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Presented to:
DeKalb County School District
 2652 Lawrenceville Highway
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Sourcewell Contract # 120122-MBS

Quotation
 Quotation Number: AC-240830-01
 Page: 1 of 1

Date: 8/30/2024
 Quote Valid for N/A
 FOB: Atlanta, Georgia
 Reference: Our Conversation
 Submitted by: Alex Chitty
achitty@layer3.com

2024-2025 DCSD Mitel VoIP System Renewal - 1 Year

Item	Quantity	Part Number	Description	Start Date	End Date	Unit List Price	Your Proposed Unit Cost	Your Extended Cost
<i>Custom Support Services</i>								
<i>MGT - Network Support</i>								
1	4	ICX7750-SVL-RNDP-5 M	MGT Branded ESSENTIAL NBD PARTS ONLY SUPPORT RENEWAL, ICX7750 48F, 48C, & 26Q	11/10/24	11/11/25	\$1,375.00	\$1,375.00	\$5,500.00
2	25	VCF-VLR-PVM	LIVE RECOV PROTECTED VM LICs	11/10/24	11/11/25	\$400.00	\$360.00	\$9,000.00
3	320	VCF-VSP-FND-8	VSPHERE FNDTN 8 LICs	11/10/24	11/11/25	\$135.00	\$128.25	\$41,040.00
4	1	DELL PowerEdge R740	Dell BASIC Next Business Day / CSR parts	11/10/24	11/11/25	\$10,121.04	\$9,108.94	\$9,108.94
5	12	L3-MANAGEDSERVICES	MGT Element Management, Monitoring, and Infrastructure as a Service for Servers and Storage for VoIP System. Includes services on 3 virtual Windows servers, 10 Linux servers, 1 redundant Contact Center server, and 1 server used to sync user employee ID's to Contact Center.	11/10/24	11/11/25	\$5,341.22	\$5,341.22	\$64,094.64
6	1	SHO-94111 W	MGT Partner Branded Support for Contact Center, 1-Yr. 1 year service agreement providing Partner Support for the IPBX and Enterprise Support for the ECC. 24x7 technical support. Replacement parts are typically shipped next business day once a hardware defect is found. Includes support on all DCSD owned Mitel licensing, 194 Mitel switches, 15 Distributed Voice Services Servers, SIPerator, SIP licenses. No phone RMA included.	11/10/24	11/11/25	\$238,605.00	\$190,884.00	\$190,884.00
Network Support Sub-Total:								\$319,627.58

**As defined in RFP 17-21, Onsite support will incur an additional cost. If DCSD requires a Layer 3 Communications employee to deliver onsite support for the Mitel VoIP system, the following fee structure will be followed:

Business Hours Labor (9am - 5pm), per hour	\$185
Overtime Labor (5pm - 7pm), per hour	\$277.50
Nights/Holidays Labor, per hour	\$370