



## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied Americas Inc hereby provides notice of the following update to  
(Vendor Name)

Contract number: R200401 for OMNIA Partners on this date 8/16/2024.  
Contract Title

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**X Authorized Distributors/Dealers**

- Addition (GRC)
- Deletion
- Supporting Documentation

**Products/Services**

- New Addition
- Update Only
- Supporting Documentation

**States/Territories**

- Supporting Documentation

**Price Update**

- Supporting Documentation

**Discontinued Products/Services**

- Supporting Documentation

**Other** \_\_\_\_\_

- Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied is requesting to add Commercial Filter Sales, 2715 6th Ave South, Seattle, WA 98134. Alameda County, CA has requested them to be named specifically on our R200401 Region 4 OMNIA cooperative contract to proceed with a purchase for HVAC filters. CFS is an approved Daikin contractor/supplier. Jesse Sheppard is GM at CFS, [jesse@commercialfiltersales.com](mailto:jesse@commercialfiltersales.com).

Initial PO is for \$26k with potential of \$500k annually. W9 attached.

Submitted By: Greg Coffman

Title: National Cooperative Sales Manager

Contact Number: R200401

Email Address: greg.coffman@daikinapplied.com

**Approved Date** 9/18/2024 | 6:00 PM CDT

**Denied Date** \_\_\_\_\_ DS

Region 4 ESC 1<sup>st</sup> Review by: CW

Region 4 ESC: Adam Tabar  
A3A9F62707B646B...  
Signature



## Request for Vendor Contract Update

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Daikin Applied Americans Inc (dba Daikin Applied) hereby provides notice of the following update to  
(Vendor Name)

Contract number: R200401 for HVAC Equipment Installatoin Service and Related Products on  
this date March 20, 2024.  
Contract Title

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X \_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

\_\_\_\_\_  
Add approved HVAC manufacturers to Daikin Applied's OMNIA Public Contract including Seeley International (meet HVAC needs Requested by customers in the Western Region), Drake Refrigerantion Inc., and Multiaqua Inc.  
\_\_\_\_\_

Submitted By: Greg Coffman

**Approved Date** 4/2/2024 | 4:25 PM CDT

Title: National Account Government Cooperative

**Denied Date** \_\_\_\_\_

Sales Manager \_\_\_\_\_

Contact Number: R200401

Email Address: greg.coffman@daikinapplied.com

DocuSigned by:  
Jorgannie Carter  
Region 4 ESC: \_\_\_\_\_  
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## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied Americans Inc (dba Daikin Applied) hereby provides notice of the following update to  
(Vendor Name)

Contract number: R200401 for HVAC Equipment Installatoin Service and Related Products on  
this date February 12, 2024.  
Contract Title

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
\_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).  
Add EnviroTech AHUs to OMNIA contract offering

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Submitted By: Greg Coffman

**Approved Date** 2/23/2024 | 11:24 PM CST

Title: National Account Government Cooperative

**Denied Date** \_\_\_\_\_

Sales Manager \_\_\_\_\_

Contact Number: R200401

Email Address: greg.coffman@daikinapplied.com

DocuSigned by:  
Jorgannie Carter  
Region 4 ESC: \_\_\_\_\_  
36EDC9D3AAB54E3...  
Jorgannie Carter



## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date November 21, 2022.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**

- Addition
- Deletion
- Supporting Documentation

**Price Update**

Supporting Documentation

**Products/Services**

- New Addition
- Update Only
- Supporting Documentation

**Discontinued Products/Services**

Supporting Documentation

**States/Territories**

Supporting Documentation

**Other** \_\_\_\_\_

Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

*Daikin Applied is requesting to update our REP and Service office rosters to reflect recent acquisitions and mergers of our Field organization.*

Submitted By: Greg Coffman

Title: Government Sales Manager

**Approved Date** 10/24/2023 | 3:43 PM CDT

**Denied Date** \_\_\_\_\_

**Contact Number:** R200401

Email Address: gregory.coffman@daikinapplied.com

DocuSigned by:  
  
 Region 4 ESC: \_\_\_\_\_  
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 Robert Zingelmann



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Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date August 22, 2023.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**

- \_\_\_\_\_ Addition
- \_\_\_\_\_ Deletion
- \_\_\_\_\_ Supporting Documentation

**Price Update**

\_\_\_\_\_ Supporting Documentation

**Products/Services**

- \_\_\_\_\_ New Addition
- \_\_\_\_\_ Update Only
- \_\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**

\_\_\_\_\_ Supporting Documentation

**States/Territories**

\_\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_

\_\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied is requesting a pricing update on labor and materials to align with market conditions. Daikin

continues to monitor the market and assess pricing to our customers on an ongoing basis. We commit to revisiting these items regularly to

ensure pricing is market relevant and represents the best value to Region 4 customers. Re-assessment of prices will be performed in

December 2023 at which time if prices need to remain (or change), a new contract updated will be submitted.

Submitted By: Greg Coffman

Title: Government Cooperative Sales Manager

Contact Number: R200401

Email Address: greg.coffman@daikinapplied.com

**Approved Date** 9/18/2023 | 5:13 PM CDT

**Denied Date** \_\_\_\_\_

DocuSigned by:  
*Robert Zingelmann*  
Region 4 ESC: \_\_\_\_\_  
081D33BB0130490...  
Robert Zingelmann



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Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date November 21, 2022.

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**Authorized Distributors/Dealers**

- \_\_\_\_\_ Addition
- \_\_\_\_\_ Deletion
- \_\_\_\_\_ Supporting Documentation

**Price Update**

\_\_\_\_\_ Supporting Documentation

**Products/Services**

- \_\_\_\_\_ New Addition
- \_\_\_\_\_ Update Only
- \_\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**

\_\_\_\_\_ Supporting Documentation

**States/Territories**

\_\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_

\_\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

When this contract was established, Daikin Applied offer a prepay discount offer to key customers. However, given the change in financial climate and the availability of low cost money for customers, we found this program was no longer of value to our Customers so have abandoned the program. We do not expect this to have any adverse affect on any OMNIA clients as this Program has not been utilized at any time. Requesting to formally remove from contract, located under Payment Terms page 11.

Submitted By: Keela Bakken

Title: Director, National Accounts

**Approved Date** 3.6.2023

**Denied Date** N/A

**Contact Number:** R200401

Email Address: keela.bakken@daikinapplied.com

DocuSigned by:  
**Region 4 ESC:** Robert Engelmann  
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**Authorized Distributors/Dealers**

- \_\_\_\_\_ Addition
- \_\_\_\_\_ Deletion
- \_\_\_\_\_ Supporting Documentation

**Price Update**

\_\_\_\_\_ Supporting Documentation

**Products/Services**

- KB \_\_\_\_\_ New Addition
- \_\_\_\_\_ Update Only
- KB \_\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**

\_\_\_\_\_ Supporting Documentation

**States/Territories**

\_\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

*Daikin Applied has acquired and is majority owner of CM3 Building Solutions, Inc. (CM3) based in Fort Washington, PA. CM3 compliments Daikin Applied products and services by providing full comprehensive integration of these products as well Long-term facility modernization and energy efficiency planning. These capabilities include energy services, building services, HVAC mechanical services, security services and communication services. Please see attached summary for further detail.*

Submitted By: Keela Bakken

Title: Director, National Accounts

**Approved Date** 2.14.2023

**Denied Date** N/A

**Contact Number:** R200401

Email Address: [keela.bakken@daikinapplied.com](mailto:keela.bakken@daikinapplied.com)

DocuSigned by:  
**Region 4 ESC** Robert Engelmann  
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**Authorized Distributors/Dealers**

- \_\_\_\_\_ Addition
- \_\_\_\_\_ Deletion
- \_\_\_\_\_ Supporting Documentation

**Price Update**

Supporting Documentation

**Products/Services**

- \_\_\_\_\_ New Addition
- \_\_\_\_\_ Update Only
- \_\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**

\_\_\_\_\_ Supporting Documentation

**States/Territories**

\_\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_

\_\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary). Daikin Applied is requesting a pricing update due to market conditions described in the justification documents. Daikin continues to monitor the market and assess pricing to our customers on an ongoing basis. We commit to revisiting these items regularly to ensure pricing is market relevant and represents the best value to Region 4 customers. Re-assessment of prices will be performed in June 2023 at which time if prices need to remain (or change), a new contract updated will be re-submitted. The

equipment lists shows discount per product line, the average increase is 5%. The labor increase is 5% for all locations and categories. Finally, Daikin is requesting to add a new category for Warranty, Risk and Contingency and will be limited to no more than 10% of total purchase price.

Submitted By: Keela Bakken

Title: Director, National Accounts

**Approved Date** 12.12.2022

**Denied Date** N/A

Contact Number: R200401

Email Address: keela.bakken@daikinapplied.com

DocuSigned by:  
**Region 4 ESC** Robert Zingelmann  
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Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date June 1, 2022.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**

- Addition
- Deletion
- Supporting Documentation

**Price Update**

Supporting Documentation

**Products/Services**

- New Addition
- Update Only
- Supporting Documentation

**Discontinued Products/Services**

Supporting Documentation

**States/Territories**

Supporting Documentation

**Other** \_\_\_\_\_

\_\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Advantage Service Holdings, LLC dba Advantage Service Company as an authorize dealer to our R200401 contract. Advantage Service Company is the service division of Harrison Energy Partners, who is already an approved dealer on our contract. Reminder, Harrison Energy Partners is based in Arkansas.

Submitted By: Duane Rothstein

Title: Vertical Market Manager, Government

Contact Number: R200401

Email Address: [duane.rothstein@daikinapplied.com](mailto:duane.rothstein@daikinapplied.com)

**Approved Date** 6/1/2022

**Denied Date** \_\_\_\_\_

DocuSigned by:  
Region 4 ESC: Robert Engelmann  
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## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date April 18, 2022.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X \_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).  
Daikin Applied requests to add Denso Corporation (i.e Movincool and Spotcool) to the HVAC Specialty Products category.

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Submitted By: Duane Rothstein

**Approved Date** 4/19/2022 | 1:16 PM CDT

Title: Vertical Market Manager, Government

**Denied Date** \_\_\_\_\_

Contact Number: R200401

Email Address: [duane.rothstein@daikinapplied.com](mailto:duane.rothstein@daikinapplied.com)

Region 4 ESC:   
\_\_\_\_\_  
0B1D33BB0130490...  
Robert Zingelmann



## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date March 1, 2022.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
 Supporting Documentation

**Products/Services**  
\_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
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**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to increase labor and equipment pricing on the attached pricing documents. Due to the rising costs associated with the pandemic, supply chain, and logistic challenges, Daikin is requesting an increase that will be reassessed in December, 2022. Daikin has been able to maintain labor pricing since the beginning of the contract (2020) and is requesting a 3% increase. But for pricing related to equipment, that has been impacted more by the pandemic, Daikin will either submit a new update prior to Dec 31, 2020 for Region IV's approval to maintain or change pricing, otherwise pricing will be reverted to today's equipment pricing.

Submitted By: Duane Rothstein

**Approved Date** 3.7.2022

Title: Vertical Market Manager, Government

**Denied Date** N/A

**Contact Number:** R200401

Email Address: [duane.rothstein@daikinapplied.com](mailto:duane.rothstein@daikinapplied.com)

DocuSigned by:  
Region 4 ESC Robert Engelmann  
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Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date February 14, 2022.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X \_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Oxygen 8 to the Indoor Air Quality Products and Devices category.

Daikin Applied requests to add HE Williams and Mule Lighting to LED Lighting Products category.

Submitted By: Duane Rothstein

**Approved Date** 2.15.2022

Title: Vertical Market Manager, Government

**Denied Date** N/A

**Contact Number:** R200401

Email Address: [duane.rothstein@daikinapplied.com](mailto:duane.rothstein@daikinapplied.com)

DocuSigned by:  
**Region 4 ESC:** Robert Zingelmann  
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Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date October 26, 2021.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
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**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X \_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Daikin Air Purifier, GallantAir, UV Resources, and Ebtron to our Master Equipment List under the Indoor Air Quality Products and Devices category. Daikin Applied requests to add Thermal Corporation to our Master Equipment List under the Air Handling category.

Submitted By: Duane Rothstein

**Approved Date** 10/28/2021 | 9:37 AM CDT

Title: Vertical Market Manager, Government

**Denied Date** \_\_\_\_\_

Contact Number: R200401

Email Address: [duane.rothstein@daikinapplied.com](mailto:duane.rothstein@daikinapplied.com)

DocuSigned by:  
  
Region 4 ESC: \_\_\_\_\_  
0B1D33BB0130490...  
Robert Zingelmann



## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update to Contract number: R200401 for HVAC Equipment, Installation, Service and Related Products on this date August 20, 2021.

**Instructions:** Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X \_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Daikin Air Purifier, GallantAir, and UV Resources to our Master Equipment List under the Indoor Air Quality Products and Devices category.

Submitted By: Duane Rothstein

**Approved Date** 8/25/2021 | 4:03 PM CDT

Title: Vertical Market Manager, Government

**Denied Date** \_\_\_\_\_

Contact Number: R200401

Email Address: [duane.rothstein@daikinapplied.com](mailto:duane.rothstein@daikinapplied.com)

DocuSigned by:  
  
Region 4 ESC: \_\_\_\_\_  
0B1D33BB0130490...  
Robert Zingelmann



## Request for Contract Update

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or re ect any request.

Daikin Applied \_\_\_\_\_ hereby provides notice of the following update on  
*(Contractor)*  
this date April 6, 2021 \_\_\_\_\_.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Carrier AHUs and Modine to our Master Equipment List under the Air Handling category.

Submitted By: Duane Rothstein

Title: Vertical Market Manager , Government

Email Address: duane.rothstein@daikinapplied.com

**Approved by Email:** Date 4/9/2021 | 9:06 AM PDT

**Denied by Email:** Date \_\_\_\_\_

DocuSigned by:  
Robert Eigelmann  
**Region 4 ESC:** \_\_\_\_\_  
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## Request for Contract Update

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or re ect any request.

Daikin Applied \_\_\_\_\_ hereby provides notice of the following update on  
*(Contractor)*  
this date March 16, 2021 \_\_\_\_\_.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Aerco Boilers to our Master Equipment List. (Aerco is currently listed under HVAC Specialty Products category.)

Submitted By: Duane Rothstein

Title: Vertical Market Manager , Government

Email Address: duane.rothstein@daikinapplied.com

**Approved by Email: Date** 3/26/2021 | 9:39 AM PDT

**Denied by Email: Date** \_\_\_\_\_

DocuSigned by:  
Robert Biegelmann  
**Region 4 ESC:** \_\_\_\_\_  
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## Request for Contract Update

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or re ect any request.

Daikin Applied (Contractor) hereby provides notice of the following update on  
this date February 18, 2021.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add CGC Group Bulldog Heat Pumps to our Master Equipment List.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Submitted By: Duane Rothstein

**Approved by Email:** Date 2/24/2021 | 8:07 AM PST

Title: Vertical Market Manager , Government

**Denied by Email:** Date \_\_\_\_\_

Email Address: duane.rothstein@daikinapplied.com

DocuSigned by:  
Robert Biegelmann  
Region 4 ESC: \_\_\_\_\_  
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## Request for Contract Update

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or re ect any request.

Daikin Applied \_\_\_\_\_ hereby provides notice of the following update on  
*(Contractor)*  
this date February 11, 2021.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Lumalier, AboveAir Technologies, Markel Products Company, Temspec, Riptide, Hays Fluid Controls, and Buffalo Air Handling to our Master Equipment list.

Submitted By: Duane Rothstein

Title: Vertical Market Manager , Government

Email Address: duane.rothstein@daikinapplied.com

**Approved by Email:** Date 2/11/2021 | 12:40 PM PST

**Denied by Email:** Date \_\_\_\_\_

DocuSigned by:  
Robert Biegelmann  
Region 4 ESC: \_\_\_\_\_  
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## Request for Contract Update

Pursuant to the terms of contract number R150505 & R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied (Contractor) hereby provides notice of the following update on  
this date December 17, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Big Ass Fans and GoFog to the HVAC Specialty products category, and Delta Cooling Towers to the Cooling Towers products category.

Submitted By: Duane Rothstein

Title: Vertical Market Manager - Government

Email Address: duane.rothstein@daikinapplied.com

**Approved by Email:** Date 12/31/2020 | 8:06 AM PST

**Denied by Email:** Date \_\_\_\_\_

DocuSigned by:  
Robert Zingelmann  
Region 4 ESC  
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## Request for Contract Update

Pursuant to the terms of contract number R150505 & R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied (Contractor) hereby provides notice of the following update on this date November 25, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
 Addition  
 Deletion  
 Supporting Documentation

**Price Update**  
 Supporting Documentation

**Products/Services**  
 New Addition  
 Update Only  
 Supporting Documentation

**Discontinued Products/Services**  
 Supporting Documentation

**States/Territories**  
 Supporting Documentation

**Other** \_\_\_\_\_  
 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add Standard Xchange to the HVAC Specialty Products category.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Submitted By: Duane Rothstein

**Approved by Email:** Date 12/8/2020 | 12:20 PM PST

Title: Vertical Market Manager - Government

**Denied by Email:** Date \_\_\_\_\_

Email Address: duane.rothstein@daikinapplied.com

DocuSigned by:  
Robert Eigelmann  
**Region 4 ESC:** \_\_\_\_\_  
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### Request for Contract Update

R150505 - HVAC Equipment, Installation, Service, & Related Products

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied hereby provides notice of the following update on  
*(Contractor)*  
this date October 23, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**

- Addition
- Deletion
- Supporting Documentation

**Price Update**

Supporting Documentation

**Products/Services**

- New Addition
- Update Only
- Supporting Documentation

**Discontinued Products/Services**

Supporting Documentation

**States/Territories**

Supporting Documentation

**Other** \_\_\_\_\_

Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin has 130+ independently owned Rep partners who provide both Daikin and non-Daikin manufactured equipment. Daikin is requesting to add these Rep offices so they can sell approved Daikin products and labor solutions as per the Contract directly to Region 4 and Participating Public Agency member (i.e. PO issued directly to Rep). Internally Daikin will ensure contract compliance by reviewing ALL estimates and registering the project with OMNIA to obtain a CPN. As the Region 4 ESC contract holder, Daikin will be responsible for ensuring only approved products and services are offered, reporting all sales and upholding all contract obligations. The attached Rep Roster lists all Daikin's Rep office locations. This process will save time and lower projects costs for Region 4 and Participating Public Agency members.

Submitted By: Duane Rothstein

Title: Vertical Market Manager - Government

Email Address: duane.rothstein@daikinapplied.com

**Approved by Email: Date** 11/19/2020 | 7:34 AM PST

**Denied by Email: Date** \_\_\_\_\_

DocuSigned by:  
*Robert Engelmann*  
Region 4 ESC: \_\_\_\_\_  
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### Request for Contract Update

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied  
(Contractor) hereby provides notice of the following update on  
this date November 6, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
\_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin has been getting requests to add a multiplier for 2nd Shift Labor by OMNIA members. Daikin is requesting to add 1.15 as the multiplier for 2nd Shift Labor. This will be noted in the footer of the pricing document (similar to Overtime and Double Time).

Submitted By: Duane Rothstein

**Approved by Email:** Date 11/19/2020 | 7:33 AM PST

Title: Vertical Market Manager - Government

**Denied by Email:** Date \_\_\_\_\_

Email Address: duane.rothstein@daikinapplied.com

DocuSigned by:  
Robert Zingelmann  
Region 4 ESC: \_\_\_\_\_  
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## Request for Contract Update

Pursuant to the terms of contract number R150505 & R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied  
(Contractor) hereby provides notice of the following update on  
this date October 22, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add AtmosAir Products to Indoor Air Quality Products and Devices category.

Submitted By: Duane Rothstein

**Approved by Email:** Date 10/27/2020 | 1:15 PM PDT

Title: Vertical Market Manager - Government

**Denied by Email:** Date \_\_\_\_\_

Email Address: duane.rothstein@daikinapplied.com

DocuSigned by:  
Robert Zingelmann  
Region 4 ESC: \_\_\_\_\_  
081D33BB0130490...



## Request for Contract Update

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied  
(Contractor) hereby provides notice of the following update on  
this date October 23, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
\_\_\_\_ New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied would like to reduce the HVAC labor rates for the following labor rate classifications: HVAC (CAT 1), HVAC (CAT 2), HVAC (CAT 3) and HVAC (CAT 4) for all listed locations. An error was discovered in the rate calculation for.

Submitted By: Duane Rothstein

Title: Vertical Market Manager - Government

Email Address: duane.rothstein@daikinapplied.com

**Approved by Email:** Date 10/27/2020 | 1:14 PM PDT

**Denied by Email:** Date \_\_\_\_\_

DocuSigned by:  
Robert Biegelmann  
Region 4 ESC: \_\_\_\_\_  
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### Request for Contract Update

R150505

Pursuant to the terms of contract number R200401 for HVAC Equipment, Installation, Service and Related Products Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Daikin Applied  
(Contractor) hereby provides notice of the following update on  
this date October 2, 2020.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**  
\_\_\_\_ Addition  
\_\_\_\_ Deletion  
\_\_\_\_ Supporting Documentation

**Price Update**  
\_\_\_\_ Supporting Documentation

**Products/Services**  
X New Addition  
\_\_\_\_ Update Only  
\_\_\_\_ Supporting Documentation

**Discontinued Products/Services**  
\_\_\_\_ Supporting Documentation

**States/Territories**  
\_\_\_\_ Supporting Documentation

**Other** \_\_\_\_\_  
\_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Daikin Applied requests to add ISO Air Products to HVAC Specialty products category.  
Adding to both contracts listed above

Submitted By: Duane Rothstein

**Approved by Email:** Date 10/7/2020 | 12:15 PM PDT

Title: Vertical Market Manager - Government

**Denied by Email:** Date \_\_\_\_\_

Email Address: duane.rothstein@daikinapplied.com

Region 4 ESC: DocuSigned by:  
Robert Engelmann  
0B1D33BB0130490...