

DeKalb County Schools

MPS QUote

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MPS Quote

| Device Type | Assumed Units Included in Estimate | Original Contract Annual Price | Annual Price of Support For 7/2023 through 6/2024 | | |
|--------------------------------|------------------------------------|--------------------------------|---|-------------------|--|
| MX5 family | 68 | | | | |
| MX8 family | 493 | | | | |
| MX9 family | 102 | | | | |
| MS6 family | 5 | \$2,364,012 | \$1,723,237 | | |
| CX5/6 family | 64 | | | | |
| CX8 family | 21 | | | | |
| Savings over original contract | | | | -\$640,775 (-27%) | |

- Pricing assumes DeKalb will purchase support through TIPS agreement number **210101 for Technology Solutions, Products and Services**.
- Pricing is good for 12 months of support from July 2023 through June 2024.
- Pricing includes implementation of Lexmark Cloud Print Management solution as a replacement to existing on-premise Print Management software for up to 753 device. Additional devices would be added for a monthly fee of \$20.40 per device. Implementing Lexmark Cloud Print Management requires a separate Lexmark Cloud Services Agreement.
- Any new devices required as part of a planned refresh or for new placements will be purchased separately. The monthly support fees for new devices would be added to the contract at that time.

Quote assumptions

- **Pricing assumes DeKalb will purchase support through TIPS agreement number 210101 for Technology Solutions, Products and Services.**
- Statement of work that is aligned to the terms and conditions of the TIPS agreement will be provided.
- No change in service levels.
- Pricing includes implementation of Lexmark Cloud Print Management solution as a replacement to existing on-premise Print Management software for up to 753 device. Additional devices would be added for a monthly fee of \$20.40 per device. Implementing Lexmark Cloud Print Management requires a separate Lexmark Cloud Services Agreement.
- Lexmark commits to support the existing fleet for entire 12-month term.
- Any new devices required as part of a planned refresh or for new placements will be purchased separately. The monthly support fees for new devices would be added to the contract at that time.