

ACTION MEMORANDUM

TO: Bibb County Board of Education

FROM: Conduis Shuman, Executive Director of School Nutrition
Elaine Wilson-Beverly, Executive Director of Procurement

SUBJECT: Smart Mouth Pizza Blanket Requisition Approval

Summary

The School Nutrition Department is seeking approval for a blanket requisition for approximately \$600,000.00 in School Nutrition Funds with Smart Mouth Pizza in the fiscal year 2024-2025.

Background

Smart Mouth Pizza is a sole source vendor offering an all-inclusive package that provides equipment, training, and products to the district while providing a product that meets all new nutritional requirements. It is also the only "branded" pizza program using a freshly made personal pan-style pizza. Upon a comprehensive review of the high student meal participation data from school year 2023-2024, the Nutrition Department implemented Smart Mouth Pizza to increase student meal participation and reimbursement revenue. Since implementing in five (5) BCSD high schools, this initiative has greatly exceeded the projected student meal participation in two short months.

The program provides all needed equipment at no up-front cost to the District. The product is raw dough that meets USDA meal pattern compliance, offering a restaurant-quality pizza that is lower in fat and sodium. The program includes training the school and central kitchen staff, marketing to the students, and ongoing support as needed.

Recommendation

It is recommended that the Bibb County Board of Education authorizes the Superintendent to issue a purchase order to Smart Mouth Pizza not to exceed \$600,000 for the fiscal year 2024-2025. The funds will be paid out of the School Nutrition fund.

Superintendent's Approval:

Superintendent's Signature	Approved / Not Approved
Dr. Dan A. Sims	Approved