



Prepared For GA, Bibb CSD, SAFE Extender addition v6,  
Bibb County Public Schools  
Proposal ID# 136127  
SAP Quote# 101733  
May 30, 2025



# SOLUTIONS PROPOSAL



Dear Bibb County Public Schools,

I want to personally thank you for inviting us to submit a proposal to Bibb County Public Schools!

When my mother, Claudia Anderson, founded Audio Enhancement over 40 years ago, we never imagined the impact our services would have on education today. Through customer feedback, we have grown from offering classroom audio solutions to providing district-wide communication and safety technology. We have impacted over 4,500 districts, 43,000 schools, and over 1,300,000 classrooms across the world. We are excited for the opportunity to help you!

Our team focuses on hiring employees with a passion to make a difference in education. We look forward to developing a deeper partnership with Bibb County Public Schools through building friendship and trust during the ongoing stages of your project.

It is our pleasure to submit this proposal to Bibb County Public Schools. As with all proposals, revisions can be made at any time.

We look forward to your response and are available to answer any questions during the review process.

From all of us here at Audio Enhancement, thank you!

Sincerely yours,



A handwritten signature in black ink, appearing to read "J. Anderson", written over a white background.

**Jeff Anderson**  
Audio Enhancement, CEO

Notice of Confidentiality: The contents of this proposal are intended solely for the use of the addressee and their organization and contains confidential and/or privileged information and may not be disclosed to any other party without written authorization from Audio Enhancement Inc.

# COMPANY HISTORY

## *Making a Difference In Education*

For more than forty years, Audio Enhancement® has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Utah, and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that “learning begins with hearing.” Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO, and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



**The Anderson Family**

# STATEMENT OF FEATURES



## Selected Systems and Products

SAFE Extender

QTY - 181

COMPATIBILITY



Allows to quote basic components without any system



### INCLUDED COMPONENTS



Installation of  
Network Drop



Outdoor Enclosure for  
MS Devices



MS-775 Network  
Interface for SAFE  
Alert Extender with  
Programming  
(Requires PoE+)

### Full System Product Details

Installation of Network Drop, Outdoor Enclosure for MS Devices, MS-775 Network Interface for SAFE Alert Extender with Programming (Requires PoE+),

# MAP OF DESIGN



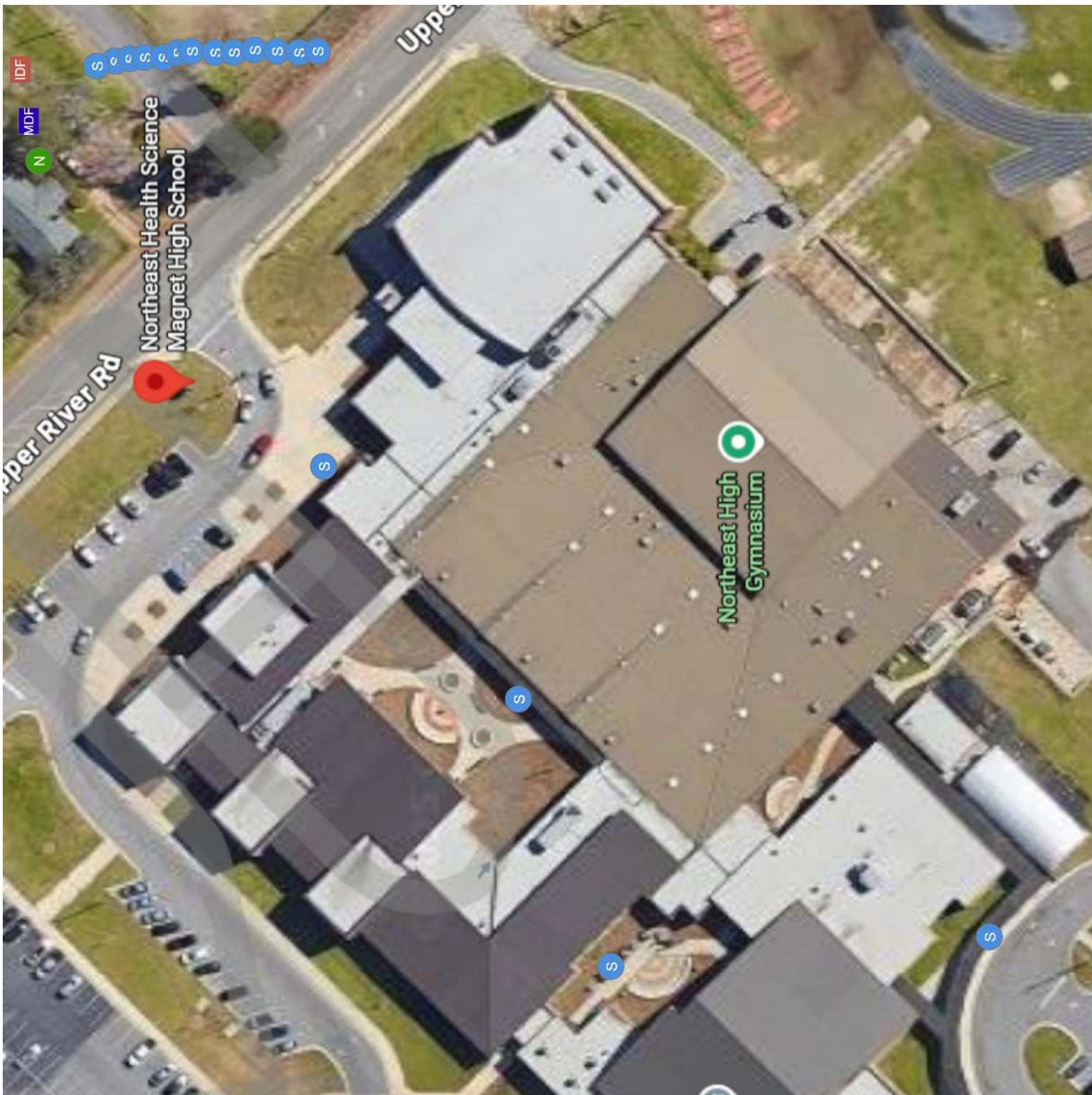
## Zones and Legends

|                            |     |                         |   |                    |   |
|----------------------------|-----|-------------------------|---|--------------------|---|
| <div>S</div> SAFE Extender | 181 | <div>N</div> No Headend | 1 | <div>MDF</div> MDF | 1 |
| <div>IDF</div> IDF         | 1   |                         |   |                    |   |

# MAP OF DESIGN



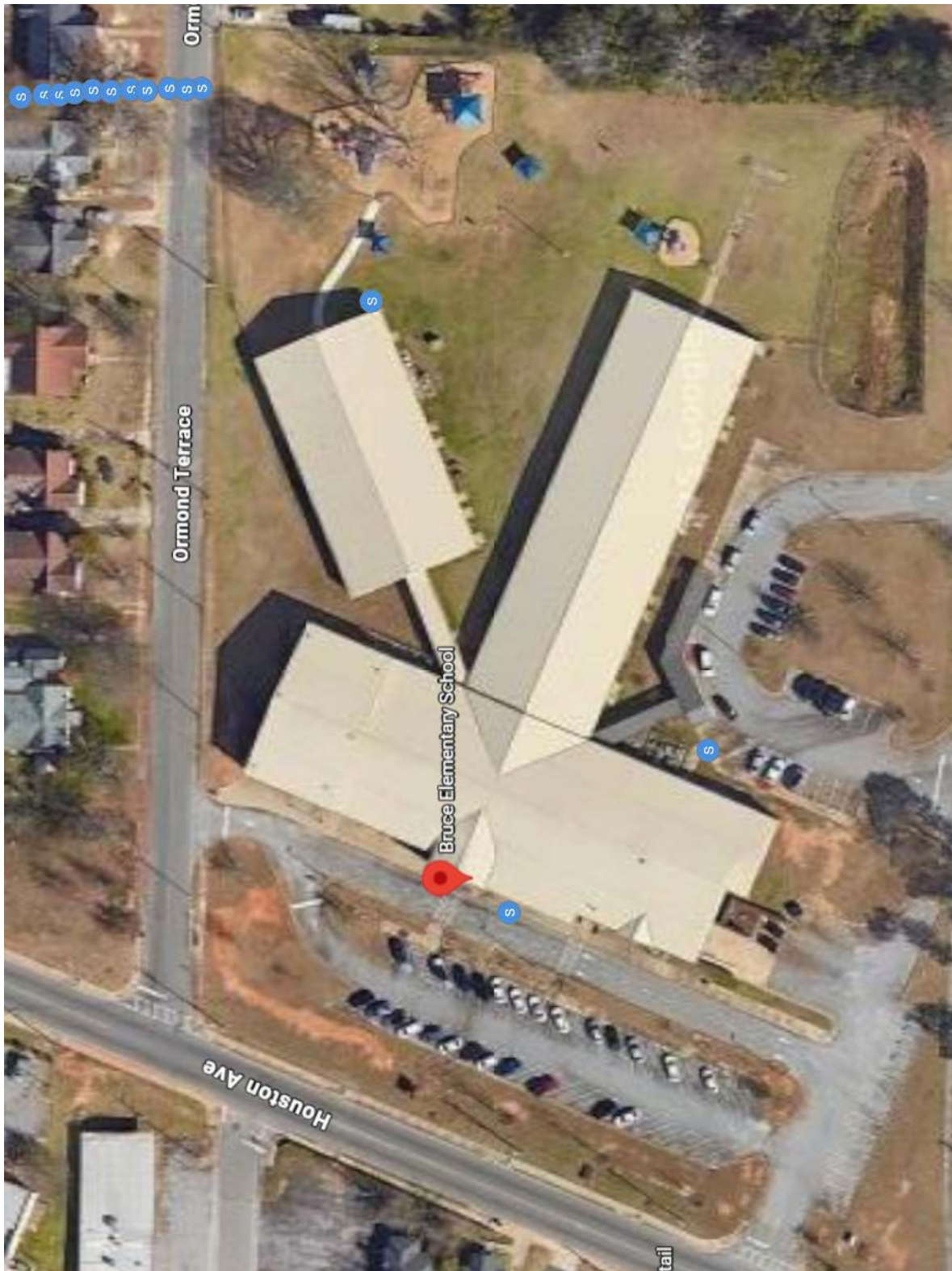
Northeast HS



# MAP OF DESIGN



Bruce ES



# MAP OF DESIGN



Miller Fine Arts Magnet MS



# MAP OF DESIGN



Rose Taylor ES



# MAP OF DESIGN



Ingram-Pye ES



# MAP OF DESIGN

Southwest HS



# MAP OF DESIGN



John R. Lewis ES



# MAP OF DESIGN



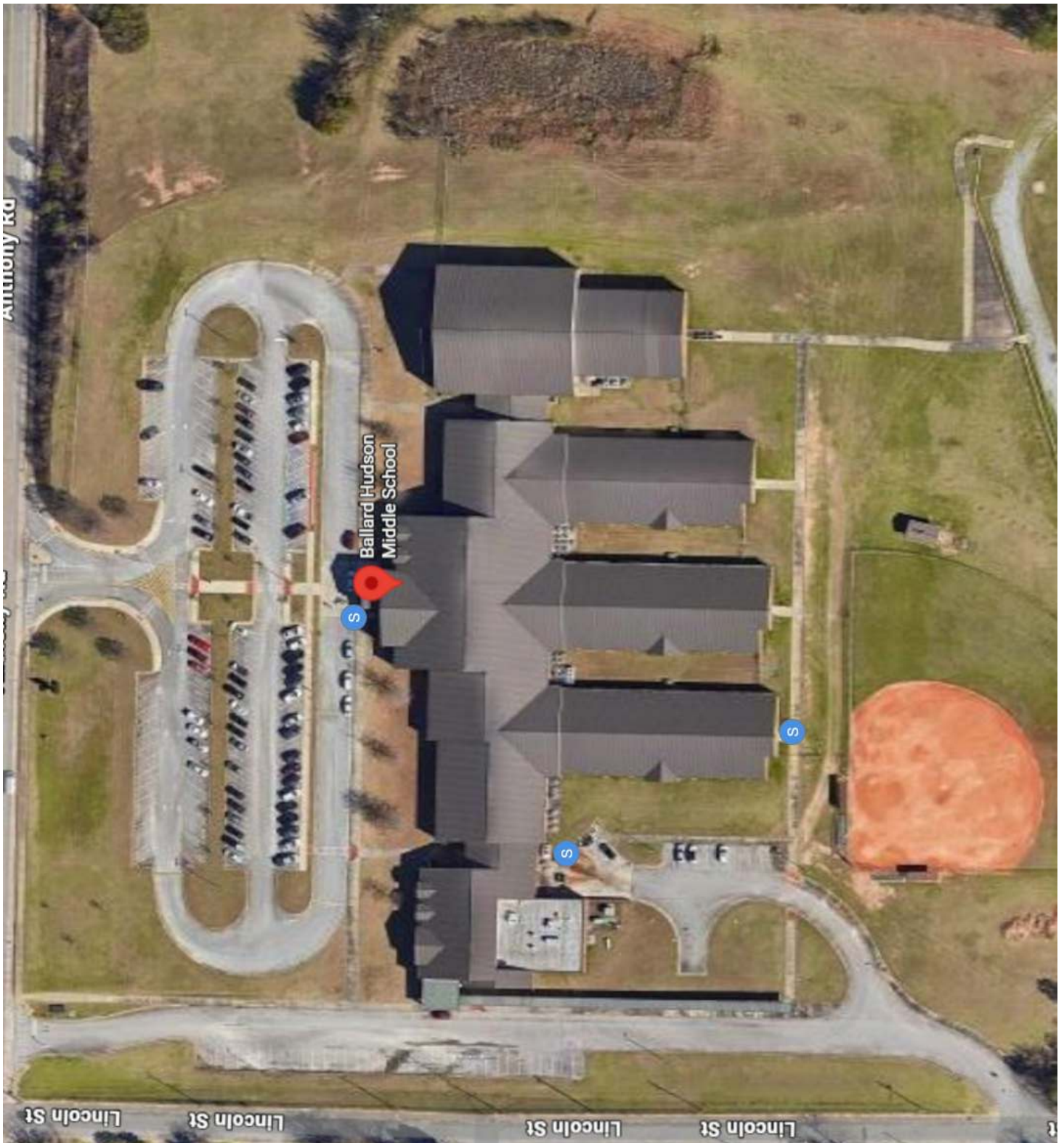
Burdell Hunt ES



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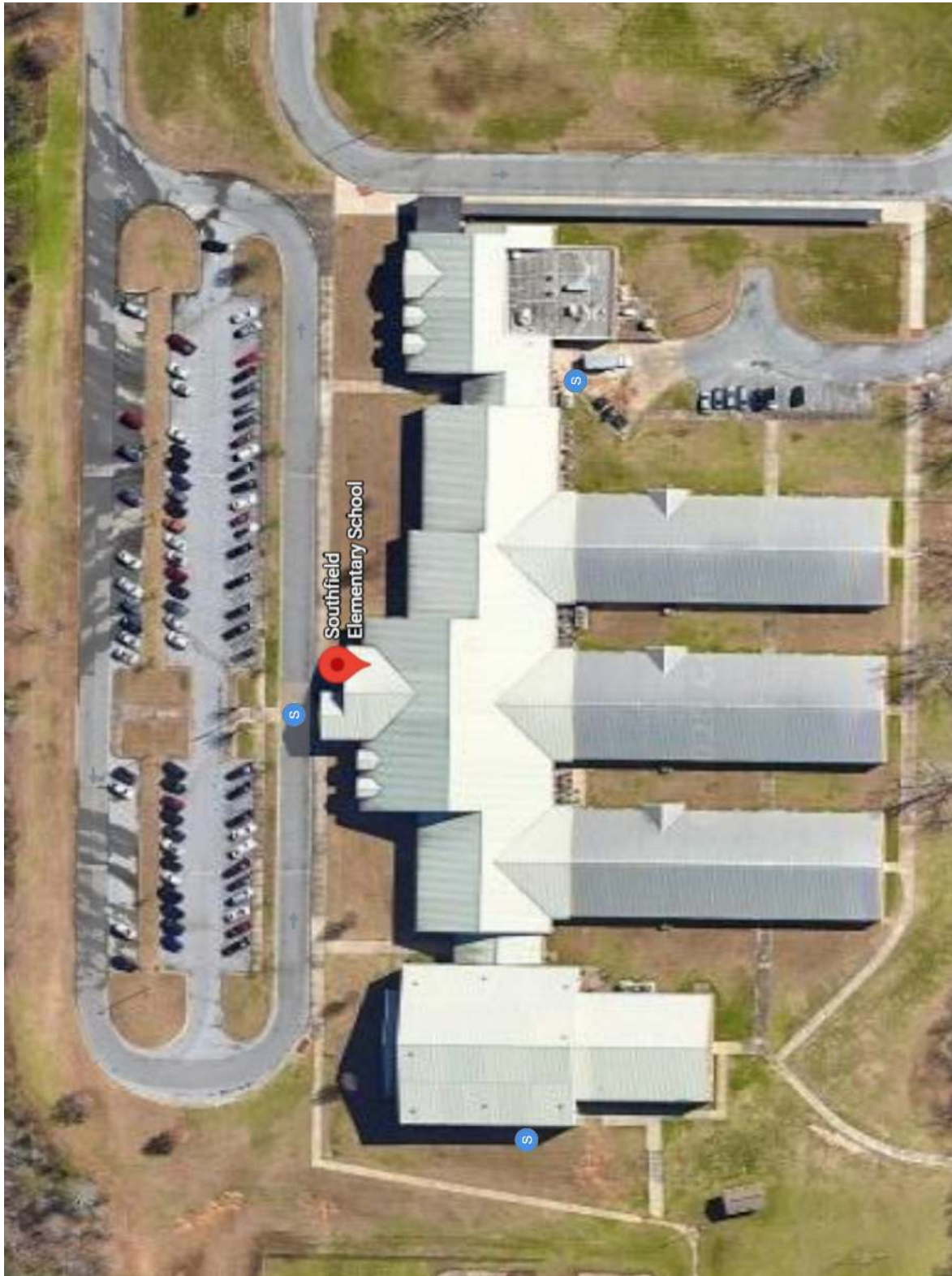
Ballard-Hudson MS



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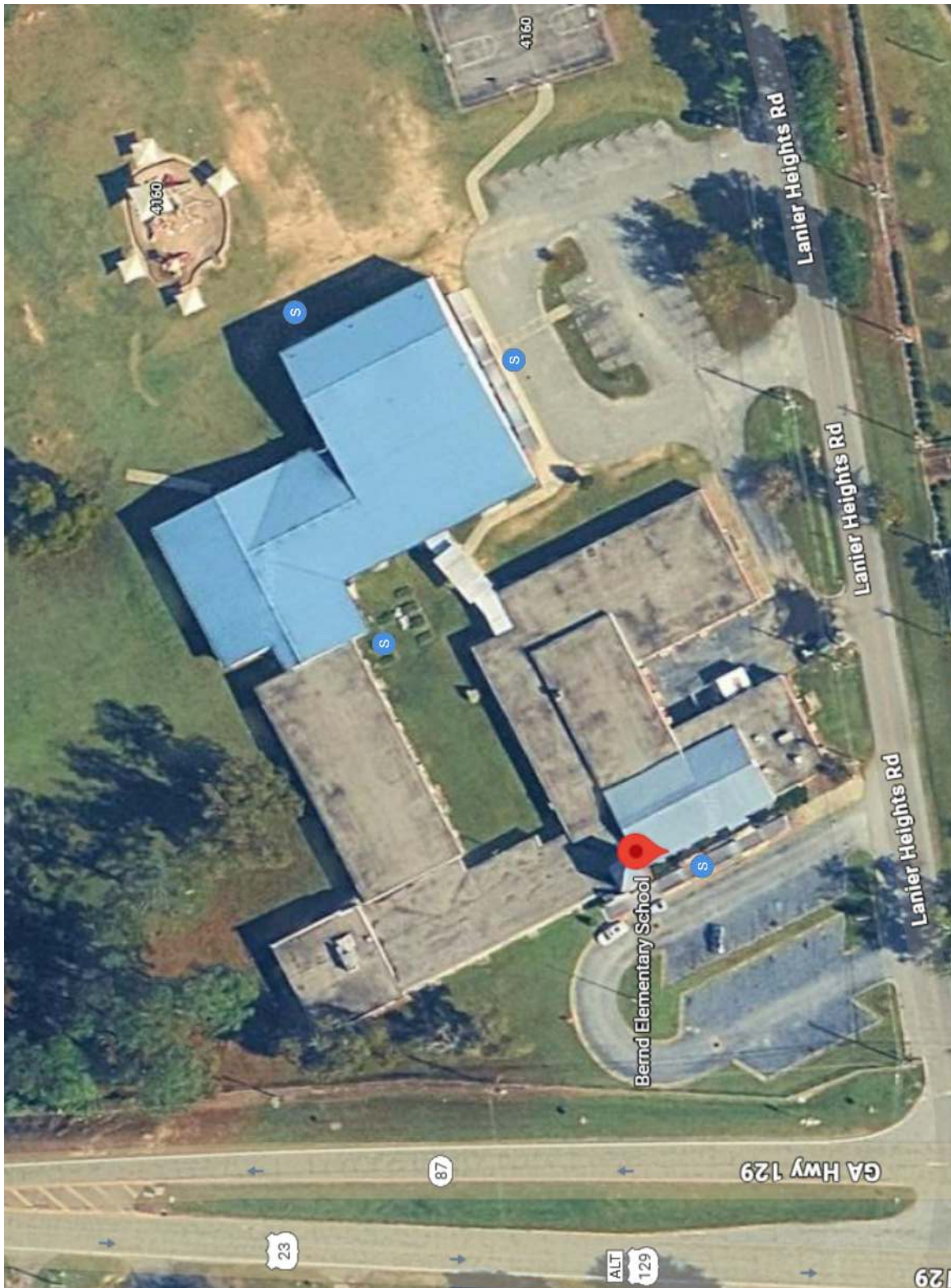
Southfield ES



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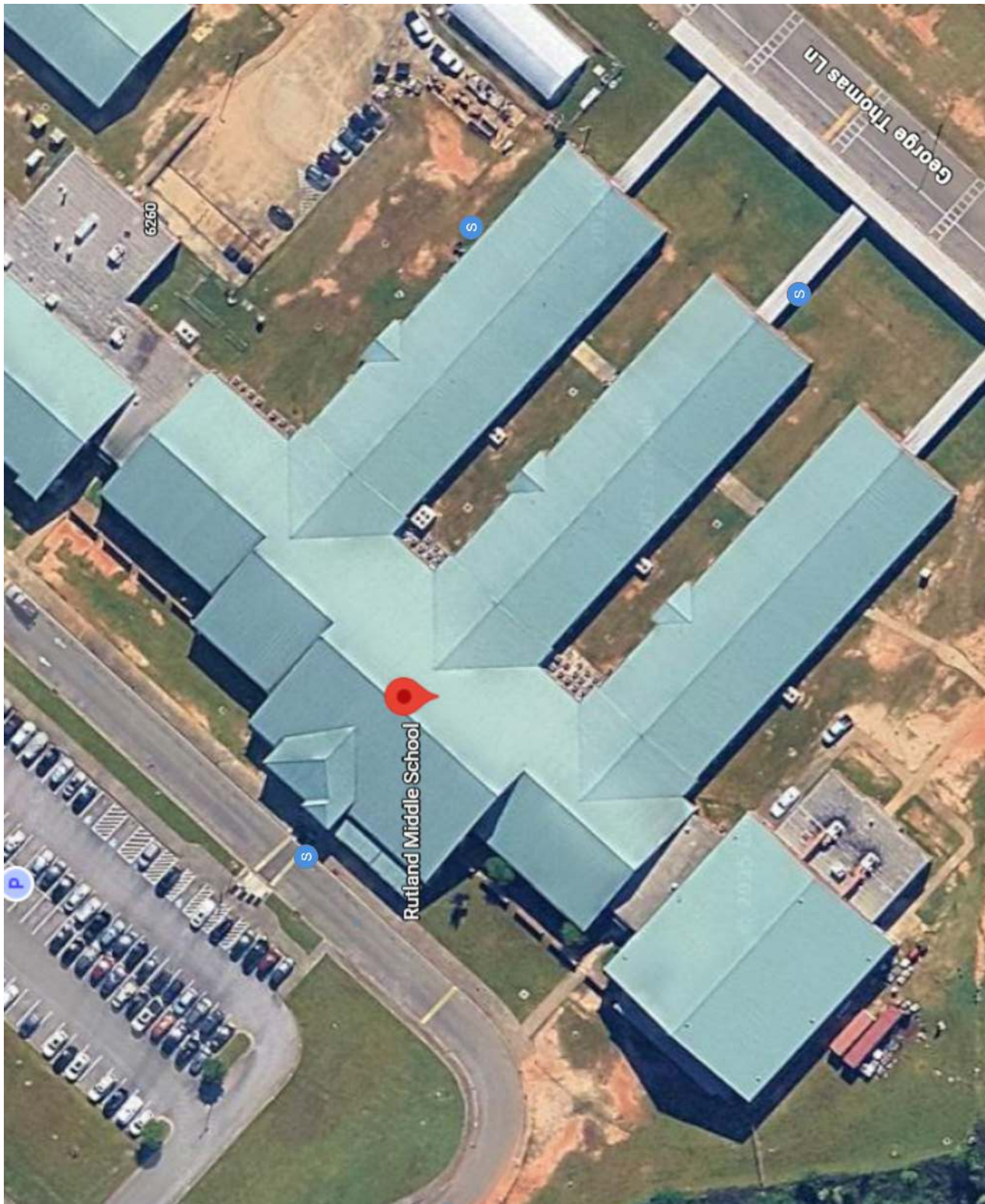
Berned ES



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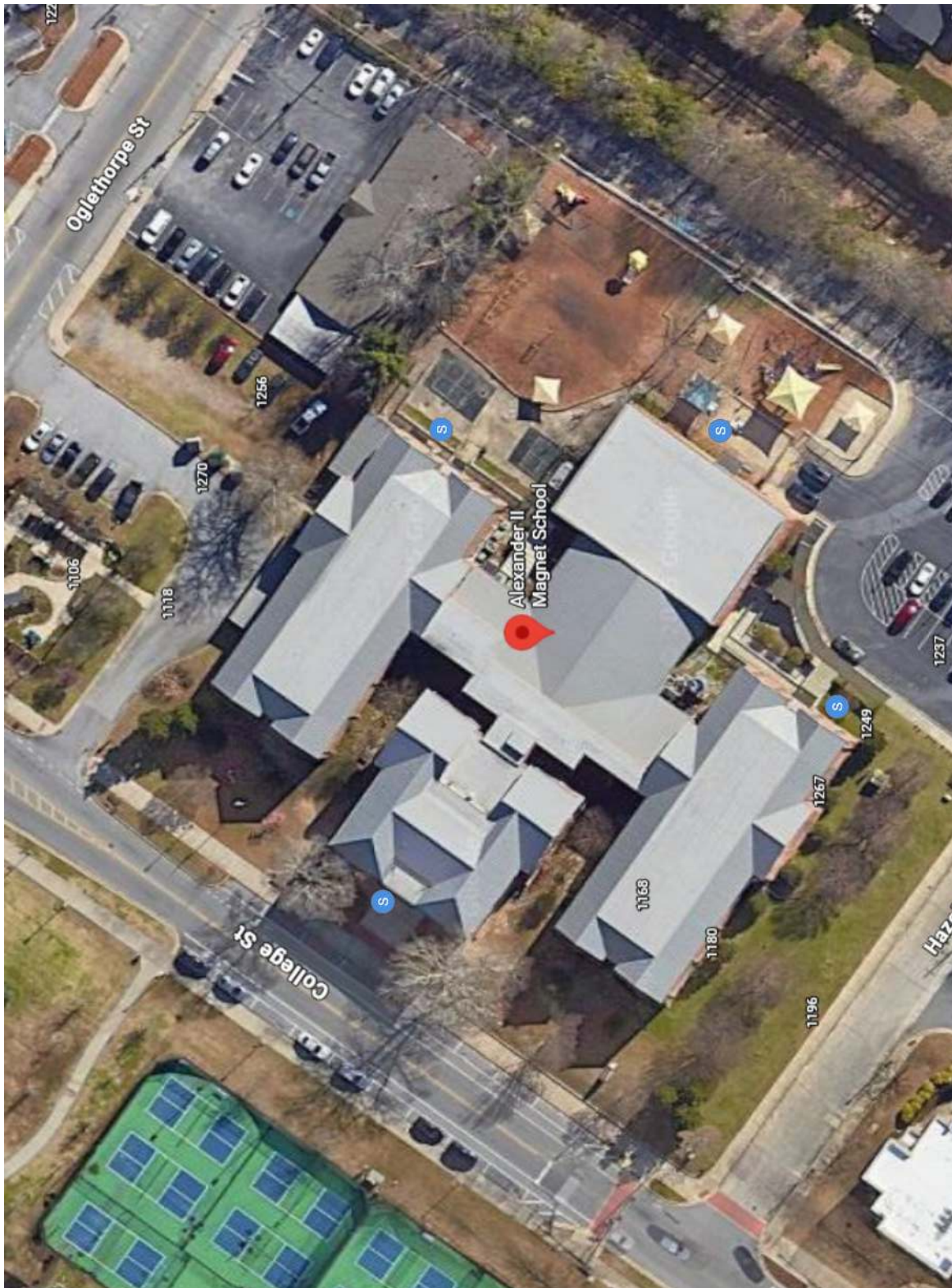
Rutland MS



# MAP OF DESIGN



Alexander II Magnet



# MAP OF DESIGN



Heritage ES



# MAP OF DESIGN

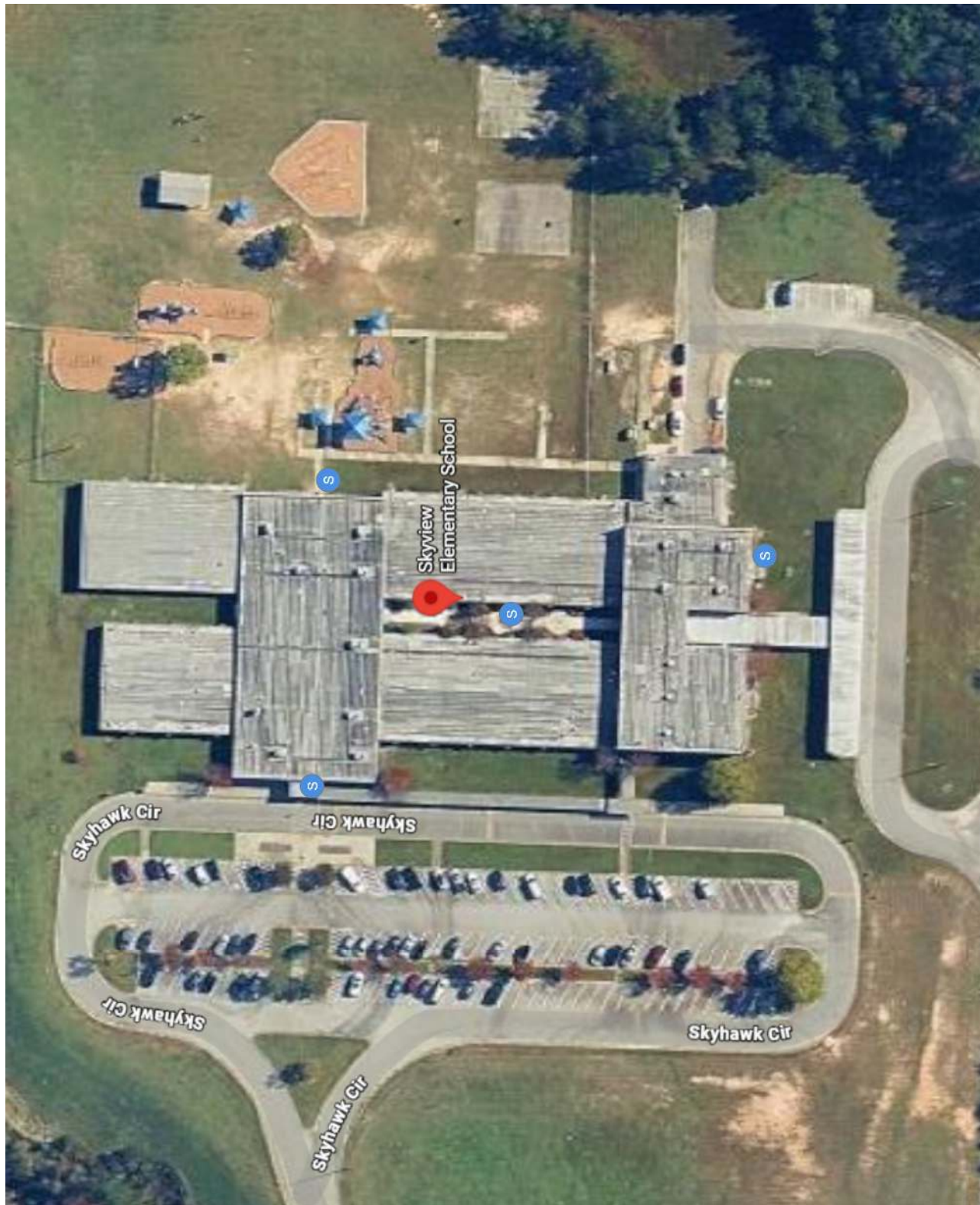


Howard HS



# MAP OF DESIGN

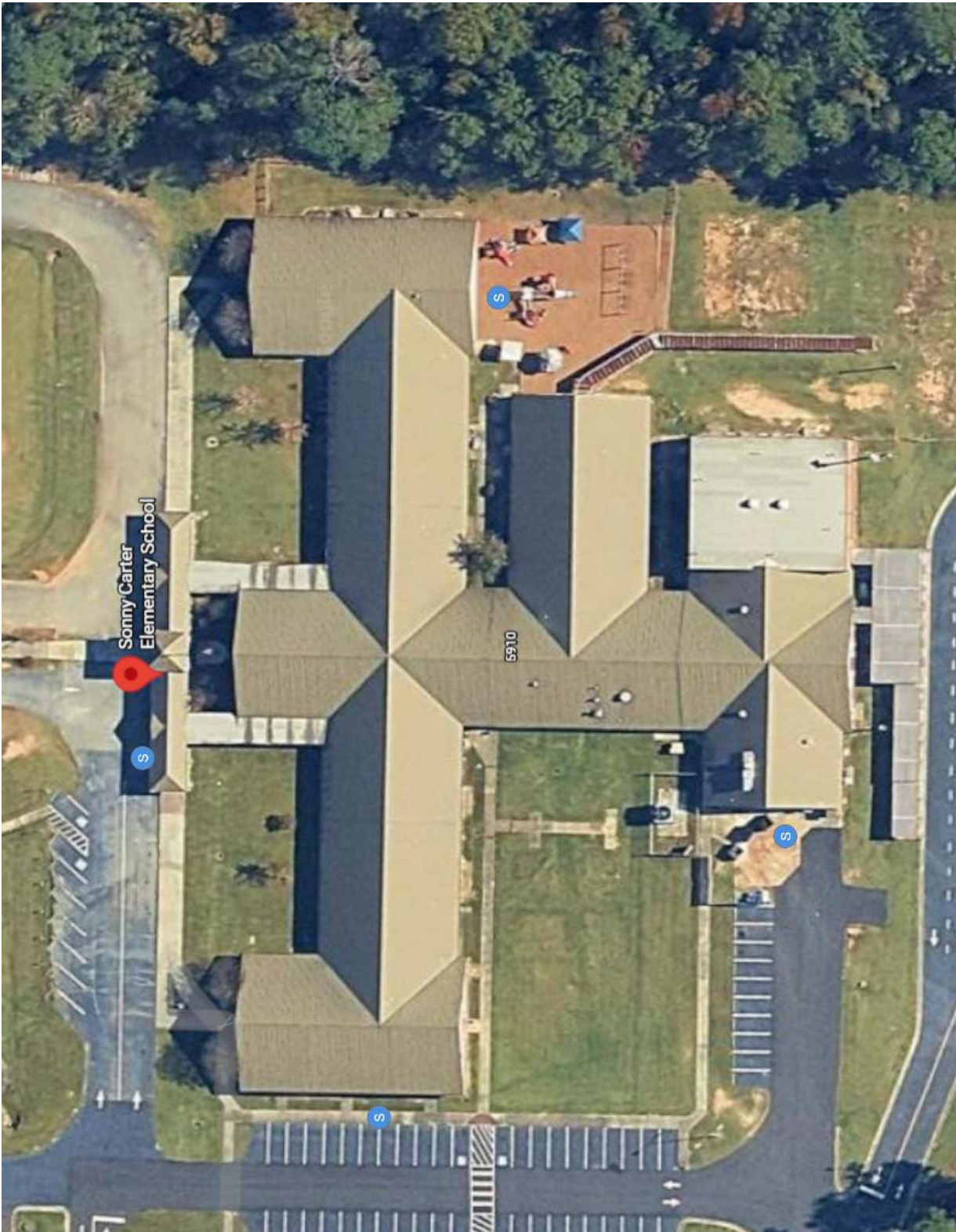
Skyview ES



# MAP OF DESIGN



Sonny Carter ES



# MAP OF DESIGN



Hartley ES



# MAP OF DESIGN



MLK Jr. ES



# MAP OF DESIGN



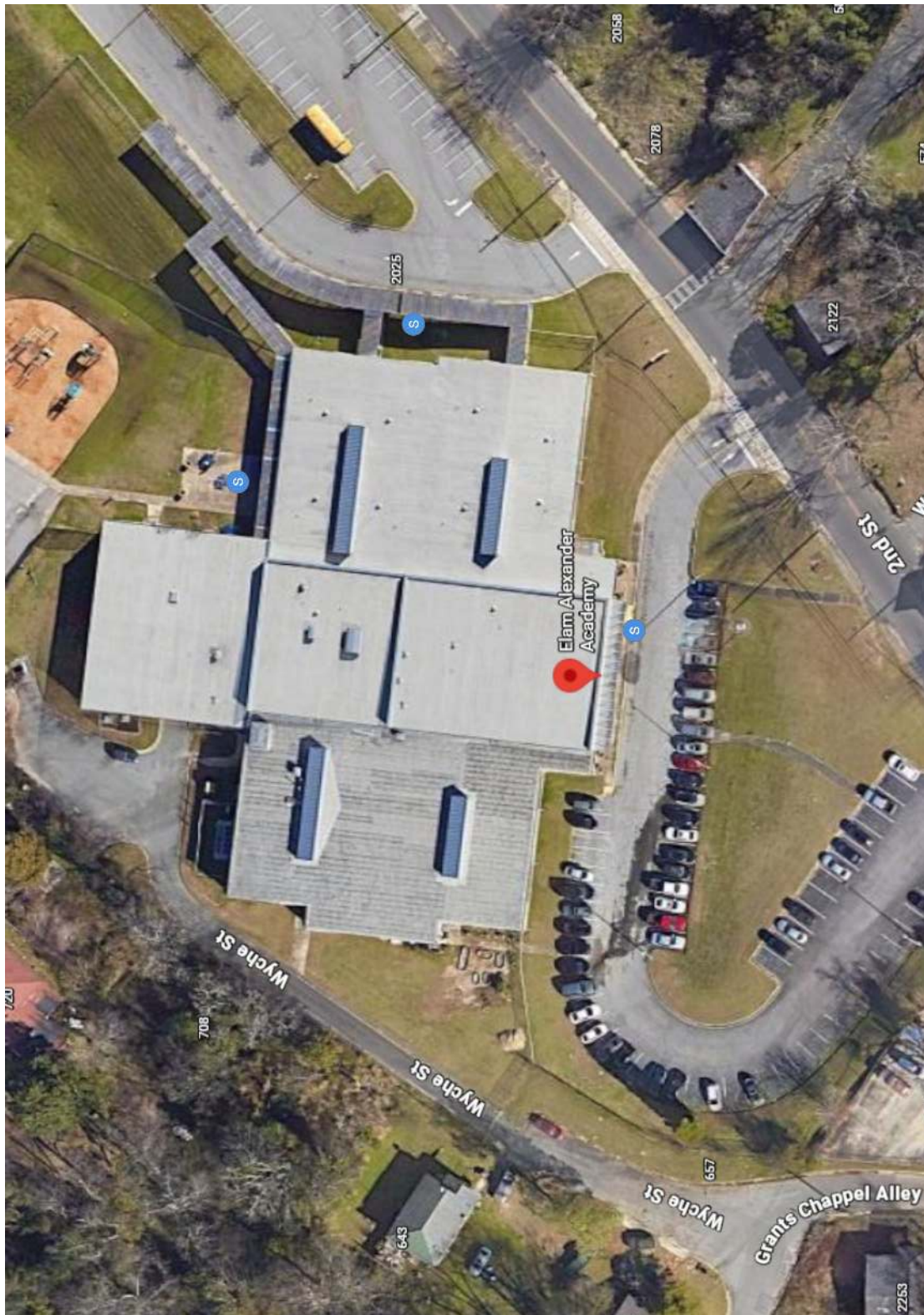
Porter ES



# MAP OF DESIGN



Elam Alexander Academy



# MAP OF DESIGN



McKibben Lane ES



# MAP OF DESIGN



Weaver MS



# MAP OF DESIGN



Veterans ES



# MAP OF DESIGN

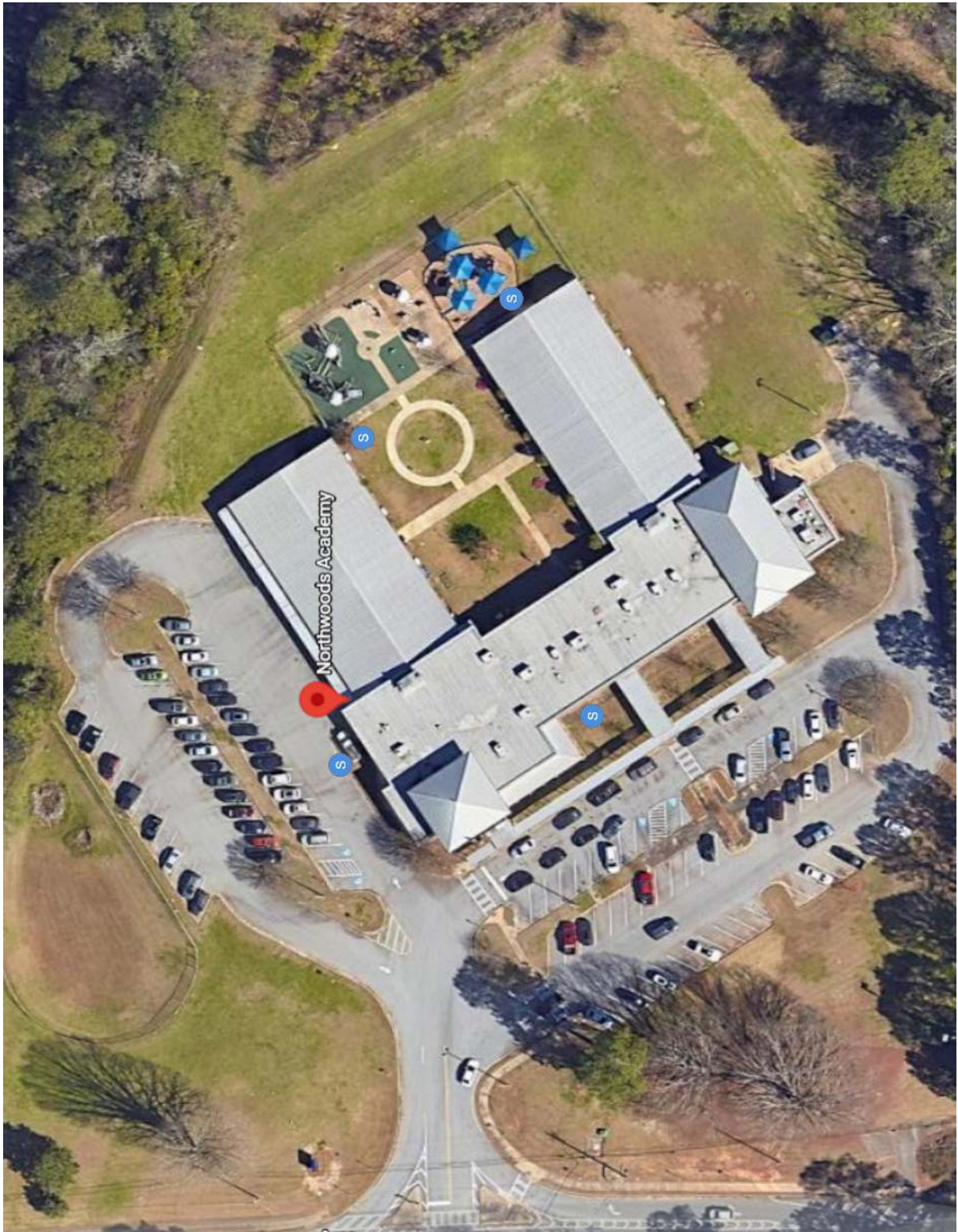
Union ES



# MAP OF DESIGN



Northwoods Academy



# MAP OF DESIGN



Central HS



# MAP OF DESIGN

Appling MS



# MAP OF DESIGN



W.S. Hutchings College and Career



# MAP OF DESIGN



SOAR Academy



# MAP OF DESIGN

Rutland HS



# MAP OF DESIGN



L.H. Williams ES



# MAP OF DESIGN



Vineville Academy



# MAP OF DESIGN



Westside HS



# MAP OF DESIGN

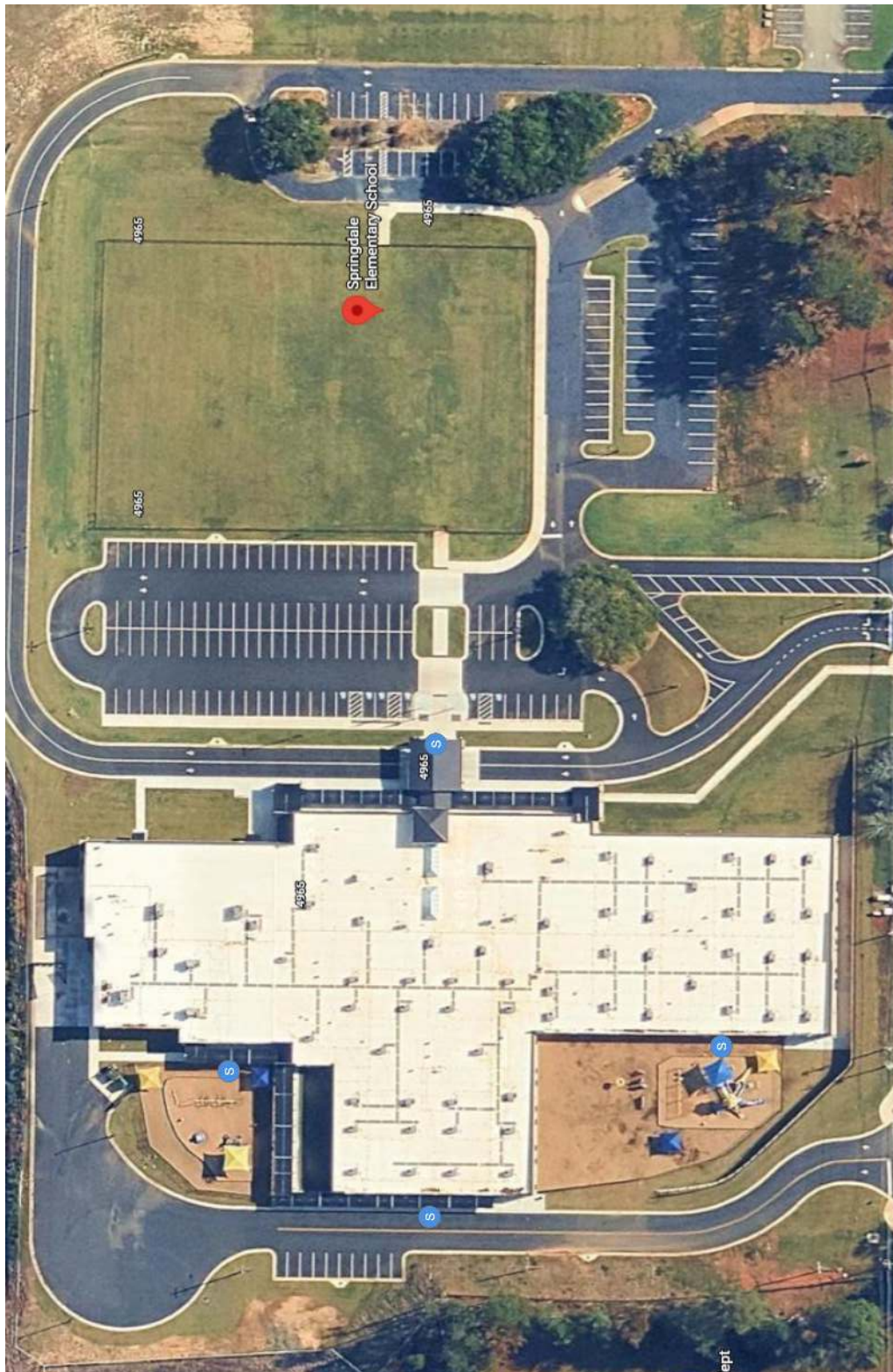


Howard MS



# MAP OF DESIGN

Springdale ES



# MAP OF DESIGN

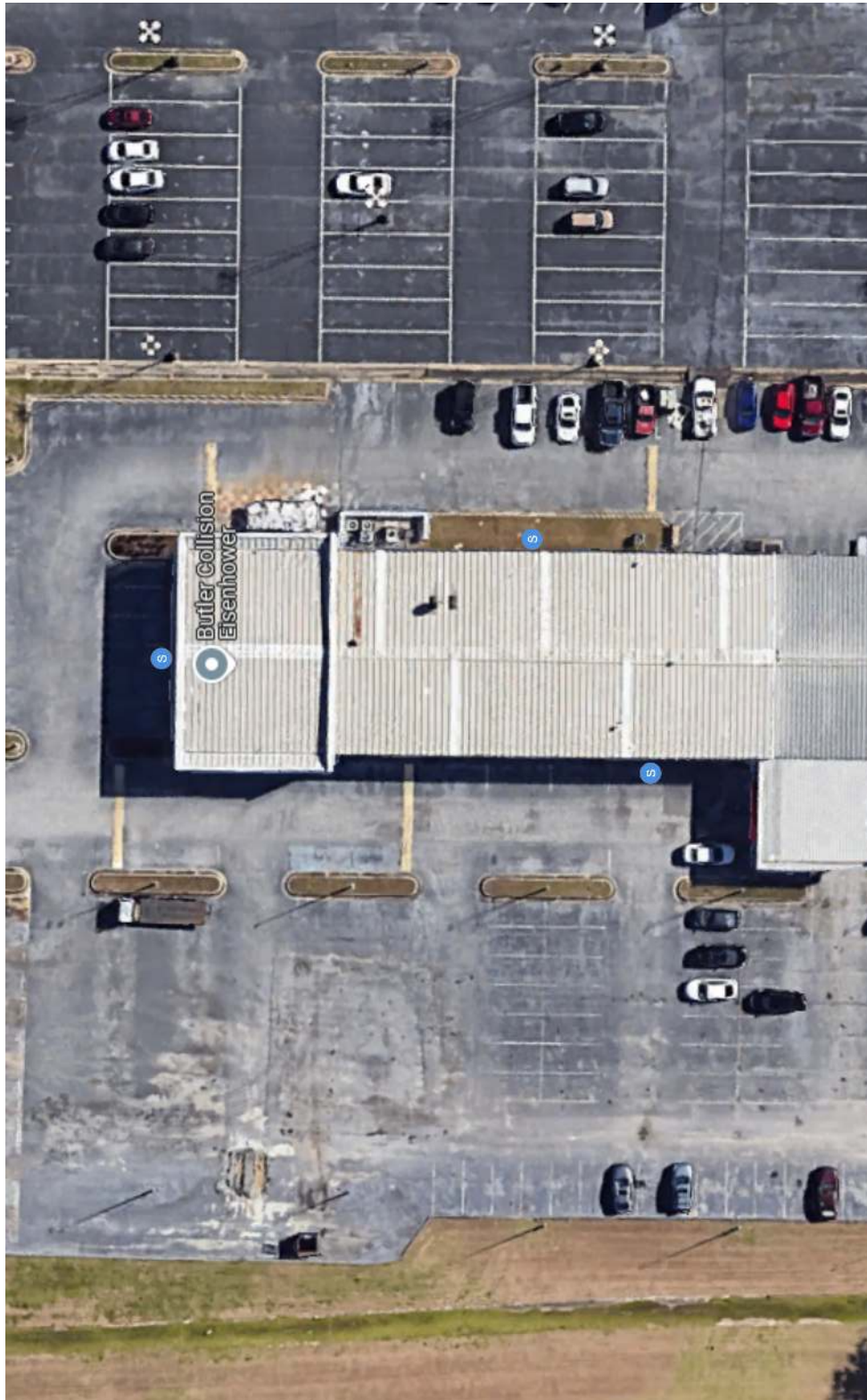


John H Heard ES



# MAP OF DESIGN

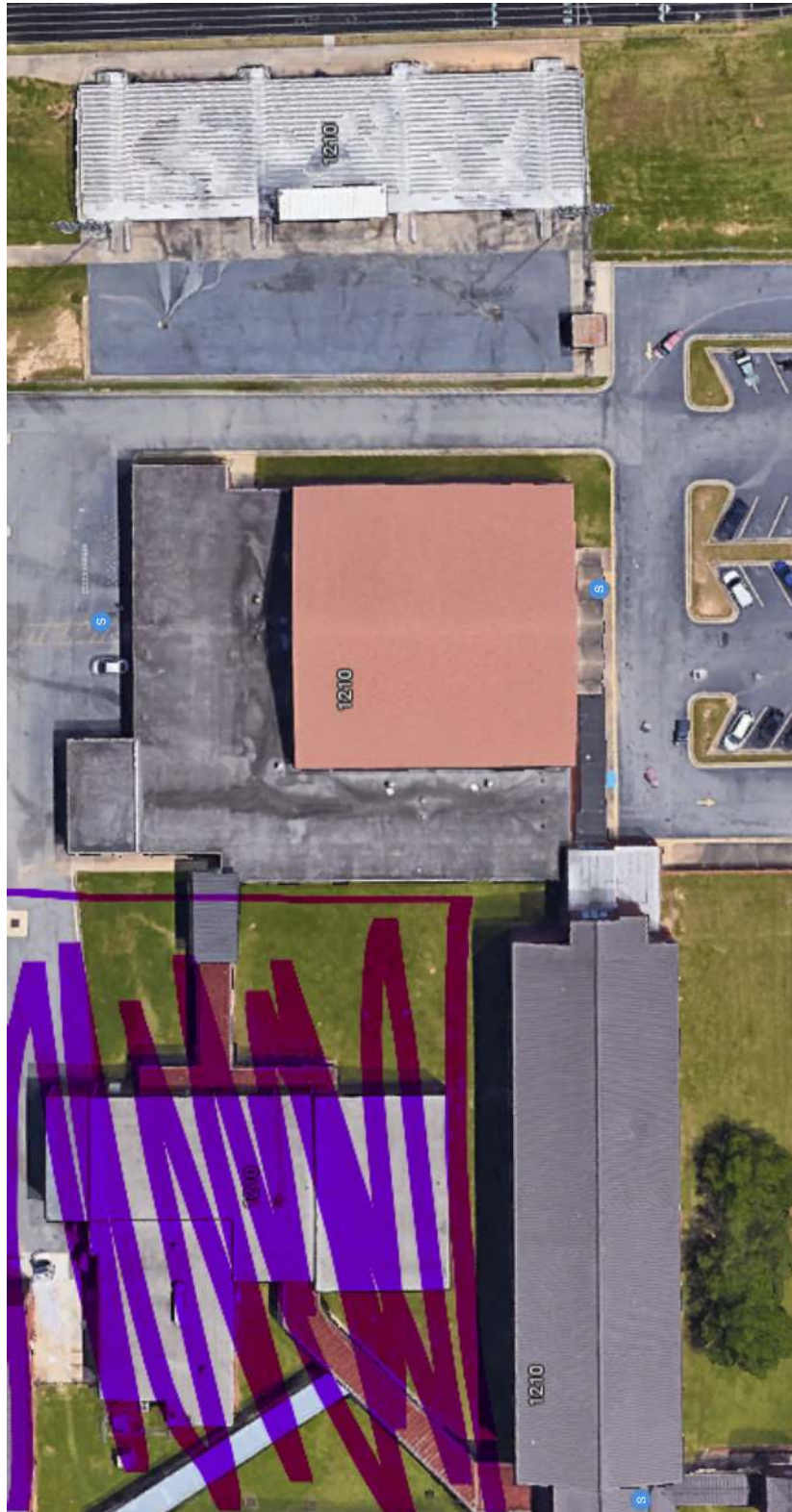
Butler Collision Eisenhower



# MAP OF DESIGN



Thompson





# MAP OF DESIGN



## Howard High - Auditorium

### Howard High - First Floor Plan

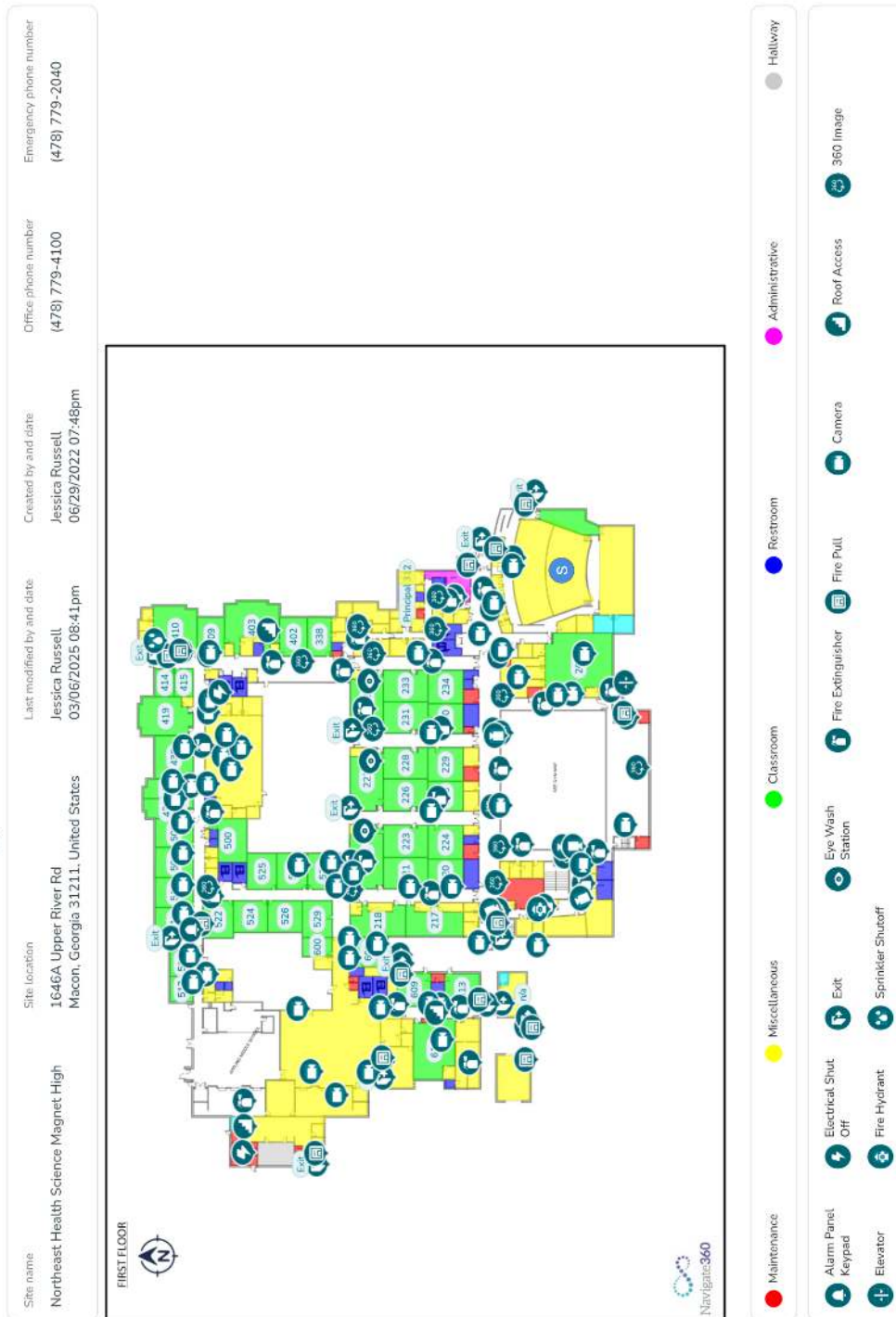


# MAP OF DESIGN



## Northeast Health Science - Auditorium

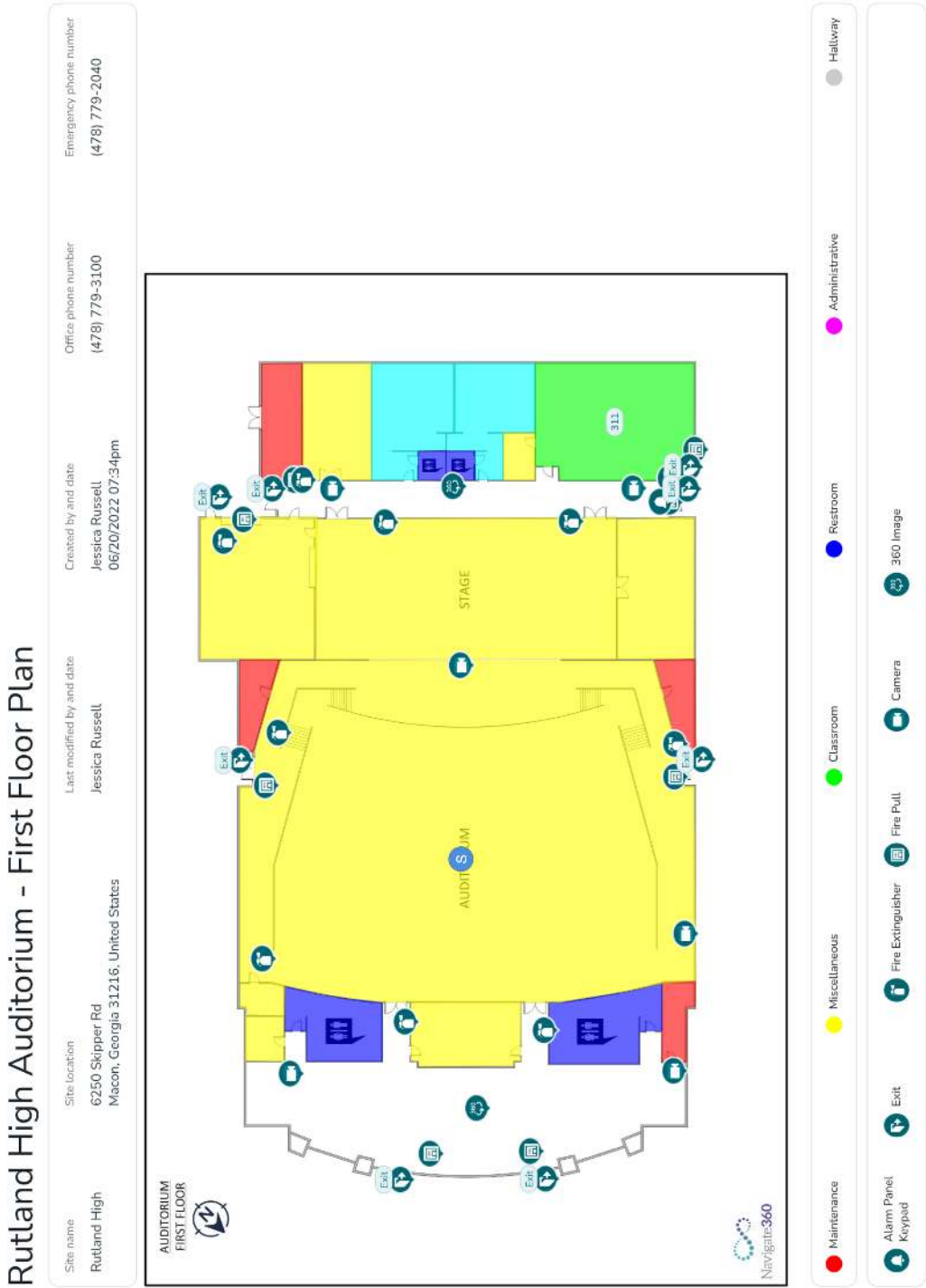
### Northeast Health & Science High - First Floor



# MAP OF DESIGN



Rutland High - Auditorium

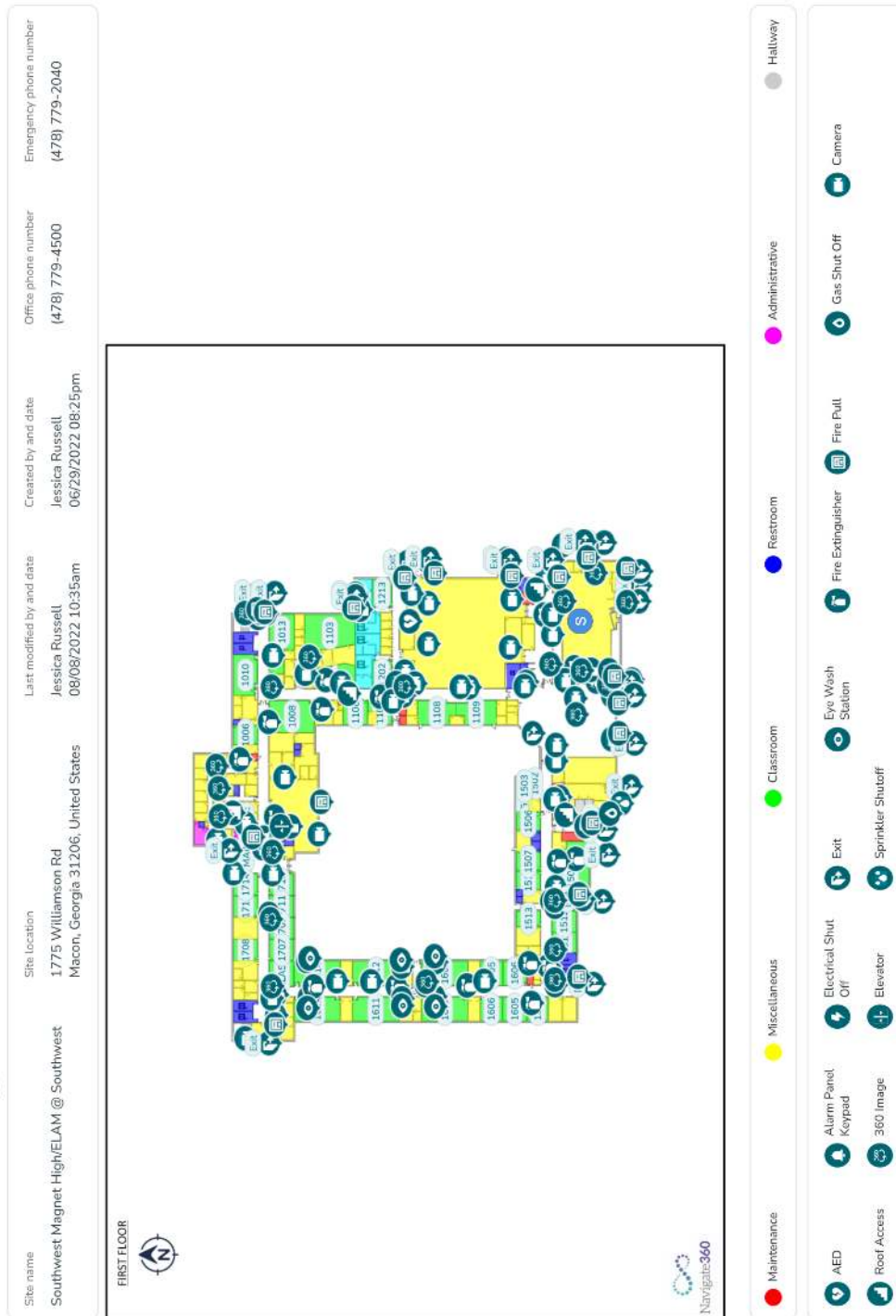


# MAP OF DESIGN



## Southwest Magnet - Auditorium

### Southwest Magnet HS/ELAM - First Floor

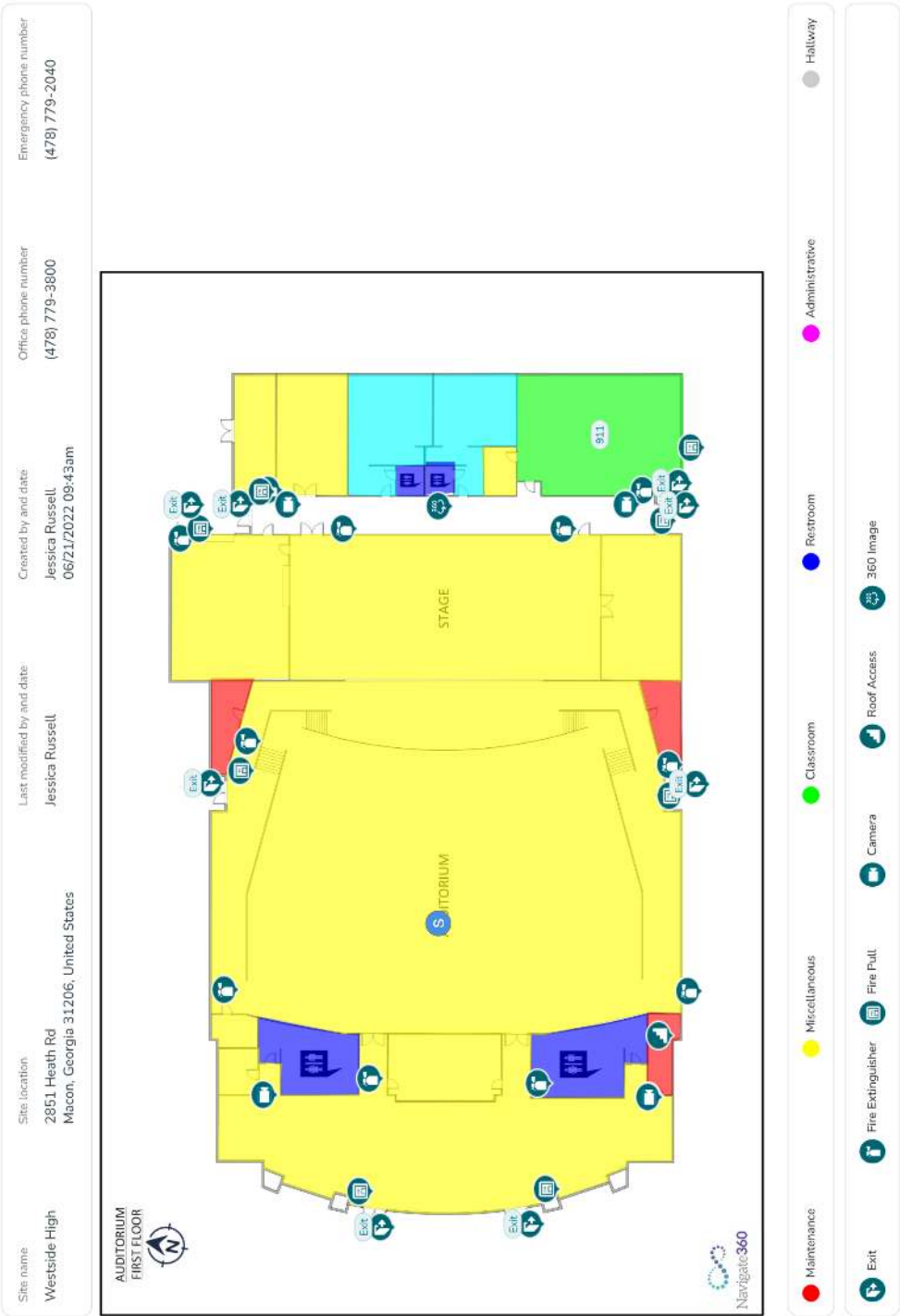


# MAP OF DESIGN



Westside High - Auditorium

## Westside High Auditorium - First Floor Plan



# PRICING PROPOSAL



Pricing Valid for 90 Days - August 28, 2025

## Bibb County Public Schools - GA, Bibb CSD, SAFE Extender addition v6

|                                  |          |               |
|----------------------------------|----------|---------------|
| Classroom Equipment              |          | \$413,375.20  |
| Services                         |          | \$239,960.00  |
|                                  |          | <hr/>         |
|                                  | Discount | (\$19,824.00) |
|                                  | Taxes    | \$0.00        |
|                                  | Shipping | \$5,435.20    |
|                                  |          | <hr/>         |
| Bibb County Public Schools Price |          | \$638,946.40  |

By sending in a Purchase Order in response to this proposal, the customer is agreeing to the Audio Enhancement terms and conditions which can be viewed at [Audioenhancement.com/terms](https://audioenhancement.com/terms).

Audio Enhancement will invoice equipment at the time of shipment with payment due within terms. Services completed by Audio Enhancement will be invoiced upon substantial completion with payment due within terms.

If there are any questions about this process, please reach out to our Receivables Team – [receivables@audioenhancement.com](mailto:receivables@audioenhancement.com)

**\*\*\*Audio Enhancement will not be responsible for removal of existing equipment and cabling.\*\*\***

# DETAILED BILL OF MATERIALS



Quote 101733

## BoM 1

| Part#     | Product Name                                                                      | Qty | Unit Price | Total        |
|-----------|-----------------------------------------------------------------------------------|-----|------------|--------------|
|           | <b>Category : Classroom Equipment</b>                                             |     |            |              |
|           | <b>System : SAFE Extender</b>                                                     |     |            |              |
| PA-0086   | Outdoor Enclosure for MS Devices                                                  | 181 | \$248.81   | \$45,034.61  |
| AM-3253.P | MS-775 Network Interface for SAFE Alert Extender with Programming (Requires PoE+) | 181 | \$1,147.53 | \$207,702.93 |
|           | <b>Miscellaneous</b>                                                              |     |            |              |
| PA-0086   | Outdoor Enclosure for MS Devices                                                  | 99  | \$248.81   | \$24,632.19  |
| AM-3253.P | MS-775 Network Interface for SAFE Alert Extender with Programming (Requires PoE+) | 99  | \$1,147.53 | \$113,605.47 |
|           | <b>Category : Services</b>                                                        |     |            |              |
|           | <b>System : SAFE Extender</b>                                                     |     |            |              |
| SE-0039   | Installation of Network Drop                                                      | 181 | \$250.00   | \$45,250.00  |
| SE-0039   | Installation of Network Drop                                                      | 99  | \$250.00   | \$24,750.00  |
| SE-0073   | Project Management Services                                                       | 28  | \$120.00   | \$3,360.00   |

# DETAILED BILL OF MATERIALS



Quote **101733**

## Additional BOM Items

| Part#    | Product Name                          | Qty   | Unit Price | Total        |
|----------|---------------------------------------|-------|------------|--------------|
|          | <b>Category : Classroom Equipment</b> |       |            |              |
| AC-0028  | CAT6 Cable, Plenum, Blue 23AWG        | 56000 | \$0.40     | \$22,400.00  |
|          | <b>Category : Services</b>            |       |            |              |
| SE-0037  | Installation of 2-Way Intercom System | 280   | \$453.00   | \$126,840.00 |
| SE-0025  | Travel Services                       | 1     | \$1,650.00 | \$1,650.00   |
| SE-0083. | Install Supply Kit                    | 280   | \$65.00    | \$18,200.00  |
| SE-0032  | Inspection & Commissioning            | 181   | \$110.00   | \$19,910.00  |

# STATEMENT OF FEATURES



## Project Information

### Project Summary \*

GA, Bibb CSD, SAFE Extender addition

### Request design team to design your school? \*

Yes

### When do you need the design completed by?

5/16

### Will this project be using a Contract? \*

No

### Will Audio Enhancement be Installing? \*

Yes

### Does this project utilize Davis Bacon rates or Prevailing Wage?

No

### Site Status at Any Point During Implementation \*

None of the above

### Are there any drawings or specifications we are required to meet for this project? \*

No

### Are we reusing existing intercom speakers?

No

### Will Audio Enhancement be Commissioning?

Yes