



# Houghton Mifflin Harcourt

**Proposal #008704954**

Prepared For

## **DeKalb Co School District**

1701 Mountain Industrial Blvd  
Stone Mtn GA 30083

**Attention:**

**Ron Adams**

**ron\_h\_adams@dekalbschoolsga.org**

For the Purchase of:

## **Bien Dit! 2013**

Prepared By

**Zackory Kirk**

**zackory.kirk@hnhco.com**

**Please submit this proposal with your purchase order.**

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Ron Adams  
ron\_h\_adams@dekalbschoolsga.org

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

**Proposal for  
DeKalb Co School District**

ISBN	Title	Price	Quantity	Value of All Materials
<b>Grade 9</b>				
<b>Student</b>				
1510277 9780547901688	Bien dit! Online Student Edition (1-year subscription) Level 1 2013	\$40.05	3,200	\$128,160.00
1510263 9780547901534	¡Avancemos! Online Student Edition (1-year subscription) Level 1 2013	\$40.05	3,200	\$128,160.00
1510265 9780547901558	¡Avancemos! Online Interactive Student Edition (1-year subscription) Level 2 2013	\$40.05	3,500	\$140,175.00
1510267 9780547901572	¡Avancemos! Online Student Edition (1-year subscription) Level 3 2013	\$40.05	1,000	\$40,050.00
<b>Total for Student</b>				
<b>Total for Grade 9</b>		<b>\$436,545.00</b>		
<b>Grade 10</b>				
<b>Student</b>				
1510279 9780547901701	Bien dit! Online Student Edition (1-year subscription) Level 2 2013	\$40.05	3,500	\$140,175.00
1510269 9780547901596	¡Avancemos! Online Interactive Student Edition (1-year subscription) Level 4 2013	\$40.05	250	\$10,012.50
<b>Total for Student</b>				
<b>Total for Grade 10</b>		<b>\$150,187.50</b>		
<b>Grade 11</b>				
<b>Student</b>				
1510281 9780547901725	Bien dit! Online Interactive Student Edition 1-Year Level 3 2013	\$40.05	250	\$10,012.50
<b>Total for Student</b>				
<b>Total for Grade 11</b>		<b>\$10,012.50</b>		

<b>Total Savings:</b>	<b>\$0.00</b>
<b>Subtotal Purchase Amount:</b>	<b>\$596,745.00</b>
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>

<b>Total Cost of Proposal (PO Amount):</b>	<b>\$596,745.00</b>
--	---------------------

**\*\*Please add proper sales tax to your order\*\***

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Ron Adams  
ron\_h\_adams@dekalbschoolsga.org

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

**Total Cost of Proposal (PO Amount): \$596,745.00**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.
 

<b>Ship to:</b> Dekalb County School District 1701 Mountain Industrial Blvd Stone Mountain, GA 30083-1027	<b>Sold to:</b> Dekalb County School District 1701 Mountain Industrial Blvd Stone Mountain, GA 30083-1027
--	--
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 5/23/2023

Proposal Expiration Date: 10/31/2023



# Houghton Mifflin Harcourt

Send **Check Payments** to:  
 Houghton Mifflin Harcourt Publishing Company  
 14046 Collections Center Drive  
 Chicago, IL 60693

Attention:  
 Ron Adams  
 ron\_h\_adams@dekalbschoolsga.org

Send **Orders** to:  
 orders@hnhco.com  
 FAX: 800-269-5232

**HMH Confidential and Proprietary**