

VENDOR DECISION/EVALUATION MATRIX

SCHOOL OR LIBRARY NAME: DeKalb Co. SD Date: **11/20/2025** E-rate: 2026-27

		CATEGORY 2:	Choose and Indicate the service (1 per Matrix):	Int. Connections or MIBS or Basic Maint.:		11/20/2025	
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Eligible Service: →'→'→'→'→'→' Firewall License (IC)

SERVICE PROVIDERS

Factors	Total Points Available	STEP	MGT				
Pricing		\$299,798.10	\$353,799.00				
Price	25	25	21				
Past Experience with Vendor	20	20	18				
Technical Capability, Quality of Work, Ability to Provide Services Purchased, Qualified Personnel	20	20	18				
Local Preference	15	10	15				
Changeover Costs	15	15	15				
SPI Invoicing	5	5	5				
TOTAL POINTS:	100	95	92	0	0	0	0

Winning bidder based on most points was: STEP Selection team member initials: JS

Nonresponsive bidders, if any: N/A

NOTES:

The District is awarding to Step. They were found to be the most cost-effective vendor due to their better pricing for the same services and due to the District's postive experience in using their firewall services in the past. This is for a 1-year license for 2 firewalls. The licenses bundle eligible and ineligible items.

**** NOTE: POINT VALUES AND FACTORS MAY BE CHANGED PER YOUR OWN CRITERIA, BUT PRICE MUST

REMAIN THE MOST HEAVILY WEIGHTED FACTOR AND THE "TOTAL POINTS" OF ALL FACTORS MUST ADD TO 100%****