

4001 Lexington Ave. N.
Arden Hills, MN 55126-2998

1780 Montreal Road
Tucker, GA 30084
GA-16568

Generated For Dekalb County

Opportunity Number Bid 22-18

Award Period 07/01/2023 - 06/30/2024

Report Number 21278

Shipment Method Direct

Submission Deadline 03/08/2023 05:00 PM

Generated On 03/08/2023 09:09 AM

Award Type Line Item

Open Date 03/08/2023 05:00 PM

Date/time values are shown in the **Central time zone**

Opportunity Status Submitted

Submitted On 03/08/2023

Number	Product	Pack Size	Net Wt ¹	Servings ¹	Bid Code	Option ²	Price/Case
39911	Ultimate Cheddar™ Cheese Dip Cups	140/3.00 oz	26.25	140	29	C-Direct	\$70.38
						DD	\$53.01
39945	Ultimate Yellow™ Cheese Sauce	6/106.00 oz	39.75	212	26	C-Direct	\$65.27
						DD	\$38.98
44113	RF Mild Cheddar Cheese Cubes	200/1.00 oz	12.50	200	28	C-Direct	\$57.85
						DD	\$33.50
46288	160-slice 50% RS, 50% RF Pasteurized Process American Cheese (Yellow)	6/5.00 lbs	30.00	480	27	C-Direct	\$69.10
						DD	\$24.48

¹Per Case

²Options: C-Direct: Commercial - Direct, DD: Direct Discount

³Commercial to Commodity Discount per Case

Terms & Conditions

• Minimum Delivery for distributors is 5,000 pounds per invoice (NOT per order/shipment). • Minimum Delivery for direct-ship schools is 5,000 pounds per invoice (NOT per order/shipment). • Dry and cooler items ship and invoice separately from frozen items. • Bids/quotes do not pyramid with any other programs. • Pricing applies only to the operator stated on bid/quote. • Must notify of award to activate bid/quote. • Land O'Lakes will honor bid pricing on purchases through redistributors. Requests for reimbursement must be submitted in the form of a bill back (no deductions will be allowed through redistributors). Amount of bill back must not exceed the difference between Land O'Lakes' price list and the bid price. Land O'Lakes will not reimburse any additional charges associated with purchasing through redistribution.

COMMERCIAL PRICING •• Land O'Lakes pricing for all K-12 products identified on this bid submission is subject to change with 30-day notification for the duration of the bid contract period as identified. Land O'Lakes reserves the right to adjust pricing based upon market conditions.

NET OFF INVOICE PRICING •• The Net Off Invoice pricing provided is the GROSS PRICE. Please subtract the Pass Thru Value to arrive at the NET CASE PRICE. •• Distributors are only eligible to deduct for the Pass Thru Value for schools that have a commodity balance with Land O Lakes. Once the commodity balance is depleted, the school should be invoiced at the

commercial price.