



REMIT TO:
 FranklinCovey Client Sales Inc.
 P.O. Box 25127
 Salt Lake City, UT 84125-0127
 (888) 740-1776

Invoice# S100051528
 Invoice date 7/31/2024
 Customer #: 400025527
 PO#

Page #: 1

BILL TO:
 DeKalb County Schools
 1701 Mountain Industrial Blvd
 Stone Mountain, GA 30083

District/Schools Receiving Services		
DeKalb County	Briar Vista Elementary School	Chapel Hill Elementary School
Doraville United Elementary School	Druid Hills Middle School	Fairington Elementary School
Flat Shoals Elementary School	Dunwoody Elementary School	Idlewood Elementary School
Jolly Elementary School	Ronald McNair Middle School	Princeton Elementary School
Redan Elementary School	Shadow Rock Elementary School	Tucker Middle School
Woodridge Elementary School	Woodward Elementary School	Columbia Middle School

Year Invoiced	District (State Funding Provided to the District)	District	Sponsor (Foundation Funding Paid Directly to FranklinCovey)	Total
Year 1 - Part 1	\$572,032.76	\$0.00	\$658,672.00	\$1,230,704.76
Year 1 - Part 2	\$0.00	\$0.00	\$0.00	\$0.00
Year 2	\$0.00	\$0.00	\$0.00	\$0.00
Year 3	\$0.00	\$122,912.90	\$0.00	\$122,912.90
Total	\$572,032.76	\$122,912.90	\$658,672.00	\$1,353,617.66

Federal ID #87-0561601

Description	List Price	Quantity	Total
Year 1			
School Membership (per student)	\$10.45	11,762	\$122,912.90
Prepaid Launch LiM Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Prepaid Lighthouse Team 1 Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Prepaid 7 Habits Signature 4.0 Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Prepaid Core 1 (All Staff) Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Core 1 Implementation Coaching Subscription	\$3,086.55	17	\$52,471.35
Lighthouse Team Participant Guide	\$38.48	170	\$6,541.60
7 Habits Signature Hardcover Guide	\$59.85	1434	\$85,824.90
Core 1 Participant Guide	\$38.48	1434	\$55,180.32
Core 2 Participant Guide	\$38.48	1434	\$55,180.32
Core 3 Participant Guide	\$38.48	1434	\$55,180.32
LIM Student Curriculum Companions	\$6.41	11762	\$75,394.42
The Leader in Me Book	\$7.70	1003	\$7,723.10
The 7 Habits of Highly Effective People Book	\$11.97	17	\$203.49
The 7 Habits of Highly Effective Teens Book	\$7.91	20	\$158.20
The 7 Habits of Happy Kids Book	\$8.76	65	\$569.40
4 Disciplines of Execution for Educators Book	\$8.55	17	\$145.35
Speed of Trust Book	\$6.84	17	\$116.28
The 7 Habits of Highly Effective Families Book	\$8.55	17	\$145.35
The 7 Habits of Teens Poster set	\$59.85	4	\$239.40
The 7 Habits of Happy Kids Poster Set	\$25.65	65	\$1,667.25
The 7 Habits of Happy Kids Tree Poster	\$11.12	65	\$722.80
The 7 Habits of Happy Kids Puppet Set	\$85.50	13	\$1,111.50
Shipping Estimate			\$9,118.76

Federal ID #87-0561601

Description	List Price	Quantity	Total
Year 2			
School Membership (per student)	\$10.45	11,762	\$122,912.90
Prepaid Lighthouse Team 2 Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Prepaid Core 2 (All Staff) Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Core 2 Implementation Coaching Subscription	\$3,086.55	34	\$104,942.70
Year 3			
School Membership (per student)	\$10.45	11,762	\$122,912.90
Prepaid Lighthouse Team 3 Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Prepaid Core 3 (All Staff) Consultant Daily Rate	\$3,086.55	17	\$52,471.35
Core 3 Implementation Coaching Subscription	\$3,086.55	17	\$52,471.35

Contract total	\$1,353,617.66
Sponsor Payment	-\$658,672.00
Remaining Balance- District payment expected to be invoiced in May 2026 (Due May 2026)	-\$122,912.90

State Funding Breakout Per School

Briar Vista Elementary School	36,493.57
Chapel Hill Elementary School	36,982.45
Doraville United Elementary School	29,879.08
Druid Hills Middle School	32,897.58
Fairington Elementary School	36,913.07
Flat Shoals Elementary School	37,238.66
Dunwoody Elementary School	29,193.43
Idlewood Elementary School	31,115.88
Jolly Elementary School	30,375.47
Ronald McNair Middle School	33,073.89
Princeton Elementary School	32,771.45
Redan Elementary School	34,772.85
Shadow Rock Elementary School	35,801.62
Tucker Middle School	26,520.31
Woodbridge Elementary School	37,098.97
Woodward Elementary School	33,962.07
Columbia Middle School	36,952.41

**Total due at this
time Year 1 Part
1 & 2 of the State
Funding
Provided to the
District \$572,032.76**



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BILL TO:
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District/Schools Receiving Services		
DeKalb County	Leadership Preparatory Academy	Stone Mountain Elementary
Stoneview Elementary	Flat Rock Elementary	Oak View Elementary

Year Invoiced	District (State Funding Provided to the District)	District	Sponsor (Foundation Funding Paid Directly to FranklinCovey)	Total
Year 1 - Part 1	\$187,350.04	\$0.00	\$183,736.00	\$371,086.04
Year 1 - Part 2	\$0.00	\$0.00	\$0.00	\$0.00
Year 2	\$0.00	\$0.00	\$0.00	\$0.00
Year 3	\$0.00	\$34,286.45	\$0.00	\$34,286.45
Total	\$187,350.04	\$34,286.45	\$183,736.00	\$405,372.49

Federal ID #87-0561601

Description	List Price	Quantity	Total
Year 1			
School Membership (per student)	\$10.45	3,281	\$34,286.45
District Partnership: Leader In Me Online District	\$1,188.45	1	\$1,188.45
District Partnership: District Alignment Session	\$3,086.55	1	\$3,086.55
Prepaid Launch LiM Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Prepaid Lighthouse Team 1 Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Prepaid 7 Habits Signature 4.0 Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Prepaid Core 1 (All Staff) Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Core 1 Implementation Coaching Subscription	\$3,086.55	5	\$15,432.75
Lighthouse Team Participant Guide	\$38.48	50	\$1,924.00
7 Habits Signature Hardcover Guide	\$59.85	422	\$25,256.70
Core 1 Participant Guide	\$38.48	422	\$16,238.56
Core 2 Participant Guide	\$38.48	422	\$16,238.56
Core 3 Participant Guide	\$38.48	422	\$16,238.56
LIM Student Curriculum Companions	\$6.41	3,281	\$21,031.21
The Leader in Me Book	\$7.70	422	\$3,249.40
The 7 Habits of Highly Effective People Book	\$11.97	5	\$59.85
The 7 Habits of Highly Effective Teens Book	\$7.91	5	\$39.55
The 7 Habits of Happy Kids Book	\$8.76	25	\$219.00
4 Disciplines of Execution for Educators Book	\$8.55	5	\$42.75
Speed of Trust Book	\$6.84	5	\$34.20
The 7 Habits of Highly Effective Families Book	\$8.55	5	\$42.75
The 7 Habits of Happy Kids Poster Set	\$25.65	25	\$641.25
The 7 Habits of Happy Kids Tree Poster	\$11.12	25	\$278.00
The 7 Habits of Happy Kids Puppet Set	\$85.50	5	\$427.50
Shipping Estimate			\$2,533.30

Description	List Price	Quantity	Total
Year 2			
School Membership (per student)	\$10.45	3,281	\$34,286.45
District Partnership: Leader In Me Online District	\$1,188.45	1	\$1,188.45
District Partnership: District Alignment Session	\$3,086.55	1	\$3,086.55
Prepaid Lighthouse Team 2 Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Prepaid Core 2 (All Staff) Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Core 2 Implementation Coaching Subscription	\$3,086.55	10	\$30,865.50
Year 3			
School Membership (per student)	\$10.45	3,281	\$34,286.45
District Partnership: Leader In Me Online District	\$1,188.45	1	\$1,188.45
District Partnership: District Alignment Session	\$3,086.55	1	\$3,086.55
Prepaid Lighthouse Team 3 Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Prepaid Core 3 (All Staff) Consultant Daily Rate	\$3,086.55	5	\$15,432.75
Core 3 Implementation Coaching Subscription	\$3,086.55	5	\$15,432.75

Contract total	\$405,372.49
Sponsor Payment	-\$183,736.00
Remaining Balance- District payment expected to be invoiced in May 2026 (Due May 2026)	-\$34,286.45

State Funding Breakout Per School

Leadership Preparatory Academy	49,363.11	Total due at this time Year 1 Part 1 & 2 of the State Funding Provided to the District \$187,350.04
Stone Mountain Elementary	39,730.17	
Stoneview Elementary	33,224.23	
Flat Rock Elementary	31,318.17	
Oak View Elementary	33,714.36	