



On-Site Services Support

Date: September 4, 2025

Client: DeKalb County Public Schools

Sales Representative: Brooks Gearhart

Engagement Manager: **Bob King**

Period of Performance: October 1, 2025 – October 1, 2029

This agreement is made effective 10/1/2025, by and between DeKalb County Public Schools of 3770 N Decatur Rd, Decatur, GA 30032 ("Client") and Alliance Technology Group, LLC of 7010 Hi Tech Drive, Hanover, Maryland 21076 ("Alliance").

DESCRIPTION OF SERVICES: As part of ongoing Client support, Alliance will provide post-installation on-site support services to DeKalb County Public Schools for Evolv weapon detection systems. If a Client ticket is created remotely by Evolv and remote troubleshooting determines an on-site visit is required (i.e. for part replacement), Alliance Technology Group will provide on-site technical and engineering personnel as necessary to ensure that the services provided are performed promptly in accordance with the terms and conditions set forth herein.

Evolv provides 24x7x365 access to its support service organization by phone or e-mail:

- E-mail: support@evolvtechnology.com
- Telephone Support: +1 (833) 673-8658

Client shall promptly notify Evolv following the discovery of an Issue. Client shall assist Evolv in troubleshooting the reported Issue by (a) appointing and training the Named Contact(s), (b) unless an Issue prevents otherwise, have the system on and operational, and (c) providing all information reasonably requested by Evolv that may be necessary to deliver remote Services. Evolv will acknowledge a call by logging a case, communicating the case ID to the Customer, and assigning a Severity Level commencement of remedial action.

Evolv will assign each Issue a severity level, based on the following criteria:

- Severity 1 (Critical) – An Equipment or Software error causing a complete breakdown of the Product, resulting in serious disruption/halt to Customer's security screening process for which no reasonable and satisfactory work-around can promptly be put in place.
- Severity 2 (Medium) – Equipment or Software error causing disruption to Customer's security screening process for which a reasonable and satisfactory work-around can be put in place.
- Severity 3 (Low) – General usage questions or cosmetic issues (e.g., programming or configuration related questions, questions relating to functionality, operability, or cosmetic problems).

Once Evolv has acknowledged the receipt of a service call and assigned a Severity Level, Evolv will work to isolate, remotely troubleshoot, remedy, and work to resolve the Issue. If Evolv is unable to perform remote diagnostics within the remote response times below, an Alliance Technology Group representative, or Authorized Representative, may be deployed to perform onsite technical support.

Evolv and Alliance will ensure that each of its employees, volunteers, or contractors entering Client grounds has undergone the same criminal background check required of Client's employees, in addition to any mandatory background check performed by Evolv. Such background checks will be done by Client at the expense of Evolv or individual employee or volunteer. Additionally, Evolv agrees that any individual charges against such persons may be deemed unacceptable in Client's discretion regardless of whether dismissed, expunged, sealed, removed from a record, treated as a "first offender" action or if the matter has not been prosecuted (nolle prosequi or dead docketed).

Included in the proposal for this project is annual onsite service and maintenance as required. Alliance will be notified by Evolv if Remote Services and Troubleshooting do not resolve the issue and will provide on-site services and support as necessary. This includes coordinating and transporting necessary OEM parts to restore functionality of the system.

Certified technicians will perform necessary on-site service in conjunction with Evolv engineers until operation of the system is restored.

This work will include the time for the service engineer to travel to/from the site. Travel, labor, and other expenses associated with on-site service and support is included.

If replacement parts are provided under warranty by the OEM, Alliance will coordinate receipt of the part(s) with the technician's visit. If the repair of the system requires additional components not covered by the OEM warranty, Alliance will invoice the Client for those parts to provide required support.

PAYMENT FOR SERVICES: Alliance Technology Group has included the services and support outlined in this agreement with the initial acquisition costs outlined in the quoted proposal. Only parts not covered by OEM under warranty and travel/time associated due to client negligence will be invoiced separately as follows.

- \$1,280.00/day or \$160.00/hour during standard business hours (0800 – 1700 Mon - Fri)
- Minimum invoice is for 4 hours
- Necessary and reasonable travel and living costs will be billed as incurred however Alliance will make every effort to use GSA per diem rates as when applicable
- Parts not covered under OEM warranty

Work is considered to be standard and routine IT modifications between the hours of 8:00 AM to 5:00 PM Monday through Friday Eastern Time excluding Alliance (federal) holidays. Any work that must be done outside of standard business hours will also be quoted/ordered/invoiced separately. Design and installation of new systems is outside the scope of this agreement and will be quoted/ordered/invoiced separately.

Payment is due within 30 days of completion of services.

EXCUSED PERFORMANCE – Alliance shall not be deemed to be in default of any provision hereof nor be liable for any damages incurred due to any delay, failure in performance, or interruption of service resulting from: acts of God, civil or military catastrophes, transportation delays, inability to obtain materials or parts from suppliers, force majeure, acts of any third parties, or for any occurrence beyond its reasonable control.

LIMITATIONS OF LIABILITY – Alliance shall not be liable to Client for special, incidental, or consequential damages in connection with services rendered, including, but not limited to loss of profits or revenue, loss of use of equipment, costs of substitute equipment, or other down time costs. In addition, liability with respect to property damages or personal injury (including death) to persons arising out of, or connected with, services performed under this agreement, is limited strictly to that imposed by law or twice the value of total fees paid by Client under this Agreement, whichever is greater, and there is no contract imposing any greater degree of liability on Alliance Technology Group.

Alliance shall not be liable in any event for damages sustained by Client resulting from the loss of any data stored on any equipment. Client hereby assumes complete and full responsibility for properly backing up all data from all equipment prior to any technical labor service call by Alliance Technology Group, as requested under the terms of this agreement. Client hereby waives any and all claim for, losses or damages arising from the loss of any data or software stored in/on any equipment subject to this agreement.

TERM / TERMINATION

Agreement Term. The term of this Agreement begins on the date executed by the last Party to execute below (hereinafter the "Effective Date"). The performance period for this Agreement is one (1) year from the Effective Date.

Agreement Renewal. In addition to the base period of one (1) year, there are three (3) one-year optional renewal terms (each a "Renewal Term") to be exercised at the sole discretion and approval of Client. Additionally, as required by O.C.G.A. § 20-2-506, this Agreement shall terminate absolutely and without further obligation on the part of Client at the close of the calendar year in which it was executed and at the close of each succeeding calendar year for which it may be renewed, but shall be automatically renewed for each subsequent calendar year during the term unless Client terminates this Service Agreement, by providing Alliance with thirty (30) days advance notice of termination prior to the end of the calendar year. Renewal will depend upon the best interests of the Client, funding, and Alliance's performance subject to the other termination methods available to the Client herein. Any respective obligations of Alliance or Client hereunder which by their nature would continue beyond the termination, cancellation or expiration of this Agreement shall survive such termination, cancellation or expiration.

Additional Notes and Assumptions:

- Work will be performed under the direction and supervision of designated Client personnel.
- Assignment of a particular engineer is based upon information currently available but is subject to change based on availability.
- Client will provide access to all hardware, software, licenses, and personnel necessary to the engagement.
- Client has valid licenses for all software covered by this Service.
- Client has not voided OEM warranty
- Manufacturer provides warranted parts
- Alliance shall comply with the security requirements in effect at the time of the order, or changes that may be made through the period of performance.
- The rates and services offered within this agreement are valid for one year from the date of signature providing the date of signature is within 30 days of document date. Rates are subject to increase annually with 30 days written notice prior to the termination of the Agreement Term or subsequent Renewal Term but will not be increased by more than 10% per annum.

TERMS AND CONDITIONS

Acceptance and Use: Client will be considered to have accepted Alliance's services, including anything Alliance provides Client as part of the services when they are provided. The services are for Client's businesses' benefit only and cannot be sold or transferred to any other person without Alliance's permission in writing.

Intellectual Property: Alliance agrees that Client owns any of Client's preexisting intellectual property (and modifications or improvements) that Client supplies to Alliance for the services. Client agrees that Alliance owns Alliance's own preexisting intellectual property (and modifications or improvements) that Alliance supplies for the services, and also new intellectual property created in connection with Alliance providing services to Client. Client agrees to work with Alliance, following Alliance's instructions and at Alliance's expense, to make sure that the newly created intellectual property is owned by Alliance. If Alliance supplies intellectual property to Client when providing services, Alliance grants Client a license to use that intellectual property internally for Client's business. Client's license is fully-paid and lasts forever, provided Client complies with these terms. Client cannot transfer Client's license, and Alliance can grant the same license to others.

Confidential Information: Both parties agree not to disclose the other's confidential business information, which is: (i) any discount or price that Alliance offers Client; (ii) the contract terms between Client and Alliance; (iii) information given in writing and marked "confidential"; and (iv) information given over the phone or in person and confirmed in writing as "confidential". This obligation does not apply to: (a) information Client or Alliance receives from a third party, as long as Client or Alliance do not know that the third party is breaching confidentiality; (b) information that becomes known to the general public through no fault of the person the information was given to; (c) information that Client or Alliance has to provide by law, as long as the person providing the information gives the other person notice of this and allows them to challenge this at the other's expense; or (d) information that Client or Alliance independently develops without use of the other's confidential information. Client is subject to the Georgia Open Records Act (O.C.G.A. § 50-18-70 et seq). The Open Records Act allows any requesting party the right to inspect and receive copies of Client records, including, documents, contracts, and communications related to the normal course of business. (O.C.G.A. § 50-5-64.1(a)(3)).

Alliance and Evolv agrees to keep all student records and information obtained in a secure location preventing access by unauthorized Individuals. Independent Contractor further agrees that any personally identifiable student Information and educational records, as defined by O.C.G.A. Title 20 and the Family Educational Rights and Privacy Act, 20 U.S.C. § 1232g, as well as any other confidential information of Client that Independent Contractor may come in contact with, will be deemed to have been received in confidence and will be used only for purposes of this Agreement.

Warranty: Alliance warrants that Alliance will perform the services in a good and competent way. Client must make any claim for a fault in our services in writing within 90 days of the date Alliance provided the service. Alliance may choose to put the matter right by either performing the service again to correct the fault or giving a credit or refund. This is the only warranty Alliance provides on the services. ALLIANCE DISCLAIMS ALL OTHER EXPRESS OR IMPLIED WARRANTIES AND CONDITIONS, INCLUDING ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT.

Transferring Rights or Duties: Alliance may supply services directly to Client or utilize a trained and certified proxy. However, if Alliance does subcontract the work, this it will not change Alliance's responsibilities to Client. Client may not transfer Client's rights or duties under this Agreement to anyone else without our permission in writing. However, Alliance will not unreasonably withhold Alliance's permission.

Events Beyond Our Control: Client excuses us from breaching any term of this Agreement, other than failing to pay an amount to Client, as a result of events beyond our reasonable control. Alliance excuses Client in the same way.

Hiring of Personnel: Client agrees not to hire or solicit for employment, directly or indirectly, any of Alliance employees who have directly participated in the performance of work under the Agreement, until at least twelve (12) months after the Agreement terminates. If Client breaches this provision, Client shall promptly pay Alliance a sum equal to 100% of the employee's annual salary at the time of hiring.

Governing Law and Disputes: This Agreement will be governed by the laws of the State of Georgia, excluding, its' conflict of law rules. Any litigation arising out of or relating to this Agreement will be in the state or federal courts located in Georgia, and Client agrees to the jurisdiction and venue of those courts.

Scope of Agreement: This Agreement makes up the entire agreement between us relating to this service. This Agreement takes the place of all prior spoken or written communications and anything that places an extra obligation on us about this service. Any changes to this Agreement must be in writing and signed by Client and us.

THE PRECEEDING TERMS AND CONDITIONS GOVERN THE PERFORMANCE OF ALL ALLIANCE PROFESSIONAL SERVICES ("SERVICES") DESCRIBED ABOVE AND IN ANY STATEMENT OF WORK WHICH MAY BE ATTACHED, AND DO NOT APPLY TO ANY OTHER TRANSACTIONS, INCLUDING SALES OF EQUIPMENT OR SOFTWARE, BETWEEN YOU AND ALLIANCE.

DeKalb County School District

ALLIANCE TECHNOLOGY GROUP LLC

Printed Name

Dawn Mascoll

Printed Name

Title

General Counsel

Title

Date

September 5, 2025

Date

Signature

Dawn Mascoll

Signature



ALLIANCE
TECHNOLOGY GROUP

Statement of Work

EVOLV Solution Installation

Presented to: DeKalb County Schools

Company Contact: Chief Tracey Whaley

Email: Tracey_Whaley@dekalbschoolsga.org

Date: 09/04/2025

Alliance Technology Group

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1. PERSONNEL | MANAGEMENT

For purposes of this project document, Alliance personnel are considered to be Evolv Technology and Alliance Technology Group resources.

Role / Title	Name	Address	Business Phone	E-mail
Customer Project Manager				
Customer Security Lead				
Customer (Other)	Chief Tracey Whaley	5861 Memorial Drive Stone Mountain, GA 30083	678-676-1810	Tracey_Whaley@dekalbschoolsga.org
Alliance Account Manager	Brooks Gearhart	7010 Hi Tech Drive Hanover, MD 21076	443-561-0485	Brooks.gearhart@alliance-it.com
Alliance Project Manager	Jackie LaFave	7010 Hi Tech Dr Hanover, MD 21076	410-934-9459	Jacqueline.lafave@alliance-it.com
Alliance (Other)				

- Travel / Lodging is included to complete the work described herein is included in the rate quoted. Any travel/living required for work not specified herein will be an additional fee.
- Any required on-site personnel will be a U.S. Citizen

2. PROJECT SUMMARY

Alliance Technology Group is pleased to present this Statement of Work (SOW) for implementing the Evolv Weapon Detection solution at multiple (CUSTOMER) sites within the continental United States (CONUS).

3. PROJECT ASSUMPTIONS:

1. **Customer Acceptance:** Customer Acceptance will be provided 15 days post Cutover via signoff by Customer Purchasing Manager.
2. **Work Hours:** The Statement of Work and associated quote are based on standard business hours of Monday-Friday, 0800 – 1700 local Customer site time excluding Alliance designated holidays. If non-standard business hours are required, mutual agreement between Alliance and Customer must be attained. Work performed outside Standard Business Hours may be subject to overtime charges at the following rates:

Overtime (1.5 times)	Premium Overtime (2.0 times)
Evenings, Monday-Friday 5:00 PM-8:00 AM	Saturday 12:00 AM (midnight)–Monday 8:00 AM
Saturday, 8:00 AM–12:00 AM (midnight)	ALLIANCE designated holidays

3. **Project Management:** Alliance will conduct a project kickoff meeting to review project objectives, scope and confirm Customer requirements as well as weekly status meetings during



the implementation.

4. **Equipment Receipt:** Alliance will coordinate equipment delivery and inventory management for Evolv hardware and software. DeKalb County Schools will deliver equipment from central location to various schools in time for installation and as scheduled.
5. **Change Management:** Any changes post-quote completion and quote acceptance by Customer will be handled following Alliance's Change Management Process.
6. **Resources:** Alliance will determine project resource requirements and coordinate scheduling of resources.
7. **Installation:** Alliance will coordinate cutover activities with Customer.
8. **Documentation:** All documentation and custom-developed materials provided by Alliance will be in the format chosen by Alliance
9. **Power:** Customer will provide the local electrical power outlet required for the system within OEM recommended distances.

4. INSTALLATION DESCRIPTION

This Statement of Work (SOW) is to be completed by Alliance installation resources

- Unbox and set up the system
- Verify system health from factory delivery (update firmware as required)
- Validate that all single lane systems serial number align with the correct L1/L2 system
- Install initial system as identified during site survey
- Initial testing and validation
- Configure settings and parameters for system tablets
- Demonstrate to customer resources the use and best practices of the solution
- Customer to provide area/space for packaging disposal

5. SCOPE of SERVICES

This Statement of Work (SOW) will be reviewed in detail by the project stakeholders to confirm that all parties are in agreement with the scope of the services outlined herein. Upon agreement, the project plan will be developed and the project will proceed to the next stage. If Customer and/or Alliance determine the project schedule or scope of services requires alteration, the parties will modify the SOW using the Change Management process.

5.1 Project Management

Alliance will appoint a project manager at the outset of the project. The Alliance Project Manager acts as a single point of contact for Alliance and will oversee the individual tasks that move a Project forward, provides a conduit for communication and supports Customer satisfaction. The Alliance Project Manager will work with the Evolv Project Manager and:

- Conduct a Project Kickoff Meeting to review project objectives, SOW, change control policy and verify Customer requirements and dates.
- Coordinate product delivery and conduct inventory management for hardware and software that have been acquired directly from Alliance, and resolve any deficiencies in delivery.



- Determine, identify and request project resources and develop and maintain a Project Schedule.
- Confirm pre-requisites are complete, provide oversight of Alliance activities and act as a facilitator for issue resolution within the scope of this SOW.
- Manage project changes and confirm the services as described herein are completed
- Create and maintain a Milestone Agreement and Completion document.

Alliance Project Managers are seasoned veteran IT professionals with years of experience. The controls to support Customer projects will be put in place through the development of a Project Plan following the Project Management Institute (PMI) best practices, immediately upon award. This plan will set the project in motion and establish its operational framework. The Project Plan will be used to define work elements to be performed, identify resources required for accomplishing tasks, and assign responsibility.

5.2 Site Survey

Prior to equipment being ordered, a site survey will be completed. The purpose of the site survey is to validate the environmental, power, and location conditions meet manufacturer specifications. Alliance personnel will complete the Site Surveys based on the following parameters.

5.2.1 System Power

The Evolv Express power requirements are as follows:

- **Voltage:** 115-230 VAC +/-10%
- **Phase:** Single Phase Circuit: 5 Amps (minimum)
- Consumption (typical): 170W-200W
- The Evolv Express comes provided with a standard IEC 320 (S15 Variant) inlet socket for the power connection. A detachable 15-foot power cord (shipped with the Express) is supplied for connecting the Express Tx Tower to the power outlet. One end of the power cord supports an IEC 320 (S15 Variant) connector while the other end supports local AC power plug requirements.
- Approximately, 9 feet of the power cord will be exposed when run under Lane 1 or Lane 2 mat. All other power sockets, plugs, or cords will be the responsibility of Guilford County School District and must be in place prior installation.

5.2.2 Tablet Power

Evolv Express uses wireless tablets which are powered by 2 rechargeable hot swappable batteries. An optional gang charger that charges 6 batteries at one time can be provided and is an option that can be added to the proposed system.

If the Customer prefers the wired tablets (optional), Evolv Express provides (6) RJ45 ports on the base of TX tower. Each RJ45 provides communication and power via Power over Ethernet (PoE) to one wired tablet. The power is provided via Power over Ethernet (PoE). The RJ45 ports are redundant; only one per tablet is required. All other Ethernet cables and accessories are the responsibility of the customer.



5.2.3 Site Location Surface¹

The Express system requires a stable and level surface to support proper operation and screening. Cement, wood, tile, rubber, and carpeted surfaces are all acceptable provided they are stable with limited vibration.

The Express system can be deployed on any surface that is ADA (American Disabilities Act) compliant. Every effort will be made to install all three Express towers as plumb as possible. The maximum angle of any Rx or Tx tower, as measured by its largest outer surface, is 5 degrees.

5.2.4 Lighting

The Express requires sufficient ambient lighting for capturing clear digital images of visitors walking through the system. The Express can operate in most settings, whether direct natural light or artificial, however, some very low lighting conditions may require additional lighting. If lighting needs to be added in proximity or above the system for better visibility, it is suggested customers use LED lighting.

Lighting Level	Typical Lighting Source	LUX	Notes
Very bright	Direct, natural light	Above ~4,500	May need to reduce LUX through shading
Bright	Mix of indirect, natural light	~800 to ~4,500	May need to reduce LUX through shading
Normal light	Sufficient artificial light	~100 to ~800	Determine best setting on site
Low	Dim to relatively low artificial light	~15 to ~100	May need to add artificial light
Very low	Very dim artificial light	~0 to ~15	Likely need to add artificial light

5.2.5 Environmental Conditions

Ingress Rating

- Evolv Express is supports Standard (indoor) and Outdoor rated Ingress Protection.
 - Standard IP54
 - Outdoor IP56 – power and data connectors are IP67, resisting water ingress up to 6in. (15cm)

Operating Temperature

- -20 to +55 degrees C (-4 to 131 degrees F)

Storage Temperature

- -40 to +70 degrees C (-40 to 158 degrees F)

Relative Humidity

- 0 to 95% (Standard system – non-condensing, Outdoor system – condensing)

Wind (Outdoor Units Only)

To reduce the risk of tipping over during wind the towers of Evolv Express must be secured to the ground using bolts. If wind or wind gusts exceed 35 MPH the Evolv Express must be removed and stored in a location protected from the wind.

To minimize the effects of wind during operation walls or wind barriers should be installed. If Evolv Express cannot be protected from winds of 15 MPH or more alternative screening procedures may be required. This applies even if the system is secured to the ground.

¹ Outdoor installations must be secured (bolted) to a stable surface.



5.3 Documentation

Alliance will produce the following documentation over the course of the Project.

- Project Schedule
- Kickoff Meeting Agenda and Summary Meeting Notes
- Weekly Status Meeting Agendas and Summary Notes (within 24 hours of the end of the meeting)
- Training Plan
- As-Built Documentation

Upon completion and System Acceptance a final documentation package will be produced from the field updated installation drawings and notes. This package reflects the final installation and will be the documents of record for the project. A copy of these documents will be sent to the Client as well as kept by Alliance and the manufacturer (Vendor) for reference. The following will be completed during the final documentation phase and will be sent to the Customer within approximately 30 days of system completion.

- Update Installation Diagrams to As-Built Status
- Compile Installation Information such as; equipment serial numbers, system passwords, and installation notes
- Send technical point of contact all warranty information and support documentation

5.4 Training Plan

A formalized System Operator training schedule will be created in conjunction with the installation of the systems at each location. Training can be accomplished by site or centralized at one school and is limited to two Alliance/Evolv personnel each for 16 hours. Additional training is available as an added service and must be included in the quote. The Alliance Project Manager is responsible for working with the customer and the implementation team to develop the Training Plan. Alliance anticipates total training for all schools to be completed within 2 business days.

The topics covered during training include:

- Components of the Solution and the Science behind the Technology
- Supporting Technology (Sensors, Tablets)
- Status Indicators
- Lane Assignments
- Elements of a Scan
- Zones of Detection, Threat and Resolution
- Tablet Functionality
 - Types of Information Available and Associated Icons
 - Historical Scan / Alert Data
 - System Administrator Capabilities
 - Alert Mode (Flow, Threat, Resolution)
 - Lane Management During Normal and High Traffic Periods
- Basic System Troubleshooting
 - Visitor Side
 - Operational Mode



- System Reboot
- Connections
- Tablet Issues
- Contacting Technical Support

5.5 Go-Live Support

- Alliance will provide no more than four days of go-live support. Additional support is available if desired and must be included in the quote.
- Go-Live support consists of Alliance personnel supporting the initial operation of the system. Alliance will support up to 5 concurrent go-live systems per day. Alliance will support Go-Live activity across the project for up to four (4) days.

6. SCHEDULE

Alliance will provide the Services described in this SOW within the following primary stages of the project. Not all stages apply to every project. The stages applicable to this project will be defined in the Project Schedule. The estimated period of performance is three (3) weeks.

- 1 **Planning and Design Stage:** Project initiation, scope review, identification of resources, project schedule, test plans and solution design activities.
- 2 **Hardware and Software Installation Stage:** The installation of Evolv hardware and core Evolv software.
- 3 **Knowledge Transfer and Training Stage:** This is the stage of the Project during which the knowledge transfer/training is described in the Knowledge Transfer and Training Section of this SOW.
- 4 **Project Completion Stage:** Confirmation that the Project objectives have been met and all Services have been completed

7. GENERAL PROJECT GUIDELINES

- **Project Changes:** Notwithstanding anything to the contrary in the Agreement, any Project changes or delays to the schedule will be managed via the Change Management Process.
- **Documentation:** All documentation and custom-developed materials provided by Alliance will be in the format chosen by Alliance.
- **Work Location:** Unless otherwise stated, Services will be delivered onsite.
- **Work Hours:** Unless otherwise agreed, Alliance's standard service hours are 08:00 to 17:00 Monday through Friday local time (the time in the time zone of the customer location where services are being provided), excluding Alliance designated holidays. Services will be provided during Alliance's standard service hours.
- **Out of Hours Support:** This Project doesn't include support outside of Alliance's standard service hours.
- **Installation:** Alliance will notify Customer in advance of each planned site/system implementation.
- **Product Training:** Product training certification (industry-recognized certification or qualifications) and installation training is out of scope.
- **Security Hardening:** Additional system security is not included in the scope of this project.



8. CUSTOMER RESPONSIBILITIES

8.1 General Customer Responsibilities

Customer will:

- Provide a Single Point of Contact (SPoC) that is available during installation, training and go-live and can provide access for the Alliance installation team to any areas where implementation of services described herein are required. SPoC must also have the authority to make any necessary decisions relative to implementation changes or have immediate access to the resources that can provide answers and/or authorize changes during the
- Ensure key stakeholders participate in project kickoff meeting.
- Notify all key personnel of installation and training schedule.
- Ensure all individuals operating system have training portal access and attend on-site training as defined herein
- Provide access to all sites as determined and agreed upon in the pre-installation planning meetings.
- Provide all power requirements for the system(s).
- Meet all environmental requirements as outlined by the OEM in Section 6.2 above.
- Provide access to any and all other customer resources that might be integral to the project implementation plan (i.e. IT personnel, Network Administrator, local site lead(s), Contract Administrator, etc.)
- Provide any additional personnel contact information
- Ensure adequate support from local personnel and security while operating systems
- Conduct any system movement and storage of equipment in central location
- Inform Alliance of any media or news coverage to ensure proper marketing and media support from Evolv
- Unless otherwise agreed, Customer shall prepare and execute the user acceptance test (UAT) plan within 30 days of Project completion and execute the Customer Acceptance form.

8.2 General Responsibilities - Alliance

- Complete any firmware updates from Evolv as required
- Register / Update system with Evolv Global Registration Tool

9. DAY-TWO SUPPORT

The customer will contact Evolv customer support directly for remote support. For on-site support, please see the attached service agreement which is included in acquisition costs.

10. MILESTONE BILLING

Notwithstanding anything to the contrary in the Agreement, by executing the Order Form or Statement of Work, Customer agrees that Alliance may invoice Customer for hardware, software, and services as outlined in the Order Form. The amount will be invoiced upon Customer's acceptance of the project milestone as described in the Order Form. Invoices will be paid in accordance with the invoicing and



payment terms section of the General Terms of the Agreement and as outlined in the Milestone Agreement. The parties agree that this section supersedes any conflicting payment/invoicing terms specified in the Agreement. Partial invoicing is acceptable.

11. DEPENDENCIES

- Access to Schools during business hours
- Delivery of systems in timely fashion from central warehouse to locations determined by site surveys
- DeKalb County Schools staff availability for scheduled training
- Power requirements met prior to installation

12. CHANGES TO SCOPE

No Changes to this SOW are effective unless a formal written Change Request has been submitted and approved in accordance with the Change Management Procedures of the Agreement.

12.1 Change Management

A Change Request will be the vehicle for communicating Changes. The Alliance Change Management Form will be utilized and will describe the change, the rationale, and the effect the change will have on the project (e.g., alterations to deliverables, acceptance criteria, etc.). The designated Project Manager of the requesting Party will review the proposed change and determine whether to submit the request to the other Party. Project Managers for this SOW must agree to the proposed change(s) and secure their appropriate internal reviews and/or approvals.

13.0 Availability / Capacity

Our resources will be available to begin the implementation process upon Contract Award. A Project Kickoff Call will occur within ten (10) days of award. The Alliance Project Manager will coordinate the introductions of both team members, review the project timeline, and coordinate dates for the site surveys.

As part of the implementation process, Alliance recognizes that developing a security screening process is very important. Alliance resources will work with the customer under the parameters herein to develop a protocol that works for all parties. Below is a general outline of the project phases. Alliance anticipates approximately three (3) weeks to complete installation, training, and go-live support for DeKalb County Schools.



Evolv Project Plan - Per Unit			
	Task	Responsible Party	Duration (Days)
Planning	Purchase Order Received	Customer	30
	Plan Site Survey Dates	Both	
	Site Survey (*Varies by Site based on Entrances)	Alliance	
	Determine Number of Entrances and View Each		
	Inspect Floorplans		
	Determine Power Req's		
	Determine HVAC/Weather Req's		
	Begin Policy/Process Discussions	Both	
	Order Equipment	Alliance	
	Equipment Received	Customer	
Build	Technicians On-Site	Alliance	0.25/Unit
	Inventory Equipment	Alliance	
	Unpack Crate	Alliance	
	Place Equipment	Alliance	
	Place Mats		
	Place TX Tower		
	Place RX Tower		
	Connect Cables	Alliance	
	Power On and Validate Start Up	Alliance	
	If Outdoors, Bolt Unit(s) Down (If requested by customer)	Alliance	
	Place Tablets	Alliance	
	Validate Tablet Connections to RX and TX Towers		
	Login	Login to Tablets	
Configure Location in Tablet		Alliance	
Validate Remote Connectivity		Alliance	
Set Service Provider (AT&T, Verizon)			
Set Metallic Scan Sensitivity (A to F)		Alliance	
Pass Through Test w/o Items			
Pass Through Test w/ Items			
Configure Alarm and Cube Position			
Check Cube Position for Shoulders/Hips			
Test and Confirm for Each Lane			
Administer Flow Mode Control		Alliance	
Threat Resolution Mode		Alliance	
Confirm Fan is Active		Alliance	
Wrap-Up		Take Photos	Alliance
	Submit Customer Information to Global Support Center	Alliance	
	Swipe Photocell to Create Scans for Analysis	Alliance	
	Upload Logs to Evolv	Alliance	
	Customer Changes Admin Password	Customer	
	Training	Both	
	Review Processes/Procedures	Both	
	Test with Customer	Both	
	Provide Documentation to Customer	Alliance	
	Obtain Customer Acceptance	Both	



SIGNATURES

IN WITNESS WHEREOF, the Parties have executed this Statement of Work to become effective as of last signature date.

**DeKalb
County Public
Schools**

By: _____

Name and
Title: _____

Date of
Signature: _____

Alliance Technology Group

By: Dawn Mascoll

Name and
Title: Dawn Mascoll

Date of
Signature: September 5, 2025



ALLIANCE TECHNOLOGY GROUP

7010 Hi Tech Drive
Hanover, MD 21076
Phone: 410-712-0270
Fax: 410-712-0271

WBE and WOSB Certified

Quote Date: 9/2/2025
Quote Number: 427-DCS-06062025
Alliance Sales Rep: Brooks Gearhart
Terms: NET30
Expiration Date: 10/2/2025

Product #	Item Description	Qty.	List Price	Sales Price	Ext Sales Price
Subscription--4 Year Commitment--Software and Support Included					
Dual Lane					
901-00005-01-HL	Evolv Express GEN2, Dual Lane, Hardware Subscription	2	\$ 62,974.80	\$ 52,920.00	\$ 105,840.00
901-00006-01-SS-HL	Evolv Express GEN2, Dual Lane, Software & Services Subscription	2	\$ 39,995.42	\$ 33,609.60	\$ 67,219.20
910-00293	Evolv Express United States Power Cord, 6 Feet	1	\$ -	\$ -	\$ -
ALI-INS	Complete installation, testing, and training based on contiguous installation plan	2	\$ 5,950.00	\$ 5,000.00	\$ 10,000.00

End User: DeKalb County Schools

Year 1 Total (Hardware + Software/Services + Operational Test Kits + Installation + Maintenance): \$ 80,723.68

Year 2 Total (Software/Services + Annual Maintenance): \$ 34,611.84

Year 3 Total (Software/Services + Annual Maintenance): \$ 34,611.84

Year 4 Total (Software/Services + Annual Maintenance): \$ 34,611.84

Four Year Total: \$ 184,559.20

Shipping (Estimated): \$ 1,500.00

Signature: _____

Alliance Post Sales Service is optional and will be added to quotation at your request.

*By proceeding with this Order Document, Customer acknowledges and agrees to abide by the applicable Schedule(s) for the Products and/or Professional Services identified herein

and the Service Terms outlined at <https://legal.evolvetechnology.com/customers>. Acceptance of this Order Document constitutes acceptance of the applicable Schedule(s).

This quote and configuration is confidential to Alliance and is only to be used between Alliance and the customer. In the event this provided quote and configuration is used for other purposes, consulting fees will be charged. Should customer desire to use this information for any purpose other than its original intended purpose, or wish to divulge the contents of this quote to a 3rd party, customer must obtain written permission from Alliance prior to such use. This quote is valid for 30 days past the quote date unless otherwise noted and Quote is subject to change. All Purchase Orders subject to acceptance by Alliance Technology Group, LLC. Prices subject to change prior to acceptance of Purchase Order. Payment Terms pursuant to Contract of Sale. Leasing figures are being provided to you for informational purposes only. Actual lease rates may vary and are subject to credit approval.

Alliance's Term's & Condition's apply. Alliance's T&C's can be viewed at www.alliance-it.com. Payment terms are determined by Alliance Technology Group, LLC.

Maintenance pricing quoted must be purchased with product for price to be valid. Unless pre-paid, all maintenance pricing is subject to change.

Alliance Technology Group LLC reserves the right to impose a surcharge that is not greater than our cost of acceptance (less than 4%) on eligible credit card transactions

Please send credit application to credit@alliance-it.com. The credit application can be found at <http://www.alliance-it.com/online-credit-application.shtml>.