



Proposal #009284304
Prepared For
Bibb Co School District

Attention:
Ulanda Davis
ulanda.davis@bcsdk12.net

For the Purchase of:
Georgia Into Math K-8 + Waggle 6YR

Prepared By
Zackory Kirk
zackory.kirk@hnhco.com

Please submit this proposal with your purchase order.

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Attention:
Ulanda Davis
ulanda.davis@bcsdk12.net

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Proposal for Bibb Co School District

ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K							
Student Digital Licenses							
1848314	9780358813125	Georgia Into Math Student License Digital 6 Year Grades K-5	\$138.00	1,850	\$255,300.00	\$58,719.00	\$196,581.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success							
Total for Student Digital Licenses			\$196,581.00				
Teacher Digital Licenses							
1848322	9780358813200	Georgia Into Math Teacher License Digital 6 Year Grades K-5	\$450.00	121	\$54,450.00	\$54,450.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1732957	9781328613998	Into Math Premium Manipulatives Kit Grade K	\$413.79	121	\$50,068.59	\$11,515.57	\$38,553.02
1847692	9780358807766	Georgia Into Math Teacher Edition Collection Grade K	\$168.45	121	\$20,382.45	\$4,687.54	\$15,694.91
1749808	9780358111757	Into Math TE Flipchart Grade K	\$120.05	121	\$14,526.05	\$3,340.81	\$11,185.24
1749802	9780358111696	Into Math Unit Project Cards Grade K	\$16.25	121	\$1,966.25	\$452.54	\$1,513.71
1749820	9780358111870	Into Math Game and Activity Cards Grade K	\$16.25	121	\$1,966.25	\$452.54	\$1,513.71
1729167	9781328584106	Into Math Math Reader Collection Grade K	\$34.56	121	\$4,181.76	\$961.95	\$3,219.81
Student Materials							
1847689	9780358807735	Georgia Into Math Student Edition Collection with Practice and Homework Journal Set 6 Year Print Grade K	\$33.00	1,850	\$61,050.00	\$14,041.50	\$47,008.50
Total for A la Carte Items Available for Purchase			\$118,688.90				
Total for Grade K			\$315,269.90				
Grade 1							
Student Digital Licenses							
1848314	9780358813125	Georgia Into Math Student License Digital 6 Year Grades K-5	\$138.00	1,850	\$255,300.00	\$58,719.00	\$196,581.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success							
Total for Student Digital Licenses			\$196,581.00				
Teacher Digital Licenses							
1848322	9780358813200	Georgia Into Math Teacher License Digital 6 Year Grades K-5	\$450.00	117	\$52,650.00	\$52,650.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1732958	9781328614308	Into Math Premium Manipulatives Kit Grade 1	\$413.79	117	\$48,413.43	\$11,134.89	\$37,278.54
1847716	9780358808008	Georgia Into Math Teacher Edition Collection Grade 1	\$168.45	117	\$19,708.65	\$4,532.58	\$15,176.07
1749809	9780358111764	Into Math TE Flipchart Grade 1	\$120.05	117	\$14,045.85	\$3,230.37	\$10,815.48
1749803	9780358111702	Into Math Unit Project Cards Grade 1	\$16.25	117	\$1,901.25	\$437.58	\$1,463.67
1749821	9780358111887	Into Math Game and Activity Cards Grade 1	\$16.25	117	\$1,901.25	\$437.58	\$1,463.67
1729168	9781328584113	Into Math Math Reader Collection Grade 1	\$41.30	117	\$4,832.10	\$1,111.50	\$3,720.60
Student Materials							
1847713	9780358807971	Georgia Into Math Student Edition Collection with Practice and Homework Journal Set 6 Year Print Grade 1	\$33.00	1,850	\$61,050.00	\$14,041.50	\$47,008.50
Total for A la Carte Items Available for Purchase			\$116,926.53				
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Proposal for Bibb Co School District

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Total for Grade 1		\$313,507.53				
Grade 2						
Student Digital Licenses						
1848314	9780358813125 Georgia Into Math Student License Digital 6 Year Grades K-5	\$138.00	1,850	\$255,300.00	\$58,719.00	\$196,581.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success						
Total for Student Digital Licenses		\$196,581.00				
Teacher Digital Licenses						
1848322	9780358813200 Georgia Into Math Teacher License Digital 6 Year Grades K-5	\$450.00	117	\$52,650.00	\$52,650.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1732959	9781328614315 Into Math Premium Manipulatives Kit Grade 2	\$413.79	117	\$48,413.43	\$11,134.89	\$37,278.54
1847740	9780358808244 Georgia Into Math Teacher Edition Collection Grade 2	\$168.45	117	\$19,708.65	\$4,532.58	\$15,176.07
1749810	9780358111771 Into Math TE Flipchart Grade 2	\$120.05	117	\$14,045.85	\$3,230.37	\$10,815.48
1749804	9780358111719 Into Math Unit Project Cards Grade 2	\$16.25	117	\$1,901.25	\$437.58	\$1,463.67
1749822	9780358111894 Into Math Game and Activity Cards Grade 2	\$16.25	117	\$1,901.25	\$437.58	\$1,463.67
1729169	9781328584120 Into Math Math Reader Collection Grade 2	\$48.25	117	\$5,645.25	\$1,298.70	\$4,346.55
Student Materials						
1847737	9780358808213 Georgia Into Math Student Edition Collection with Practice and Homework Journal Set 6 Year Print Grade 2	\$33.00	1,850	\$61,050.00	\$14,041.50	\$47,008.50
Total for A la Carte Items Available for Purchase		\$117,552.48				
Total for Grade 2		\$314,133.48				
Grade 3						
Student Digital Licenses						
1848314	9780358813125 Georgia Into Math Student License Digital 6 Year Grades K-5	\$138.00	1,850	\$255,300.00	\$58,719.00	\$196,581.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success						
Total for Student Digital Licenses		\$196,581.00				
Teacher Digital Licenses						
1848322	9780358813200 Georgia Into Math Teacher License Digital 6 Year Grades K-5	\$450.00	116	\$52,200.00	\$52,200.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1732960	9781328614322 Into Math Premium Manipulatives Kit Grade 3	\$413.79	116	\$47,999.64	\$11,039.72	\$36,959.92
1847764	9780358808480 Georgia Into Math Teacher Edition Collection Grade 3	\$168.45	116	\$19,540.20	\$4,493.84	\$15,046.36
1749811	9780358111788 Into Math TE Flipchart Grade 3	\$120.05	116	\$13,925.80	\$3,202.76	\$10,723.04
1749805	9780358111726 Into Math Unit Project Cards Grade 3	\$16.25	116	\$1,885.00	\$433.84	\$1,451.16
1749823	9780358111900 Into Math Game and Activity Cards Grade 3	\$16.25	116	\$1,885.00	\$433.84	\$1,451.16
1729170	9781328584137 Into Math Math Reader Collection Grade 3	\$41.30	116	\$4,790.80	\$1,102.00	\$3,688.80
Student Materials						
1847761	9780358808459 Georgia Into Math Student Edition Collection with Practice and Homework Journal Set 6 Year Print Grade 3	\$33.00	1,850	\$61,050.00	\$14,041.50	\$47,008.50
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ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Total for A la Carte Items Available for Purchase			\$116,328.94				
Total for Grade 3			\$312,909.94				
Grade 4							
Student Digital Licenses							
1848314	9780358813125	Georgia Into Math Student License Digital 6 Year Grades K-5	\$138.00	1,850	\$255,300.00	\$58,719.00	\$196,581.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success							
Total for Student Digital Licenses			\$196,581.00				
Teacher Digital Licenses							
1848322	9780358813200	Georgia Into Math Teacher License Digital 6 Year Grades K-5	\$450.00	100	\$45,000.00	\$45,000.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1732961	9781328614339	Into Math Premium Manipulatives Kit Grade 4	\$413.79	100	\$41,379.00	\$9,517.00	\$31,862.00
1847788	9780358808725	Georgia Into Math Teacher Edition Collection Grade 4	\$168.45	100	\$16,845.00	\$3,874.00	\$12,971.00
1749812	9780358111795	Into Math TE Flipchart Grade 4	\$120.05	100	\$12,005.00	\$2,761.00	\$9,244.00
1749806	9780358111733	Into Math Unit Project Cards Grade 4	\$16.25	100	\$1,625.00	\$374.00	\$1,251.00
1749824	9780358111917	Into Math Game and Activity Cards Grade 4	\$16.25	100	\$1,625.00	\$374.00	\$1,251.00
1729171	9781328584144	Into Math Math Reader Collection Grade 4	\$48.25	100	\$4,825.00	\$1,110.00	\$3,715.00
Student Materials							
1847785	9780358808695	Georgia Into Math Student Edition Collection with Practice and Homework Journal Set 6 Year Print Grade 4	\$33.00	1,850	\$61,050.00	\$14,041.50	\$47,008.50
Total for A la Carte Items Available for Purchase			\$107,302.50				
Total for Grade 4			\$303,883.50				
Grade 5							
Student Digital Licenses							
1848314	9780358813125	Georgia Into Math Student License Digital 6 Year Grades K-5	\$138.00	1,850	\$255,300.00	\$58,719.00	\$196,581.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success							
Total for Student Digital Licenses			\$196,581.00				
Teacher Digital Licenses							
1848322	9780358813200	Georgia Into Math Teacher License Digital 6 Year Grades K-5	\$450.00	80	\$36,000.00	\$36,000.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1732962	9781328614346	Into Math Premium Manipulatives Kit Grade 5	\$413.79	80	\$33,103.20	\$7,613.60	\$25,489.60
1847812	9780358808961	Georgia Into Math Teacher Edition Collection Grade 5	\$168.45	80	\$13,476.00	\$3,099.20	\$10,376.80
1749813	9780358111801	Into Math TE Flipchart Grade 5	\$120.05	80	\$9,604.00	\$2,208.80	\$7,395.20
1749807	9780358111740	Into Math Unit Project Cards Grade 5	\$16.25	80	\$1,300.00	\$299.20	\$1,000.80
1749825	9780358111924	Into Math Game and Activity Cards Grade 5	\$16.25	80	\$1,300.00	\$299.20	\$1,000.80
1729172	9781328584151	Into Math Math Reader Collection Grade 5	\$55.20	80	\$4,416.00	\$1,016.00	\$3,400.00
Student Materials							
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ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1847809 9780358808930	Georgia Into Math Student Edition Collection with Practice and Homework Journal Set 6 Year Print Grade 5		\$33.00	1,850	\$61,050.00	\$14,041.50	\$47,008.50
Total for A la Carte Items Available for Purchase			\$95,671.70				
Total for Grade 5			\$292,252.70				
Grade 6							
Student Digital Licenses							
1848330 9780358813286	Georgia Into Math Student License Digital 6 Year Grades 6-8		\$138.00	1,800	\$248,400.00	\$57,132.00	\$191,268.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success							
Total for Student Digital Licenses			\$191,268.00				
Teacher Digital Licenses							
1848338 9780358813361	Georgia Into Math Teacher License Digital 6 Year Grades 6-8		\$450.00	30	\$13,500.00	\$13,500.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1847820 9780358809043	Georgia Into Math Teacher Edition Collection Grade 6		\$168.45	30	\$5,053.50	\$1,162.20	\$3,891.30
1753123 9780358122418	Into Math Essential Manipulatives Kit Grades 6-8		\$195.65	30	\$5,869.50	\$1,350.00	\$4,519.50
1750452 9780358116486	Into Math Unit Project Card Grade 6		\$16.25	30	\$487.50	\$112.20	\$375.30
1750458 9780358116547	Into Math Game and Activity Cards Grade 6		\$16.25	30	\$487.50	\$112.20	\$375.30
1750428 9780358116240	Into Math TE Flipchart Grade 6		\$120.05	30	\$3,601.50	\$828.30	\$2,773.20
Student Materials							
1847817 9780358809012	Georgia Into Math Student Edition (Consumable) 6 Year Print Grade 6		\$33.00	1,800	\$59,400.00	\$13,662.00	\$45,738.00
Total for A la Carte Items Available for Purchase			\$57,672.60				
Total for Grade 6			\$248,940.60				
Grade 7							
Student Digital Licenses							
1848330 9780358813286	Georgia Into Math Student License Digital 6 Year Grades 6-8		\$138.00	1,800	\$248,400.00	\$57,132.00	\$191,268.00
Includes: Georgia Digital Student Resources 6 Year Digital Implementation Success							
Total for Student Digital Licenses			\$191,268.00				
Teacher Digital Licenses							
1848338 9780358813361	Georgia Into Math Teacher License Digital 6 Year Grades 6-8		\$450.00	30	\$13,500.00	\$13,500.00	
Includes: Georgia Digital Teacher Resources 6 Year Digital Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
A la Carte Items Available for Purchase							
Teacher Materials							
1847828 9780358809128	Georgia Into Math Teacher Edition Collection Grade 7		\$168.45	30	\$5,053.50	\$1,162.20	\$3,891.30
1753123 9780358122418	Into Math Essential Manipulatives Kit Grades 6-8		\$195.65	30	\$5,869.50	\$1,350.00	\$4,519.50
1750454 9780358116509	Into Math Unit Project Cards Grade 7		\$16.25	30	\$487.50	\$112.20	\$375.30
1750460 9780358116561	Into Math Game and Activity Cards Grade 7		\$16.25	30	\$487.50	\$112.20	\$375.30
1750430 9780358116264	Into Math TE Flipchart Grade 7		\$120.05	30	\$3,601.50	\$828.30	\$2,773.20
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Proposal for Bibb Co School District

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1844506	9780358795551 Georgia Into Math Getting Started Live Online 2-Hour Grade 6-8 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	8	\$6,400.00	\$6,400.00	
Total for Implementation Success Plan		\$0.00				
Coaching						
1858744	9780358885337 Into Math Coaching In-Person 6-Hour Grades 6-8	\$4,200.00	25	\$105,000.00	\$24,150.00	\$80,850.00
1868012	9780358942856 Georgia Into Math Coachly 20 + In-Person Subscription 1 Year Grades 6-8 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 20+ annual subscription includes 20 Coachly digital licenses and 2 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.	\$23,500.00	1	\$23,500.00		\$23,500.00
Total for Coaching		\$104,350.00				
Getting Started						
1848391	9780358813965 Georgia Into Math Getting Started In-Person (two, 3 HR sessions) 6-Hour Grade 6-8 This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$4,200.00	12	\$50,400.00	\$11,592.00	\$38,808.00
Total for Getting Started		\$38,808.00				

Total for Professional Services - Georgia Into Math 6-8 **\$143,158.00**

Professional Services - Georgia Into Math K-5
Implementation Success Plan

1844504	9780358795537 Georgia Into Math Getting Started Live Online 2-Hour Grade K-5 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There,	\$800.00	17	\$13,600.00	\$13,600.00	
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Coupon Code: PRODPB23

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ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.							
Total for Implementation Success Plan			\$0.00				
Coaching							
1870035	9780358955184	Into Math with Classcraft Getting Started In-Person (Two, 3-Hour sessions), 6-Hour Grade K-5	\$4,200.00	4	\$16,800.00	\$3,864.00	\$12,936.00
1858742	9780358885313	Into Math Coaching In-Person 6-Hour Grades K-5	\$4,200.00	70	\$294,000.00	\$67,620.00	\$226,380.00
1866780	9780358933779	Georgia Into Math Coachly Digital License Grades K-5 1 Year	\$1,500.00	2	\$3,000.00	\$690.00	\$2,310.00
Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. Coachly licenses are a one year digital subscription.							
1868013	9780358942863	Georgia Into Math Coachly 20 + In-Person Subscription 1 Year Grades K-5	\$23,500.00	3	\$70,500.00		\$70,500.00
Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 20+ annual subscription includes 20 Coachly digital licenses and 2 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.							
1868035	9780358943082	Georgia Into Math Coachly 4 + In-Person Subscription 1 Year Grades K-5	\$6,500.00	1	\$6,500.00		\$6,500.00
Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 4+ annual subscription includes 4 Coachly digital licenses and 1 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.							
Total for Coaching			\$318,626.00				
Getting Started							
1848389	9780358813941	Georgia Into Math Getting Started In-Person (two, 3 HR sessions) 6-Hour Grade K-5	\$4,200.00	4	\$16,800.00	\$3,864.00	\$12,936.00
This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon.							
Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.							
Total for Getting Started			\$12,936.00				
Total for Professional Services - Georgia Into Math K-5			\$331,562.00				

Professional Services - Waggle Math Non CCSS

Coupon Code: PRODPB23

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Implementation Success						
1768332	9780358242550 Getting Started: Introduction to Waggle Math Live Online 2-Hour Grade K-8 This session walks teachers through how to use Waggle in their classroom to provide personalized practice and gain actionable data insights on their students. This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program. Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platform.	\$800.00	20	\$16,000.00	\$16,000.00	
1872619	9780358966241 Waggle Leader Success Live Online 1-Hour Grades K-8 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00	1	\$400.00	\$400.00	
Total for Implementation Success		\$0.00				
<u>Total for Professional Services - Waggle Math Non CCSS</u>		\$0.00				

Total Savings:	\$2,170,394.85
Subtotal Purchase Amount:	\$4,598,098.85
Shipping & Handling:	\$141,457.58
Total Cost of Proposal (PO Amount):	\$4,739,556.43

****Please add proper sales tax to your order****

Coupon Code: PRODPB23

Send **Check Payments** to:
HMH Education Company
14046 Collection Center Drive
Chicago, IL 60693

Attention:
Ulanda Davis
ulanda.davis@bcsdk12.net

HMH Confidential and Proprietary

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Total Cost of Proposal (PO Amount): \$4,739,556.43

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
 - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Bibb County School District 484 Mulberry St Macon, GA 31201-7906	Sold to: Bibb County School District 484 Mulberry St Macon, GA 31201-7906
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- Please provide funding start and end dates.
- Please note HMH bills products and services as they are fulfilled. You may receive multiple invoices for your order.
- HMH reserves the right to transmit documents electronically.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 3/5/2025

Proposal Expiration Date: 4/19/2025



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