

Audio Enhancement Solutions Proposal



September 14, 2023

Proposal ID# 111259
SAP Quote# 52727

Prepared For Bibb County Public Schools



Dear Bibb County Public Schools,

I want to personally thank you for inviting us to submit a proposal to Bibb County Public Schools!

When my mother, Claudia Anderson, founded Audio Enhancement over 40 years ago, we never imagined the impact our services would have on education today. Through customer feedback, we have grown from offering classroom audio solutions to providing district-wide communication and safety technology. We have impacted over 4,000 districts, 39,000 schools, and over 1,200,000 classrooms across the world. We are excited for the opportunity to help you!

Our team focuses on hiring employees with a passion to make a difference in education. We look forward to developing a deeper partnership with Bibb County Public Schools through building friendship and trust during the ongoing stages of your project.

It is our pleasure to submit this proposal to Bibb County Public Schools. As with all proposals, revisions can be made at any time.

We look forward to your response and are available to answer any questions during the review process.

From all of us here at Audio Enhancement, thank you!

Sincerely yours,



Jeff Anderson

Jeff Anderson
Audio Enhancement, CEO

Notice of Confidentiality: The contents of this proposal are intended solely for the use of the addressee and their organization and contains confidential and/or privileged information and may not be disclosed to any other party without written authorization from Audio Enhancement Inc.



Making a Difference in Education

For more than forty years, Audio Enhancement has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Salt Lake City Utah and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that "learning begins with hearing." Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



The Anderson Family

Selected Systems and Products

4 Speaker Optimum System with Programming

QTY - 44

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4



Programming of Network Device



50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded



XD Teacher Box with Teacher Pendant and Student Handheld Microphone



MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver

Full System Product Details

CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4, Programming of Network Device, 50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded, XD Teacher Box with Teacher Pendant and Student Handheld Microphone, MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver.

EPIC Head End System with Programming

QTY - 01

COMPATIBILITY



Everything you need in order for an EPIC System central head-end.



INCLUDED COMPONENTS



EPIC Grandstream Enterprise Phone with Programming



EPIC Kiosk with Programming



EPIC Appliance 1U Rackmount with Programming



CLAUDIA, EPIC Front Office Media Player with Programming (Requires AC Power)



EPIC System Platform License



SAFE System License (Requires EP-0009)

Full System Product Details

EPIC Grandstream Enterprise Phone with Programming, EPIC Kiosk with Programming, EPIC Appliance 1U Rackmount with Programming, CLAUDIA, EPIC Front Office Media Player with Programming (Requires AC Power), EPIC System Platform License, SAFE System License (Requires EP-0009).

6 Speaker Optimum System with Programming

QTY - 04

COMPATIBILITY

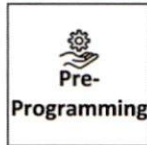


The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4



Programming of Network Device



75' Speaker Wire Plenum Rated, White



50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded



XD Teacher Box with Teacher Pendant and Student Handheld Microphone



MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)

+ More

Full System Product Details

CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4, Programming of Network Device, 75' Speaker Wire Plenum Rated, White, 50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded, XD Teacher Box with Teacher Pendant and Student Handheld Microphone, MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver, CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 2,

Hallway 1

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).

Hallway 2

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).

Hallway 3

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).

Outside 1

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).

Outside 2

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).

8 Speaker Optimum System with Programming

QTY - 01

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

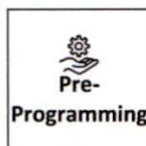
INCLUDED COMPONENTS



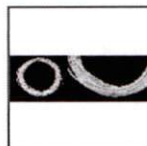
CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4



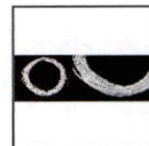
CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4



Programming of Network Device



75' Speaker Wire Plenum Rated, White



50' Speaker Wire Plenum Rated, White



50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded

+ More

Full System Product Details

CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4, CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4, Programming of Network Device, 75' Speaker Wire Plenum Rated, White, 50' Speaker Wire Plenum Rated, White, 50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded, XD Teacher Box with Teacher Pendant and Student Handheld Microphone, MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver,

Admin

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).

2 Speaker Optimum System with Programming

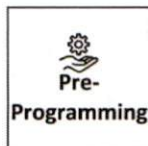
QTY - 04

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



Programming of Network Device



50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded



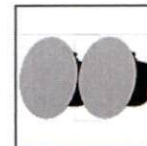
XD Teacher Box with Teacher Pendant and Student Handheld Microphone



MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver



CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 2

Full System Product Details

Programming of Network Device, 50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded, XD Teacher Box with Teacher Pendant and Student Handheld Microphone, MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver, CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 2.

2-Way Intercom System (Gym)

QTY - 01

COMPATIBILITY



The MS-320 is a network interface that has intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use and easy-to-install. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities** are built-in. During emergencies, paging can still be heard, even when the power goes out. This unit can be installed as part of the SAFE (Signal Alert For Education) System™.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



6' 3.5 Male to 2 RCA Male Y Adapter



50' Cat6, Plenum Rated, Purple



MS-320 Network Interface for 2-Way Intercom (Requires PoE+)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, 6' 3.5 Male to 2 RCA Male Y Adapter, 50' Cat6, Plenum Rated, Purple, MS-320 Network Interface for 2-Way Intercom (Requires PoE+).



The MS-320 is a network interface that has intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use and easy-to-install. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities** are built-in. During emergencies, paging can still be heard, even when the power goes out. This unit can be installed as part of the SAFE (Signal Alert For Education) System™.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK



6' 3.5 Male to 2 RCA Male Y Adapter



50' Cat6, Plenum Rated, Purple



MS-320 Network Interface for 2-Way Intercom (Requires PoE+)

Full System Product Details

EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK, 6' 3.5 Male to 2 RCA Male Y Adapter, 50' Cat6, Plenum Rated, Purple, MS-320 Network Interface for 2-Way Intercom (Requires PoE+).

Selected Systems and Products

70V Ceiling Speaker, Circle Cut In

QTY - 74



The EPIC 70V Ceiling Speaker is a fully assembled speaker assembly, with back can and speaker grill. The speaker has a tuned ported enclosure that provides superior bass response while maintaining a very high sensitivity. The transformer tap selector is easily accessible on the side of the speaker. Metal speaker back meets UL 2043 criteria for plenum installation.

70V Wall Mount Speaker, White

QTY - 01



70V Wall Mount Speaker in white.

Low Profile Speaker

QTY - 09



Pro Audio Low Profile Speaker 70V.

70V Indoor Fixed Angled Horn Speaker and Enclosure

QTY - 02



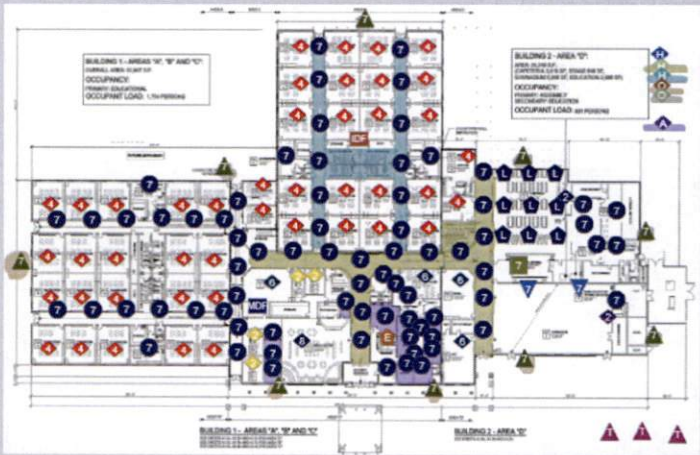
This kit includes one 70 Volt H16 SVP angled front speaker and one SE2WVP slanted enclosure.

70V Outdoor Horn Speaker and Enclosure

QTY - 09



The SYSTEM 6VPS is a complete, vandal resistant horn assembly featuring a double re-entrant, compression horn with an integrated 16W, 25/70V, multi-tap transformer that is mounted on a vandal resistant, stainless steel baffle. It also includes a square, heavy gauge stainless steel, surface mount enclosure.



Pricing Proposal

Pricing Valid for 90 Days - December 13, 2023



Bibb County Public Schools - Springdale ES

Classroom Equipment	\$172,565.68
EPIC System School Equipment	\$43,843.71
VIEWpath System Equipment	\$81,022.02
Services	\$106,286.00
Software Licensing	\$11,543.46
Training	\$5,900.00
Taxes	\$0.00
Shipping	\$15,161.79
Bibb County Public Schools Price	\$436,322.66

By sending in a Purchase Order in response to this proposal, the customer is agreeing to the Audio Enhancement terms and conditions which can be viewed at Audioenhancement.com/terms.

Audio Enhancement will invoice equipment at the time of shipment with payment due within terms. Services completed by Audio Enhancement will be invoiced upon substantial completion with payment due within terms.

If there are any questions about this process, please reach out to our Receivables Team – receivables@audioenhancement.com

*****Audio Enhancement will not be responsible for removal of existing equipment and cabling.*****



Quote **52727**

Detailed Bill of Materials

BoM 1

Part#	Product Name	Qty	Unit Price	Total
	Category : Classroom Equipment			
	System : 4 Speaker Optimum System with Programming			
ST-SP-0001	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4	44	\$381.88	\$16,802.72
AC-0200	50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded	44	\$46.06	\$2,026.64
ST-XD-9060	XD Teacher Box with Teacher Pendant and Student Handheld Microphone	44	\$510.19	\$22,448.36
AM-3230.P	MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	44	\$2,096.64	\$92,252.16
CK-4011	Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver	44	\$141.84	\$6,240.96
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	44	\$67.70	\$2,978.80
	System : 6 Speaker Optimum System with Programming			
ST-SP-0001	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4	4	\$381.88	\$1,527.52
AC-0200	50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded	4	\$46.06	\$184.24
ST-XD-9060	XD Teacher Box with Teacher Pendant and Student Handheld Microphone	4	\$510.19	\$2,040.76
AM-3230.P	MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	4	\$2,096.64	\$8,386.56
CK-4011	Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver	4	\$141.84	\$567.36
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	4	\$67.70	\$270.80
ST-SP-9102	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 2	4	\$190.94	\$763.76
	System : 8 Speaker Optimum System with Programming			
ST-SP-0001	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4	1	\$381.88	\$381.88
ST-SP-0001	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4	1	\$381.88	\$381.88
AC-0003	50' Speaker Wire Plenum Rated, White	1	\$25.83	\$25.83
AC-0200	50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded	1	\$46.06	\$46.06
ST-XD-9060	XD Teacher Box with Teacher Pendant and Student Handheld Microphone	1	\$510.19	\$510.19
AM-3230.P	MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	1	\$2,096.64	\$2,096.64
CK-4011	Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver	1	\$141.84	\$141.84
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	1	\$67.70	\$67.70
	System : 2 Speaker Optimum System with Programming			
AC-0200	50' 3.5 Male - 3.5 Male Plenum Rtd, Shielded	4	\$46.06	\$184.24

Part#	Product Name	Qty	Unit Price	Total
ST-XD-9060	XD Teacher Box with Teacher Pendant and Student Handheld Microphone	4	\$510.19	\$2,040.76
AM-3230.P	MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	4	\$2,096.64	\$8,386.56
CK-4011	Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver	4	\$141.84	\$567.36
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	4	\$67.70	\$270.80
ST-SP-9102	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 2	4	\$190.94	\$763.76
	System : 2-Way Intercom System (Gym)			
AC-0115	50' Cat6, Plenum Rated, Purple	1	\$37.07	\$37.07
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	1	\$67.70	\$67.70
	System : 2-Way Intercom System (Cafeteria)			
AC-0115	50' Cat6, Plenum Rated, Purple	1	\$37.07	\$37.07
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	1	\$67.70	\$67.70
	Category : EPIC System School Equipment			
	System : EPIC Head End System with Programming			
PA-0095.P	EPIC Grandstream Enterprise Phone with Programming	1	\$170.42	\$170.42
EP-0020.P	EPIC Kiosk with Programming	1	\$1,755.06	\$1,755.06
ST-EP-0001.P	EPIC Appliance 1U Rackmount with Programming	1	\$6,637.76	\$6,637.76
EP-0105.P	CLAUDIA, EPIC Front Office Media Player with Programming (Requires AC Power)	1	\$757.80	\$757.80
PA-0011	2U Vented Utility Shelf for EPIC Appliance	1	\$84.24	\$84.24
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	1	\$949.10	\$949.10
PA-0045	UPS 425VA 6-Outlet 120V for use with EPIC Kiosk	1	\$111.20	\$111.20
	System : 6 Speaker Optimum System with Programming			
AC-0002	75' Speaker Wire Plenum Rated, White	4	\$32.57	\$130.28
	System : Hallway 1			
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK	1	\$673.92	\$673.92
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1	\$657.33	\$657.33
	System : Hallway 2			
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK	1	\$673.92	\$673.92
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1	\$657.33	\$657.33

Part#	Product Name	Qty	Unit Price	Total
	System : Hallway 3			
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1	\$657.33	\$657.33
	System : Outside 1			
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK	1	\$988.42	\$988.42
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1	\$657.33	\$657.33
	System : Outside 2			
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1	\$657.33	\$657.33
	System : 8 Speaker Optimum System with Programming			
AC-0002	75' Speaker Wire Plenum Rated, White	1	\$32.57	\$32.57
	System : Admin			
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1	\$657.33	\$657.33
	System : 2-Way Intercom System (Gym)			
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	1	\$563.85	\$563.85
AC-2058	6' 3.5 Male to 2 RCA Male Y Adapter	1	\$6.74	\$6.74
AM-3244	MS-320 Network Interface for 2-Way Intercom (Requires PoE+)	1	\$719.95	\$719.95
	System : 2-Way Intercom System (Cafeteria)			
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK	1	\$988.42	\$988.42
AC-2058	6' 3.5 Male to 2 RCA Male Y Adapter	1	\$6.74	\$6.74
AM-3244	MS-320 Network Interface for 2-Way Intercom (Requires PoE+)	1	\$719.95	\$719.95
	Miscellaneous			
SP-0300	70V Ceiling Speaker, Circle Cut In	74	\$124.80	\$9,235.20
SP-1022	70V Wall Mount Speaker, White	1	\$103.33	\$103.33
SP-1036	Low Profile Speaker	9	\$306.80	\$2,761.20
SP-1094	70V Indoor Fixed Angled Horn Speaker and Enclosure	2	\$229.13	\$458.26
SP-1091	70V Outdoor Horn Speaker and Enclosure	9	\$249.60	\$2,246.40
	Category : VIEWpath System Equipment			
	System : 4 Speaker Optimum System with Programming			
NE-3013	VIEWpath Yearly Per User Subscription (Requires NE-3000, 1-75 users)	44	\$199.00	\$8,756.00
NE-1002	Tile Bridge, EduCam360	44	\$24.34	\$1,070.96

Part#	Product Name	Qty	Unit Price	Total
NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	44	\$1,230.00	\$54,120.00
	System : EPIC Head End System with Programming			
NE-3000	VIEWpath System License (Requires EP-0009)	1	\$3,995.00	\$3,995.00
	System : 6 Speaker Optimum System with Programming			
NE-3013	VIEWpath Yearly Per User Subscription (Requires NE-3000, 1-75 users)	4	\$199.00	\$796.00
NE-1002	Tile Bridge, EduCam360	4	\$24.34	\$97.36
NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	4	\$1,230.00	\$4,920.00
	System : 8 Speaker Optimum System with Programming			
NE-3013	VIEWpath Yearly Per User Subscription (Requires NE-3000, 1-75 users)	1	\$199.00	\$199.00
NE-1002	Tile Bridge, EduCam360	1	\$24.34	\$24.34
NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	1	\$1,230.00	\$1,230.00
	System : 2 Speaker Optimum System with Programming			
NE-3013	VIEWpath Yearly Per User Subscription (Requires NE-3000, 1-75 users)	4	\$199.00	\$796.00
NE-1002	Tile Bridge, EduCam360	4	\$24.34	\$97.36
NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	4	\$1,230.00	\$4,920.00
	Category : Services			
	System : 4 Speaker Optimum System with Programming			
SE-1001	Programming of Network Device	44	\$35.00	\$1,540.00
	System : EPIC Head End System with Programming			
SE-1002	EPIC Custom Map Development Services	1	\$525.00	\$525.00
SE-1024	Engineering and Design Services	1	\$1,495.00	\$1,495.00
	System : 6 Speaker Optimum System with Programming			
SE-1001	Programming of Network Device	4	\$35.00	\$140.00
	System : 8 Speaker Optimum System with Programming			
SE-1001	Programming of Network Device	1	\$35.00	\$35.00
	System : 2 Speaker Optimum System with Programming			
SE-1001	Programming of Network Device	4	\$35.00	\$140.00
SE-0064	Installation of Camera	53	\$234.00	\$12,402.00

Part#	Product Name	Qty	Unit Price	Total
	Category : Software Licensing			
	System : EPIC Head End System with Programming			
EP-0009	EPIC System Platform License	1	\$5,054.40	\$5,054.40
EP-0010	SAFE System License (Requires EP-0009)	1	\$3,994.10	\$3,994.10
EP-0022	EPIC System Intercom Paging & Bells License (Requires EP-0009)	1	\$1,460.16	\$1,460.16
EP-0034	EPIC Phone Integration License	1	\$1,034.80	\$1,034.80
	Category : Training			
	System : EPIC Head End System with Programming			
EP-0035	EPIC Administrator Training	1	\$500.00	\$500.00
EP-0019	EPIC Experience Training	1	\$5,400.00	\$5,400.00



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Detailed Bill of Materials

Additional BOM Items

Part#	Product Name	Qty	Unit Price	Total
	Category : EPIC System School Equipment			
AC-0004	18/2 Spooled Speaker Wire Plenum Rated Per Foot, White	8000	\$0.71	\$5,680.00
SE-0083.	Install Supply Kit	53	\$65.00	\$3,445.00
	Category : Services			
SE-0012	Lift Rental	1	\$550.00	\$550.00
SE-0067	Optional Contingency	201	\$100.00	\$20,100.00
SE-0073	Project Management Services	60	\$120.00	\$7,200.00
SE-1068	Installation of 70V Equipment	95	\$257.00	\$24,415.00
SE-0032	Commissioning Service	62	\$110.00	\$6,820.00
SE-0080	Installation of Kiosk	1	\$172.00	\$172.00
SE-0045	Installation of Intercom Classroom	53	\$502.00	\$26,606.00
SE-0025	Travel Services	1	\$1,650.00	\$1,650.00
SE-0038	Installation of MS-300 for Common Zone Amplifier	6	\$265.00	\$1,590.00
SE-0037	Installation of 2-Way Intercom System	2	\$453.00	\$906.00

Project Information

- **Project Summary ***

EPIC, Audio, SAFE, Viewpath, Infoview

- **Request design team to design your school? ***

Yes

- **Will this project be using a Contract? ***

No

- **Will Audio Enhancement be Installing? ***

Yes

- **Does this project utilize Davis Bacon rates or Prevailing Wage?**

No

- **Site Status at Any Point During Implementation ***

None of the above

- **Are there any drawings or specifications we are required to meet for this project? ***

No

This proposed design was finalized by Audio Enhancement. The customer approval of original design was bypassed by Jacinda Gonzales at 14 Sep, 2023 7:51 PM.

Explanation:

Approved by Heath Harrell on 13 Sep, 2023 8:10 AM., Bypassed by Jacinda Gonzales on 14 Sep, 2023 7:51 PM