



Proposed Services:

Provide items to enhance Multi-Sensory Room, technology for Augmentative and Alternative Communication devices, and technology for student academics.

Proposed Vendors:

1. Nisewonger Audio Visual Center
Landon Harris, AV Sales Consultant
1125 Cripple Creek Dr.
Lawrenceville, GA 30043
770-338-0335
landon@nisewongerav.com
2. Fun and Function LLC
Carmi Neumann, Regional Manager
PO Box 11
Merion Station, PA 19066
800-231-6329
cneumann@funandfunction.com
3. Attainment Company
John Sajdak, Account Manager
1158 Clarity Street
PO Box 930160
Verona, WI 53593-0160
608-845-7880
john@attainmentcompany.com
4. Apple
Terry Caldwell, K-12 Educational Group – Georgia Territory
One Apple Park Way
Cupertino, CA 95014
470-542-0903
moses_caldwell@apple.com

5. AbleNet, Inc
 Cindy Richardson, Business Development Manager
 2625 Patton Rd
 Roseville, MN 55113
 800-322-0956
crichardson@ablenetinc.com

Scope of Work:
 Assistive Technology for Students with Intellectual Disabilities and Autism

1. Who:

- Students with intellectual disabilities and autism
- School staff (teachers, special education coordinators, and administrators)
- Parents or guardians of the students
- Related Services Staff

2. What:

Vendor	Item Description	QTY	Price	Total Price
Nisewonger	Electric Screen w/ Wall Control	1	4650.00	4650.00

Total: 4650.00

Vendor	Item Description	QTY	Price	Total Price
Fun & Function	Crash Mat w/ cover	2	369.99	739.98
	Jaxx Giant Bean Bag-blue	10	124.99	1,249.90
	SensaSoft Compression Canoe-Blue	1	1080.49	1080.49
	Classroom Sensory Tool Kit	10	229.99	2299.90
	Fiber-Optic calming Cascade lights	1	2199.00	2199.00
	Noise Reduction Headphones	40	28.99	1159.60
	LED Light-up Floor	1	2123.49	2123.49
	Fiber Optic Softie Beanbag for Calming	1	2279.00	2279.00
	Shipping	1	1360.41	1360.41

Total: 14,491.77

Vendor	Item Description	QTY	Price	Total Price
*Apple	11inch iPad Pro WiFi 128GB	30	749.00	22,470.00

*Pending Vendor Quote

Total: 22,470.00

Vendor	Item Description	QTY	Price	Total Price
Ablenet Inc.	My Way Program-Custom Items listed below		6600.00	6600.00
	BIG Talking Brix Communication Device	8		
	BIG Mack Communication Device	16		
	BIG Step By Step Communication Device	8		
	Shipping	1		Free

Total: 6600.00

Vendor	Item Description	QTY	Price	Total Price
Attainment	GT-09 Go Talk Pro 9+	5	227.05	1135.25
	Shipping	1	56.76	56.76

Total: 1192.01

Grand Total: 49,403.78

3. Where:

- School where students with intellectual disabilities and autism are enrolled.
- Special education classrooms or resource rooms within the school.
- Students' homes for remote learning or homework support.

4. When:

- The scope of work should cover the entire academic year or the specified duration of the project.
- Regular meetings and consultations should be scheduled with school staff, parents, and students to address any issues or updates related to the assistive technology.

5. How:

- Conduct assessments to identify the specific needs and abilities of each student.
- Research and select appropriate assistive technology devices, software, or applications based on individual student requirements.
- Collaborate with school staff, parents, and students to develop individualized plans for implementing the assistive technology.
- Provide training and workshops to school staff, parents, and students on how to use the assistive technology effectively.
- Monitor and evaluate the progress of students using the assistive technology and make necessary adjustments or modifications.
- Maintain regular communication and collaboration with all stakeholders to ensure the successful implementation and ongoing support of the assistive technology solutions.



Nisewonger Audio Visual Center

1125 Cripple Creek Drive
Lawrenceville, GA 30043

Voice: 770-338-0335
Fax: 770-338-9897

www.nisewongerav.com
navc@nisewongerav.com

QUOTATION

Quote Number: Q-072624-1L

Quote Date: Jul 23, 2024

Page: 1

Bill To:

DEKALB COUNTY BOARD OF ED.
ACCOUNTS PAYABLE
1701 MOUNTAIN INDUSTRIAL BLVD.
STONE MOUNTAIN, GA 30083

Ship To:

MARGARET HARRIS COMPREHENSIVE
1634 KNOB HILL DR.NE
ATTN: Dr. McCrae
ATLANTA, GA 30329

Customer ID	Good Thru	Payment Terms	Sales Rep
152061	60 Days	Net 30 Days	LONDON HARRIS

Quantity	Description	Unit Price	Amount
1.00	DEKALB AV CONTRACT #20-519 NEW ELECTRIC SCREEN WITH WALL CONTROLLER PACKAGE INCLUDES: DA-LITE 164" (87"H X 139"W) CONTOUR ELECTRIC PROJECTION SCREEN (INCLUDES INSTALL AND POWER) 24" TOTAL BLACK DROP AT THE TOP SHIPPING Screen Install- Includes All Mounting Hardware and Electrical	4,650.00	4,650.00
TOTAL			4,650.00

Fun and Function LLC
PO Box 11
Merion Station, Pennsylvania 19066
800-231-6329



Quotation 797600

CUSTOMER NO. D18502

BILL TO:

Deklab County School District
Accounts Payable
1634 Knob Hill Dr Ne Atlanta
Atlanta, GA 30329

SHIP TO:

Deklab County School District
Debra Bowen
1634 Knob Hill Dr Ne Atlanta
Atlanta, GA 30329

DATE		SERVICE REP		TERMS			
7/29/2024		Carmi Neumann					
P.O. NUMBER		QUOTE DATE		EXPIRATION DATE			
		7/28/2024		10/26/2024			
PART NUMBER	DESCRIPTION	QTY	UOM	UNIT PRICE	EXT. PRICE	TAX	LINE TTL
MW7404	Crash Mat and Nylon Cover 6' x 6' SET	2.00		369.99	739.98	0.00	739.98
This item ships directly from the manufacturer. Please allow longer ship time.							
CF9055	SensaSoft Compression Canoe Blue	1.00		1,080.49	1,080.49	0.00	1,080.49
CF6059	Classroom Break Boxes®: Sensory Tool Kit - Starter Kit	10.00		229.99	2,299.90	0.00	2,299.90
LS3841	LED Fiber Optic Cascade - Calming	1.00		2,199.00	2,199.00	0.00	2,199.00
This item ships directly from the manufacturer. Please allow longer ship time.							
SP6271	Noise Reduction Headphones- Blue	40.00		28.99	1,159.60	0.00	1,159.60
SP7195	LED Light Up Floor	1.00		2,123.49	2,123.49	0.00	2,123.49
LS3843	Fiber Optic Softie Beanbag for Calming	1.00		2,279.00	2,279.00	0.00	2,279.00
This item ships directly from the manufacturer. Please allow longer ship time.							
EQ4474	Jaxx Cocoon Jr in Blueberry Microsuede	10.00		124.99	1,249.90	0.00	1,249.90
This item ships directly from the manufacturer. Please allow longer ship time.							
S&HLI	Shipping and Handling- Liftgate & Inside	1.00		1,360.41	1,360.41	0.00	1,360.41
Liftgate and Inside delivery- the trucking company will deliver the items, remove them from the truck and bring them into the threshold of the delivery site. Please note that they will not bring the items to the room of your request, and the items will not be brought up or down steps.							
We look forward to working with you!						TOTAL: \$14,491.77	

Please email purchase orders to accounts@funandfunction.com or mail a check with a copy of the quote to the address above. For questions related to your quotation, please contact your sales associate or email customercare@funandfunction.com.



Quote Number 073024CRA
Expiration Date 10/30/24

AbleNet, Inc
2625 Patton Road
Roseville, MN 55113
www.ablenetinc.com
(800) 322-0956

Account Name Dekalb County School District
Contact Debra Bowen
Phone 678.874.7003
Email debra_bowen@dekalbschoolsga.org

Prepared by Cindy Richardson
Email crichardson@ablenetinc.com

Product	Qty	MSRP	Unit Price	Total Price
AbleNet My Way Program_Custom	1	\$ 6,600.00	\$ 6,600.00	\$ 6,600.00

Shipping FREE
Order Total \$ 6,600.00
Applicable taxes not included

AbleNet My Way Program is sole source and only available from AbleNet, Inc.

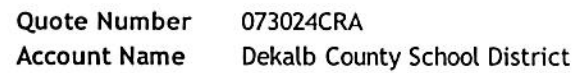
My Way Kits include:

- *A custom kit of assistive technology
- *Batteries for each device
- *Core word symbol overlays for speech devices
- *Symbol Overlay Maker App
- *Getting Started Videos/Manuals
- *Classroom Implementation Ideas
- *30-minute live, resource webinar
- *Access to ableCARE product success team
- *Tote bag
- *Free standard shipping

Please submit this quote with your purchase order.
Purchase order must match this page of the quote.
To place your order email customerservice@ablenetinc.com
or call (800) 322-0956.

RETURN POLICY

All returns must take place within 30-days of receiving the My Way kit.
My Way kit must be returned in unused condition. Items within a My Way kit may not be
exchanged for different items once a My Way kit is delivered.

[illegible]



www.AttainmentCompany.com

1158 Clarity Street
P.O. Box 930160
Verona, WI 53593-0160

Federal ID 39-1365288

U.S.A. and Canada
Phone 800-327-4269
Fax 800-942-3865

International
Phone 608-845-7880
Fax 608-845-8040

Page	Date	Quote No.
1	07/31/24	381428A

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DEBRA BOWEN
SECRETARY II/BOOKKEEPER
MARGARET HARRIS COMPREHENSIVE SCHOOL
1634 KNOB HILL DRIVE NE
ATLANTA, GA 30329

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Customer No.	Sales I.D.	Reference #	Media Code	Terms			
1052681	JS /JS		SSE/REPEAT	QUOTATION, EXP 10/30/24			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(678) 374-7043	0.0 Lbs		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
5			GT-09	GOTALK 9+	227.0500	--	1135.25
				MERCHANDISE	QUOTATION TOTAL \$		1135.25
					SHIPPING & HANDLING \$		56.76
					QUOTATION TOTAL \$		1192.01



2625 Patton Road
Roseville, MN 55113-1308
800-322-0956 US & Canada
Fax 651-294-2259 (Business)
Fax 651-294-2222 (Order)

July 30, 2024

Regarding: Sole Source Letter

This letter is intended to verify that AbleNet Incorporated is the sole source supplier of the MY WAY Assistive Technology Program & My Way Classroom Kit. In addition to the technology included in our MY WAY Program Kits, the kit includes:

- Product Batteries for each device
- Core word overlays for speech devices
- Downloadable Action Dictionary per kit
- Downloadable Symbol Overlay Maker app
- AbleNet Carry Tote
- Resource Presentation/Webinar
- Access to ableCARE Product Success team

Please feel free to contact me with any questions.

Thank you,

Cindy

Cindy Richardson

AbleNet Business Development Manager

Email: crichardson@ablenetinc.com

Mobile: (757) 639-7115