

# BAFO Attachment A

## RFP 25-607

### Computer Device Repair and Insurance Services COST PROPOSAL FORM

Offeror must provide costs to DCSD associated with providing the services requested in this RFP. Pricing must be submitted on this form in the format requested. **Alterations to the cost proposal form may result in the offeror being deemed non-responsive and proposal rejected.** DCSD reserves the right to request and negotiate a “best and final offer” response from Offerors.

Please provide pricing as requested for the services listed below. Pricing shall include all labor, materials, tools, specialized equipment, supplies, trained personnel, insurance, travel, per diem, direct and indirect administrative costs, overhead, tolls, parking, fuel, and all other costs and charges necessary to perform the services below in accordance with this RFP.

- A. Unlimited Service Repairs:** Unlimited repairs as a result of but not limited to Accidental Damage, Extended Warranty, Standard Perils, and any other event in accordance with the Scope of Service section of this RFP. Please assume all devices will be mailed in. **Calculations for each device shall be: Quantity x Unit Price = Annual Cost**

DEVICE TYPE	QUANTITY	NOT-TO-EXCEED UNIT PRICE	NOT-TO-EXCEED ANNUAL COST
Student Chromebooks	93,000	\$20.87	\$ 1,940,910
Staff Laptops	11,500	\$52.27	\$ 601,105
Staff/Student Desktops	2,133	\$26.74	\$ 57,036
<b>Unlimited Service Repairs Total</b>			<b>\$ 2,599,051</b>

- B. Comprehensive Insurance Coverage:** Comprehensive insurance plan with unlimited claims covering Accidental Damage, Extended Warranty, Lost, Standard Perils, theft, and any other event in accordance with the Scope of Service section of this RFP. Include fees for claims processing. Please assume all devices will be mailed in.

DEVICE TYPE	QUANTITY	MONTHLY COST	NOT-TO-EXCEED ANNUAL COST
Student Chromebooks	93,000	\$34,410	\$ 412,920
Staff Laptops	11,500	\$ 16,675	\$ 200,100
Staff/Student Desktops	2,133	\$ 1,861	\$ 22,332
<b>Comprehensive Insurance Coverage Total</b>			<b>\$ 635,352</b>

Percentage of AC Adaptor Replacements Included: 6 %

- C. Annual Total**

Annual Unlimited Service Repairs Total	\$2,599,051
Annual Comprehensive Insurance Total	\$635,352
<b>Combined Annual Total (Year 1)</b>	<b>\$3,234,403</b>

**Alternate: Offeror agrees that if the following alternate is accepted, it shall be added to the total of C. Annual Total.**

**Add Alternate No 1 – Lump Sum Price for on-site device pickup as specified in Part III of the RFP.**

\$(0) There is no additional cost for on-site device pickup as specified in Part III of the RFP

**D. Annual Renewal Cost**

**1st Renewal (Year 2)**

Unlimited Service Repairs Year 1 Renewal Total	\$2,599,051
Comprehensive Insurance Year 1 Renewal Total	\$635,352
<b>Combined Year 1 Renewal Total</b>	<b>\$3,234,403</b>
<b>On-site device pickup. (If requested by DCSD)</b>	<b>\$0</b>

**2nd Renewal (Year 3)**

Unlimited Service Repairs Year 2 Renewal Total	\$2,599,051
Comprehensive Insurance Year 2 Renewal Total	\$635,352
<b>Combined Year 2 Renewal Total</b>	<b>\$3,234,403</b>
<b>On-site device pickup. (If requested by DCSD)</b>	<b>\$0</b>

**Year 3 Renewal**

Unlimited Service Repairs Year 3 Renewal Total	\$2,599,051
Comprehensive Insurance Year 3 Renewal Total	\$635,352
<b>Combined Year 3 Renewal Total</b>	<b>\$3,234,403</b>
<b>On-site device pickup. (If requested by DCSD)</b>	<b>\$0</b>

**E. Unit Prices:**

**Unlimited Service Repairs:**

**Additional Student Chromebook: \$ 20.87 Per Device**

**Additional Staff Laptop: \$ 52.27 Per Device**

**Additional Student/Staff Desktop: \$ 26.74 Per Device**

**Comprehensive Insurance Coverage:**

**Additional Student Chromebook: \$ .37 Per Month**

**Additional Staff Laptop: \$ 1.45 Per Month**

**Additional Student/Staff Desktop: \$ .87 Per Month**

**AC Adaptor Outside of Included Percentage: \$ 12 Per Adaptor**

**Insurance Deductible (If Applicable): \$ 0 Per Claim**

**Complete the following:**

Stratix Corporation

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Company Name

Justin Piotroski

Director

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Authorized Company Representative Name (please print)

Title

*Justin Piotroski*

April 15, 2025

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Authorized Company Representative Signature

Date

4920 Avalon Ridge Pkwy, Peachtree Corners, GA 30071

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Address

619-405-6443

N/A

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Phone

Justin.Piotroski@stratixcorp.com

Fax

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Email