

**Erate Response Evaluations for FY2023 - 2024
USAC Form 470 and DeKalb County School District (DCSD)
Requirements**

Executive Summary and Supporting Document

Category 1 – Self-Provisioned Fiber Maintenance

Executive Summary

Purpose

This evaluation requests funding from Universal Service Administrative Company (USAC), which manages the contribution of revenue to and distribution of Erate funding from the Universal Service Fund. The funding (Category 1) is provided for broadband, Internet access, and internal connections and maintenance to eligible schools and libraries. DeKalb County School District (DCSD) is eligible for these services.

Background and Process

The evaluation team was made up of five staff people in the Division of Information Technology and the district's Erate business partner, EFG Group. There were three representing Network Services and one representing the Project Management Office, and two representatives from EFG Group.

The solicitation was written, published for two weeks, and evaluated during December 2022 through February and will be submitted to the Board of Education for approval in March 2023. The bidding process was facilitated by the district's business partner, EFG Group. On February 10, 2023, the deadline for receiving responses, four vendors responded to the solicitation, deemed responsive, and were evaluated.

Evaluation Summary

There was only one response for Category 1 - Self-Provisioned Fiber (SPF) Maintenance. Zayo was the respondent and incumbent, who has been the district's provider for this service for 10+ years. It met all requirements and provided an annual cost a little less (\$205,320.00) than the previous year's cost (\$215,569.00). Note that this year, Zayo provided multi-year pricing—see the cost table below—which gives the district better pricing depending on which *Term* is selected for the contract. Zayo is the recommended respondent for continuing to provide Self-Provisioned Fiber Maintenance service to the district. Below is the evaluation matrix used to rate this company.

Evaluation Matrix

VENDOR DECISION/EVALUATION MATRIX							
SCHOOL OR LIBRARY NAME: DeKalb County School District (DCSD)					Date:		E-rate: 2023-24
Eligible Service:		Self-Provisioned Network Maintenance				Category 1	
Factors	Total Points Available	Vendor 1					
		Zayo					
****NOTE: POINT VALUES AND FACTORS MAY BE CHANGED PER YOUR OWN CRITERIA, BUT PRICE MUST REMAIN THE MOST HEAVILY WEIGHTED FACTOR--TOTAL OF ALL MUST ADD TO 100****							
Price	30	30					
Experience	25	25					
Product/ Service Features	20	15					
Reliability	20	20					
Local Preference	5	5					
TOTAL POINTS:	100	95	0	0	0	0	0
Winning bidder based on most points was:							
Selection team member initials:							
Nonresponsive bidders, if any:							
Notes:							
Zayo is the only response received. The district has had prior experience with the district.							
Product/Services is contingent on additional documentation.							
Price - The DIIT (Division of Information and Instructional Technology) team deemed that price is in line/reasonable with what to be expected with similar cost for this type of service.							

Multi-Year Pricing

# of Sites	Term	MRC per Location	Total MRC	Annual Recurring Amount
145	Year 1	\$119.62	\$17,344.90	\$208,138.80
145	Year 3	\$119.00	\$17,255.00	\$207,060.00
145	Year 4	\$118.50	\$17,182.50	\$206,190.00
145	Year 5	\$118.00	\$17,110.00	\$205,320.00
145	Year 10	\$117.50	\$17,037.50	\$204,450.00