



DeKalb County School District
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Bid No. 22-18, USDA Product Processing 25-26 Renewal

Tyson Prepared Foods, Inc. – Submission

November 21, 2024

Tyson Foods is grateful for the opportunity to submit pricing for the renewal option of Bid No. 22-18, USDA Product Processing 25-26 renewal for the 2025-2026 school year. Below, you will find comprehensive information regarding our renewal for SY 25/26, along with the attached pricing for your review.

The majority of items have either decreased in price or remained unchanged. However, a few items have received a price increase. For any items with a price increase, we have included the necessary supporting documentation. The chart below details the renewal items and their respective price changes for your review.

Tyson would expect that our original RFP response, including any statements or deviations, will be incorporated into the renewal contract. Any deviations and exceptions that were initially outlined in our original RFP response and reflect Tyson's standard practices for each identified clause. However, Tyson remains open and enthusiastic about negotiating any of the terms listed below to ensure they are mutually agreeable to all parties involved.

We know *DeKalb County School District* has a mission to feed the future by promoting exciting and conscious menu items. Thank you for considering our bid. We are here to serve your mission!

The key contact authorized to legally bind Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively "Tyson") for this proposal is as follows:

Charles Boger

[Charles Boger \(Nov 21, 2024 13:44 CST\)](#)

Charles Boger, SR Director Pricing

Tyson / 2200 Don Tyson Parkway, Springdale, AR 72762

(479) 290-3519 office / (479) 203-4246 fax / K12bidgroup@tyson.com

#ServingYourMission #FeedingTheFuture



Price Change Chart

Line Item	Material #	Description	SY 24-25 FFS CS	SY 25-26 FFS CS	FFS CS Difference
10	16660000928	Tyson Fully Cooked, Whole Grain Breaded Traditional ProPortion Bone-In Chicken	\$ 59.67	\$ 59.67	\$ -
11	10703780928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Popcorn Chicken, 0.27 oz	\$ 52.14	\$ 52.14	\$ -
13	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz	\$ 55.66	\$ 55.66	\$ -
15	10294940928	Tyson Mega Minis, FC WG Breaded Waffle Flavored Made With Whole Muscle Chicken Chunks, 0.54 oz	\$ 81.27	\$ 81.27	\$ -
16	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks	\$ 59.70	\$ 59.70	\$ -
17	10264360928	Tyson Mesquite Glazed Chicken Drumsticks	\$ 54.48	\$ 54.48	\$ -
22	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	\$ 79.50	\$ 79.50	\$ -
5	10000006919	AdvancePierre Fully Cooked Meatloaf with Cheddar Cheese and Topped with Ketchup, 2.90 oz	\$ 47.38	\$ 50.57	\$ 3.19
9	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	\$ 54.47	\$ 54.47	\$ -
LAO	10218790928	Tyson Seasoned, Glazed, Mesquite & Smoke Flavored ProPortion Bone-In Chicken	\$ 47.51	\$ 47.51	\$ -
2	10000009860	AdvancePierre Breaded Beef Patties, 3.35 oz	\$ 88.23	\$ 89.66	\$ 1.43

Commercial Codes

Line Item	Material #	Description	SY 24-24 Commercial CS	SY 25-26 Commercial CS	Commercial Case Difference
2	10000068131	AdvancePierre Breaded Country Fried Beef Steaks, 3.80 oz	\$ 104.28	\$ 107.82	\$ 3.54
5	10000036919	AdvancePierre Fully Cooked Meatloaf with Cheddar Cheese and Topped with Ketchup, 2.90 oz	\$ 91.74	\$ 95.21	\$ 3.47
LAO	10000068180	AdvancePierre Fully Cooked Flame Grilled Halal Certified Beef Burger, 2 oz	\$ 144.27	\$ 145.97	\$ 1.70



Price Change Explanation

Price Change Explanation – Below is a chart showing the CPI Change retrieved from <https://www.bls.gov/> to support the product codes that have received a price increase for SY 25/26.

Consumer Price Index for All Urban Consumers (CPI-U)												
Original Data Value												
Series Id:	CUUR0000SEFV											
Not Seasonally Adjusted												
Series Title:	Food away from home in U.S. city average, all urban											
Area:	U.S. city average											
Item:	Food away from home											
Base Period:	1982-84=100											
Years:	2022 to 2024											
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2022	319.471	320.880	321.689	323.559	325.952	329.033	331.342	334.212	337.369	340.532	342.266	343.559
2023	345.677	347.869	349.944	351.237	352.892	354.245	354.862	356.083	357.488	358.824	360.383	361.564
2024	363.249	363.596	364.546	365.813	367.099	368.616	369.383	370.348	371.604			
Sept-Aug 2023	4176.535											
Sept-Aug 2024	4370.909											
Difference	194.374											
Percent Change	5%											



Tyson Foods, Inc.
 2200 Don Tyson Parkway
 Springdale, AR 72762
 ph: (800) 248-9766

Request #: GA-2025-32896

Operator:

Dekalb County
 1701 Mountain Industrial Boulevard
 Stone Mountain, GA 30083
 ph: (678) 676-0285
 fax:

Request Type: Commodity

Price Status: Provided

Shipment Type: Direct Shipment

Award Type: Line Item

Issue Date: 11/15/2024

Opening Date: 11/22/2024

Start Date: 7/1/2025

End Date: 6/30/2026

Print Date: 11/21/2024

Bid Title:

Request to Renew RFP #22-18 USDA Product Processing Bid

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
69190	10000006919	AdvancePierre Fully Cooked Meatloaf with Cheddar Cheese and Topped with Ketchup, 2.90 oz	100 Servings	5	0	\$107.23/cs	100154 - \$56.66	\$50.57	Non-Substitutable
693123	10000009860	AdvancePierre Breaded Beef Patties, 3.35 oz	143 Servings	2	3000	\$193.69/cs	100154 - \$104.03	\$89.66	Non-Substitutable
021879-0928	10218790928	Tyson Seasoned, Glazed, Mesquite & Smoke Flavored ProPortion Bone-In Chicken	57 - 100 Servings	LAO	0	\$75.98/cs	100103D - \$14.58 100103W - \$13.89	\$47.51	Substitutable
026435-0928	10264350928	Tyson Glazed Oven Roasted Chicken Drumsticks	80 - 128 Servings	9	0	\$91.41/cs	100103D - \$36.94	\$54.47	Substitutable
026436-0928	10264360928	Tyson Mesquite Glazed Chicken Drumsticks	80 - 128 Servings	17	0	\$91.59/cs	100103D - \$37.11	\$54.48	Substitutable
029494-0928	10294940928	Tyson Mega Minis, FC WG Breaded Waffle Flavored Made With Whole Muscle Chicken Chunks, 0.54 oz	149 Servings	15	0	\$118.56/cs	100103W - \$37.29	\$81.27	Substitutable

Material No	New Material No	Description	Pack	Item #	Qty	Commercial	PTV	Commodity	Type
034696-0928	10346960928	Tyson Fully Cooked, Oven Roasted Glazed Chicken Wings	71 - 88 Servings	22	0	\$118.83/cs	100103W - \$39.33	\$79.50	Substitutable
070362-0928	10703620928	Tyson, Fully Cooked, WG Breaded Golden Crispy Made With Whole Muscle Boneless Chicken Wings, 0.79 oz.	121 Servings	13	0	\$104.45/cs	100103W - \$48.79	\$55.66	Substitutable
070378-0928	10703780928	Tyson Fully Cooked, Whole Grain Breaded Hot 'N Spicy Popcorn Chicken, 0.27 oz	159 Servings	11	0	\$75.05/cs	100103D - \$11.00 100103W - \$11.91	\$52.14	Substitutable
666000-0928	16660000928	Tyson Fully Cooked, Whole Grain Breaded Traditional ProPortion Bone-In Chicken	57 - 100 Servings	10	0	\$94.38/cs	100103D - \$13.88 100103W - \$20.83	\$59.67	Substitutable
666010-0928	16660100928	Tyson Fully Cooked, Whole Grain Breaded Traditional Drumsticks	72 - 113 Servings	16	0	\$95.05/cs	100103D - \$35.35	\$59.70	Substitutable

Notes & Comments:

Terms & Conditions:

COMMERCIAL: Total Product Cost before USDA discount.

PTV: (Pass-Thru-Value) Dollar value of USDA donated food per case.

PROCESSING FEE (COMMODITY): USDA Commodity Fee-For-Service Pricing. Valid only on sales reported and validated via K12 Foodservice.

NOI PROCESS:

Distributors must billback against the commercial bid pricing. The distributor will be credited on a separate payment for the PTV after the distributor draws down the recipient agency's commodity balance via K12 Foodservice.

NON-SUBSTITUTABLE CODES: "CLOSED SKU NOI"

Non-Substitutable Codes: 100154 Beef Coarse Ground, 100155 Beef Fresh Combo, and 100193 Pork, will be available only via pass through method of Fee-For-Service or Closed SKU NOI. No COMMERCIAL sales for these commodities.

Per USDA Memo FD-007: Processing (Revised) - For end products produced from non-substitutable donated foods, the processor must assign end products a unique shop keeping unit (SKU) or other identifier to prevent commingling or slotting with similar commercial products, which do not meet USDA's specifications, substitution, and grading requirements, at the distributor facility. These closed SKU non-substitutable end products must only be sold to eligible SFAs. The processor must also provide the distributor with the gross price of the end product, and the value of the donated food used to produce the end product for each SKU. The processor should also notify SFAs that end products have shipped to the distributor, so that they can begin drawing down the inventory.

Our products are packed based on the average number of servings. The average servings per case is calculated and checked for compliance for every production shift (eight hours). The average servings per case, as set forth on the EPDS, meets FNS guidelines. The serving price has been calculated using the average number of servings. While the number of servings in each individual case could vary, the per serving price in this bid has been calculated to accurately reflect the per serving price over the school year.

Billback with proof of delivery. The Distribution Company is responsible for offering the appropriate product code to the Operator. This quote from Tyson Sales and Distribution, Inc. (Tyson) replaces and supersedes any quote previously provided to the Distribution Company for the Bid Title and Operator between the start and end dates above (including any overlapping time period). Placing any orders for

the above products for the described Bid Title and Operator between the start and end dates above (including any overlapping time periods) constitutes acceptance of the pricing in this quote. This quote is not a guaranty of availability of products. Tyson shall be liable for providing specified or comparable products only when Tyson executes an agreement with agreed upon volumes or provides written acceptance of an order. When aggregate purchase volumes have been agreed upon, Purchaser may not increase or decrease proportional product draw +/- five percent (5%) of the agreed upon volume without written acceptance by Tyson.

Tyson retains the right to adjust prices and to add, delete or substitute comparable products upon advance written notice.

Please note that Tyson offers an array of Marketing Resources, Recipes Ideas and offers over 50 products qualifying for Cool School Cafe points. More information is available at: <https://www.tysonfoodservice.com/your-channel/k-12>.

Except to the extent inconsistent with the terms herein, all products are sold pursuant to Tysons Terms & Conditions of Sale in place at the time of order acceptance, which are incorporated herein by reference and are available at: <https://www.tysonfoods.com/terms-conditions-sale>.

Contact:

Tyson Foods, Inc. Bid Department CP576 2200 Don Tyson Parkway
Springdale, AR 72762

Tel: 800-643-3410 Fax: 479-203-4246

Confidentiality Clause: All information contained in this document that has been provided to the requesting party (you) by Tyson or its affiliates (collectively Tyson) is confidential and proprietary information of Tyson and may also be a trade secret, and are legally protected interests of Tyson. You are hereby advised, and you agree, that you, your officers, agents, and employees are responsible for maintaining the confidentiality of Tysons information and shall not divulge it to anyone in any format or manner without the prior express written permission of Tyson.



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68035	10000068131	AdvancePierre Breaded Country Fried Beef Steaks, 3.80 oz	85 Servings	2	0	\$107.82/cs
68180	10000068180	AdvancePierre Fully Cooked Flame Grilled Halal Certified Beef Burger, 2 oz	170 Servings	LAO	0	\$145.97/cs

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