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Q-666459-45782MP

Issued: 05/05/2025

Quote Expiration: 07/31/2025

Estimated Contract Start Date: 10/15/2025

Account Number: 466496

Payment Terms: N30

Mode of Delivery: UPS-GND

SHIP TO	BILL TO
DeKalb County Schools Dept. of Public Safety - GA 5861 Memorial Dr Stone Mountain, GA 30083-3487 USA	DeKalb County Schools Dept. of Public Safety - GA 5861 Memorial Dr Stone Mountain GA 30083-3487 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Michael Paen Phone: 9549311059 Email: mpaen@axon.com Fax:	Craig Blakley Phone: 4043920024 Email: craig_blakley@dekalbschoolsga.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$464,710.78
ESTIMATED TOTAL W/ TAX	\$464,710.78

Discount Summary

Average Savings Per Year	\$40,166.04
TOTAL SAVINGS	\$200,830.22

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$93,501.10	\$0.00	\$93,501.10
Sep 2026	\$92,802.42	\$0.00	\$92,802.42
Sep 2027	\$92,802.42	\$0.00	\$92,802.42
Sep 2028	\$92,802.42	\$0.00	\$92,802.42
Sep 2029	\$92,802.42	\$0.00	\$92,802.42
Total	\$464,710.78	\$0.00	\$464,710.78

Quote Unbundled Price: \$665,541.00
 Quote List Price: \$613,701.00
 Quote Subtotal: \$464,710.78

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$28,353.32)	(\$28,353.32)	\$0.00	(\$28,353.32)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	(\$3,660.00)	(\$3,660.00)	\$0.00	(\$3,660.00)
BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	60	\$12.19	\$12.40	\$12.40	\$66,960.00	\$0.00	\$66,960.00
BWCamTAP	Body Worn Camera TAP Bundle	90	60	\$43.61	\$33.80	\$33.80	\$182,520.00	\$0.00	\$182,520.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	29			\$899.00	\$899.00	\$26,071.00	\$0.00	\$26,071.00
H00003	AB4 1-Bay Dock Bundle	29			\$229.00	\$229.00	\$6,641.00	\$0.00	\$6,641.00
H00001	AB4 Camera Bundle	60			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00003	AB4 1-Bay Dock Bundle	61			\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	60		\$27.12	\$27.12	\$146,448.00	\$0.00	\$146,448.00
BasicLicense	Basic License Bundle	90	60		\$16.27	\$7.19	\$38,834.10	\$0.00	\$38,834.10
ProLicense	Pro License Bundle	10	60		\$48.82	\$48.75	\$29,250.00	\$0.00	\$29,250.00
Total							\$464,710.78	\$0.00	\$464,710.78

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	61	1	09/15/2025
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	29	1	09/15/2025
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	61	1	09/15/2025
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	29	1	09/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	60	1	09/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	09/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	29	1	09/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	32	1	09/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	66	1	09/15/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	66	1	09/15/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	32	1	09/15/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	32	1	09/15/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	66	1	09/15/2025
Body Worn Camera Single-Bay Dock TAP Bundle	73313	AXON BODY - TAP REFRESH 1 - DOCK SINGLE BAY	90	1	03/15/2028

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	93	1	03/15/2028
Body Worn Camera Single-Bay Dock TAP Bundle	73314	AXON BODY - TAP REFRESH 2 - DOCK SINGLE BAY	90	1	09/15/2030
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	93	1	09/15/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	90	10/15/2025	10/14/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	90	10/15/2025	10/14/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	30	10/15/2025	10/14/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	10/15/2025	10/14/2030
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	10/15/2025	10/14/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Single-Bay Dock TAP Bundle	80466	AXON BODY - TAP WARRANTY - SINGLE BAY DOCK	90	09/15/2026	10/14/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	90	09/15/2026	10/14/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	3	09/15/2026	10/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	5861 Memorial Dr	Stone Mountain	GA	30083-3487	USA

Payment Details

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	H00001	AB4 Camera Bundle	29	\$26,071.00	\$0.00	\$26,071.00
Upfront	H00001	AB4 Camera Bundle	60	\$0.00	\$0.00	\$0.00
Upfront	H00003	AB4 1-Bay Dock Bundle	61	\$0.00	\$0.00	\$0.00
Upfront	H00003	AB4 1-Bay Dock Bundle	29	\$6,641.00	\$0.00	\$6,641.00
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	\$29,289.60	\$0.00	\$29,289.60
Year 1	BasicLicense	Basic License Bundle	90	\$7,766.82	\$0.00	\$7,766.82
Year 1	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	\$13,392.00	\$0.00	\$13,392.00
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	90	\$36,504.00	\$0.00	\$36,504.00
Year 1	ProLicense	Pro License Bundle	10	\$5,850.00	\$0.00	\$5,850.00
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	(\$3,660.00)	\$0.00	(\$3,660.00)
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$28,353.32)	\$0.00	(\$28,353.32)
Total				\$93,501.10	\$0.00	\$93,501.10

Oct 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	\$29,289.60	\$0.00	\$29,289.60
Year 2	BasicLicense	Basic License Bundle	90	\$7,766.82	\$0.00	\$7,766.82
Year 2	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	\$13,392.00	\$0.00	\$13,392.00
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	90	\$36,504.00	\$0.00	\$36,504.00
Year 2	ProLicense	Pro License Bundle	10	\$5,850.00	\$0.00	\$5,850.00
Total				\$92,802.42	\$0.00	\$92,802.42

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	\$29,289.60	\$0.00	\$29,289.60
Year 3	BasicLicense	Basic License Bundle	90	\$7,766.82	\$0.00	\$7,766.82
Year 3	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	\$13,392.00	\$0.00	\$13,392.00
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	90	\$36,504.00	\$0.00	\$36,504.00
Year 3	ProLicense	Pro License Bundle	10	\$5,850.00	\$0.00	\$5,850.00
Total				\$92,802.42	\$0.00	\$92,802.42

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	\$29,289.60	\$0.00	\$29,289.60
Year 4	BasicLicense	Basic License Bundle	90	\$7,766.82	\$0.00	\$7,766.82
Year 4	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	\$13,392.00	\$0.00	\$13,392.00
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	90	\$36,504.00	\$0.00	\$36,504.00
Year 4	ProLicense	Pro License Bundle	10	\$5,850.00	\$0.00	\$5,850.00
Total				\$92,802.42	\$0.00	\$92,802.42

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	\$29,289.60	\$0.00	\$29,289.60
Year 5	BasicLicense	Basic License Bundle	90	\$7,766.82	\$0.00	\$7,766.82
Year 5	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	90	\$13,392.00	\$0.00	\$13,392.00
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	90	\$36,504.00	\$0.00	\$36,504.00
Year 5	ProLicense	Pro License Bundle	10	\$5,850.00	\$0.00	\$5,850.00
Total				\$92,802.42	\$0.00	\$92,802.42

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-309030, Q-506328, Q-670470

Agency is terminating those contracts effective 10/15/2025 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Credit of -\$32,013.32

Any credits contained in this quote are contingent upon payment in full of the following amounts:

Q-309030 - Pending - 5/1/2025 - \$66,319.04

Q-670470 - INUS331204 - 3/15/2025 - \$4,590.00

Signature

Date Signed

5/5/2025

