

ACTION MEMORANDUM

TO: Bibb County School District

FROM: Olena Stadnik-Floore, Director of Elementary Services
Dr. Cleveland Johnson, Assistant Superintendent of Teaching and Learning

SUBJECT: Language Essentials for Teachers of Reading and Spelling (LETRS)
Professional Development Expansion

Summary

Language Essentials for Teachers of Reading and Spelling (LETRS) is a professional development course based on the Science of Reading. It is designed to equip early childhood educators and administrators with the knowledge and skills needed to be experts in the areas of literacy and language development.

Background

The Bibb County School District has implemented LETRS as a professional learning course since 2018. Several teachers, administrators, and all elementary academic coaches have participated in the training. The Teaching & Learning department is seeking to expand this training to include all K-5 teachers and elementary school administrators during the 2023-2024 school year. The purpose of this initiative is to deepen teachers' knowledge and ultimately improve students' achievement in the areas of reading and writing.

As stated in the LETRS supporting document, "research shows that only 35% of students are reading proficiently, but 95% of students can learn to read. And while teachers are the most essential factor in student success, only 49% of teaching institutions effectively prepare teachers for literacy instruction. Teaching reading requires a deep understanding of the processes and science behind it."

Recommendation

It is recommended that the Bibb County Board of Education authorize the Superintendent to approve the purchase of LETRS professional development for use during the 2023-2024 school year in an amount not to exceed \$733,310.00 from ESSER funds.

Superintendent's Approval:

Superintendent's Signature	Approve/Disapprove
Dr. Dan A. Sims	Approved



Lexia LETRS Suite of Professional Learning

Language Essentials for Teachers of Reading and Spelling

Transform Literacy Education and Change Lives.



Why Lexia?

Lexia® Learning is the Structured Literacy expert. For more than 35 years, the company has focused solely on literacy, and today provides a full spectrum of solutions for both students and teachers. From curriculum to assessment and professional learning, Lexia solutions can be used together or individually to meet all Structured Literacy needs for any student. We also offer solutions that build teacher confidence in teaching literacy, providing the background, depth of knowledge, and tools necessary to effectively instruct a range of students. Our solutions are designed for implementation at scale, currently serving more than 6.5 million students, and more than 600,000 educators.

Why Lexia LETRS?

The Lexia LETRS® (Language Essentials for Teachers of Reading and Spelling) Suite is comprehensive professional learning designed to provide early childhood and elementary educators and administrators with deep knowledge to be literacy and language experts in the science of reading. Developed by Dr. Louisa Moats and leaders in the field of literacy, Lexia LETRS teaches the skills needed to master the foundational and fundamentals of reading and writing instruction—phonological awareness, phonics, fluency, vocabulary, comprehension, and written language.

The Lexia LETRS Suite is designed for educators and leaders of pre-K through third-grade students, as well as for teachers who work with fourth- and fifth-grade students who struggle to learn to read, to accelerate teacher knowledge, improve instruction, and change students' literacy journey.



“

Teachers are the most important factor in student success. Informed teachers can explain language to students, including sounds, spellings, and word meanings that might be confusing. They use lessons based on reading science and understand the process of learning to read and write.

Research proves it. Science matters.

—Louisa Moats, Ed.D.

”



Language Essentials for Teachers of Reading and Spelling

Professional Learning Solutions



Lexia LETRS professional learning for elementary educators is an investment in teachers' literacy knowledge and professional practice. Teachers gain essential knowledge to master the fundamentals of literacy instruction required to transform student learning.

***International Dyslexia Association (IDA)
Accredited Program***

Meets the IDA standards for teachers of reading.



Lexia LETRS® for Early Childhood Educators professional learning provides deep knowledge of literacy instruction for the youngest learners. The more children know about language and literacy before they begin kindergarten and first grade, the better equipped they are to succeed in literacy learning and beyond.

Lexia LETRS® for Administrators is a professional development course designed specifically for school leadership, coaches, principals, and district administrators. The course defines the systems and infrastructures required to successfully implement a literacy initiative aligned to scientifically based research. Built from the research in implementation science and sustainability, school improvement, and shared leadership, the course provides numerous tools for guiding an implementation through various stages.

The Lexia LETRS Suite Benefits Literacy Educators and Leaders by Helping to:

- Distinguish between the research base for best practices and other competing ideas not supported by scientific evidence.
- Understand how language, reading, and writing are related to one another.
- Make instructional decisions and program choices with reference to scientific research evidence, strategic use of assessments, and observations of students.
- Deliver comprehensive, integrated language and literacy instruction as defined by standards and by research for a given grade, age, or ability level.
- Facilitate early identification and intervention with reading challenges, including dyslexia.
- Provide an educator experience that validates and affirms diverse experiences and promotes an inclusive understanding of the world.



The Lexia LETRS Suite Supports Effective Professional Learning with:

- A modern, blended approach with the availability of digital and print resources and professional learning practice to meet staff development needs.
- Live In-Person or Live Online professional learning sessions for each unit.
- Customized pacing for an optimal learning experience.
- Optional Lexia LETRS Customer Success Partnerships to further support the implementation and fidelity of Lexia LETRS in the school or district.

How Does Lexia LETRS Accelerate Teacher Knowledge?

Lexia LETRS addresses four critical outcomes for effective literacy instruction: understanding the science of reading, converting research to practice, enhancing teacher effectiveness, and transforming instruction. By understanding the “why” behind the science and evidence-based research, educators can effectively aid students in learning to read. Lexia LETRS professional learning is relevant and applicable and designed to be the cornerstone of a multiyear, systemic literacy improvement initiative.



Science of Reading Based

Leverages decades of research including the latest neuroscience to help educators identify the source of reading difficulties and how to teach more effectively.



Converts Research to Practice

Evidence-based research and strategies that explain the “why” behind the comprehensive literacy instruction, providing explicit instruction about “how” to effectively teach for the best results.



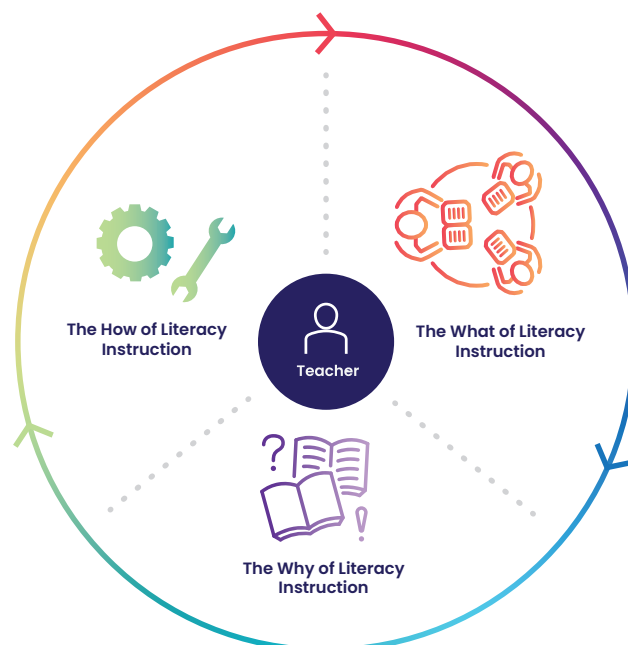
Enhances Educator and Leader Effectiveness

Teacher effectiveness is more significant to student achievement than any other factor. When teachers know the “why” and “how” of reading, they can change lives.



Transforms Instruction

Provides a common language and understanding of evidence-based reading practices. Promotes effective and consistent literacy instruction across a school, district, and state. Helps prevent and remediate reading difficulties for all students.



What Makes Lexia LETRS Unique?

Reading requires multiple parts of the brain learning to work together. Teaching reading requires a deep understanding of the science behind how we learn to read, why we spell the way we do, and how phonemic awareness and phonics lead to comprehension.

Without this understanding, teachers are left feeling ill prepared. That's why Lexia LETRS bridges decades of evidenced-based research into classroom success.

Research shows that only 35% of students are reading proficiently, but 95% of students can learn to read. And while teachers are the most essential factor in student success, **only 49% of teaching institutions** effectively prepare teachers for literacy instruction. Teaching reading requires a deep understanding of the processes and science behind it. The Lexia LETRS Suite is the professional learning that empowers teachers with that knowledge.

Most teaching institutions have a huge deficit in the number of programs that actually prepare teachers with all five essential components of literacy instruction: phonemic awareness, phonics, fluency, vocabulary, and comprehension.

With more than a decade of demonstrated success in schools and districts across the U.S., Lexia LETRS fills the gaps in language structure and language development that were not taught in teacher-preparation courses.

How Does Lexia LETRS Change Lives?

When general education and intervention teachers learn and apply the information contained in Lexia LETRS, such substantive professional learning has been shown to have powerful beneficial effects on student learning, including:

- An increase in overall achievement levels and fewer students experiencing reading difficulties—take a look at the successes in Mississippi and Ohio highlighted on Page 14.
- Effective teachers who are more content and whose sense of efficacy and empowerment will replace burnout and low expectations.

“

Going through Lexia LETRS, you sit there, moment-by-moment, thinking, 'I should have known this.' It's the tool to change lives and change communities.

—Ebony Lee, Ph.D., Assistant Superintendent,
Curriculum, Instruction, and Assessment,
Clayton County Public Schools, Georgia

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What Will Teachers Learn?

Lexia LETRS addresses each essential component of reading instruction and the foundational concepts that link each component. This includes: Theoretical models from reading science, phonology, basic and advanced phonics, screening and educational diagnostic assessment, as well as teaching vocabulary, language and reading comprehension, and writing. Each Lexia LETRS Suite course of study has its own unique scope and sequence of topics, activities, and tools for educators to learn, practice, and apply what they learn.

Take a look at the content of the three courses on the next pages.

Volume 1

Unit 1 The Challenge of Learning to Read

- Why reading is difficult
- The connection between language and literacy
- What the brain does when a person is reading
- The skills that support proficient reading
- How children learn to read and spell
- Major types of reading difficulties
- How to use assessment for prevention and early intervention
- Using assessment to differentiate instruction
- Think About Your Students: A Summary Activity

Unit 2 The Speech Sounds of English

- Phonology related to reading and spelling
- How phonological skills develop
- The importance of phonemic awareness
- The consonant phonemes of the English language
- The vowel phonemes of the English language
- Dialects, language differences, and allophonic variation
- How phonological skills should be taught
- Which phonological skills should be assessed
- Administer the PAST: A Summary Activity

Unit 3 Teaching Beginning Phonics, Word Recognition, and Spelling

- The role of the strands of the Reading Rope in word recognition
- The role of phonics in reading instruction
- Compare code-emphasis instruction with meaning-emphasis instruction
- Explore phoneme-grapheme correspondence system of English
- Classify phonics elements
- Understand some basic patterns of position-based spelling in English

- Instruction sequence: letter names and letter formation; key word for sound-symbol associations; teach correspondences explicitly; use sound-blending routines
- Word practice and word meaning routines
- How to teach spelling using dictation
- Decodable text and when it is important to use
- Using data to further student success

Unit 4 Advanced Decoding, Spelling, and Word Recognition

- Advanced word study
- Position-based spelling correspondences and other orthographic conventions
- Phoneme-grapheme mapping
- The six syllable types and how they should be taught
- Distinguish syllables from morphemes
- Suffix rules
- Spelling screeners and how to interpret the results
- Best practices for teaching spelling
- Relationship between reading fluency and reading comprehension
- Building word, sentence, and passage reading fluency
- Interpret phonological, phonics, spelling, and fluency data
- Aligning practices with scientific evidence

Volume 2

Unit 5 The Mighty Word: Oral Language and Vocabulary

- The relationship among vocabulary knowledge, background knowledge, oral language proficiency, and reading comprehension
- Mental map of a well-known word
- Words that should be taught directly
- Introducing new words
- Effective practice of new words
- Creating a language-rich classroom

Unit 6 Digging for Meaning: Understanding Reading Comprehension

- The language and cognitive skills that support reading comprehension
- Distinguish comprehension products from comprehension processes
- The goal of comprehension instruction is to create a coherent mental model of the text
- Characteristics of students who struggle with language and reading comprehension
- The connection among vocabulary, background knowledge, and reading comprehension
- Process for teaching texts
- The importance of syntax and how to teach it
- The importance of text coherence and its relationship to mental coherence
- How text structure affects comprehension

Unit 7 Text-Driven Comprehension Instruction

- The balance of foundational skills with language comprehension
- Which comprehension strategies are supported by research
- Effective strategies during and after reading
- Student-generated questions before, during, and after reading
- The importance of generating questions that deepen understanding of text
- Reread and revisit text for various purposes
- The process for planning an entire reading comprehension lesson for narrative and informational text
- Adapting instruction for special populations

Unit 8 The Reading-Writing Connection

- Writing is important because it benefits reading
- Understand the foundational and language skills necessary for writing
- The phases of the writing process
- Letter formation and handwriting fluency
- Explicit instruction for spelling
- How students gain competence in building sentences
- Narrative writing development
- Informational and opinion writing development
- Methods for assessing student progress in writing
- Effective practice of new words
- Creating a language-rich classroom

Authors



Louisa C. Moats, Ed.D., is a nationally recognized authority on literacy education and is acclaimed as a researcher, speaker, consultant, and trainer.

Dr. Moats received her doctorate in reading and human development at the Harvard Graduate School of Education and is widely published on reading instruction, the professional learning of teachers, and the relationship between language, reading, and spelling. Dr. Moats' awards include the prestigious Samuel Torrey Orton Award from the International Dyslexia Association® for outstanding contributions to the field and the Eminent Researcher Award from Learning Difficulties Australia. Dr. Moats also received the Benita A. Blachman Award from The Reading League.



Carol A. Tolman, Ed.D., has presented Lexia LETRS hundreds of times, in all states and districts, as the lead trainer of trainers. With unparalleled talent as a teacher of teachers

and enabler of school change, Dr. Tolman also has more than 25 years of experience in public schools and the juvenile justice system. In addition to spearheading many successful, long-term literacy initiatives, Dr. Tolman organized and delivered curriculum for the Massachusetts Licensure Program and conducted a four-year project for the Maryland Department of Education supporting literacy knowledge for professors.



Lexia LETRS for Early Childhood Educators



Unit 1 Early Literacy Foundations

- Defining trends for early childhood education
- The role of assessment in early childhood education
- Early childhood trends and assessment:
A Summary Activity

Unit 2 Oral Language Connections

- The relation between phonology and oral language development
- How semantics, morphology, syntax, and prosody are related to oral language development
- The developmental stages of oral language
- Strategies for facilitating oral language development
- Developing children's oral language:
A Summary Activity

Unit 3 Phonological "Ph"oundations

- How phonological processing works
- The developmental sequences of phonological awareness
- Phonological "Ph"oundations:
A Summary Activity

Unit 4 Print Knowledge ABC to XYZ

- The essential components of print knowledge
- How young children become writers
- Developing print knowledge and writing skills:
A Summary Activity

Authors (continued)



Lucy Hart Paulson, Ed.D.,

CCC-SLP, is a speech language pathologist by profession and holds a doctorate degree in education with a focus in

early literacy. Dr. Paulson has many years of experience working with young children and their families in public school, Head Start, and private and university settings. She brings a unique and broad-based perspective to early childhood development, blending together areas of social communication, language, and literacy, which result in effective and engaging interventions for children of all ages and abilities. Dr. Paulson is the lead author of Good Talking Words, social communication skills program for young children.

Lexia LETRS for Administrators



Unit 1 Using Systems and Implementation Science to Improve Literacy Outcomes

- How Does the Science of Reading Support a Schoolwide System for Literacy?
- How do Administrators Evaluate a Schoolwide System and Change Literacy Achievement?
- What Are the Essential Stages for a Successful Implementation?
- Are Educators Prepared to Teach and Lead Literacy Instruction?

Unit 2 Universal Instruction at the Word-Recognition Level

- What Do Administrators Need to Know about Why Reading is Challenging?
- What Do Administrators Need to Know about Phonological Awareness?
- What Do Administrators Need to Know about Phonics, Word Recognition, and Spelling?
- What Do Administrators Need to Know about Advanced Decoding, Spelling, and Word Recognition?

Unit 3 Universal Instruction at the Language Comprehension Level

- What Do Administrators Need to Know about Oral Language and Vocabulary Instruction?
- What Do Administrators Need to Know about Reading Comprehension?
- What Do Administrators Need to Know about the Reading-Writing Connection?
- What Do Administrators Need to Know about Intervention Research?

Unit 4 Leadership, Assessment, Data-Based Decision Making, and Literacy Intervention

- How Do Administrators Develop Collaborative Leadership?
- What Are the Critical Components in a Comprehensive Assessment Plan?
- How Do Administrators Design a Dynamic, Data-Based Decision-Making Model?
- How Do Administrators Implement Exemplary Literacy and Intervention Blocks?

Unit 5 Professional Development, Community and Family Involvement, Problem – Solving, and Sustainability Planning

- What Should a Successful and Ongoing Professional Development Plan Look Like?
- How Do Administrators Involve Caregivers and the Community in the Literacy Initiative?
- How Do Administrators Manage Change and Problem-Solve Difficult Situations?
- How Do Administrators Plan to Sustain the Literacy Initiative?

Authors (*continued*)



Melody Ilk, M.A., is a national literacy consultant with years of successful experience in schools and districts around the country. She holds degrees and teaching licenses in

special and regular education as well as in administration. She has in-depth experience in Title I schools as a classroom educator, special educator, interventionist, coach, literacy coordinator, and consultant. She has a strong history of involvement in the implementation of scientifically based literacy practices, school-improvement systems, and infrastructures at the local, state, and national levels.



Anne Whitney, Ed.D., CCC-SLP, is a speech-language pathologist and special educator who has been a national Lexia LETRS facilitator since the first edition. She has

conducted hundreds of Lexia LETRS sessions throughout the country and has prepared teachers to become local facilitators who provide sustainability in their districts and schools. Dr. Whitney was a member of the Lexia LETRS advisory board for the third edition and supported its rollout in a pilot program in Ohio.

What Does Lexia LETRS Include?

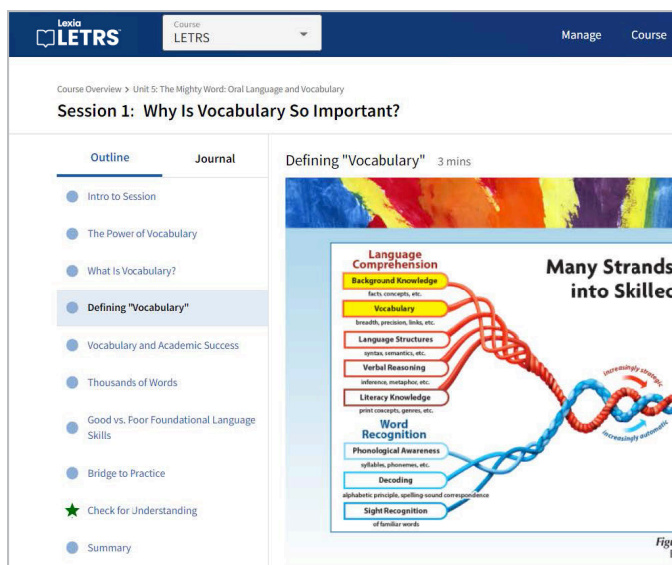
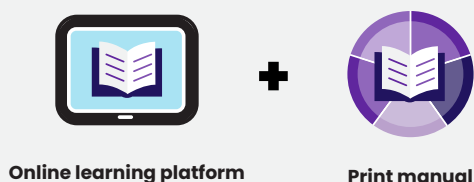
Flexible Implementation Models

Lexia LETRS provides practical support to teachers with tools that are available 24/7—online, print, and live in-person or live online professional learning unit sessions—and ongoing support throughout the school year with strategies specific to instruction. Lexia LETRS meets educators where they are in terms of resources and options and can be used with any quality literacy program. Additionally, Lexia LETRS implementations are set in research-based Implementation Science to deliver the most effective and impactful professional learning to help teachers succeed.

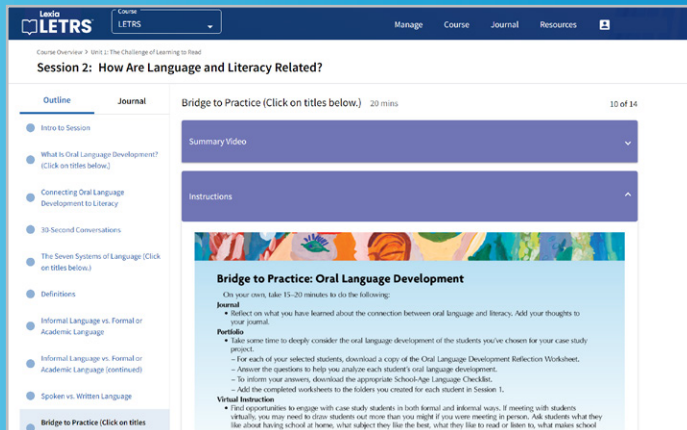
Guided Learning Implementation Model



Self-Directed Implementation Model



Online learning platform

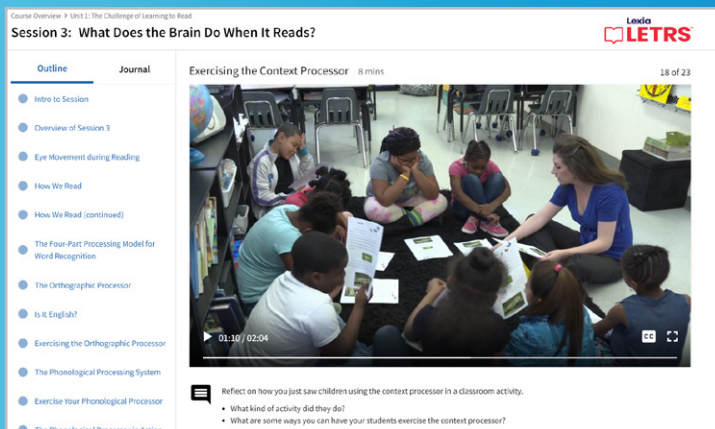
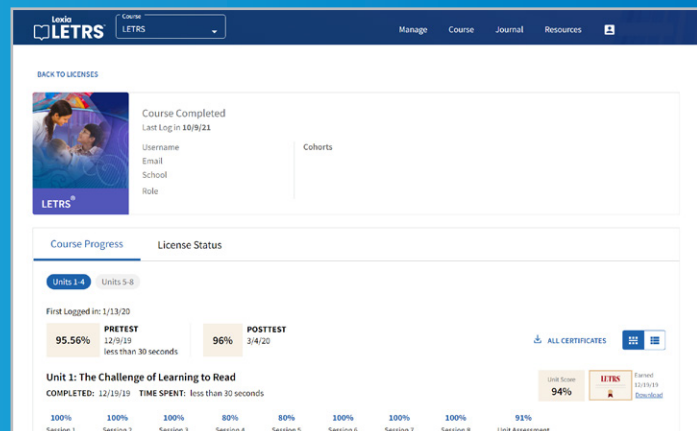


Integrated Bridge to Practice Exercises

Throughout Lexia LETRS, Bridge to Practice opportunities allow teachers to apply evidence-based concepts and best practices to daily classroom instruction. The online Bridge to Practice exercises are designed to bolster transference of knowledge to classroom practice. Explicit directions are provided as well as downloadable tools for support.

Detailed Dashboards and Reporting

Lexia LETRS gives participants and administrators the ability to measure participation and knowledge gains and the flexibility for teachers to have agency over their learning.



Embedded Video Modeling of Instruction

Embedded video modeling demonstrates how to deliver effective instruction that teachers understand and how to apply concepts to classroom practice.

Transformation in Mississippi

Mississippi is one of many shining examples of how instruction rooted in the science of reading and backed by scientific research can transform outcomes. After a statewide Lexia LETRS implementation Mississippi was the only state in which the 2019 NAEP score increased.

85%
PASSED

2014–2015

87%
PASSED

2015–2016

92%
PASSED

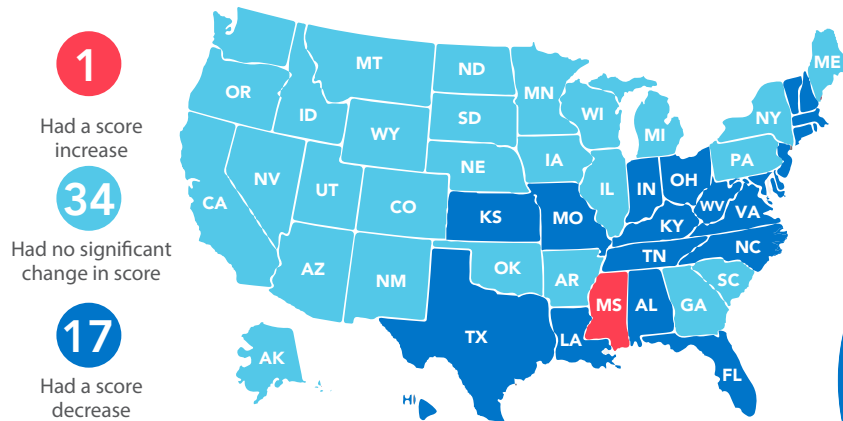
2016–2017

93%
PASSED

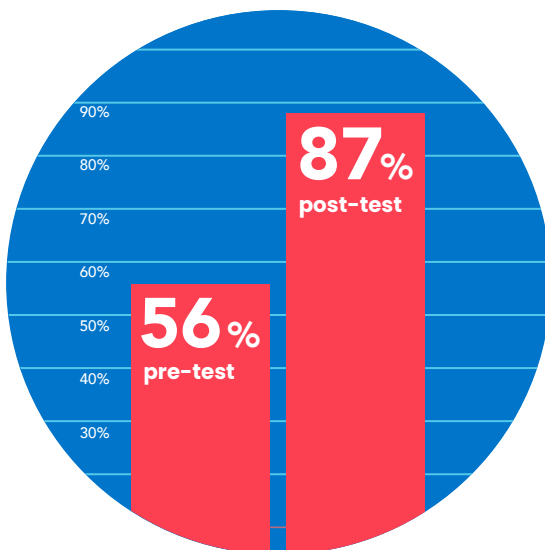
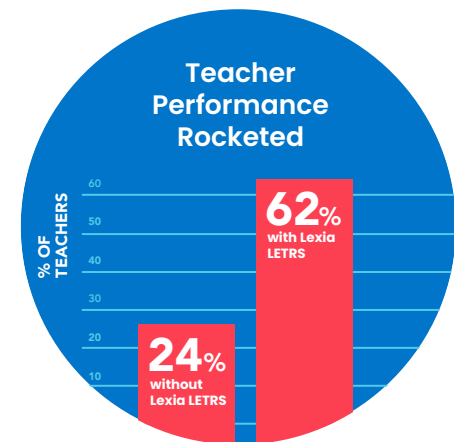
2017–2018

Statewide End-of-Third Grade Reading Passing Rates

mdek12.org/OPR/Reporting/Reports



All States/Jurisdictions 2017–2019



Students At or Above Average Reading Level

Success in Ohio

In Ohio, where Niles City Schools (NCS) implemented Lexia LETRS, the district's K–3 students reading at or above average increased from 56% to 87% within one school year.

In just one year, student literacy success at NCS improved dramatically, according to the district's universal screening measure.

What Educators Say About Lexia LETRS

“

Thank you for providing the most valuable training I've received in my entire educational career. I now have the knowledge, backed by research, to support my teachers as they create reading success for all students.

—Gary Robinson
Principal, Indiana

“

After several years of not seeing significant growth in reading and realizing that we were not going to be able to intervene our way out of the situation we were in, we were looking for a systemic approach to teach the foundational skills, but we also realized we needed to ensure that our teachers had a good understanding of why this was important.

Lexia LETRS was our solution. Our district decided to ensure that all our teachers, pre-K–fifth grade, understood the science of reading. We believe we are well on our way to ensuring a solid foundation of reading across the district.

—Randall Rader
Assistant Superintendent of Elementary,
Enid Public Schools, Oklahoma

”

”

“

The results have been incredible.

—Alana Cohen
District Curriculum Specialist,
Rapides Parish, Louisiana

”

“

It gave us the springboard to change our instructional practices.

—Ann Marie Thigpen
Superintendent,
Niles City Schools, Ohio

”

“

Lexia LETRS is the best training I have received in my career.

—Carrie Orcutt
Instructional Coach,
Littleton, Colorado

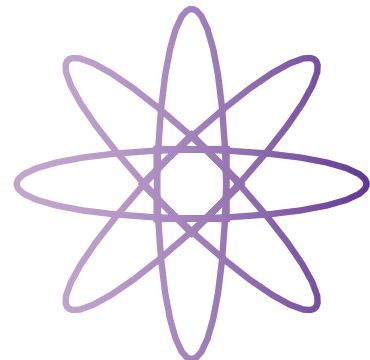
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“

Lexia LETRS was the missing piece, especially with the shift in education where so many teachers are coming from nontraditional backgrounds to teach.

—Kimberly Bennett
Executive Assistant Superintendent,
Rapides Parish, Louisiana

”





Lexia is the Structured Literacy expert. For more than 35 years, the company has focused solely on literacy, and today provides a full spectrum of solutions for both students and teachers. With robust offerings for differentiated instruction, personalized learning, assessment, and professional learning, Lexia helps more learners read, write, and speak with confidence.

lexialearning.com



a **cambium** company

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v08 02.01.23

QUOTE



Lexia Learning Systems LLC

300 Baker Avenue, Suite 320

Concord, MA 01742 USA

Phone: (978) 402-3620

Fax: (978) 402-3621

Quote #: Q-560286-7

Created Date: 5/5/2023

Prepared By: Linda James

Email: linda.james@lexialearning.com

Ship To:
Bibb County School District
484 Mulberry St Ste 300
Macon, GA 31201 US

Bill To:
Olena Stadnik
Bibb County School District
484 Mulberry Street
Attn: Accounts Payable
Macon, GA 31201 US

Quantity	Line Item Description	Product Code	Version	Volume	Term	Sales Price	Total Price
4	LETRS Facilitator Face-to-Face or Live Online Professional Learning	356584	3E	1	1 year	\$5,700.00	\$22,800.00
20	LETRS Facilitator Bundle (Print + License)	356605	3E	1	1 year	\$499.00	\$9,980.00

Total Price \$32,780.00

Est. Tax \$0.00

Total Due \$32,780.00

If you are Tax-Exempt, please send a copy of your Tax-Exempt Certification with your PO. Please note that if you have previously provided this certificate to Voyager Sopris, we will need a new certificate issued to Lexia Learning Systems.

Fax or email Purchase Orders with quote number Q-560286-7 to the following:

Attn: Linda James

Email: linda.james@lexialearning.com

Fax: 978-287-0062

PLEASE NOTE THE QUOTE NUMBER MUST APPEAR ON PURCHASE ORDER(S) IN ORDER TO PROCESS.

TERMS AND CONDITIONS

****Prices included herein are exclusive of all applicable taxes, including sales tax, VAT or other duties or levies imposed by any federal, state or local authority, which are the responsibility of Customer. Any taxes shown are estimates for informational purposes only. Customer will provide documentation in support of tax exempt status upon request. Pricing is valid for 60 days. Unless otherwise provided herein, Lexia will invoice the total fees set forth above upon receipt of customer's PO/acceptance. Payment is due net 30 days of invoice.**

1-Year licenses expire 12 months from the date of activation; 2-Year licenses expire 24 months from the date of activation

- Additional Support Services purchased separately from subscription licenses/packages (e.g., webinars or additional onsite and/or virtual training hours) must be used within 12 months from the received date of the PO acceptance of the applicable quote
- A customer-designated account administrator contact name and email address are required for all subscriptions and service orders.

This quote and the associated confirming purchase order or other customer confirmation of this quote serve as an agreement for this order, which becomes effective upon its acceptance by both parties. Unless otherwise agreed by Lexia and customer in writing, the licenses, products and/or services purchased pursuant to this order will begin on or about the start date and continue in effect for the applicable period set forth in this quote. Unless otherwise set forth herein or agreed to by Lexia and customer in writing, all subscriptions and services are deemed delivered upon provisioning of license availability, and all subscription licenses and services must be used within the applicable subscription or service period herein; unused subscription licenses or services are not eligible for refund or credit. Onsite training is fulfilled with virtual training as needed. Without prejudice to its other rights, Lexia may suspend delivery of the subscriptions, products and/or services in the event that customer fails to make any payment when due following notice.

ORDER PROCESS

To submit an order, please fax this quote along with the applicable Purchase Order to: (978) 287-0062, or send by email to your sales representative's email address listed above.

NOTE: EACH PURCHASE ORDER MUST INCLUDE THE CORRECT QUOTE NUMBER PROVIDED ON THIS QUOTE, AND THE QUOTE SHOULD BE ATTACHED.

ACCEPTANCE

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QUOTE



Lexia Learning Systems LLC

300 Baker Avenue, Suite 320

Concord, MA 01742 USA

Phone: (978) 402-3620

Fax: (978) 402-3621

Quote #: Q-542549-11

Created Date: 5/4/2023

Prepared By: Linda James

Email: linda.james@lexialearning.com

Ship To:
Bibb County School District
484 Mulberry St Ste 300
Macon, GA 31201 US

Bill To:
Olena Stadnik
Bibb County School District
484 Mulberry Street
Suite 310
Macon, GA 31201 US

Quantity	Line Item Description	Product Code	Version	Volume	Term	Sales Price	Total Price
72	LETRS Face-to-Face Professional Learning Days 18 cohorts, 4 onsite days per cohort for 23-24 72 total for year 1	LF2FPLD1	3E	1	1 year	\$5,500.00	\$396,000.00
720	LETRS Participant Materials Bundle (Print + License)	354061	3E	1	1 year	\$399.00	\$287,280.00

Total Price \$683,280.00

Est. Tax \$0.00

Total Due \$683,280.00

Prices quoted are inclusive of Shipping and Handling.

If you are Tax-Exempt, please send a copy of your Tax-Exempt Certification with your PO. Please note that if you have previously provided this certificate to Voyager Sopris, we will need a new certificate issued to Lexia Learning Systems.

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- A customer-designated account administrator contact name and email address are required for all subscriptions and service orders.

ORDER TERM

This quote and the associated confirming purchase order or other customer confirmation of this quote serve as an agreement for this order, which becomes effective upon its acceptance by both parties. Unless otherwise agreed by Lexia and customer in writing, the licenses, products and/or services purchased pursuant to this order will begin on or about the start date and continue in effect for the applicable period set forth in this quote. Unless otherwise set forth herein or agreed to by Lexia and customer in writing, all subscriptions and services are deemed delivered upon provisioning of license availability, and all subscription licenses and services must be used within the applicable subscription or service period herein; unused subscription licenses or services are not eligible for refund or credit. Onsite training is fulfilled with virtual training as needed. Without prejudice to its other rights, Lexia may suspend delivery of the subscriptions, products and/or services in the event that customer fails to make any payment when due following notice.

ORDER PROCESS

To submit an order, please fax this quote along with the applicable Purchase Order to: (978) 287-0062, or send by email to your sales representative's email address listed above.

NOTE: EACH PURCHASE ORDER MUST INCLUDE THE CORRECT QUOTE NUMBER PROVIDED ON THIS QUOTE, AND THE QUOTE SHOULD BE ATTACHED.

ACCEPTANCE

All subscriptions, products and services hereunder are offered subject to the Lexia Application License Agreement terms, available at <https://lexialearning.com/privacy/eula> (the "License"), as supplemented by the terms herein. By placing any order, customer confirms its acceptance of the License and the terms and fees in this quote, which, together with any previously awarded proposal and/or any other associated agreement entered into by Lexia and customer regarding the subscriptions, products and services in and as supplemented by this quote, constitute the entire agreement between customer and Lexia regarding such subscriptions, products and services (the "Agreement"). Customer and Lexia agree that the terms and conditions of this Agreement supersede any additional or inconsistent terms or provisions in any customer drafted purchase order, which shall be void and of no effect, or any communications, whether written or oral, between customer and Lexia relating to the subject matter hereof. In the event of any conflict, the terms of this Agreement shall govern.

QUOTE



Lexia Learning Systems LLC

300 Baker Avenue, Suite 320

Concord, MA 01742 USA

Phone: (978) 402-3620

Fax: (978) 402-3621

Quote #: Q-560289-1

Created Date: 3/29/2023

Prepared By: Linda James

Email: linda.james@lexialearning.com

Ship To:
Bibb County School District
484 Mulberry St Ste 300
Macon, GA 31201 US

Bill To:
Olena Stadnik
Bibb County School District
484 Mulberry Street
Attn: Accounts Payable
Macon, GA 31201 US

Quantity	Line Item Description	Product Code	Version	Volume	Term	Sales Price	Total Price
25	LETRS Participant Materials Bundle (Print + License)	387049	Administrator		2 year	\$250.00	\$6,250.00
2	LETRS Face-to-Face Professional Learning Days	LF2FPLDA	Administrator		2 year	\$5,500.00	\$11,000.00

Total Price \$17,250.00

Est. Tax \$0.00

Total Due \$17,250.00

Prices quoted are inclusive of Shipping and Handling.

If you are Tax-Exempt, please send a copy of your Tax-Exempt Certification with your PO. Please note that if you have previously provided this certificate to Voyager Sopris, we will need a new certificate issued to Lexia Learning Systems.

Fax or email Purchase Orders with quote number Q-560289-1 to the following:

Attn: Linda James

Email: linda.james@lexialearning.com

Fax: 978-287-0062

PLEASE NOTE THE QUOTE NUMBER MUST APPEAR ON PURCHASE ORDER(S) IN ORDER TO PROCESS.

TERMS AND CONDITIONS

****Prices included herein are exclusive of all applicable taxes, including sales tax, VAT or other duties or levies imposed by any federal, state or local authority, which are the responsibility of Customer. Any taxes shown are estimates for informational purposes only. Customer will provide documentation in support of tax exempt status upon request. Pricing is valid for 60 days. Unless otherwise provided herein, Lexia will invoice the total fees set forth above upon receipt of customer's PO/acceptance. Payment is due net 30 days of invoice.**

1-Year licenses expire 12 months from the date of activation; 2-Year licenses expire 24 months from the date of activation

- Additional Support Services purchased separately from subscription licenses/packages (e.g., webinars or additional onsite and/or virtual training hours) must be used within 12 months from the received date of the PO acceptance of the applicable quote
- A customer-designated account administrator contact name and email address are required for all subscriptions and service orders.

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