



## SALES ORDER

Order Date: 06/13/2025

Start Date: 07/01/2025

Order #: 00122307

End Date: 06/30/2026

### Prepared For

Account Name: DeKalb County School System

Agency Code: 13278

Primary Contact: Felicia Rhone

Email: felicia\_g\_rhone@dekalbschoolsga.org

#### Customer Information

DeKalb County School System  
3770 N. Decatur Road  
Decatur, GA 30032  
United States

#### Bill-To Information

DeKalb County School System  
1701 Mountain Industrial Boulevard  
Stone Mountain, GA 30083  
United States

### NWEA Sales Point of Contact

John Barbato

john.barbato@nwea.org

### Products & Services

Product	Sales Price	Quantity	Total Price
MAP Growth K-12	\$13.50	87,000	\$1,174,500.00
MAP Growth Science (Add-On)	\$2.50	45,282	\$113,205.00
MAP Growth Foundations Online Annual License	\$1,100.00	1	\$1,100.00
MAP: Action Planning with MAP Data (Onsite, 3-hour session, up to 35 participants)	\$2,100.00	18	\$37,800.00
MG: Reports for Teachers- Analyze Start of Year Data (Onsite, 3-hour session, up to 35 participants)	\$2,100.00	100	\$210,000.00
MG: Maximizing Student Growth in the Classroom Onsite (3-hour session, up to 35 participants)	\$2,100.00	18	\$37,800.00
MG: Reports for Teachers: Analyze Growth Data Onsite (3-hour session, up to 35 participants)	\$2,100.00	100	\$210,000.00
MG: Focusing on Growth (Onsite, 3-hour session, up to 35 participants)	\$2,100.00	18	\$37,800.00
MG: Reports for Teachers: Analyze Growth Data Onsite (3-hour session, up to 35 participants)	\$2,100.00	100	\$210,000.00
Growth Report +1hr Virtual Consulting	\$4,000.00	2	\$8,000.00



Subtotal	\$2,040,205.00
Estimated Tax	\$0.00
<b>Grand Total</b>	<b>\$2,040,205.00</b>

**Notes**

Unofficial Sales Order- Created for comparative purposes

**Invoicing Information**

Unless otherwise specified, payment terms are Net 30. Remittance instructions will be included with your invoice.

Until this Sales Order is signed, the pricing is valid for 30 days from the Order Date listed at the top of this document. Please confirm the billing address or specify changes to your Sales Point of Contact.

For a copy of the latest NWEA division W-9, it is available at <https://support.hmhco.com/s/article/Billing-and-Invoices>. Click on "Requesting a W-9" and select "NWEA".

The Tax ID for NWEA, a division of Houghton Mifflin Harcourt Publishing Company, is 04-1456030.

**Terms and Conditions**

This Sales Order is between Customer and NWEA, a division of Houghton Mifflin Harcourt Publishing Company, and is subject to the HMH Standard PreK-12 Terms of Purchase located at <https://www.hmhco.com/terms-of-purchase> (the "Agreement") for the Products and Services listed above. By signing this Sales Order, you agree you have read, understand, and agree to the Agreement.

**Signature**

Customer Signature: \_\_\_\_\_

Customer Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

Customer Title \_\_\_\_\_

