

ITB – 25-519 – CTAE Catalogue Discount Bid

Evaluation Summary Report

The purpose of this evaluation summary is to share vendors selected and rationale from the ITB-25-519 Career Technical and Agricultural Education materials, equipment, and supplies at a percentage discount off annually published digital catalog retail prices. Inside delivery is required for all items shipped, and all equipment must be delivered, set in place, and/or successfully demonstrated to DCSD personnel, if applicable.

Review Dates:

March 27, 2025

Review Team:

K-12 and CTAE instructional coordinators

Director of CTAE

Director of Educational Media and Instructional Resources

Evaluation Criteria:

- Discount provided by vendor
- CTAE equipment, materials, and supplies availability
- Delivery & setup
- Vendor reputation/reliability

Vendors	Discount Levels	Materials, Equipment, & Supplies	Delivery and Setup	Vendor Reputation/Reliability
Amitrace	4%	Yes	Yes	Yes
Brenda Lee Strickland Realty	50%	No	No	Yes
Carolina Biological Supply	10%	Yes	Yes	Yes
Flinn Scientific	14%	Yes	Yes	Yes
Global Scientific	10%	Yes	Yes	Yes
Learning Labs	2%	Yes	Yes	Yes
LEGO Education	3%	Yes	Yes	Yes
NASCO Education	10% - 20% Discount varies by product	Yes	Yes	Yes
Nisewonger Audio Visual Center	5% - 20% Discount varies by product	Yes	Yes	Yes
Paxton and Patterson, Inc.	7%	Yes	Yes	Yes
Sam and Tell, Inc.	20% - 50%	Yes	Yes	Yes

	Discount varies by product			
Southern Educational Systems	No			
William J. Redmond and Sons, Inc.	20% - 52%	Yes	Yes	Yes

Rationale and Recommendation

Based on the evaluation, all the above vendors except for Brenda Lee Strickland Realty and Southern Educational Systems are recommended as the preferred vendors due to their competitive discount, superior quality products, excellent delivery and setup capabilities, and strong reputation.