

Fruhauf Uniforms, Inc. • 800 E. Gilbert • Wichita, KS 67211 • 316-263-7500 • FAX Sales:316-263-5550 Purchasing:316-263-4111 • sales@fruhauf.com

Quote

ORDER TYPE

Sales Order Number: 23-S58709

Quote Number:

By: Mr. Mark R Elrod

Cust. Phone: (678) 676-6978

Cust.FAX:

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Sold To: Cust. Lookup: **23B-19351**
Dekalb County School District
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Ship To:
Mrs. Colleen Marin-Mendoza
Chamblee HS
3688 Chamblee-Dunwoody Rd
Chamblee, GA 30341

Special Notes: Based on Sketch #3F. Order can be placed with a P.O. for full amount and payment due within 30 days of shipment, or Fruhauf offers a 4% discount for 100% prepayment at time of order placement. Booster purchases require 50% prepayment with signed guarantee of payment. Discounts do not apply to Credit Card or P-Card purchases.

This Quote is good for 60 days from the date above

DATE	TERMS	F.O.B.	P.O. Number	SHIP VIA	WEIGHT		
10/3/2023	NET 30 Days	Chamblee, GA		Ground	0 lbs 0 oz		
QTY	ITEM	Size	Color	DESCRIPTION	ETA	PRICE	AMOUNT
80	23B/19351REGCT/			REG BAND COAT 23B/19351		\$271.02	\$21,681.60
80	23B/19351REGBIB			REG BAND BIBBERS GENS		\$103.50	\$8,280.00
80	23B/19351REGDET			REG BAND DETACHABLE TAIL		\$48.62	\$3,889.60
80	23B/19351REGPRG			REG BAND PR GAUNTLETS		\$51.45	\$4,116.00
80	SHAKO		REP	RB SHAKO REP SUPPLY		\$63.58	\$5,086.40
80	SHAKOWRAP		S	RB SHAKO WRAP		\$24.90	\$1,992.00
80	PLUME		REP	RB PLUME REP SUPPLY		\$31.09	\$2,487.20
3	23B/19351DMCT/			DRUM MAJOR COAT		\$271.02	\$813.06
3	23B/19351DMBIBS			DRUM MAJOR BIBBERS		\$103.50	\$310.50
3	23B/19351DMDDET			DM DETACHABLE TAIL		\$48.62	\$145.86
3	23B/19351DMPRG			DRUM MAJOR PR GAUNTLETS		\$51.45	\$154.35
3	SHAKO		REP	DM SHAKO REP SUPPLY		\$63.58	\$190.74
3	SHAKOWRAP		S	DM SHAKO WRAP		\$24.90	\$74.70
3	PLUME		REP	DM PLUME REP SUPPLY		\$31.09	\$93.27
83	BOX/TUFTOTE		A	TUF-TOTE		\$15.68	\$1,301.44
25	COLORGUARDUNIFO		REP	CG UNIFORM REP SUPPLY		\$165.00	\$4,125.00
83	GBAG		REP	GBAG W/LOGO REP SUPPLY		\$13.69	\$1,136.27
83	HNGR/BAR/17IN		A	17 IN HANGER W/ TRS BAR		\$0.00	\$0.00

Delivery is Up to 210 . Days after receipt of Purchase Order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required.

A 4% convenience fee will be added to all credit card and purchasing card orders. If taxes are applicable, add to total!

*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Subtotal: \$55,877.99

Sales Tax: \$0.00

Total: \$55,877.99

PrePayments Received

Balance Due \$55,877.99

Thank You!

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Quote

Sales Order Number: 23-S58707

Quote Number:

By: Mr. Mark R Elrod

Cust. Phone: (678) 676-5302

Cust.FAX:

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Sold To: Cust. Lookup: **23B-19361**
Dekalb County School District
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Ship To:
Mr. David Lott
Clarkston HS
618 North Indian Creek Dr
Clarkston, GA 30021

Special Notes: Order can be placed with a P.O. for full amount and payment due within 30 days of shipment, or Fruhauf offers a 4% discount for 100% prepayment at time of order placement. Booster purchases require 50% prepayment with signed guarantee of payment. Discounts do not apply to Credit Card or P-Card purchases. Due to Covid-19 and its effect on our suppliers, delivery is contingent on our ability to acquire the supplies to manufacture your custom garment fashion.

This Quote is good for 60 days from the date above

DATE	TERMS	F.O.B.	P.O. Number	SHIP VIA	WEIGHT		
10/3/2023	NET 30 Days	Clarkston, GA		Ground	0 lbs 0 oz		
QTY	ITEM	Size	Color	DESCRIPTION	ETA	PRICE	AMOUNT
70	23B/19361REGCT/			REG BAND COAT 23B/19361		\$272.67	\$19,086.90
70	23B/19361REGTRS			RB TRS W/SUSPENDERS		\$103.50	\$7,245.00
70	23B/19361REGOL			RB OVERLAY W/CAPE BACK		\$148.29	\$10,380.30
70	23B/19361REGPRA			REG BAND PR AWNINGS		\$99.52	\$6,966.40
70	23B/19361REGSH		S	REG BAND SHAKO 23B/19361		\$84.25	\$5,897.50
70	BOX/TUFTOTE		A	TUF-TOTE		\$15.68	\$1,097.60
70	PLUME		REP	RB PLUME REP SUPPLY		\$18.34	\$1,283.80
70	BANDEDBOWTIE		REP	RB BANDED BOWTIE REP SUPPLY		\$3.89	\$272.30
100	23B/19361REGPRS			REG BAND PR SPATS		\$24.20	\$2,420.00
2	23B/19361DMCT/			DRUM MAJOR COAT 23B/19361		\$582.00	\$1,164.00
2	23B/19361DMBIBS			DRUM MAJOR BIBBERS GEN5		\$160.05	\$320.10
2	23B/19361DMCAP			DRUM MAJOR CAPE 23B/19361		\$315.25	\$630.50
2	23B/19361DMBUS		S	DRUM MAJOR BUSBY		\$169.75	\$339.50
2	PLUME		REP	DM PLUME REP SUPPLY		\$38.95	\$77.90
2	23B/19361DMPRS			DRUM MAJOR PR SPATS		\$24.20	\$48.40
3	23B/19361DIRCT/			DIRECTOR COAT BLACK		\$329.80	\$989.40
3	23B/19361DIRCT/			DIRECTOR COAT GREEN		\$339.50	\$1,018.50
6	23B/19361DIRTRS			DIRECTOR TROUSERS		\$121.25	\$727.50
78	GBAG		REP	GARMENT BAG W/LOGO REP		\$13.69	\$1,067.82
78	HNGR/BAR/17IN		A	17 IN HANGER W/ TRS BAR		\$0.00	\$0.00

Delivery is Up to 210 . Days after receipt of Purchase Order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required.

A 4% convenience fee will be added to all credit card and purchasing card orders. If taxes are applicable, add to total!

*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Subtotal: \$61,033.42
Sales Tax: \$0.00

Total: \$61,033.42

PrePayments Received

Balance Due \$61,033.42

Thank You!

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Quote

Sales Order Number: 23-S58720

ORDER TYPE

Quote Number:

By: Mr. Mark R Elrod

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Cust. Phone: (770) 498-6433

Cust.FAX:

Sold To: Cust. Lookup: **03B-6002**
Accounts Payable
De Kalb County BOE
3770 North Decatur Road
Decatur, GA 30032

Ship To: lorenzomoore@
Mr. Lorenzo Moore
Redan HS
5247 Redan Rd.
Stone Mountain, GA 30088

Special Notes: Due to Covid-19 and its effect on our suppliers, delivery is contingent on our ability to acquire the supplies to manufacture your custom garment fashion.

This Quote is good for 60 days from the date above

DATE	TERMS	F.O.B.	P.O. Number	SHIP VIA	WEIGHT		
10/4/2023	NET 30 Days	Stone Mountain, GA		Ground	0 lbs 0 oz		
QTY	ITEM	Size	Color	DESCRIPTION	ETA	PRICE	AMOUNT
100	03B/6002REGCT/2			REG BAND COAT 03B/6002		\$357.50	\$35,750.00
100	03B/6002REGBIBS			REG BAND BIBBERS 03B/6002		\$178.61	\$17,861.00
100	03B/6002REGCAPE			REG BAND CAPE 03B/6002		\$138.02	\$13,802.00
100	03B/6002REGBUSB		S	REG BAND BUSBY 03B/6002		\$78.54	\$7,854.00
100	PLUME		REP	PLUME REP SUPPLY		\$26.15	\$2,615.00
103	HNGR/BAR/17IN		A	17 IN HANGER W/ TRS BAR		\$0.00	\$0.00
103	GBAG		REP	GBAG W/LOGO REP SUPPLY		\$13.69	\$1,410.07
3	03B/6002DMCT/2			DRUM MAJOR COAT		\$357.50	\$1,072.50
3	03B/6002DMBIBS/			DRUM MAJOR BIBBERS		\$178.61	\$535.83
3	03B/6002DMCAPE			DRUM MAJOR CAPE		\$138.02	\$414.06
3	03B/6002DMBUSB		S	DRUM MAJOR BUSBY		\$78.54	\$235.62
3	PLUME		REP	DM PLUME REP SUPPLY		\$26.15	\$78.45

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*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Thank You!

Subtotal:	\$81,628.53
Sales Tax:	\$0.00
Total:	\$81,628.53
PrePayments Received	
Balance Due	\$81,628.53

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ORDER TYPE

Quote

Sales Order Number: 23-S58721

Quote Number:

By: Mr. Mark R Elrod

Cust. Phone: (770) 469-4080

Cust.FAX: (678) 676-4210

quentin_r_going@fc.

**Original Family Owned and Operated
Manufacturers of Band Uniforms for Over 100
Years**

Sold To: Cust. Lookup: **12B-13965**
Dekalb County School District
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Ship To:
Quentin Goins
Stephenson HS
701 Stephenson Road
Stone Mountain, GA 30087

Special Notes: Order can be placed with a P.O. for full amount and payment due within 30 days of shipment, or Fruhauf offers a 4% discount for 100% prepayment at time of order placement. Booster purchases require 50% prepayment with signed guarantee of payment. Discounts do not apply to Credit Card or P-Card purchases. Due to Covid-19 and its effect on our suppliers, delivery is contingent on our ability to acquire the supplies to manufacture your custom garment fashion.

This Quote is good for 60 days from the date above

DATE	TERMS	F.O.B.	P.O. Number	SHIP VIA	WEIGHT		
10/4/2023	NET 30 Days	Stone Mountain, GA		Ground	0 lbs 0 oz		
QTY	ITEM	Size	Color	DESCRIPTION	ETA	PRICE	AMOUNT
180	12B/13965REGCT/			REG BAND COAT 12B/13965		\$333.20	\$59,976.00
180	12B/13965REGBIB			REG BAND BIBBERS GEN5		\$114.77	\$20,658.60
180	12B/13965REGREV			RB REV BREASTPLATE		\$122.86	\$22,114.80
180	12B/13965REGCAP			REG BAND CAPE 12B/13965		\$66.39	\$11,950.20
180	12B/13965REGSH		S	REG BAND SHAKO 12B/13965		\$82.95	\$14,931.00
180	PRSHOULDERCORDS		REP	RB PR-SHOULDER CORDS RS		\$34.68	\$6,242.40
180	PLUME		REP	RB PLUME REP SUPPLY		\$18.96	\$3,412.80
180	BOX/TUFTOTE		A	TUF-TOTE		\$15.28	\$2,750.40
5	12B/13965DMCT/			DRUM MAJOR COAT		\$358.13	\$1,790.65
5	12B/13965DMBIBS			DRUM MAJOR BIBBERS GEN5		\$167.13	\$835.65
5	12B/13965DMREV			DM REV BREASTPLATE		\$143.25	\$716.25
5	12B/13965DMCAP			DRUM MAJOR CAPE 12B/13965		\$377.23	\$1,886.15
5	12B/13965DMPRE		A	DM PR EPAULETTES 12B/13965		\$81.18	\$405.90
5	12B/13965DMBUS		S	DRUM MAJOR BUSBY		\$167.13	\$835.65
5	PLUME		REP	DM PLUME REP SUPPLY		\$40.15	\$200.75
185	GBAG		REP	GBAG W/LOGO REP SUPPLY		\$13.69	\$2,532.65
185	HNGR/BAR/17IN		A	17 IN HANGER W/ TRS BAR		\$0.00	\$0.00

Delivery is Up to 210 . Days after receipt of Purchase Order or Deposit, Measurements, Sample, On a new set of uniforms a Sample Approval is also Required.

A 4% convenience fee will be added to all credit card and purchasing card orders. If taxes are applicable, add to total.

*Thank you for your order! We appreciate your business, and hope you will tell others about our company.
Customer Service*

Subtotal: \$151,239.85

Sales Tax: \$0.00

Total: \$151,239.85

PrePayments Received

Balance Due: \$151,239.85

Thank You!