



CENTEGIX[™]
EVERY. SECOND. MATTERS.

CrisisAlert[™] Proposal For:

Dekalb County Schools

Feb. 6, 2023

1. Introduction

CENTEGIX™ specializes in incident alerting solutions to turn schools and learning communities into safer spaces. Our solution empowers all staff to act and respond with confidence in every situation, from the everyday to the extreme. When staff and students feel safe and secure, they can get back to focusing on their goals: learning and academic achievement.

Providing a safe and secure learning environment is a significant challenge facing all learning institutions nationwide. Despite all you do to protect your staff and students, emergencies still happen. When they occur, how quickly and easily someone can initiate an alert for the crisis and how quickly everyone involved can respond and take appropriate action are critical for the best outcome. Response time is essential for any emergency - from extreme situations such as an active shooter to everyday crises such as medical emergencies, severe weather, physical altercations, etc. The sooner you respond, the better your chances for a positive outcome.

With educators in mind, we designed a safety solution that instantly routes requests for help to key personnel. Our solution provides clear and critical information to all impacted personnel, ensuring your staff feels ready to respond to any situation.



Over 3,000 schools, hotels,
healthcare facilities, and office
buildings covered



Over 2.0 million people
protected



Over 225,000 rooms
secured

2. Benefits

CENTEGIX™ has been selected to protect over 1 million people nationwide. CrisisAlert™ is the fastest and easiest way for all staff to immediately get help, anywhere on campus. Educators and administrators choose CrisisAlert™ for its unique benefits:



One button activation.

A wearable badge with a single button enables confident human action.



Immediate notification.

With the simple push of a button, alerts instantly reach administrators and 911 responders.



Total grounds coverage.

Our network secures every square foot of your property – there are no dead zones. Badges function everywhere.



Audio and Visual Notification.

Faculty-wide alerts communicate emergency information using colored strobe lights, desktop alerts, and intercom integration.



Location accuracy.

Our innovative technology determines the location of the alert to the individual room.



Ease of installation.

No alterations to physical structures or electrical wiring are required.

“WE CALL IT A FORCE MULTIPLIER: PUTTING THIS TECHNOLOGY IN THE HANDS OF MORE THAN 25,000 EMPLOYEES GIVES ME 25,000 SETS OF EYES TO HELP KEEP CAMPUSES SAFE.”

*-Chief John Newman, Director of Safety and Security,
Hillsborough County Public Schools, FL*

3. Features and Capabilities

CENTEGIX’s CrisisAlert™ solution was designed with an intense practical focus on saving time during all types of emergencies. It utilizes a powerful blend of hardware, software, and wireless technologies to provide an innovative crisis management platform that accelerates the critical reaction times required in an emergency.

- **CrisisAlert™ Badge:** A wearable alert badge issued to all employees empowering them to instantly notify appropriate personnel using two alert types:
 - **Staff Alert** - a call for individual assistance that typically alerts responders based at the school campus for a variety of needs.
 - **Campus-Wide Alert** - alerts all campus occupants of a need to take action (i.e., lockdown) with both audio and visual communications.
- **Responder Application:** This software is available to administrative personnel designated by the district or campus (e.g., superintendent, safety director, school principal, dean, dept. chairs, etc) and enables:
 - **Alert Activation:** campus-wide alerts can be quickly and easily initiated.
 - **Remote Alert Activation:** immediately activate campus-wide alerts (e.g., severe weather, lockdown, evacuation, etc.) even if not present on campus.
 - **Alert location:** Know the location of an incident in a map view.
- **Analytics Dashboard:** Actionable reporting lets you track trends across your district, inform future incident responses, and measure protocol/process effectiveness.
- **Strategic Integrations:** Our platform integrates with key services to deliver notifications and communications to save precious time in an emergency.



INTERCOM SYSTEMS

Delivering audio announcements for campus-wide protection.



DATA NETWORK

Enables screen takeover notifications.



2-WAY RADIO SYSTEMS

Allows real-time communication between key responders.



NATIONAL 911 PROVIDERS

Routes notifications directly to emergency responders.

4. Solution Components

Hardware

There are four proprietary hardware components that drive CrisisAlert's alert activation, notification, and locating capabilities: the CrisisAlert™ Badge, CrisisAlert™ Strobe, CrisisAlert™ Hub, and the CrisisAlert™ Gateway.



BADGE

- Every Employee
- Vibration upon activation
- Multi-year battery life



STROBE

- Every Room
- Multi-color visual alerting
- Multi-year battery life



HUB

- Multiple per floor
- Tamperproof mount
- 8-hour battery backup



GATEWAY

- One per property
- Connects to Cloud
- 8-hour battery backup

Software

CENTEGIX's CrisisAlert™ software is an Internet of Things solution powered by a private security network and an enterprise SaaS. Everything from user management to location mapping to alert and device configuration can be performed and be accessed from any Web browser.

Available in Android and iOS, CrisisAlert's mobile application allows users to quickly manage and monitor an emergency event as it's unfolding – right from their smartphone.

Desktop client applications are installed on a PC or Mac, providing alert notification and activation functionality, along with full crisis management capability.

CrisisAlert's powerful *Analytics Dashboard* gives you the information needed to keep your finger on the pulse of what's happening at a specific property, multiple properties or across all properties.

5. Customer Success & Support

Successful implementation is vital to any project. Each client will be guided through all phases of a CrisisAlert™ implementation by an assigned Onboarding Specialist. This process includes the following stages:



Once live, ongoing support is provided via the CENTEGIX™ Command Center and Support Desk that provide customer support which includes:

- Software/Firmware Upgrades
- Analytics
- 24/7 Device Monitoring
 - Proactive monitoring of devices and district notification
- Remote Access Support
- Technical Email Support
- Remote Webinar Training
- Support Library (Recorded Webinars, How To Videos, Digital Training Manual)
- Ongoing Account Review
 - Review of open tickets, product roadmap, hardware maintenance review

6. Platform Maintenance

Ongoing maintenance of both the software and hardware components of your CrisisAlert solution is essential. Your maintenance agreement includes the following services:



CrisisAlert Cloud Platform provides access to configure, activate and manage users and alerts.



Proactive service management software and notifications including automated 24/7 trouble ticketing and ticketing interfaces.

- The Centegix Command Center will proactively identify sites requiring IoT device updates and communicate those to the customer
- Centegix will work with the customer to identify onsite personnel that can replace an IoT device or battery or a field service partner to complete.



Feature enhancement and routine version updates for all components on a monthly or quarterly basis including:

- Device software and firmware including strobe, beacon, hub, solar, and gateway devices.
- Analytics and reporting software including an alert dashboard and export capabilities.
- Mobile and desktop software for iOS and Android Software, as well as MSI/DMG files.
- Responder software and interface available for web and alert software.



An annual detailed evaluation of each site to evaluate device health, network coverage, and battery life.

- This review typically occurs in the summer months.
- Centegix and your partner (if applicable) will review the site evaluation with you, which includes details of the tune-up to be done, such as replacing devices with repeat issues or batteries with less than 6 months remaining.



7. Pricing

The pricing quote includes all necessary hardware and software components to provide complete campus coverage of the CrisisAlert™ solution at each site location, inside and out. Your quote also includes installation, online training, platform maintenance, and applicable shipping costs.

8. Terms and Conditions

CENTEGIX™ standard terms and conditions, including the software end-user licensing agreement (EULA), are incorporated by reference and can be found at <https://www.centegix.com/legal-tc2/>



Quote

Submitted on: 2/6/2023
Valid 90 days

Bill To:

Dekalb County School District
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Ship To (if different):

Dekalb County School District
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Quote #

12052022-AD/DO

Term: 5 Years Total

3 Year Initial Term
Plus 2 Optional Annual Extensions

Location	Sites	Annual Rate (per site)	One-Time Fees	Annual Rate (all sites)
Year 1				
CrisisAlert Enterprise Solution - Elementary Learning Sites (Year 1)	138	\$7,200		\$993,600
Onsite Maintenance & Support (Year 1)	138	\$800		\$110,400
Onsite Responder Training including T&E (One-time Year 1)	138		\$500	\$69,000
Setup & Installation including T&E (One-time Year 1)	138		\$2,000	\$276,000
Onsite Intercom Integration and GW Installation including T&E (Optional - One-time Year 1)	138		\$1,000	\$138,000
Implementation (One-time Year 1)	138		\$1,000	\$138,000
Local Delivery Shipping (One-time Year 1)	138		<No Charge>	<No Charge>
Year 2				
CrisisAlert Enterprise Solution - Elementary Learning Sites (Year 2)	138	\$7,200		\$993,600
Onsite Maintenance & Support (Year 2)	138	\$800		\$110,400
Year 3				
CrisisAlert Enterprise Solution -Elementary Learning Sites (Year 3)	138	\$7,200		\$993,600
Onsite Maintenance & Support (Year 3)	138	\$800		\$110,400

NOTES:

The Quote includes site mapping and training, along with software licensing and onsite hardware maintenance based on the 3-year term with two optional annual renewals in years 4 and 5. Centegix will retain ownership of all hardware deployed at the sites under this agreement. Amount based on the pricing established through the Cooperative Purchasing Agency/AEPA (GA) competitive bid.

CENTEGIX™ will invoice based on the following billing milestones:

- 50% of the total cost of year 1 (\$862,500) invoiced upon the PO date/order date
- 50% of the total cost of year 1 (\$862,600) invoiced upon 90 days PO date/order date (the anniversary date)
- Total cost of year 2 (\$1,104,000) invoiced one year after the anniversary date
- Total cost of year 3 (\$1,104,000) invoiced two years after the anniversary date
- Optional annual renewals in years 4 and 5 for \$1,104,000 per year (invoiced on the anniversary date preceding that year)
- All invoices are payable on Net 30 terms

The contract will renew after the selected term expires at CENTEGIX's then-current annual pricing.

Due Year 1	\$1,725,000
Due Year 2	\$1,104,000
Due Year 3	\$1,104,000
3-Year Total	\$3,933,000

Amounts do not include local, state or federal taxes. If you are tax exempt, please provide a tax exempt form otherwise sales tax will be charged.