIRT-COLOR #1 REP- | | \$60.49 | \$5,383.61 |
| 89 | PRINTEDSHIRT | | REP | PRINTED SHIRT-COLOR #2 REP- | | \$60.49 | \$5,383.61 |
| 89 | PLUME | | REP | 14" FR UP CUST/COLOR #1 REP- | | \$30.96 | \$2,755.44 |
| 89 | PLUME | | REP | 14" FR UP CUST/COLOR #2 REP- | | \$30.96 | \$2,755.44 |

Delivery is up to 180 . Days after receipt of Purchase Order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required.

A 4% convenience fee will be added to all credit card and purchasing card orders. If taxes are applicable, add to total.

*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Thank You!

| | |
|-----------------------------|--------------------|
| Subtotal: | \$39,240.10 |
| Sales Tax: | \$0.00 |
| Shipping: | \$445.00 |
| Total: | \$39,685.10 |
| PrePayments Received | |
| Balance Due | \$39,685.10 |

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ORDER TYPE

Quote

Sales Order Number: 22-S56965

Quote Number:

By: Mr. Mark R Elrod

Cust. Phone: (678) 874-0954

Cust.FAX:

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Sold To: Cust. Lookup: **16B-16243**
Mr. Zachary Nealy
Columbia HS
2106 Columbia Drive
Decatur, GA 30032

Ship To:
Mr. Zachary Nealy
Columbia HS
2106 Columbia Drive
Decatur, GA 30032

Order can be placed with a P.O. for full amount and payment due within 30 days of shipment, or Fruhauf offers a 2% discount for 50% down at time of order placement and remainder due within 30 days of shipment or a 4% discount for 100% prepayment at time of order placement. Booster purchases require 50% prepayment with signed guarantee of payment. Discounts do not apply to Credit Card or P-Card purchases.

Special Notes: **Prices good for 90 days.** Due to Covid-19 and its effect on us and our suppliers, delivery is contingent on our ability to acquire the supplies to manufacture your custom garment in a timely fashion.

This Quote is good for 60 days from the date above

| DATE | TERMS | F.O.B. | P.O. Number | SHIP VIA | WEIGHT | | |
|-----------|---------------|-------------|-------------|-----------------------------|------------|----------|-------------|
| 1/10/2023 | NET 30 Days | Decatur, GA | | Ground | 0 lbs 0 oz | | |
| QTY | ITEM | Size | Color | DESCRIPTION | ETA | PRICE | AMOUNT |
| 130 | REGCT | | | REG BAND COAT | | \$321.78 | \$41,831.40 |
| 130 | REGBIBS | | | REG BAND BIBBERS | | \$100.09 | \$13,011.70 |
| 130 | REGSHAKO | | S | REG BAND SHAKO | | \$71.11 | \$9,244.30 |
| 130 | SHAKOCASE | | REP | SHAKO CASE - REP SUPPLY | | \$11.45 | \$1,488.50 |
| 130 | PLUME | | REP | PLUME - REP SUPPLY | | \$33.45 | \$4,348.50 |
| 5 | DMCT | | | DRUM MAJOR COAT #1 (WHITE) | | \$503.25 | \$2,516.25 |
| 5 | DMBPLATE | | | DM REV. BREASTPLATE #1 | | \$269.93 | \$1,349.65 |
| 5 | DMKNOTS | | A | DM PR EPAULETTES #1 | | \$65.75 | \$328.75 |
| 5 | DMBIBS | | | DRUM MAJOR BIBBERS #1 | | \$192.15 | \$960.75 |
| 5 | DMCAPE | | | DRUM MAJOR CAPE #1 | | \$361.43 | \$1,807.15 |
| 5 | DMSPATS | | S | DRUM MAJOR PR SPATS #1 | | \$27.40 | \$137.00 |
| 5 | DMBUSBY | | S | DRUM MAJOR BUSBY #1 | | \$153.26 | \$766.30 |
| 5 | DMPLUME | | REP | DRUM MAJOR PLUME #1-REP | | \$36.45 | \$182.25 |
| 5 | DMCT | | | DRUM MAJOR COAT #2 (GREY) | | \$503.25 | \$2,516.25 |
| 5 | DMBPLATE | | | DM REV BREASTPLATE #2 | | \$269.93 | \$1,349.65 |
| 5 | DMKNOTS | | A | DM PR EPAULETTES #2 | | \$65.75 | \$328.75 |
| 5 | DMBIBS | | | DRUM MAJOR BIBBERS #2 | | \$192.15 | \$960.75 |
| 5 | DMCAPE | | | DRUM MAJOR CAPE #2 | | \$361.43 | \$1,807.15 |
| 5 | DMSPATS | | S | DRUM MAJOR PR SPATS #2 | | \$27.40 | \$137.00 |
| 5 | DMBUSBY | | S | DRUM MAJOR BUSBY #2 | | \$153.26 | \$766.30 |
| 5 | DMPLUME | | REP | DRUM MAJOR PLUME #2-REP | | \$30.96 | \$154.80 |
| 5 | DMDCT3 | | | DM COAT #3 (ORANGE) | | \$512.40 | \$2,562.00 |
| 5 | DMBPLATE3 | | | DM REV BREASTPLATE #3 | | \$269.93 | \$1,349.65 |
| 5 | DMEPAULT3 | | A | DM PR EPAULETTES #3 | | \$65.75 | \$328.75 |
| 5 | DMBIBS3 | | | DRUM MAJOR BIBBERS #3 | | \$201.30 | \$1,006.50 |
| 5 | DMCAPE3 | | | DRUM MAJOR CAPE #3 | | \$361.43 | \$1,807.15 |
| 5 | DMSPATS3 | | S | DRUM MAJOR PR SPATS #3 | | \$27.40 | \$137.00 |
| 5 | DMBUSBY3 | | S | DRUM MAJOR BUSBY #3 | | \$153.26 | \$766.30 |
| 5 | DMPLUME3 | | REP | DRUM MAJOR PLUME #3-REP | | \$30.96 | \$154.80 |
| 6 | DIRCT | | | DIRECTOR COAT | | \$411.75 | \$2,470.50 |
| 6 | DIRTRS | | | DIRECTOR TROUSERS | | \$137.25 | \$823.50 |
| 6 | DIRCAP | | A | DIRECTOR CAP | | \$141.83 | \$850.98 |
| 6 | DIRKNOTS | | A | DIRECTOR PR SHOULDER KNOT | | \$56.35 | \$338.10 |
| 151 | HNGR/BAR/17IN | | A | 17 IN HANGER W/ TRS BAR | | \$0.00 | \$0.00 |
| 136 | GBAG | | REP | 44" GARMENT BAG-REP SUPPLY | | \$11.89 | \$1,617.04 |
| 15 | GBAG | | REP | 65" GARMENT BAG - REP | | \$15.89 | \$238.35 |
| 1 | BANNER | | REP | PRINTED BANNER - REP SUPPLY | | \$545.00 | \$545.00 |

Delivery is up to 180 . Days after receipt of Purchase Order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required.

A 4% convenience fee will be added to all credit card and purchasing card orders. If taxes are applicable, add to total.

*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Thank You!

| | |
|-----------------------------|---------------------|
| Subtotal: | \$100,988.77 |
| Sales Tax: | \$0.00 |
| Total: | \$100,988.77 |
| PrePayments Received | |
| Balance Due | \$100,988.77 |