



AMBULANCE SERVICES

For DeKalb County School District
RFP 23-544 | NOVEMBER 29, 2022



COVER LETTER

29 November 2022

Carla L. Smith and Phyllis Jones
DeKalb County School District (DCSD)
Finance Conference Room
1701 Mountain Industrial Blvd.
Stone Mountain, Georgia 30083

RE: DCSD Request for Proposal (RFP) 23-544 Ambulance Services

Dear Carla Smith and Phyllis Jones:

Metro Ambulance Services, Inc DBA American Medical Response (AMR) welcomes the opportunity to provide stand-by medical services for athletic and other events at DeKalb County School District (DCSD) facilities and venues. AMR is a leader in delivering innovative first aid and emergency medical services (EMS) solutions in event medical settings across Georgia and nationwide. AMR has reviewed your RFP and we can fully comply with the stated requirements.

No other provider in the State of Georgia has the level of experience and resources providing site-based event EMS than AMR. From high-occupancy local and regional venues and mass-gathering events our partners trust AMR to deliver quality emergency medical care for their special events.

AMR is confident we can be an asset for all DCSD events, offering EMS support to ensure athletes, coaches, officials, entertainers, patrons, staff, and other stadium attendees are provided appropriate industry-leading care. As an event medical partner, DCSD can be assured that AMR will serve as a responsive, reliable, and respectful provider. Highlights of our offering includes:

- We will proactively collaborate with all stakeholders to provide patient-centered care.
- We will ensure that all AMR caregivers are fully knowledgeable of DCSD operational requirements and expectations of each event.
- We will always maintain the required licenses, permits and insurance coverage as specified.

Our approach is based on our understanding of districts like DCSD and their needs. AMR will work with your operations team as well as your contractors during load-in, event operations, and load-out. AMR can aid in developing a comprehensive Emergency Operations Plan and Disaster Plan for events of any size within the DCSD facilities. It is our experience that medical operations and security operations sometimes work in their own "silos," so we will encourage participation from key security personnel for maximum efficiency.

We appreciate your confidence in our abilities and look forward to helping DCSD. Thank you for your consideration. Please do not hesitate to contact me directly if you have questions or seek additional information.

Respectfully submitted,



Chris Valentin | Regional Director of Operations
1380-D Beverage Drive, Stone Mountain GA 30083
Chris.Valentin@gmr.net | 909-841-2354

TABLE OF CONTENTS

EXECUTED RFP	iii
ADDENDA	1
CERTIFICATE OF INSURANCE	3
COMPANY FINANCIAL STATEMENTS	5
ATTACHMENT C - AMBULANCE SERVICE QUESTIONNAIRE.....	30
ATTACHMENT D - COST PROPOSAL FORM	33
ATTACHMENT E - CRITICAL PARAGRAPHS.....	34
ATTACHMENT F - OFFEROR'S CLIENT REFERENCE FORM.....	35
ATTACHMENT G - STATEMENT OF CONFIDENTIALITY AND NON-DISCLOSURE	38
ATTACHMENT H - SUSPENSION AND DEBARMENT CERTIFICATION	39
ATTACHMENT I - IMMIGRATION & SECURITY CERTIFICATION	40
ATTACHMENT K - SIGNATURE PAGE	46
1.AMR COMPANY PROFILE	47
2.REFERENCES	59
3. BROCHURES, CATALOGS, MANUALS, WEBSITES, LITERATURE.....	60
4.OPTIONAL AND VALUE-ADDED PRODUCTS AND SERVICES.....	64

EXECUTED RFP



1701 MOUNTAIN INDUSTRIAL BOULEVARD, STONE MOUNTAIN, GEORGIA 30083

<https://dekalbschoolsga.ionwave.net/Login.aspx>

October 27, 2022

**REQUEST FOR PROPOSALS (RFP) 23-544
AMBULANCE SERVICES**

VIRTUAL PRE-PROPOSAL CONFERENCE – 1:00 PM, TUESDAY, NOVEMBER 8, 2022

PROPOSAL SUBMISSION DEADLINE - 2:00 PM, TUESDAY, NOVEMBER 29, 2022

VIRTUAL PUBLIC PROPOSAL ACKNOWLEDGEMENT - 3:00 PM, TUESDAY, NOVEMBER 29, 2022

DeKalb County School District
Purchasing/Finance Department
1701 Mountain Industrial Boulevard
Stone Mountain, Georgia 30083

**PROPOSALS RECEIVED AFTER THE DEADLINE SHALL BE CONSIDERED
NON-RESPONSIVE AND REJECTED.**

PROPOSALS TO BE ACKNOWLEDGED PUBLICLY AT THE FOLLOWING TIME/LOCATION:

3:00 PM, Tuesday, November 29, 2022

DeKalb County School District
Finance Conference Room
1701 Mountain Industrial Blvd.
Stone Mountain, Georgia 30083

**RFP Contact Person is: Carla L. Smith at 678.676.0120 or Phyllis Jones at 678.676.0285
or email purchasing at solicitationquestions@dekalbschoolsga.org**

THE PERSON SIGNING THIS RFP MUST BE LEGALLY AUTHORIZED TO BIND THE COMPANY.

COMPANY NAME <u>Metro Ambulance Services, Inc DBA American Medical Response</u>	<u>Christopher Valentin</u> PRINT CERTIFYING/ENGAGING COMPANY OFFICIAL'S NAME
ADDRESS <u>1380 Beverage Dr Suite D, Stone Mountain, Georgia 30083</u>	 SIGNATURE OF CERTIFYING/ENGAGING COMPANY OFFICIAL
<u>909-841-2354</u> AREA CODE, TELEPHONE NO., AND EXTENSION	<u>Regional Director of Operations</u> TITLE OF CERTIFYING/ENGAGING COMPANY OFFICIAL
<u>N/A</u> OFFEROR FAX NUMBER	<u>58-1036407</u> FEDERAL I.D. NUMBER
OFFEROR E-MAIL ADDRESS <u>chris.valentin@gmr.net</u>	<u>11/29/2022</u> DATE
	OFFEROR WEB ADDRESS <u>www.amr.net</u>

Time is of the essence. Specify your earliest ASAP and latest 01/01/2023 service commencement dates after receipt of award letter.

Approval by the DeKalb County Board of Education

Official approval by the DeKalb County Board of Education is required for this procurement. No contract shall be construed to be formed without the advance official approval of the DeKalb County Board of Education. **The successful offeror will be notified after DeKalb County Board of Education approval.**

Funding Provisions

No award or contract will be made if funding is not approved by the DeKalb County Board of Education.

Compliance With Requirements

Offeror must indicate below whether or not their proposal is in complete compliance with the stated requirements. If there are any deviations from these requirements, offeror must indicate in writing what the exact deviations are and what actual services will be provided. Attach and label additional sheets if necessary.

☒ Proposal is in complete compliance with proposal requirements.

☐ Proposal deviates from stated requirements as follows:

Cancellation

Awards, contracts, and renewals may be canceled for convenience by the DeKalb County School District (DCSD) at any time. In the event of termination of contract by DCSD, the DCSD will be responsible only for those services that have been delivered and accepted according to the RFP requirements. Any cancellation for convenience by DCSD shall be effective three (3) business days after receipt of the Notice of Cancellation for convenience from DCSD by the Offeror.

Fiscal Year Funding Implications

The fiscal year for DCSD begins July 1 and ends June 30. This solicitation and any resulting contract(s) may contain renewal options. This solicitation, any resulting contract(s), and any renewal options shall terminate absolutely without further obligation on the part of DCSD at the end of the fiscal year in which this solicitation was issued and at each June 30 renewal anniversary date thereafter unless the successful offeror is notified otherwise and agrees in writing to the exercise of renewal options.

Payment to Successful Vendor(s)

Payment for goods and services will be made by electronic funds transfer (EFT) or ACH Paymode.

Vendor(s)/Supplier(s) doing business with DCSD are required to provide payment information when registering as a DCSD vendor at: <https://www.dekalbschoolsga.org/purchasing/>. Offerors must sign below acknowledging the above statement.

Signature of Engaging Official: Metro Ambulance Services, Inc
DBA American Medical Response  Date: 11/29/2022
(Company Name / Certifying Official Signature)

Rights Reserved

DCSD reserves the right to accept or reject any and/or all parts of responsive proposals received and/or to reject all proposals submitted. DCSD reserves the right to award any resulting contract in the manner that is in the best interest of and most advantageous to DCSD. DCSD reserves the right to waive any technicalities or minor irregularities in responses received and to award the contract in the most beneficial manner for DCSD. The decision of DCSD shall be final. DCSD reserves the right to request and negotiate a "best and final" response from offerors.

Metro Ambulance Services, Inc DBA
American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

Taxes

Purchases made by DCSD are not subject to federal, state, or local sales tax. A Sales Tax Exemption Certificate will be furnished upon request.

F.O.B. Delivery

All prices are to be F.O.B. delivery to various DCSD locations.

Estimated Quantities

The quantities shown in this RFP document are estimates, which are provided for your information. However, actual quantities purchased by DCSD may vary.

Exclusions of Trade Usages

This RFP contains all of the terms, conditions and obligations to which the parties agree, and shall not be modified, controlled, explained, supplemented or affected in any way by any usage of trade not expressly included in this agreement.

No Obligation/No Award Guaranteed/Cost to Propose

The contract, if any, will be awarded to the offeror whose proposal offers the best value to DCSD in meeting the required scope of work described herein, if the appropriate funds are available and the contract is approved by the DeKalb County Board of Education. No obligation or commitment is incurred by the DeKalb County Board of Education from the receipt of any proposal, marketing materials, or presentations. There is no guarantee that any offeror will receive an award as a result of submitting a proposal. Any/all costs incurred by the offeror in preparation and submission of this proposal are the sole responsibility of the offeror. Expenses incurred by the offeror will not be reimbursed by DCSD or become a reason for contracting with the offeror. Offeror must sign below acknowledging the above statement:

Signature of Engaging Official: Metro Ambulance Services, Inc DBA  American Medical Response Date: 11/29/2022
(Company Name / Certifying Official Signature)

Conditional Proposals

Proposals that are conditional and/or in any way qualify or vary from the terms of these instructions, conditions, and specifications shall be considered non-responsive and disqualified.

Offeror Failure

In the event services to be furnished by the successful offeror should for any reason fail to conform to the scope of work contained herein, DCSD reserves the right to reject the services and further reserves the right to terminate the contract.

Failure of the successful offeror to perform contracted services may also result in the removal of that offeror from doing business with DCSD for a period of not less than one year.

Georgia Open Records Act

All proposals submitted in response to DCSD solicitations may be subject to the Georgia Open Records Act, which permits any member of the public to inspect and/or copy documents prepared and maintained or received in the course of the operation of the public office or agency.

Metro Ambulance Services, Inc
DBA American Medical Response


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No Assignment of Award

The successful offeror may not assign the award or contract to or subcontract with another party without the express written permission of DCSD.

The Laws of the State of Georgia

This RFP and subsequent agreement are subject to the laws of the State of Georgia.

Additional Terms

In the event an award is made to an offeror, the resulting contract shall not depart from this document unless agreed to in writing by DCSD and the successful offeror. DCSD shall not be bound by additional terms and conditions and/or extraneous language added to this document by offerors.

2 CFR 200.322(a)**§ 200.322 Domestic preferences for procurements.**

(a) As appropriate and to the extent consistent with law, the non-Federal entity should, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, or other manufactured products).

ALL SOLICITATIONS ISSUED BY DCSD ARE ADVERTISED IN THE LEGAL SECTION OF THE CHAMPION NEWSPAPER, (404) 373-7779, POSTED ON THE IONWAVE DCSD WEBSITE, DEMAND STAR AND POSTED IN THE TEAM GEORGIA MARKETPLACE'S GEORGIA PROCUREMENT REGISTRY. Offerors are solely responsible for reviewing and making themselves aware of DCSD solicitations posted on the following website:

<https://dekalbschoolsga.ionwave.net/Login.aspx>

Proposal responses will be received in the Purchasing Office between the hours of 8:30 AM and 4:30 PM only, Monday through Friday, excluding DCSD holidays, furlough days, and inclement weather closings.

DCSD is not responsible for misdirected mail, mail not received, and/or mail delivered late by designated carriers.

PROPOSALS RECEIVED IN THE PURCHASING OFFICE AFTER THE STATED DEADLINE DATE AND TIME SHALL BE CONSIDERED NON-RESPONSIVE AND REJECTED.

PROPOSALS DELIVERED TO ANY SCHOOL OR LOCATION OTHER THAN THE DCSD PURCHASING DEPARTMENT SHALL BE CONSIDERED NON-RESPONSIVE AND REJECTED.

PROPOSALS THAT ARE DELIVERED BY EXPRESS CARRIER (e.g., FEDEX, UPS) AND RECEIVED IN THE DCSD MAILROOM WITH VERIFYING SIGNATURE BEFORE THE SCHEDULED PROPOSAL DEADLINE SHALL BE CONSIDERED RESPONSIVE AND ENTERED INTO THE PROPOSAL TABULATION.

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SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

LABELS WITH THE PROPER IDENTIFICATION INFORMATION ARE PROVIDED IN YOUR REQUEST FOR PROPOSAL PACKAGE FOR YOUR CONVENIENCE AND USE. YOU MAY ALSO DOWNLOAD LABELS FROM THE DCSD WEBSITE BY CHOOSING ATTACHMENT 1 AT:

<https://dekalbschoolsga.ionwave.net/Login.aspx>

SEALED PROPOSAL RESPONSES MUST BE CORRECTLY ADDRESSED AS SHOWN ON THE REQUEST FOR PROPOSAL COVER SHEET.

BOXES OR EXPRESS CARRIER PACKAGES CONTAINING SEALED PROPOSALS MUST BE CORRECTLY ADDRESSED AS WELL.

PROPOSALS RECEIVED BY TELEGRAM, FACSIMILE, E-MAIL, OR TELEPHONE WILL NOT BE ACCEPTED.

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SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

NOTICE TO OFFERORS

FOR SECURITY REASONS, ALL OFFERORS ATTENDING THE PUBLIC PROPOSAL ACKNOWLEDGEMENT MUST REGISTER AT THE FIRST FLOOR FRONT DESK AT 1701 MOUNTAIN INDUSTRIAL BOULEVARD, STONE MOUNTAIN, GEORGIA 30083, BEFORE ATTENDING THE PROPOSAL ACKNOWLEDGEMENT.

ALL OFFERORS SUBMITTING SEALED PROPOSALS IN PERSON TO THE PURCHASING DEPARTMENT MUST HAVE THEIR SEALED PROPOSALS STAMPED WITH THE DATE AND TIME BY A PURCHASING DEPARTMENT REPRESENTATIVE AND MUST LEAVE THEIR SEALED PROPOSALS IN THE CARE OF A PURCHASING DEPARTMENT REPRESENTATIVE. PURCHASING DEPARTMENT REPRESENTATIVES WILL ISSUE RECEIPTS FOR SEALED PROPOSALS IF REQUESTED.

SEALED PROPOSALS LEFT RANDOMLY AT THE BUILDING, THE DIVISION OF FINANCE OR THE PURCHASING DEPARTMENT WITHOUT BEING DATE AND TIME STAMPED OR WITHOUT ENSURING A PURCHASING DEPARTMENT REPRESENTATIVE TAKES POSSESSION OF SAME SHALL BE CONSIDERED NON-RESPONSIVE AND REJECTED.

ANY CLAIM BY PROPOSING ENTITY OF ERROR IN THEIR PROPOSAL MUST BE MADE BEFORE PROPOSALS ARE OPENED, OR THE CLAIM SHALL BE DEEMED WAIVED. ANY PROPOSING ENTITY MAY WITHDRAW THEIR PROPOSAL AT ANY TIME BEFORE THE TIME AT WHICH PROPOSALS ARE DUE AND THE REQUEST FOR PROPOSALS IS CLOSED AND, HAVING DONE SO, NO PROPOSING ENTITY WILL BE PERMITTED TO RESUBMIT A PROPOSAL.

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SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE



1701 MOUNTAIN INDUSTRIAL BLVD, STONE MOUNTAIN, GEORGIA 30083

<https://dekalbschoolsga.ionwave.net/Login.aspx>

REQUEST FOR PROPOSALS

RFP 23-544

AMBULANCE SERVICES

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

TABLE OF CONTENTS

DCSD Solicitation Boilerplate	1-6
RFP Cover Page	7
Table of Contents	8-9
Attachments	32-70

PART I – BACKGROUND AND INFORMATION

A. Objectives	10
B. General Information	10
C. Procurement Process.....	11
D. Addenda	11
E. Proposal Deadlines.....	11
F. Schedule of Events	11
G. Format and Submission of Proposals	11
H. Virtual Pre-Proposal Conference	13
I. Proposal Contact Persons	14
J. Prohibited Contacts.....	14
K. Questions and Answers	14

PART II – GENERAL REQUIREMENTS

A. Offeror Performance	15
B. News Release	15
C. Non-Discrimination	15
D. Drug Free Workplace	15
E. Smoke Free Workplace	15
F. Costs Incurred	15
G. Insurance	16
H. Indemnification.....	18
I. Illegal Immigration Reform and Enforcement Act of 2011	19
J. Interviews	20
K. Contract Terms.....	20
L. Permits and Applicable Laws	21
M. Infringement.....	21
N. Ownership Rights.....	21
O. Non-Collusion	21
P. Conflict of Interest.....	21
Q. Financial Stability.....	22
R. No Obligation/No Contract Guaranteed	22
S. Confidentiality and Non-Disclosure	22

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

TABLE OF CONTENTS (CONT'D)

PART III – SCOPE OF WORK

A. Purpose/Project Overview.....	23
B. Scope of Work.....	23
C. Specifications.....	23
D. Company Profile.....	25
E. Background Check.....	25
F. References.....	25
G. Brochures, Catalogs, Manuals, Websites, Literature.....	25
H. Added Value.....	25
I. Authorization to Sell.....	25
J. Evaluation Criteria.....	26
K. Payments.....	27
L. Transition Plan.....	27
M. Required Content / Document Checklist.....	28

ATTACHMENTS

Attachment A – Estimated Number of Games and Graduations.....	29
Attachment B – List of Venues Athletic Events and Graduation Events.....	30
Attachment C – Ambulance Service Questionnaire.....	31-33
Attachment D - Cost Proposal Form.....	34
Attachment E – Critical Paragraphs.....	35
Attachment F – Offeror's Client Reference Form.....	36
Attachment G – Statement of Confidentiality and Non-Disclosure.....	37
Attachment H – Suspension and Debarment Certification.....	38
Attachment I – Illegal Immigration Reform and Enforcement Act of 2011 Certification.....	39-44
Attachment J – Standard Form Agreement.....	45-63
Attachment K – Signature Page.....	64
Appendix I.....	65
Final Page.....	66

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PART I BACKGROUND AND INFORMATION

A. OBJECTIVES

The DeKalb County School District (DCSD) is seeking professional services from highly qualified and capable ambulance service providers for services during athletic events and graduation events. Basic life support equipment and services shall be as required by the State of Georgia Department of Public Health Rules and Regulations 511-9-2 Emergency Medical Services for ground ambulance services.

B. GENERAL INFORMATION

DCSD is a metropolitan Atlanta public school system organized and existing under the Constitution and laws of the State of Georgia. DCSD is located in the fourth largest county in Georgia. DeKalb County is one of the most culturally diverse counties in the nation. DCSD has a student enrollment of approximately 100,000 students in pre-kindergarten through grade 12. With 139 schools and centers, DCSD educates the third largest pre-kindergarten through grade 12 student population in the State of Georgia. DCSD is the second largest employer in DeKalb County with over 15,500 full and part time employees.

DCSD is dedicated to giving every student the best possible education through an intensive core curriculum and specialized, challenging instructional and career programs. DCSD is striving to become the premier K-12 school system of choice and desires to significantly improve leadership, teaching, and student learning to fulfill its mission as an organization for public education.

DCSD includes approximately:

- 79 Elementary Schools
- 19 Middle Schools
- 20 High Schools
- 9 Start-up Charter Schools
- 2 Conversion Charter Schools
- 13 Specialized Learning Centers
- 8 Administrative Centers; and
- 5 Athletic Stadiums

Currently, DCSD has 112 Title I Schools. DCSD's wide-area network connects instruction and administration sites to deliver technology and learning tools to every child. The main administrative offices are located at 1701 Mountain Industrial Boulevard, Stone Mountain, Georgia 30083. DCSD is governed by a seven-member Board of Education.

C. PROCUREMENT PROCESS

The procurement will be on a formally advertised basis. Proposals must be responsive to all aspects of this RFP.

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D. ADDENDA

It is the responsibility of offerors to frequently check for any addenda, questions, and answers posted on the Purchasing Bulletin Board on the DCSD website. Failure on the part of offerors to make themselves aware of and comply with addenda requirements will not relieve them of this obligation, this is a **Mandatory Requirement**. All posted addenda must be printed, signed by the offeror, and included in the offeror's RFP submission. Click on the following link to the Purchasing Bulletin Board: <https://dekalbschoolsga.ionwave.net/Login.aspx>

E. PROPOSAL DEADLINES

Proposals in response to this RFP must be received by the DCSD Purchasing Department at 1701 Mountain Industrial Boulevard, Stone Mountain, Georgia 30083, no later than **2:00 PM, Tuesday, November 29, 2022**. Proposals received after the stated deadline will not be considered. Proposals will be acknowledged publicly on **Tuesday, November 29, 2022 at 3:00 PM**.

F. SCHEDULE OF EVENTS

1 st Consecutive Ad in Legal Organ	Thursday, October 27, 2022
2 nd Consecutive Ad in Legal Organ	Thursday, November 3, 2022
Virtual Pre-Proposal Conference	Tuesday, November 8, 2022, 1:00PM
Deadline for Offerors to Submit Questions	Monday, November 14, 12:00 Noon
Posted Responses to Questions	Friday, November 18, 2022, 4:30 PM
RFP Submission Deadline	Tuesday, November 29, 2022, 2:00 PM
Virtual RFP Public Acknowledgment	Tuesday, November 29, 2022, 3:00 PM

Responses to questions will not be posted on official DCSD holidays or furlough days.

G. FORMAT AND SUBMISSION OF PROPOSALS

The format requirements for RFP responses are designed to ensure uniformity in the responses, provide the information necessary to understand each offeror's proposal, and facilitate an efficient and comprehensive evaluation of all responses. Proposals must comply with the specifications and detailed instructions stated in this RFP document, be signed by the certifying company official, and be presented to the DCSD Purchasing Department according to the detailed instructions stated in this document.

- Proposals must be presented in a three-ring binder with tabs separating the required sections. All attachments must be identified properly for easy recognition and association.
Each page of the response must be numbered, and the offeror's company name must appear in the lower right-hand corner of each page.
- Each proposal must contain a detailed Table of Contents and must be organized in the same order as the requirements are outlined in this RFP document. Each separate bullet point must be addressed individually. A response that does not adhere to a "point-by-point" format may be disqualified.
- Responses shall be organized simply and economically. Emphasis must be placed on completeness and clarity. Proposals that do not include all required information may be disqualified.
- RFP responses must be submitted in a sealed container plainly addressed as shown below. Containers not properly labeled as shown below will not be opened or considered.

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SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

SEE REQUIRED CONTENT / DOCUMENT CHECKLIST – PAGE 28.

Proposals must be sealed and clearly labeled and addressed as shown below:

SEALED PROPOSAL IDENTIFICATION LABEL:

This information must appear in the lower LEFT sealed proposal container (whether box, express carrier package, etc.)

(SEALED PROPOSAL RESPONSE)

RFP Number: RFP 23-544 Ambulance Services

RFP Due Date: November 29, 2022 2:00 PM (EST)

Company Name: _____

Company Mailing Address: _____

Contact Person Name: _____

Contact Telephone No.: () _____

Email Address: _____

SEALED PROPOSAL ADDRESS LABEL:

This information must appear in the mailing corner of your address area of your sealed proposal container envelope, (whether envelope, box, express carrier package.)

(SEALED PROPOSAL RESPONSE)

DeKalb County School District

Purchasing Department

1701 Mountain Industrial Blvd

Stone Mountain, GA 30083

ATTN: Carla L. Smith

Boxes, express carrier packages and any other containers enclosing sealed proposals must ALSO be clearly labeled as shown above.

Sealed proposals MUST be received by the DCSD Purchasing Department by the DEADLINE stated in this solicitation. Offerors submitting proposals in person must have the date and time stamped on their sealed proposals by a Purchasing Department representative. Sealed

proposals must be placed in the care of a Purchasing Department representative.

Failure to follow these sealed proposal label and submission requirements may cause proposals to be declared non-responsive and rejected.

Offerors are required to submit **one (1) original, one (1) duplicate copy and (1) electronic copy (flash drive) of the proposal.** One (1) duplicate copy is required to be submitted with the original in a sealed package. It is recommended that the copies be made after the original is complete and fully executed (signed and initialed) by the offeror's authorized representative.

The electronic copy (flash drive) shall be submitted in pdf format (OCR) and organized in the same format as the original submission with each Chapter or Section of the original having a corresponding Electronic File.

Submit all responses to:

Carla L. Smith, Executive Director Vendor Services

Purchasing Department

DeKalb County School District

1701 Mountain Industrial Boulevard

Stone Mountain, Georgia 30083

RFP responses will NOT be accepted at any other DCSD location.

Metro Ambulance Services, Inc DBA
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SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE



HAND DELIVERY SUBMISSION OF PROPOSALS: Prior to the submission deadline of Tuesday, November 29, 2022 at 2:00PM EST, an appointment must be scheduled with the Purchasing Department by submitting an email request to solicitationquestions@dekalbschoolsga.org. Please enter "Proposal Submission Appointment – RFP 23-544 Ambulance Services" must be scheduled on a Monday, Tuesday, Thursday or Friday between 9:00AM-12:00PM Noon, before the November 29, 2022 proposal deadline. A confirmation of the appointment will be sent via email.

VIRTUAL PUBLIC ACKNOWLEDGMENT: The public acknowledgment will be held virtually through Microsoft Teams on Tuesday, November 29, 2022 at 3:00PM EST. Those who would like to attend the acknowledgement, please register no later than Monday, November 28, 2022 by 4:00PM EST, by sending an email to solicitationquestions@dekalbschoolsga.org. Please enter "Public Acknowledgement - RFP 23-544 Ambulance Services" in the subject line of your email. An invitation will be sent to those participants no later than Tuesday, November 29, 2022 by 10:00AM EST.

H. VIRTUAL PRE-PROPOSAL CONFERENCE

All prospective offerors are invited to attend a Virtual Pre-Proposal Conference. The pre-proposal conference will be held on **Tuesday, November 8, 2022 at 1:00PM via Microsoft Teams.**

Offerors must pre-register to attend. When registering your attendance, please enter "RFP 23-544 Ambulance Services" in the subject line of your email.

Submit to solicitationquestions@dekalbschoolsga.org by 4:00PM, Monday November 7, 2022.

The following information must be included in your request:

- Individual Name and Title
- Company Name
- Telephone Number
- Email Address

If more than one individual from your company is attending, please submit information on all attendees. The sign-in sheet for the pre-proposal conference will be compiled using this information and will be posted to the DCSD website within two (2) business days after the pre-proposal meeting. A link will be sent to all registrants to participants in the virtual conference no later than 9:00AM, Tuesday, November 8, 2022.

I. PROPOSAL CONTACT PERSONS

The assigned contact persons for offerors are Carla L. Smith, Executive Director Vendor Services and Phyllis Jones, Buyer, for the Department of Procurement. Ms. Smith can be reached at 678.676.0120 or by email at solicitationquestions@dekalbschoolsga.org. Ms. Jones can be reached at 678.676.0285.

J. PROHIBITED CONTACTS

Except with the consent of the proposal contact person, all offerors, including any persons affiliated with or in any way related to the offeror, are strictly prohibited from contacting DeKalb County Board of

Metro Ambulance Services, Inc DBA
American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

Education members and DCSD employees or consultants on any matter having to do in any aspect with this RFP, other than as provided herein. Any and all contacts with such persons associated with DCSD shall be in writing, in appropriate circumstances or cases, as directed by the contact person. Furthermore, no employee, officer, or agent of the DeKalb County Board of Education or DCSD may participate in the selection, award or administration of a contract if he or she has a real or apparent conflict of interest.

Board Member Communication with Prospective Vendors

Vendors shall not contact Board members individually for the purpose of soliciting a purchase or contract between the time a request for proposal is formally released and a recommendation is made by the administration to the Board. If a vendor violates this prohibition during this timeframe, consideration for the vendor for award shall be invalidated. Board members shall be notified of possible violations and actions taken.

K. QUESTIONS AND ANSWERS

It is intended that this RFP be adequate for any offeror to respond to DCSD's requirements. However, should offerors have questions all questions shall be submitted electronically to: Carla L. Smith at solicitationquestions@dekalbschoolsga.org. Questions submitted to any other mail box, voice mail or e-mail address will not be considered for response. **The deadline to submit questions is Monday, November 14, 2022.** Questions received after the deadline will not be considered. All questions received by 12 Noon, on November 14, 2022 will be answered in writing and both the questions and answers will be posted to the following website on or before Friday, November 18, 2022 at 4:30 PM. <https://dekalbschoolsga.ionwave.net/Login.aspx>.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

PART II

GENERAL REQUIREMENTS

A. OFFEROR PERFORMANCE

The successful offeror is required to perform and fulfill all the undertakings, covenants, terms, conditions, and agreements of this RFP document and any negotiated contract(s). Specifications contained herein and in the successful response will become contractual obligations, if an award ensues. Failure of the offeror to fully perform these obligations may result in cancellation of the award and contract.

DCSD will look to the offeror and his/her identified personnel to coordinate and deliver the services described in this RFP. The services shall not be delegated to subofferors or assigned to any third party.

B. NEWS RELEASE

Any news release or publicity pertaining to any phase of this project must be cleared through the DCSD Chief Communications and Community Relations Officer.

C. NON-DISCRIMINATION

DCSD does not discriminate on the basis of race, color, religion, sex, national origin, age, or disability in any of its employment practices, education programs, services or activities.

DCSD supports an open, fair, and impartial free-market system which maximizes competition and seeks to include all responsible businesses and to provide ample opportunities for business growth and development. Minority businesses are encouraged and given the opportunity to bid on various projects; however, all responses will be evaluated on the same criteria. It is not the intention or desire of DCSD to restrict or impede competition, nor to increase the cost of the work.

D. DRUG-FREE WORKPLACE

By submission of a response to this RFP, the offeror certifies that he/she and his/her employees shall not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of controlled substance or drugs during the performance of the contract.

E. SMOKE-FREE WORKPLACE

By submission of a response to this RFP, the offeror certifies that he/she and his/her employees shall not use tobacco products on DCSD property at any time during the performance of this contract.

F. COSTS INCURRED

DCSD is not liable for any costs incurred by an offeror in preparing and/or submitting a response to this RFP or for any interview if requested. Any and all costs incurred by the offeror in preparing and/or submitting a response to this RFP and interviewing with DCSD (if requested) shall be the sole responsibility of the offeror and shall not be reimbursed by DCSD.

There is no guarantee of any offeror receiving an award as a result of submitting a response to this RFP.

Metro Ambulance Services, Inc DBA
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SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

G. INSURANCE

The DCSD Risk Manager sets insurance and indemnification requirements for each Solicitation.

Certificate of Insurance / Accord Form is required with solicitation submittal. **Provision of Certificate of Insurance is a mandatory requirement.** Proposals submitted with certificates of insurance will be considered conditionally responsive to the insurance and indemnification requirement. Final award of this RFP will be contingent upon receipt within six (6) business days of request for insurance documentation complete with the following requirements and fully acceptable to the DCSD Risk Manager. No work will commence / no purchases will be made without the written statement of approval of insurance coverage from the DCSD Risk Manager. In the event the awarded offeror cannot produce insurance coverage acceptable to the Risk Manager within the time provided, DCSD reserves the right to award this solicitation to the first runner-up.

(1) The successful Offeror shall procure and maintain throughout the term of this agreement a policy or policies of insurance providing coverage as set forth below that shall protect the offeror and the Indemnitees (as defined in Part II, Section I of this RFP) from any claims for bodily injury, property damage, or personal injury which may arise out of offeror's operations under this agreement. The foregoing policies shall be obtained from insurance companies approved to do business in the State of Georgia and companies acceptable to DCSD. Offeror shall procure the insurance policy(ies) at the offeror's own expense and shall furnish to DCSD a certificate of insurance containing the following:

- (a) Name and address of authorized agent;
- (b) Name and address of insured;
- (c) Name of insurance company;
- (d) Description of coverage in standard terminology;
- (e) Policy period;
- (f) Policy Number;
- (g) Limits of liability;
- (h) Name and address of certificate holder;
- (i) Acknowledgment to the DCSD of notice of expiration or cancellation;
- (j) Signature of authorized agent;
- (k) Telephone number of authorized agent; and
- (l) Details of policy exclusions applicable to this agreement in comments section of insurance certificate.

All certificates evidencing primary and excess layers shall be renewed and kept current and up to date on an annual basis.

(2) Offeror is required to maintain the following insurance coverage during the term of this agreement:

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

- (a) Workers Compensation Insurance in the amounts of the statutory limits established by the General Assembly of the State of Georgia. Offeror shall have the ability to self-insure its required workers compensation coverage if offeror is an approved self-insurer in the State of Georgia.
- (b) Comprehensive General Liability Policy, or equivalent coverage, to include products and completed operations liability and contractual liability. The Comprehensive General Liability Policy shall have dollar limits sufficient to insure that there is no gap in coverage between this policy and any excess or Commercial Umbrella Policy described below.
- (c) Comprehensive Auto Policy to include but not be limited to liability coverage on any owned, non-owned and hired vehicle used by offeror or offeror's personnel in the performance of this agreement. The Comprehensive Automobile Policy shall have dollar limits sufficient to insure that there is no gap in coverage between this policy and the excess or Commercial Umbrella Policy required under this agreement.
- (d) Commercial Umbrella or Excess Liability Policy, which must provide the same or broader coverage than those provided for in the above Comprehensive General Liability and Business Auto Policies. Policy limits for the Commercial Umbrella or Excess Liability Policy shall have an annual aggregate limit not less than \$2,000,000.
- (e) Under all coverage and certificates required hereunder, policies shall or be endorsed to include the following terms and conditions:
- (i) All policies and coverage shall be on an "occurrence" not "claims made" basis.
 - (ii) The foregoing policies shall contain a provision that coverage afforded under the policies will not be canceled, or not renewed, allowed to lapse for any reason until at least sixty (60) days prior written notice has been given to DCSD.
 - (iii) Shall waive all right of subrogation against Indemnitees (as defined in Part II, Section I of this RFP) for losses arising out of this agreement.
 - (iv) A severability of interest or cross liability clause or endorsement applies to commercial general liability and excess liability policies.
 - (v) Certificates of Insurance showing such coverage to be in force shall be filed with DCSD prior to commencement or continuation of any work under this agreement.
 - (vi) All such coverage shall remain in full force and effect during the term and any renewal thereof.
 - (f) Under coverage and certificates required under Sections 2(a), 2(b), (c), and (d) above, policies shall be endorsed to include the following terms and conditions:
 - (i) Minimum limits of \$1,000,000 per occurrence \$2,000,000 in the annual aggregate.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

Primary limits of coverage in the amount of \$1,000,000 per occurrence must be with insurers approved to conduct business in the State of Georgia. Excess or umbrella liability insurance may be placed with any insurer submitted by offeror, including captive or self-insured programs, with the prior written approval of DCSD.

- (ii) Contractual liability coverage, specifically referencing this agreement and its Indemnity, applies to liability assumed by the named insured.
- (iii) Shall include Indemnitees as additional insured.
- (iv) Shall waive all right of subrogation against Indemnitees (as defined in Part II, Section I of this RFP) for losses arising out of this agreement.
- (v) A severability of interest or cross liability clause or endorsement applies to commercial general liability and excess liability policies.
- (vi) Shall be primary and not excess to any other coverage provided by or available to the Indemnitees (as defined in Part II, Section H of this RFP).
- (g) Offeror shall require any and all subofferors performing work under this agreement to carry insurance of the types and with limits of liability as offeror shall deem appropriate and adequate for the work being performed. However, the obligations of the offeror to the Indemnitees assumed in Sections of Indemnification, and Insurance shall not be reduced or diminished by the standards set for the subofferors. Further, offeror agrees that their obligations to indemnify and insure the Indemnitees shall pertain to all losses arising out of the subofferor's acts or negligence in the same manner and to the same extent as if committed by the offeror. Offeror shall obtain and make available for inspection by DCSD, current certificates of insurance evidencing insurance coverage by such subofferors.

H. INDEMNIFICATION

The successful offeror shall indemnify, defend, and hold harmless the DeKalb County School Board, the DeKalb County School District, DCSD, and their officials, officers, employees, agents, volunteers, and assigns (all of whom may collectively be referred to as "Indemnitees" throughout this RFP), from any and all claims, demands, suits, actions, legal or administrative proceedings, losses, liabilities, costs, interest, and damages of every kind and description, including any attorneys' fees and/or litigation and investigative expenses, for bodily injury, personal injury, (including but not limited to offeror's employees), or loss or destruction of property (including loss of use, damage or destruction of DCSD owned property) to the extent that any such claim or suit was caused by, arose out of, or contributed to, in whole or in part, by reason of any act, omission, professional error, fault, mistake, or negligence whether active, passive or imputed, of the offeror its employees, agents, representatives, or their employees, agents, or representatives in connection with or incidental to offeror's performance of the agreed-upon services regardless of whether such liability, claim, damage, loss, cost or expense is caused in part by an Indemnitee.

Metro Ambulance Services, Inc DBA
American Medical Response

SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE



The successful offeror shall also indemnify, defend, and hold harmless the Indemnitees from any and all costs, expenses, claims, demands, rights, liabilities and causes of action inuring to offeror from events over which the Indemnitees exercise no control, such as Acts of God, strikes or government restrictions.

Offeror's obligation to indemnify any Indemnitee shall survive the completion, expiration, or termination of offeror's agreed-upon services for any reason.

I. ILLEGAL IMMIGRATION REFORM AND ENFORCEMENT ACT OF 2011 (MANDATORY REQUIREMENT)

The Illegal Immigration Reform and Enforcement Act of 2011 applies to and is a requirement for all DeKalb County School District solicitations for physical performance of services (i.e. public works contracts).

Offerors must complete and/or have their subcontractors complete the following forms:

1. Immigration and Security Certification
2. Offeror E-Verify Affidavit
3. Contractor Affidavit (Contractor Only)
4. Subcontractor Affidavit (Subcontractor Only); and
5. Sub-Subcontractor Affidavit (Sub-Subcontractor Only)

The Immigration and Security Certification, the Offeror E-Verify Affidavit, the Contractor Affidavit, the Subcontractor Affidavit and the Sub-Subcontractor Affidavit are found on pages 39-44 of this solicitation document. The Immigration and Security Certification, the Offeror E-Verify Affidavit, the Contractor Affidavit, Subcontractor Affidavit and the Sub-Subcontractor Affidavit must be completed, notarized and submitted with your proposal.

I acknowledge the Illegal Immigration Reform and Enforcement Act of 2011 requirements for service providers and confirm by my signature below that the Immigration and Security Certification, the Contractor Affidavit, the Subcontractor Affidavit and the Sub-Subcontractor Affidavit are each completed, notarized and made a part of this solicitation response package. I also acknowledge that all items or services furnished to DCSD must comply with applicable federal and state immigration laws, and regulation.

 X Please check here if the Illegal Immigration and Reform Act of 2011 **does not** apply to your solicitation, because it is one for items, commodities, or products. If this does not apply to any portion of the solicitation, then the Offeror is not required to complete the Contractor Affidavit, the Subcontractor Affidavit and the Sub-Subcontractor Affidavit found on pages 42-44. **Please be advised that pages 39-41 must still be completed.**

Signature of Engaging Official: Metro Ambulance Services, Inc
DBA American Medical Response  Date: 11/29/2022
(Company Name / Certifying Official Signature)

Metro Ambulance Services, Inc DBA
American Medical Response 
SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

J. INTERVIEWS

DCSD reserves the right to require offerors to participate in one or more interviews with DCSD board members and/or staff. Offerors must be prepared to discuss the salient points of their proposal within two (2) normal working days of being asked to participate in interviews. There are to be no presentations, individually or collectively, without such invitation.

Offerors who are invited to one or more interviews will be required to provide a one (1) hour virtual presentation/demonstration of requested services.

K. CONTRACT TERMS

In the event DCSD determines that outsourcing these services are in its best interest, with the approval of the DeKalb County Board of Education, the successful offeror will be notified in writing. A contract confirming firm fixed price and other terms shall be signed by the parties. **Services are to begin on or about the Winter of 2022.** The initial contract duration shall be approximately one year from the date of execution. The contract may/may not contain up to **four (4) one (1) year renewal options** contingent upon DCSD's offer of such renewal, the successful offeror's acceptance and the approval of the DeKalb County Board of Education to extend the contract. The contract is subject to the approval of the DeKalb County Board of Education and to fiscal year funding limitations. The contract price must be held firm for the entire term of the contract. DCSD reserves the right to terminate any resulting contract for convenience. In the event of contract termination by DCSD, the DCSD will be responsible only for those services and deliverables that have been received and accepted. Any cancellation for convenience by DCSD shall be effective three (3) business days after receipt of the Notice of Cancellation for convenience from DCSD by the offeror. Non-performance of contract terms shall give sufficient cause for DCSD to cancel the contract. Non-performance shall be construed to include, but is not limited to, failure of the offeror to deliver equipment or perform services in the time specified or in the manner required.

A contract is attached which includes all of the terms and conditions that the offeror must affirm and comply. Refer to *Attachment J, Standard Form Agreement for Non-Capital Professional Services*. Please review DCSD's attached contract terms and conditions prior to submitting a response to this RFP. Offerors should plan on the contract terms and conditions attached to this RFP being included in any award as a result of this RFP. Therefore, all costs associated with complying with these requirements should be included in any pricing quoted by the offeror.

By submitting a proposal, offeror acknowledges its acceptance of the RFP specifications and the contract terms and conditions without change except as otherwise expressly stated in the submitted proposal. If an offeror takes exception to a contract term or provision, the offeror must state the reason for the exception and state the specific contract language it proposes to include in place of the provision. Any exceptions to the contract must be submitted as an attachment to the offeror's response. Proposed exceptions must not conflict with or attempt to preempt mandatory requirements specified in the RFP.

Metro Ambulance Services, Inc DBA
American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

L. PERMITS AND APPLICABLE LAWS

Offerors shall at their own expense obtain all necessary permits, certifications, and licenses and shall comply with all applicable local, state, and federal laws, ordinances, rules, and regulations necessary to the full execution of the requirements stated herein. If Offeror holds a professional certification which is licensed by the state of Georgia, Offeror shall submit a copy of their valid professional license. Offerors shall maintain all such permits, licenses, certifications, and compliances in a current status throughout the course of the contract. Offerors shall submit copies of permits, licenses, and certifications evidencing proof of the aforementioned immediately upon request of DCSD. Offerors shall be in compliance with registration with the Georgia Secretary of State's office as applicable.

M. INFRINGEMENT

Offeror shall fully indemnify Indemnitees against any claims of infringement of any patent, copyright, trade secret, trademark, or other intellectual property rights related to the offeror's response to this RFP or services performed upon contract award. Offeror's obligation to indemnify any Indemnitee shall survive the completion, expiration, or termination of offeror's agreed-upon services for any reason.

N. OWNERSHIP RIGHTS

DCSD shall retain ownership rights to the contents of all documents, supporting literature, and data submitted by offerors to this RFP.

O. NON-COLLUSION

Offerors shall fully certify that they, as individuals or as officials of a business entity, have not entered into any agreement, participated in collusion, or otherwise taken any action in restraint of free and competitive responses to this RFP. Further, offerors guarantee that their response is not made in conjunction with or on behalf of another party and that they have not been directly or indirectly induced in any manner or taken any action to result in a restriction of trade or in an unfair advantage. Offeror must sign below acknowledging the above statement.

Signature of Engaging Official: Metro Ambulance Services, Inc DBA American Medical Response  Date: 11/29/2022
(Company Name / Certifying Official Signature)

P. CONFLICT OF INTEREST

Offeror shall use its best efforts to disclose with their proposal the name of any officer, director, or agent who also is a DCSD employee, agent, representative, contractor, immediate family member (spouse, child, sibling, or parent or the spouse of a child, sibling or parent) or DeKalb County Board of Education member. Offerors shall also disclose the name of any DCSD employee, agent, representative, contractor, immediate family member or board member who owns, directly or indirectly, an interest in five percent or more in the Offeror's company or any of its branches. In the event the Offeror was aware of a conflict of interest prior to the award of the contract and did not disclose the conflict DCSD may, at its discretion, terminate the contract for default. The Offeror further agrees that, if after award, a conflict of interest is discovered, an immediate and full disclosure in writing must be made to the DCSD Purchasing Department which must include a description of the action which the Offeror has taken or proposes to take to avoid or mitigate such conflicts. If a conflict of interest is determined to exist, DCSD may, at its discretion, cancel the contract. Offerors shall certify that their response to this RFP is

Metro Ambulance Services, Inc DBA
American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

impartial, at arms-length, and free of any conflict of interest at this time, unfair advantage, or personal benefit to any DCSD official.

Offeror must sign below acknowledging the above statement.

Metro Ambulance Services, Inc DBA

Signature of Engaging Official: American Medical Response



Date: 11/29/2022

(Company Name / Certifying Official Signature)

Q. FINANCIAL STABILITY

1. Offerors shall provide a copy of their company's financial statements for the previous two (2) years – for example 2020 and 2021.
2. Indicate here if your company is publicly traded or not publicly traded:
My company is publicly traded. _____/
My company is not publicly traded. X /
3. If your company is a publicly traded company, provide a copy of your company's annual report for the previous two (2) years – for example 2020 and 2021.
4. List all civil and criminal proceedings your company has been the subject of, or named a party in, and provide the outcome of those proceedings. This list should include any lawsuits, administrative actions or litigation to which your company is currently a party or has been a party. Please explain the basis for all claims, your response to those claims and state whether a settlement was reached or a judgment entered.
5. State whether your company, or any affiliate currently or previously associated with your company, has ever filed a petition in bankruptcy, taken any actions with respect to insolvency, reorganization, receivership, moratoriums or assignment for the benefit of creditors, or otherwise sought relief from creditors.
6. State whether your company was the subject of any order, judgment or decree not subsequently reversed, suspended or vacated by any court permanently enjoining your company from engaging in any type of business practice.

R. NO OBLIGATION/NO CONTRACT GUARANTEED

This RFP does not commit DCSD to contract with any offeror to this RFP. There is no guarantee of any offeror receiving an award or contract as a result of submitting a response to this RFP.

Offeror must sign below acknowledging the above statement.

Metro Ambulance Services, Inc DBA

Signature of Engaging Official: American Medical Response



Date: 11/29/2022

(Company Name / Certifying Official Signature)

S. CONFIDENTIALITY AND NON-DISCLOSURE (MANDATORY REQUIREMENT)

Information made available to offerors by DCSD shall be used only for purposes related to responding to this RFP and shall not be used for any other purpose without the express written permission of DCSD.

Offerors to this RFP unequivocally agree to assume responsibility for protecting and safeguarding the confidentiality of DCSD records that are not public information. Such information may include, but is not limited to student and human resource file content.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

PART III

SCOPE OF WORK AND REQUIREMENTS

The DeKalb County School District (DCSD) is seeking professional services from highly qualified and capable ambulance service providers for services during athletic events and graduation events. Basic life support equipment and services shall be as required by the State of Georgia Department of Public Health Rules and Regulations 511-9-2 Emergency Medical Services for ground ambulance services.

Rules and Regulations of the State of Georgia Department 511 Rules of Georgia Department of Public Health are attached as Appendix I to this RFP.

The ambulance company will be required to be present throughout each entire event.

DCSD reserves the right to make multiple awards.

A. PURPOSE

DCSD desires to contract with a minimum of three (3) qualified ambulance companies to provide basic life support (BLS) ambulance services during athletic events and graduation events for the DeKalb County School District.

The ambulance company will be required to be present throughout each entire event; and ambulance shall be a basic life support ambulance with all the necessary and required basic life support equipment required by the State of Georgia Department of Public Health Rules and Regulations 511-9-2 Emergency Medical Services for ground ambulance services.

B. SCOPE OF SERVICES

DCSD needs ambulance service for the Athletic Fall and Spring Sporting seasons. Ambulance services will be required for all high school varsity, junior varsity, and middle school football games; varsity, junior varsity and middle school track and field; cross country, lacrosse, soccer games and high school graduations. Refer to Attachment A, Estimated Number of Games and Graduations (page 32).

All events will be held in DeKalb County School District venues, as noted in Attachment B, List of Venues - Athletic Events and Graduation Events page 33).

C. SPECIFICATIONS

1. The ambulance company will be required to be present throughout each entire event; and ambulance shall be a basic life support ambulance with all the necessary and required basic life support equipment required by the State of Georgia Department of Public Health Rules and Regulations 511-9-2 Emergency Medical Services for ground ambulance services.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

2. Ambulance company must be licensed in accordance with Rule 511-9-2-.07 of the Department 511 Rules of Georgia Department of Public Health for ground ambulance services.
3. Provide ambulance and two (2) certified EMTs at all high school varsity, junior varsity, and middle school football games; varsity, junior varsity and middle school track and field; cross country, lacrosse, soccer games and high school graduations.
4. Ambulance and crew will be required to be at the site 15 minutes before event time and stay 15 minutes after the end of the event.
5. Both crew members shall be licensed and or certified according to State of Georgia Department of Public Health Rules 511-9-2-.12 Emergency Medical Services Personnel guidelines.
6. Medical personnel will wear appropriate uniform with name badge clearly identifying medical response personnel.
7. EMTs will remain at the stadium field and with the vehicle at all times, except when responding to an emergency relating to the services required by this contract.
8. EMTs must respond to any and all emergencies occurring at said event when requested to do so by school administrators, coach, team physician, school trainer or stadium security.
9. Ambulance must be in position at the stadium upon start of the game. Upon arrival and prior to departure, the driver shall report to the DeKalb County Stadium Manager.
10. Ambulance shall be a Basic Life Support (BLS) ambulance with all the necessary and required basic life support equipment required by the Department 511 Rules of Georgia for ground ambulance services.
11. Ambulance will carry appropriate splinting and hemorrhage control equipment including pertinent supplies.
12. Ambulance will have appropriate communication devices including handheld portable radio or cellular phones.
13. Coverage will be guaranteed so that at all events continuous coverage will be provided on site with no break in service.
14. In the event an emergency takes place requiring transportation from the field, another on-duty ambulance will be dispatched immediately. This process will ensure continuous medical care and stand by service.
15. Payment for transporting anyone to the emergency room will be the responsibility of the DCSD. The ambulance company must agree to accept payment from DCSD.
16. Prior to leaving, EMTs must check with each head coach on the field or the School Resource Officer (SRO) assigned to the stadium, following the event to ascertain if there are any injuries requiring attention. If so, appropriate procedures will be taken by the EMTs.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

D. COMPANY PROFILE

Offerors to this Request for Proposal are required to demonstrate, and include with their submissions to this RFP, a full and complete company profile, to include, but not be limited to: the date of establishment, mission statement, type and confirmation of company's legal entity form, company's organizational structure/chart, principals' names and titles, company size in relation to industry, number of employees, company history, financial position, and all relevant current and past experience on similar projects in comparable K-12 school districts and references for those projects. The offeror should also include the educational background for staff that will be assigned to this project, including the company's overall experience in providing the requested services within this solicitation.

E. BACKGROUND CHECK

A criminal background check must be performed on all contractors, consultants, subcontractors, volunteers and vendors (hereinafter jointly referred to as "Individuals") who provide services on DCSD premises, supervise services on DCSD premises, or has contact with students. These Individuals shall undergo the same criminal background check, within the last 365 days, as required by DCSD employees. Such background checks will be performed by DCSD at the expense of the Individual at a cost of \$45.00 per individual. Additionally, any charges against the Individual, may be deemed unacceptable in DCSD's sole discretion regardless of whether dismissed, expunged, sealed, removed from the record, treated as a "first offender" or dead docketed. Upon receipt and evaluation of DCSD's background check results, DCSD may demand that the Individual have no contact with DCSD students or parents, or provide services to DCSD premises. Any failure of the contractor to obtain a criminal records background check through DCSD, as stated herein, may result in termination of any resulting contract between contractor and DCSD.

F. REFERENCES (MANDATORY REQUIREMENT)

Offeror must provide the names and contact phone numbers of at least three (3) current clients, preferably clients comparable to DCSD, for whom the offeror is providing or has provided services as defined within the scope of work. Refer to Attachment F – Offeror's Reference Form, (page 34).

References will be contacted.

G. BROCHURES, CATALOGS, MANUALS, WEBSITES, LITERATURE

In addition to the formal response to this RFP, all offerors are encouraged to submit brochures, catalogs, manuals, website materials, industry literature, DVD's and any other marketing and informational media which will support and enhance their submission value.

H. ADDED VALUE

Offerors are encouraged to describe in detail all added value or additional services or benefits available and offered at no cost to DCSD in their RFP responses. Attach and label as "**ADDED VALUE.**"

I. AUTHORIZATION TO SELL

Offerors responding to this RFP must provide a Certificate of Authorization that authorizes offeror to sell the manufacturer's equipment, if applicable.

Metro Ambulance Services, Inc DBA
American Medical Response

SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE



J. EVALUATION CRITERIA

DCSD advertises this RFP as an opportunity for interested and qualified firms specializing in providing services to submit responses consistent with the scope of work stated herein. Offerors to this RFP are encouraged to submit their most comprehensive, innovative and creative proposals for DCSD.

DCSD may, at its sole discretion, select or reject all or portions of the service(s) proposed from responsive and responsible offerors. As a part of the evaluation process, DCSD may find it necessary to evaluate the addition or deletion of components of an offeror's proposal in order to make equivalent comparisons to other proposals. DCSD will select the offeror whose proposal DCSD determines best meets the needs of DCSD, based on the requirements and evaluation criteria set forth herein.

The determination of the successful proposal will be based upon information supplied by the offeror in the RFP response and upon other information that will be obtained by DCSD as it deems necessary. Proposal conformance to RFP instructions, terms, conditions, and requirements is critical to offeror responsiveness.

The lowest-cost proposal submitted may not necessarily be determined to be the most responsive and responsible proposal when all factors have been considered. However, the quoted price is an important factor in the determination of the selected proposal.

All responsive offerors will be carefully reviewed and evaluated for responsibility, capacity, business strength, qualifications, expertise, demonstrated experience in Bus AC Retrofits for large urban public school districts and highest and best value to DCSD with consideration to quality, approach, timeliness, dedicated personnel, and added value (if any). Proposal conformance to RFP instructions, terms, conditions, and requirements is critical to offeror responsiveness.

An Evaluation Committee will evaluate the proposals using the following criteria:

Relative Weight	Evaluation Criteria
30%	References
30%	Credentials (are EMT's certified?)
20%	Project Cost
20%	Availability (can the ambulance service company cover all events?)
100%	Total

Metro Ambulance Services, Inc DBA
American Medical Response

SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

K. PAYMENTS

Offerors must provide a firm fixed price for the entire project. By submitting a response to this Request for Professional Services, the successful offeror agrees that if the offeror does not complete the project on a mutually agreed terms, at DCSD's sole election, DCSD may terminate any remaining obligation for performance under the agreement or contract; at DCSD's sole election, any agreement or contract will be terminated without recourse. DCSD, at its sole option, will have the right to seek a new offeror to perform the required services.

L. TRANSITION PLAN**Transition on Commencement of Contract**

The awarded offeror shall assume full services in accordance with the award of the RFP. The awarded offeror shall coordinate and cooperate with DCSD's existing provider(s) to ensure a smooth and orderly transition with uninterrupted services.

Transition and Continuity of Service upon Expiration of Contract. Continuity of services is necessary to DCSD. The awarded offeror agrees to this philosophy and upon expiration of contract, agrees to:

- Exercise best efforts and cooperation for an orderly and efficient transition to another provider or to DCSD.
- Negotiate a plan in good faith with successor to determine the nature and extent of the phase-in, phase-out services required. The plan shall specify a date for services described in the plan and shall be subject to approval by DCSD. The existing service providers shall provide sufficient experienced personnel during the phase-in and phase-out periods to ensure that the imperious services in the contract are maintained at the required level of need and proficiency.
- All DCSD property (including but not limited to, students and DCSD records, parts, equipment, facilities, keys and materials) shall be returned to DCSD upon expiration of contract.
- Offeror shall include in their response any DCSD or any subsequent contractor requirements, if offeror is awarded this contract and does not retain this contract upon its expiration.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

M. REQUIRED CONTENT / DOCUMENT CHECKLIST

IMPORTANT NOTICE: Failure to provide the information and/or documentation required in this solicitation may cause the submission to be declared non-responsive and rejected.

Refer to Part I, Section G, Page 11, for additional information on the format and submission of proposals. Offerors are required to submit one (1) original, one (1) duplicate copy and one (1) electronic copy (flash drive) of the proposal of their response. Responses must be submitted on 8 ½" x 11" single-sided stock.

All RFP submissions must include the following items and attachments.

The Request for Proposals document, RFP 23-544 Ambulance Services, **MUST BE** the first document in the submission; this document consists of 66 pages and is located at <https://dekalbschoolsga.ionwave.net/Login.aspx1>

Table of Contents for your submission

- Addenda – Each individual Addendum must be printed, signed and inserted immediately following the Table of Contents (**Mandatory Requirement**)
- Certificate of Insurance (**Mandatory Requirement**)
- Company Financial Statements and Company Annual Reports
- Attachment C – Ambulance Service Questionnaire (**Mandatory Requirement**)
- Attachment D – Cost Proposal Form (**Mandatory**)
- Attachment E – Critical Paragraphs (**Mandatory Requirement**)
- Attachment F – Offeror's Client Reference Form (**Mandatory Requirement**)
- Attachment G - Statement of Confidentiality and Non-Disclosure (**Mandatory Requirement**)
- Attachment H – Suspension and Debarment Certification (**Mandatory Requirement**)
- Attachment I – Immigration & Security Certification (**Mandatory Requirement**)
- Attachment K – Signature Page (**Mandatory Requirement**)
- Company Profile
- Brochures, Catalogs, Manuals, Websites, Literature, DVDs and other marketing media
- Project Scope of Work
- Added Value

Metro Ambulance Services, Inc DBA
American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

Attachment A
RFP 23-544
Ambulance Services

ESTIMATED NUMBER OF GAMES AND GRADUATIONS

Event	Estimated Number of Events	Estimated Total Hours	Schedule
Varsity Football Games	200	300	Played on Thursday & Friday evening at five (5) separate venues.
Junior Varsity Football Games	130	120	Played on Monday evening at five (5) separate venues
Middle School Football Games	115	125	Played on Saturday mornings at five (5) separate venues
Varsity, Junior Varsity, and Middle School Track	7	140	Meets are held on Tuesday, Wednesday, Thursday afternoons and Saturday mornings. Middle School at three (3) separate venues. Varsity and Junior Varsity at one (1) venue.
Soccer Games	300	1800	Played on Monday – Thursday afternoon at five (5) separate venues.
Lacrosse Games	100	300	Played on Monday – Thursday afternoons at five (5) separate venues.
High School Graduations	20	25	Graduations are held on Monday – Friday at one (1) venue.
Estimated Totals	872	2680	

Metro Ambulance Services, Inc DBA
American Medical Response

SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE



**ATTACHMENT B
RFP 23-544
Ambulance Services**

**List of Venues
Athletic Events and Graduation Events**

Adams Stadium
2415 North Druid Hills Road
Atlanta, Georgia 30329

Avondale Stadium
1192 Clarendon Road
Avondale Estates, Georgia 30002

James R. Hallford Stadium
3789 Memorial College Avenue
Clarkston, Georgia 30021

North DeKalb Stadium
3688 Chamblee-Dunwoody Road
Chamblee, Georgia 30341

William "Buck" Godfrey Stadium
2817 Clifton Springs Road
Decatur, Georgia 30034

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

ADDENDA



1701 MOUNTAIN INDUSTRIAL BOULEVARD, STONE MOUNTAIN, GA 30083

<https://dekalbschoolsga.ionwave.net/Login.aspx>

November 16, 2022

TO: ALL OFFERORS UNDER RFP 23-544, AMBULANCE SERVICES

FROM: Procurement Department, DeKalb County School District

ADDENDUM NO. 1

RFP 23-544, Ambulance Services, is hereby amended as follows:

- 1. Part III, Scope of Work and Requirements, Paragraph C.3, Specifications. Add the following sentence:**

In the event of the need to transport, one (1) certified EMT and one (1) Paramedic must be provided.

- 2. All other conditions remain in full force and effect.**
- 3. If a response has been submitted and anything in this Addendum causes the offeror to change the item offered or to increase or decrease the bid price, the new price and/or change(s) will be inserted below.**

-
- 4. All offerors under RFP 23-544, Ambulance Services, are kindly requested to acknowledge receipt of this Addendum by signing the page below and returning with your proposal.**

Metro Ambulance Services, Inc DBA
American Medical Response

A handwritten signature in blue ink, appearing to read "Am. Watete", is written over a horizontal line.

COMPANY NAME/ CERTIFYING OFFICIAL SIGNATURE

Addendum No. 1 - RFP 23-544, Ambulance Services

QUESTIONS & ANSWERS**RFP 23-544 Ambulance Services****Today's Date: November 16, 2022****RESPONSES MUST BE RECEIVED IN THE PURCHASING DEPARTMENT:**

- PROPOSAL DEADLINE TIME - Before 2:00 PM, Tuesday, November 29, 2022
- VIRTUAL PUBLIC ACKNOWLEDGEMENT - At 2:00 PM, Tuesday, November 29, 2022

RESPONSES TO BE ACKNOWLEDGED: Beginning 3:00 PM EST, Tuesday, November 29, 2022
Via Microsoft Teams
DeKalb County School District
Purchasing Department
1701 Mountain Industrial Boulevard
Stone Mountain, GA 30083

Question #1: The RFP calls for 2EMT's. In order to transport you would need one Paramedic.

Answer #1: Refer to Addendum No. 1.

Question #2: Are the forms online? Or where do we get them?

Answer #2: The RFP (with forms) is online at <https://dekalbschoolsga.ionwave.net/Login.aspx>. The RFP is also available on The Georgia Procurement Registry.

Question #3: Can we bid part of this or do we have to bid it all?

Answer #3: DCSD accepts all responses.



Metro Ambulance Services, Inc DBA
American Medical Response
Chris Valentin | Regional Director of Operations



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
03/31/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Central, Inc. Philadelphia PA Office 100 North 18th Street 15th Floor Philadelphia PA 19103 USA	CONTACT NAME: PHONE (A/C. No. Ext): (866) 283-7122 FAX (A/C. No.): (800) 363-0105 E-MAIL ADDRESS:												
INSURED American Medical Response 6363 Fiddlers Green 14th Floor Greenwood Village CO 80111 USA	<table><tr><td>INSURER A: ACE American Insurance Company</td><td>22667</td></tr><tr><td>INSURER B: Indemnity Insurance Co of North America</td><td>43575</td></tr><tr><td>INSURER C: ACE Fire Underwriters Insurance Co.</td><td>20702</td></tr><tr><td>INSURER D: Lloyd's Syndicate No. 2623</td><td>AA1128623</td></tr><tr><td>INSURER E: Great American Insurance Company of NY</td><td>22136</td></tr><tr><td>INSURER F:</td><td></td></tr></table>	INSURER A: ACE American Insurance Company	22667	INSURER B: Indemnity Insurance Co of North America	43575	INSURER C: ACE Fire Underwriters Insurance Co.	20702	INSURER D: Lloyd's Syndicate No. 2623	AA1128623	INSURER E: Great American Insurance Company of NY	22136	INSURER F:	
INSURER A: ACE American Insurance Company	22667												
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INSURER C: ACE Fire Underwriters Insurance Co.	20702												
INSURER D: Lloyd's Syndicate No. 2623	AA1128623												
INSURER E: Great American Insurance Company of NY	22136												
INSURER F:													

Holder Identifier :

COVERAGES **CERTIFICATE NUMBER:** 570086743329 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO-JECT ☐ LOC OTHER:			XSLG72486377 SIR applies per policy terms & conditions	03/31/2022	03/31/2023	EACH OCCURRENCE \$2,750,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) PERSONAL & ADV INJURY \$2,750,000 GENERAL AGGREGATE \$5,000,000 PRODUCTS - COMP/OP AGG \$2,750,000 SIR/Deductible \$250,000
A	AUTOMOBILE LIABILITY ☒ ANY AUTO ☒ OWNED AUTOS ONLY ☐ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ NON-OWNED AUTOS ONLY			ISAH25562434	03/31/2022	03/31/2023	COMBINED SINGLE LIMIT (Ea accident) \$10,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
E	UMBRELLA LIAB ☒ OCCUR ☒ EXCESS LIAB ☐ CLAIMS-MADE DED ☐ RETENTION			EXC4051353	03/31/2022	03/31/2023	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000
B A C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WLR68929280 WLR68920243 SCFC68920322	03/31/2022 03/31/2022 03/31/2022	03/31/2023 03/31/2023 03/31/2023	☒ PER STATUTE ☐ OTH E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE-EA EMPLOYEE \$1,000,000 E.L. DISEASE-POLICY LIMIT \$1,000,000
D	E&O-PL-XS			w18173220701 Professional Liability SIR applies per policy terms & conditions	03/31/2022	03/31/2023	Per Claim \$10,000,000 SIR \$3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Evidence of insurance.

570086743329

Certificate No :

CERTIFICATE HOLDER**CANCELLATION**

American Medical Response Inc. 6363 S. Fiddlers Green Circle 14th Floor Greenwood Village CO 80111 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Aon Insurance Managers (USA), Inc.</i>
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COMPANY FINANCIAL STATEMENTS



AMR HoldCo Inc.
(a wholly-owned subsidiary of Global Medical Response, Inc.)

**CONSOLIDATED FINANCIAL STATEMENTS WITH
INDEPENDENT AUDITORS' REPORT
FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019**



KPMG LLP
Suite 800
1225 17th Street
Denver, CO 80202-5598

Independent Auditors' Report

Board of Directors
AMR HoldCo Inc.:

Opinion

We have audited the consolidated financial statements of AMR HoldCo Inc. and its subsidiaries (the Company), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of operations, changes in equity, and cash flows for each of the years in the three-year period ended December 31, 2021, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2021 in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

KPMG LLP

Denver, Colorado
April 29, 2022

AMR HOLDCO INC.
(a wholly-owned subsidiary of Global Medical Response, Inc.)

CONSOLIDATED BALANCE SHEETS
(in thousands)

	December 31, 2021	December 31, 2020
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 379,886	\$ 122,616
Insurance collateral	231,903	200,159
Accounts receivable, net	574,332	444,910
Supplies inventory	56,661	62,839
Prepaid expenses	37,414	34,814
Other current assets	49,317	38,498
Total current assets	1,329,513	903,836
Property and equipment, net	302,370	329,244
Operating right-of-use assets	178,729	168,055
Finance right-of-use assets	4,123	5,584
Intangible assets, net	980,967	973,439
Goodwill	839,975	813,892
Other assets	38,548	22,908
Total assets	\$ 3,674,225	\$ 3,216,958
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 44,125	\$ 38,494
Accrued wages, benefits and taxes	165,524	171,248
Other accrued liabilities	232,845	183,758
Current portion of lease obligations and long-term debt	43,743	37,533
Total current liabilities	486,237	431,033
Operating lease obligations	147,848	142,345
Finance lease obligations and long-term debt	4,670	7,574
Deferred income taxes	123,091	103,348
Insurance reserves	194,829	159,293
Other long-term liabilities	16,346	17,914
Total liabilities	973,021	861,507
Commitments and contingencies		
Equity:		
Investment by Parent	2,364,331	2,126,188
Accumulated other comprehensive income (loss)	1,304	2,817
Retained earnings	335,569	226,446
Total equity	2,701,204	2,355,451
Total liabilities and equity	\$ 3,674,225	\$ 3,216,958

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

AMR HOLDCO INC.
(a wholly-owned subsidiary of Global Medical Response, Inc.)

CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands)

	Year Ended December 31,		
	2021	2020	2019
Net revenue	3,161,096	2,829,600	2,686,552
Operating expenses:			
Employee wages, benefits and taxes	1,709,480	1,632,403	1,556,574
Maintenance, fuel and other direct expenses	183,786	160,547	163,320
Insurance expense	110,390	121,470	92,983
Other operating expenses	891,718	657,344	526,390
Governmental grants	(70,814)	(34,358)	—
Acquisition, integration and other charges	30,387	31,534	47,420
Depreciation and amortization	154,873	158,513	160,022
Total operating expenses	3,009,820	2,727,453	2,546,709
Operating income (loss)	151,276	102,147	139,843
Interest income (expense), net	2,696	3,426	676
Equity in earnings of unconsolidated affiliates	(17)	282	478
Other income (loss), net	716	692	1,685
Net income (loss) before income taxes	154,671	106,547	142,682
Income tax (benefit) expense	45,548	34,134	32,147
Net income (loss)	\$ 109,123	\$ 72,413	\$ 110,535
Other comprehensive income (loss):			
Unrealized holding gains (losses) on investments	(4,698)	3,383	3,417
Defined benefit pension plan net gain (loss)	2,840	(7,062)	(2,442)
Deferred income tax benefit (expense), net	345	973	(337)
Total other comprehensive income (loss), net of income tax	(1,513)	(2,706)	638
Comprehensive income (loss)	\$ 107,610	\$ 69,707	\$ 111,173

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

AMR HOLDCO INC.
(a wholly-owned subsidiary of Global Medical Response, Inc.)

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(in thousands)

	Investment by Parent/ Prior Parent	Accumulated Other Comprehensive Income (Loss)	Retained Earnings (Accumulated Deficit)	Total
Balance at January 1, 2019	\$ 2,497,175	\$ 4,084	\$ 44,299	\$ 2,545,558
Cumulative-effect adjustment upon application of accounting change	—	801	(801)	—
Net working capital distributed to Parent	(180,850)	—	—	(180,850)
Acquisitions funded by Parent	21,237	—	—	21,237
Net income (loss)	—	—	110,535	110,535
Other comprehensive income (loss), net of tax expense of \$0.3 million	—	638	—	638
Balance at December 31, 2019	\$ 2,337,562	\$ 5,523	\$ 154,033	\$ 2,497,118
Net working capital distributed to Parent	(228,374)	—	—	(228,374)
Acquisitions funded by Parent	17,000	—	—	17,000
Net income (loss)	—	—	72,413	72,413
Other comprehensive income (loss), net of tax benefit of \$1.0 million	—	(2,706)	—	(2,706)
Balance at December 31, 2020	\$ 2,126,188	\$ 2,817	\$ 226,446	\$ 2,355,451
Net working capital contributed by Parent	164,320	—	—	164,320
Acquisitions funded by Parent	73,823	—	—	73,823
Net income (loss)	—	—	109,123	109,123
Other comprehensive income (loss), net of tax benefit of \$0.3 million	—	(1,513)	—	(1,513)
Balance at December 31, 2021	\$ 2,364,331	\$ 1,304	\$ 335,569	\$ 2,701,204

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

AMR HOLDCO INC.
(a wholly-owned subsidiary of Global Medical Response, Inc.)

CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Year Ended December 31,		
	2021	2020	2019
Cash flows from operating activities:			
Net income (loss)	\$ 109,123	\$ 72,413	\$ 110,535
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization	154,873	158,513	160,022
Loss on disposal of property and equipment	1,470	3,807	1,780
Unrealized loss (gain) on marketable equity securities	(5,078)	(3,596)	(2,602)
Other, net	(5,603)	1,695	1,037
Equity in earnings of unconsolidated affiliates	(17)	(282)	(478)
Deferred income taxes	20,079	35,451	31,614
Change in operating assets/liabilities, net of acquisitions:			
Accounts receivable, net	(128,609)	3,818	(65,662)
Accounts payable	5,631	11,693	4,163
Accrued wages, benefits and taxes	(6,427)	51,348	12,482
Accrued liabilities	40,013	4,254	(10,192)
Other assets and liabilities, net	29,133	(8,217)	22,904
Net cash provided by operating activities	214,588	330,897	265,603
Cash flows from investing activities:			
Purchases of property and equipment	(93,904)	(104,683)	(100,338)
Proceeds from the sale of property and equipment	936	2,484	554
Acquisition of businesses, net of cash and restricted cash acquired	(73,823)	(17,000)	(21,237)
Net change in investments held as insurance collateral	1,581	642	1,109
Purchases of marketable securities	(72,227)	(93,025)	(156,513)
Sales and maturities of marketable securities	42,152	67,239	106,499
Other investing activities, net	(3,529)	296	43
Net cash used in investing activities	(198,814)	(144,047)	(169,883)
Cash flows from financing activities:			
Net working capital and other transfers contributed by (distributed to) Parent	242,478	(211,374)	(159,613)
Payments on finance lease obligations and long-term debt	(3,715)	(3,800)	(282)
Proceeds from issuance of long-term debt	—	2,487	—
Net cash provided by (used in) financing activities	238,763	(212,687)	(159,895)
Effect of exchange rate changes on cash, cash equivalents, restricted cash and restricted cash equivalents	5,603	(1,477)	(1,060)
Net increase (decrease) in cash, cash equivalents, restricted cash and restricted cash equivalents	260,140	(27,314)	(65,235)
Cash and cash equivalents, beginning of period (including restricted cash and restricted cash equivalents of \$56.8 million, \$12.7 million, and \$34.4 million, respectively)	179,460	206,774	272,009
Cash and cash equivalents, end of period (including restricted cash and restricted cash equivalents of \$59.7 million, \$56.8 million, and \$12.7 million, respectively)	<u>\$ 439,600</u>	<u>\$ 179,460</u>	<u>\$ 206,774</u>
Supplemental disclosure of cash flow information			
Cash paid during the period for			
Income taxes, net of refunds received	\$ 2,204	\$ (2,577)	\$ (544)

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

Notes to Consolidated Financial Statements

1. Description of Business

AMR HoldCo Inc., along with its subsidiaries (collectively, “AMR” or the “Company”) operates in 38 states and the District of Columbia, including monetary assets of an investment held in Trinidad and Tobago, providing a full range of healthcare transportation services, including emergency (“911”), non-emergency, managed transportation, fire protection services, fixed-wing ambulance and disaster response. In addition, AMR operates 911 call and response services for large and small communities all across the United States, offers contracted medical staffing, and provides telephone triage, transportation dispatch and demand management services.

Prior to March 14, 2018, the Company was a wholly-owned subsidiary of Envision Healthcare Corporation (“EVHC” or “Prior Parent”). On March 14, 2018, Global Medical Response, Inc. (“GMR” or “Parent”) completed the acquisition of all outstanding equity interests of AMR (the “Acquisition”). Since March 14, 2018, the Company has been a wholly-owned subsidiary of GMR.

2. Summary of Accounting Policies

Consolidation

The consolidated financial statements of the Company include all of its wholly-owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

Investment by Parent

Investment by Parent, in the consolidated financial statements represents the Company’s cumulative investment from the Parent for the accumulation of the following to the extent that they are not cash settled:

- Investments in AMR
- Net cash transfers to and from AMR
- Overhead cost allocations, if any
- Transactions between the Parent and AMR
- Net cash transactions due to the Parent’s centralized cash management.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions relating to the reporting of results of operations, financial condition and related disclosure of contingent assets and liabilities at the date of the financial statements including, but not limited to, estimates and assumptions for revenue, accounts receivable, insurance-related reserves and acquired or pushed-down intangible assets. Actual results may differ from those estimates under different assumptions or conditions.

Cash and Cash Equivalents

Cash and cash equivalents are comprised principally of demand deposits at banks and highly liquid short-term investments with a maturity generally three months or less at acquisition, and are recorded at cost, which approximates market value.

Supplies Inventory

Parts and supplies inventory is valued at cost, determined on a first in, first out basis. Durable medical supplies are capitalized as inventory and expensed as used.

Notes to Consolidated Financial Statements – Continued

Restricted Cash

At December 31, 2021 and 2020, the Company held restricted cash and cash equivalents of \$59.7 million and \$56.8 million, respectively, classified within “Insurance collateral” in the accompanying consolidated balance sheets. The cash was restricted for the purpose of satisfying the obligations of the Company’s wholly-owned captive insurance subsidiary.

CARES Act

In March 2020, in response to the COVID-19 pandemic, the Coronavirus Aid, Relief, and Economic Security Act (“CARES Act”) was signed into law. The CARES Act provides numerous tax provisions and other stimulus measures, including temporary changes regarding prior and future utilization of net operating losses, temporary changes to the prior and future limitations on interest deductions, temporary delay of certain payment requirements for the employer portion of social security taxes, technical corrections from prior tax legislation for tax depreciation of certain qualified improvement property, and the creation of certain payroll tax credits associated with the retention of employees. The CARES Act also includes a number of benefits that are applicable to the Company and other healthcare providers including, but not limited to, the appropriation of funding to health care providers for related expenses or lost revenues that are attributable to the COVID-19 pandemic.

The Company received approximately \$70.8 million and \$34.4 million for the years ended December 31, 2021 and 2020, respectively, from the provider relief funds. The fund payments are grants, not loans, however providers are restricted and the funds must be used only for grant approved purposes. Upon receiving and having satisfied the terms and conditions associated with the initial tranche distribution of funds, the Company accounted for these as restricted contributions and recognized income in the consolidated statements of operations. Net cash provided by operating activities includes these grants received in the respective periods.

The Company’s assessment of whether the terms and conditions for amounts received have been met considers all frequently asked questions and other interpretive guidance currently issued by the U.S. Department of Health and Human Services (“HHS”). After consideration of the guidance provided, the Company believes the governmental grants recognized are appropriately recorded as of December 31, 2021 and 2020.

Recent Accounting Pronouncements

From time to time, new accounting pronouncements are issued by the Financial Account Standards Board (“FASB”) or other standards setting bodies that the Company adopts as of the specified effective date. Unless otherwise discussed, the impact of any other recently issued standards that are not yet effective are either not applicable to the Company at this time or will not have a material impact on the Company’s consolidated financial statements upon adoption.

In November 2019, the FASB issued ASU No. 2019-10, “Financial Instrument – Credit Losses (Topic 326), Derivatives and Hedging (Topic 915), and Leases (Topic 842),” which among other changes in accounting and disclosure requirements, provides guidance on how an entity should measure credit losses on financial instruments. The ASU is effective for private entities for fiscal years beginning after December 15, 2022. We currently expect the adoption of ASU 2016-13 will have an immaterial impact on our consolidated financial statements and related disclosures.

In March 2020, the FASB issued ASU No. 2020-04, “Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting.” The ASU provides optional transition guidance, for a limited time, to companies that have contracts, hedging relationships or other transactions that reference the London Inter-bank Offered Rate (“LIBOR”) or another reference rate which is expected to be discontinued because of reference rate reform. The amendments provide option expedients and exceptions for applying GAAP to contracts, hedging relationships, or other transactions if certain criteria are met. The amendments in this update are effective as of March 12, 2020 through December 31, 2022. The amendments in this update may be applied as of any date from the beginning of an interim period that includes or is subsequent to March 12, 2020, or prospectively from a date within an interim period that includes or is subsequent to March 12, 2020, up to the date that the financial statements are available to be issued. All

Notes to Consolidated Financial Statements – Continued

other amendments should be applied on a prospective basis. The Company is in the process of evaluating the effect that the adoption of this standard will have on its consolidated financial statements, but does not expect it will have a material effect.

3. Revenue Recognition and Accounts Receivable

Revenue Recognition

The majority of our revenue is generated from fee for service patient revenue, which is derived principally through contracts originating from ground medical transport services provided to patients of healthcare facilities and communities served. Each transport constitutes a single performance obligation and, in most instances occur at readily determinable transaction prices. As a practical expedient, the Company adopted a portfolio approach to sources of patient revenue, applied by payor type. At this level, each portfolio shares the characteristics conducive to ensuring that the results do not materially differ from the new standard if it were to be applied to each individual patient contract related to each transport. Accordingly, there was not a change in the Company's method to recognize revenue. Subsequent changes in the customer's ability to pay, are recorded as bad debt within other operating expenses.

Estimating revenue is a complex process, largely due to the volume of transactions, the number and complexity of contracts with payors, the limited availability, at times, of certain patient and payor information at the time services are provided, and the length of time it takes for collections to fully mature. Patients are billed for services provided, and the Company receives payments for these services from patients or their third-party payors. Payments for services provided are generally less than billed charges. The Company recognizes fee for service revenue, net of contractual adjustments and discounts for uninsured patients, at the time transport services are provided. In the period services are provided, the Company estimates gross charges based on: billed services plus an estimate for unbilled services based on pending case data collected, estimates of contractual allowances (explicit price concessions) based on contracted rates and historical or actual cash collections (net of recoveries), when available, and estimates of the discount (implicit price concession) for uninsured patients based on historical cash collections (net of recoveries) from uninsured patients. For third-party payors, the specific benefits provided for under each patients' healthcare plan, mandated payment rates under the Medicare and Medicaid programs, as applicable, and historical cash collections are utilized. These expected collections are based on fees and negotiated payment rates in the case of third-party payors, the specific benefits provided for under each patient's healthcare plans, mandated payment rates in the case of Medicare and Medicaid programs, and historical cash collections (net of recoveries) in combination with expected collections from third party payors. In addition, the Company records net revenue from uninsured patients at an estimated realizable value based on historical cash collections (net of recoveries). The price concession includes an estimate of uncollectible balances due from uninsured patients, uncollectible co-pay and deductible balances due from insured patients and special charges, if any, for uncollectible balances due from managed care, commercial and governmental payors.

The relationship between gross charges and the transaction price recognized is significantly influenced by payor mix, as collections on gross charges may vary significantly depending on whether and with whom the patients the Company provides services to in the period are insured and the Company's contractual relationships with those payors. Payor mix is subject to change as additional patient and payor information is obtained after the period services are provided. The Company periodically assesses the estimates of unbilled revenue, contractual adjustments (explicit price concessions) and discounts (implicit price concessions) for uninsured patients and payor mix for a period of at least one year following the date of service by analyzing actual results, including cash collections, against estimates. Changes in these estimates are charged or credited to the consolidated statement of operations in the period that the assessment is made. Significant changes in payor mix, contractual arrangements with payors, specialty mix, acuity, business office operations, general economic conditions and health care coverage provided by federal or state governments or private insurers may have a significant impact on estimates and significantly affect the results of operations and cash flows. Concentration of credit risk with respect to other payors is limited due to the large number of such payors.

The Company's billing and accounting systems provide historical trends of cash collections and contractual write-offs, accounts receivable agings and established fee adjustments from third-party payors. These estimates are recorded and

Notes to Consolidated Financial Statements – Continued

monitored monthly as revenues are recognized. The principal exposure for uncollectible fee for service visits is from self-pay patients and, to a lesser extent, for co-payments and deductibles from patients with insurance.

Other revenue primarily represents income earned from fire protection service contracts, standby, special event, community subsidies and income earned from our contract with the Federal Emergency Management Agency (“FEMA”) for disaster relief efforts and other federal and state agencies to coordinate emergency medical services responses. Revenue is recognized for these services when our performance obligation is satisfied, which is generally when services are rendered and in an amount that reflects the consideration to which we expect to be entitled. At contract inception, we assess the services specified and identify a performance obligation for each distinct contracted service. These other sources of revenue contracts general consist of fixed-price or variable consideration. Revenue for fixed-price contracts is typically recognized at the time of billing, unless evidence suggests that the revenue is earned or the Company’s obligations are fulfilled in a different pattern. In these instances, revenues are deferred and recognized ratably over the life of the contract. Payment is generally received upfront and revenues are deferred and recognized over the life of the contractual service period. Revenue for variable consideration contracts is typically recognized as the services are performed at the contractually billable rate.

Net revenue for the years ended December 31, 2021, 2020 and 2019, consisted of the following (in thousands):

	Year Ended December 31,					
	2021		2020		2019	
Medicare	\$ 773,128	25 %	\$ 766,688	27 %	\$ 839,445	31 %
Medicaid	315,036	10 %	308,939	11 %	310,035	12 %
Commercial insurance and managed care (excluding Medicare and Medicaid managed care)	865,338	27 %	768,014	27 %	898,071	33 %
Self-pay	123,700	4 %	103,773	4 %	116,688	4 %
Net transport revenue	2,077,202	66 %	1,947,414	69 %	2,164,239	80 %
Complementary revenue	1,083,894	34 %	882,186	31 %	522,313	20 %
Net revenue	<u>\$ 3,161,096</u>	<u>100 %</u>	<u>\$ 2,829,600</u>	<u>100 %</u>	<u>\$ 2,686,552</u>	<u>100 %</u>

Net transport revenue includes fee for service patient revenue. Complementary revenue primarily includes income earned from our membership program, community subsidies, fire protection service contracts, standby, special event, coordinated care services, and income earned from our contract with FEMA and other federal and state agencies to coordinate emergency medical services responses.

Accounts Receivable

The Company manages accounts receivable by regularly reviewing its accounts and contracts and by providing appropriate adjustments to the estimate of the transaction price. Some of the factors considered by management in determining the adjustments are the historical trends of cash collections, contractual and uninsured write-offs, accounts receivable agings, established fee schedules, contracts with payors, changes in payor mix and procedure statistics. Actual collections of accounts receivable in subsequent periods may require changes in the estimated transaction price.

The Company tests its analysis by comparing cash collections to net fee for service revenues and monitoring self-pay utilization. In addition, when actual collection percentages differ from expected results, on a contract by contract basis, supplemental detailed reviews of the outstanding accounts receivable balances may be performed by the Company’s billing operations to determine whether there are facts and circumstances existing that may cause a different conclusion as to the estimate of the collectability of that contract’s accounts receivable from the estimate resulting from using the historical collection experience. Changes in these estimates, if any, are charged or credited to the consolidated statements of operations in the period of change. Material changes in estimates may result from unforeseen write-offs of patient or third-party accounts receivable, unsuccessful disputes with managed care payors, adverse macro-economic conditions which limit patients’ ability to meet their financial obligations, or broad changes to government regulations that adversely impact reimbursement rates for services provided by the Company. Significant changes in payor mix, changes

Notes to Consolidated Financial Statements – Continued

in contractual arrangements with payors, business office operations, general economic conditions and health care coverage provided by federal or state governments or private insurers may have a significant impact on the Company's estimates and significantly affect its results of operations and cash flows. Consideration of credit risk is limited by the diversity and number of facilities, patients, payors and by the geographic dispersion of the Company's operations.

4. Acquisitions

The Company accounts for its business combinations under the requirements of the acquisition method of accounting and under the premise that an acquirer be identified for each business combination. The acquirer is the entity that obtains control of one or more businesses in the business combination and the acquisition date is the date the acquirer achieves control. The assets acquired and liabilities assumed at the acquisition date are recognized at their fair values as of that date, and the direct costs incurred in connection with the business combination are recorded and expensed separately from the business combination. Acquisitions in which the Company is able to exert significant influence but does not have control are accounted for using the equity method.

Acquired assets and assumed liabilities include, but are not limited to, accounts receivable, fixed assets, intangible assets, deferred income taxes and insurance liabilities. The valuations are based on comparable market transactions, discounted cash flow analyses, actuarial analyses or other appropriate valuation techniques to determine the fair value of the assets acquired or liabilities assumed.

During the years ended December 31, 2021 and 2020, the Company paid \$77.4 million and \$17.0 million, in cash, in total aggregate purchase consideration for acquisitions. The Company acquired each of these companies in order to achieve certain operational and strategic benefits.

The acquisitions completed during the years ended December 31, 2021 and 2020 consist of the following:

Acquired Operation	Location	Date Acquired
Hunter Ambulance, Inc.	New York	September 2021
Ojai Ambulance, Inc.	California	May 2021
Arizona Ambulance of Douglas, Inc.	Arizona	May 2021
Capstone Fire Management, Inc.	California	March 2021
ABC Ambulance, LLC	Arizona	June 2020

Notes to Consolidated Financial Statements – Continued

The Capstone Fire Management, Inc. acquisition is subject to an earn-out provision estimated at \$0.4 million that the Company expects to pay over a three year period. The Hunter Ambulance, Inc. acquisition is subject to contingent consideration of \$2.5 million expected to be paid by the end of 2025.

The acquisition date fair value of the total consideration transferred and acquisition date fair value of each major class of assets and liabilities for acquisitions completed during 2021 and 2020 are as follows (in thousands):

	2021	2020
Accounts receivable, net	813	—
Spare parts, medical supplies and fuel	—	118
Prepaid expenses	314	—
Property and equipment	6,918	1,132
Finance right-of-use assets	1,045	—
Customer relationship intangible asset	38,809	11,500
Goodwill	32,485	4,298
Other assets	179	—
Accrued wages, benefits and taxes	(703)	(48)
Other accrued liabilities	(1,387)	—
Finance lease obligations	(1,045)	—
	<u>\$ 77,428</u>	<u>\$ 17,000</u>

The goodwill recorded for acquisitions completed during the years ended December 31, 2021 and 2020 is expected to be fully deductible.

The accounting for acquisitions completed during 2021 is currently preliminary. The Company continues to obtain information relative to the fair values of the assets acquired and liabilities assumed in the transactions, which could result in material changes to the amounts allocated above. The Company expects to finalize the purchase price allocations for these acquisitions as soon as practicable. The purchase price allocation for acquisitions completed during 2020 is considered final.

5. Fair Value Measurements

The fair value of a financial instrument is the amount at which the instrument could be exchanged in an orderly transaction between market participants to sell the asset or transfer the liability. The inputs used by the Company to measure fair value are classified into the following hierarchy:

Level 1: Quoted prices in active markets for identical assets or liabilities as of the reporting date. The Company does not adjust the quoted price for these assets or liabilities, which include marketable securities held in connection with the Company's captive insurance program.

Level 2—Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.

Level 3—Pricing inputs are unobservable as of the reporting date and reflect the Company's own assumptions about the fair value of the asset or liability. Balances in this category include the Company's estimate, using a combination of internal and external fair value analyses, of contingent consideration for acquisitions described in Note 4.

The Company has adopted the provisions of ASU No. 2016-01 and ASU No. 2018-03 effective for the 2019 annual reporting period, which required changes in the fair value of equity investment securities to be recognized in net income. In prior periods, the changes in the fair value of equity investment securities were recognized through accumulated other comprehensive income. Upon adoption, the Company recognized a cumulative effect adjustment of approximately \$0.8

Notes to Consolidated Financial Statements – Continued

million to retained earnings and accumulated other comprehensive income related to the unrealized loss on corporate equity securities and has recognized the change in fair value on these equity securities as a component of other income (expense), net in the consolidated statements of operations.

The following table summarizes the valuation of the Company's financial instruments by the above fair value hierarchy levels as of December 31, 2021 and 2020 (in thousands):

Description	December 31, 2021			
	Level 1	Level 2	Level 3	Total
Assets:				
Available-for-sale securities	\$ 118,711	\$ 8,505	\$ —	\$ 127,216
Marketable equity securities	44,973	—	—	44,973
Liabilities:				
Contingent consideration	—	—	2,979	2,979

Description	December 31, 2020			
	Level 1	Level 2	Level 3	Total
Assets:				
Available-for-sale securities	\$ 115,938	\$ —	\$ —	\$ 115,938
Marketable equity securities	27,377	—	—	27,377

Insurance Collateral

Insurance collateral is comprised of investments in U.S. Treasuries and marketable equity and debt securities held by the Company's wholly-owned captive insurance subsidiary that support the Company's insurance programs and reserves, as well as cash deposits with third parties. Certain of these investments, if sold or otherwise liquidated or if they decline significantly in value, would have to be replaced by other suitable financial assurances and are, therefore, considered restricted. All debt securities are designated as available-for-sale and reported at fair value with the temporary unrealized gains and losses reported as a separate component of accumulated other comprehensive income (loss), net of deferred income tax. Declines in the fair value of debt securities which are determined to be other-than-temporary are recognized in the statements of operations, thus establishing a new cost basis for such investment. All equity securities are carried at fair value with changes in fair value reported as a component of other income (loss), net in the consolidated statements of operations. Investment income earned on these investments is reported as a component of other income, net in the accompanying statements of operations. Realized gains and losses are determined based on an average cost basis.

Investments are generally classified within Level 1 or Level 2 of the fair value hierarchy because they are valued using quoted market prices, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency.

Insurance collateral consisted of the following as of December 31, 2021 and 2020 (in thousands):

	December 31	
	2021	2020
Available-for-sale securities:		
Corporate and municipal bonds	\$ 118,711	\$ 109,919
Preferred or fixed rate cap securities	8,505	6,019
Total available-for-sale securities	127,216	115,938
Marketable equity securities	44,973	27,377
Cash deposits and other	59,714	56,844
Insurance Collateral	\$ 231,903	\$ 200,159

Notes to Consolidated Financial Statements – Continued

Amortized cost basis and aggregate fair value of the Company's marketable securities as of December 31, 2021 and 2020 were as follows (in thousands):

	December 31, 2021			
	Cost Basis	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Description:				
Corporate and municipal bonds	\$ 116,987	\$ 2,444	\$ (720)	\$ 118,711
Preferred or fixed rate cap securities	8,445	123	(63)	8,505
Total available-for-sale securities	125,432	2,567	(783)	127,216
Marketable equity securities	34,497	10,913	(437)	44,973
Total securities	\$ 159,929	\$ 13,480	\$ (1,220)	\$ 172,189

	December 31, 2020			
	Cost Basis	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Description:				
Corporate and municipal bonds	\$ 103,727	\$ 6,201	\$ (9)	\$ 109,919
Preferred or fixed rate cap securities	5,728	291	—	6,019
Total available-for-sale securities	109,455	6,492	(9)	115,938
Marketable equity securities	21,979	5,505	(107)	27,377
Total securities	\$ 131,434	\$ 11,997	\$ (116)	\$ 143,315

As of December 31, 2021, available-for-sale securities included U.S. Treasuries, corporate bonds and fixed income securities of \$5.7 million with contractual maturities within one year, \$61.3 million with contractual maturities extending longer than one year through five years and \$60.3 million with contractual maturities extending longer than five years. Actual maturities may differ from contractual maturities as a result of the Company's ability to sell these securities prior to maturity.

The Company evaluates the investment securities available-for-sale on a quarterly basis to determine whether declines in the fair value of these securities are other-than-temporary. The evaluation consists of reviewing the fair value of the security compared to the carrying amount, the historical volatility of the price of each security, and any industry and company specific factors related to each security. There were no available-for-sale investment securities that were other-than-temporarily impaired as of December 31, 2021 and 2020.

The Company is not aware of any specific factors indicating that the underlying issuers of the corporate bonds/fixed income securities would not be able to pay interest as it becomes due or repay the principal amount at maturity. Therefore, the Company believes that the changes in the estimated fair values of these debt securities are related to temporary market fluctuations and the Company does not intend to dispose of these investments. Additionally, the Company is not aware of any specific factors which indicate the unrealized losses on the investments in corporate equity securities are due to anything other than temporary market fluctuations.

The Company realized net gains (loss) on the sales and maturities of available-for-sale securities of \$1.2 million, (\$1.2) million, and \$0.1 million for the years ended December 31, 2021, 2020, and 2019, respectively.

Notes to Consolidated Financial Statements – Continued

6. Property and Equipment, net

Property and equipment is recorded at cost, except for property and equipment acquired through business acquisitions, which is initially recorded at fair value. Depreciation of property, plant and equipment is provided substantially on a straight line basis over their estimated useful lives, which are as follows:

Buildings	20 to 40 years
Leasehold improvements	Shorter of 5 years or life of lease
Vehicles	7 to 12 years
Computer hardware	3 years
Other	3 to 15 years

Maintenance and repairs that do not extend the useful life of the property are charged to expense as incurred. Gains and losses from dispositions of property and equipment are recorded in the period incurred. Property and equipment, net, consisted of the following (in thousands):

	December 31, 2021	December 31, 2020
Land	\$ 2,807	\$ 2,737
Building and building improvements	7,807	7,776
Leasehold improvements	25,748	23,925
Medical equipment and other	191,266	165,501
Vehicles	294,456	267,416
Computer hardware and software	160,681	138,043
Construction in process	8,719	21,007
Property and equipment	691,484	626,405
Less: Accumulated depreciation	(389,114)	(297,161)
Property and equipment, net	<u>\$ 302,370</u>	<u>\$ 329,244</u>

Depreciation expense was \$119.4 million, \$120.6 million, and \$123.5 million for the years ended December 31, 2021, 2020 and 2019, respectively.

7. Lease Commitments

Right of use assets and lease liabilities are recorded for the majority of our operating leases. We enter into operating and finance leases for vehicles, equipment and real estate, among other things. Lease terms are generally between one to 20 years, some of which include renewal options, and some of which include options to terminate the leases within one year. Variable lease payments were \$8.1 million and \$6.7 million for the years ended December 31, 2021 and 2020, respectively. Variable expenses include common area maintenance, utilities, and other items as periodically billed by property management or the related lessor. Our lease agreements do not contain any material residual value guarantees or material restrictive covenants.

We determine if an arrangement is a lease and classify that lease as either an operating or finance lease at inception. Operating leases are included in operating right-of-use assets, current portion of lease obligations and operating lease obligations on our consolidated balance sheets. Finance leases are included in finance right-of-use assets, current portion of lease obligations and finance lease obligations on our consolidated balance sheets. As permitted under the standard, leases with an initial term of 12 months or less are not recorded on the balance sheet and we recognize lease expense for these leases on a straight-line basis over the lease term in our consolidated statements of operations.

Notes to Consolidated Financial Statements – Continued

Right of use (“ROU”) assets represent our right to use an underlying asset for the lease term and lease liabilities represent the present value of our obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. When our leases do not provide an implicit rate, we use our incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The operating lease ROU asset also includes the impact of prepaid or deferred lease payments. The length of our lease term may include options to extend or terminate the lease when it is reasonably certain that we will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term.

The components of lease expense were as follows (in thousands):

	Year Ended December 31,	
	2021	2020
Operating lease cost	\$ 56,049	\$ 54,698
Short-term lease cost ⁽¹⁾	392	444
Finance lease cost:		
Amortization of right-of-use assets	2,112	1,535
Interest on lease liabilities	435	438
Total finance lease cost	2,547	1,973
Total lease costs	<u>\$ 58,988</u>	<u>\$ 57,115</u>

(1) Leases that have terms of 12 months or less.

Supplemental cash flow information related to leases was as follows (in thousands):

	Year Ended December 31,	
	2021	2020
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 54,435	\$ 52,120
Operating cash flows from finance leases	\$ 435	\$ 438
Finance cash flows from finance leases	\$ (2,888)	\$ (3,028)
Right-of-use assets obtained in exchange for lease obligations:		
Operating leases	\$ 22,114	\$ 9,248
Finance leases	\$ 10	\$ 3,785
Right-of-use assets recognized at January 1, 2020, upon adoption of ASU No. 2016-02		\$ 169,113

Notes to Consolidated Financial Statements – Continued

Supplemental balance sheet information related to leases was as follows (in thousands):

	December 31, 2021		December 31, 2020	
Operating Leases:				
Operating right-of-use assets	\$	178,729	\$	168,055
Current portion of lease obligations	\$	40,456	\$	34,487
Operating lease obligations		147,848		142,345
Total operating lease liabilities	\$	188,304	\$	176,832
Finance Leases:				
Finance right-of-use assets	\$	7,760	\$	6,998
Accumulated amortization		(3,637)		(1,414)
Finance right-of-use assets, net	\$	4,123	\$	5,584
Current portion of lease obligations	\$	2,393	\$	2,170
Finance lease obligations		2,343		4,401
Total finance lease liabilities	\$	4,736	\$	6,571
Weighted Average Remaining Lease Term (in years):				
Operating leases		5.89		6.36
Finance leases		2.07		2.99
Weighted Average Discount Rate:				
Operating leases		6.69%		7.16%
Finance leases		7.19%		7.31%

Future commitments as of December 31, 2021 for lease liabilities related to premises, equipment and other recurring commitments are as follows (in thousands):

Year Ending December 31,	Maturities of Lease Liabilities		
	Operating Leases	Finance Leases	Total
2022	\$ 51,441	\$ 2,641	\$ 54,082
2023	42,792	1,898	44,690
2024	36,219	543	36,762
2025	30,113	—	30,113
2026	20,808	—	20,808
Thereafter	48,026	—	48,026
Total lease payments	\$ 229,399	\$ 5,082	\$ 234,481
Less: Amount representing interest	(41,095)	(346)	(41,441)
Total	<u>188,304</u>	<u>4,736</u>	<u>193,040</u>
Less: Short-term lease obligation payments	(40,456)	(2,393)	(42,849)
Total long-term lease obligations	<u>\$ 147,848</u>	<u>\$ 2,343</u>	<u>\$ 150,191</u>

8. Goodwill and Intangible Assets, net

The Company's intangible assets include goodwill and other intangibles, which include the fair value of both the customer relationships and trade names. The Company's indefinite-lived intangibles include goodwill, trade names and licenses. Goodwill represents the excess of purchase price over the fair value of net assets acquired. The Company evaluates indefinite-lived intangible assets, including goodwill, for impairment at least on an annual basis and more frequently if certain indicators are encountered. Goodwill is tested at the reporting unit level, defined as an operating segment or one level below an operating segment (referred to as a component), with the fair value of the reporting unit being compared to

Notes to Consolidated Financial Statements – Continued

its carrying amount. The Company consists of one reporting unit. If the fair value of a reporting unit exceeds its carrying amount, the goodwill associated with the reporting unit is not considered to be impaired.

The Company completed its annual impairment test as of October 1, 2021, using a qualitative assessment and determined that its indefinite-lived intangibles were not impaired. The Company's finite-lived intangibles include its customer relationships and testing for impairment is performed whenever events or circumstances indicate that the carrying amount may not be recoverable. The Company's policy is to recognize an impairment change when the carrying amount is not recoverable and such amount exceeds fair value. During the years ended December 31, 2021, 2020 and 2019, there were no events or circumstances that indicated a potential impairment in the Company's finite-lived intangibles.

The following table presents changes in the carrying amount of goodwill during the years ended December 31, 2021 and 2020 (in thousands):

	Year Ended December 31, 2021	Year Ended December 31, 2020
Balance at beginning of period	\$ 813,892	\$ 803,347
Measurement period adjustments	(6,402)	(153)
New acquisitions	32,485	10,698
Balance at end of period	\$ 839,975	\$ 813,892

Intangible assets consist primarily of customer relationships, non-amortizing trade names and certain non-amortizable licenses. The table below illustrates the useful lives of each class of intangible assets and the remaining weighted average amortization period.

Amortizable Intangibles Assets	Estimated Useful Life	Weighted Average Amortization Period
Customer relationships	20 years	16 years

The Company's intangible assets, net, as of December 31, 2021 and 2020 are as follows (in thousands):

	December 31, 2021			December 31, 2020		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Amortizable intangible assets:						
Customer relationships	\$ 775,041	\$ (138,474)	\$ 636,567	\$ 729,832	\$ (100,793)	\$ 629,039
Total amortizing intangible assets	775,041	(138,474)	636,567	729,832	(100,793)	629,039
Non-amortizable intangible assets						
Licenses	18,400	—	18,400	18,400	—	18,400
Trade names	326,000	—	326,000	326,000	—	326,000
Total non-amortizing intangible assets	344,400	—	344,400	344,400	—	344,400
Total intangibles, net	\$ 1,119,441	\$ (138,474)	\$ 980,967	\$ 1,074,232	\$ (100,793)	\$ 973,439

Notes to Consolidated Financial Statements – Continued

The following table shows the expected amortization of long-lived intangible assets for each of the years ending December 31 (in thousands):

2022	\$ 38,760
2023	38,760
2024	38,760
2025	38,760
2026	38,760
Thereafter	442,767
	<u>\$ 636,567</u>

Amortization expense was \$37.7 million, \$36.7 million and \$36.4 million for the years ended December 31, 2021, 2020 and 2019, respectively.

9. Other Accrued Liabilities

Accrued liabilities were as follows as of December 31, 2021 and 2020 (in thousands):

	December 31, 2021	December 31, 2020
Insurance reserves	\$ 81,395	\$ 71,035
Deferred revenue	29,317	27,915
Patient refunds	21,977	18,282
Accrued legal fees and settlements	3,891	2,807
Other	96,265	63,719
Total other accrued liabilities	<u>\$ 232,845</u>	<u>\$ 183,758</u>

10. Income Taxes

The components of income tax expense (benefit) were as follows (in thousands):

	Year Ended December 31,		
	2021	2020	2019
Current:			
Federal	\$ 17,820	\$ 1,091	\$ (1,727)
State	7,649	6,449	2,293
Total current	<u>25,469</u>	<u>7,540</u>	<u>566</u>
Deferred:			
Federal	12,925	22,403	26,816
State	7,154	4,191	4,765
Total deferred	<u>20,079</u>	<u>26,594</u>	<u>31,581</u>
Total tax expense (benefit):			
Federal	30,745	23,494	25,089
State	14,803	10,640	7,058
Income tax expense (benefit)	<u>\$ 45,548</u>	<u>\$ 34,134</u>	<u>\$ 32,147</u>

Notes to Consolidated Financial Statements – Continued

A reconciliation of the provision for income taxes at the federal statutory rate of 21% compared to the effective tax rate is as follows (in thousands):

	Year Ended December 31,		
	2021	2020	2019
Income tax expense (benefit) at the statutory rate	\$ 32,481	\$ 22,375	\$ 29,963
Increase (decrease) in income taxes resulting from:			
State taxes, net of federal	11,315	9,372	4,813
Political expenses	133	241	114
Valuation allowance	1,840	848	3,170
Unrecognized tax benefits	624	1,541	(3,857)
Tax credits	(2,715)	(2,694)	(2,413)
Other	1,870	2,451	357
Income tax expense (benefit)	<u>\$ 45,548</u>	<u>\$ 34,134</u>	<u>\$ 32,147</u>

Deferred income taxes reflect the impact of temporary differences between the reported amounts of assets and liabilities for financial reporting purposes and such amounts as measured by tax laws and regulations. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

Significant components of the Company's deferred taxes were as follows at December 31, 2021 and 2020 (in thousands):

	December 31, 2021	December 31, 2020
Deferred tax assets:		
Accounts receivable	\$ 8,135	\$ 4,990
Accrued liabilities	21,853	23,855
Lease Obligations	47,538	44,941
Operating loss and credit carryforwards	11,752	11,652
Insurance and other long-term liabilities	12,703	11,816
Deferred tax assets	101,981	97,254
Valuation allowances	(10,664)	(8,783)
Total deferred tax assets	<u>91,317</u>	<u>88,471</u>
Deferred tax liabilities:		
Intangible assets	(82,020)	(58,839)
Property and equipment	(54,820)	(57,600)
Right-of-use assets	(44,962)	(42,593)
Attribute reduction	(32,606)	(32,787)
Total deferred tax liabilities	<u>(214,408)</u>	<u>(191,819)</u>
Net deferred income taxes	<u>\$ (123,091)</u>	<u>\$ (103,348)</u>

On March 27, 2020, the CARES Act was enacted. It includes temporary changes to existing U.S. corporate income tax laws that impact the Company, most notably the ability to offset 100% of taxable income with net operating loss carryforwards.

As of December 31, 2021, the Company has federal net operating loss carryforwards of \$28.3 million with an indefinite carryforward period. The Company has state and local net operating loss carryforwards of \$106.7 million, of which \$41.9 million may expire in the years 2029-2041. A valuation allowance is established when it is more likely than not that all, or a portion, of net deferred tax assets will not be realized. Based on review of available evidence, the Company has determined that it is more likely than not that certain deferred tax assets may not be realized. The increase in valuation allowance of \$1.8 million is primarily attributable to net operating loss carryforwards.

Notes to Consolidated Financial Statements – Continued

The Company operates in multiple taxing jurisdictions and in the normal course of business is examined by federal and state tax authorities. The Company considers many factors and uses judgment in estimating and assessing the impact of uncertain tax positions. Final audit results may vary from the Company's estimates. In nearly all jurisdictions, the tax years prior to 2017 are no longer subject to examination.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in thousands):

	Year Ended December 31, 2021	Year Ended December 31, 2020
Balance at beginning of period	\$ 1,598	\$ —
Additions for tax positions for current year	385	327
Additions for tax positions of prior years	234	1,271
Reductions for tax positions of prior years	(10)	—
Reductions for tax positions due to lapse of statute of limitations	—	—
Balance at end of period	\$ 2,207	\$ 1,598

As of December 31, 2021, the Company has \$2.2 million of unrecognized tax benefits of which \$2.1 million would affect the effective tax rate, if recognized. The Company does not expect the total amount of unrecognized tax benefits to significantly change within the next twelve months.

The Company recognized \$0.1 million and zero, within income tax expense in the consolidated statements of operations related to interest and penalties for the years ended December 31, 2021 and 2020, respectively. The Company recognized a \$0.5 million reduction of the interest and penalties previously recognized during the year ended December 31, 2019. There are \$0.1 million and no amounts of interest and penalty obligations recognized within other long-term liabilities in the consolidated balance sheets as of December 31, 2021 and 2020, respectively.

11. Insurance

Insurance reserves are established for automobile, workers compensation, general liability and professional liability claims utilizing policies with both fully insured and self-insured components. This includes the use of a wholly-owned off-shore captive insurance program, GMR Insurance Services, Ltd. ("GMRIS"). In those instances where the Company has obtained third party insurance coverage, the Company normally retains liability for the first \$1 to \$3 million of the loss. Insurance reserves cover known claims and incidents within the level of Company retention that may result in the assertion of additional claims, as well as claims from unknown incidents that may be asserted arising from activities through December 31, 2021.

The Company establishes reserves for claims based upon an assessment of claims reported and claims incurred but not reported. The reserves are established based on consultation with third party independent actuaries using actuarial principles and assumptions that consider a number of factors, including historical claim payment patterns (including legal costs) and changes in case reserves and the assumed rate of inflation in health care costs and property damage repairs. Provisions for insurance expense included in the statement of operations include annual provisions determined in consultation with third-party actuaries and premiums paid to third party insurers.

Notes to Consolidated Financial Statements – Continued

The table below summarizes the non-health and welfare insurance reserves included in the accompanying balance sheets (in thousands):

	December 31, 2021			December 31, 2020		
	Accrued Liabilities	Insurance Reserves	Total Liabilities	Accrued Liabilities	Insurance Reserves	Total Liabilities
Automobile	\$ 30,343	\$ 70,715	\$ 101,058	\$ 26,772	\$ 58,401	\$ 85,173
Workers' compensation	32,198	87,451	119,649	29,677	63,338	93,015
General/ Professional liability	18,854	36,663	55,517	14,586	37,554	52,140
	<u>\$ 81,395</u>	<u>\$ 194,829</u>	<u>\$ 276,224</u>	<u>\$ 71,035</u>	<u>\$ 159,293</u>	<u>\$ 230,328</u>

12. Other Comprehensive Income (Loss)

The following table presents the tax effect on each component of “Other comprehensive income (loss)” for the years ended December 31, 2021 and 2020 (in thousands):

	For the year ended December 31, 2021			For the year ended December 31, 2020		
	Before Tax Amount	Tax Benefit (Expense)	Net of Tax Amount	Before Tax Amount	Tax Benefit (Expense)	Net of Tax Amount
Unrealized holding gains (losses) on investments	\$ (4,698)	\$ 1,042	\$ (3,656)	\$ 3,383	\$ (752)	\$ 2,631
Defined benefit pension plan net gains (loss)	2,840	(697)	2,143	(7,062)	1,725	(5,337)
Other comprehensive income (loss)	<u>\$ (1,858)</u>	<u>\$ 345</u>	<u>\$ (1,513)</u>	<u>\$ (3,679)</u>	<u>\$ 973</u>	<u>\$ (2,706)</u>

The “Accumulated other comprehensive income (loss)” is detailed in the following table, net of tax (in thousands):

Accumulated Other Comprehensive Income (Loss)	Unrealized holding gains (losses) on investments	Defined benefit pension plan net gains (loss)	Total
Balance at December 31, 2018	\$ (870)	\$ 4,954	\$ 4,084
Reclassification adjustment for losses on marketable equity securities	801	—	801
Other comprehensive income (loss) before reclassification	2,391	(2,465)	(74)
Amounts reclassified from accumulated other comprehensive income (loss)	93	619	712
Balance at December 31, 2019	\$ 2,415	\$ 3,108	\$ 5,523
Other comprehensive income (loss) before reclassification	2,432	(5,337)	(2,905)
Amounts reclassified from accumulated other comprehensive income (loss)	199	—	199
Balance at December 31, 2020	\$ 5,046	\$ (2,229)	\$ 2,817
Other comprehensive income (loss) before reclassification	(5,806)	2,143	(3,663)
Amounts reclassified from accumulated other comprehensive income (loss)	2,150	—	2,150
Balance at December 31, 2020	<u>\$ 1,390</u>	<u>\$ (86)</u>	<u>\$ 1,304</u>

Notes to Consolidated Financial Statements – Continued

13. Retirement Plans and Employee Benefits

Rural/ Metro Pension Plan

As part of the Company's acquisition of Rural/ Metro on October 28, 2015, the Company acquired a defined benefit pension plan (the "Pension Plan") that covers eligible employees of one of Rural/ Metro's subsidiaries, primarily those covered by collective bargaining arrangements. Eligibility is achieved upon the completion of one year of service. Participants become fully vested in their accrued benefit after the completion of five years of service.

The Pension Plan was amended on April 8, 2016 (the "curtailment date"), whereby the Pension Plan became frozen for all participants as of June 30, 2016. As part of the freezing of the Pension Plan, no new benefits accrue, no hours of service earned after the freeze date will count in determining a participant's credited service, and no earnings earned after the freeze date are counted in determining a participant's average annual earnings. In November 2019, the plan offered lump sum settlements to certain participants, resulting in the settlement of approximately \$10.9 million of accumulated benefit obligations and a \$0.6 million realized gain was recorded for the year ended December 31, 2019, presented within the "Other income (loss)" caption on the consolidated statements of operations. Benefits expense under this plan was approximately \$0.3 million, \$0.3 million and \$0.5 million for the years ended December 31, 2021, 2020 and 2019, respectively. The net accrued benefits liability under this plan totaled \$14.0 million and \$16.6 million at December 31, 2021 and 2020, respectively, presented within the "Other long-term liabilities" caption on the consolidated balance sheets.

The Company's general funding policy is to make annual contributions to the Pension Plan as required by the Employee Retirement Income Security Act. No contributions were made during 2021 or 2020.

Other Postemployment Benefits

The Company participates in a 401(k) plan maintained by the Parent, for its employees and employees of certain subsidiaries who meet the eligibility requirements set forth in the plan. Employees may contribute a maximum of 80% of their gross pay each year up to the annual limit established by the Internal Revenue Service (\$19,500 for 2021 and 2020). The Company's match is 50% of contributions up to 8% of eligible compensation.

The Company's contributions to the plan were \$28.5 million, \$24.8 million and \$21.7 million for the years ended December 31, 2021, 2020 and 2019, respectively. Contributions are included in salaries and benefits in the accompanying consolidated statement of operations.

Collective Bargaining Agreements

Approximately 36% of AMR employees are represented by 71 active collective bargaining agreements. There are seven operational locations representing approximately 1,000 employees currently in the process of negotiations. In 2022, 21 collective bargaining agreements, representing approximately 5,800 employees will be subject to negotiation. While the Company believes it maintains a good working relationship with its employees, the Company has experienced some union work actions. The Company does not expect these actions to have a material adverse effect on its ability to provide service to its patients and communities.

14. Commitments and Contingencies

Lease Commitments

As discussed in Note 7, the Company leases various facilities and equipment under operating lease agreements. On January 1, 2020, the Company adopted ASU No. 2016-02. Upon adoption, we recognized right of use assets and lease liabilities for the majority of our operating leases. Prior to the adoption of ASU No. 2016-02, the Company recorded certain other assets, including leasehold improvements and vehicles, under capital leases. Capital-leased assets were capitalized using

Notes to Consolidated Financial Statements – Continued

implicit interest rates at the inception of the lease and were amortized over the lesser of the contractual lease term or the useful life of the leased asset. Capital leases were collateralized by the underlying assets.

Rent expense for operating leases totaled \$60.3 million for the year ended December 31, 2019. Rent expense is included in the “Other operating expenses” caption on the consolidated statements of operations.

Principal payments for capital lease obligations totaled \$0.2 million for the year ended December 31, 2019.

Interest payments related to capital lease obligations totaled \$0.5 million for the year ended December 31, 2019. These interest payments are included in the “Interest expense, net” caption on the consolidated statements of operations.

Refer to Note 7 for further information on the impact on the adoption ASU No. 2016-02 on the Company’s consolidated financial statements for the years ended December 31, 2021 and 2020.

Guarantee of Parent Company Debt and Letters of Credit

Parent company debt of \$5.4 billion is partially guaranteed by the assets and working capital, respectively, of AMR on a full and unconditional and joint and several basis, with limited exceptions considered customary for such guarantees, including the release of the guarantee upon the sale of AMR’s assets.

Parent company secured letters of credit outstanding on behalf of AMR as of December 31, 2021 were \$141.9 million. Customary letter of credit fees comprise the majority of interest expense reported in the consolidated statements of operations.

Other Legal Matters

In March 2017, Rural Metro of Florida received a Civil Investigative Demand from the U.S. Attorney Office for the Middle District of Florida (DOJ) requesting documentary materials and written interrogatories related to the Rural Metro of Florida’s provision of services to a number of Medicare beneficiaries. The government contended that it had certain civil claims against Rural Metro of Florida arising from the submission of claims for basic life support, non-emergency services, which the government contended lacked medical necessity or were improperly documented. This matter was settled in February 2021 for \$0.7 million.

The Company is involved in other litigation arising in the ordinary course of business. Management believes the outcome of these legal proceedings will not have a material adverse impact on its financial condition, results of operations or liquidity.

15. COVID-19

The continued spread of COVID-19 in the areas in which we operate could adversely affect our business. The transport and treatment of highly contagious COVID patients in our aircraft or ground ambulance units or the exposure of our employees during the normal course of their personal and professional lives may result in a temporary shutdown of portions of operations, the diversion of patients, quarantine of staff, or staffing shortages. There may also be disruptions or delays in production and delivery of materials and products in the supply chain. The current corona virus outbreak, or any actions governmental authorities take in connection with COVID-19 may result in a decrease in demand for our services and could adversely impact our business. The potential impact of the outbreak with respect to our markets or our business is difficult to predict.

16. Subsequent Events

The Company has evaluated new information and events through April 29, 2022, which is the date these consolidated financial statements were available to be issued, to determine the need to either update these consolidated financial

Notes to Consolidated Financial Statements – Continued

statements or to provide additional disclosures about those events. No additional disclosures were deemed necessary by the Company.

CONFIDENTIAL

ATTACHMENT C
RFP 23-544
Ambulance Services

Ambulance Service Questionnaire

1. Will the Proposer be able to provide Basic Life Support (BLS) level of ambulance service at five (5) separate stadium venues, for varsity football games? (Thursday and Friday evening)

Yes X No 875

Explain: Company will be able to provide BLS and ALS level of services for
all five (5) venues for varsity football games (Thursday and Friday evenings).

2. Will the Proposer be able to provide BLS level of ambulance service at five (5) separate stadium venues, for junior varsity football games? (Monday evening)

Yes X No 175,000

Explain: Company will be able to provide BLS and ALS level of services at
five (5) separate venues for junior varsity football games (Monday evenings).

3. Will the Proposer be able to provide BLS level of ambulance service at five (5) separate stadium venues, for middle school football games? (Saturday morning)

Yes X No 875

Explain: Company will be able to provide BLS and ALS level of services at five (5) separate
venues for Middle School football games (Tuesday-Thursday afternoons & Saturday mornings).

4. Will the Proposer be able to provide BLS level of ambulance service at three (3) stadium venues, for middle school track and one (1) stadium venue for varsity and junior varsity track meets? (Tuesday – Thursday afternoons and Saturday morning)

Yes X No 113,750

Explain: Company will be able to provide BLS and ALS services at (3) venues for Middle School Track
one (1) venue for Varsity and Junior Varsity Track meets (Tuesday-Thursday, and Saturday mornings).

Metro Ambulance Services, Inc DBA
American Medical Response 
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5. Will the Proposer be able to provide BLS level of ambulance service at five (5) separate stadium venues, for soccer games? (Monday – Thursday afternoons)

Yes X No 875

Explain: Company will be able to provide BLS and ALS level of services
at five (5) separate venues for soccer games (Monday-Thursday afternoons).

6. Will the Proposer be able to provide BLS level of ambulance service at five (5) separate stadium venues, for lacrosse games? (Monday – Thursday afternoons)

Yes X No 100,625

Explain: Company will be able to provide BLS and ALS level of services at five (5)
seperate venues for Lacrosse games (Monday - Thursday afternoons).

7. Will the Proposer be able to provide BLS level of ambulance service at five (5) separate stadium venues, for lacrosse games? (Monday – Thursday afternoons)

Yes X No 875

Explain: Company will be able to provide BLS and ALS level of services at five (5)
separate venues for Lacrosse games (Monday - Thursday afternoons)

8. Will the Proposer be able to provide BLS level of ambulance service at one (1) stadium venues, for high school graduations? (Monday – Friday)

Yes X No 6,125

Explain: Company will be able to provide BLS and ALS level of services
at one (1) venue for High School Graduations (Monday - Friday)

9. Will the Proposer be able to submit copies of Emergency Medical Technician (EMT) certification/licenses for all personnel that would be assigned to provide these services for DeKalb County School District.

Yes X No 875

Explain: Company will be able to submit all certifications & licenses for personnel
that would be assigned to all DeKalb County School District events/venues.

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American Medical Response

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10. Are the proposed vehicles to be used for this contract equipped with the following?

Yes <u>X</u>	No _____	2 Certified EMTs
Yes <u>X</u>	No _____	Car seat
Yes <u>X</u>	No _____	IV Pumps
Yes <u>X</u>	No _____	AED/Defibrillator
Yes <u>X</u>	No _____	Vent - Adult; Pedi, and Infant
Yes <u>X</u>	No _____	Cardiac Monitor
Yes <u>X</u>	No _____	O2 Tanks
Yes <u>X</u>	No _____	Pulse Oximeter
Yes <u>X</u>	No _____	Suction
Yes <u>X</u>	No _____	V/S Monitor
Yes <u>X</u>	No _____	Airway Equipment
Yes <u>X</u>	No _____	Emergency Meds
Yes <u>X</u>	No _____	Hemorrhage Equipment
Yes <u>X</u>	No _____	Splinting Equipment
Yes <u>X</u>	No _____	Traction Splinting Equipment
Yes <u>X</u>	No _____	Proper C-Spine Immobilization Equipment
Yes <u>X</u>	No _____	Proper Face Mask Removal Equipment
Yes <u>X</u>	No _____	Linens

The BLS units are fully equipped with all items listed above. ALS units are also fully equipped with all items listed above; however, the ALS units are staffed by two (2) paramedics and has additional advance level equipment such as cardiac drugs, advance airway adjuncts, and the ability to perform additional advance life support interventions.

Metro Ambulance Services, Inc DBA
American Medical Response



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ATTACHMENT D
RFP 23-544
Ambulance Services

Cost Proposal Form

Event	Estimated Number of Games/Events (a)	Estimated Total Hours (b)	Vendor Per Event Cost (c)	Total Cost Column (a) x (c)
Varsity Football Games	200	300	\$ 875	\$ 175,000
Junior Varsity Football Games	130	120	\$ 875	\$ 113,750
Middle School Football Games	115	125	\$ 875	\$ 100,625
Varsity, Junior Varsity, and Middle School Track	7	140	\$ 875	\$ 6,125
Soccer Games	300	1800	\$ 875	\$ 262,500
Lacrosse Games	100	300	\$ 875	\$ 87,500
High School Graduations	20	25	\$ 1925	\$ 38,500
TOTAL COST				\$ 784,000

Metro Ambulance Services, Inc
 DBA American Medical Response



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ATTACHMENT E
RFP 23-544
Ambulance Services

Critical Paragraphs

Offerors must put their initials in the space provided in front of each critical paragraph and sign below. Initials signify that the information has been read and the offeror agrees to comply to the requirement, stipulations, terms and conditions. Attach and label "Critical Paragraph."

- 1) *ca* This RFP does not commit DCSD to any offeror to this RFP. DCSD is not liable for any costs incurred by an offeror in responding to this RFP. There is no guarantee of any offeror receiving an award or contract as a result of submitting a response to this RFP.
- 2) *ca* Any news release or publicity pertaining to any phase of this RFP will be the responsibility of DCSD and must be cleared through the DCSD'S Department of Communications and Community Relations.
- 3) *ca* It is the responsibility of offerors to make themselves aware of and to comply with any addenda, questions and answers posted to the DCSD website in relation to this RFP. All addenda must be printed, signed by the certifying official and included in the RFP submittals. Failure to do so will cause the offeror to be deemed non-responsive to the requirements of this RFP.
- 4) *ca* Offerors to the RFP agree to fully indemnify DCSD as stated in the RFP, Part II, H, page 18.
- 5) *ca* Offerors certify that they have not engaged in collusion and guarantee that their response is not made in conjunction with or on behalf of another party and that they have not been directly or indirectly induced or acted in any manner to result in restriction of trade or unfair advantage.
- 6) *ca* The DCSD reserves the right to reject any and/or all responses submitted and to waive any technicalities or minor irregularities in responses received. DCSD reserves the right to award any resulting contract in the manner that is in the best interest of and most advantageous DCSD.
- 7) *ca* Offeror understands that this solicitation requires Board of Education Approval.

Metro Ambulance Services, Inc
DBA American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

ATTACHMENT F
RFP 23-544
Ambulance Services

OFFEROR'S CLIENT REFERENCES

(Please copy this form and use one form per reference.)

Attach and label "Offeror's Client References."

Rugby ATL

Company Name Providing Reference

598 W Atlanta Street SE, Marietta, GA 30060

Address City/State/Zip

Mark Carney

Name of Contact Person

707-999-8828

Telephone Number of Contact Person

mcarney@rugbyatl.rugby

Email Address of Contact Person

2022-Current

Date/Duration of Service Relationship

Describe in Detail Services Provided (use additional sheets if necessary):

Provide Paramedic / EMT (ALS&BLS)

Time Period of Project or Contact (1) Year contract, set to expire on 5/01/2023

Important! This is a vital part of your RFP submission. DCSD will verify client references. It is advisable that you inform your reference contact person that you have listed them for reference.

Metro Ambulance Services, Inc
DBA American Medical Response


SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

ATTACHMENT F
RFP 23-544
Ambulance Services

OFFEROR'S CLIENT REFERENCES

(Please copy this form and use one form per reference.)

Attach and label "Offeror's Client References."

DEKALB FIRE RESCUE DEPARTMENT

Company Name Providing Reference

1950 W. Exchange Place, Tucker, GA 30084

Address City/State/Zip

Darnell D. Fullum, Fire Chief

Name of Contact Person

(678) 406-7731

Telephone Number of Contact Person

Ddfullum@dekalbcountyga.gov

Email Address of Contact Person

5 years

Date/Duration of Service Relationship

Describe in Detail Services Provided (use additional sheets if necessary):

911 Emergency Medical Services transport provider for DeKalb County

Time Period of Project or Contact 01/01/2020 - 12/31/2024

Important! This is a vital part of your RFP submission. DCSD will verify client references. It is advisable that you inform your reference contact person that you have listed them for reference.

Metro Ambulance Services, Inc
DBA American Medical Response


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ATTACHMENT F
RFP 23-544
Ambulance Services

OFFEROR'S CLIENT REFERENCES
(Please copy this form and use one form per reference.)

Attach and label "Offeror's Client References."

Troup County School System (Football Coverage)

Company Name Providing Reference

100 North Davis Road – Building C LaGrange, GA 30241

Address City/State/Zip

Steven D. Heaton, District Athletic Director

Name of Contact Person

(706) 812-7900

Telephone Number of Contact Person

Heatonsd@troup.org

Email Address of Contact Person

10 years

Date/Duration of Service Relationship

Describe in Detail Services Provided (use additional sheets if necessary):

Provided EMS services for football games at sporting venue

Time Period of Project or Contact Annual Contract (July – July)

Important! This is a vital part of your RFP submission. DCSD will verify client references. It is advisable that you inform your reference contact person that you have listed them for reference.

Metro Ambulance Services, Inc
DBA American Medical Response

SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

ATTACHMENT G
RFP 23-544
Ambulance Services

Statement of Confidentiality and Non-Disclosure

Any non-public information made available to the offeror by DCSD in relation to this RFP shall be used only for those purposes outlined in the RFP document and shall not be used in any other way without the written permission of the DCSD.

If the offeror is uncertain about the proposed use of information provided in relation to this RFP, the offeror shall consult with the DCSD RFP contact person as identified in the RFP document for clarification.

The offeror agrees to assume full responsibility for protecting the confidentiality of DCSD records that are not public information. Such information may include, but is not limited to student and employee data and other written and oral information of a personal and/or confidential nature, which shall be safeguarded by the offeror to ensure that it is not improperly disclosed.

Metro Ambulance Services, Inc DBA American Medical Response (AMR)

Offeror Company Name

Chris Valentin, Regional Director

Company Representative

11/29/2022

Date

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

**Attachment H
RFP 23-544
Ambulance Services**

SUSPENSION AND DEBARMENT CERTIFICATION

By submitting this RFP, the offeror certifies that the proposing company and/or its principals have not been suspended, excluded, disqualified, debarred, proposed for debarment, declared ineligible or voluntarily excluded from participation in any transaction by any federal or state department or agency and that the offeror complies with all applicable orders, rules and regulations related thereto.

Further, by submitting this RFP, the offeror certifies that all lower tier participating individuals and/or company(s) and all respective principals of lower tier participants have not been suspended, excluded, disqualified, debarred, proposed for debarment, declared ineligible or voluntarily excluded from participation in any transaction by any federal or state department or agency and that the offeror complies with all applicable orders, rules and regulations related thereto.

The certification placed herein is a material representation of fact upon which reliance will be placed as RFP submissions are evaluated and any transaction is entered into. If it is later determined that the prospective offeror has knowingly rendered an erroneous certification, the DCSD may pursue all available remedies, including but not limited to suspension and/or debarment.

The prospective offeror shall provide immediate written notice to the DCSD Purchasing Department if at any time the prospective offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

The prospective offeror agrees by submitting this form that, should the proposed transaction be entered into, the prospective offeror shall not knowingly enter into any lower tier transaction with a person or entity that is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this transaction.

By signing and submitting this form, the offeror is providing the certification set out above.

Metro Ambulance Services, Inc DBA
American Medical Response (AMR)  **Date:** 11/29/2022
Signature of Engaging Official: _____
(Offeror Company Name/Certifying Official Signature)
Chris Valentin, Regional Director of Operations

Further, the DCSD's Purchasing Department will check the SAMS website at <http://sams.gov> to determine if the offeror is listed.

Metro Ambulance Services, Inc DBA
American Medical Response



SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

ATTACHMENT I
RFP 23-544
Ambulance Services

IMMIGRATION & SECURITY CERTIFICATION

If you are providing service, performing work or delivering goods to the DeKalb County Board of Education/DeKalb County School District including, but not limited to schools, warehouses and central offices, the applicable Georgia Security and Immigration Compliance documents found here must be completed, signed, notarized and submitted with your bid/proposal. Failure to provide this document with your bid/proposal will result in the disqualification of the bid/proposal.

1) Offeror/Bidder (the "Offeror") shall at all times comply with the Georgia Security and Immigration Compliance Act, as amended, O.C.G.A. § 13-10-90 et. seq.

2) In order to insure compliance with the Immigration Reform and Control Act of 1986 (IRCA), D.L. 99-603 and the Georgia Security and Immigration Compliance Act, as amended by the Illegal Immigration Reform Act of 2011, O.C.G.A. § 13-10-90 et. seq. (collectively the "Act"), the Offeror **MUST INITIAL** the statement applicable to Offeror below:

(a) dw (Initial here): order to comply with the Act; is authorized to use and uses the federal authorization program under the federal work authorization user identification number issued on the date of authorization below; will continue to use the authorization program throughout the contract period; Offeror further warrants and agrees Offeror shall execute and return any and all affidavits required by the Act and the rules and regulations issued by the Georgia Department of Labor as set forth at Rule 300-10-1-.01 et. seq. [Offerors who initial (a) must attach and return a signed, notarized Contractor Affidavit and Agreement with the Contract if awarded];

or

(b) dw (Initial here): Offeror warrants that he/she does not employ any other persons, and he/she does not intend to hire any employees or to perform the Contract. [Offerors who initial (b) must attach and return a signed, notarized Affidavit of Exception with the Contract if awarded];

or

(c) dw (Initial here): Offeror is an individual who is licensed pursuant to Title 26 or Title 43 or by the State Bar of Georgia and is in good standing when such contract is for services to be rendered by such individual and thus does not have to provide an affidavit.

3) dw (Initial here) Offeror will not employ or contract with any subcontractor in connection with a covered contract unless the subcontractor is registered, authorized to use, and uses the federal work authorization program; and provides Offeror with all affidavits required by the Act and the rules and regulations issued by the Georgia Department of Labor as set forth at Rule 300-10-1-.01 et. seq.

4) dw (Initial here) Offeror agrees that, if Offeror employs or contracts with any sub-contractor in connection with the covered contract under the Act and DOL Rules 300-10-1- .01, et seq that Offeror will secure from each sub -contractor at the time of the contract the sub-contractor's name and address, the employee-number applicable to the sub-contractor, the date the authorization to use the federal work

dw
SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

authorization program was granted to sub-contractor; the subcontractor's attestation of the subcontractor's compliance with the Act and Georgia Department of Labor Rule 300-10-1-.01, et seq.; and the subcontractor's agreement not to contract with sub-subcontractors unless the sub-subcontractor is registered, authorized to use, and uses the federal work authorization program; and provides subcontractor with all affidavits required by the Act and the rules and regulations issued by the Georgia Department of Labor as set forth at Rule 300-10-1-.01 et. seq.

- 5) ch (Initial here) Offeror agrees to provide the DeKalb County School District with all affidavits of compliance as required by O.C.G.A. § 13-10-90 et seq. and Georgia Department of Labor Rules 300-10-1-.01, et seq within five (5) business days of receipt.

ch valentin
Signature

11/21/2022

Date

1262899
EEV/Basic Pilot Program
User Identification Number

TBD
Date of Authorization

Firm Name: Metro Ambulance Services, Inc DBA American Medical Response (AMR)

Street/Mailing Address: 1380 Beverage Dr Suite D

City, State, Zip Code: Stone Mountain, Georgia 30083

Telephone Number: 909-841-2354

Email Address: chris.valentin@gmr.net

SUBSCRIBED AND SWORN

BEFORE ME ON THIS THE

21st DAY OF November, 2022

Denise Monteith
Notary Public



My Commission Expires: 4.19.25

ch valentin
SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

DEKALB COUNTY SCHOOL DISTRICT
Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1)

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual firm or corporation which is engaged in the physical performance of services on behalf of the **DeKalb County School District** has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization User Identification number:

58-1036407

Date of Authorization:

N/A

Name of Subcontractor:

N/A

Name of Project:

N/A

Solicitation Number (if applicable):

N/A

Name of Public Employer:

DeKalb County School District

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on 11, 21, 2012 in La Grange, GA
(city) (state)

Signature of Authorized Officer or Agent

Printed Name and Title of Authorized Agent:

SUBSCRIBED AND SWORN BEFORE ME ON THIS THE 21st DAY OF November, 2022

Notary Public

My Commission Expires:



Denise Monteith
4.19.25

[Signature]
SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

DEKALB COUNTY SCHOOL DISTRICT
Sub-subcontractor Affidavit under O.C.G.A. § 13-10-91(b)(4)

By executing this affidavit, the undersigned sub-subcontractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services under a contract for Metro Ambulance Service, LLC and on behalf of the **DeKalb County School District** has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned sub-subcontractor will continue to use the federal work authorization program throughout the contract period and the undersigned sub-subcontractor will contract for the physical performance of services in satisfaction of such contract only with sub-subcontractors who present an affidavit to the sub-subcontractor with information required by O.C.G.A. §13-10-91(b). The undersigned sub-subcontractor shall submit, at the time of such contract, this affidavit to _____.

Additionally, the undersigned sub-subcontractor will forward notice of the receipt of any affidavit from a sub-subcontractor to the contractor within five (5) business days of receipt. Sub-subcontractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization User Identification Number:

Date of Authorization:

Name of Sub-subcontractor:

Name of Project:

Solicitation Number (if applicable):

Name of Public Employer:

DeKalb County School District

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on _____, _____, 201____ in _____, _____
(city) (state)

Signature of Authorized Officer or Agent

Printed Name and Title of Authorized Agent:

SUBSCRIBED AND SWORN BEFORE ME ON THIS THE 21st DAY OF November, 2022

Notary Public
My Commission Expires:



Denise Mandith
4.19.25

Dr. Scott
SUPPLIER NAME/ CERTIFYING OFFICIAL SIGNATURE

ATTACHMENT K
RFP 23-544
Ambulance Services

SIGNATURE PAGE

I certify that I have read this RFP document in its entirety and agree to conform to and comply with the terms, conditions and requirements of this RFP. I also certify that I am a duly appointed official of the offering company with the authority to authorize and engage this RFP submittal. Further, I certify that the contents of the response to this RFP are true, accurate and complete.

Christopher Valentin

Metro Ambulance Services, Inc. dba
American Medical Response (AMR)

Printed Name/Engaging Authorized
Company Official

Regional Director of Operations

Position/Title

Metro Ambulance Services, Inc. dba
American Medical Response (AMR)

Offeror's Company Name

Metro Ambulance Services, Inc
DBA American Medical Response



Signature/Engaging Authorized
Company Official

chris.valentin@gmr.net

E-mail address

909-841-2354

Telephone Number

11/29/2022

Date

Metro Ambulance Services, Inc DBA
American Medical Response



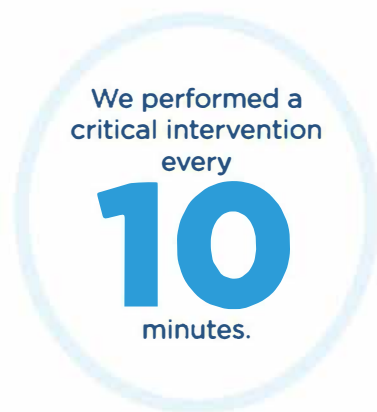
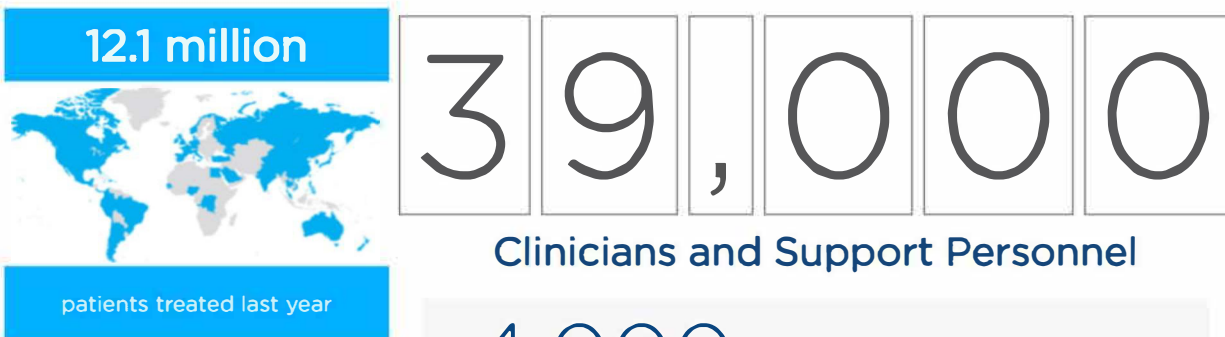
COMPANY NAME/ CERTIFYING OFFICIAL SIGNATURE

1. AMR COMPANY PROFILE

Date of establishment, mission statement, type and confirmation of company's legal entity form, company's organizational structure/chart, principals' names and titles, company size in relation to industry, number of employees, company history, financial position, and all relevant current and past experience on similar projects in comparable K-12 school districts and references for those projects. The offeror should also include the educational background for staff that will be assigned to this project, including the company's overall experience in providing the requested services within this solicitation..

AMR HISTORY

As part of the Global Medical Response (GMR) nationwide family of companies, we have pioneered the delivery of healthcare to patients through new technologies, homegrown initiatives, and support from regional and industry national experts. AMR has unmatched experience in providing high quality, performance-based ambulance services to communities and contracts similar to this RFP. With 39,000 national employees and a fleet of 8,100 vehicles, GMR cares for millions of patients a year in thousands of communities nationwide.



Today, we provide emergency/911 Advanced Life Support (“ALS”) and/or Basic Life Support (“BLS”) ambulance transport services for more than 4000 communities across the United States [GMR Overview \(https://global-medical-response.wistia.com/medias/gdpi0cm0gx\)](https://global-medical-response.wistia.com/medias/gdpi0cm0gx). Currently, more than 50 of our clients have populations of 200,000 or more. This support structure gives us a stable financial backing as well as a vast network of national resources, including a close integration with community hospitals and physicians.

Company Name	Metro Ambulance Services, Inc. dba American Medical Response (AMR)
Address	1380 Beverage Dr. Suite D, Stone Mountain, Georgia 30083
Contact Name	Christopher Valentin, Regional Director of Operations
Email	chris.valentin@gmr.net
Phone Number	909-841-2354
Business Size	Corporation Large Business
Date of Establishment	8/20/1968
Company Size	AMR 28,000+ Metro Ambulance Services, Inc. GA 473

Chart — Please see page 47 for the AMR organization chart.

Principals’ Names And Titles:

Edward B. Van Horne	President and Chief Operating Officer
Michael E. Preissler	Executive Vice President, Chief Financial Officer and Chief Administrative Officer
Thomas A.A. Cook	Executive Vice President, General Counsel, and Secretary
Jennifer Mardosz	Senior Vice President and Chief Compliance Officer
Lisa Jacoba	Senior Vice President and Chief Human Resources Officer
Sean Tuley	Senior Vice President and Chief Information Officer
Eric J. Thomas	Senior Vice President of Revenue Management
Ed Racht	Senior Vice President and Chief Medical Officer
Karl Metcalf	Vice President – Tax
Scott Andreasen	Assistant Secretary

Company Size In Relation To Industry — Large

Number of Employees — AMR 28,000+ | Metro Ambulance Services, Inc. GA 473

Financial Position — AMR is a corporation and has been in business for 30 years. Collectively, AMR is the ground ambulance service solution for the Global Medical Response (GMR) family of companies, a privately held corporation with annual revenues over \$4 billion, \$530 million available on our line of credit and more than \$200 million in cash and cash equivalents on-hand.

Experience on similar projects in comparable K-12 school districts — Please see the experience listed on page 53.

References — Please see the references provided in Attachment F.

Educational background for staff that will be assigned to this project:



Chris Valentin is an experienced leader, with more than 28 years of experience working for American Medical Response, Inc., companies. In December 2019, he was selected as the Regional Director covering Georgia, working with our local AMR operations as well as other companies in the GMR family, including our fixed- and rotor-wing operations. Chris served previously as Operations Manager for AMR's operations in San Bernardino, California, from 2015 to 2019. He is an intuitive and visionary strategist with significant experience in system design and EMS management. Chris has been instrumental in developing static, high performance, and hybrid EMS delivery systems, resulting in improved response times, increased employee morale, and reducing operational costs. Many of his accomplishments have been in the healthcare sector; however, he has also

experienced success in Information Technology. He provided knowledge and support in the early stages of the national AMR and NASCAR relationship, managing the AMR Safety Team deployment during races at tracks around the country. As an operations manager for AMR, he has successfully obtained market growth in our Special events market. He played an intricate role in securing contracts and managing events with the Los Angeles County Fairplex, Auto Club Speedway, NHRA also partnering with Insomaniac/ER1 to provide Paramedic Ambulance transportation for Dance Parties/Raves. Chris holds a Bachelor of Science degree in telecommunication management, and an MBA from the University of Redlands in California. Chris has been a certified EMT and has had the following history with AMR: EMT, FTO, Driver Safety Officer, 911 Dispatcher, Network Engineer (Project Management), Communication Supervisor, Communication Manager, Operations Manager and Regional Director. **Primary Role/Duties:** Chris will serve as the primary point of contact for DCSC leadership and will oversee all AMR personnel.



Lance Hester is currently the Deputy Chief of EMS Operations which he is responsible for the largest Operations in the Southeast Region located in DeKalb County, Georgia, while also overseeing the IFT North Fulton Hospital contract. The operation has two deployment centers located in the city Stone Mountain along with the city of Brookhaven. Stone Mountain HQ is the home of our Fleet Services and Clinical Practices. The EMS operation is supported by 4 Battalion Chiefs, 15 Captains and over 450 certified Paramedics and EMT's. The goal of this Operation is to enhance the lives and well-being of the citizens by promoting Emergency medical response, safety, training, accountability, and professional development for field personnel. The AMR EMS Operation deploys more than 50

Ambulances, 2 Quick Response Vehicles, as well as specialty services such as Nurse Navigation. Lance Hester started his EMS career 17 years starting his tenor in the state of NY, where he obtained his Paramedicine degree along with his critical care paramedic. He holds the following certifications: GA State Paramedic with National Registry, ACLS, PALS, CPR. He has served in many different roles within the company from Operations Captain to Field Supervisor and Senior Operations supervisor. Throughout his 16 years with the company 11 of those years Lance has held a position on the leadership team. Lance has spent countless hours traveling to other AMR ground operations over the nation to assist with leadership development and operational enhancement efforts. **Primary Role/Duties:** Lance will facilitate operations logistics for this contract.



Wilmond Meadows Chief Meadows is trained as a certified paramedic and has over 30 years of experience with the Atlanta Fire Department. The Deputy Chief of Support Services is responsible for several logistical functions across the department including the Fleet maintenance and repair of all departmental vehicles, equipment, and facilities. The division manages budgetary processes and procures all equipment, materials and supplies for the department. Deputy Chief of Training and Professional Services manages AMR Dekalb County EMS Training which provides training and professional development for caregivers and all incumbent EMS personnel. This Operations supports Deployment, Fleet Services, Continue Education and Workforce Deployment, Human Resources, Internal Affairs, Recruiting and Pre-Billing and the Compliance Standards providing important support functions for the department. Wilmond holds the following certifications: GA State Paramedic with National Registry, ACLS, PALS, CPR. **Primary Role/Duties:** Deputy Chief of Support Services in charge of fleet/equipment maintenance and repair.



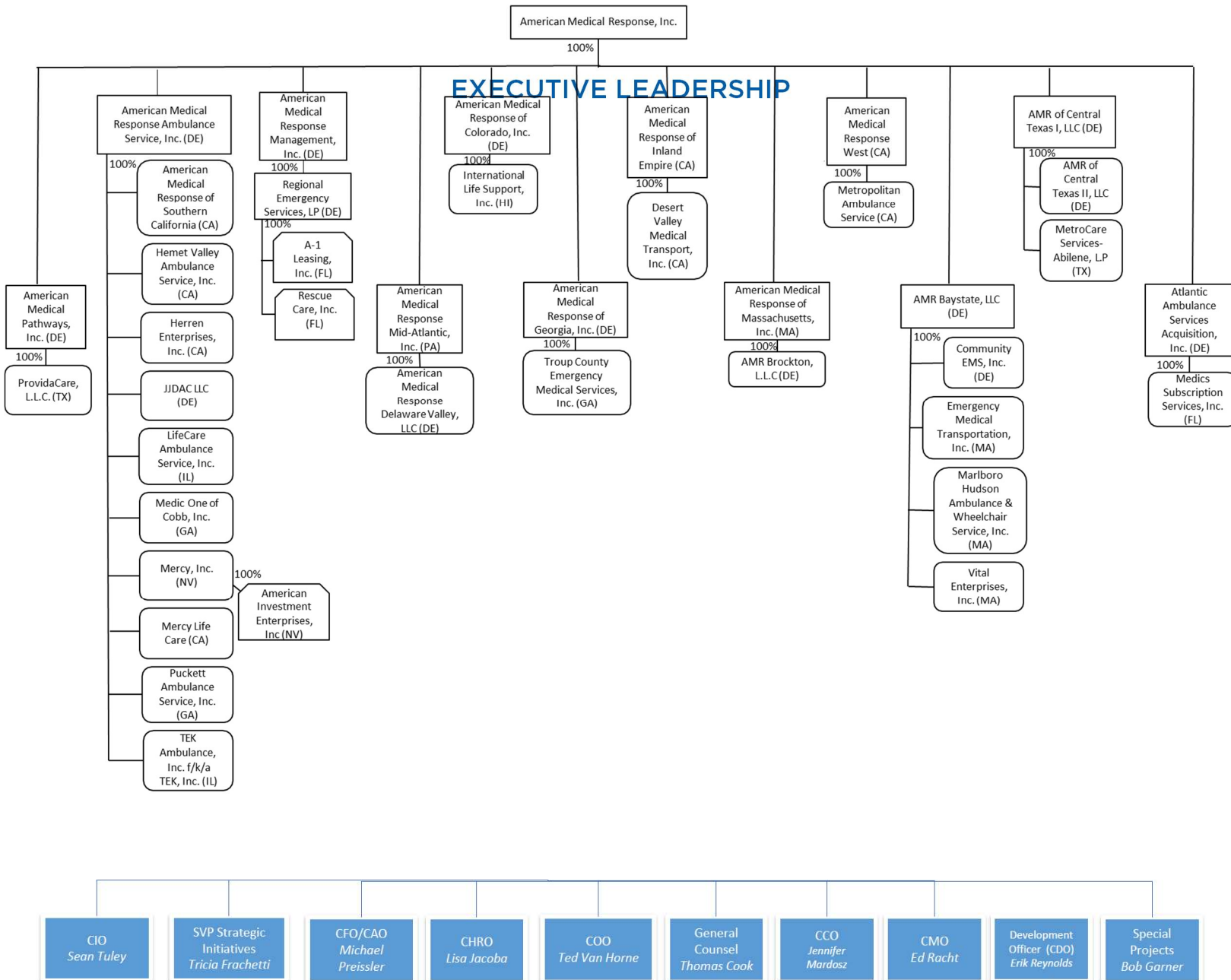
Tedd Winneberger AMR Operations Manager (North Fulton), is a seasoned Paramedic with over 30 years of experience. Throughout his career, he has worked in multiple EMS systems. He started his career in ALS in 1989, working for West Jersey Health Systems in Southern New Jersey. In this role, he provided ALS coverage for both Atlantic and Cape May Counties, spending most of his time in Atlantic City. In 1993, he was hired by Sussex County Emergency Medical Services (SCEMS), a high performance and progressive system in southern Delaware. During his tenure at SCEMS, he was promoted through the ranks from Paramedic I to Paramedic III. As a Paramedic III, along with his duties as a medic, he was also an assistant shift supervisor. He also served the departments as a Public Information Officer (PIO) and as a Special Operations Coordinator. In the PIO role, he was responsible for all official department communications. His special operations duties included oversight of the department's Special Operations Team. During this time, Tedd was also active at the state level serving on many committees to include the State Protocol Committee. While at SCEMS, Tedd joined FEMA as part of the National Disaster Medical System (NDMS). He then went to FEMA full time as a Logistics Chief responsible for medical logistics during and after the 2005 hurricane season. Tedd started his time at AMR as the Special Programs Operations Supervisor for the AMR Capital Region. In this role, Tedd was responsible for the management of the Critical Care Transport teams assigned to multiple hospital systems, transporting the highest acuity patients. Tedd is currently serving as the Operations Manager for the North Fulton Operation in Roswell. He is a national registered paramedic in addition to Maryland, Florida and D.C., holds 17 various Life Support, Hazmat and Firefighter related certifications and has 600+ hours of training regarding Special Operations, Hazmat Response, Incident Management, Operations Planning and Emergency Response. **Primary Role/Duties:** Tedd will handle oversight of all EMS Operations in the North Fulton Market.



Matt Peczka, is AMR's Clinical and Education Manager. He has 20 years of EMS experience. Matt graduated with honors from Springfield College with a bachelor's degree in EMS Management, and obtained both his EMT and Paramedic certifications while completing his degree. During his 20 years in EMS, Matt has worked in a variety of EMS settings including private EMS, fire-based EMS, and pediatric critical care. Matt became a Georgia EMS Instructor in 2012 and has taught in both private EMS training programs as well as the Technical College System of Georgia. He came back to AMR in 2014 and quickly assumed the role of Clinical Manager in the Georgia Operations. Matt currently serves as a Regional Manager of Clinical Practices in GMR's Southeast Region where he supports both

the American Medical Response footprint in Georgia and Florida as well as the Georgia bases of Air Evac Lifeteam. He is also an instructor in Collaborative High-Reliability and Just Culture and leads a team of internal instructors representing all of GMR's solutions. Matt has a passion for creating reliable and resilient systems, aggressively advocating for high quality evidence-based clinical care, and developing up-and-coming leaders within GMR. **Primary Role/Duties:** Matt will manage clinical education.

AMR Organization Chart



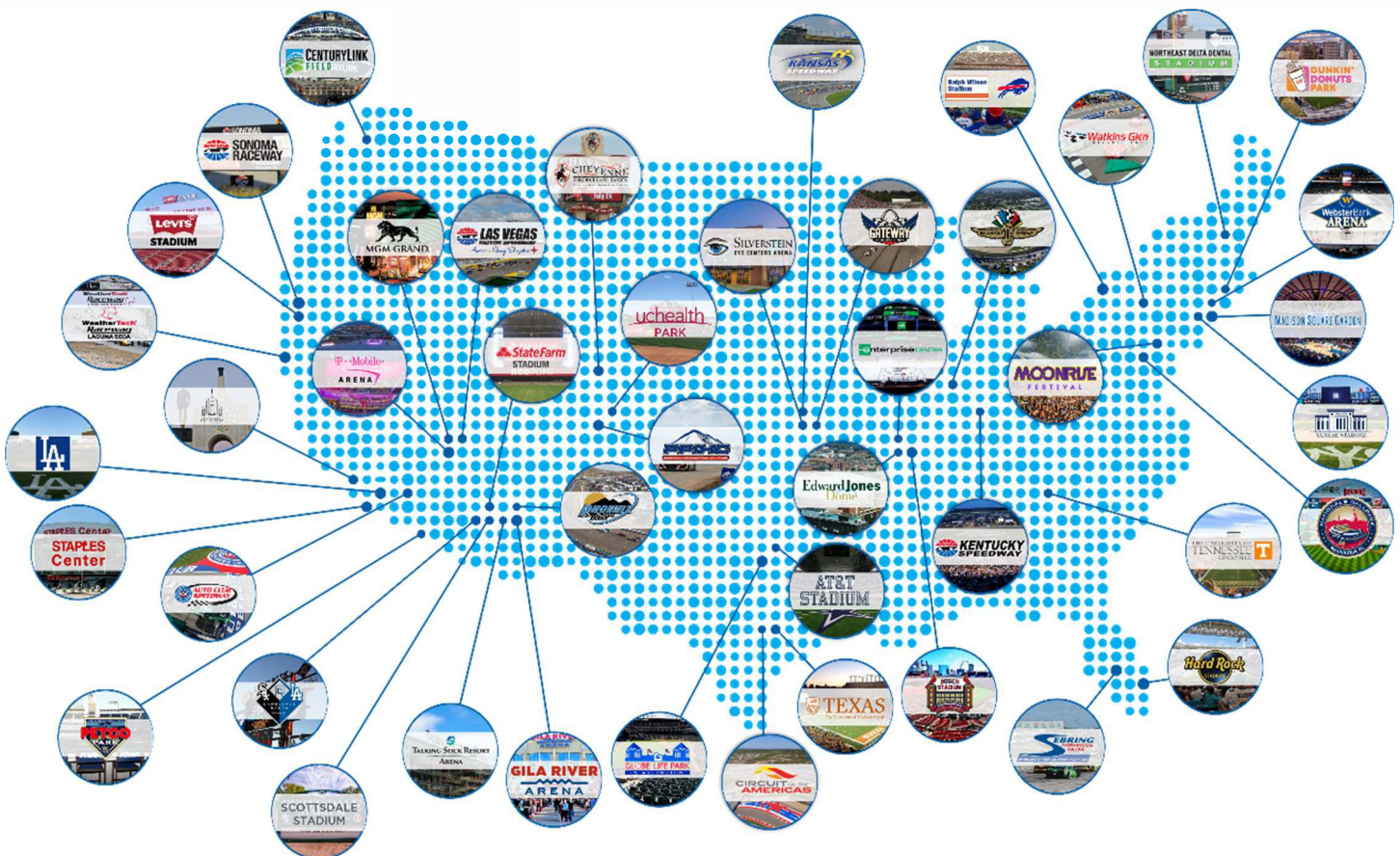
AMERICAN MEDICAL RESPONSE EVENT MEDICAL SERVICES

AMR is more than a healthcare provider. AMR is the nation's most experienced provider of event medical standby services and first aid. AMR has several long-standing relationships with convention centers, large-scale venues and stadiums, sports facilities, and festivals to provide event medical standby services, both nationally and throughout the State of Georgia. We pride ourselves on the partnerships we have built in becoming an industry leader of ambulance and event medical standby services throughout the nation.

AMR supports some of the nation's prominent racetracks and speedways, along with being the national EMS provider for NASCAR and the official sponsor for the INDYCAR safety team. In 2019, AMR became the official EMS Safety Team Provider for IMSA Racing providing a dual paramedic safety team.

AMR can provide DCSD students, staff, guests, spectators, and officials with industry-best practices and a suite of customized solutions. Over the years, AMR has evolved as an industry leading transportation provider, remaining responsive, reliable, and respected in all we do.

Across the country, AMR provides high-quality medical transportation to countless events at various venues under GMR's service footprint. As a result, we have developed solid protocols and robust relationships with our community partners for years, aiding in times of disaster and providing education and support.



AMR believes in making a difference by caring for people in need. From our core services to our customer philosophy to our corporate structure, we create and embrace good things for the customers and communities we serve.

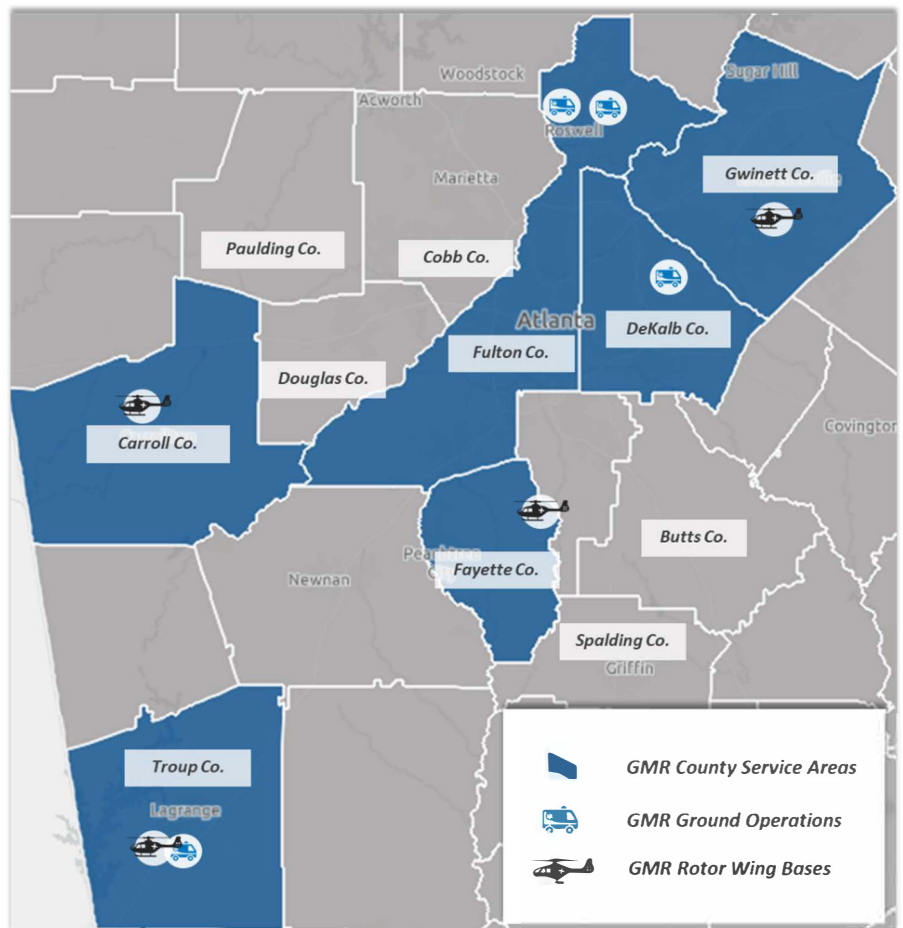
Since our inception, AMR has provided a menu of medical transportation solutions including, but not limited to, Advance Life Support (“ALS”), Basic Life Support (“BLS”), Critical Care Transport (“CCT”), pediatric support, and bariatric services. We also provide emergency response and dispatch services, non-emergency transport services, air ambulance services, event medical services, managed transportation services, and disaster management services among our robust suite of options.

Our dedication to patient outcomes is reflected throughout our organization thanks to a culture built on quality and integrity. We have become the industry leader by serving others. By attracting the brightest, most qualified personnel, supported by extensive national resources and comprehensive programs, AMR offers an unequaled partnership in the delivery of a high standard of medical transportation.

LOCAL DEDICATION

Our history and roots run deep in the State of Georgia. For decades, AMR, through its predecessor companies has proudly served numerous emergency and non-emergency systems throughout the state, demonstrating an unwavering commitment to enhancing patient satisfaction for those we serve.

Please see the map of the GMR county service areas in the state of Georgia here.



Qualified Partner

As seen in the preceding map, our operations are concentrated in the Atlanta Metro Area. Throughout the state of Georgia, we employ over 900 personnel, maintain a fleet of more than 150 vehicles, manage a state-of-the-art 24/7-dispatch center, coordinate air EMS and transports over 100,000 patients annually. Some of our operational successes include:

- We cover standby events at LaGrange College, Callaway High school, LaGrange High, Kia Motors, and Atlanta Motor Speedway including local festivals.
- In Atlanta we are the Emergency 911 provider for Dekalb and North Fulton Counties, treating and transporting over 100,000 patients per year.
- We are the proud partner for ground ambulance services to WellStar West Georgia and North Fulton Hospitals.
- We maintain a storage and supply cache for hundreds of AMR ambulances, equipment, and disaster supplies in preparation for future FEMA deployments.
- Provided COVID-19 support to the Hartsfield Jackson Atlanta Airport; screening over 2,000 people per day.
- Operating over 34 years, our Troup County operations is the oldest operation in Georgia with 70 employees and 13 vehicles.
- We are currently on the board for West Georgia Technical College.
- AMR is the zone provider for Troup County and has provided COVID-19 vaccinations for Troup and Coweta County.
- We have been the exclusive provider to West Georgia Medical Center for 33 years.

We are confident this document will demonstrate AMR's unwavering commitment to our facilities and those patients you serve. During your review of our proposal please keep in mind that any option can be fully customized our primary goal is to remain responsive and flexible to your individual needs.

Qualified Personnel

AMR believes that success in providing high quality services begins with people. Therefore, we adhere to stringent hiring and training processes. The goal of our competency-based screening process is to select an employee who exhibits exceptional cognitive and technical skill, and who demonstrates values to deliver quality care and customer service excellence.

Utilizing our stringent hiring procedures and employee conduct policies, AMR will ensure that our employees meet and exceed the expectations of the DCSD. If any of the employees violate our employee conduct policies or violate the agreed-upon terms of the contract, AMR will enforce a corrective action plan. Additionally, AMR prohibits the use of all cell phones, laptops, and other electronic communications for personal use while on duty, unless for official use. Below is a detailed description of the role that each AMR team member fulfills.

EMERGENCY MEDICAL TECHNICIAN (EMT)

Emergency Medical Technicians (EMTs) are AMR caregivers skilled in areas such as splinting, administering CPR, controlling bleeding, and treating patients with allergic attacks and asthma complications. Our EMT's primary responsibilities are to operate the transport vehicle and to assist the Paramedic as needed. As an example, they may check vital signs, perform airway management, assess bleeding and shock prevention and therapy, apply splints, and manage radio communications. Minimum qualifications for an EMT are:

- Certification as an EMT-Basic
- Cardiopulmonary Resuscitation (CPR)/Automated External Defibrillator (AED) certification
- Completion of ICS 100 and NIMS 700

PARAMEDICS

Paramedics have a much higher understanding of pre-hospital emergency care than basic EMTs. AMR's paramedics are skilled in cardiac care, pharmacology, advanced airway management procedures, and can support patients with significant heart issues or trauma. Minimum qualifications for a Paramedic are:

- EMT-Paramedic licensure
- Advanced Cardiac Life Support (ACLS) certification
- CPR / AED certification / Healthcare Provider Basic Life Support
- Completion of ICS100, 200 and NIMS 700

AMR AMBULANCES & EQUIPMENT

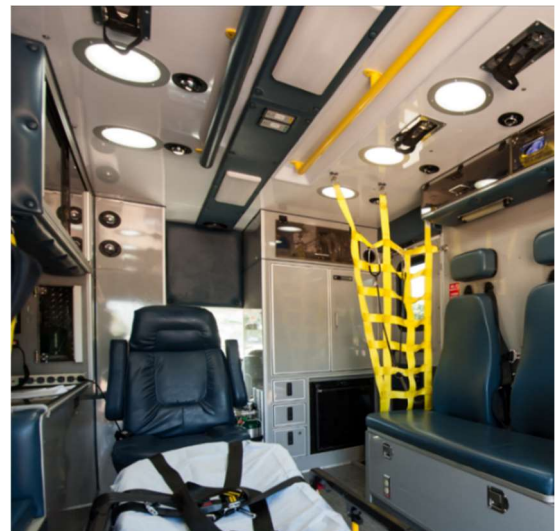
Our vehicles are selected for many different reasons. Of paramount importance is their ability to offer a safe and comfortable ride for patients and our employees. As the largest buyer of ambulances in the United States, we have direct access to the chassis and ambulance manufacturers to assist in the design of the newest and safest ambulances in the nation.

Each ambulance provided by DCSD will meet or exceed Federal and State standards at the time of the vehicles' original manufacture, except where such standards conflict, in which case the State standards will prevail.

MAJOR ON-BOARD EQUIPMENT

In selecting the proper EMS equipment, we stay current with trends in medical transportation services, actively pursuing upgrades identified by our local employees or suggested by our customers. As a national company, we can tap into unparalleled resources and take advantage of large-scale purchasing agreements with industry-leading manufacturers.

For decades, we have established healthy relationships with Ford Motor Company, Physio-Control, Stryker Corporation, Logis and more. This allows us to provide patients with the latest clinical equipment and guidelines.



EXPANDABLE POWER STRETCHER-SIDE RAILS FOR LARGER PATIENTS

AMR proposes the Stryker Power-PRO XT power-assisted ambulance stretcher for transports. These stretchers include an innovative battery-powered hydraulic system that raises and lowers the cot at the touch of a button. This helps reduce the risk of injuries when raising and lowering patients. Our stretchers will also include the Stryker XPS side rail additions, increasing the patient surface area while remaining integrated in the cot. Although we see an increased population of heavier patients meeting the definition of a bariatric patient, these are commonly used for wider patients.

Historically, EMTs and paramedics have experienced frequent spinal injuries due to repetitive motions such as lifting, lowering, carrying and bending. Use of the Power-PRO XT is proven to reduce work related injuries, lost or modified workdays and workers' compensation costs.

- The model is ergonomically designed with a textured, durable, nonslip surface on grips for maximum crew control
- Sturdy aluminum over-mold design
- The lift/lower controls are duplicated on both upper and lower lift bars to accommodate operators of all sizes
- Fold-down side rails provide 360- degree mobility in any height position
- Compliant with tip stability and dynamic crash certifications
- A pneumatically assisted backrest significantly reduces crew effort and increases patient comfort



STAIR CHAIRS FOR UNIQUE PATIENT MOVEMENTS

We also propose to utilize the Stryker Stair-PRO 6252 with stair tracks on ambulances. These “stair chairs” use a tread system that lets our caregivers transport patients downstairs without lifting.

They include adjustable handles, track angle and built-in descent control – further enhancing patient and crew safety. Like our power-assist stretchers, stair chairs have been shown to help reduce the risk of operator injury and increase the efficiency of our response.

LIFEPAK DEFIBRILLATORS/MONITORS FOR INTEGRATED PATIENT MONITORING

We propose to use the Stryker LIFEPAK 15 defibrillator/monitor on each ambulance. The LIFEPAK 15 is a monitor and defibrillator system providing the latest standard in clinical care for our field crews.



We use the LIFEPAK 15 in many of our operations because it includes unique clinical capabilities, such as non-invasive monitoring for SpO2, carbon monoxide and methemoglobin to detect chemical exposures.

With this device, not only can DCSD easily acquire a pre-medication 12-lead electrocardiogram ("ECG"), we can also rely on the device to continuously monitor all 12 leads in the background while we treat the patient. This lets crews monitor multiple parameters while allowing defibrillating and pacing, making it easier for them to manage technology and critical situations at the same time.



LICENSING

AMR medical personnel are all fully licensed and certified by the state of Georgia as Emergency Medical Technicians, either Basic or Intermediate and Paramedics.

2. REFERENCES

AMR has several local partnerships with venues for various public events. We have worked to streamline emergency and non-emergency transportation, thanks to our well-established relationships with local medical facilities. Please see the following references for three of our current operations and programs. The partners are also listed on Attachment F – Offeror’s Client Reference Form.

DEKALB FIRE RESCUE DEPARTMENT

Contact / Title	Darnell D. Fullum, Fire Chief
Address	1950 W. Exchange Place, Tucker, GA 30084
Phone	(678) 406-7731
Email	Ddfullum@dekalbcountyga.gov
Description of Services	911 Emergency Medical Services transport provider for DeKalb County
Contract Period	01/01/2020 - 12/31/2024

RUGBY ATL

Contact / Title	Mark Carney
Address	598 W Atlanta Street SE, Marietta, GA 30060
Phone	(707) 999-8828
Email	mcarney@rugbyatl.rugby
Description of Services	Provide Paramedic / EMT (ALS and BLS)
Contract Period	05/01/2022 - 05/01/2023

TROUP COUNTY SCHOOL SYSTEM (FOOTBALL COVERAGE)

Contact / Title	Steven D. Heaton, District Athletic Director
Address	100 North Davis Road – Building C LaGrange, GA 30241
Phone	(706) 812-7900
Email	Heatonsd@troup.org
Description of Services	Provided EMS services for football games at sporting venue
Contract Period	10 years



3-BROCHURES, CATALOGS, MANUALS, WEBSITES, LITERATURE



ANSWERING THE CALL AT A MOMENT'S NOTICE

Your Trusted, Innovative Partner in Pre-Hospital Care



AMR[®]
A Global Medical Response Solution

NATIONAL STRENGTH, LOCAL COMMITMENT

With more than 28,000 national employees and 8,600 ground emergency vehicles, American Medical Response (AMR) provides services to millions of patients a year in thousands of communities nationwide. This nationwide structure gives our local operations a stable financial backing, as well as a vast network of resources that allow us to integrate with the communities we serve and leverage economies of scale to provide cost-effective, high-quality pre-hospital care.



We work collaboratively with our community partners, building relationships based on mutual trust and a shared commitment to getting patients the medical treatment they need, when they need it. Our goal of providing care to the world at a moment's notice begins locally: one community and one patient at a time. This patient-centered-care delivery model ensures that we provide the right level of care at exactly the right time and in the most appropriate setting, for any given patient.

THE INDUSTRY LEADER IN EMS

AMR is the ground emergency medical services arm of the Global Medical Response (GMR) family of solutions. GMR is the industry-leading ground, air, specialty and residential fire services and pre-hospital innovation company. With nearly 39,000 employees, GMR delivers compassionate, quality medical care, primarily in the areas of emergency and patient relocation services, in the United States and around the world.

AMR SERVICES OVERVIEW*

We continuously earn the privilege to care for our patients. It is at the forefront of everything we do.

- 911 operations
- Interfacility transport
- Basic life support (BLS)
- Advanced life support (ALS)
- Specialty care/critical care transport
- Bariatric transport
- Wheelchair van services
- Scheduled transport
- Event medical/special events
- Patient billing and management

**Services vary by location*

GROUND AND AIR COVERAGE

Through GMR, we also have access to the nation's leading air medical operations. From coast to coast and internationally with rotor-wing and fixed-wing aircraft, we can expand our service area to reach patients in need and transport them to facilities with the level of care that matches their requirements. This is especially important in more rural areas that have less access to medical resources, such as Level 1 Trauma Centers.

THE AMR DIFFERENCE*

We are dedicated to being good stewards of the communities we serve. We are accountable for what we do and take pride in how we do it.

- Conduct more than 12.1 million critical, emergent and non-emergent patient encounters each year
- Partner with more than 5,000 healthcare facilities from coast to coast
- Approximately 230 performance-based 911 contracts nationally, 50 covering communities with populations exceeding 200,000
- Largest ambulance fleet in the nation with more than 8,600 meticulously maintained vehicles
- Industry-leading vehicle maintenance programs
- 65 communication centers nationwide, 25 of which are Accredited Centers of Excellence by the International Academies of Emergency Dispatch (IAED)
- A patient database of more than 33 million current patient records
- Prime contractor with the Federal Emergency Management Agency (FEMA), providing ground ambulance, air ambulance, paratransit services and non-ambulance EMS personnel to supplement the federal and military response to a disaster, act of terrorism or any other public health emergency
- Training communities in bystander, compression-only CPR and in stemming blood loss during World Save a Life Challenge

**As of Q3 2022*

INNOVATION DRIVES EVOLUTION

The global COVID-19 pandemic underscored the fact that the healthcare industry must continuously evolve. AMR taps into the innovative solutions of GMR, allowing us to provide our partners with the latest advancements in healthcare technology. GMR is driven to develop solutions that inspire progress. These include:



Transportation Management Platform: Enables the scheduling of any level of medical transport at the click of a button with our Online Ordering tool



Nurse Navigation Line: Provides quick, accurate patient triage to determine the right locus of care



Transfer Center: Offers a hospital throughput solution to coordinate, manage and schedule medical transports



Managed Transport: Provides Non-Emergency Medical Transport (NEMT) through customized local programs



Hospital at Home: Provides all in-home clinical services to high-acuity patients at the direction of virtual clinicians, partnering with hospitals in the Centers for Medicare and Medicaid Services (CMS) Hospital at Home program



Concierge Model: Resolves common patient movement challenges by providing a predetermined scheduling window to distribute discharges over several hours, allowing hospitals to reduce or eliminate the need for a subsidized ambulance service

Please see the following video for a demonstration of our extensive event medical experience as a GMR company [2020 GMR Event Medical Video.mp4](#)



4. OPTIONAL AND VALUE-ADDED PRODUCTS AND SERVICES

COMMUNITY OUTREACH

Atlanta Community Education and Outreach

AMR works with local leaders to continuously evaluate public health data, as well as the effectiveness of our outreach campaigns, and based on that analysis, works to improve and update our community education programs. Some examples include:

- **CPR & STOP THE BLEED:** Stop the Bleed educates, empowers and equips bystanders to take simple steps during a traumatic event or injury that may help save a life before help arrives. AMR offers this free public class periodically at our Brookhaven station in Atlanta gmr.net/WorldSaveaLife
- **EMS APPRECIATION DAY:** AMR Georgia Leadership and Staff DeKalb County Officials and Fellow First Responders host a barbecue at its DeKalb County Operations Center in Stone Mountain; dedicated to local first responders and fellow members of the EMS community for a day in the sun with fun and food.
- **COMMUNITY SAFETY PROGRAMS:** Senior programs - fall prevention, medication education, etc), heat related injuries and prevention education, holiday safety education.
- **CAREER AWARENESS PROGRAMS:** Our local team participates in career days at local high schools
- **EMS COVERAGE FOR NON-PROFIT ORGANIZATIONS:** Linus Blankets and Safe America
- **COVID-19 CLINICS:** Partnership with Dekalb County Fire Rescue to offer COVID-19 vaccinations, masks and prevention education
- **HALLOWEEN SAFETY MESSAGE:** (DeKalb County, Fulton County and Troup County, Georgia) Halloween should be fun and scary, not dangerous and scary. AMR reminds everyone to take extra precautions when celebrating the spookiest day of the year. Twice as many children are hit by cars while walking on Halloween than any other day of the year. With added concerns over the COVID-19 pandemic, health and safety should be top priorities for every family this Halloween.
- **HOME FOR THE HOLIDAYS.** During the holiday season, everyone imagines being home with friends and family. But for those with medical issues, it is often much easier to imagine being there than it is to get there safely. For years, AMR has stepped in by providing nursing home residents with no-cost holiday transportation through our award-winning Home for the Holidays program. This program allows ambulance crews to bring some holiday cheer to nursing home residents and their families. AMR transports nursing facility residents to their family homes to spend time with loved ones over the holiday season. The service is provided free of charge.



ACTIVE SHOOTER/HOSTILE EVENT (ASHE)

Currently, there has been an increase of Active Shooter/Hostile Events (ASHE) and acts of terror perpetrated domestically and internationally in recent months. These high-threat events pose a significant operational challenge to EMS and other public safety agencies. These incidents present a variety of hazards, confronting first responders with a wide range of weapons and small unit tactics, requiring a more complex response strategy that blurs the lines between traditional EMS, fire service and law enforcement duties and responsibilities. Disciplines must be integrated to prevent the exploitation of operational boundaries. EMS requires new paradigms and enhanced interagency coordination to mitigate the risk proposed by ASHE and terrorism.

AMR is taking action to better prepare our personnel and our system partners on what actions need to be taken, pre-event, during an event and post-event. Situational awareness is a major component of ASHE. We are also taking steps to educate our employees with recommended actions and resources should we be the target of a hostile event.

AMR'S COVID-19 JOURNEY

Appropriately, the COVID-19 pandemic has raised critical business continuity concerns for athletic organizations. While regular testing is extremely important to maintaining a safe environment for your employees and fans, screening measures have never been more critical.

Since early this year, our operational teams, medical directors, and clinical experts have been working closely as frontline first responders with Centers for Disease Control and Prevention ("CDC"), the United States Department of Homeland Security ("DHS"), and the Federal Emergency Management Agency ("FEMA"), and other federal and state authorities across the country. As a result, our organization has become experts in how to address COVID in the community. Our crews in California and the State of Washington were among the first caregivers to treat COVID-19 patients in the United States and we have been a key part of the response ever since. Our COVID-19 disaster response experience includes the following:

- Medical transports of hundreds of thousands of confirmed or suspected COVID-19 patients around the country
- Deployment of 2,900+ caregivers and 800+ ambulances to New York and New Jersey during the apex of their outbreaks and hundreds of other crews and ambulance teams to California, south Texas, Wisconsin, Minnesota, and other hotspots on behalf of FEMA
- Specimen collection services at drive-through and onsite testing stations around the country on behalf of state and local health departments
- Daily medical screening at critical infrastructure hubs, state and federal agencies and other locations
- Provided emergency staffing at hospitals, nursing homes, and long-care facilities with staff shortages
- Development of custom technology solutions to manage the movement of COVID-19 patients throughout hospitals and health systems.

Please visit this link for additional information regarding GMR's response to the COVID-19 pandemic [Emerging Infectious Diseases](https://www.globalmedicalresponse.com/resources/gmr-medicine/emerging-infectious-diseases/covid-19-delta) (<https://www.globalmedicalresponse.com/resources/gmr-medicine/emerging-infectious-diseases/covid-19-delta>)