

Maintenance, Repair, and Operations (MRO) Pricing Matrix

Categories	Suppliers and Percentages Off Catalog					
Category 1: Electrical Equipment						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Electrical Equipment		35%	19%		10%	50%
Motors and Accessories		35%	23%		10%	50%
Batteries and Flashlight		35%	15%		10%	50%
Category 2: HVAC						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
HVAC		30%	18%	17%	10%	
Air Filters		30%	15%	45%	10%	
Plumbing		30%	21%	17%	10%	
Category 3: Material Handling						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Material Handling: Movement, Storage and Materials Protection equipment		27%	19%			50%
Category 4: Hardware						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Hardware		40%	12%			
Lubricant and Adhesives		30%	12%			
All Other Related Items		25%	5%			
Category 5: Outdoor Gardening Supplies and Equipment						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Outdoor Gardening Supplies and Equipment		28%	13%	15%		
Category 6: Safety and Security						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Safety Equipment		30%	21%			
Security Equipment		30%	20%			
Category 7: Tools						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Pneumatic Tools		30%	15%			50%
Hand Tools		40%	22%			50%
Power Tools		25%	20%			50%
Welding and Soldering Tools		30%	13%			50%
Category 8: Cleaning						
	Acuity	Fastenal	Grainger	HD Supply	Home Depot	Kipper Tools
Chemical	38%		25%	25%	10%	50%
Non Chemical	25%		25%	25%	10%	50%

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Pricing

Low Electric	Miller	MSC
37%		25%
41%		25%
37%		25%

Low Electric	Miller	MSC
		20%
		45%
		25%

Low Electric	Miller	MSC
	15%	20%

Low Electric	Miller	MSC
	20%	25%
	15%	25%
	10%	25%

Low Electric	Miller	MSC
	15%	20%

Low Electric	Miller	MSC
		25%
		25%

Low Electric	Miller	MSC
	12%	21%
	10%	25%
	8%	20%
	10%	15%

Low Electric	Miller	MSC
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