

**DISCOUNT SCHEDULE - RFP 24-S824**

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Company Name:	WAXIE's Enterprises LLC, and its affiliates, BradyPLUS companies
Manufacturer / Category	Minimum % Discount
Paper Products- Toilet tissue, folded towels, wipers, napkins, facial tissue, seat covers, rolled towels, etc.	55%
Feminine Hygiene	40%
Plastic Can Liners	55%
Waste and Recycling - Trash cans, recycle bins, etc.	30%
Big Belly products and accessories	5%
Cleaning Supplies - window cleaning tools, general purpose supplies, mops, brooms, rags, rags, tilt trucks, caddies, etc	30%
Unger Tools and Equipment	15%
Hand Hygiene - Soap and Sanitizer	40%
Lodging Amenities - Shampoo, conditioner, lotion	15%
General Chemicals	30%
Air Fresheners	30%
Floor maintenance - Floor Finishes, Strippers, and Floor Sealers, wood floor products and floor maintenance chemicals	40%
Dilution Control Chemicals	30%
Laundry Chemicals	40%
Antimicrobial Products	15%
Warewashing Chemicals	40%
Envirox Chemicals	15%
Tersano Chemicals	15%
Kaivac Chemicals	10%
Reconditioned Equipment	5%
Robotic/Autonomous Equipment	5%
Industrial Equipment	5%
Propane Equipment	5%
Direct Corded Equipment	20%
Battery Operated Equipment	18%
Sweepers	18%
Tenant Equipment and Accessories	5%
Square Scrub Equipment and Accessories	5%
Geerpres Equipment and Accessories	15%
Nacecare Equipment and Accessories	5%
Equipment Parts and Accessories -repair parts for equipment, floor pads, squeegee, vacuum filter bags, etc.	10%
Air Purification Equipment & Parts	15%
Safety - Gloves, masks, coveralls, partitions, spill kits, etc.	20%
Food Service Disposables	35%
Food service Smallware	20%
Matting	30%
Signage	10%
Ashtrays	10%
Batteries	10%
Other	10%
Ice Melt	25%
Pest Control	15%
Lighting	15%
Lawn & Garden	10%
Bobrick	10%
Material Handling	10%
<b>Services</b>	
Equipment Repair and Service	10%
VMI ( Vendor Managed Inventory)	5%
Rental Equipment	5%
Dispenser Installation	5%

**Comments:**

\*Dispenser for each category will be added at market value and will not follow the category discount. Most proprietary dispensers can be offered free of charge and will be negotiated between the BradyPLUS affiliate and the end-user.

\* The products represented in our catalog are a sampling of commonly purchased items and do not include our entire assortment. Items will be added as requested by end users.