

## ATTACHMENT C

Justification for choosing Control Concepts, Inc. Building Automation Control Vendor as the exclusive provider for building automation controls in DeKalb County School District. This decision aligns with the district's strategic plan and will provide the following key benefits:

- **Compatibility of Platform and Network Security:** One of the primary advantages of choosing Control Concepts, Inc. Building Automation Control Vendor is the seamless compatibility of its platform with our existing network infrastructure. The interoperability of this system ensures efficient communication with the various systems already in use across our district. Furthermore, Control Concepts, Inc. Building Automation Control Vendor prioritizes robust security measures, ensuring our network remains protected from threats. This compatibility minimizes disruptions, enhances reliability, and fosters a more secure environment for our operations.
- **Standardization Across Schools and Facilities:** Standardization is crucial for streamlining operations and maintenance across our diverse schools and facilities. Adopting Control Concepts, Inc. Building Automation Control Vendor as the sole provider ensures a consistent and standardized approach to building automation controls. With 56 schools and facilities already utilizing this platform, the transition will be smooth, and the benefits of standardization will be felt district wide. This consistency facilitates easier management, troubleshooting, and scalability as our district continues to grow.
- **Serviceability and Technician Training:** The third key advantage lies in the serviceability of Control Concepts, Inc. Building Automation Control Vendor. The vendor not only provides state-of-the-art technology but also invests in comprehensive training programs for technicians in control systems. Our control technicians will benefit from specialized training, enhancing their expertise in managing and troubleshooting Control Concepts, Inc. Building Automation Control Vendor platform. This increased proficiency will result in quicker issue resolution, reduced downtime, and improved operational efficiency.
- **Resilience and System Durability:** The resilience of a building automation control system is critical for our district's long-term success. Control Concepts, Inc. Building Automation Control Vendor is renowned for its commitment to system resilience. Regular updates and maintenance options ensure the system remains up to date with the latest advancements and security protocols. Additionally, the controllers' durability in the Control Concepts, Inc. Building Automation Control

Vendor system ensures a longer lifespan, reducing the need for frequent replacements and minimizing associated costs.

In conclusion, adopting Control Concepts will align with the district's strategic plan by providing a compatible, standardized, serviceable, and resilient solution. This decision supports our current infrastructure and positions us for future growth and technological advancements.