

BWC Visual Technology

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QUOTATION

TO:

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SHIP TO:

TBD

Quote DATE	REQUISITIONER	SHIPPED VIA	F.O.B. POINT	TERMS
5/13/2024	Jesse Marciniak			

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
		Science On a Sphere (SOS) System with options		
1	Each	SOS Site Survey 1-2 days onsite. Free Includes the following: 1. Visit SOS location site and review space requirements. 2. Provide technical specifications for the hardware required to provide a complete SOS system. Provide detailed installation and technical requirements. 3. Work with customer staff to ensure that the facility requirements are met. 4. Hotel cost, Per diem expense, transportation cost and airfare.	\$0.00	\$0.00
1	Each	1 - SOS Explorer full version software with over 125 standard datasets and real time data. 1 - Setup and install support. 1 - Harddrive with loaded software (\$2,500.00 Value)	\$0.00	\$0.00
1	Each	Labor and Services 1. Installing the SOS proprietary software and license. 2. Installing the over 500 dataset that are provided with the system. 3. Installing and setting up the over 30 real time datasets. 4. Installing the over 30 movies that are designed for the SOS system. 5. Includes 3 years of tech support from our on-staff SOS software and content expert via phone call or remote login. 6. Onsite comprehensive system training. 7. Assist your onsite local installer to help provide you with the appropriate hardware layout to our required specifications. 8. Provide technical specification assistance for the hardware requirements. 9. Onsite technical installation support. 10. Set up the included touch screen kiosk software if required. 11. Includes all travel expense (hotel, airfare and travel cost) 12. Calibrate and align projectors. 13. Invite to the SOS users conference. (every 18 months) 14. Testing the complete system. 15. Help setup audio system. (Includes 2-days travel, 3-4 days onsite for installation and training)	\$0.00	\$0.00

1	Each	<p>*Science On a Sphere System Include these standard items:</p> <ol style="list-style-type: none"> 1. SOS proprietary software and license. 2. Software Upgrades to the SOS system software. 3. New content as it becomes available. 4. iPad SOS remote App. 5. Playlist editor. 6. Dataset editor. 7. Projector on/off icon. 8. Specialized tools and laser levels required for installing the SOS system. 9. Kiosk software 	\$90,000.00	\$90,000.00
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1	Each	*SOS Hardware and equipment. Includes the following: 2-Dell Precision Tower 5820 Workstation computers with video cards 1-Wibu dongle 5-Std Video extenders (4 plus 1 backup) 1-8-Port Gigabit network switch 1-WiFi router 1-KVM switch 1-9U Mini rack. Contains KVM, audio, extenders and Wi-Fi router 1-Audio system (1-amp, 1-mixer, 1-wireless mic and speakers) 1-LCD monitor 1-UPS power supply 1-iPad Mini with case 4-Basic projector mounts	\$18,882.00	\$18,882.00
5	Each	Projectors Panasonic PT-FRZ50 (4 plus 1 backup)	\$3,487.00	\$17,435.00
1	Each	68" Diameter Sphere with crate \$10,428.00 Options: 96" Diameter Sphere with crate \$16,800.00 60" Diameter Sphere with crate \$9,428.00 48" Diameter Sphere with crate \$8,428.00 68" Diameter Sphere with crate \$10,428.00	\$10,428.00	\$10,428.00
1	Each	Science On a Sphere 22" Touch Screen Kiosk with floor stand (OPTIONAL \$4,900.00)	\$4,900.00	\$4,900.00
1	Each	12' Diameter sphere railing. (Optional) \$12,995.00 10', 11' and 13' diameter also available)	\$12,995.00	\$12,995.00
1	Each	Alignment Pro: Remote Alignment Management \$11,500.00 Optional Discounted \$10,500.00 Includes hardware and software and once monthly BWC remote alignment for 12 months. \$200.00 per month after one year.	\$1,000.00	\$1,000.00
5	Each	Upgraded video extenders with switches. Provides push button video switch over from primary to backup computer. (4 plus 1 backup)	\$470.00	\$2,350.00
1	Each	Custom 22U computer rack. Contains all of the SOS computer and equipment. (Optional \$6,500)	\$0.00	\$0.00
1	Each	Crate for computer rack. (Optional \$1,200)	\$0.00	\$0.00
1	Each	Freight	\$5,000.00	\$5,000.00
		*Above cost does not include any physical work that would be done in the SOS area. For example, any hardware that needs to be mounted to the ceiling or walls, cables runs or electrical outlets should be completed by the facility prior to the install week.		
Fernbank Science Center			SUBTOTAL	\$162,990.00
			SALES TAX	
			OTHER	
			TOTAL	\$162,990.00