



Prepared For GA Bibb VP Renewal 2526 SY, EPIC 3.0, Bibb
County Public Schools
Proposal ID# 134362
SAP Quote# 98274
April 21, 2025



SOLUTIONS PROPOSAL



Dear Bibb County Public Schools,

I want to personally thank you for inviting us to submit a proposal to Bibb County Public Schools!

When my mother, Claudia Anderson, founded Audio Enhancement over 40 years ago, we never imagined the impact our services would have on education today. Through customer feedback, we have grown from offering classroom audio solutions to providing district-wide communication and safety technology. We have impacted over 4,500 districts, 43,000 schools, and over 1,300,000 classrooms across the world. We are excited for the opportunity to help you!

Our team focuses on hiring employees with a passion to make a difference in education. We look forward to developing a deeper partnership with Bibb County Public Schools through building friendship and trust during the ongoing stages of your project.

It is our pleasure to submit this proposal to Bibb County Public Schools. As with all proposals, revisions can be made at any time.

We look forward to your response and are available to answer any questions during the review process.

From all of us here at Audio Enhancement, thank you!

Sincerely yours,



A handwritten signature in black ink, appearing to read "J. Anderson", written over a white background.

Jeff Anderson
Audio Enhancement, CEO

Notice of Confidentiality: The contents of this proposal are intended solely for the use of the addressee and their organization and contains confidential and/or privileged information and may not be disclosed to any other party without written authorization from Audio Enhancement Inc.

COMPANY HISTORY

Making a Difference In Education

For more than forty years, Audio Enhancement® has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Utah, and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that “learning begins with hearing.” Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO, and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



The Anderson Family

VIEWPATH



VIEWpath (Video Interactive Education Window)[®] is an innovative solution allowing educators to record, store, and deliver instruction. Educators are empowered to easily capture and distribute lessons for remote learning, along with professional development. VIEWpath offers districts the opportunity to provide examples of best practices and a library of quality content for all students. Then students can review instruction as often as needed, without affecting classroom instructional time to accelerate their learning. VIEWpath also enables easy uploading and sharing to common LMS platforms such as Canvas, My VR Spot, and Google Drive. Regardless of where a student is, VIEWpath promotes student equity in both in-person and virtual learning environments.

STATEMENT OF FEATURES



Selected Systems and Products

EPIC Kiosk with Programming

QTY - 32



The EPIC (Education Paging and Intercom Communication) System Touch Screen is a 22" (21.5" viewable) Full HD multi-touch display. With a SuperClear® IPS panel and 10-point projected capacitive touch technology, this display delivers stunning performance with a responsive and accurate touch experience. Featuring a 7H hardness touch screen and up to 10 simultaneous touch points, this durable display allows users to tap, swipe, pinch, and zoom with ease. Includes Programming.

PRICING PROPOSAL



Pricing Valid for 90 Days - July 20, 2025

Bibb County Public Schools - GA Bibb VP Renewal 2526 SY, EPIC 3.0

EPIC System School Equipment		\$161,491.92
VIEWpath System Equipment		\$175,405.00
	Discount	(\$161,491.92)
	Taxes	\$0.00
	Shipping	\$0.00
Bibb County Public Schools Price		\$175,405.00

By sending in a Purchase Order in response to this proposal, the customer is agreeing to the Audio Enhancement terms and conditions which can be viewed at Audioenhancement.com/terms.

Audio Enhancement will invoice equipment at the time of shipment with payment due within terms. Services completed by Audio Enhancement will be invoiced upon substantial completion with payment due within terms.

If there are any questions about this process, please reach out to our Receivables Team – receivables@audioenhancement.com

*****Audio Enhancement will not be responsible for removal of existing equipment and cabling.*****

DETAILED BILL OF MATERIALS



Quote **98274**

BoM 1

Part#	Product Name	Qty	Unit Price	Total
	Category : EPIC System School Equipment			
	Miscellaneous			
EP-0020.P	EPIC Kiosk with Programming	32	\$1,755.06	\$56,161.92
ST-EP-0001.P	EPIC Appliance 1U Rackmount with Programming	18	\$4,680.00	\$84,240.00
EP-0114.P	EPIC 3.0 Legacy Upgrade Package with Programming	21	\$690.00	\$14,490.00
	Category : VIEWpath System Equipment			
	Miscellaneous			
NE-3007.	VIEWpath Yearly Per User Subscription (Requires NE-3012, 76+ users)	1764	\$95.00	\$167,580.00
NE-3012.	VIEWpath Yearly Per District Subscription	1	\$7,825.00	\$7,825.00
SE-0032	Inspection and commissioning	1	\$6,600.00	\$6,600.00

STATEMENT OF FEATURES



Project Information

Project Summary *

GA Bibb VP Renewal 2526 SY

Request design team to design your school? *

No

Would you like Design to Review your project after it has been designed?

No

Will this project be using a Contract? *

No

Will Audio Enhancement be Installing? *

Yes

Site Status at Any Point During Implementation *

None of the above

Are there any drawings or specifications we are required to meet for this project? *

No

Are we reusing existing intercom speakers?

No

Will Audio Enhancement be Commissioning?

No