

## **2025 Chronology – RFP 22-475 Convergent Technologies**

The Department of Information and Instructional Technology (DIIT) seeks approval to renew year five of the five-year contract for RFP 22-475 with Convergent Technologies. This initiative supports DeKalb County School District's (DCSD) ongoing effort to modernize and maintain physical security infrastructure across all facilities.

As the district prioritizes student and staff safety, Convergent Technologies remains a strategic partner in delivering reliable access control, intrusion detection, and video surveillance. This collaboration ensures continuity of services as DCSD transitions from legacy platforms to advanced, integrated security solutions.

The multi-year scope of work includes installation, repair, and maintenance of physical security systems, as well as continuous monitoring and rapid response to service requests. At the time of award, the Board of Education reviewed an executive summary of the RFP evaluation process, including the scoring matrix and justification memo.

### **Cost Determination**

The cost for this year was calculated using historical ticket data from existing security systems. DIIT reviewed past service requests, maintenance incidents, and upgrade activities to identify trends in labor, materials, and response times. By quantifying the frequency and complexity of tickets, DIIT estimated the average annual costs for repairs, system updates, monitoring, and ongoing support. The requested amount reflects both operational needs and historical expenditures.

### **Key Services**

RFP 22-475 was designed to provide a single-vendor solution for managing and upgrading DCSD's physical security assets. The scope includes:

- Upgrading outdated components across 140+ facilities
- Standardizing access control hardware and software
- Expanding surveillance coverage with high-definition IP-based cameras
- Strengthening perimeter protection and entry monitoring
- Enhancing alarm and notification capabilities for intrusion detection

## Yearly Progress

- 2022 (Year 1): Initiated districtwide maintenance and service for legacy access and surveillance systems; triaged and repaired backlog break/fix tickets.
- 2023 (Year 2): Deployed upgraded surveillance equipment in high-priority facilities; upgraded access control at administrative offices; continued repairs on backlog tickets.
- 2024 (Year 3): Standardized security platforms; integrated cloud-based management software for remote monitoring and rapid response.
- 2025 (Year 4): Repaired access controls, intrusion detection systems, and security cameras.
- 2026 (Year 5): Funding requested to maintain operational services and ongoing districtwide support.

## Performance to Date

Convergent Technologies has resolved more than 1,200 break/fix tickets over the past 4 years. Their responsiveness and commitment has assisted with ensuring the continuity of operations across the district.

## Financial Impact

Year	Cost
2022-23	\$3,887,650
2023-24	\$750,000
2024-25	\$500,000
2025-26	\$500,000 requested