



QUOTE DATE: May 15, 2025

QUOTE FORM

Company Information

Company Name	95 Percent Group	Quote Number	Q-109052
Address	475 Half Day Road, Suite 350 Lincolnshire, IL 60069	Created Date	May 15, 2025
Prepared By	Donna McConnell	Expiration Date	July 31, 2025
Title	Regional Account Executive	Delivery Type	Upfront
Telephone	(847) 558-2574		
Email	dmcconnell@95percentgroup.com		

Customer Information

Account Name	DeKalb County SD - District Office
Address	1701 Mountain Industrial Blvd Stone Mountain, Georgia 30083
Contact Name	Lawanzer Smith
Contact Title	
Contact Telephone	
Contact Email	lawanzer_r_smith@dekalbschoolsga.org

Invoice / Billing Information

Bill to Name	DeKalb County School District-District Office	Bill to Address	1701 Mountain Industrial Blvd Stone Mountain, Georgia 30083
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QUOTE SUMMARY

Solution Resources	List Price	Discount	Net Total
*Detailed product descriptions of our Tiered Solutions are located at the bottom of the quote.			
95 Percent Group Tier 1 Phonics Solution Year 1 - DeKalb County Schools	\$2,613,838.00	\$261,383.80	\$2,352,454.20
Total Schools: 80 Classroom Kindergarten Quantity: 348 Classroom Grade 1 Quantity: 329 Classroom Grade 2 Quantity: 340 Classroom Grade 3 Quantity: 344 Classroom Grade 4 Quantity: 300 Classroom Grade 5 Quantity: 309			

DeKalb County Schools - Products

Site Shipping Information:
DeKalb County SD - District Office
Lawanzer Smith
1701 Mountain Industrial Blvd
Stone Mountain, GA 30083

Product Name	Product Item #	List Price	Discount	Unit Price	Qty	Net Total
95 Phonics Core Program, Grade K-Student Manipulative Kit for 5 Students 07/01/2025 - 06/30/2026	PH4000.03	\$41.00	\$4.10	\$36.90	78	\$2,878.20
95 Phonics Core Program, Grade K-Student Workbook Set for 5 Students 07/01/2025 - 06/30/2026	PH4000.05	\$79.00	\$7.90	\$71.10	78	\$5,545.80

95 Phonics Core Program, Grade 1-Student Manipulative Kit for 5 Students 07/01/2025 - 06/30/2026	PH4001.03	\$41.00	\$4.10	\$36.90	197	\$7,269.30
95 Phonics Core Program, Grade 1-Student Workbook Set for 5 Students 07/01/2025 - 06/30/2026	PH4001.05	\$99.00	\$9.90	\$89.10	197	\$17,552.70
95 Phonics Core Program, Grade 2-Student Manipulative Kit for 5 Students 07/01/2025 - 06/30/2026	PH4002.03	\$41.00	\$4.10	\$36.90	211	\$7,785.90
95 Phonics Core Program, Grade 2-Student Workbook Set for 5 Students 07/01/2025 - 06/30/2026	PH4002.05	\$99.00	\$9.90	\$89.10	211	\$18,800.10
95 Phonics Core Program, Grade 3-Student Manipulative Kit for 5 Students 07/01/2025 - 06/30/2026	PH4003.03	\$51.00	\$5.10	\$45.90	212	\$9,730.80
95 Phonics Core Program, Grade 3-Student Workbook Set for 5 Students 07/01/2025 - 06/30/2026	PH4003.05	\$99.00	\$9.90	\$89.10	212	\$18,889.20
95 Phonics Core Program, Grade 4-Student Manipulative Kit for 5 Students 07/01/2025 - 06/30/2026	PH4004.03	\$51.00	\$5.10	\$45.90	284	\$13,035.60
95 Phonics Core Program, Grade 4-Student Workbook Set for 5 Students 07/01/2025 - 06/30/2026	PH4004.05	\$99.00	\$9.90	\$89.10	284	\$25,304.40
95 Phonics Core Program, Grade 5-Student Manipulative Kit for 5 Students 07/01/2025 - 06/30/2026	PH4005.03	\$51.00	\$5.10	\$45.90	311	\$14,274.90
95 Phonics Core Program, Grade 5-Student Workbook Set for 5 Students 07/01/2025 - 06/30/2026	PH4005.05	\$99.00	\$9.90	\$89.10	311	\$27,710.10
	SHIP	\$251,336.80	\$0.00	\$251,336.80	1	\$251,336.80
					Sub Total	\$420,113.80

Total Before Discounts :	\$2,801,368.00
Discount :	\$280,136.80
Net Total :	\$2,521,231.20
Shipping & Handling (10% of printed product) :	\$251,336.80
Tax :	\$0.00
Grand Total :	\$2,772,568.00

Notes: Quote for Core Instructional Materials + Sortegories

Solution Description

95 Percent Group Tier 1 Phonics Solution

Digital Sortegories School License includes 3 levels of Student Activities covering phonics, vocabulary, and syntax practice. Teacher access includes the ability to demonstrate and assign activities as well as student progress-tracking resources, and supporting training videos and user guides. One year subscription valid July 1- June 30.

95 Phonics Core Program Kindergarten, Grade 1, and Grade 2. *Classroom Kits include: Teacher's Editions, Student Workbooks and Manipulative Sets for 20 students, Sound- Spelling Cards, assessments and a subscription to Digital Presentation Files (included first year)*

95 Phonics Core Program Grade 3, Grade 4, and Grade 5. *Classroom Kits include: Teacher's Editions, Student Workbooks and Manipulative Sets for 20 students, classroom poster set, assessments and a subscription to Digital Presentation Files (included first year)*

Limited 30 day return/replacement policy: All product returns require prior approval. Please contact orders@95percentgroup.com to receive authorization. 15% restocking fee on all printed Phonics Lesson Library products. 10% on all other printed products. NO returns on opened shrink wrapped product. Damaged materials (stamped, written on, damaged from usage by client) will not be accepted. All sales are final for 95 Phonics Booster Bundle: Summer School Edition. NO refunds, exchanges or returns.