



Axon Enterprise, Inc.
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Q-575188-45415.705MP

Issued: 05/03/2024

Quote Expiration: 08/01/2024

Estimated Contract Start Date: 12/01/2024

Account Number: 560952

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Bibb County BOE Campus Police Dept. 4580 CAVALIER DR MACON, GA 31220-8350 USA	Bibb County Board of Education SCHOOL - GA 4580 CAVALIER DR MACON GA 31220-8350 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Michael Paen Phone: 9549311059 Email: mpaen@axon.com Fax:	Angelo Bellamy Phone: (478) 779-4483 Email: angelo.bellamy@bcsdk12.net Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$352,740.60
ESTIMATED TOTAL W/ TAX	\$352,740.60

Discount Summary

Average Savings Per Year	\$13,818.00
TOTAL SAVINGS	\$69,090.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$87,777.03	\$0.00	\$87,777.03
Nov 2025	\$62,396.28	\$0.00	\$62,396.28
Nov 2026	\$64,892.14	\$0.00	\$64,892.14
Nov 2027	\$67,487.82	\$0.00	\$67,487.82
Nov 2028	\$70,187.33	\$0.00	\$70,187.33
Total	\$352,740.60	\$0.00	\$352,740.60

Quote Unbundled Price:	\$421,830.60
Quote List Price:	\$352,755.60
Quote Subtotal:	\$352,740.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	60	\$262.70	\$216.65	\$216.64	\$324,960.00	\$0.00	\$324,960.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	25			\$849.00	\$849.00	\$21,225.00	\$0.00	\$21,225.00
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$1,638.90	\$6,555.60	\$0.00	\$6,555.60
Total							\$352,740.60	\$0.00	\$352,740.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	25	1	11/01/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	28	1	11/01/2024
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	28	1	11/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - DOCK - EIGHT BAY	4	1	11/01/2024
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	4	1	11/01/2024
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	4	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	25	2	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	25	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100396	AXON TASER 10 - MAGAZINE - INERT RED	25	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	500	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	150	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100401	AXON TASER 10 - CARTRIDGE - INERT	250	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	25	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	25	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	20018	AXON TASER - BATTERY PACK - TACTICAL	25	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	20018	AXON TASER - BATTERY PACK - TACTICAL	5	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	50	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	11/01/2024
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	80	1	11/01/2025
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	200	1	11/01/2025
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	70	1	11/01/2026
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	200	1	11/01/2026
BUNDLE - OFFICER SAFETY PLAN 10	73309	AXON BODY - TAP REFRESH 1 - CAMERA	25	1	05/01/2027
BUNDLE - OFFICER SAFETY PLAN 10	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	4	1	05/01/2027
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	80	1	11/01/2027
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	200	1	11/01/2027
BUNDLE - OFFICER SAFETY PLAN 10	100399	TASER 10 LIVE CARTRIDGE	70	1	11/01/2028
BUNDLE - OFFICER SAFETY PLAN 10	100400	AXON TASER 10 - CARTRIDGE - HALT	200	1	11/01/2028
BUNDLE - OFFICER SAFETY PLAN 10	73310	AXON BODY - TAP REFRESH 2 - CAMERA	25	1	11/01/2029
BUNDLE - OFFICER SAFETY PLAN 10	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	4	1	11/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10	101180	AXON TASER - DATA SCIENCE PROGRAM	25	12/01/2024	11/30/2029

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - OFFICER SAFETY PLAN 10	20248	AXON TASER - EVIDENCE.COM LICENSE	25	12/01/2024	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	20248	AXON TASER - EVIDENCE.COM LICENSE	1	12/01/2024	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	73638	AXON STANDARDS - LICENSE	25	12/01/2024	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	73680	AXON RESPOND PLUS - LICENSE	25	12/01/2024	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	250	12/01/2024	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	25	12/01/2024	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	73746	AXON EVIDENCE - ECOM LICENSE - PRO	25	12/01/2024	11/30/2029

Services

Bundle	Item	Description	QTY
BUNDLE - OFFICER SAFETY PLAN 10	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	25
BUNDLE - OFFICER SAFETY PLAN 10	101193	AXON TASER - ON DEMAND CERTIFICATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	25	11/01/2025	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	25	11/01/2025	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	5	11/01/2025	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	80396	AXON TASER 7 - EXT WARRANTY - DOCK SIX BAY	1	11/01/2025	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	80464	AXON BODY - TAP WARRANTY - CAMERA	25	11/01/2025	11/30/2029
BUNDLE - OFFICER SAFETY PLAN 10	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	4	11/01/2025	11/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4580 CAVALIER DR	MACON	GA	31220-8350	USA
2	4580 CAVALIER DR	MACON	GA	31220-8350	USA

Payment Details

Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Hardware Upfront	H00001	AB4 Camera Bundle	25	\$21,225.00	\$0.00	\$21,225.00
Hardware Upfront	H00002	AB4 Multi Bay Dock Bundle	4	\$6,555.60	\$0.00	\$6,555.60
Year 1	M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	\$59,996.43	\$0.00	\$59,996.43
Total				\$87,777.03	\$0.00	\$87,777.03

Dec 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	\$62,396.28	\$0.00	\$62,396.28
Total				\$62,396.28	\$0.00	\$62,396.28

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	\$64,892.14	\$0.00	\$64,892.14
Total				\$64,892.14	\$0.00	\$64,892.14

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	\$67,487.82	\$0.00	\$67,487.82
Total				\$67,487.82	\$0.00	\$67,487.82

Nov 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	M00010	BUNDLE - OFFICER SAFETY PLAN 10	25	\$70,187.33	\$0.00	\$70,187.33
Total				\$70,187.33	\$0.00	\$70,187.33

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

5/3/2024

