

CHRONOLOGY OF THE AGENDA ITEM

Bid# 21-530 Athletic Equipment and Uniform (BSN Sports, LLC and Riddell All American) Contract Renewal Approval of Year Four of the (4) Four one-year Renewal Options and Increase Spend Limit (Not to exceed \$3,000,000.00)

The Department of Athletics supports more than 9,000 athletes across 16 sports.

2018-2019 School Year

In September 2018, the extension of the Athletic Equipment & Uniform Bid #B000050780 through the National IPA State Bid was approved, not to exceed \$380,000. This approval extended the Athletic Uniform and Equipment Bid for the 2018–2019 school year.

2019-2020 School Year.

2020-2021 School Year

This recommendation is based on the review and evaluation of the bids received. Five (5) of the A formal Invitation to Bid was issued on October 15, 2020, and an electronic notification was sent to 22 vendors from the DCSD Vendor Bid List and 843 vendors through the State of GA Procurement Registry.

A recommendation is based on the review and evaluation of the bids received. Five (5) of the eleven (11) firms deemed responsive are being recommended: American Business Forms dba American Solutions for Business; East Bay Inc.; BSN Sports, LLC; Riddell-American; and Kranos Corporation dba Schutt Sports. Discounted quotes will be obtained from all awarded firms for purchasing needs.

2020-2021 School Year

On November 9, 2020, the DeKalb Board of Education approved the Superintendent to authorize Athletic Equipment and Uniform purchases through the National IPA Cooperative Bid, not to exceed \$200,000.

****Note:** The initial request was to extend to \$400,000; however, due to changes in administration, only \$200,000 was approved

2021–2022 School Year

The Athletic Equipment and Uniform Bid# 21-530 was awarded in May 2021 to American Business Solutions, BSN Sports, East Bay, Riddell, and Schutt Sports. The Board of Education authorize this Athletic and Equipment and Uniform Bid with a spend limit not to exceed **\$600,000. (Note, this action allowed us to purchase uniforms and equipment until May 2022).**

2022-2023 School Year

On March 14, 2022, the Board of Education authorized the Superintendent to approve a \$225,000 spend increase, bringing the total not to exceed \$825,000. This \$225,000 increase for Bid #21-530 is to cover upcoming uniforms and equipment for the Fall 2022–2023 school year, including

high school and middle school football uniforms, football helmets, volleyball uniforms, softball uniforms, and flag football uniforms. It is recommended that uniform orders be placed no later than May 30th to ensure delivery prior to the standard August 1st start date for fall sports. In February 2022, Purchasing sent out requests for renewals to the five Equipment/Uniform vendors. Only two vendors, BSN Sports, LLC and Riddell-American, fully accepted the renewal options for the 2022–2023 school year.

2022–2023 School Year

During the August 8, 2022, BOE meeting, Athletics is requesting that the Board of Education approve the Superintendent to authorize a contract renewal for the Athletic Equipment and Uniform Bid #21-530, not to exceed \$900,000. This is the first year of a four (4)-year renewal. This action will allow for the purchase of remaining equipment needed for fall 2022, winter 2022–2023 uniforms and equipment, spring 2023 uniforms and equipment, and fall 2023 uniforms and equipment.

2022-2023 School Year.

During the February Board meeting, Athletics is requesting that the Board of Education approve the Superintendent to authorize a spend increase for Bid #21-530, raising the total from \$900,000.00 to \$4,900,000.00. This approval would allow for the use of the allocated budget from Operations with Bid #21-530.

2023-2024 School Year

This renewal request for Bid #21-530 seeks to extend the Athletic Equipment and Uniform Bid for another year, with a spend increase not to exceed \$1,200,000, to support expanding programs and replace expired equipment such as outdated football shoulder pads and a pair of soccer goals at each stadium, all of which have reached the end of their useful lives during 2024-2025 School Year.

This renewal request for Bid #21-530 seeks to extend the Athletic Equipment and Uniform Bid for another year, with a spend increase from \$1,200,000 to \$1,475,000, supporting DCSD's new initiative to implement Elementary School Athletic Programs.

2025-2026 School Year

This renewal request for Bid #21-530 seeks to extend the Athletic Equipment and Uniform Bid for another year, with a spend increase from \$1,475,000.00 to \$3,000,000.00, supporting DCSD Elementary School Flag Football programs, as well as new initiatives in Competitive Cheer, Riflery, and Literary.