

Family Since 1982



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March 8, 2023

Re: Dekalb County Bid No. 22-18, USDA Product Processing Renewal for 2023-24 School Year

Don Lee farms has enjoyed an excellent relationship with Dekalb County for many years. Unfortunately, current economic conditions are such that we find ourselves in the position of having to adjust pricing for line item # 1 for the period of July 1, 2023 – June 30, 2024.

Line Item #	Product Description	Product Code	Current Price	NEW Price
1	100% Beef Steak Patties	CNQ162253	\$56.03	\$59.40
3	100% Beef Crumbles	CNQ15401	\$67.60	\$67.60

We acknowledge that the new pricing is significantly higher. This is reflective of the recent and dramatic increases in our input costs such as fuel, transportation, raw materials, and packaging. Additionally, our labor costs have risen through mandatory minimum wage increases.

Up until now, we have absorbed increased costs, making adjustments internally so as to avoid raising prices. We remained focused on mitigating the rising costs with looking for innovations in processing and sourcing competitively.

We are committed to providing the highest quality food products and service to you and appreciate your business and continued support.

If you have any further questions or concerns regarding this price increase, please do not hesitate to reach out to our team or to me personally at (310) 674-3180 ext. 145 or via email at Maria@donleefarms.com. We are more than happy to discuss this situation with you in detail.

We thank you for your patronage over the years and value your continued partnership with Don Lee Farms.

Respectfully,

Maria Aguilar
Sales Manager