



April 2, 2024

RE: Sole Source Letter

Waterford's Curriculum Solutions are sole source products. The Waterford Curriculum Solutions include:

- Waterford Reading Academy™
- Waterford Professional Development Services
- Classroom Advantage
- Family Engagement Workshop
- Curriculet™
- WACS™
- Waterford Mentor™

Our discernibly distinguishable online learning program provides lessons with assigned difficulty levels, mastery thresholds, and remediation settings uniquely developed by Waterford's curriculum designers, programmers, and technologists. The unique sequencer uses these values to create adaptive and individualized learning paths for students.

Developmental and programming secret processes include:

- Uniquely developed sequencer algorithms
- Waterford Manager
- Rusty and Rosy (proprietary icon for Waterford)

Additionally, Waterford's products are produced, sold, and distributed exclusively by Waterford Research Institute. Waterford is the holder of associated copyrights/trademarks.

Sincerely,

A handwritten signature in blue ink that reads "Tom Ness".

Tom Ness, Chief Financial Officer

Printed Name/Title