BIBB COUNTY SCHOOL DISTRICT

Dr. Dan A. Sims, Superintendent

ACTION MEMORANDUM

TO: Bibb County Board of Education, Dr. Dan A. Sims, Superintendent

FROM: Condus Shuman, Executive Director of School Nutrition
Dr. Elaine Wilson-Beverly, Executive Director of Procurement

SUBJECT: Smart Mouth Pizza Blanket Requisition Approval

Summary

The School Nutrition Department is seeking approval for a blanket purchase order for $950,000.00 in School Nutrition Funds with Smart Mouth Pizza in the fiscal year 2025-2026. Smart Mouth Pizza is a sole vendor offering an all-inclusive package that provides equipment, training, and products to the district while providing a product that meets all new USDA National School Lunch Program (NSLP) nutritional requirements. It is also the only "branded" pizza program using freshly made personal pan-style pizza.

Background

After a comprehensive review of the high school student meal participation data from 2023-2024, the Nutrition Department implemented Smart Mouth Pizza to increase student meal participation and reimbursement revenue. Since its implementation in all BCSD high schools, this initiative has greatly exceeded the projected student meal participation.

The Nutrition Department will continue to offer Smart Mouth Pizza in all high schools during SY26 to sustain the increased meal participation. Additionally, Smart Mouth Pizza will be implemented in all BCSD middle schools during SY26 to increase student meal participation and reimbursement revenue.

The program provides all the equipment needed at no up-front cost to the District. The product is whole-wheat raw dough that meets USDA meal pattern compliance, offering restaurant-quality pizza that is lower in fat and sodium. The program includes training the school and central kitchen staff, marketing to the students, and ongoing support as needed.

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Recommendation

It is recommended that the Bibb County Board of Education authorizes the Superintendent to issue a purchase order to Smart Mouth Pizza not to exceed $950,000 for the fiscal year 2025-2026. The funds will be paid out of the School Nutrition fund.

Superintendent's Approval

Superintendent's Signature	Approved / Not Approved
Dr. Dan A. Sims	Approved