



DeKalb County School District
 Vendor Services
 1701 Mountain Industrial Blvd.
 Stone Mountain, GA 30083

12/4/2023

RE: Request to Renew RFP #22-18 USDA Product Processing Bid – Cover Letter

Tyson would like to offer pricing for the renewal option for the Request to Renew RFP #22-18 USDA Product Processing Bid for school year 24/25. Please see the following details for information related to our SY2425 renewal term. The pricing is attached for your consideration.

Line Item	New Material #	SY 23-24 FFS CS	SY 24-25 FFS CS	Difference CS
2	10000009860	\$ 88.23	\$ 88.23	\$ -
2	10000068131	\$ -	\$ -	\$ -
5	10000036919	\$ -	\$ -	\$ -
5	10000006919	\$ 47.38	\$ 47.38	\$ -
9	10264350928	\$ 54.47	\$ 54.47	\$ -
10	16660000928	\$ 59.67	\$ 59.67	\$ -
11	10703780928	\$ 54.11	\$ 52.14	\$ (1.97)
13	10703620928	\$ 56.86	\$ 55.66	\$ (1.20)
15	10294940928	\$ 82.48	\$ 81.27	\$ (1.21)
16	16660100928	\$ 59.70	\$ 59.70	\$ -
17	10264360928	\$ 54.48	\$ 54.48	\$ -
22	10346960928	\$ 79.50	\$ 79.50	\$ -
LAO	10218790928	\$ 47.51	\$ 47.51	\$ -
LAO	10000068180	\$ -	\$ -	\$ -

The key contact authorized to legally bind Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively “Tyson”) for this proposal is as follows:

Charles Boger

Charles Boger (Dec 5, 2023 16:19 CST)

Charles Boger, SR Director Pricing
 Tyson / 2200 Don Tyson Parkway, Springdale, AR 72762
 (479) 290-3519 office / (479) 203-4246 fax
 K12bidgroup@tyson.com





Tyson Foods, Inc.
 2200 Don Tyson Parkway
 Springdale, AR 72762
 ph: (800) 248-9766

Request #: GA-2024-29533

Operator:

Dekalb County
 1701 Mountain Industrial Boulevard
 Stone Mountain, GA 30083
 ph: (678) 676-0285
 fax:

Bid Title:

Request to Renew RFP #22-18 USDA Product Processing Bid

Request Type: Commercial
Price Status: Provided
Shipment Type: Direct Shipment
Award Type: Line Item
Issue Date: 11/30/2023
Opening Date: 12/7/2023
Start Date: 7/1/2024
End Date: 6/30/2025
Print Date: 12/4/2023

Material No	New Material No	Description	Pack	Item #	Qty	Commercial
68035	10000068131	AdvancePierre Breaded Country Fried Beef Steaks, 3.80 oz	85 Servings	2	0	\$104.28/cs
68190	10000036919	AdvancePierre Fully Cooked Meatloaf with Cheddar Cheese and Topped with Ketchup, 2.90 oz	100 Servings	5	0	\$91.74/cs
68180	10000068180	AdvancePierre Fully Cooked Flame Grilled Halal Certified Beef Burger, 2 oz	170 Servings	LAO	0	\$144.27/cs

Notes & Comments:
Terms & Conditions:

Our products are packed based on the average number of servings. The average price per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

Billback with proof of delivery. The Distribution Company is responsible for offering the appropriate product code to the Operator. This quote from Tyson Sales and Distribution, Inc. (Tyson) replaces and supersedes any quote previously provided to the Distribution Company for the Bid Title and Operator between the start and end dates above (including any overlapping time period). Placing any orders for the above products for the described Bid Title and Operator between the start and end dates above (including any overlapping time periods) constitutes acceptance of the pricing in this quote.

This quote is not a guaranty of availability of products. Tyson shall be liable for providing specified or comparable products only when Tyson executes an agreement with agreed upon volumes or provides written acceptance of an order. When aggregate purchase volumes have been agreed upon, Purchaser may not increase or decrease proportional product draw +/- five percent (5%) of the agreed upon volume without written acceptance by Tyson.

Tyson retains the right to adjust prices and to add, delete or substitute comparable products upon advance written notice.

Please note that Tyson offers an array of Marketing Resources, Recipes Ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by

reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

Contact:

Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway
Springdale, AR 72762

Tel: 800-643-3410 Fax: 479-203-4246

Confidentiality Clause: All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.



Tyson Foods, Inc.
 2200 Don Tyson Parkway
 Springdale, AR 72762
 ph: (800) 248-9766

Request #: GA-2024-29532

Operator:

Dekalb County
 1701 Mountain Industrial Boulevard
 Stone Mountain, GA 30083
 ph: (678) 676-0285
 fax:

Bid Title:

Request to Renew RFP #22-18 USDA Product Processing Bid

Request Type: Commodity
Price Status: Provided
Shipment Type: Direct Shipment
Award Type: Line Item
Issue Date: 11/30/2023
Opening Date: 12/7/2023
Start Date: 7/1/2024
End Date: 6/30/2025
Print Date: 12/4/2023

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
666000-0928	16660000928	Tyson Fully Cooked, Whole Grain Breaded Traditional Pro-Portion Bone-In Chicken	57 - 100 Servings	10	0	\$92.50/cs	100103D - \$13.13 100103W - \$19.70	\$59.67	Substitutable
070378-0928	10703780928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Popcorn Chicken, 0.27 oz	159 Servings	11	0	\$73.82/cs	100103D - \$10.41 100103W - \$11.27	\$52.14	Substitutable
070362-0928	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	121 Servings	13	0	\$101.82/cs	100103W - \$46.16	\$55.66	Substitutable
029494-0928	10294940928	Tyson Mega Minis, FC WG Breaded Waffle Flavored Made With Whole Muscle Chicken Chunks, 0.54 oz	149 Servings	15	0	\$116.55/cs	100103W - \$35.28	\$81.27	Substitutable
666010-0928	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks	72 - 113 Servings	16	0	\$93.14/cs	100103D - \$33.44	\$59.70	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
026436-0928	10264360928	Tyson Mesquite Glazed Chicken Drumsticks	80 - 128 Servings	17	0	\$89.59/cs	100103D - \$35.11	\$54.48	Substitutable
034696-0928	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	71 - 88 Servings	22	0	\$116.71/cs	100103W - \$37.21	\$79.50	Substitutable
69190	10000006919	AdvancePierre Fully Cooked Meatloaf with Cheddar Cheese and Topped with Ketchup, 2.90 oz	100 Servings	5	0	\$94.13/cs	100154 - \$46.75	\$47.38	Non-Substitutable
026435-0928	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	80 - 128 Servings	9	0	\$89.42/cs	100103D - \$34.95	\$54.47	Substitutable
021879-0928	10218790928	Tyson Seasoned, Glazed, Mesquite & Smoke Flavored ProPortion Bone-In Chicken	57 - 100 Servings	LAO	0	\$74.58/cs	100103D - \$10.83 100103W - \$16.24	\$47.51	Substitutable
693123	10000009860	AdvancePierre Breaded Beef Patties, 3.35 oz	143 Servings	2	3000	\$174.06/cs	100154 - \$85.83	\$88.23	Non-Substitutable

Notes & Comments:
Terms & Conditions:

COMMERCIAL: Total Product Cost before USDA discount.

PTV: (Pass-Thru-Value) Dollar value of USDA donated food per case.

PROCESSING FEE (COMMODITY): USDA Commodity Fee-For-Service Pricing. Valid only on sales reported and validated via K12 Foodservice.

NOI PROCESS:

Distributors must billback against the commercial bid pricing. The distributor will be credited on a separate payment for the PTV after the distributor draws down the recipient agency's commodity balance via K12 Foodservice.

NON-SUBSTITUTABLE CODES: "CLOSED SKU NOI"

Non-Substitutable Codes: 100154 Beef Coarse Ground; 100155 Beef Fresh Combo, and 100193 Pork, will be available only via pass through method of Fee-For-Service or Closed SKU NOI. No COMMERCIAL sales for these commodities.

Per USDA Memo FD-007: Processing (Revised) - For end products produced from non-substitutable donated foods, the processor must assign end products a unique shop keeping unit (SKU) or other identifier to prevent commingling or slotting with similar commercial products, which do not meet USDA's specifications, substitution, and grading requirements, at the distributor facility. These closed SKU non-substitutable end products must only be sold to eligible SFAs. The processor must also provide the distributor with the gross price of the end product, and the value of the donated food used to produce the end product for each SKU. The processor should also notify SFAs that end products have shipped to the distributor, so that they can begin drawing down the inventory.

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