



Prepared For GA Bibb Badges, Bibb County Public
Schools
Proposal ID# 130197
SAP Quote# 90067
January 30, 2025



SOLUTIONS PROPOSAL



Dear Bibb County Public Schools,

I want to personally thank you for inviting us to submit a proposal to Bibb County Public Schools!

When my mother, Claudia Anderson, founded Audio Enhancement over 40 years ago, we never imagined the impact our services would have on education today. Through customer feedback, we have grown from offering classroom audio solutions to providing district-wide communication and safety technology. We have impacted over 4,500 districts, 43,000 schools, and over 1,300,000 classrooms across the world. We are excited for the opportunity to help you!

Our team focuses on hiring employees with a passion to make a difference in education. We look forward to developing a deeper partnership with Bibb County Public Schools through building friendship and trust during the ongoing stages of your project.

It is our pleasure to submit this proposal to Bibb County Public Schools. As with all proposals, revisions can be made at any time.

We look forward to your response and are available to answer any questions during the review process.

From all of us here at Audio Enhancement, thank you!

Sincerely yours,



A large, stylized handwritten signature in black ink, which appears to read "J. Anderson".

Jeff Anderson
Audio Enhancement, CEO

Notice of Confidentiality: The contents of this proposal are intended solely for the use of the addressee and their organization and contains confidential and/or privileged information and may not be disclosed to any other party without written authorization from Audio Enhancement Inc.

COMPANY HISTORY

Making a Difference In Education

For more than forty years, Audio Enhancement® has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Utah, and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that “learning begins with hearing.” Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO, and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



The Anderson Family

PRICING PROPOSAL



Pricing Valid for 90 Days - April 30, 2025

Bibb County Public Schools - Safety Upgrades

Classroom Equipment, EPIC System School	\$1,169,633.00
Equipment & Services	

Discount	(\$230,486.00)
Taxes	\$0.00
Shipping	\$3,620.65

Bibb County Public Schools Price	\$942,797.65
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By sending in a Purchase Order in response to this proposal, the customer is agreeing to the Audio Enhancement terms and conditions which can be viewed at Audioenhancement.com/terms.

Audio Enhancement will invoice equipment at the time of shipment with payment due within terms. Services completed by Audio Enhancement will be invoiced upon substantial completion with payment due within terms.

If there are any questions about this process, please reach out to our Receivables Team – receivables@audioenhancement.com

*****Audio Enhancement will not be responsible for removal of existing equipment and cabling.*****

DETAILED BILL OF MATERIALS



Quote **90067**

BoM 1

Part#	Product Name	Qty	Unit Price	Total
	Category : Classroom Equipment			
	System : Teacher boxes			
ST-XD-9061	XD Teacher Box with Teacher Pendant and Student Handheld Microphone (2024)	1700	\$510.19	\$867,323.00
	Category : EPIC System School Equipment			
	Miscellaneous			
XD-0782	SAFE Alert Badge Dongle for MS-500, MS-600 and MS-700	1580	\$21.00	\$33,180.00
XD-0780	SAFE Alert Duress Badge	3600	\$48.00	\$172,800.00
	Category : Services			
	Miscellaneous			
SE-0073	Project Management Services	396	\$145.00	\$57,420.00
SE-0032	Inspection & Commissioning	264	\$147.50	\$38,940.00
SE-0067	Processing & Administration	200	\$0.00	\$0.00

TECHNICAL SUPPORT

Audio Enhancement® Technical Support Representatives are available to assist by phone, chat, and email. With offices in West Jordan, Utah; Apopka, Florida; and Alpharetta, Georgia, we offer additional regional resources to ensure our customers have all the support to meet their needs.

Contact Support

Hours - Monday - Friday, 7:00 AM - 8:00 PM EST

Phone - 800.932.3578

Email - Support@AudioEnhancement.com

Chat and RMA - www.AudioEnhancement.com/Support/

Additional Support

Training Website - Training.AudioEnhancement.com

YouTube - [YouTube.com/user/AudioEnhancementInc](https://www.youtube.com/user/AudioEnhancementInc)

Support Levels

Level 1 - Support for basic audio systems. Tickets are created when a phone call is made, RMA is submitted, or an email is sent to support. Level 1 support services include troubleshooting with microphones, batteries, cabling, volume levels, information requests, and basic EPIC troubleshooting and setup.

Level 2 - When a higher level of support is required, tickets are escalated to Level 2 support. This type of support includes advanced audio troubleshooting. Enhanced EPIC support including device configuration, SIP integration, LDAF integration, and configuration of VIEWPath and VIEWPath Live.

Level 3 - Final escalations are handled by Audio Enhancement engineers and developers with 10+ years of experience.

Additional Support Personnel

Audio Enhancement is headquartered in West Jordan, Utah with two offices in Apopka, Florida and Alpharetta, Georgia. Between our three offices and field services reps across the country, Audio Enhancement can provide additional onsite support when needed.