



November 13, 2023

VIA EMAIL: [biddept@lakeshorelearning.com](mailto:biddept@lakeshorelearning.com)

Lakeshore Learning Materials, LLC  
2695 E. Dominguez Street  
Carson, CA 90895  
ATTN: Eunice Peterson, Bid Admin Supervisor

**Reference:** Bid No. 22-80, District Wide Furniture, Fixtures and Equipment

Dear Ms. Peterson:

As a result of the excellent service provided by Lakeshore Learning Materials, LLC, the DeKalb County School District (“DCSD”) desires to renew the award of the items listed below on Bid No. 22-80, District Wide Furniture, Fixtures and Equipment for one (1) year on the same terms, conditions and pricing as stated in the bid on the items listed below. The purpose of this letter is to obtain Lakeshore Learning Materials, LLC’s acceptance of DCSD’s offer to renew the award of Bid No. 22-80.

Item No.: Category 1 – #C3, #C3A, & #C3B only.

The renewal is subject to the DeKalb County Board of Education’s (“Board”) approval and will be effective from March 14, 2024, through March 14, 2025. Of course, we will notify you once the Board has approved the renewal. DCSD appreciates Lakeshore Learning Materials, LLC’s consideration of this offer to renew the award of Bid No. 22-80.

If accepted, please submit a copy of your company’s proof of insurance reflecting the coverage(s) stated within the original solicitation document, sign the acceptance below and email both documents to [lakesia\\_watkins@dekalbschoolsga.org](mailto:lakesia_watkins@dekalbschoolsga.org), no later than Monday, November 20, 2023. Insurance policy or policies must be maintained throughout the term of this agreement. A copy of the insurance requirements is included.

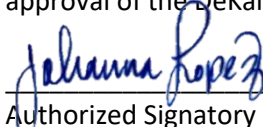
Best regards,

*Carla L. Smith*

Carla L. Smith  
Executive Director, Vendor Services  
CLS/smg  
c: Mr. Erick Hofstetter  
Mr. Keith Singleton

**ACKNOWLEDGMENT**

Lakeshore Learning Materials, LLC hereby accepts DeKalb County School District’s offer to renew the award of Bid No. 22-80, District Wide Furniture, Fixtures and Equipment at the same prices, terms, and conditions as the original award, until March 14, 2025. Lakeshore Learning Materials, LLC understands that this acceptance is subject to the approval of the DeKalb County Board of Education.

  
\_\_\_\_\_  
Authorized Signatory

Johanna Lopez  
\_\_\_\_\_  
Name (Typed or Printed)

11/15/2023  
\_\_\_\_\_  
Date

Bid Analyst  
\_\_\_\_\_  
Title of Authorized Signatory

**SECRETARY'S CERTIFICATE**

The undersigned, David Bo Kaplan, being the duly appointed and acting Secretary of Lakeshore Learning Materials, LLC, a California Limited Liability Company (the "Company"), does hereby certify that the resolution set forth below is a true and complete copy of a resolution duly adopted by the Board of Managers of the Company by unanimous written consent on January 6, 2023; and that said resolution has not been amended or repealed and is still in full force and effect:

THEREFORE, BE IT RESOLVED that

Tyler Domski, be, and he hereby is, appointed and designated as Vice President of Business Process and Contracts, Mike Duong, be, and he hereby is, appointed and designated as Vice President of Sales Operations, Jennifer Doran, be, and she hereby is, appointed and designated as Director - Bid & Contracts, Rafael Muro, be, and he hereby is, appointed and designated as Bid Operations Manager, Eunice Peterson, be, and she hereby is, appointed and designated Bid Manager, Mariel Briones, be, and she hereby is, appointed and designated as Bid Administration Manager, and Luke Creamer, be, and he hereby is, appointed and designated as Bid Analyst, and Johanna Lopez, be, and she hereby is, appointed and designated as Bid Analyst, Kyle Ferguson-Owens, be, and she hereby is, appointed and designated as Bid Analyst, and Christopher Kingston, be, and he hereby is, appointed and designated as Bid Analyst, Lili Azouz, be, and she hereby is, appointed and designated as Bid Analyst, all with full power and authority to act in the name and on behalf of the Company in all negotiations, concerns and transactions with third parties, their employees or agents in connection with bidding, which actions shall include but not be limited to the execution of, and affixation of the corporate seal to, all bids, papers, documents, affidavits, bond, sureties, purchase orders and notices issued pursuant to the provisions of any such bid or contract, with each and every such act to be conclusive evidence of their authority therefore and the Company's ratification, approval, confirmation and acceptance thereof as valid and binding upon the Company.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Company this 15th day of November, 2023.



Bo Kaplan  
Secretary

