

EXHIBIT A

PRICING FOR KELLY EDUCATION

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Staffing between Kelly Services, Inc. and Bibb County School District, dated July 1, 2023. The pricing in Exhibit A is confidential and proprietary to Kelly.

1. Types of Assignments; Pricing

The Assigned Employees will be assigned to the following positions and at the following rates:

Position	Pay Rate	Pay Type	Markup	Bill Rate
Floating Building Substitute Teacher	\$102.00	Daily	1.330	\$ 135.66
Substitute Teacher and Media Clerk-HS Diploma/GED	\$76.50	Daily	1.330	\$ 101.75
Substitute ESE Teacher- HS Diploma/GED	\$76.50	Daily	1.380	\$ 105.57
Substitute PreK Teacher- HS Diploma/GED	\$76.50	Daily	1.330	\$ 101.75
Substitute Teacher and Media Specialist-4-year degree and higher	\$ 102.50	Daily	1.330	\$ 136.33
Substitute ESE Teacher-4 year degree and higher	\$ 102.50	Daily	1.380	\$ 141.45
Substitute ESE/ACCESS/MOVID Teacher-4 year degree and higher	\$ 109.80	Daily	1.380	\$ 151.52
Substitute Teacher Long Term-4 year degree and higher	\$ 121.98	Daily	1.330	\$ 162.23
Substitute PreK 3-4 Teacher- 4 year degree and higher	\$ 76.50	Daily	1.330	\$ 101.75
Substitute Paraprofessional and Media Clerk-HS Diploma/GED	\$ 10.20	Hourly	1.330	\$ 13.57
Substitute ESE Paraprofessional-HS Diploma/GED	\$ 10.20	Hourly	1.380	\$ 14.08
Substitute PreK 3-4 Paraprofessional-HS Diploma/GED	\$ 10.20	Hourly	1.380	\$ 14.08
Substitute ESE/ACCESS/MOVID Paraprofessional-HS Diploma/GED	\$ 14.10	Hourly	1.380	\$ 19.46
Substitute Paraprofessional and Media Clerk- 4 year degree and higher	\$ 13.60	Hourly	1.330	\$ 18.09
Substitute ESE Paraprofessional-4 year degree and higher	\$ 13.60	Hourly	1.380	\$ 18.77
Substitute PreK 3-4 Paraprofessional-4 year degree and higher	\$ 13.60	Hourly	1.330	\$ 18.09
Substitute ESE/ACCESS/MOVID Paraprofessional- 4 year degree and higher	\$ 14.65	Hourly	1.380	\$ 20.22
Substitute Paraprofessional Long Term- 4 year degree and higher	\$ 16.25	Hourly	1.330	\$ 21.61
ARP Paraprofessional Level - 1	\$ 16.00	Hourly	1.330	\$ 21.28
ARP Paraprofessional Level - 2	\$ 16.50	Hourly	1.330	\$ 21.95
ARP Paraprofessional Level - 3	\$ 16.90	Hourly	1.330	\$ 22.48
* Bill rate based on 7.5 hour workday for non-teaching positions/8 hour workday for teaching positions.				
*Pay rate for non-instructional positions reflected as hourly rate				

A signed Job Description is required for each position listed.

2. Pricing for Hiring a Kelly Assigned Employee

Customer agrees to pay a placement fee upon hiring the Kelly Assigned Employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below.

1 – 30 days worked	\$6,750
31– 60 days worked	\$2,700
61 – 90 days worked	\$1,350
90+ days worked	\$500

3. Pricing for Hiring a Direct Hire Candidate

If the Customer hires a candidate referred to it by Kelly for direct hire by Customer, the Customer agrees to pay a direct placement fee of \$9,000. A Direct Hire is defined as a person who has not been in the employ of Kelly or the school/district prior to being hired by the school/district to fill a targeted open position.

KELLY SERVICES, INC.

By: _____

Name: _____

Title: _____

Date: _____

Bibb County School District

By: _____

Name: _____

Title: _____

Date: _____