

BIBB COUNTY SCHOOL DISTRICT

Garbage and Recycling Service

RFP 23-054

June 13, 2023

SUBMITTED BY

WM Macon Office

GA Waste Systems, LLC

A Proven Partner to Middle GA

CONTACT

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Public Sector Services Manager

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Waste Management is your partner for environmental service and solutions whose people **go above and beyond** to **serve and solve** every challenge **the right way**.

Data contained in this proposal represents the most recently published information for Waste Management's wholly owned operations, unless otherwise indicated.



| COMPANY BACKGROUND

Our Company History: Leading the Path to a More Sustainable Future

Through the hard work, innovation, and steadfast dedication of our employees, Waste Management has been the recognized leader in the environmental services industry for over 50 years. During this time, we have partnered with countless customers to implement innovative programs and services that have shaped the solid waste and recycling industry in North America. Key highlights of our history include:



BORN OUT OF A DESIRE TO SERVE COMMUNITY

1968: The original Waste Management, Inc. begins operations, bringing together numerous solid waste companies, including some founded in the late 1880s.



A PIONEER FOR THE ENVIRONMENT

1980s: Waste Management pioneers recycling programs in communities throughout North America. Curbside recycling services begin in many neighborhoods and Waste Management begins to build robust collection, materials recovery, and materials marketing infrastructures to ensure that more of our waste finds second life.

BREAKTHROUGH TECHNOLOGY

1990s: Waste Management refines recycling processing facilities by introducing single-stream recycling that allows for the customer convenience of "all-in-one" cart-based recycling collection.

REDUCING OUR CARBON FOOTPRINT

2007: Waste Management begins transitioning to collection vehicles that run on cleaner fuels, setting a goal to reduce fleet emissions by 15% by 2020. The goal is achieved in just four years and by 2018 we reduced fleet emissions 30% with the largest heavy-duty natural gas truck fleet in North America.



CLOSING THE LOOP



2009: Our first renewable energy facility opens at our Altamont, CA Landfill, giving Waste Management technology to produce renewable natural gas (RNG) that can be used as transportation fuel from biogas, a gaseous product from the decomposition of organic matter at our landfills. Today, Waste Management has 5 RNG production facilities and nearly a third of our natural gas fleet runs on RNG fuel.

THE CROWN JEWEL OF SUSTAINABLE SPORT

2010: Waste Management begins sponsorship of the Phoenix Open golf tournament. The Waste Management Phoenix Open (WMPO) soon evolves into the premier showcase for environmental best practices and innovation in sustainable sport. The WMPO annually achieves Zero Waste status beginning in 2012 and has earned the nickname "The Greenest Show on Grass."



TURNING FOOD INTO ENERGY



2011: Committed to finding innovative solutions to find a next use for all types of waste, Waste Management opens our first Centralized Organic Recycling equipment (CORG®) patented system, which uses food waste to generate renewable, green energy. Waste Management now operates 4 CORG facilities, with more under development. Each ton of processed food waste can power between eight and 10 homes.

EDUCATING TO RECYCLE RIGHT

2013: The industry's first comprehensive, turn-key recycling education campaign is launched. Recycle Right promotes recycling by simplifying guidelines and providing resources for recycling today, from the latest technologies to tools that inspire others to recycle. With Recycle Right, everyone is empowered to become a recycling ambassador.

RECYCLE RIGHT



THE WORLD OF RECYCLING CHANGES

2017: China, which had been the world's largest market for mixed paper and plastics, sets aggressive environmental goals that culminate with a plan to eliminate imports of all post-consumer recyclables by 2021. In response, Waste Management works to rebalance commodity values by developing markets here in North America. By 2019, over 60% of our recycled paper and 100% of our processed residential recyclable plastics were marketed to domestic mills while just 3% of recyclables were exported to China.

AIMING HIGHER



2018: Waste Management sets an ambitious new goal to offset four times the greenhouse gas emissions we generate through our operations by 2038. The ambition is supported by two additional goals: reducing fleet emissions by 40% through renewable fuel use in our growing fleet of natural gas vehicles and collecting two million more tons of recycled materials by 2038.

EXPORTING RESPONSIBLY

2019: Responding to the issue of plastic waste in the environment, including marine debris, Waste Management declares that no plastics collected on our residential routes will be sent outside North America, where countries may not be well-equipped to properly handle the materials. Sending plastic to such markets increases the likelihood of more plastics entering rivers, waterways, and oceans.

INVESTING IN THE FUTURE OF RECYCLING

2020: Waste Management opens the "Material Recovery Facility of the Future" - a next generation recycling facility with cutting edge recyclables processing technologies, including optical sorters, advanced screening, and robotics. The new MRF design maximizes outbound quality of recyclable materials while minimizing operating expenses - helping to create more sustainable recycling programs - and serves as the framework for future MRF investments over the next five years.



TODAY, AND BEYOND

Today, Waste Management and our 48,250 employees provide environmental services to nearly 20 million customers across North America. We safely process more than 15 million tons of recyclables and dispose of nearly 100 million tons of waste annually. To handle this volume, Waste Management operates the largest network of recycling facilities (145) and landfills (263).

As Waste Management has grown and evolved, so has our commitment to the environment, our customers, and our employees to make our communities - whether a town, business, or campus - better places to live and work. We do this by doing things the right way, every day, now and into the future.

Waste Management's Commitments and Values

Waste Management provides services to nearly 20 million customers - a big job. But we do it one neighborhood, one business, and one home at a time. This makes us an integral part of every community where we operate. We have a stake in helping to make our communities better places in which to work and live - not just for today, but for the future.

In the simplest terms, our values come down to this: **Do the Right Thing. The Right Way.** This idea sets the standard for our fundamental commitments and core values, guiding our daily actions and decisions.

DRIVEN BY OUR COMMITMENTS, GUIDED BY OUR VALUES

 We're Committed to Our People First The proud, caring and resilient members of the Waste Management family are the foundation for our success. We commit to taking care of each other, our customers, our communities and the environment.	 We're Committed to Success with Integrity Our success is based not only on the results we achieve, but how we achieve them. We commit to being accountable, honest, trustworthy, ethical and compliant in all we do.	 We Value Inclusion & Diversity We embrace and cultivate respect, trust, open communications and diversity of thought and people.
 We Value Our Customers We place our customers at the center of what we do and aspire to delight them every day.	 We Value Safety We have zero tolerance for unsafe actions and conditions and make safety a core value without compromise.	 We Value Our Environment We are responsible stewards of the environment and champions for sustainability.

Project Management Team & Recommendations

Project Management Team, Page 3 RFP Section 1

Jeff Turner, Senior District Manager, role and responsibility is as follows:
Strategic oversee the entire project with the Bibb County School District

Casimer Babula, Operations Manager, role and responsibility is as follows: Oversee all day-to-day operations of the contract, communicate and motivate the entire "Team" to achieve the program goals as proposed, utilize the available tools and assets to the fullest potential to provide good service, plan for contingences in case of emergencies, act as the environmental health and safety manager, ensure that our employees, subcontractors, and customers are environmentally sensitive and safe according to Federal, State, and local guidelines, be sure the trucks and drivers operate safely, and ensure operating hours for the School District are adhered to.

Jacqueline Snyder-Knight, Sales Coordinator & Steve Edwards, Public Services Manager, role and responsibilities are as follows: Serve as Primary Contacts for the Schools, communicate to the Project Team on a daily basis, troubleshoot if issues or problems arise, ensure contract compliance at all times, communicate with School Staff on obstacles, ensure correct invoicing and reporting requirements are met.



| PROPOSAL REQUIREMENTS (PAGE 7 RFP)

5.1 Answer, Recyclables will be taken to a recycling transfer station and dumped on the floor located at 4921 Interstate Drive, Macon, GA 31201. The recyclables will be trans-loaded and processed in a facility in Milledgeville, GA by Attaway Recycling, LLC.

5.1.1 Answer, Aluminum Cans, WM will allow schools to insert clear plastic bags of Aluminum cans from various vending machines and food and beverage services at the at the schools to be included into the cardboard front end container for recycling. The schools supply the plastic bags, and they must only contain Aluminum cans. Since we use a third party for recycling processing and the recycling commodities market is down, the processor could discontinue mixing the Aluminum Can, Plastic PET Bottles, Metal Cans, and Mixed Paper in with the Cardboard front end load container with a 30-day notice. The Cardboard would continue to be recycled.

5.1.2 Answer, Plastic bottles PET, WM will allow schools to insert clear plastic bags of Plastic bottles PET from vending machines to be included into the cardboard front end container for recycling. The schools supply the plastic bags, and they must only contain Plastic PET bottles. Since we use a third party for recycling processing and the recycling commodities market is down, the processor could discontinue mixing the Aluminum Can, Plastic PET Bottles, Metal Cans, and Mixed Paper in with the Cardboard front end load container with a 30-day notice. The Cardboard would continue to be recycled.

5.1.3 Answer, Cardboard will be on a set schedule using front-end load service through our current subcontractor. Cardboard boxes must be broken down before inserting into the dumpster. Cardboard is the largest by volume recyclable item generated by the schools.

5.1.4 Answer, Polystyrene Items, due to the decline of the recycling market, we will not be able to recycle the Polystyrene items. WM is unaware of any processor that accepts this material. However, we may be able to include this item in the future once the processors begin to accept this material again.

5.1.5 Answer, Metal Cans, WM will allow schools to insert clear plastic bags of Metal cans from food and beverage services to be included into the cardboard front end container for recycling. The schools supply the plastic bags, and they must only contain Metal cans. Since we use a third party for recycling processing and the recycling commodities market is down, the processor could discontinue mixing the Aluminum Can, Plastic PET Bottles, Metal Cans, and Mixed Paper in with the Cardboard front end load container with a 30-day notice. The Cardboard would continue to be recycled.

5.1.5 Answer, Mixed Paper, WM will allow schools to insert clear plastic bags of Mixed Paper to be included into the cardboard front end container for recycling. The schools supply the plastic bags, and they must only contain Mixed Paper. Since we use a third party for recycling processing and the recycling commodities market is down, the processor could discontinue mixing the Aluminum Can, Plastic PET Bottles, Metal Cans, and Mixed Paper in with the Cardboard front end load container with a 30-day notice. The Cardboard would continue to be recycled.

5.2 Answer, WM is your current provider for these services, and we will continue to provide garbage and cardboard recycling services with the current equipment, trucks, and drivers. If there is contamination in the plastic bags of Aluminum, PET Bottles, Metal Cans, and Mixed Paper, we have to discontinue the program because we don't want to run the risk of contaminating the cardboard.

5.3 Answer, WM offers residential garbage and recycling service, commercial front end load garbage and recycling service, roll off services for construction and demolition, compactor services, landfill services, and special event services.

5.4 Answer, In Georgia, WM provides cardboard front-end load recycling services only to some school districts. Because on the high contamination rates, cost, and limited school board staffing, there is not a separate program for Aluminum, Plastics, Polystyrene, Metal Cans, and Mixed Paper. However, there are some schools at the middle school and high school level that have implemented their own program to include these items (student & teacher) whereby WM supplied the containers and students took the materials to a drop off center in their community.

5.5 Answer, WM will provide existing front-end load containers for garbage and cardboard recycling service. For the schools that desire to participate in a separate school/teacher driven recycling program, WM will provide 95-gallon recycling carts. In addition, WM will also provide the schools with recycling boxes for the source location for the program.

5.6 Answer, WM can provide scale tickets with weights to Bibb staff collected from the schools.

5.7 Answer, there is no profit sharing programs because the Recycling Market is upside down, and recycling processing costs have skyrocketed to almost \$100 per ton.

5.8 Answer, at this time, we can only recycle the cardboard, Aluminum, Plastics #1-#3, Metal Cans, and Mixed Paper. Due to the decline of the recycling market, we will not be able to recycle the Polystyrene items. We may be able to include this item in the future once the processors begin to accept this material. Since we use a third party for recycling processing and the recycling commodities market is down, the processor could discontinue mixing the Aluminum Can, Plastic PET Bottles, Metal Cans, and Mixed Paper in with the Cardboard front end load container with a 30-day notice. The Cardboard would continue to be recycled.

5.9 Answer, WM cannot provide any resources other than educational resources as included in the RFP found in Section 5.

5.10 Answer, Bibb County Schools already receives invoices from WM. If you desire WM to alter them, we can. WM can provide additional reports as specified by Bibb County School District.

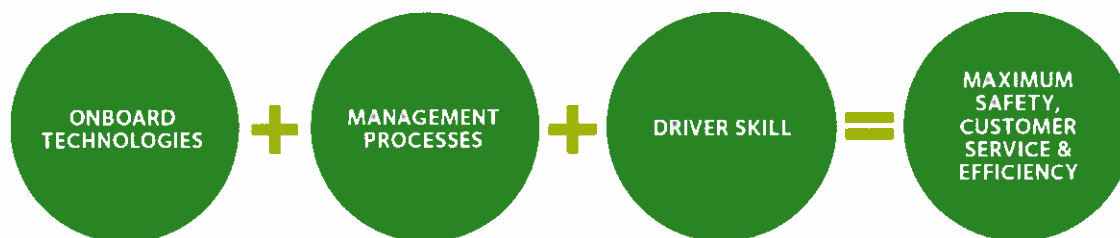
5.11 Answer, please see the following pages how we document daily arrivals and departures from BCSD.

Daily Arrivals and Departures Bibb County School District

Industry-Leading Onboard Technology for the County School District

The Power of Our People and Technology

Through our comprehensive operations framework, Service Delivery Optimization (SDO), we harmonize the technology used onboard our trucks with our logistics management processes, and the skills of our drivers. With technology, processes and people working in sync, we are able to maximize safety, customer service, and efficiency while collecting for Bibb County School routes.



Onboard Computing System Provides Real-Time Driver Feedback

Our fleet of trucks for the County is equipped with our onboard computing system (OCS), which enhances communication between our operations and customer service teams. OCS replaced paper route books with electronic route sheets that are updated in real time. Collection drivers see all stops and service tickets on their touch screens, which can be updated remotely and in actual time by our route managers and dispatchers. Drivers use their OCS to log completion of each service performed.



OCS is also a key tool for noting and communicating route exceptions such as blocked containers, extras, and contamination. Each exception has a designated code. Drivers log the appropriate code at the time of collection and have the option to add supplementary notes. If OCS becomes unavailable, our drivers use a traditional paper route sheet to perform scheduled collections and manually enter routing exceptions. The primary benefits of OCS are:

- **Service Exceptions:** When a driver encounters a condition that prevents providing service or requires a service beyond emptying a container, such as removing extras and noting contamination, he or she touches the “service exception” button. Drivers can touch the exception

button on the customer order list or from the customer order detail screen, which triggers an "exception" pick list on the display. Drivers touch the role containing the appropriate service exception.

- **Proactive Customer Communication:** Drivers document any issues associated with attempting to service the customer account, including blocked access or ancillary pickups. This allows us to proactively address issues with our customers and prevent inconveniences, such as a missed collection.

Our OCS is complemented by the following industry-leading software and technology for real-time routing and dispatch communication:

Technology	Function	Benefit
eRouteLogistics®	Mapping and routing software system used to develop and modify routes	✓ Considers traffic patterns in the community, vehicle capacity, location of disposal sites, and travel times to create the most efficient routes possible to provide the best value to the customer ✓ Fully integrated with our billing and customer database, Mid-America Systems (MAS), to capture new customers and service changes
Plan Versus Actual (PvA) Technology	Software that plots planned route versus actual route status	✓ Identifies routes that may be running behind typical schedule that customers are accustomed to, enabling Waste Management to proactively redistribute routes to prevent missed or late pickups
Onboard Computer System Dispatch (OCS D)	In-office software connecting dispatch and route management to driver OCS	✓ Route modifications are made in real-time and instantly appear on drivers' tablets so that any potential for service disruption is eliminated ✓ Enables dispatch and managers to electronically assign service tickets and communicate with drivers for immediate customer issue resolution (e.g., blocked container, late set out, etc.)

DriveCam®: Intelligent Dashcam Technology for Safer Collection

DriveCam®, one of the safety innovations onboard our trucks, goes beyond traditional dashcams by pairing machine vision with artificial intelligence to identify risks as they occur on the road and respond to the driver with real-time coaching.

DriveCam is mounted on the windshield of the interior cab with cab-facing and road-facing cameras. When an unsafe condition is detected, such as critical following distance, lane departure, or imminent collision, the device visually and audibly alerts our drivers, providing an opportunity for self-correction.

Additionally, if an event is detected, video data is sent to Waste Management route managers for follow up performance coaching with the driver. Recorded events also help us appreciate the many times that our drivers avoid collisions through using proper defensive driving techniques. We believe our investment in DriveCam has contributed to reducing our reported vehicle accidents by almost 80 percent since 2005.



Extra Eyes on Your Roads

Waste Management drivers can manually trigger recording of video on the DriveCam in the event they witness an emergency situation or suspicious activity.

Technology at Work for Bibb

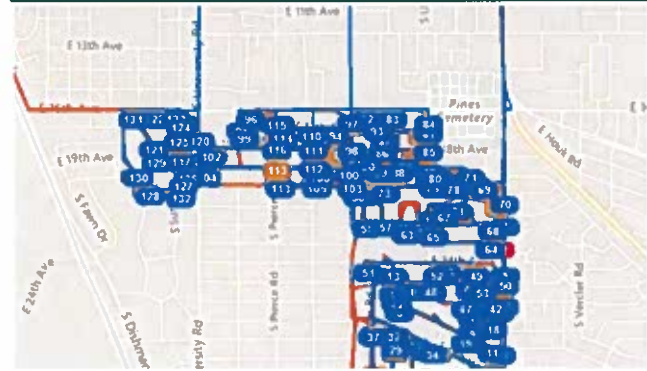
Clearly documenting route exceptions



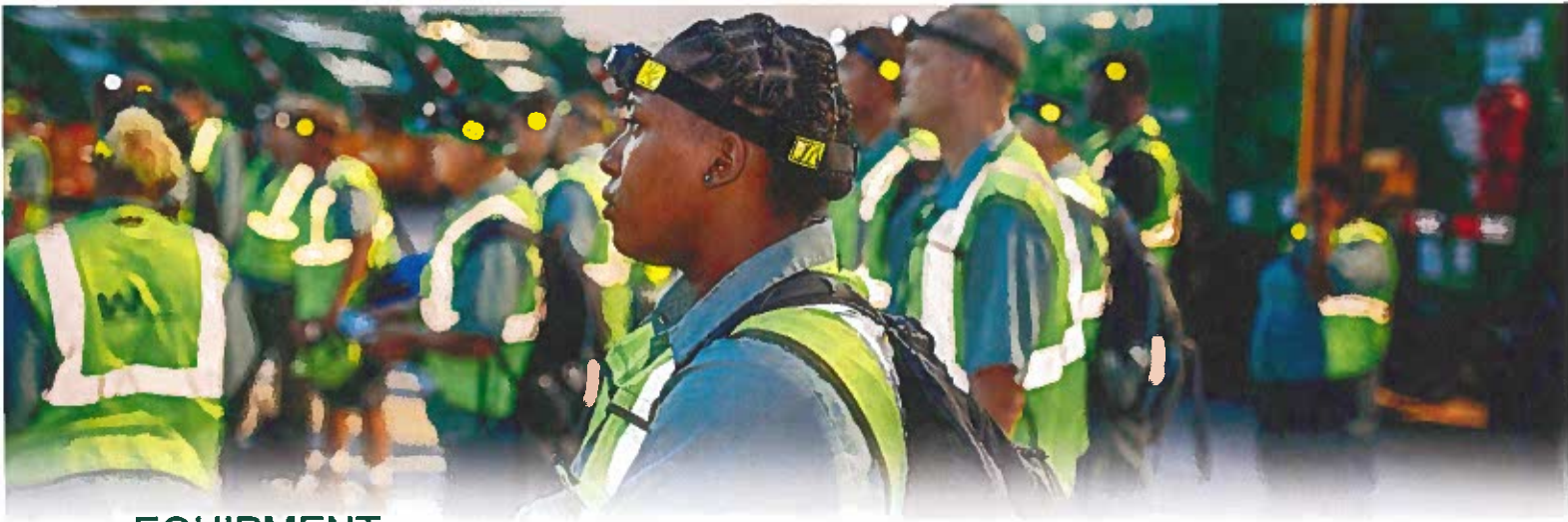
Among its many benefits, Onboard Computing is a key tool for noting and communicating route exceptions such as “no can out,” blocked containers, extras and contamination.

Each exception has a designated code. Drivers log the appropriate code at the time of collection and also have the option to add supplementary notes and photo images. This documentation is often shared with customers to help facilitate resolutions and confirm service delivery.

Addressing unplanned events to maintain on-time collections



In office, dispatch and route management staff proactively address unplanned events with Onboard Computing System Dispatch (OCSO). Traffic can slow a driver on their route. A sick driver's route still needs to be serviced. Route managers and dispatchers can take a portion of a route, or an entire route, divide it up among other trucks, and seamlessly drop those stops onto the other drivers' tablets. This puts the customer first, allowing us to quickly react to all situations.



| EQUIPMENT

Approach & Equipment

Approach

Service will be Monday – Friday 5 days a week. Spreading the service to 5 days a week means we can recover more easily from issues that come up throughout a route day.

Equipment

State-of-the-Art Vehicles with Industry-Leading Technology



Our plan is to use Existing Trucks and Equipment. Trucks will be equipped with Smart Technology for service verification. Our industry-leading onboard technology minimizes the environmental impacts of our collections while maximizing reliability and efficiency. From our advanced onboard computing system that streamlines communication, to our eRouteLogistics® mapping and routing software with real-time GPS, to our onboard digital cameras - a partnership with WM means that the County School District receives the latest advancements in always-evolving industry technology.

Trucks will be fueled by Compressed Natural Gas (CNG) trucks which means less air pollution in and around Bibb Schools.



Waste Management Customer Experience/Service

Whether it is an attentive server at a restaurant, a sales associate who takes the time to help you find the perfect fit, or a cashier who simply gives you a heartfelt smile, a positive customer service experience rarely goes unnoticed. At Waste Management, we believe that those everyday interactions and simple gestures are our best opportunity to provide an exceptional experience for the County.

It is no surprise that our customer service team members play a powerful role in our effort to create interactions that truly “wow” our customers. Waste Management customer service representatives (CSRs) interact with our customers day-in and day-out. Their conversations vary from setting up services for a new customer, resolving a billing question, or answering a recycling question, but in each interaction, their priorities remain constant:

- **Meet our customers' expectations:** Promptly answer our customers' calls, emails, and digital chats and solve their problems at the first point of contact
- **Empower our people:** Provide employees with the tools, training, resources and support necessary to be successful in serving the customer

Our Commitment to Bibb Schools

- Quick resolution of issues
- Ease of integration across communication channels
- Backup customer service centers located throughout the Country in case of an emergency
- Complete customer satisfaction

Our goal is to know more about our customers and how to service them better than anyone else in our industry. How do we do this? By making customers feel well cared for when they interact with Waste Management. This means:

- Creating a welcoming environment
- Taking responsibility for the call and offering a one call resolution.
- Engaging the customer in a two-way conversation
- Managing the customer's account and experience
- Initiating the appropriate action

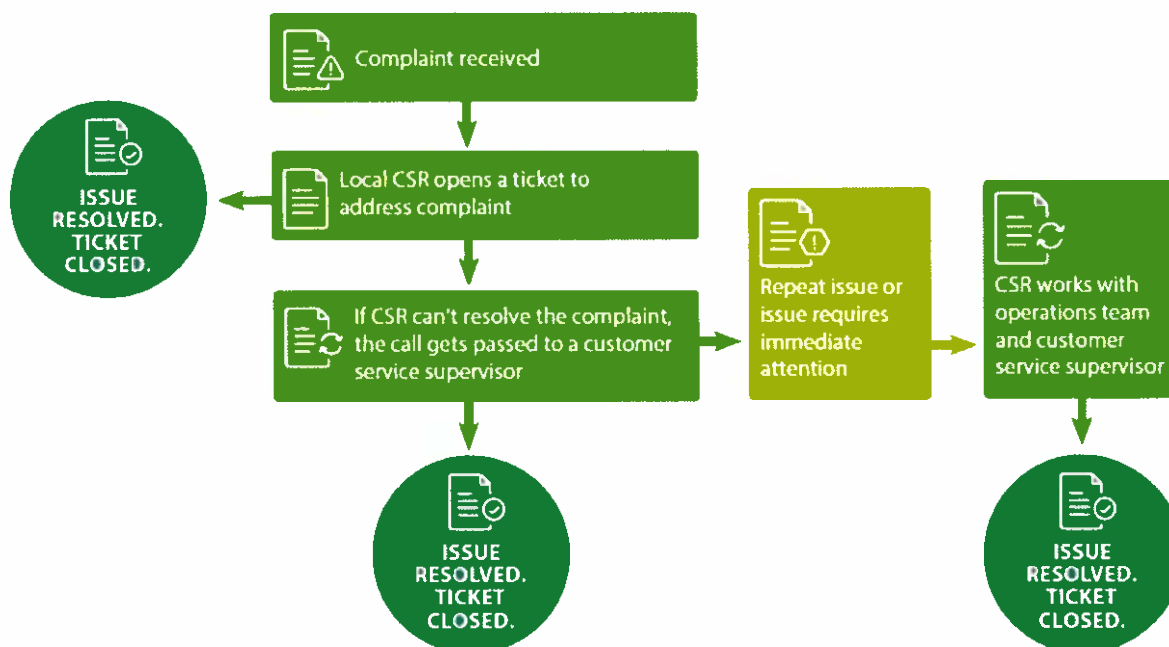
State-of-the-Art Customer Service Center

Excellent customer service begins with good listening, and that is what we strive to provide with our highly trained CSRs. Waste Management's customer service center has friendly, skilled representatives trained in superior customer service handling. Our CSRs are empowered to resolve customer issues on the first

call. We use surveys and feedback to continuously improve our operations. Calls are monitored weekly, and one-on-one feedback sessions are conducted between CSRs and supervisors.

Customer contacts, including requests for service, change of status, change of service, status of service, complaints, and compliments, are tracked through a ticket system. Each ticket is created in an open status and requires closure upon completion of requested action and/or resolution. Local management and their teams are responsible for providing requested service and/or issue resolution and to monitor the status of all tickets for timely service completion.

- If an issue requires immediate attention and/or escalation, an email is also sent to the attention of the operations management team.
- If a repeat issue occurs within two months, a ticket is also opened to alert the operations management team that a recurring problem exists. Waste Management has developed a quality control program that includes performance standards for ticket creation, closure, tracking, and service recovery. Local management is responsible and accountable for these performance standards.



In the event of an outage at our regional customer service center, Waste Management maintains other customer service centers throughout the United States that can support Bibb Schools. Our technology infrastructure allows calls to be rerouted among Waste Management call centers in other regions in the event of an emergency (e.g., power outage, pandemic, natural disaster, etc.), creating system redundancy. The CSRs have access to our Knowledge Management Tool, "Green Pages," and can assist Bibb Schools at all times with customer-specific information.

Manage Your Account Quickly and Securely with All-New My WM Mobile App

Waste Management has launched the all-new My WM Mobile App, empowering you to enjoy a customizable experience throughout every stage of their service journey. The mobile app introduces a modern design and a variety of self-service capabilities that allow you to conveniently manage your account in one place. To guarantee security, the app was built with the latest technology that enables facial recognition and fingerprint login.

With the My WM Mobile App, Macon-Bibb Schools can:

- View and manage service schedules and the ability to request services
- Receive a heads-up on expected service dates
- Follow roll off hauling trucks in real time, allowing adequate time to prepare for service
- For a video tour of the new app, visit www.wm.com/us/en/my-wm-mobile-app. The My WM Mobile App is available for either iOS (iTunes App Store) or Android (Google Play).





Public Education Materials

With Waste Management, we will provide educational pieces toward your new recycling collection program ideas. Education efforts and outreach materials samples are included below on the next pages.



Did you know recycling just one aluminum can saves enough energy to:



Run a TV for two hours?



Power a 14-watt CFL bulb for 20 hours?



Power a computer for three hours?

When you think of the difference just one person could make, imagine the positive impact whole communities could have by recycling.

Give This Paper A Future!

This isn't this piece of paper's first rodeo. It's been recycled before, and it can be recycled again. So do your part.

Check out these other items that got a chance at a second career.



That bottle in your cup holder today could become a park bench or even filling for a parka one day.



Recycle that newspaper today, and it could return to your home in the form of a cereal box.



Recycle that aluminum can today, and it could be back on the shelf as a new one in just 60 days!



And this piece of paper? Recycle it today, and who knows what story it might tell later.

About WM:

We partner with our customers and communities to manage and reduce waste from collection to disposal while recovering valuable resources and creating clean, renewable energy.

To learn more, visit wm.com/recyclerright



**It's Time To
Rethink Recycling.
Recycle Right
Every Day.**

**RECYCLE
RIGHT**



WM

You Have The Power! Ever wonder, "Why recycle?"

Sure, it's good for the environment, but there's more to it than that. Every day we encounter hundreds of recyclable items. By recycling properly, we can save tons of raw materials, which in turn can save time, energy and expense.

Recycle Right

Thanks to WM's advanced processing technologies, it's easier than ever to recycle. Simply put all your recyclables loose into your recycling container—don't bag your recyclables and please don't include loose plastic bags. Roll your recycling cart to the curb and WM takes it from there. Your recyclables go to the Materials Recovery Facility (MRF) where they are sorted and baled for use by manufacturers.

Quality Is Key

Keeping your recyclable material clean, dry and loose in your container—free from contamination—is the best thing you can do to help ensure the materials you recycle today go on to have a useful second life.

RECYCLE RIGHT

To learn more,
visit wm.com/recycleright

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Let's Get Back To The Basics Of Recycling

Remember these three simple
rules each time you recycle:



Recycle clean bottles, cans,
paper and cardboard.



Keep food and
liquid out of your
recycling.



No loose plastic
bags and no bagged
recyclables.

Always Recycle



Plastic Bottles & Containers



Paper



Food & Beverage Cans



Flattened Cardboard
& Paperboard

Do Not Include In Your Mixed Recycling Container



NO Food or Liquids



NO Loose Plastic Bags,
Bagged Recyclables or Film
Empty recyclables directly into
your bin.



NO Foam Cups & Containers



NO Batteries
Check local drop-off programs
for proper disposal



NO Green Waste



NO Clothing, Furniture
& Carpet



NO Glass Bottles & Containers



| PAST PERFORMANCE REFERENCES

We Are Committed to Our Customer Partnerships

Customer Name	Hall County BOE
Telephone Number	770 534-1291 x10100
Contact Name	Kimberly Lee
Email Address	Kimberly.Lee@Hallco.org

Customer Name	Gwinnett County BOE
Telephone Number	678 226-7200
Contact Name	Mandy Bennett
Email Address	Mandy.Bennett@gcpsk12.org

Customer Name	Cobb County BOE
Telephone Number	770 426-3383
Contact Name	Tyler Lovelace
Email Address	Tyler.Lovelace@cobbk12.org



ATTACHMENT A
Certification Letter

(Form must be completed and returned with bid.)

I certify that I have read and understand the terms and conditions herein. I further state that I am and/or my company is capable, able to, and will provide the requested product(s) and/or service(s) described herein. I am the owner or agent of the company stated below and am authorized and empowered to contract. By my signature on this RFQ, I/we guarantee and certify that all items included in my bid meet or exceed specifications.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a bid for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of State and Federal Law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of this RFQ and certify that I am authorized to sign this bid for the Contractor.

SUBMITTED BY Michael J. Holbrook DATE May 16, 2023

TITLE Area Director Public Sector Services EMAIL: mholbroo@wm.com

COMPANY NAME Georgia Waste Systems, LLC

ADDRESS 2201 Trade Drive CITY Macon ST GA ZIP 31217

TELEPHONE NUMBER 478.405.5000 FAX NUMBER N/A

COMPANY WEBSITE www.wm.com

SIGNATURE 

DO YOU ACCEPT VISA? Yes

ADDITIONAL FEE IF PAYMENT MADE WITH VISA:



ATTACHMENT B

Contractor Affidavit under O.C.G.A. § 13-10-91(b)(1)

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of Bibb County School District has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

102444

02/22/2008

Federal Work Authorization User Identification Number

Date of Authorization

Georgia Waste Systems, LLC

Garbage and Recycling Services

Name of Contractor

Name of Project

Bibb County Public Schools

Name of Public Employer

I hereby declare under penalty of perjury that the foregoing is true and correct.

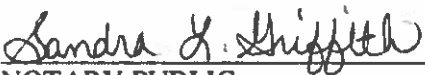
Executed on May, 16, 2023 in Winston-Salem (city), NC (state)


Signature of Authorized Officer or Agent

Michael J. Holbrook, Area Director Public Sector solutions

Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME
ON THIS THE 16th DAY OF May, 2023.


NOTARY PUBLIC

My Commission Expires:

Notary Public, North Carolina
County of Davidson
Sandra L. Griffith
My Commission Expires <u>2/20/2025</u>



ATTACHMENT C

Certificate Regarding Debarment, Suspension, Ineligibility

(Form must be completed and returned with bid.)

The Bibb County School District is a recipient of Federal monies. As such we require that participating vendors not be debarred, suspended, ineligible or excluded from doing business with the Federal government or any agency thereof.

The prospective participant certifies, by submission of the bid, that neither it, nor its principals, is presently debarred, suspended, proposed for debarment, declared ineligible, or excluded from participation in this transaction by any Federal department or agency.

Georgia Waste Systems, LLC

Organization Name

Michael J. Holbrook, Area Director Public Sector Solutions

Name(s) and Title(s) of Authorized Representative(s)

Signature(s)

May 16, 2023

Date



ATTACHMENT D

Non-Collusion Affidavit

(Form must be completed and returned with bid.)

Bibb County Board of Education, Macon GA 31208

I state that I am Area Director Public Sector Services of Georgia Waste Systems, LLC
Title Name of Company

And that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the price(s) and the amount of this bid and I state that this bid is made in good faith.

I state that:

1. The price(s) and amounts of this bid have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder, or potential bidder; neither the approximate price(s) have been disclosed nor will they be disclosed before bid opening to any other contractor, bidder or potential bidder.
2. No attempt has been made or will be made to induce any firm or person to refrain from bidding on this contract, or to submit a bid higher than this bid, or to submit any intentionally high or noncompetitive bid or other form of complimentary bid.

Georgia Waste Systems, LLC, its affiliates, subsidiaries, officers,
Name of Company

Directors and employees are not currently under investigation by any government agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract.

I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the Bibb County Board of Education of the true facts relating to submission of bids for this contract.

Michael J. Holbrook
Name/Date

Area Director Public Sector Solutions
Title or Position


Signature



Attachment E
OFFEROR AFFIRMATION FORM:

Company Name: Georgia Waste Systems, LLC
RFI Name: Garbage and Recycling Services
RFI Number: 23-054

After careful examination of the solicitation document in its entirety, RFP 23-054 Response and any addendum(s) issued, the undersigned proposes to satisfy all requirements in accordance with said documents.

For Consideration of this proposal, the undersigned hereby affirms that:

1. He/She is a duly authorized official of the offeror.
2. NO changes were made to the original RFI document,
3. The proposal is being submitted on behalf of the offeror in accordance with any terms and conditions set forth in this document.
4. The offeror will accept any awards made to it as a result of the proposal submitted here in for a minimum of one hundred and twenty (120) days following the date of submission.
5. The offeror will accept the terms and conditions set forth in the contract template attached here to. However, WM reserves right to negotiate a successful contract of mutual benefit.

If notified in writing by mail or delivery of the acceptance of the award, the undersigned agrees to furnish and deliver to the assigned procurement professional within five (5) days of the request, a certification of insurance indicating the coverage specified within this solicitation.

A contract shall be established which will set forth the terms of this agreement. The contract shall be interpreted, constructed, and give effect in all respects according to the laws of the State of Georgia.

Nondiscrimination in Employment: We, the supplier of goods, materials, equipment and services covered by this bid or contract, have not discriminated in the employment, in any way, against any person or person, or refused to continue the employment of any person or persons on account of their race, color, sex, religion, national origin, marital status, sexual orientation, age, or disability.

Respectfully Submitted,

Company Name Georgia Waste Systems, LLC

Authorized Official Name

Michael J. Holbrook

Title: Area Director Public Sector Services



Signature

Date: May 16, 2023

E-mail Address: mholbroo@wm.com

The legal name of the bidder is:
Georgia Waste Systems, LLC

PLEASE PRINT OR TYPE RESPONSE



Attachment F
CERTIFICATE OF NON-COLLUSION

By responding to this solicitation, the supplier understands and agrees to the following:

That the submitted response constitutes an offer, which when accepted in writing by the State Entity, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the undersigned and the State Entity; and

That the supplier has read the specifications and requirements shown or referenced in the solicitation and that the supplier's response is made in accordance with the provisions of such specifications and requirements except as expressly stated otherwise in the supplier's response; and

That the supplier guarantees and certifies that all items included in the supplier's response meet or exceed any and all such stated specifications and requirements of the solicitation except as expressly stated otherwise in the supplier's response; and

That, if awarded a contract, the supplier will deliver goods and/or services that meet or exceed the specifications and requirements of the solicitation except as expressly stated otherwise in the supplier's response; and

That the response submitted by the supplier shall be valid and held open for a period of **one hundred and twenty (120) days (or such other time period as identified in the solicitation)** from the final solicitation closing date and that the response may be held open for an additional period of time subject to the supplier's consent; and

That the supplier's response is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. The supplier understands and agrees that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards; and

That the provisions of the Official Code of Georgia Annotated, Sections 45-10-20 et seq. have not been violated and will not be violated in any respect.

DO NOT MODIFY THE BID/PROPOSAL CERTIFICATION TERMS IN ANY WAY. THIS FORM MUST BE COMPLETED, SIGNED AND SUBMITTED WITH YOUR RESPONSE.

Contractor's Full Legal Name: (PLEASE TYPE OR PRINT)	Georgia Waste Systems, LLC
Authorized Signature:	
Printed Name and Title of Person Signing:	Michael J. Holbrook, Area Director Public Sector Solutions
Date:	May 16, 2023
Company Address:	2201 Trade Drive Macon, GA 31217
FAX Number:	N/A
Email Address:	mholbroo@wm.com
*This table must be completed in its entirety by the supplier.	



Top 10 Reasons to Stay with WM

- 1 Smart truck technology on-board our trucks
1. Service verification with Pictures for each School
2. Quick Response Times, our office is in Macon-Bibb County
3. WM App., you can get an estimated time of arrival of our truck from our App
4. Sustainability Resources
5. Educational Materials for your Recycling Program
6. Safety & Training of our Team Members
7. Compressed Natural Gas Trucks (better for the Environment)
8. Back up disposal sites and hauling companies in Middle GA
9. No Transition Process



CERTIFICATE OF LIABILITY INSURANCE

1/1/2024

DATE (MM/DD/YYYY)

6/2/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER LOCKTON COMPANIES 3657 BRIARPARK DRIVE, SUITE 700 HOUSTON TX 77042 866-260-3538	CONTACT NAME:	FAX (A/C, No):	
	PHONE (A/C, No, Ext):	E-MAIL ADDRESS:	
INSURED 1300299 WASTE MANAGEMENT HOLDINGS, INC. & ALL AFFILIATED, RELATED & SUBSIDIARY COMPANIES INCLUDING: GEORGIA WASTE SYSTEMS, LLC 2201 TRADE DRIVE MACON GA 31217	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Indemnity Insurance Co of North America		43575
	INSURER B: ACE American Insurance Company		22667
	INSURER C: ACE Fire Underwriters Insurance Company		20702
	INSURER D: ACE Property and Casualty Insurance Company		20699
	INSURER E:		
INSURER F:			

COVERAGES **CERTIFICATE NUMBER:** 19620365 **REVISION NUMBER:** XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ XCU INCLUDED ☒ ISO FORM CG00010413 GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☒ LOC OTHER:	Y	Y	HDO G72955924	1/1/2023	1/1/2024	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000,000 MED EXP (Any one person) \$ XXXXXXXX PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 6,000,000 PRODUCTS - COMP/OP AGG \$ 6,000,000 \$
B	AUTOMOBILE LIABILITY ☒ ANY AUTO ☒ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY ☒ MCS-90	Y	Y	MMT H25575398	1/1/2023	1/1/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$ XXXXXXXX
D	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED RETENTIONS	Y	Y	XEUG27929242 008	1/1/2023	1/1/2024	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$ XXXXXXXX
A B C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	Y N/A	WLR C70311094 (AOS) WLR C70311057 (AZ, CA & MA) SCF C70311136 (WI)	1/1/2023 1/1/2023 1/1/2023	1/1/2024 1/1/2024 1/1/2024	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 3,000,000 E.L. DISEASE - EA EMPLOYEE \$ 3,000,000 E.L. DISEASE - POLICY LIMIT \$ 3,000,000
B	EXCESS AUTO LIABILITY	Y	Y	XSA H25575350	1/1/2023	1/1/2024	COMBINED SINGLE LIMIT \$9,000,000 (EACH ACCIDENT)

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

BLANKET WAIVER OF SUBROGATION IS GRANTED IN FAVOR OF CERTIFICATE HOLDER ON ALL POLICIES WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT WHERE PERMISSIBLE BY LAW. CERTIFICATE HOLDER IS NAMED AS AN ADDITIONAL INSURED ON ALL POLICIES (EXCEPT FOR WORKERS' COMP/EMPLOYER'S LIABILITY) WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT.

CERTIFICATE HOLDER**CANCELLATION**

19620365
BIBB COUNTY SCHOOL DISTRICT
484 MULBERRY STREET
MACON GA 31201

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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**SOMPO
INTERNATIONAL**

Endurance Assurance Corporation
4 Manhattanville Road
Purchase, NY 10577

Memorandum

DT: June 2, 2023

Via UPS Overnight

TO: Steve Edwards
Waste Management
5153 Golden Oak Cove
Gainesville, GA 30504

FR: Theresa Hintzman
Bond Assistant

RE: Consent of Surety - Bibb County School District

Enclosed is the above referenced Consent of Surety. Please keep a copy for your file and forward the original to the Obligee/Beneficiary.

If you have any questions or need further assistance, please contact Diana Seng, Director of Treasury and Financial Assurance at (713)265-1322 or DSeng@wm.com.

Enclosure

Endurance Assurance Corporation
4 Manhattanville Road
Purchase, NY 10577

Date: June 13, 2023

To: Bibb County School District
484 Mulberry Street
Macon, GA 31201

Principal: Georgia Waste Systems, LLC
Bid Date: June 13, 2023
Description: RFP # 23-054 - Garbage and Recycling Services

Dear Sir/Madam:

We, Endurance Assurance Corporation, hereby agree that in the event an award is made to Georgia Waste Systems, LLC, on the project as captioned, we will execute the necessary Performance and/or Payment Bonds that may be required.

Sincerely,

Endurance Assurance Corporation



Theresa Hintzman
Attorney-in-Fact



KNOW ALL BY THESE PRESENTS, that Endurance Assurance Corporation, a Delaware corporation, Endurance American Insurance Company, a Delaware corporation, Lexon Insurance Company, a Texas corporation, and/or Bond Safeguard Insurance Company, a South Dakota corporation, each, a "Company" and collectively, "Sompo International," do hereby constitute and appoint: Brook T. Smith, Raymond M. Hundley, Jason D. Cromwell, James H. Martin, Barbara Duncan, Mark A. Guidry, Jill Kemp, Lynnette Long, Amy Smith, Deborah Neichter, Theresa Hintzman, Beth Frymire, Leigh McCarthy, Michael Dix, Susan Ritter, Ryan Britt, Kelsy Hoagland, Jacob Motto, Jennifer Edwards as true and lawful Attorney(s)-In-Fact to make, execute, seal, and deliver for, and on its behalf as surety or co-surety; bonds and undertakings given for any and all purposes, also to execute and deliver on its behalf as aforesaid renewals, extensions, agreements, waivers, consents or stipulations relating to such bonds or undertakings provided, however, that no single bond or undertaking so made, executed and delivered shall obligate the Company for any portion of the penal sum thereof in excess of the sum of One Hundred Million Dollars (\$100,000,000.00).

Such bonds and undertakings for said purposes, when duly executed by said attorney(s)-in-fact, shall be binding upon the Company as fully and to the same extent as if signed by the President of the Company under its corporate seal attested by its Corporate Secretary.

This appointment is made under and by authority of certain resolutions adopted by the sole shareholder of each Company by unanimous written consent effective the 15th day of June, 2019, a copy of which appears below under the heading entitled "Certificate".

This Power of Attorney is signed and sealed by facsimile under and by authority of the following resolution adopted by the sole shareholder of each Company by unanimous written consent effective the 15th day of June, 2019 and said resolution has not since been revoked, amended or repealed:

RESOLVED, that the signature of an individual named above and the seal of the Company may be affixed to any such power of attorney or any certificate relating thereto by facsimile, and any such power of attorney or certificate bearing such facsimile signature or seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached.

IN WITNESS WHEREOF, each Company has caused this instrument to be signed by the following officers, and its corporate seal to be affixed this 15th day of June, 2019.

Endurance Assurance Corporation By: <i>Richard M. Appel</i> Richard Appel; SVP & Senior Counsel 	Endurance American Insurance Company By: <i>Richard M. Appel</i> Richard Appel; SVP & Senior Counsel 	Lexon Insurance Company By: <i>Richard M. Appel</i> Richard Appel; SVP & Senior Counsel 	Bond Safeguard Insurance Company By: <i>Richard M. Appel</i> Richard Appel; SVP & Senior Counsel 
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ACKNOWLEDGEMENT

On this 15th day of June, 2019, before me, personally came the above signatories known to me, who being duly sworn, did depose and say that he/she is an officer of each of the Companies; and that he executed said instrument on behalf of each Company by authority of his office under the by-laws of each Company.

By: *Amy Taylor*

Amy Taylor, Notary Public - My Commission Expires 3/9/27

CERTIFICATE

I, the undersigned Officer of each Company, DO HEREBY CERTIFY that:

1. That the original power of attorney of which the foregoing is a copy was duly executed on behalf of each Company and has not since been revoked, amended or modified; that the undersigned has compared the foregoing copy thereof with the original power of attorney, and that the same is a true and correct copy of the original power of attorney and of the whole thereof;
2. The following are resolutions which were adopted by the sole shareholder of each Company by unanimous written consent effective June 15, 2019 and said resolutions have not since been revoked, amended or modified:

*RESOLVED, that each of the individuals named below is authorized to make, execute, seal and deliver for and on behalf of the Company any and all bonds, undertakings or obligations in surety or co-surety with others: RICHARD M. APPEL, BRIAN J. BEGGS, CHRISTOPHER DONELAN, SHARON L. SIMS, CHRISTOPHER L. SPARRO, MARIANNE L. WILBERT

; and be it further

RESOLVED, that each of the individuals named above is authorized to appoint attorneys-in-fact for the purpose of making, executing, sealing and delivering bonds, undertakings or obligations in surety or co-surety for and on behalf of the Company."

3. The undersigned further certifies that the above resolutions are true and correct copies of the resolutions as so recorded and of the whole thereof.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the corporate seal this 13th day of June, 2023.

By: *Daniel S. Lurie*

Daniel S. Lurie, Secretary

NOTICE: U. S. TREASURY DEPARTMENT'S OFFICE OF FOREIGN ASSETS CONTROL (OFAC)

No coverage is provided by this Notice nor can it be construed to replace any provisions of any surety bond or other surety coverage provided. This Notice provides information concerning possible impact on your surety coverage due to directives issued by OFAC. Please read this Notice carefully.

The Office of Foreign Assets Control (OFAC) administers and enforces sanctions policy, based on Presidential declarations of "national emergency". OFAC has identified and listed numerous foreign agents, front organizations, terrorists, terrorist organizations, and narcotics traffickers as "Specially Designated Nationals and Blocked Persons". This list can be located on the United States Treasury's website - <https://www.treasury.gov/resource-center/sanctions/SDN-List>

In accordance with OFAC regulations, if it is determined that you or any other person or entity claiming the benefits of any coverage has violated U.S. sanctions law or is a Specially Designated National and Blocked Person, as identified by OFAC, any coverage will be considered a blocked or frozen contract and all provisions of any coverage provided are immediately subject to OFAC. When a surety bond or other form of surety coverage is considered to be such a blocked or frozen contract, no payments nor premium refunds may be made without authorization from OFAC. Other limitations on the premiums and payments may also apply.

Any reproductions are void.

Surety Claims Submission: LexonClaimAdministration@sompo-intl.com

Telephone: 615-553-9500 Mailing Address: Sompo International; 12890 Lebanon Road; Mount Juliet, TN 37122-2870

Alternative Proposal

Over the years, the service levels and frequencies has proven itself to be right. 1.16 page 5 refers to the requirements for recycling but there is not a recycling processor that accepts polystyrene trays in Middle GA that we are aware of. Section 1.18 of the RFP refers to single stream recycling and that is the easiest way to recycle, and it is what we propose by putting clear plastic bags of the recyclables into the cardboard front end container.

However, recycling rates have increased to an all-time high, so we included an alternate proposal to save Bibb Schools money by not recycling. Service levels would be equal, but recycling service would be suspended until the market recovers.

2023-2024 Bibb County School Schedule Alternative, no recycling but add garbage day

		Site Number	Number of Cans	Size of Cans	Service/Week	Preferred Service Days	Total Weekly Rate	Drop Recycling and Add Extra Garbage Day	Service Level Change
ALEXANDER II	1A	46	1	8	2	M,TH	\$49.04	\$73.68	1-8x3
ALEXANDER II	1B	46	1	4	2	M,TH	\$24.52	\$24.52	No change
ALEXANDER II	1C	46	1	CARDBOARD	1	TU	\$36.95	\$0.00	Suspend Recycling
APPLING	24A	61	2	8	2	M,F	\$98.08	\$98.08	No change
BALLARD	25A	38	3	8	2	TU,F	\$147.13	\$147.13	No change
BARDEN	2A	55	1	8	2	TU,F	\$49.04	\$73.68	1-8x3
BARDEN	2B	55	1	4	2	TU,F	\$24.52	\$24.52	No change
BARDEN	2C	55	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling
BERND	3A	50	1	8	2	TU,F	\$49.04	\$73.68	1-8x3
BERND	3B	50	1	4	2	TU,F	\$24.52	\$24.52	No change
BERND	3C	50	1	CARDBOARD	1	SAT	\$36.95	\$0.00	Suspend Recycling
BOY'S & GIRLS CLUB	38A	5	1	8	2	TU,F	\$49.04	\$49.04	No Change
BRUCE	5A	14	2	8	2	M,TH	\$98.09	\$122.80	1-8x2, 1-8x3
BRUCE	5B	14	1	CARDBOARD		TH	\$36.95	\$0.00	Suspend Recycling
BURDELL	6A	10	1	8	2	TU,F	\$49.04	\$73.68	1-8x3
BURDELL	6B	10	1	4	2	TU,F	\$24.52	\$24.52	No change
BURDELL	6C	10	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling
CARTER	7A	23	2	8	2	TU,F	\$98.09	\$122.80	1-8x2, 1-8x3
CARTER	7B	23	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling

	JONES HEAD START	12A	20	1	8	2	TU,TH	\$49.04	\$73.68	1-8x3
	JONES HEAD START	12C	20	1	CARDBOARD	1	TU	\$36.95	\$0.00	Suspend Recycling
	LANE	14A	3	1	8	2	TU,F	\$49.04	\$73.68	1-8x3
	LANE	14B	3	1	4	2	TU,F	\$24.52	\$24.52	No change
	LANE	14C	3	1	CARDBOARD		SA	\$36.95	\$0.00	Suspend Recycling
	NT WAREHOUSE-CAVA	70	70	1	8	1	W	\$24.52	\$24.52	No Change
	NT WAREHOUSE-CAVA	70	70	1	6	1	W	\$18.39	\$18.39	No Change
	MAINTENACE -ROFF	44A	44	1	8	2	TU, F	\$49.04	\$49.04	No Change
	MARTIN L. KING	13A	68	3	8	2	M, TH	\$147.13	\$171.93	2-8x2, 1-8x3
	MARTIN L. KING	13B	68	1	CARDBOARD	1	TU	\$36.95	\$0.00	Suspend Recycling
	MILLER MAGNET	27A	62	2	8	2	M, W, F	\$98.09	\$98.09	No Change
	NORTHEAST HS	38A	11	6	8	2	M, TH	\$294.27	\$294.27	No Change
	NORTHEAST HS	33B	11	1	4	2	M, TH	\$24.52	\$24.52	No Change
	ORTHWOODS ACADEM	40A	29	1	8	2	TU, F	\$49.04	\$73.68	1-8x3
	ORTHWOODS ACADEM	40B	29	1	CARDBOARD	1	TU	\$36.95	\$0.00	Suspend Recycling
	PORTER	16A	56	2	8	1	TU, F	\$49.04	\$73.68	1-8x1, 1-8x2
	PORTER	16B	56	1	4	1	TU, F	\$12.26	\$12.26	No Change
	PORTER	16C	56	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling
	RUTLAND HS	34A	18	2	8	3	M, W, F	\$147.13	\$147.13	No Change
	SKYVIEW	17A	7	2	8	2	TU, F	\$98.09	\$122.80	1-8x2, 1-8x3
	SKYVIEW	17B	7	1	CARDBOARD		TH	\$36.95	\$0.00	Suspend Recycling
	SOAR	32A	8	1	8	2	TU, F	\$49.04	\$49.04	No Change

SOAR	32B	8	1	4	2	TU, F	\$24.52	\$24.52	No Change
SOAR	32C	8	1	8	1	TH	\$24.52	\$24.52	No Change
SOUTHFIELD	18A	28	3	8	2	M, TH	\$147.13	\$147.13	No Change
SOUTHWEST	35A	59	2	8	3	M, W, F	\$147.13	\$171.92	1-8x3, 1-8x4
SOUTHWEST	35B	59	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling
SPRINGDALE	19A	63	2	8	2	TU, F	\$98.09	\$122.80	1-8x2, 1-8x3
SPRINGDALE	19B	63	1	CARDBOARD	1	SA	\$36.95	\$0.00	Suspend Recycling
TAYLOR	20A	2	1	8	2	M, W	\$49.04	\$73.68	1-8x3
TAYLOR	20B	2	1	4	1	M	\$12.26	\$12.26	No Change
TAYLOR	20C	2	1	4	1	M	\$12.26	\$12.26	No Change
TAYLOR	20D	2	1	CARDBOARD	1	SA	\$36.95	\$0.00	Suspend Recycling
TRANSPORTATION-ROF	45A	53	2	8	1	W	\$49.04	\$49.04	No Change
UNION	21A	6	1	8	2	TU, F	\$49.04	\$73.68	1-8x3
UNION	21B	6	1	4	2	TU, F	\$24.52	\$24.52	No Change
UNION	21C	6	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling
VETERANS	15A	45	1	8	2	TU, F	\$49.04	\$49.04	No Change
VETERANS	15B	45	1	6	2	TU, F	\$36.78	\$36.78	No Change
VINEVILLE ACADEMY	22A	57	1	8	2	TU, F	\$49.04	\$73.68	1-8x3
VINEVILLE ACADEMY	22B	57	1	4	2	TU, F	\$24.52	\$24.52	No Change
VINEVILLE ACADEMY	22C	57	1	CARDBOARD		TH	\$36.95	\$0.00	Suspend Recycling
WAREHOUSE-ROFF	46A	43	1	8	2	TU, F	\$49.04	\$49.04	No Change
WEAVER	29A	16	3	8	2	M, TH	\$147.13	\$147.13	No Change
WELLS FARGO	42A	40	1	8	3	W, W, F	\$73.59	\$73.59	No Change

WESTSIDE	36A	33	3	8	3	M,W,F	\$220.70	\$220.70	No Change
WILLIAMS	23A	4	1	8	2	TU,F	\$49.04	\$73.68	1-8x3
WILLIAMS	23B	4	1	4	2	TU,F	\$24.52	\$24.52	No Change
WILLIAMS	23C	4	1	CARDBOARD	1	TH	\$36.95	\$0.00	Suspend Recycling

\$5,907.86

\$5,589.45

Keep Recycling

No recycling but
add a garbage
day so service
levels are the
same

Exceptions and Discussions to RFP and Contract

WM has the right to negotiate a successful contract of mutual benefit

RFP, 10.0 Extra pick-up costs and recycling contamination fees were included in our cost sheet, meaning if the school wants a pickup outside of the normal schedule or the recycling container has garbage in it, there is a cost for this service, \$75

RFP, 10.0 Roll off service costs should also be noted in case the school district desires a construction open top, rates are \$175 per pull and \$68 per ton.

RFP, 1.16, we cannot provide a separate dumpster for aluminum cans, plastic containers, polystyrene, metal cans, and mixed paper.

RFP, 11.0, hourly rate for a driver and a truck is \$125 per hour

RFP, 5.1.4, there are no processors that we know of that accepts polystyrene items

RFP, 6.1, pricing was based on Exhibit 1-A

RFP, 13.0, rather use industry standard CPI language Water, Sewer, and Trash category

Contract, 5.1, value of contract may change based on growth each year and contract specify and an annual amount, may want to refer to Exhibit and CPI

Contract, 5.2, need to specify services not performed under a, and f, damage to schools because insurance claims may be delayed

Contract, 7.1, contractor should have a termination clause too

Disclaimer about recycling services, since we use a third party for recycling processing and the recycling commodities market is down, the processor could discontinue mixing the Aluminum Can, Plastic PET Bottles, Metal Cans, and Mixed Paper in with the Cardboard front end load container with a 30-day notice. The Cardboard would continue to be recycled.