

My Way™ PROGRAM

CARES, CRRSA, and ARP Act ESSER Funding Compliant Purchase



Proposal prepared for:



AbleNet®

Cindy Richardson
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My Way™ PROGRAM



Creating Communication & Access Equity Across All Classrooms for Students, Teachers, and Therapists

At AbleNet, we believe in the power of tailored assistive technology solutions to enhance learning opportunities for all students. The My Way program is designed to meet the diverse needs of your special education classrooms, ensuring that each student is equipped for success.



Tailored to Your District's Unique Needs:

- ✓ Autism / Intellectual Disability Classroom Solutions
- ✓ Preschool Classroom Solutions
- ✓ Mod/Severe Classroom Solutions
- ✓ Severe/Profound Classroom Solutions
- ✓ Transition Classroom Solutions

Every My Way Classroom Solutions Includes:

- ✓ Custom classroom solutions of assistive technology
- ✓ Batteries for each device
- ✓ Symbol Overlay Maker app
- ✓ Getting started videos/guides
- ✓ Core word symbol overlays for speech devices
- ✓ Classroom Implementation Ideas
- ✓ 30-minute live, My Way Resource Webinar
- ✓ Canvas tote bag
- ✓ Free standard shipping

My Way™ PROGRAM



My Way's Impact: More Engagement, Communication, and Learning

Schools using AbleNet's My Way Classroom Solutions have reported remarkable increases in engagement, communication, socialization, and academic performance, especially among students who had not previously demonstrated progress. Our solutions unlock potential and transform learning experiences.



Bethany Wilson, Assistive Technology Coordinator at Riverview Intermediate Unit 6, PA, praises AbleNet's My Way Classroom Solutions:

"The increase in engagement, student motivation, and socialization has been huge," observes Bethany. She highlights the program's effectiveness for students who struggled historically, noting, "The kits meet needs of students who had difficulty engaging."

The ease of implementation is a standout feature: "Teachers found the kits extremely easy to implement, a win-win all around."



Scan this QR Code to watch the My Way Program video to hear more from Bethany!

My Way™ PROGRAM

AbleNet And Our Guiding Principles

AbleNet uses simple solutions to solve complex problems and help individuals with disabilities, teachers, therapists, and parents achieve best outcomes. AbleNet is committed to you, our customers, employees, and supplier partners and our guiding principles reflect this commitment.



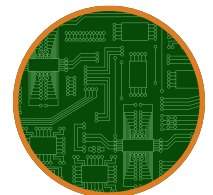
Equity



*Best
Outcomes*



*Best-in-class
Service*



*New Products.
Better Products.*



Regulatory



Knowledge



Environmental



*Employee
Engagement*



Quote Number 071424CRA
Expiration Date 09/14/24

AbleNet, Inc
2625 Patton Road
Roseville, MN 55113
www.ablenetinc.com
(800) 322-0956

Account Name Dekalb County Public Schools
Contact Jessica Etheridge
Phone 470.962.8594
Email jessica_butterworth@dekalbschools.gov

Prepared by Cindy Richardson
Email crichardson@ablenetinc.com

Product	Qty	MSRP	Discount	Unit Price	Total Price
AbleNet My Way Program_Pre-K	40	\$ 2,865.00	7%	\$ 2,664.45	\$ 106,578.00

Shipping	FREE	
Order Total	\$	106,578.00
Applicable taxes not included		
Total Savings	\$	8,022.00

AbleNet My Way Program is sole source and only available from AbleNet, Inc.

My Way Kits include:

- *A custom kit of assistive technology for each classroom
- *Batteries for each device
- *Core word symbol overlays for speech devices
- *Symbol Overlay Maker App
- *Getting Started Videos/Manuals
- *Classroom Implementation Ideas
- *30-minute live, resource webinar
- *Access to ableCARE product success team
- *Tote bag
- *Free standard shipping

**Please submit this quote with your purchase order.
Purchase order must match this page of the quote.
To place your order email customerservice@ablenetinc.com
or call (800) 322-0956.**

RETURN POLICY

All returns must take place within 30-days of receiving the My Way kit. My Way kit must be returned in unused condition. Items within a My Way kit may not be exchanged for different items once a My Way kit is delivered.



Quote Number 071424CRA
Account Name Dekalb County Public Schools

My Way Kit BOM - Page 2 of 2

Item #	Description	Kit Qty	Order Qty
	Carrying Tote	1	40
	My Way custom box	1	40
	My Way Quick Start Guide	1	40
8009V1	9V Batteries	4	160
90006228	AA Batteries	12	480
800AAA8	AAA Batteries	0	0
90006567	C Batteries	2	80
90006559	D Batteries	0	0
	BIG Step-by-Step - Symbol Overlay	2	80
	BIG TalkingBrix - Symbol Overlay	1	40
	BIGmack - Symbol Overlay	1	40
	iTalk2 - Symbol Overlay	1	40
	iTalk4 - Symbol Overlay	0	0
	LITTLE Step-by-Step - Symbol Overlay	0	0
	LITTLEmack - Symbol Overlay	0	0
	QuickTalker FT 7 - Symbol Overlay	0	0
	QuickTalker FT 12 - Symbol Overlay	0	0
	QuickTalker FT 23 - Symbol Overlay	1	40
	SuperTalker FT - Symbol Overlay	1	40
	TalkingBrix 2 - Symbol Overlay	1	40



**Each My Way Kit For
DeKalb County Public Schools
Will Include**

- | | |
|--|---------------------------------|
| (1) Carrying Tote | (1) My Way custom box |
| (1) My Way Quick Start Guide | Batteries for each device |
| Core word symbol overlays for speech devices | (1) BIGmack |
| (2) BIG Step-by-Step | (1) TalkingBrix 2 |
| (1) BIG TalkingBrix | (1) iTalk2 |
| (1) QuickTalker FT 23 | (1) SuperTalker FT |
| (1) All-Turn-It Spinner | (1) PowerLink 4 (North America) |
| (1) Jelly Beamer Transmitter | (1) Wireless Receiver |



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800AAA8	AAA Batteries	0	\$ -	\$ -
90006567	C Batteries	2	\$ -	\$ -
90006559	D Batteries	0	\$ -	\$ -
	BIG Step-by-Step - Symbol Overlay	2	\$ -	\$ -
	BIG TalkingBrix - Symbol Overlay	1	\$ -	\$ -
	BIGmack - Symbol Overlay	1	\$ -	\$ -
	iTalk2 - Symbol Overlay	1	\$ -	\$ -
	iTalk4 - Symbol Overlay	0	\$ -	\$ -
	LITTLE Step-by-Step - Symbol Overlay	0	\$ -	\$ -
	LITTLEmack - Symbol Overlay	0	\$ -	\$ -
	QuickTalker FT 7 - Symbol Overlay	0	\$ -	\$ -
	QuickTalker FT 12 - Symbol Overlay	0	\$ -	\$ -
	QuickTalker FT 23 - Symbol Overlay	1	\$ -	\$ -
	SuperTalker FT - Symbol Overlay	1	\$ -	\$ -
	TalkingBrix 2 - Symbol Overlay	1	\$ -	\$ -



2625 Patton Road
Roseville, MN 55113-1308
800-322-0956 US & Canada
Fax 651-294-2259 (Business)
Fax 651-294-2222 (Order)

June 14, 2024

Regarding: Sole Source Letter

This letter is intended to verify that AbleNet Incorporated is the sole source supplier of the MY WAY Assistive Technology Program & My Way Classroom Kit. In addition to the technology included in our MY WAY Program Kits, the kit includes:

- Product Batteries for each device
- Core word overlays for speech devices
- Downloadable Action Dictionary per kit
- Downloadable Symbol Overlay Maker app
- AbleNet Carry Tote
- Resource Presentation/Webinar
- Access to ableCARE Product Success team

Please feel free to contact me with any questions.

Thank you,

Cindy

Cindy Richardson

AbleNet Business Development Manager

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