



Created Date 5/1/2024
Quote Number 00026568

<http://www.RobotLAB.com>

PRICE QUOTE TO:

Contact Name Ifeude Hill Ship To Fernbank Science Center
Account Name Dekalb County School District (GA) Ifeude Hill
156 Heaton Park Dr
Atlanta, GA 30307 UNITED STATES

Dear Customer,

We are happy to send you the following price quote. If you have any question, feel free to email us:

- For sales related questions - Sales@RobotLAB.com
- For Purchase Orders - PO@RobotLAB.com

We will be happy to work with you and serve your needs.

Product Code	Product	Product Description	Sales Price	Discount	Total Prices	Quantity
RL-AILAB	RobotLAB AI LAB	As described in Attachment 1	\$114,168.34	\$0.00	\$114,168.34	1.00
SHIPPINGD	Domestic Shipping	Shipping & Handling cost to USA and Canada	\$4,800.00	\$0.00	\$4,800.00	1.00

Expiration Date	6/30/2024	Subtotal	\$118,968.34
Payment Terms	Net 30	Discount	\$0.00
INCOterms	CPT	Tax	\$0.00
		Total Price	\$118,968.34

All amounts are in US Dollars.

All trainings will be combined per order per location.

Our General Terms and Conditions are available at the following link: <http://www.robotlab.com/terms-and-conditions>

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Thank you for this opportunity to serve you.

RobotLAB Team

Prepared By Amy George

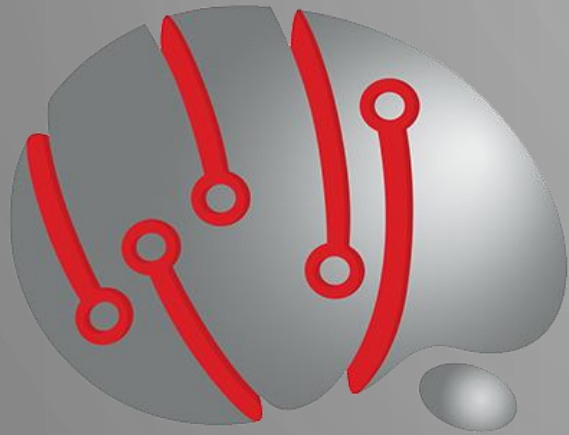
Payment Information:

Please process payment to:
Chase Bank 700 Market St. San Francisco, CA 94103
Swift Code: CHASUS33
Routing number: 322271627
Account number: 464847479
Account Name: RobotLAB Inc



RobotLAB
SMART. USEFUL. EDUCATION ROBOTS

FERNBANK SCIENCE CENTER— AI LAB



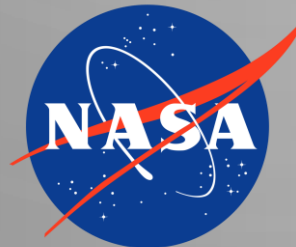
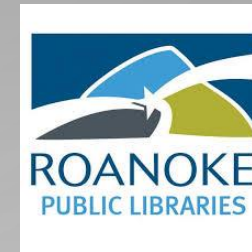
RobotLAB is on a mission to make curriculum relevant for students, teachers in universities and schools in an ever-advancing world.

ROBOTLAB IN A NUTSHELL

- Founded in 2011
- Headquartered in **San Francisco, USA**
- Leader in STEM Technology
- Serving 15,000+ schools, universities and governmental agencies worldwide
- 68,000+ Edu Communities



OUR PARTNERS



AWARD WINNING PROGRAM



SXSW Edu
Best EdTech
Company



Edison Awards
GOLD Medal – Education Category



Robotics
Business Review
Educational
Game Changer
Award



2016 Inc. 500
#1, Fastest Growing
Educational
Technology
Company



eSchool News
Readers'
Choice Award



EdTech Digest
Best STEM Tool



OUR FOCUS

CODING



ENGINEERING



VIRTUAL REALITY



MAKERSPACE



ROBOTLAB EMPOWERS TECHNOLOGY FOR EDUCATION

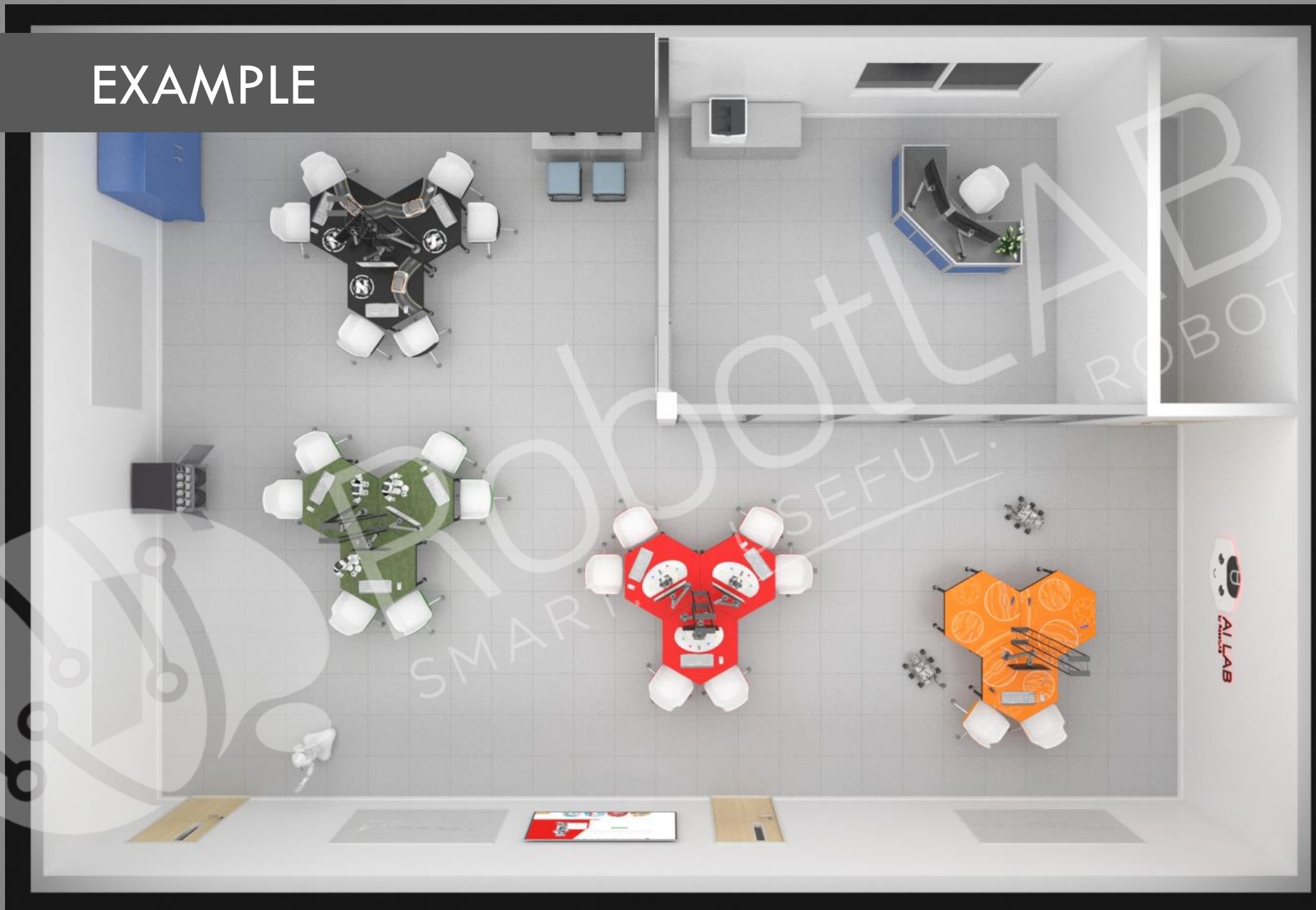


Broward Junior Academy AI LAB

- State-of-the-art modular learning space for 18 learners
- Fully integrated solution that combines cutting-edge tech equipment, software, online learning platform and furnishings
- Engaging AI Lessons for all Learners
- 1,000+ instructional hours in AI, Coding, Robotics, Engineering and STEM
- Enables Students to rotate through all stations
- High Level Service Quality: From design to onsite installation and training



EXAMPLE



EXAMPLE





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SMART. USEFUL. EDUCATION ROBOTS

DESCRIPTION OF STATIONS

INTRO TO AR/VR

INTRO TO AI (6 Students)

- **SUBJECT COVERED**

Story-telling, making connections between reality and digital objects, block-based programming, problem solving, creativity, slope and sequence, applied robotics in math and geometry, motion, collaboration, game design and the basic of human robot interaction

- **WHAT'S INCLUDED?**

The Station includes 12 Mini Rovers, 3 Smartphones, 3 Tripods, 6 Tablets, 3 Theme-based Mats, 3 docking stations, software, curriculum, and 1-year warranty and RobotLAB support



SMART TRANSPORTATION STATION

AI LAB – PRACTICING AI

- **SUBJECT COVERED**

Navigation, collision avoidance, self-driving, self-parking, calculating torque, solving a maze, thrust gravity, flight basics and flight control

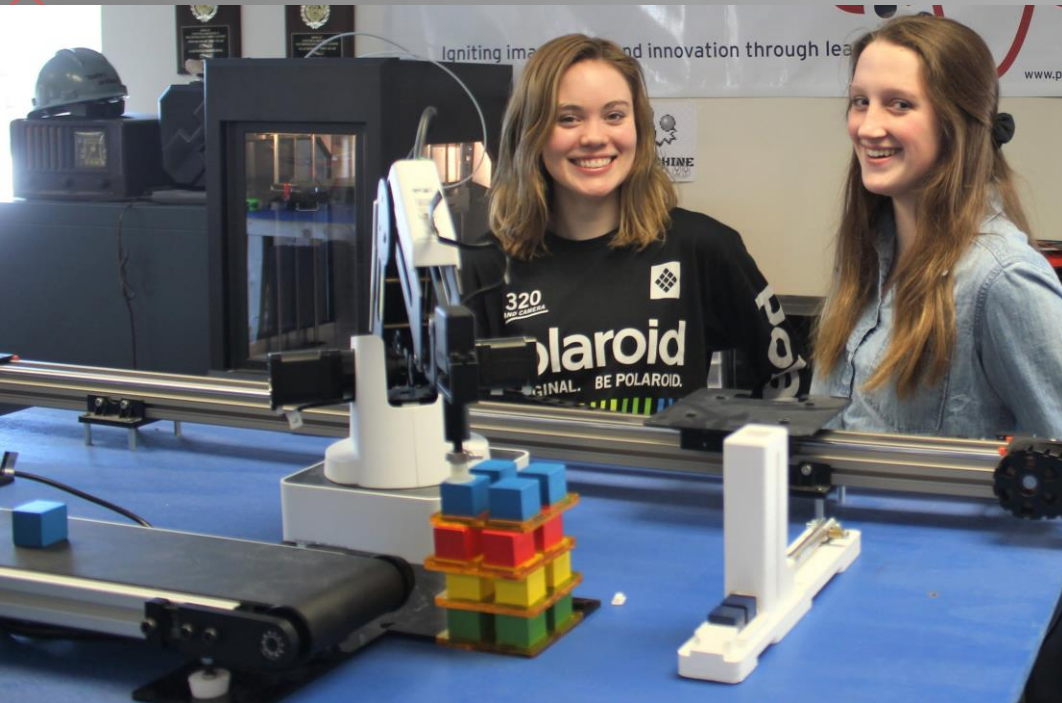
- **WHAT'S INCLUDED?**

The station includes 6 Drones, 6 Rovers, 1 Driving School Mats, 3 AIO computers, software, curriculum, onsite installation, training and 1-year warranty and RobotLAB support



INDUSTRY 4.0 STATION

AI LAB – PRACTICING AI



- **SUBJECT COVERED**

Warehouse Automation, Sorting and Stacking, Visual Sensing, Assembly Lines, Process Automation and optimization, Data Analysis and collaborative robotics

- **WHAT'S INCLUDED?**

The Station includes 3 robotic arms, 3 Vision Kit, 3 Conveyor belts, 1 Sliding Rail, 3 AIO computers, software, curriculum, onsite installation, training and 1-year warranty and RobotLAB support



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AVAILABLE ADD-ONS

Tech Equipment

- 12x Kai's Clan Robots
- 6x Android Tablets
- 3x Android Smartphones
- 3x Kai's Clan Adventure Mats
- 6x Codrone EDU Drones (incl. batteries, extra propellers, guards)
- 6x Zumi Cars
- 2x Zumi Activity Cards
- 1x Zumi Driving School Mat
- 3x Dobot Magician EDU
- 3x End Effector Sets (Air pump, Grippers, Laser Engraver, 3D Printing Kit)
- 3x Dobot Vision Kit
- 3x Dobot Conveyor Belts
- 9x Student HP All-in-One Workstations
- 1x Educator HP All-in-One Workstation
- 1x Wireless Router
- 5x Multiport USB Charger
- 12x Power Strips

WHAT'S INCLUDED? (18-student Lab)

Furniture

- 9x Student Desks
- 18x Chairs
- 1x Teacher Desk
- 1x Teacher Chair
- 1x Storage Cabinet

Software

- Software Licenses for the Robots
- Windows Software Licenses
- 3-year Subscription to RobotLAB Online Learning System (Curriculum)

Services

- RobotLAB Certificates of Completion
- On-site Installation (5 days)
- On-site Training (5 days)
- 1-year Warranty and RobotLAB Support

PROPOSAL*

Fernbank Science Center - 18 STUDENTS

SKU Part Number	AI Lab Description	Quantity	List Price (USD)
RL-AIM30	18-Student Middle School AI Lab	1	\$114,168
RL-INSTS	Onsite Installation	5	Included
RL-ONPD	Onsite Professional Development	5	Included
RL-WARR	Warranty and RobotLAB Support	1	Included
RL-SHIPP	Shipping	1	\$4,800.00
		Total	\$118,968
	Options:		
	Intro to Humanoid Robotics Station- NAO Robot	1	\$38,970



THANK YOU!

Amy George
Account Manager- K12
amy@robotlab.com
+1 (925) 518 5588





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Contact Name	Ifeude Hill	Ship To	Fernbank Science Center
Account Name	Dekalb County School District (GA)		Ifeude Hill
			156 Heaton Park Drive
			Atlanta, GA 30307 UNITED STATES

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Product Code	Product	Product Description	Sales Price	Discount	Total Prices	Quantity
RL-PEPPERACAST	Pepper Robot Academic - Premium Edition	1x Pepper Robot, 1x charger, 1x battery, Unlimited Choregraphe Software Licenses, Full SDK & APIs. English language (speech and understanding)	\$30,000.00	\$0.00	\$30,000.00	1.00
RL-PEPCASE	Pepper Accessories - Transport Case	Durable, heavy-duty transport case for Pepper Robot	\$2,400.00	\$0.00	\$2,400.00	1.00
	Engage!K12 Classroom License - 3 years	Engage!K12 - STEM and Coding Browser based online learning platform for robots. It includes standards-aligned lesson plans, simulation tools, graphing calculators and classroom management tools. Up to 30 yearly licenses per site for 3 years	\$0.00	\$0.00	\$0.00	1.00
	Pepper Onboarding and Unboxing- 1 hour	Shared Onboard training, 1 hour, on Pepper robot, its hardware, software, Choregraphe, including code examples.	\$0.00	\$0.00	\$0.00	1.00
SHIPPINGD	Domestic Shipping	Shipping & Handling cost to USA and Canada	\$1,200.00	\$0.00	\$1,200.00	1.00

Expiration Date	6/30/2024	Subtotal	\$33,600.00
Payment Terms	Net 30	Discount	\$0.00
INCOTerms	CPT	Tax	\$0.00
		Total Price	\$33,600.00

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PRICE QUOTE TO:

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Account Name	Dekalb County School District (GA)		Ifeude Hill
			156 Heaton Park Drive
			Atlanta, GA 30307 UNITED STATES
		Phone	678-874-7116 🇺🇸

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Product Code	Product	Product Description	Sales Price	Discount	Total Prices	Quantity
NAO6-EDUPK	NAO V6 - Educator Pack	1 NAO V6 Power humanoid robot manufactured by Softbank Robotics 1 Charger and 1 Battery Software licenses for Choregraphe (Site/Unlimited Access) NAO V6 Digital Textbooks 1 Ethernet Cable 1 Language license (additional language can be purchased) Robot Webpage and Application Store User Manual Full SDK and API 1-year Warranty & RobotLAB Support Level 1	\$11,990.00	\$0.00	\$59,950.00	5.00
NAO-TC	NAO Transport Case	Transport Case for NAO Humanoid Robot	\$520.00	\$0.00	\$2,600.00	5.00
NAO-SHIP	RobotLAB Service - NAO Robot Shipping	Shipping	\$354.00	\$0.00	\$1,770.00	5.00

Expiration Date	6/30/2024	Subtotal	\$64,320.00
Payment Terms	Net 30	Discount	\$0.00
INCOTerms	CPT	Tax	\$0.00
		Total Price	\$64,320.00

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