



March 10, 2022

Matthew Mackel
Director of Business Development
National Cooperative Purchasing Alliance

Re: NCPA Contract 02-27, Request for Assignment

Dear Matt:

On June 11, 2020, we notified you that WAXIE Sanitary Supply was acquired by FEMSA, a global leader in production, retail, and logistics, and requested assignment of the above-referenced contract from WAXIE to FEMSA. On July 7, 2020, we received your notice granting assignment, on behalf of Region 14 ESC, of the above-referenced contract to FEMSA and its affiliates.

This letter requests an assignment of FEMSA's contract to FEMSA's wholly owned US subsidiary company, Envoy Solutions, LLC, located at 2101 Claire Court, Glenview, IL 60025, by Region 14 ESC. This letter is intended to meet the contract requirements stipulated in Tab One, Master Agreement, General Terms and Conditions, Assignment of Contract, and NCPA Administration Agreement, General Terms and Conditions, General Provisions, Paragraph 4.

Envoy Solutions, LLC is a diversified distribution company with a national platform for janitorial supply, foodservice disposables, packaging solutions, and specialty products.

WAXIE is one of (14) fourteen current Envoy Solutions affiliates. We are anticipating that the number of affiliates will continue to grow in 2022 and beyond. As more of our combined distribution capabilities and operations are marketed as Envoy Solutions, Envoy name recognition will increase to customers throughout the U.S. and be more meaningful to NCPA membership utilizing Contract 02-27.

Envoy Solutions, LLC's currently acquired affiliates include:

Waxie's Enterprises, LLC (WAXIE)
North American Corporation of Illinois, LLC (NA)
Southeastern Paper Group, LLC (SEPG)
Daycon Products Company, Inc. (Daycon)
Penn Jersey Paper Company, LLC. (PJP)
Superior Chemical, LLC (Superior Chemical)
North Woods Manufacturing, LLC (North Woods)

Next-Gen Supply Group, LLC (Next-Gen)
Johnston Paper Company, Inc. (Johnston)
Weiss Bros. of Hagerstown, LLC (Weiss Bros.)
General Chemical & Supply, Inc. (General Chemical)
Valley Janitor Supply Company, Inc. (Valley Janitor)
Swish White River, Ltd. (SWR)
Bio-Shine-Newco, LLC (Bio-Shine)

Per Region 14 ESC's 2020 assignment of the contract to FEMSA and its affiliates, and because Envoy is the FEMSA subsidiary that owns the above-listed distribution companies, we are requesting the name change this assignment so the contract is marketed as Envoy Solutions and is available for use by its affiliates listed above as well as any future Envoy Solutions affiliates.



By accepting the assignment of NCPA contract 02-27 to Envoy Solutions, LLC, Region 14 ESC, and NCPA memberships will benefit from the immediate addition of Envoy's new affiliates along with the expected expansion of distribution operations in the United States in the coming years.

Should you require any further information regarding the foregoing, please do not hesitate to let me know.

Very truly yours,

Envoy Solutions , LLC

By: _____

Name: Steve Thomas

Its: VP, National Accounts