



Proposal Response to Bibb County Schools RFP 25-037 – SN Chemical Bid

Submitted by: BradyPLUS in Partnership with ECOLAB

1. Introduction and Executive Summary

BradyPLUS, backed by the nationwide strength of Envoy Solutions and powered by ECOLAB, is a premier distributor and service provider with a long-standing history of supporting school nutrition and sanitation programs across the K-12 sector. For more than 25 years, we have partnered with Georgia school districts—including DeKalb, Gwinnett, Cherokee, Coweta, Fayette, and the Mid-Georgia Cooperative—to deliver safe, effective, and compliant sanitation programs.

Our team is equipped with the personnel, logistical infrastructure, and compliance expertise to fully meet the needs of Bibb County School District. With in-house HACCP-certified trainers, a local delivery fleet, and integrated customer support systems, BradyPLUS has the capacity and experience to deliver the complete scope outlined in RFP 25-037.

Additionally, ECOLAB is prepared to invest \$30,000 to \$40,000 in upgrading all equipment and hand care dispensers across Bibb County Schools in Summer 2025—at no cost to BCSD and without the need for a separate RFP or bid process.

2. Contract Implementation

Ordering & Fulfillment

- Orders via email, EDI, phone, or BradyPLUS customer portal.
- Custom product lists and spend controls.
- Dedicated client service representatives.

Delivery & Logistics

- Weekly and on-demand deliveries.
- Consolidated delivery with BradyPLUS paper supplies.
- Emergency resupply within 48 hours.

Training & Reporting

- Certified HACCP trainers onsite.
- Laminated MSDS and safety guides.
- Velocity, usage, and service reports.

Accounting & Documentation

- Digital invoicing and order history.
- Usage logs and audit trail.
- Monthly consolidated reports.

3. Chemical Supply & Delivery

Weekly and on-demand delivery. Delivered with paper supplies. OSHA-compliant, bilingual labeling. High-performance, biodegradable products.

4. Certified HACCP Training & Program Support

Monthly training, onboarding, bilingual support materials, test kits, and logs.

5. Monitoring, Documentation & Compliance

Site-level MSDS, monthly digital reports, centralized records.

6. Implementation Timeline

Full deployment within 60 days. 48-hour emergency response. Equipment removal support.

7. Food Safety Systems & HACCP Plan

Custom SOPs, CCP mapping, monthly audits, access to ECOLAB food safety experts.

8. Equipment Investment & Program Value

ECOLAB investment of \$30,000–\$40,000 in new equipment. No cost to BCSD. No additional bid required. Cost savings vs. current program.

9. K-12 References

Tina Farmer – Cherokee County Schools – (770) 479-1871 – Tina.Farmer@cherokeek12.net

Cambe Humphrey – DeKalb County Schools – (678) 485-1678 –

cambe_humphrey@dekalbschoolsga.org

Rhonda Bray – Coweta County Schools – (678) 633-0569 –

rhonda.bray@cowetacountyschools.net

Harold Sullivan – Fayette County Schools – (678) 591-1615 – sullivan.harold@fcboe.org

Ann-Marie Serafin – Gwinnett County Schools – (678) 301-6337 –

ann.marie.serafin@gcpsk.org

Susan Nelson – Mid-Georgia Co-op – (478) 457-3315 – susan.nelson@baldwin.k12.ga.us

10. Cost

Pricing submitted in the Proposal Fee Schedule. Includes delivery consolidation and ECOLAB equipment investment.

Closing Statement

BradyPLUS and ECOLAB thank Bibb County Schools for the opportunity to propose a complete sanitation and food safety solution under RFP 25-037. We are confident in our ability to exceed expectations for training, compliance, cost, and service.

Sincerely,

Chad Cannon

Sales Representative, BradyPLUS