

MEMORANDUM

TO: Charles Wilson, Superintendent

FROM: Teresa Phillips, Assistant Superintendent of School Improvement

DATE: 7/11/2024

RE: iReady Software Renewal

We are asking for board approval for the renewal of iReady from Curriculum Associates in the amount of \$342,148.50. This includes the reading and math diagnostic assessments for students in grades K-8th. It also includes reading and math instructional lessons, standards mastery assessments, teacher toolbox PDF lessons, and professional learning.

iReady software meets many of the district's needs, including the following:

1. Supports the Multi-Tiered System of Supports (MTSS) process through:
 - a. Remediation and enrichment lessons/activities
 - b. Progress monitoring
 - c. Norm-referenced data for each student
2. Provides a multitude of data points:
 - a. Lexile measures (reading)
 - b. Quantile measures (math)
 - c. Standards Mastery on Georgia Standards of Excellence
 - d. Georgia Milestones Assessment System (GMAS) performance predictor
3. Provides student growth measures:
 - a. Individual goal setting for students for typical and stretch growth
 - b. Individualized paths toward grade-level proficiency
 - c. Norm-referenced benchmarks
4. Serves as a universal screener for:
 - a. Gifted
 - b. Response to Intervention (RtI)
 - c. Elementary Early Intervention Program (EIP)
 - d. Middle School Remedial Education Program (REP)
5. Meet the state's requirements for first and second grade formative assessments

The amount requested is included in the approved budget request from the 2024-2025 School Improvement budget.

Curriculum Associates®

Prepared For:

Teresa Phillips
Bulloch Co School District
150 Williams Rd Ste A,
Statesboro, GA 30458

2/5/2024

Dear Teresa Phillips,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

Implementation Starting: 2024-2025 Quote ID: 348017.3 Quote Valid through: 12/31/2024

Product	List Price	Net Price
i-Ready	\$275,210.00	\$261,449.50
Toolbox	\$94,940.00	\$80,699.00
i-Ready Partners Services	\$26,000.00	\$0.00
<i>i-Ready Partners Services Includes:</i> • <u>Initial Implementation Services</u>: Provisioning, Initial Rostering, Hosting, Technology Assessment • <u>Implementation Management</u>: Partner Success Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management • <u>Staff Development Consultation and Resources</u>: Consultative services to help you plan and make the most of Professional Learning sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources • <u>Technical Support</u>: Proactive Network Monitoring & Issue Notification, Annual Health Check, Technical Support		
List Total:		\$396,150.00
Savings:		\$54,001.50
Shipping/Tax/Other:		\$0.00
Total:		\$342,148.50

Thank you again for your interest in Curriculum Associates.

Sincerely

Lance Muller

lmuller@cainc.com

Please submit this quote with your purchase order

Curriculum Associates®

Quote ID: 348017.3

Date: 2/5/2024

Quote Valid through: 12/31/2024

Prepared For:

Teresa Phillips
Bulloch Co School District
150 Williams Rd Ste A,
Statesboro, GA 30458
tbphillips@bullochschools.org

Your Representative:

Lance Muller

lmuller@cainc.com

Brooklet Elementary School 600 W Lane St, Brooklet, GA 30415

Total Building Enrollment: 702, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Julia P Bryant Elem School 421 W Main St, Statesboro, GA 30458

Total Building Enrollment: 678, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Langston Chapel Elem School 150 Langston Chapel Rd, Statesboro, GA 30458

Total Building Enrollment: 624, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Langston Chapel Middle School 156 Langston Chapel Rd, Statesboro, GA 30458

Total Building Enrollment: 800, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Mattie Lively Elem School 204 Debbie Dr, Statesboro, GA 30458

Total Building Enrollment: 606, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Mill Creek Elementary School 239 Beasley Rd, Statesboro, GA 30461

Total Building Enrollment: 546, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Nevils Elementary School 8438 Nevils Groveland Rd, Statesboro, GA 30458

Total Building Enrollment: 450, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

Portal Elementary School 328 Grady St S, Portal, GA 30450

Total Building Enrollment: 350, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$14,110.00	\$13,404.50	\$13,404.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 201-350 students 1 Year	Multiple	28424.0	1	\$4,720.00	\$4,012.00	\$4,012.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$17,416.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$17,416.50

Portal Middle High School 27245 Us Highway 80 W, Portal, GA 30450

Total Building Enrollment: 195, Grade Range: 6 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 200 or fewer Students 1 Year	Multiple	15001.0	1	\$8,420.00	\$7,999.00	\$7,999.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 200 or fewer students 1 Year	Multiple	28423.0	1	\$2,580.00	\$2,193.00	\$2,193.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$10,192.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$10,192.00

Sallie Zetterower ES 1200 Cawana Rd, Statesboro, GA 30461

Total Building Enrollment: 660, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Southeast Bulloch Middle Sch 9124 Brooklet Denmark Rd, Brooklet, GA 30415

Total Building Enrollment: 800, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Stilson Elementary School 15569 Ga Highway 119, Brooklet, GA 30415

Total Building Enrollment: 402, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 351-500 Students 1 Year	Multiple	15003.0	1	\$20,050.00	\$19,047.50	\$19,047.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 351-500 students 1 Year	Multiple	28425.0	1	\$7,100.00	\$6,035.00	\$6,035.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$25,082.50
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$25,082.50

William James MS 18809 Us Highway 80 W, Statesboro, GA 30458

Total Building Enrollment: 600, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$23,620.00	\$22,439.00	\$22,439.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students 1 Year	Multiple	28426.0	1	\$8,160.00	\$6,936.00	\$6,936.00
i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	Multiple	27939.0	1	\$2,000.00	\$0.00	\$0.00
Subtotal:						\$29,375.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,375.00

Total	
List Total:	\$396,150.00
Savings:	\$54,001.50
Merchandise Total:	\$342,148.50
Voucher/Credit:	\$0.00
Estimated Tax:	\$0.00
Estimated Shipping:	\$0.00
Total:	\$342,148.50

Special Notes

5% discount applied to i-Ready based on scope of quote.
 All i-Ready purchases require professional development.
 15% i-Ready Partnership Discount applied to Toolbox contingent upon purchase of i-Ready.

F.O.B.: N. Billerica, MA 01862
 Shipping: Shipping based on MDSE total
 Terms: Net 30 days, pending credit approval
 Fed. ID: #26-3954988

Please submit this quote with your purchase order

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Curriculum Associates®

Notice for Usage of Teacher Toolbox Materials

Thank you for your interest in Teacher Toolbox! Teacher Toolbox is a digital collection of instructional materials, designed to support teachers in delivering research-based instruction, remediation, and enrichment to students in Grades K–8.

Your Teacher Toolbox subscription provides access to Teacher Toolbox content for Grades K–8. During this time, educators may use Teacher Toolbox materials during whole class and small group instruction, for individual assignments, and may post student-facing Teacher Toolbox PDFs on a password-protected learning management system (LMS). Please be aware that files expire on June 30 of each year for purposes of Teacher Toolbox maintenance and updates. If you add files to an LMS, this expiration date may require that you re-load these files after this date.



Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- **An Account Manager You Know on a First-Name Basis:** Dedicated account managers are your point of connection to a powerful network of *i-Ready* experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- **Educational Consultants to Help You Know What's Coming Next:** Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



Account
Management



Professional
Development



Educational
Consultants



Achievement
Analytics



Technical
Support

Your *i-Ready* Partners Team

Dedicated to helping you
implement *i-Ready* programs
and achieve your district goals



Curriculum Associates

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Curriculum Associates®

Placing an Order

Email: Orders@cainc.com

Fax: 1-800-366-1158

Mail:

ATTN: CUSTOMER SERVICE DEPT.

Curriculum Associates LLC

153 Rangeway Rd

North Billerica, MA 01862-2013

Please visit CurriculumAssociates.com for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders.

If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to exempt@cainc.com.

Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000 to \$4,999.99	10% of order

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	9% of order
\$100,000 and more	7% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

The enhanced shipping and handling services listed below are available upon request subject to the availability of our carrier partners. Please notify us of these delivery requests prior to submitting your PO so that we can include the service on your quote appropriately:

- Interior Location Delivery \$50/shipment location
- White Glove Delivery Service \$350/shipment location

If our carrier partners are unable to deliver to the location instructed on the PO or you need to change the time or location of delivery, one or more of the following fees may be applicable:

- Delivery Address Change \$100/shipment location
- Freight Storage \$150/day/shipment location
- Freight Carrier Redelivery \$100/shipment location

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH payments. If you would like to pay via ACH, please request remittance information by emailing AR@cainc.com.

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under \$50,000.

Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

Terms of Service

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support. Customer's professional-learning sessions will expire two years following the date of your purchase order or the implementation year noted on your quote, whichever comes first and are subject to the Professional Learning Terms of Service, which can be found at i-ready.com/support.

Return Policy

For any non-print products - your subscription may be terminated and you may request a pro-rata refund within 90 days of license start date. After 90 days, your non-print products purchase shall be final and no refunds are available. Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased print materials with pre-approval from CA's Customer Service department within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248 option 2) for return authorization and documentation. When returning material, please include your return authorization number and the return form that will be provided to you by CA's Return department. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, Ready Classroom® student and teacher sets, and Magnetic Reading classroom kits.