

REGION 4 EDUCATION SERVICE CENTER (ESC)

Contract # R240110

for

FURNITURE, INSTALLATION, AND RELATED SERVICES

with

LAKESHORE LEARNING MATERIALS, LLC

Effective: December 17, 2024

The following documents comprise the executed contract effective: December 17, 2024

- I. Vendor Contract and Signature Form
- II. Supplier's Response to the RFP
- III. Request for Proposal and Any Addenda, incorporated by reference

APPENDIX A

CONTRACT

This Contract ("Contract") is made as of December 17, 2024 by and between Lakeshore Learning Materials, LLC ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of FURNITURE, INSTALLATION, AND RELATED SERVICES ("the products and services").

RECITALS

WHEREAS, Region 4 ESC issued Request for Proposals Number RFP 24-01 for FURNITURE, INSTALLATION, AND RELATED SERVICES ("RFP"), to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

- 1) Term of agreement. The initial term of the Contract is for a period of three (3) years unless terminated, canceled or extended as otherwise provided herein. Region 4 ESC shall have the right in its sole discretion to renew the Contract for an additional term of up to two (2) years or for a lesser period of time as determined by Region 4 ESC by providing written notice to the Contractor of Region 4 ESC's intent to renew thirty (30) days prior to the expiration of the original term. Contractor acknowledges and understands Region 4 ESC is under no obligation whatsoever to extend the term of this Contract. Notwithstanding the forgoing paragraph, the term of the Contract, including any extension of the original term, shall be further extended until the expiration of any Purchase Order issued under the Contract for a period of up to one year beyond the Contract term.

- 2) Scope: Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.
- 3) Form of Contract. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).
- 4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
 - i. This Contract
 - ii. Offeror's Best and Final Offer
 - iii. Offeror's proposal
 - iv. RFP and any addenda
- 5) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 6) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 7) Assignment of Contract. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e., bankruptcy, change of ownership, merger, etc.).
- 8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- 9) Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.
- 10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.
- 11) TERMINATION OF CONTRACT
 - a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:

- i. Providing material that does not meet the specifications of the Contract;
- ii. Providing work or material was not awarded under the Contract;
- iii. Failing to adequately perform the services set forth in the scope of work and specifications;
- iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
- v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
- vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

- b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- c) Delivery/Service Failures. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred.
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- 12) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.
- 13) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract for a period of up to one year beyond the term of the Contract. Notwithstanding the foregoing, the term of the Contract, including any extension of the original term, shall be further extended until the expiration of any Purchase Order issued under the Contract for a period of up to one year beyond the Contract term.
- 14) Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- Additional Delivery/Installation Charges: Contractor may enter into additional negotiations with a purchasing agency for additional delivery or installation charges based on onerous conditions. Additional delivery and/or installation charges may only be charged if mutually agreed upon by the purchasing agency and Contractor and can only be charged on a per individual project basis.
- 15) Inspection & Acceptance. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.
- 16) Payments. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 17) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit. Contractor shall offer Region 4 ESC any published price reduction during the Contract term.

- 18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.
- 19) Discontinued Products. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 20) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 21) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 22) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 23) Site Cleanup. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.
- 24) Site Preparation. Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to

moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

- 25) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 26) Safety measures. Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
- 27) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo

or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.

- 32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 33) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name Lakeshore Learning Materials, LLC
 Address 2695 E. Dominguez Street
 City/State/Zip Carson, CA 90895
 Telephone No. (800) 421-5354
 Email Address biddept@lakeshorelearning.com
 Printed Name Johanna Lopez
 Title Bid Analyst

Authorized signature 

Accepted by Region 4 ESC:

Corrected to 12/31/2027 DS
CW Initial
AL

Contract No. R240110

Initial Contract Term 12/17/2024 to ~~10/31/2027~~


 Region 4 ESC Authorized Board Member

12/17/2024
 Date

Linda Tinnerman
 Print Name


 Region 4 ESC Authorized Board Member

12/17/2024
 Date

Victor E. White
 Print Name

Appendix B

TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be submitted, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is submitted with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

Check one of the following responses:

Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

- ✓ Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.)

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Lakeshore Learning - 10/15/24 - Region 4 - all Region 4 exceptions approved

9/18/24 Review

Section/Page	Term, Condition, or Specification	Exception/Proposed Modification	Accepted (For Region 4 ESC's use)
Appendix A Draft Contract	14) Delivery	EXCEPTION: Delivery within 7-21 business days ARO*	Similar to Educational School Supplies
		*Please note: Orders within the 48 contiguous states arrive in 7-21 business days.	
		For orders shipping to Alaska and Hawaii, please allow 3-6 weeks. Shipments to U.S.	
		Territories take 3-6 weeks. Freight charges will apply to orders shipping outside of the contiguous U.S.	
Appendix A, Draft Contract	14) Delivery	EXCEPTION: Freight Terms (Free Shipping on orders over \$500, shipping to one location)	Similar to Educational School Supplies
		apply to the contiguous U.S. only, Freight charges will apply to orders shipping outside of the contiguous U.S.	
Attribute No. 17	Frequency of Pricing Updates	Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract.	Similar to Educational School Supplies
		However, catalogs and prices are subject to change with the release of new catalogs throughout each year. Price	
		adjustments are based on changes in material and shipping costs.	
Attribute No. 97, 98, 99	Projected Sales Year One Projected Sales Year Two Projected Sales Year Three	In lieu of entering guaranteed contract sale, Lakeshore agrees to pay the 3% fee for all actual contract sales.	OK.



24-01 Addendum 6

Lakeshore Learning Materials, LLC

Lakeshore Parent, LLC

Supplier Response

Event Information

Number: 24-01 Addendum 6
Title: Furniture, Installation, and Related Services
Type: Request for Proposal
Issue Date: 4/11/2024
Deadline: 6/13/2024 02:00 PM (CT)
Notes: Oral communications concerning this RFP shall not be binding and shall in no way excuse an Offeror of the obligations set forth in this proposal.

Only online proposals will be accepted. Proposals must be submitted via Region 4 ESC's online procurement system:
region4esc.ionwave.net.

No manual, emailed, or faxed proposals will be accepted.

NON-MANDATORY PRE-PROPOSAL CONFERENCE #2

Meeting to be held on
Wednesday, May 1, 2024 at 10:00 am CST
via ZOOM. Click [here](#) to join.

Meeting to be held on
Wednesday, April 24, 2024 at 10:00 am
via ZOOM. Click [here](#) to join.

Offerors are strongly encouraged, but not required to participate in a

pre-proposal conference with the Procurement and Operations Specialist.

Contact Information

Address: Finance and Operations
7145 West Tidwell Road
TX 77092
Email: questions@esc4.net

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name Lakeshore Learning Materials, LLC

Address 2695 E. Dominguez Street

City/State/Zip Carson, CA 90895

Telephone No. (800) 421-5354

Email Address biddept@lakeshorelearning.com

Printed Name Johanna Lopez

Title Bid Analyst

Authorized signature _____

Accepted by Region 4 ESC:

Contract No. _____

Initial Contract Term _____ to _____

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Lakeshore Learning Materials, LLC Information

Contact: Eunice Peterson
Address: 2695 E. Dominguez St.
Carson, CA 90895
Phone: (800) 421-5354
Fax: (310) 537-7990
Email: biddept@lakeshorelearning.com
Web Address: www.lakeshorelearning.com

By submitting your response, you certify that you are authorized to represent and bind your company.

Johanna Lopez

Signature

Submitted at 6/13/2024 01:10:54 PM (CT)

biddept@lakeshorelearning.com

Email

Supplier Note

Must reference "Per RFP #24-01" on all purchase orders. Please visit us at www.LakeshoreLearning.com. Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit www.LakeshoreLearning.com.

Requested Attachments

OFFER AND CONTRACT SIGNATURE FORM

OFFER AND CONTRACT
SIGNATURE FORM.pdf

Please complete the Offer and Contract Signature Form, located on the Attachments tab, and upload the completed document here.

Appendix B - Terms & Conditions Acceptance Form

Appendix B - Terms & Conditions
Acceptance Form.pdf

Please complete the Terms & Conditions Acceptance Form, located on the Attachments tab, and upload the completed document here.

Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy

Acknowledgment and Acceptance
of Region 4 ESC's Open Records
Policy.pdf

Please complete the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy, located on the Attachments tab, and upload the completed document here.

OMNIA Partners - Exhibit F Federal Funds Certifications

OMNIA Partners - Exhibit F
Federal Funds Certifications
Form.pdf

Please complete the OMNIA Partners - Exhibit F Federal Funds Certifications, located on the Attachments tab, and upload the completed documents here.

Value Add

Value Add.pdf

Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract. Furniture can be included as a Value-Add, include any fees such as installation, delivery options, setup/cleaning, classroom design/layout, special orders, etc.

Antitrust Certification Statements

Antitrust Certification
Statements.pdf

Please complete the Antitrust Certification Statements, located on the Attachments tab, and upload the completed document here.

Certificate of Interested Parties (Form 1295)

Form 1295 Certificate
101215305.pdf

Must complete the form online at: https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Diversity Program Certifications

No response

If there are any diversity programs, provide a copy of their certification.

Minority Women Business Enterprise Certification

No response

Please upload Minority Women Business Enterprise Certification if applicable.

Submit FEIN and Dunn & Bradstreet report.

CONFIDENTIAL_FEIN and D&B
Report.pdf

Upload FEIN and Dunn & Brandstreet report here.

Products and Pricing

Products and Pricing.pdf

Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.

Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE) Certification

No response

Please upload Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE) Certification if applicable.

Historically Underutilized Business (HUB) Certification

No response

Please upload Historically Underutilized Business (HUB) Certification if applicable.

Texas Government Code 2270 Verification Form

Texas Government Code 2270
Verification Form.pdf

Please complete the Texas Government Code 2270 Verification Form, located on the Attachments tab, and upload the completed document here.

Additional Agreements Offeror will require Participating Agencies to sign.

No response

Upload any additional agreements offeror will require Participating Agencies here.

Historically Underutilized Business Zone Enterprise (HUBZone)

No response

Please upload Historically Underutilized Business Zone Enterprise (HUBZone) if applicable.

Other recognized diversity certificate holder

No response

Please upload other recognized diversity certificate holder if applicable.

OMNIA Partners - Exhibit F Federal Funds Certifications

OMNIA Partners - Exhibit F
Federal Funds Certifications
Form.pdf

Please complete the OMNIA Partners - Exhibit F Response for National Cooperative Contract located on the Attachments tab and upload the completed documents here.

OMNIA Partners - Exhibit G New Jersey Business Compliance

OMNIA Partners - Exhibit G New
Jersey Compliance Form.pdf

Please complete the OMNIA Partners - Exhibit G New Jersey Business Compliance forms, located on the Attachments tab, and upload the completed documents here.

Response Attachments

Secretary Certificate.pdf

Secretary's Certificate

CIQ_Conflict_of_Interest_Questionnaire.pdf

Conflict of Interest Questionnaire

RFP24-~1.PDF

RFP 24-01 OMNIA Partners - Exhibit A Response for National Cooperative Contract. All questions in this document have been answered in the Attributes tab.

23-24 Evidence of Lakeshore Insurance.pdf

Evidence of Insurance

Bid Attributes

1 Oral Communication

Oral communications concerning this RFP shall not be binding and shall in no way excuse an Offeror of the obligations set forth in this proposal.

☒ I have read and agree.

2 Scope of Work

Please download and thoroughly review the Scope of Work, located on the Attachments Tab. Indicate your review and acceptance below.

☒ I have read and agree.

3 Terms and Conditions

Please download and thoroughly review the Terms and Conditions, located on the Attachments Tab. Indicate your review and acceptance below.

☒ I have read and agree.

4 Products/Pricing - Upload on Response Attachments Tab

Offerors shall provide pricing based on a discount from a manufacturer's price list, or fixed price, or a combination of both with indefinite quantities. Offeror may offer their complete product, and service offering as a balance of line. Prices listed will be used to establish the extent of a manufacturer's product lines, services, warranties, etc. that are available from Offeror and the pricing per item. Multiple percentage discounts are acceptable if, where different percentage discounts apply, the different percentages are specified. Additional pricing and/or discounts may be included. Products and services proposed are to be priced separately with all ineligible items identified. Offerors may elect to limit their proposals to any category or categories. The discount proposed shall remain the same throughout the term of the contract and at all renewal options. Price lists must contain the following: (if applicable)

- Manufacturer Part #
- Offeror's Part # (if different from manufacturer part #)
- Description
- Manufacturers Suggested List Price and Net Price
- Net price to Region 4 ESC (including freight)

5 Is pricing available for all products and services?

☒ Yes

☐ No

6 List the category or categories you are offering.

Lakeshore is offering Region 4 ESC our exclusive furniture lines which include Flex-Space, Flex Space Jr., Heavy-Duty, Classic Birch, Kids Colors™, Just Like Home®, First Steps®, Outdoor, & Flex-Space Engage! Choose from Seating (Chairs, Lounge Seating, Floor Seating, Benches & Stools), Tables & Desks (Mobile Desks/Tables, Stationary Desks/Tables), Storage (Shelving, Cabinets, Coat Lockers, Carts), Carpets (Activity Carpets, Solid Carpets, Designer Carpets), Rest & Relaxation (Privacy Spaces, Cots, Cribs & Changing Tables, Pillows & Sheets), & Classroom Accessories (Easels, Play Furniture, Room Dividers). Lakeshore is also offering Region 4 ESC our complete catalog, including Early Childhood & Elementary Instructional Materials, Supplies & Equipment, & more!

7 Furniture Offerings

New, Used, Parts, Accessories, Service and Repair, Trade-Ins, Leasing/Financing and providing pricing structure for each of these items.

We offer a wide range of mobile, flexible and traditional furniture options for classrooms, libraries, common spaces, outdoor settings and more. All our rugged, rigorously tested furniture is new and intentionally designed by educators to meet the real-world needs of teachers & students. Find furniture for every student at every level—from infants & toddlers through high school. Our furniture lines are designed by educators to meet the highest standards of quality & safety—with options to support individual classrooms, schools & entire districts. Outside of our standard warranty--If any product breaks within the warranty period, we will repair or replace it...at no charge!--Lakeshore does not offer used furniture, parts, service and repair, trade-ins, leasing/financing. Pricing structure is as follows: Lakeshore is offering Region 4 ESC 5% discount on all non-sale Lakeshore products and free shipping on orders over \$500 shipping to one location, within the contiguous United States.

8 Minimum Quantities

Describe any minimums quantities.

No minimum quantities required!

9 Custom or special orders

What is the ability to provide custom or special order furniture products? Include catalogs and any fees related to custom or special orders.

Lakeshore does not offer custom or special orders on our furniture lines. We aim to provide high-quality furniture that is immediately available and can be reordered in any quantity with little notice. CUSTOM SOLUTIONS At Lakeshore, we understand that a "one size fits all" product selection may not satisfy all of your educational needs. Therefore we created our Custom Solutions Team to assist in tailoring a custom approach to meet your unique product needs. Customizing educational materials is our business! We can develop customized learning solutions. The prices of our customized learning solutions depend on the materials and supplies needed. Our kits can zero in on the particular member strategies listed below and initiatives that may need specialized products and packaging: • Family Engagement An integral part of any early learning or school readiness program, family engagement products help families become active partners in the education of the students in their lives. • Special Education We specialize in offering custom solutions for students with disabilities. One example is SANDI, an online assessment created by the Riverside County Office of Education. We've also worked with districts around the country to develop materials kits that provide students with access to state standards in ways that are developmentally appropriate and respectful of chronological age. • Early Childhood Our sourcing and manufacturing capacity is simply the best in the industry. We've worked with Early Head Start & Head Start programs, and school districts around the country to customize kits that meet standards and help students become school ready. • Elementary To help schools around the country implement Common Core or similar State Standards in their elementary programs, we have customized a variety of kits that feature hands-on and engaging materials that can be used in whole group, small group and intervention settings.

10 Describe ordering methods, tracking, and reporting.

Ordering Methods: Orders can be placed online at www.LakeshoreLearning.com, over the phone by calling (800) 778-4456, by fax (800) 537-5403 or by emailing purchase orders to orderdept@lakeshorelearning.com. Tracking: eProcurement customers can easily track orders online! Once an order ships, the customer will receive an email that contains tracking information. Otherwise, Jackie Orellana, your Sales Support specialist works closely with Region 4 ESC, and will be the main point of contact when you need to track an order. She is available by phone at (800) 421-5354 x2757, or e-mail at jorellana@lakeshorelearning.com. Reporting: We have an in-house IT team of over 40 people that can design, program, and implement reporting tools and analysis for your program to your specifications. Lakeshore does not charge any fees associated with our reports. We would be happy to set up any automated reports that you may need.

11 Shipping Costs

Describe any shipping charges.

1. Describe delivery charges along with definitions for:
 - a. Dock Delivery
 - b. Inside Delivery
 - c. Deliver and Install

Lakeshore is offering free shipping on orders over \$500 shipping to one location, within the contiguous United States. This includes dock delivery, and inside delivery. Delivery and Install: Lakeshore offers complimentary delivery and installation services on all orders over \$20,000 and shipping to destinations within the contiguous United States. For orders under \$500 shipping to destinations within the contiguous United States, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99. For orders shipping outside of the contiguous United States, please estimate standard shipping freight charges at 25% of the subtotal, with a minimum freight charge of \$9.99.

12 Warranty Pricing

Provide pricing for warranties on all products and services.

Lakeshore does not charge for our product and service warranties. We unconditionally guarantee every item. We stake our reputation on the quality of our products. If you are unhappy with any item for any reason, return it to us for a full refund or exchange. Your satisfaction is our number-one priority. Warranty: Lifetime warranty on Premium-Quality Classroom Furniture, Tables and Desks, Chairs, and Cots!, 10-year warranty on Classroom Carpets, 5-year warranty on Write & Wipe Mobile Tables & Desks, Outdoor Furniture, Trikes, and Cribs, All other items receive a full-year warranty (unless otherwise noted).

13 Describe any return or restocking fees.

Lakeshore does not charge restocking fees. If you are unsatisfied with any item and wish to return it, we only ask that you pay the shipping cost back to us.

14 Discounts or Rebates

Describe any additional discounts, special offers, promotions or rebates available. Additional discounts or rebates may be offered for large quantity orders, single ship to location, growth, annual spend, guaranteed quantity, etc.

Lakeshore does not offer any additional discounts or rebates.

15 Verification of Contract Pricing

Describe how customers verify they are receiving Contract pricing.

Customers must reference "Per RFP #24-01" on all purchase orders to receive contract pricing. Lakeshore is offering Region 4 ESC 5% discount on all non-sale Lakeshore products and free shipping on orders over \$500 shipping to one location, within the contiguous United States. For orders under \$500, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99. Region 4 ESC must reference "Per RFP #24-01" on all purchase orders to receive these terms. We will also flag all orders referencing the OMNIA contract and add a comment to the order that says "Per OMNIA contract". This comment will show up on the customer's invoice that will confirm that the OMNIA contract terms have been applied. If the customer has any questions confirming pricing, please contact our Bid Department by phone at (800) 421-5354 or by e-mail at biddept@lakeshorelearning.com.

1
6**Payment Methods**

Describe payment terms and methods offered. Indicate if payment will be accepted via credit card. If so, may credit card payment(s) be made online? Also state the Convenience Fee, if allowable, per the Visa Operating Regulations.

Payment terms: Net 30. For your convenience, Lakeshore accepts a wide variety of payment options to make ordering a breeze, including credit card payments, check, money order/cashier's check, ACH and EDI. We accept the following major credit cards: Visa, MasterCard, American Express, and Discover. Lakeshore does not charge a convenience fee for paying with a Visa or any other credit cards. If a member has an existing account with Lakeshore, If you have an existing account with Lakeshore, they can order on account from our website. Simply select the "Pay on Account" option on the payment section of the order process

1
7**Frequency of Pricing Updates**

Propose the frequency of updates to the Offeror's pricing structure. Describe any proposed indices to guide price adjustments. If offering a catalog contract with discounts by category, while changes in individual pricing may change, the category discounts should not change over the term of the Contract. Updates may be no more frequently than quarterly.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. However, catalogs and prices are subject to change with the release of new catalogs throughout each year. Price adjustments are based on changes in material and shipping costs.

1
8**Future Product Introductions**

Describe how future product introductions will be priced and align with Contract pricing proposed. What is the proposed frequency for new product introductions?

Any new future product introductions will receive the same pricing structure as what is being offered to Region 4 ESC under RFP #24-01. Future products will receive a 5% discount on all non-sale Lakeshore products and free shipping on orders over \$500 shipping to one location, within the contiguous United States. For orders under \$500 shipping to destinations within the contiguous United States, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99. For orders shipping outside of the contiguous United States, please estimate standard shipping freight charges at 25% of the subtotal, with a minimum freight charge of \$9.99. Frequency of new product introductions: We conduct ongoing market studies on a quarterly basis directed by an in-house research and development team that creates new Lakeshore products based on market demand. The frequency at which new products are introduced can vary.

1
9**Are repurpose or end of life programs offered? If so, explain the process.**

No

2
0**Are product loaner programs available? If so, explain the requirements.**

No

2
1**Describe experience with Prevailing Wage and Bacon-Davis.**

Lakeshore has experience working with Prevailing Wage and Bacon-Davis. Rest assured, all transactions regarding this contract shall be done in compliance with all laws regarding prevailing wage under the Davis-Bacon Act.

2
2**Not to Exceed Pricing**

Region 4 ESC requests pricing be submitted as not to exceed pricing. Unlike fixed pricing, the Contractor can adjust submitted pricing lower if needed but, cannot exceed original pricing submitted. Contractor must allow for lower pricing to be available for similar product and service purchases. Cost plus pricing as a primary structure is not acceptable.

2
3**Special Offers/Promotions**

In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, Contractor may conduct sales promotions involving price reductions for a specified lesser period. Contractor may offer Participating Agencies competitive pricing which is lower than the no-to-exceed price set forth herein at any time during the Contract term and such lower pricing shall not be applied as a global price reduction under the Contract.

2
4**Federal Funding Pricing**

Due to products and services potentially being used in response to an emergency or disaster recovery situation in which federal funding may use, provide alternative pricing that does not include cost plus a percentage of cost or pricing based on time and materials; if time and materials is necessary, a ceiling price that the contract exceeds at its own risk will be needed. Products and services provided in a situation where an agency is eligible for federal funding, Offeror is subject to and must comply with all federal requirements applicable to the funding including, but not limited to the FEMA Special Conditions section located in the Federal Funds Certifications Exhibit.

☒ Agree

☐ Disagree
2
5**Appendix D, Exhibit A, OMNIA Partners Response for National Contract**

Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

2
6**Appendix D, Exhibit B, OMNIA Partners Administration Agreement**

The successful Offeror will be required to sign Appendix D, Exhibit B, OMNIA Partners Administration Agreement prior to Contract award. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to OMNIA Partners Administration Agreement on Appendix B, Terms and Conditions Acceptance Form.

2
7**Appendix D, Exhibits F and G**

Include completed Appendix D, Exhibits F. Federal Funds Certifications and G. New Jersey Business Compliance.

2
8**Emergency Orders**

Describe how Offeror responds to emergency orders.

If there is an emergency order that needs to take place, please contact your Sales Support Specialist Jackie Orellana at (800) 421-5354 ext. 2757. Jackie will work with our Order Department and Traffic Department to ship and expedite the order as needed. Lakeshore does offer expedited shipping with an additional fee.

2
9**What is Offeror's average Fill Rate?**

Lakeshore is proud to have a 99% fill rate. We work very hard to keep all of our items stocked in our warehouse and available for immediate delivery.

3
0**What is Offeror's average on time delivery rate?**

Describe Offeror's history of meeting the shipping and delivery timelines.

Lakeshore's average on time delivery rate over 98% and we have a history of meeting our stated shipping and delivery timelines. If there is any chance of a backorder or a delay in any order, we will communicate with the end user accordingly. The following are the shipping and delivery timelines: Delivery Time is 7-21 business days after receipt of order for ship-to destinations within the contiguous United States. For orders shipping to Alaska and Hawaii, please allow 3-6 weeks. Shipments to APO/FPO addresses take 4-6 weeks. Shipments to U.S. territories take 3-6 weeks. We ship to the following U.S. territories: Puerto Rico, U.S. Virgin Islands, Guam, Marshall Islands, Palau, American Samoa, Federated States of Micronesia and Northern Mariana Islands. Additional freight charges will apply to orders shipping outside of the contiguous United States.

3
1**Describe Offeror's history of meeting the shipping and delivery timelines.**

At Lakeshore, we have a history of meeting our stated shipping and delivery timelines. With more than 2.4 million square feet of warehouse space, we're able to keep items in stock and ready to ship. We have two state-of-the-art distribution centers located in Carson, California, and Midway, Kentucky, enabling us to serve the United States coast-to-coast! Our Carson distribution center is located at our company headquarters near the Ports of Long Beach and Los Angeles, accessible from every major trucking corridor, and our new distribution center in Midway is centrally located for all U.S. customers. Because Lakeshore is uniquely and strategically positioned geographically, our customers receive an unparalleled delivery experience. Lakeshore typically ships over a million boxes each year, with four to eight semi-truckloads leaving our warehouses every day. We contract with five trucking companies that deliver 45,000 truckloads of materials each year to different regions across the U.S.

3
2**Describe Offeror's return and restocking policy.**

Not only are our products distinguished by their quality, educational merit and safety—they're also backed by our ironclad guarantee. If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked! If you need assistance with an order, simply contact our Customer Service department at (800) 428-4414, 6:00 am - 6:00 pm, PST.

3
3**Describe Offeror's ability to meet service and warranty needs.**

With Lakeshore, you will be working with a single point-of-contact from start to finish. As the direct manufacturer of Lakeshore products, we develop and manufacture the vast majority of the items featured in our catalogs, retail stores and website. We are not restricted from sales, territories or Dealer Authorizations. In addition, our products are always in stock and are backed by our ironclad warranty! We unconditionally guarantee every item. We stake our reputation on the quality of our products. If you are unhappy with any item for any reason, return it to us for a full refund or exchange. Your satisfaction is our number-one priority.

3
4**Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.**

We can't say it enough: Customer satisfaction is our number-one priority. For this reason, we have a dedicated in-house Customer Service Department with multifaceted individuals who go out of their way to provide a peak experience for every customer. Our customer service representatives are available to assist with any questions regarding our products. With over 3,500 employees, we are always fully staffed to meet the needs of our customers. In the event an issue is encountered, our Customer Service Team can be reached at (800) 428-4414 Monday–Friday, 6:00 a.m.–6:00 p.m., PST.

3
5**Describe Offeror's invoicing process. Include payment terms and acceptable methods of payments. Offerors shall describe any associated fees pertaining to credit cards/p-cards.**

Once an order is received, it is manually entered, verified, and reviewed for adherence to our contractual agreement before being released. After being sent electronically to our Warehouse Management System (WMS), a workflow specialist sends the order into the automated lines of our distribution center. This maximizes efficiency for the thousands of orders we process each day. Lakeshore's standard payment terms are Net 30 Days. Our audit / control features & process of our billing structure is quite simple. On the first of each month, we run billing statements for all customers with an invoice over 45 days old. For your convenience, Lakeshore accepts a wide variety of payment options to make ordering a breeze, including check, money order/cashier's check, ACH and EDI. We accept the following major credit cards: Visa, MasterCard, American Express, and Discover. There are no fees pertaining to credit cards/p-cards.

3
6**Transition Plan**

Describe Offeror's contract methodology/implementation/customer transition plan.

We have worked closely with Region 4 ESC for many years and have an awarded contract (R230301) with which our sales force is familiar. Upon award, your dedicated Lakeshore representative Richard Gomez will reach out to confirm all post award requirements and provide a timeframe for delivery of goods. All personnel assigned to the account will be briefed on contractual requirements. We will immediately implement and communicate the Master Agreement to our teams nationwide and market the agreement to Participating Public Agencies. Customers will be transitioned on a case-by-case basis. Lakeshore will fully support the transition of existing customers, upon their request, to the Master Agreement. If your order includes furniture or other goods needing installation, Lakeshore offers installation services, as outlined below: Complete Classrooms® White-Glove Installation service is complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply. This service includes: • Unpacking and assembly • Supervised setup in a classroom, a library, a media center or other learning space • Custom labeling and boxing of orders by designated information, such as by classroom or teacher • Supervised verification that all rooms are in ready-to-move-in condition • Debris Removal

3
7**Describe the financial condition of Offeror.**

Lakeshore is in sound financial condition and has received an unqualified audit opinion for the latest audit of its financial statements. We have no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service or any other government entity. We are current on all amounts due for payments of federal and state taxes and required employment-related contributions and withholdings.

3
8**Provide a website link in order to review website ease of use, availability, and capabilities related to ordering, returns and reporting. Describe the website's capabilities and functionality.**

Region 4 ESC has an established eProcurement site with Lakeshore! You can access your custom ePro site by visiting <https://eproservices.lakeshorelearning.com>. Username: region4esc_staff / Password: Lakeshore123!. For login issues, please contact us by phone at (855) 827-5830 or via email at myepro@lakeshorelearning.com. Our eProcurement team serves over 20,000 organizations nationwide, from metropolitan school districts to local Head Starts. We can create custom Procurement websites, as well as electronic integration via cxml punchout and EDI. Benefits of a custom eProcurement website: Online Ordering Control spending by setting up authorized users and restrictions. Improve efficiency Simplify reporting & reconciliation Achieve "green" goals Access to contract pricing! Please see attachment No. 5 Value Adds for additional website capabilities and functionality.

3
9**Describe the Offeror's safety record.**

At Lakeshore, students' safety is our highest priority—and we know it's the top concern of our customers, too. That's why we want to provide you with detailed information about Lakeshore's testing and certification process... and share with you the rigorous steps we take to ensure our products are safe. In the 70 years that we've been in business, Lakeshore has always been a huge step ahead when it comes to safety. Not only are we in full compliance with all the current U.S. safety regulations, but we also have our own in-house Quality Assurance Team that tests and inspects every item we carry with even more rigorous standards than those required by law. Every item we sell must meet or exceed all the government safety requirements, or we don't carry it—period. For Lakeshore, students' safety always comes first. You can rest assured that the products we sell are safe and that we are doing everything we can to provide our customers with superior-quality products that they can trust.

4
0**Describe Offeror's green or sustainability program. What type of reporting or reviews are available to participating agencies?**

Lakeshore engages in sustainable business practices and has made many environmental improvements in recent years. Examples include investing \$1 million in solar panels at our Carson headquarters to produce renewable energy and avoid thousands of tons of greenhouse gas emissions, installing multiple electric vehicle charging stations for our team members and developing complete lines of low-emission, environmentally friendly furniture for schools. Lakeshore offers a variety of classroom furniture pieces that have earned GREENGUARD Gold Certification. Many of our furniture lines (Classic Birch, Flex-Space, First Steps® and Heavy-Duty) are certified by the GREENGUARD Environmental Institute to support low emissions standards—reducing chemical pollutants and helping to improve indoor air quality.

4 1	Describe any social diversity initiatives. Over the past few decades, Lakeshore has focused on creating products, like our People Colors® line, that celebrate diversity and promote a sense of self-worth. We have also worked on community-based projects to ensure children of all backgrounds have access to the same educational opportunities. We want to ensure that our products are meeting the needs of every individual in our community and that the 48 million individual children we serve all see themselves reflected in the products we create.
4 2	Provide example(s) of general guidance on executing strategies for successful adoption of new policies, processes and procedures. We have begun looking at product creation in a whole new way, providing equity training for our creative team, implementing checks and balances to ensure an equitable hiring process and team diversity, and developing many new materials to support DEIB in the classroom, including diversity & inclusion journals for students and whole-class discussion prompts to support teacher-led dialogue.
4 3	Provide a brief history of the Offeror, including year it was established and corporate office location. The Lakeshore story begins with one person taking a chance—our founder, Ethelyn Kaplan. In 1954, this single mom from Nebraska packed up her family and headed to California to open a toy store. Not long after she set up shop, educators began calling her for classroom supplies. In that moment, Ethelyn discovered a higher purpose—serving teachers. Eventually, Ethelyn’s sons, Charles, and Michael, joined the business—expanding operations and turning Lakeshore into a million-dollar company within just a few years. Two generations later, Lakeshore continues to offer the best products and service around—and we’re still expanding! Lakeshore has grown from that first brick-and-mortar store to a leading developer and retailer of top-quality educational materials and furniture for early childhood programs, elementary, middle schools, high school and students nationwide. HQ: 2695 E. Dominguez St., Carson, CA 90895
4 4	Describe Offeror’s reputation in the marketplace. Lakeshore Learning Materials is one of the largest educational materials companies in the world. We’ve been in business over 70 years and have built our reputation by providing high quality, developmentally appropriate and relevant materials to teachers and young students. We develop and manufacture the vast majority of the items we feature in our catalogs, retail stores and website. Today, we have a thriving e-commerce business, a national sales division, catalogs and over 60 retail locations across the country, but we still consider ourselves “70 years young”—a company that experiences record growth year after year. In recent years, we have expanded our export market, opened offices in Asia and expanded our second distribution center in Midway, Kentucky—increasing our inventory and distribution space to more than 2.4 million square feet. But we are not done yet. In 2025 we are opening our new distribution center in Garland, Utah ready to delight even more customer with fast shipping!
4 5	Describe Offeror’s reputation of products and services in the marketplace. Lakeshore is a full-service partner who can provide classroom furniture (including our new 21st Century Flex-Space Engage furniture line), design services, delivery services, installation services, professional development services, classroom and instructional materials, and more! Lakeshore has extensive experience working with school districts, student programs, both public and private, and all government agencies. We continually coordinate and execute large orders without much fanfare on a daily basis.
4 6	Describe the experience and qualifications of key employees. Richard Gomez, Regional Sales Manager: Richard has been with Lakeshore for over 26 years and is based in Katy, Texas. Richard’s responsibilities include personally servicing customers in his respective areas of Southeast Texas to ensure that each customer’s needs are met and that they receive superior service and quality educational materials. Bob Musso, Regional Vice President – Texas: Bob has over 11 years of experience at Lakeshore. He is responsible for managing 11 Regional Managers in the state of Texas. He ensures that all customers in his area are receiving the best possible service. Jackie Orellana: Jackie acts as a liaison between Lakeshore and the customer to ensure open lines of communication so the customer’s expectations are met and exceeded. Her responsibilities include personal account service, management of large deliveries and orders that require special handling, general sales support, and special events.

**4
7** Authorized Distributors/Dealers Listing

Provide a current Authorized Distributors/Dealers Listing. Provide the names and addresses of each authorized distributor/dealer by geographical area. Do not include certification documents with response. Participating agencies may obtain certification documents upon request.

1. Propose the frequency of authorized distributor/dealer updates.
2. How are participating public agencies able to confirm who are the Authorized Distributors/Dealers for the contract offering?

With Lakeshore, you're working with a single point of contact from start to finish. We are not restricted from sales, territories or dealer authorizations. 1. N/A 2. As the direct manufacturer of Lakeshore furniture, participating public agencies will be working directly with Lakeshore. We develop a vast majority of the items featured in our catalogs, in our retail stores and on our website. In addition, our products are backed by our ironclad guarantee: If you are unhappy with any item for any reason, return it to us for a full refund or exchange. We maintain strict control of manufacturing specifications and processes. The fully staffed office near our overseas factories ensures top-quality, virgin raw materials are used. Plus, our in-house mechanical/process engineers regularly inspect and consult with the factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces. In-house inspectors also conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.

**4
8** Describe Offeror's experience working with the government sector.

Lakeshore has extensive experience working with school districts, student programs, both public and private, and all government agencies. We are proud to have had the opportunity to participate in some of the largest and most complex projects in our field. We have extensive experience working with military customers.

**4
9** Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

Lakeshore does not have any past litigations, past/present bankruptcies, and does not have any past/present state investigations regarding the entity or current officers and directors. In 2021, Lakeshore announced that we officially changed our name to Lakeshore Learning Materials, LLC. This replaced the former longer name of Lakeshore Equipment Company dba Lakeshore Learning Materials.

**5
0** References

Provide a minimum of 3 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume.

[Redacted references]

**5
1** Value Add

Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.

Please see attachment No. 5 in the Response Attachments tab for our Value Add.

**5
2** Value Add

Furniture and related products not noted in categories can be included as a Value Add, include any fees such as installation, delivery options, setup/cleaning, design/layout, custom, special orders, etc.

53	Competitive Range It may be necessary to establish a competitive range. Factors from the predetermined criteria will be used to make this determination. Responses not in the competitive range will not receive further award consideration. Region 4 ESC may determine establishing a competitive range is not necessary.
54	Past Performance An Offeror's past performance and actions are relevant in determining whether or not the Offeror is likely to provide quality goods and services; the administrative aspects of performance; the Offeror's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Offeror's businesslike concern for the interests of the customer may be taken into consideration when evaluating proposals, although not specifically mentioned in the RFP.
55	Additional Investigations Region 4 ESC reserves the right to make such additional investigations as it deems necessary to establish the capability of any Offeror.
56	Supplier Response Supplier must supply the following information for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.
57	Brief history and description of Supplier to include experience providing similar products and services. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder, and foster a lifelong love of learning. With materials, furniture, and environments for infants, toddlers, and students through the 12th grade, we help students reach developmental milestones and achieve educational goals—while still having fun! Lakeshore Learning Materials is one of the largest educational materials companies in the world. We've been in business for over 70 years and have built our reputation by providing high-quality, developmentally appropriate, and relevant materials to teachers and young students. We develop and manufacture the vast majority of the items we feature in our catalogs, retail stores and website. Lakeshore is a full-service partner that can provide furniture (including our new 21st Century Flex-Space elementary furniture line), design services, delivery services, installation services, professional development services, classroom and instructional materials, and more!
58	Total number and location of salespersons employed by Supplier. Lakeshore is proud to have a national sales division with over 150 representatives plus leadership team and support staff serving all 50 states, broken up into 9 regions. Our representatives also serve U.S. territories and international locations. As the needs of the industry are ever-changing, our consultants continue to learn and evolve to meet and exceed those needs. You can be confident that your local Lakeshore representative Richard Gomez, is an experienced, practiced professional who understands the needs of teachers and classrooms in all settings.
59	Number and location of support centers (if applicable) and location of corporate office. We have 61 retail locations in 29 states--with 7 in Texas alone. Please see Attribute No. 5 Value Add for our Retail Store List. Corporate Office Location: Lakeshore Learning Materials 2695 E. Dominguez Street, Carson, CA 90895 / Distribution Center Locations: Distribution Center 1: 2161 E Dominguez St Carson, CA 90810 / Distribution Center 2: 547 McKinney Ave Midway, KY 40347 / Distribution Center 3: 415 W. Factory St. Garland, UT 84312 (Opening Jan. 2025)
60	Annual sales for the three previous fiscal years.
61	Annual sales for the three previous fiscal years.

6
2

Annual sales for the three previous fiscal years.

6
3

Describe any green or environmental initiatives or policies.

Lakeshore Learning Materials recognizes the importance of achieving sustainability in our businesses and our schools. That's why we have taken big steps to explore how our company and employees can effectively contribute to reducing our carbon footprint. Thanks to our investment in renewable energy, one of our warehouses has been powered by solar energy! Our solar panels occupy roughly 80,000 square-feet or about 1.5 football fields! In addition, our solar panels cut CO2 emissions by 320 tons a year! Our impact on the environment is the same as planting 8,742 new trees per year! We're producing about 500,000 kWh of energy each year! Solar panels last 30-40 years, so we are going to help conserve energy for many years to come! Lakeshore's top-quality products are designed to last year after year-promoting sustainability in the classroom and reducing waste. From our ruggedly built furniture that is guaranteed to last to our many reusable classroom activities, the majority of our products are non-consumable and will stand up to years of use. As a company, we work to encourage recycling, reduce waste, and save energy. At our headquarters-as well as in all of our stores nationwide-we recycle our materials and supplies wherever possible. We have also lowered electricity use by installing motion sensors on our lights and using energy-saving settings on our computers. To reduce paper waste, we promote the use of our website and e-commerce with all of our customers, creating an environment where a paper trail can be substituted with a digital trail. We have also purchased Forest Stewardship Council Certified Paper, and we're working toward printing all of our catalogs on FSC paper. When you invest in Lakeshore products, you are investing in materials that are classroom-tough and non-disposable. Achieving complete sustainability is a process, and Lakeshore continues to work to create a greener environment for our employees, our customers, and those we touch around the world. As you are well aware, turning a business toward 'green' business practices does take time, and Lakeshore has turned our attentions to how we, as a company and as employees, can effectively contribute to reducing our carbon footprint. We promote the use of our on-line catalog and e-commerce with all of our customers, effectively creating an environment where a paper trail can be substituted with a digital trail, not only reducing the use of the paper generated by our customers and ourselves, but also reducing the amount of electricity and fuel needed to deliver and process those orders. Listed below are several of the ways we are investing in the environment beyond the typical efforts to reduce, reuse and recycle our paper and cardboard waste, and to cut back on inefficient use of power, water, and other renewable resources:

- o Lakeshore offers a variety of classroom furniture pieces that have earned GREENGUARD Certification. GREENGUARD Certification is recognized by numerous sustainable building programs, including the LEED® Building Rating System. Purchasing products that are GREENGUARD Certified helps you earn points toward LEED certification.
- o Products on our website that feature the GREENGUARD logo are certified by the GREENGUARD Environmental Institute to comply with low emissions standards-reducing chemical pollutants and helping improve the quality of indoor air.
- o For a complete listing of Lakeshore's GREENGUARD Certified products, just search for the keyword "GREENGUARD" on our website.
- o For more information on GREENGUARD, visit www.greenguard.org. You may also request more information from Lakeshore's Customer Service Department by calling 800-428-4414.

6
4**Diversity Programs**

Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications.

To demonstrate sufficient reasonable good faith efforts to facilitate opportunities for participation by M/WBEs in its projects, when requested and when possible, Lakeshore utilizes one or more of the following: A. Contact minority and small business trade associations to determine if they represent potential vendors dealing in the types of materials and services we require and use the services of other available minority community organizations, local state and federal minority and women business assistance offices, and other organizations that provide assistance and placement of M/WBEs B. Survey current vendor database up to 3 times a year to determine updates and changes to status of a vendor (e.g., small business, veteran-owned business, service-disabled veteran owned, woman or minority- owned, etc.); C. Encourage and assist with (where feasible) the proper M/WBE certification of Lakeshore's vendors; D. Specify reasonable, realistic delivery schedules consistent with actual requirements; E. Establish specifications, terms and conditions that reflect Lakeshore's actual requirements, which are clearly stated, and do not impose unreasonable or unnecessary contract requirements on a M/WBE; F. Provide the M/WBE Good Faith Effort Policy in requests for bids/proposals, when applicable; G. Attend outreach conferences; H. Perform an analysis to identify portions of work that can be divided and performed by qualified M/WBEs; I. Negotiate in good faith with interested M/WBEs, taking into consideration the M/WBEs price and capabilities as well as contract goals and not rejecting a M/WBE's bid without sound reason; and J. Utilize the Supplier Diversity Search and Dynamic Small Business Search websites to improve and request sources for all subcontracting categories. Compliance with this policy is the responsibility of all Lakeshore employees. Whenever possible, a good faith effort of the adoption of these procedures is taken by Lakeshore to meet the requirements set forth in this good faith effort policy and to encourage M/WBEs to participate in and are given fair opportunity for contracts awards. Indicate how, if at all, pricing changes when using the diversity program: Pricing does not change when using our diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications: N/A

6
5**Minority Women Business Enterprise**

- ☐ Yes
☒ No

6
6**If yes, list certifying agency:**

N/A

6
7**Small Business Enterprise (SBE) or Disadvantaged Business Enterprise**

- ☐ Yes
☒ No

6
8**If yes, list certifying agency:**

N/A

6
9**Historically Underutilized Business (HUB)**

- ☐ Yes
☒ No

7
0**If yes, list certifying agency:**

N/A

7
1**Historically Underutilized Business Zone Enterprise (HUBZone)**

- ☐ Yes
☒ No

7 2	If yes, list certifying agency: N/A
7 3	Other recognized diversity certificate holder ☐ Yes ☒ No
7 4	If yes, list certifying agency: N/A
7 5	Contractor Relationships List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agency. If awarded, the contract will be performed and fully satisfied by Lakeshore Learning Materials. We strongly believe and demonstrate that profitable, responsible growth and the business success of the Company, as well as the personal growth of individuals to the fullest extent practical within the framework of the business environment, are worthy goals. By selecting vendors and service providers on the basis of merit, the effectiveness of the Company's operations can be maintained while enhancing both the nation's economic progress and each individual's progress. To that end, Lakeshore Learning Materials is committed to continuing its policy of utilizing minority, female-owned and disabled veteran-owned business enterprises whenever possible.
7 6	Describe how supplier differentiates itself from its competitors. Customer service is our first priority at Lakeshore. Although we first opened our doors back in 1954, to this day Lakeshore has maintained the same strict standards that first made us successful! Every product we make and sell is distinguished by its quality, safety, educational merit, and play value. And naturally, every Lakeshore product is backed by our ironclad guarantee: If you are unhappy with any item for any reason you may return it for a full refund or exchange...no questions asked! If you have any questions or need help with an order, just contact our Customer Service department. We'll make sure you get in touch with a real, live person who can address your needs. Lakeshore continues to offer the best products and service around—and we're still expanding! In addition to our growing network of over 60 retail stores, we offer two mail-order catalogs to meet the needs of parents, teachers and students worldwide. We have extensive experience working with schools, student programs (both public and private), and government agencies, doing business with over 10,000 school districts across the nation! Plus, our full-service website offers instantaneous access to our catalogs as well as free activity ideas, an interactive classroom designer and much more. With Lakeshore, you will be working with a single point-of-contact from start to finish. As the direct manufacturer of Lakeshore products, we develop and manufacture the vast majority of the items featured in our catalogs, retail stores and website. We are not restricted from sales, territories or Dealer Authorizations. Below are additional advantages to working with Lakeshore: • Unconditional lifetime warranty on all Premium Quality Furniture, tables, desks, chairs, and cots! • With 99% of our items in stock at all times, there are virtually no back orders. • We stock all items at our warehouse, so there is never any drop-shipping from the manufacturer. • You will receive your materials in 7–21 business days (applicable within contiguous U.S) from the day we receive your order. • We offer thousands of exclusive products, many of them created by our on-site product developers. • Products are all classroom-tested/designed specifically to meet the needs of teachers and students. • To expedite the setup of new equipment, we will pack/label your order according to the room or learning activity. • Lakeshore maintains the same strict standards that first made us great! Every product we make is distinguished by its quality, safety, educational merit and play value.
7 7	Litigation, Bankruptcy or reorganization Describe any present or past litigation, bankruptcy or reorganization involving supplier. In 2021, Lakeshore announced that we officially changed our name to Lakeshore Learning Materials, LLC. This replaced the former longer name of Lakeshore Equipment Company dba Lakeshore Learning Materials. Lakeshore does not have any past/present bankruptcies. Lakeshore does not have any past/present litigations.

7
8**Felony Conviction Notice**

Indicate if the supplier:

- is a publicly held corporation and this reporting requirement is not applicable;
- is not owned or operated by anyone who has been convicted of a felony; or
- is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

☐ Yes☒ No7
9**Debarment or suspension actions**

Describe any debarment or suspension actions taken against supplier.

N/A – There have been no debarment or suspension actions taken against Lakeshore.

8
0**Distribution, Logistics**

Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.

Lakeshore is your partner for innovative, top-quality furniture that supports learning spaces for infants through high school! Our furniture lines include furniture for Infant & Toddler, Preschool & Pre-K, Elementary: Kindergarten-1st Grade, 2nd-3rd Grade, and 4th-5th Grade. Middle & High School: 6th-8th Grade and High School: 9th-12th Grade. We offer the following furniture lines: Flex-Space, Flex-Space Jr.®, Classic Birch, Heavy-Duty, Kids Colors™, Just Like Home®, First Steps®, and Outdoor. Lakeshore's products and services available to Region 4 ESC include (but are not limited to): Classroom Furniture, Preschool and Elementary, Teaching Aids, Arts and Crafts Supplies, Classroom Math and Science Materials, Teaching Aids and Supplies, Teacher's Resources, Educational Software, Technology, Instructional Aids and Materials, AV Equipment, Special Education Materials, ESL Aids and Materials, and Library Supplies. Complete Classrooms® design, delivery and white-glove installation service complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply. This service includes: • Room design • Unpacking and assembly • Supervised setup in a classroom, a library, a media center or other learning space • Custom labeling and boxing of orders by designated information, such as by classroom or teacher • Supervised verification that all rooms are in ready-to-move-in condition • Debris removal No restocking or return fees. Custom eProcurement Solutions Lakeshore offers custom eProcurement solutions that can meet all electronic ordering and invoicing needs. Our eProcurement team serves over 5,000 organizations nationwide, from metropolitan school districts to local Head Starts. We can create custom Procurement websites, as well as electronic integration via cxml punchout and EDI. Classroom Design Planning We have extensive experience partnering with Site and Design Advisory Teams on large classroom projects. Upon award, our team can meet with Advisory Boards to visit the classroom sites to measure, develop and deliver 3-D renderings of each classroom at no additional cost. We will offer complimentary 3-D classroom layouts, which include "scaled" renderings depicting all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each classroom environment. Using our experienced Sales, Design and Installation teams, you get the expertise you need and the support you want. Lakeshore Complete Classrooms provides the complete service needed to fulfill any project at no additional cost. Using our experienced Sales, Design and Installation teams, you get the expertise you need and the support you want. Customized Learning Solutions At Lakeshore, we understand that a "one size fits all" product selection may not satisfy all of your educational needs. Therefore, we created our Custom Solutions Team to assist in tailoring a custom approach to meet your unique product needs. Customizing educational materials is our business! These kits can zero in on particular member strategies and initiatives that may need specialized products and packaging. Lakeshore offers educators thousands of resources, supplemental materials, and professional development services that are designed to engage students, meet standards, and help reach desired outcomes. All of our products are carefully designed to help students reach content and performance standards at the appropriate age and ability. Professional Development Services Lakeshore's passion for supporting educators does not end with the products we make. Our Lakeshore Professional Service Group (PSG) is proud to offer personalized, hands-on learning services designed to support the unique and growing needs of teachers and educators.

8
1**Distribution**

Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

With more than 2.4 million square feet of warehouse space, we're able to keep items in stock and ready to ship. We have two state-of-the-art distribution centers located in Carson, California, and Midway, Kentucky--and one more on the way!--enabling us to serve the United States coast-to-coast! Our Carson distribution center is located at our company headquarters near the Ports of Long Beach and Los Angeles, accessible from every major trucking corridor. In Midway, our new distribution center is centrally located for all U.S. customers—eliminating back orders and drop shipments! From order to delivery, expect the best service in the industry! • Simple and hassle-free order tracking • Custom labeling—so every item is delivered to the right classroom • Personalized service from order to delivery We work very hard to keep all our items stocked in our warehouse and available for immediate delivery. From the day we receive your order, you will receive your materials in 7-21 working days (applicable to the 48 contiguous states), guaranteed. For large orders, we will work with our manufacturers to make sure we have the appropriate stock available to meet your delivery dates. Lakeshore typically ships over a million boxes via FedEx each year, with four to eight FedEx semi-truckloads leaving our warehouses every day. We also contract with five trucking companies that deliver 45,000 truckloads of materials each year to different regions across the country, and that number is growing. Lakeshore can offer all our products and services under the Master Agreement to all U.S. territories. Delivery Time is 7-21 business days ARO for ship-to destinations within the contiguous United States. For orders shipping to Alaska and Hawaii, please allow 3-6 weeks. Shipments to APO/FPO addresses take 4-6 weeks. Shipments to U.S. territories take 3-6 weeks. We ship to the following U.S. territories: Puerto Rico, U.S. Virgin Islands, Guam, Marshall Islands, Palau, American Samoa, Federated States of Micronesia and Northern Mariana Islands. Freight charges will apply to orders shipping outside of the contiguous United States. Lakeshore is flexible and can alter delivery and installation schedules if necessary.

8
2**Distribution**

Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

Lakeshore can ensure that Participating Agencies are able to receive the Master Agreement pricing by having each Agency and its participating members reference "Per RFP #24-01" when placing any and all orders. As soon as RFP #24-01 is referenced by any Participating Agency, Lakeshore will know to apply the pricing under the Master Agreement. This is the same process for any and all orders regardless of what channel the Participating Agency places an order through. It applies to all distribution channels, which includes direct ordering, retail or in store locations, correspondences, website orders and even through conversations with any of Lakeshore's Regional Sales staff. In addition, Region 4 ESC has an established eProcurement site with Lakeshore! You can access your custom ePro site by visiting <https://eproservices.lakeshorelearning.com>. For login issues, please contact us by phone at (855) 827-5830 or via email at myepro@lakeshorelearning.com. Terms such as discount, free shipping, and tax exemption are built right into the site, so you always receive contract pricing.

8
3**Logistics**

Identify all other companies that will be involved in processing, handling or shipping the products/services to the end user.

Lakeshore is vertically integrated and will be the sole company that will process an order from start to finish. Any and all end users will be working directly with Lakeshore. Lakeshore can commit to this seamless transition because of the two major distribution centers, with one more on the way, and our extensive retail network. Lakeshore has more than 2.4 million square feet of warehouse space! Our Carson distribution center is located at our company headquarters near the Ports of Long Beach and Los Angeles, accessible from every major trucking corridor. Our new distribution center in Midway, Kentucky is centrally located for all U.S. customers, plus a retail network of over 60 stores across 29 states enabling us to serve the U.S. from coast to coast! Lakeshore also has storage facilities, representatives, and a retail store all within 100 miles of your location!

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Logistics

Provide the number, size and location of Supplier's distribution facilities, warehouses and retail networks as applicable.

Distribution Center 1: 2161 E Dominguez Street Carson, CA 90810 (1 Million Sq. Ft.) / Distribution Center 2: 547 McKinney Avenue Midway, KY 40347 (1.4 Million Sq. Ft.) / Distribution Center 3: 415 W. Factory St. Garland, UT 84312 (1.2 Million Sq. Ft. opening January 2025). Lakeshore has over 60 retail stores are available nationwide, currently in 29 states! Please see Attribute No. 5 Value Add for a full list of our Retail Store locations.

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5

Marketing and Sales

Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

- Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days.
- Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days.

The goal of immediately implementing and communicating the Master Agreement to our teams nationwide would be accomplished in several ways. • Email from executive leadership to our national team 48 hours of the Master agreement being awarded. • Call with national team and executive leadership within 7 days of award date that will go into deeper detail on the agreement. • Regional leads conduct smaller, more focused conversations with national team within 2 weeks of award. • Follow up mailed welcome package to our national team of key collateral material within 3-4 weeks of award date. • Joint training of national sales team would be done within 30 days of agreement and can be done in a variety of ways pending OMNIA Partner availability and capabilities. (Note all trainings would include participation from Lakeshore Leadership). This would include an option to conduct a call with OMNIA Partners and our sales leadership team.

90-day Plan

Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

- Creation and distribution of a co-branded press release to trade publications
- Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days.
- Design, publication and distribution of co-branded marketing materials within first 90 days
- Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
- Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
- Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
- Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
- Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
 - OMNIA Partners standard logo;
 - Copy of original Request for Proposal;
 - Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
 - Summary of Products and pricing;
 - Marketing Materials
 - Electronic link to OMNIA Partners' website including the online registration page;
 - A dedicated toll-free number and email address for OMNIA Partners

If awarded the contract Lakeshore would be very proactive in announcing the Master Agreement with our current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide. • Creation and distribution of co-branded press release to trade publications within 7 days of agreement • Release of press release on Lakeshore website immediately after press release is sent to trade publications • Announcement of agreement on Lakeshore social channels with link to press release • Further information around contract details and contact information published on website shortly after press release (pending OMNIA Partners approval of content). • On-going meetings and calls with Lakeshore-identified key customers throughout the agreement. • Development and distribution of best-in-class co-branded marketing materials within first 30 days (pending agreement of all parties). Materials will be reviewed and updated on a regular basis to ensure national team has the latest and greatest materials. • Emails to selected customers within first 30 days promoting the agreement directly from their respective sales rep to ensure a personal touch. Emails would then continue on a regular basis to existing customers. • Welcome care package mailing to key customers with collateral materials once materials are approved. • Mailing of materials and catalogs to all customers to take place after collateral materials have been agreed upon and produced. We would do this on a semi-annual basis or more if needed based on business developments (new funding, bonds, etc). • Consistent prospecting of new customers via shows, referrals, mailing lists, etc. • Attendance, participation and support of NIGP Annual Forum, National, Regional, and Lakeshore trade shows, conferences and meetings, when possible. Pending availability at each Forum/Event participation in presentations, exhibits, marketing efforts, and other aspects outside of just having a booth. • Participation and creation of first-class ads for placement in national and regional trade publications promoting Lakeshore and OMNIA Partners • Tours of Lakeshore for specific customers that are in the LA area or for partners/customers when they are out in the LA for a show/event. • Ongoing updates of partnership on Lakeshore social media channels

8
7**Transition**

Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Lakeshore will work with customers to determine the best value to them. We are members of other cooperatives, including BuyBoard and 1GPA. The terms offered by Lakeshore to OMNIA Partners will be the most advantageous of all cooperatives (after accounting for the Administrative Fee). The following are just a few cooperative contracts Lakeshore is a part of: • BuyBoard • 1GPA • Harris County Department of Education / Choice Partners • Region 8 – TIPS • Region 16 – TexBuy • Region 19 – Allied States Cooperative • Region 20 – PACE

8
8**Logo**

Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.

☒ Yes

☐ No
8
9**Sales**

Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- Best government pricing
- No cost to participate
- Non-exclusive

☒ Yes

☐ No
9
0**Training**

Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:

- Key features of Master Agreement
- Working knowledge of the solicitation process
- Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
- Knowledge of benefits of the use of cooperative contracts

☒ Yes

☐ No

9
1

Responsibility

Provide the name, title, email and phone number for the person(s), who will be responsible for:

- Executive Support
- Marketing
- Sales
- Sales Support
- Financial Reporting
- Accounts Payable
- Contracts

Executive Support: Tyler Domski, Vice President of Business Process & Contracts Phone: (800) 421-5354, x2783 E-mail: tdomski@lakeshorelearning.com / iMarketing: Steve Ziemniak, Director of B2B, Events Phone: (800) 421-5354 ext. 2233 E-mail: sziemniak@lakeshorelearning.com / Sales: Richard Gomez, Senior Regional Manager Phone: (281) 905-2967 E-mail: rgomez@lakeshorelearning.com / Sales Support: Jackie Orellana, Sales Support Specialist Phone: (800) 421-5354 ext. 2757 E-mail: jorellana@lakeshorelearning.com / Financial Reporting: Kelly Brim, Reporting Specialist Phone: (800) 421-5354 ext. 2842 E-mail: bidreporting@lakeshorelearning.com / Accounts Payable: DJ Ultan, Director of Finance Phone: (800) 421-5354 ext. 2850 E-mail: djultan@lakeshorelearning.com / Contracts: Johanna Lopez, Bid Analyst Phone: (800) 421-5354 E-mail: biddept@lakeshorelearning.com

9
2

Sales Force

Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Jarrett Klein, Chief Commercial Officer Phone: (800) 421-5354 ext. 2008 E-mail: jklein@lakeshorelearning.com
Sales/field support Sales Staff Corporate Headquarters: • Executive Vice President • President of Sales • President of Educational Division • Senior Vice President of Sales • Vice President of Retail Division • Vice President of Sales Operations • Vice President of Solutions • Vice President of Sales • Vice President of Elementary • Vice President of Business Development • Senior Vice President of Marketing • Sales Assistant Manager • Professional Services Group Manager • Vice President of Inside Sales & Professional Services • Partner Inside Sales Representative • Inside Sales Representatives • Sales Administrative Assistants • Custom Solutions Coordinators Throughout the United States: • 2 Vice President of Military Sales • 9 Regional Vice Presidents covering the 9 U.S regions: Northwest, Southern California, Texas/New Mexico, Midwest, Mid-Atlantic Northeast, New England, Gulf Coast, Southeast • 68 Regional Sales Managers • 36 Sales Support Specialists • 9 Director of Learning Environments

9
3

Implementation

Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

Lakeshore is always striving to grow national programs. We are willing to pursue leads provided by OMNIA Partners to expand and grow our sales program nationwide. Should any non-current customers be interested in purchasing using the OMNIA Master Agreement, we would be very interested to learn of these opportunities. Our sales team will diligently pursue any opportunities provided by OMNIA Partners.

9
4

Program Management

Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

Lakeshore has an extensive staff that is able to handle all of the moving parts of the Master Agreement. We have contacts at our headquarters available to coordinate marketing and sales efforts at any time it would be relevant. We are able to set up Participating Agency accounts quickly, through our dedicated Accounts Team. We are able to handle all aspects of contract administration and have over 60 years of experience working with sales contracts. We are able to utilize a national program for the term of the Agreement, as Lakeshore has over 68 sales representatives covering every state in the USA.

9
5**Supplier's Customer List**

State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

A large rectangular area of the document is completely redacted with a solid black fill.9
6**System Capabilities and Limitations**

Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Once an order is received, it is manually entered, verified, and reviewed for adherence to our contractual agreement before being released. After being sent electronically to our Warehouse Management System (WMS), a workflow specialist sends the order into the automated lines of our distribution center. This maximizes efficiency for the thousands of orders we process each day. Because your Sales Support Specialist, Jackie Orellana, works closely with Region 4 ESC, she will be the main point of contact when you need to track an order. She is available by phone, fax, or e-mail. Pamela will be able to find out when the order shipped and an estimated delivery date. During the time your order reaches our warehouse to prepare for shipping, our Accounting department prepares your invoice to be mailed when your order ships complete. We can accommodate requests for individual locations to receive invoices when they are both the "bill to" and "ship to" address. Our options for electronic billing will be contingent on your specific needs and software requirements. We are currently involved in electronic invoicing projects with several school districts and agencies. If you would like to explore this option with Lakeshore, we will be pleased to have our Information Technology Manager speak with you regarding your specific needs and requirements to determine if our system will be compatible with yours. Our audit / control features & process of our billing structure is quite simple. On the first of each month, we run billing statements for all customers with an invoice over 45 days old.

9
7**Projected Sales Year One**

Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales"). To the extent Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

9
8**Projected Sales Year Two**

Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales"). To the extent Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

9 9	Projected Sales Year Three Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales"). To the extent Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.
1 0 0	Attribute deleted as part of an Addendum
1 0 1	General Terms and Conditions Respondent agrees to comply with the General Terms and Conditions provided as an attachment to this online bid event. Any deviations to the General Terms and Conditions may be provided using the procedures set forth in the attribute pertaining to deviations. ☒ I certify compliance with this attribute.
1 0 2	Felony Conviction Notification State of Texas Legislative Senate Bill No. 1 Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into an agreement with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony". Subsection (b) states "a school district may terminate the agreement with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a), or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract". Subsection (c) states "this section does not apply to a publicly held corporation". Use the checkbox associated with this item to identify your status as it relates to this legal requirement. ☒ Non-Felon - person/owner IS NOT a convicted felon ☐ Not Applicable-firm is a publicly held corporation ☐ Felon - person/owner IS a convicted felon
1 0 3	Name of Felon and Nature of Felony, if applicable If response to previous attribute was "Felon - person/owner IS a convicted felon", vendor shall give the name of the felon and details of conviction. If you did not answer "Felon - person/owner IS a convicted felon" in the previous question, type "N/A" in the respective field.
1 0 4	Criminal History Records Review of Certain Contract Employees Texas Education Code Chapter §22.0834 requires that criminal history records be obtained regarding covered employees of entities that contract with a school entity in Texas to provide services for that school entity ("Contractors") and entities that contract with school entity contractors ("Subcontractors"). Covered employees with disqualifying criminal histories are prohibited from serving at a school entity. Contractors/Subcontractors contracting with a school entity shall (1) maintain compliance with the requirements of Texas Education Code Chapter 22 to the school entity; and (2) require that each of their subcontractors complies with the requirements of Texas Education Code Chapter 22. Contractors performing work at a school entity in Texas must comply with these statutes. <u>Covered employees:</u> Employees of a Contractor/Subcontractor who have or will have continuing duties related to the service to be performed at a school entity <u>and</u> have or will have direct contact with students. The school entity will be the final arbiter of what constitutes <i>continuing duties</i> and <i>direct contact</i> with students at their school. ☒ I certify compliance with this attribute.

105 **Historically Underutilized Business (HUB) Certification**

Businesses that have been certified by the Texas Building and Procurement Commission (TBPC) or other qualified agency as Historically Underutilized Business (HUB) entities are encouraged to indicate their HUB status when responding to this proposal invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.
Select one of the available options:

OPTION A: My business has NOT been certified as HUB.

OPTION B: I certify that my business has been certified as a Historically Underutilized Business (HUB), and I have/will upload the certification information into the "Response Attachments" Tab located in this online bidding event.

☒ OPTION A

☒ OPTION B

106 **Disclosure of Interested Parties**

Texas state law requires the Disclosure of Interested Parties be filed with a public entity, including regional service centers and school districts, for any contract which:

- (1) requires an action or vote by the governing body; or
- (2) has a value of \$1 million or more; or
- (3) for any services provided that would require an individual to register as a lobbyist under TX Gov't Code Chapter 305.

NOTE: This form is not required if the vendor is a publicly-traded business entity, including a wholly-owned subsidiary of the business entity (a company in which ownership is dispersed among the general public via shares of stock which are traded via at least one stock exchange or over-the-counter market).

If you are required by law to submit this form, it must be completed online at the Texas Ethics Commission website. Obtain a numbered certificate and click the link below to access the instructions and to complete this required form. Upon completion, vendors required to submit the form must attach it to the proposal via the "Response Attachments" Tab.

[Click here to complete the form on the Texas Ethic Commission's 1295 Form webpage.](#)

Please note: The District must verify receipt of all required 1295 forms received within 30 days on the Texas Ethics Commission website. This verification does not indicate a contract award. Contract awards will be issued via direct communication from the AISD Purchasing Department. A contract requiring a Disclosure of Interested Parties form is voidable at any time if:

- (1) the governmental entity or state agency submits to the business entity written notice of the business entity's failure to provide the required disclosure; and
- (2) the business entity fails to submit to the governmental entity or state agency the required disclosure on or before the 10th business day after the date the business entity receives the written notice.

IF UNDER LAW YOU ARE EXEMPT FROM SUBMITTING THIS 1295 FORM, PROPOSERS MUST SUBMIT A DOCUMENT THAT SHOWS PROOF OF THIS EXEMPTION.

ENTITY TYPES THAT ARE EXEMPT AND SHOULD ATTACH THIS PROOF ARE LISTED IN STATUE AS:

- a sponsored research contract of an institution of higher education;
- an interagency contract of a state agency or an institution of higher education;
- a contract related to health and human services if:
- the value of the contract cannot be determined at the time the contract is executed; and
- any qualified vendor is eligible for the contract;
- a contract with a publicly traded business entity, including a wholly owned subsidiary of the business entity;
- a contract with an electric utility, as that term is defined by Section 31.002, Utilities Code; or
- a contract with a gas utility, as that term is defined by Section 121.001, Utilities Code.

☒ I certify compliance with this attribute.

Conflict of Interest Questionnaire

Region 4 Education Service Center (Region 4) is required to comply with Texas Local Government Code Chapter 176, Disclosure of Certain Relationships with Local Government Officers. House Bill 23 significantly changed Chapter 176 as well as the required disclosures and the corresponding forms. As of September 1, 2015, any vendor who does business with Region 4 or who seeks to do business with Region 4 must fill out the new Conflict of Interest Questionnaire (CIQ) if a conflict of interest exists. A conflict of interest exists in the following situations:

- 1) If the vendor has an employment or other business relationship with a local government officer of Region 4 or a family member of the officer, as described by section 176.003(a)(2)(A) of the Texas Local Government Code; or
- 2) If the vendor has given a local government officer of Region 4, or a family member of the officer, one or more gifts with the aggregate value of \$100, excluding any gift accepted by the officer or a family member of the officer if the gift is: (a) a political contribution as defined by Title 15 of the Election Code; or (b) a gift of food accepted as a guest; or
- 3) If the vendor has a family relationship with a local government officer of Region 4.

"Vendor" means a person who enters or seeks to enter into a contract with a local governmental entity. The term includes an agent of a vendor. The term includes an officer or employee of a state agency when that individual is acting in a private capacity to enter into a contract. The term does not include a state agency except for Texas Correctional Industries. Texas Local Government Code 176.001(7).

"Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on: (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity; (B) a transaction conducted at a price and subject to terms available to the public; or (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency. Texas Local Government Code 176.001(3).

"Family relationship" means a relationship between a person and another person within the third degree by consanguinity or the second degree by affinity, as those terms are defined by Subchapter B, Chapter 573, Government Code. Texas Local Government Code 176.001(2-a).

"Local government officer" means: (A) a member of the governing body of a local governmental entity; (B) a director, superintendent, administrator, president, or other person designated as the executive officer of a local governmental entity; or (C) an agent of a local governmental entity who exercises discretion in the planning, recommending, selecting, or contracting of a vendor. Texas Local Government Code 176.001(4).

Individuals serving as a Member of the Board of Directors, the Executive Director, Cabinet Members, and other local government officers may be found at: <https://www.esc4.net/about/about-region-4>.

For additional information on Conflict of Interest Questionnaire, and the statutes that mandate it, please visit the following links:

[Texas Local Government Code, Section 176](#)

[Texas House Bill 23](#)

A blank Conflict of Interest Questionnaire is available by clicking:

<https://www.ethics.state.tx.us/data/forms/conflict/CIQ.pdf>.

If your firm is required to return a completed Conflict of Interest Questionnaire with your proposal submission, use the "Response Attachments" Tab to upload the completed document.

☒ I certify compliance with this attribute.

108

Entities that Boycott Israel

Pursuant to Chapter 2271 of the Texas Government Code, the Respondent hereby certifies and verifies that neither the Respondent, nor any affiliate, subsidiary, or parent company of the Respondent, if any (the "Respondent Companies"), boycotts Israel, and the Respondent agrees that the Respondent and Respondent Companies will not boycott Israel during the term of this Agreement. For purposes of this Agreement, the term "boycott" shall mean and include refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

EXCEPTIONS: Clause only applies to contracts and contractors that meet the following criteria: (i) Respondent is not a sole proprietorship; (ii) with 10 or more full-time employees; and (iii) with a contract to be paid a value of \$100,000 or more wholly or partially from public funds of the governmental entity.

☒ I certify compliance with this attribute.

109

Foreign Terrorist Organizations

Section 2252.152 of the Texas Government Code prohibits Region 4 ESC from awarding a contract to any person who does business with Iran, Sudan, or a foreign terrorist organization as defined in Section 2252.151 of the Texas Government Code. Respondent certifies that it not ineligible to receive the contract.

☒ I certify compliance with this attribute.

110

Firearm Entities and Trade Associations Discrimination

Respondent verifies that: (1) it does not, and will not for the duration of the contract, have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association or (2) the verification required by Section 2274.002 of the Texas Government Code does not apply to the contract. If circumstances relevant to this provision change during the course of the contract, Respondent shall promptly notify Region 4 ESC.

APPLICABILITY: This clause applies only to a contract that: (1) is between a governmental entity and a company with at least 10 full-time employees; and (2) has a value of at least \$100,000 that is paid wholly or partly from public funds of the governmental entity.

EXCEPTIONS: This clause is not required when a state Agency: (1) contracts with a sole-source provider; or (2) does not receive any bids from a company that is able to provide the written verification required by Section 2274.002(b) of the Texas Government Code.

☒ I certify compliance with this attribute.

111

Energy Company Boycott Prohibited

Respondent represents and warrants that: (1) it does not, and will not for the duration of the contract, boycott energy companies or (2) the verification required by Section 2274.002 of the Texas Government Code does not apply to the contract. If circumstances relevant to this provision change during the course of the contract, Respondent shall promptly notify Region 4 ESC.

EXCEPTIONS: Clause only applies to contracts and contractors that meet the following criteria: (i) a "company" within the definitions of Section 2274.001(2) of the Tex. Gov't Code; (ii) with 10 or more full-time employees; and (iii) with a contract to be paid a value of \$100,000 or more wholly or partially from public funds of the governmental entity.

☒ I certify compliance with this attribute.

112

Critical Infrastructure Affirmation

Pursuant to Government Code Section 2274.0102, Respondent certifies that neither it nor its parent company, nor any affiliate of Respondent or its parent company, is: (1) majority owned or controlled by citizens or governmental entities of China, Iran, North Korea, Russia, or any other country designated by the Governor under Government Code Section 2274.0103, or (2) headquartered in any of those countries.

EXCEPTION: Clause only applies to solicitations and contracts in which the contractor would be granted direct or remote access to or control of critical infrastructure, as defined by Section 2274.0101 of the Texas Government Code, in this state, other than access specifically allowed for product warranty and support purposes.

The Governor of the State of Texas may designate countries as a threat to critical infrastructure under Section 2274.0103 of the Texas Government Code. Agencies should promptly add any country that is designated by the Governor to this clause."

☒ I certify compliance with this attribute.

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Open Records Policy

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

OPTION A: We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.

OPTION B: We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act and these requested exemptions are uploaded into the "Response Attachments" Tab located in this online bidding event.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confidential and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

☐ OPTION A - No proprietary information

☒ OPTION B - Proprietary information marked

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Consent to Release Proposal Tabulation

Notwithstanding anything explicitly and properly declared as Confidential or Proprietary Information to the contrary, by submitting a Proposal, Vendor consents and agrees that, upon Contract award, the District may publicly release, including posting on the public Region 4 ESC and/or OMNIA Partners website(s), a copy of the proposal tabulation for the Contract including Vendor name; proposed catalog/pricelist name(s); proposed percentage discount(s), unit price(s), hourly labor rate(s), or other specified pricing; and Vendor award notice information.

☒ I certify compliance with this attribute.

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Contracting Information

If Vendor is not a governmental body and

- (a) this Agreement has a stated expenditure of at least \$1 million in public funds for the purchase of goods or services by REGION 4 ESC; or
- (b) this Agreement results in the expenditure of at least \$1 million in public funds for the purchase of goods or services by REGION 4 ESC in a fiscal year of REGION 4 ESC, the following certification shall apply; otherwise, this certification is not required.

As required by Tex. Gov't Code § 552.374(b), the following statement is included in the RFP and the Agreement (unless the Agreement is

- (1) related to the purchase or underwriting of a public security;
- (2) is or may be used as collateral on a loan; or
- (3) proceeds from which are used to pay debt service of a public security of loan):

"The requirements of Subchapter J, Chapter 552, Government Code, may apply to this RFP and Agreement and the contractor or vendor agrees that the contract can be terminated if the contractor or vendor knowingly or intentionally fails to comply with a requirement of that subchapter."

Pursuant to Subchapter J, Chapter 552, Texas Government Code, the Vendor hereby certifies and agrees to

- (1) preserve all contracting information related to this Agreement as provided by the records retention requirements applicable to REGION 4 ESC for the duration of the Agreement;
- (2) promptly provide to REGION 4 ESC any contracting information related to the Agreement that is in the custody or possession of the Vendor on request of REGION 4 ESC; and
- (3) on completion of the Agreement, either
 - (a) provide at no cost to AISD all contracting information related to the Agreement that is in the custody or possession of Vendor, or
 - (b) preserve the contracting information related to the Agreement as provided by the records retention requirements applicable to REGION 4 ESC.

☒ I certify compliance with this attribute.

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Anti-Trust Certification Statement

Vendor affirms under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company have violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company have violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company have directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

☒ I certify compliance with this attribute.

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Federal Rule (A) - Contract Term Violations

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000 (2 CFR §200.320), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when federal funds are expended by Region 4 ESC, Region 4 ESC reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

☒ I certify compliance with this attribute.

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8**Federal Rule (B) - Termination Conditions**

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when federal funds are expended by REGION 4 ESC, REGION 4 ESC reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Vendor, in the event vendor fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation; (4) to the greatest extent authorized by law, if an award no longer effectuates the program goals or priorities of the Federal awarding agency or REGION 4 ESC. REGION 4 ESC also reserves the right to terminate the contract immediately, with written notice to vendor, for convenience, if REGION 4 ESC believes, in its sole discretion that it is in the best interest of REGION 4 ESC to do so. The vendor will be compensated for work performed and accepted and goods accepted by REGION 4 ESC as of the termination date if the contract is terminated for convenience of REGION 4 ESC. Any award under this procurement process is not exclusive and REGION 4 ESC reserves the right to purchase goods and services from other vendors when it is in the best interest of REGION 4 ESC.

☒ I certify compliance with this attribute.

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9**Federal Rule (C) - Equal Employment Opportunity**

(C) Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

It is the policy of REGION 4 ESC not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or disabling conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

Pursuant to Federal Rule (C) and the requirements stated above, when federal funds are expended by REGION 4 ESC on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

☒ I certify compliance with this attribute.

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0**Federal Rule (D) - Davis Bacon Act/Copeland Act**

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146- 3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when federal funds are expended by REGION4 ESC, during the term of an award for all contracts and subgrants for construction or repair, the vendor will be in compliance with all applicable Davis-Bacon Act provisions.

☒ I certify compliance with this attribute.

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1**Federal Rule (E) - Contract Work Hours and Safety Standards Act**

(E) (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when federal funds are expended by REGION 4 ESC, the vendor certifies that during the term of an award for all contracts by REGION 4 ESC resulting from this procurement process, the vendor will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act.

☒ I certify compliance with this attribute.

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2**Federal Rule (F) - Rights to Inventions Made Under a Contract or Agreement**

(F) If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by REGION 4 ESC, the vendor certifies that during the term of an award for all contracts by REGION 4 ESC resulting from this procurement process, the vendor agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

☒ I certify compliance with this attribute.

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3**Federal Rule (G) - Clean Air Act/Federal Water Pollution Control Act**

(G) The Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When federal funds are expended by REGION 4 ESC for any contract resulting from this procurement process, the vendor certifies that the vendor will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).

When federal funds are expended by REGION 4 ESC for any contract resulting from this procurement process in excess of \$100,000, the vendor certifies that the vendor is in compliance with all applicable standards, orders, regulations, and/or requirements issued pursuant to the Clean Air Act of 1970, as amended (42 U.S.C. 1857(h)), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15.

Pursuant to Federal Rule (G) above, when federal funds are expended by REGION 4 ESC, the vendor certifies that during the term of an award for all contracts by REGION 4 ESC resulting from this procurement process, the vendor agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

☒ I certify compliance with this attribute.

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4**Federal Rule (H) - Debarment and Suspension**

(H) (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by REGION 4 ESC, the vendor certifies that during the term of an award for all contracts by REGION 4 ESC resulting from this procurement process, the vendor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency or by the State of Texas. Vendor shall immediately provide written notice to REGION 4 ESC if at any time the vendor learns that this certification was erroneous when submitted or has become erroneous by reason of changed circumstances. REGION 4 ESC may rely upon a certification of a vendor that the vendor is not debarred, suspended, ineligible, or voluntarily excluded from the covered contract, unless REGION 4 ESC knows the certification is erroneous.

☒ I certify compliance with this attribute.

Federal Rule (I) - Byrd Anti-Lobbying Amendment

(I) (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by REGION 4 ESC, the vendor certifies that during the term and after the awarded term of an award for all contracts by REGION 4 ESC resulting from this procurement process, the vendor certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certificate is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

☒ I certify compliance with this attribute.

Federal Rule (J) - Procurement of Recovered Materials

(J) When federal funds are expended by REGION 4 ESC, REGION 4 ESC and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include: (1) procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; (2) procuring solid waste management services in a manner that maximizes energy and resource recovery; and (3) establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Pursuant to Federal Rule (J) above, when federal funds are expended REGION 4 ESC, as required by the Resource Conservation and Recovery Act of 1976 (42 U.S.C. § 6962(c)(3)(A)(i)), the vendor certifies, by signing this document, that the percentage of recovered materials content for EPA-designated items to be delivered or used in the performance of the contract will be at least the amount required by the applicable contract specifications or other contractual requirements.

☒ I certify compliance with this attribute.

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7**Federal Rule (K) - Prohibition on certain Telecom and Surveillance Service and Equipment**

(K) Region 4 ESC, as a non-federal entity, is prohibited from obligating or expending Federal financial assistance, to include loan or grant funds, to: (1) procure or obtain, (2) extend or renew a contract to procure or obtain, or (3) enter into a contract (or extend or renew a contract) to procure or obtain, equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as a critical technology as part of any system. Covered telecommunications equipment is telecommunications equipment produced Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities) and physical security surveillance of critical infrastructure and other national security purposes, and video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities) for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes detailed in 2 CFR § 200.216.

The Respondent certifies that it will not purchase equipment, services, or systems that use covered telecommunications, as defined herein, as a substantial or essential component of any system, or as critical technology as part of any system.

☒ I certify compliance with this attribute.

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8**Federal Rule (L) - Buy American Provisions**

(L) As appropriate and to the extent consistent with law, REGION 4 ESC has a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States, including but not limited to iron, aluminum, steel, cement, and other manufactured products, when spending federal funds. Vendor agrees that the requirements of this section will be included in all subawards including all contracts and purchase orders for work or products under this award, to the greatest extent practicable under a Federal award. Purchases that are made with non-federal funds or grants are excluded from the Buy American Act.

Vendor certifies that it is in compliance with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must still follow the applicable procurement rules calling for free and open competition.

"Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States. "Manufactured products" means items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

☒ I certify compliance with this attribute.

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9**Federal Rule - Required Affirmative Steps for Small, Minority, And Women-Owned Firms for Contracts Paid for with Federal Funds**

When federal funds are expended by REGION 4 ESC, Vendor is required to take all affirmative steps set forth in 2 CFR 200.321 to solicit and reach out to small, minority and women owned firms for any subcontracting opportunities on the project, including:

- 1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- 2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- 3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- 4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
- 5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

☒ I certify compliance with this attribute.

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0**Federal Rule - Federal Record Retention**

When federal funds are expended by REGION 4 ESC for any contract resulting from this procurement process, the vendor certifies that it will comply with the record retention requirements detailed in 2 CFR §200.334. The vendor further certifies that vendor will retain all records as required by 2 CFR §200.334 for a period of five (5) years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Vendor agrees that REGION 4 ESC, Inspector General, Department of Homeland Security, FEMA, the Comptroller General of the United States, or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor, and its successors, transferees, assignees, and subcontractors that are directly pertinent to the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents. Vendor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed. Vendor agrees to provide the FEMA Administrator or his authorized representative access to construction or other work sites pertaining to the work being completed under the Contract.

☒ I certify compliance with this attribute.

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1**Federal Rule - Profit Negotiation**

For purchases using Federal funds in excess of \$250,000, REGION 4 ESC may be required to negotiate profit as a separate element of the price. (See 2 CFR 200.324(b)).

When required by REGION 4 ESC, Vendor agrees to provide information relating to profitability of the given transaction and itemize the profit margin as a separate element of the price.

☒ I certify compliance with this attribute.

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2**Federal Rule - Solid Waste Disposal Act**

A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceed \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. (78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75885, Dec. 19, 2014.)

Pursuant to this federal rule, when federal funds are expended by REGION 4 ESC, the vendor certifies that during the term of all contracts resulting from this procurement process, the vendor agrees to comply with all applicable requirements as referenced in this paragraph.

☒ I certify compliance with this attribute.

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3**Federal Rule - Never Contract with the Enemy – 2 C.F.R. § 200.215**

When federal funds are expended by REGION 4 ESC for grant and cooperative agreements, or any contract resulting from this procurement process, that are expected to exceed \$50,000 within the period of performance, and are performed outside of the United States, including U.S. territories, to a person or entity that is actively opposing United States or coalition forces involved in a contingency operation in which members of the Armed Forces are actively engaged in hostilities, REGION 4 ESC will terminate any grant or cooperative agreement or contract resulting from this procurement process as a violation of Never Contract with the Enemy detailed in 2 CFR Part 183.

The vendor certifies that it is neither an excluded entity under the System for Award Management (SAM) nor Federal Awardee Performance and Integrity Information System (FAPIIS) for any grant or cooperative agreement terminated due to Never Contract with the Enemy as a Termination for Material Failure to Comply. AISD has a responsibility to ensure no Federal award funds are provided directly or indirectly to the enemy, to terminate subawards in violation of Never Contract with the Enemy, and to allow the Federal Government access to records to ensure that no Federal award funds are provided to the enemy.

☒ I certify compliance with this attribute.

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4**Applicability to Subcontractors**

Vendor agrees that all contracts it awards pursuant to this procurement action shall be bound by the terms and conditions of this procurement action.

☒ I certify compliance with this attribute.

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5**Compliance with the Energy Policy and Conservation Act**

When REGION 4 ESC expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

☒ I certify compliance with this attribute.

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6**Indemnification****Acts or Omissions**

Vendor shall indemnify and hold harmless Region 4, AND/OR THEIR OFFICERS, AGENTS, EMPLOYEES, REPRESENTATIVES, CONTRACTORS, ASSIGNEES, AND/OR DESIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED COSTS, ATTORNEY FEES, AND EXPENSES arising out of, or resulting from any acts or omissions of the Vendor or its agents, employees, subcontractors, Order Fulfillers, or suppliers of subcontractors in the execution or performance of the Contract and any Purchase Orders issued under the Contract.

Infringements

a) Vendor shall indemnify and hold harmless Region 4 and Customers, AND/OR THEIR EMPLOYEES, AGENTS, REPRESENTATIVES, CONTRACTORS, ASSIGNEES, AND/OR DESIGNEES from any and all third party claims involving infringement of United States patents, copyrights, trade and service marks, and any other intellectual or intangible property rights in connection with the PERFORMANCES OR ACTIONS OF VENDOR PURSUANT TO THIS CONTRACT. VENDOR AND THE CUSTOMER AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER OF ANY SUCH CLAIM. VENDOR SHALL BE LIABLE TO PAY ALL COSTS OF DEFENSE INCLUDING ATTORNEYS' FEES.

b) Vendor shall have no liability under this section if the alleged infringement is caused in whole or in part by: (i) use of the product or service for a purpose or in a manner for which the product or service was not designed, (ii) any modification made to the product without Vendor's written approval, (iii) any modifications made to the product by the Vendor pursuant to Customer's specific instructions, (iv) any intellectual property right owned by or licensed to Customer, or (v) any use of the product or service by Customer that is not in conformity with the terms of any applicable license agreement.

c) If Vendor becomes aware of an actual or potential claim, or Customer provides Vendor with notice of an actual or potential claim, Vendor may (or in the case of an injunction against Customer, shall), at Vendor's sole option and expense; (i) procure for the Customer the right to continue to use the affected portion of the product or service, or (ii) modify or replace the affected portion of the product or service with functionally equivalent or superior product or service so that Customer's use is non-infringing.

Taxes/Workers' Compensation/Unemployment Insurance – Including Indemnity

a) VENDOR AGREES AND ACKNOWLEDGES THAT DURING THE EXISTENCE OF THIS CONTRACT, VENDOR SHALL BE ENTIRELY RESPONSIBLE FOR THE LIABILITY AND PAYMENT OF VENDOR'S AND VENDOR'S EMPLOYEES' TAXES OF WHATEVER KIND, ARISING OUT OF THE PERFORMANCES IN THIS CONTRACT. VENDOR AGREES TO COMPLY WITH ALL STATE AND FEDERAL LAWS APPLICABLE TO ANY SUCH PERSONS, INCLUDING LAWS REGARDING WAGES, TAXES, INSURANCE, AND WORKERS' COMPENSATION. THE CUSTOMER AND/OR REGION 4 SHALL NOT BE LIABLE TO THE VENDOR, ITS EMPLOYEES, AGENTS, OR OTHERS FOR THE PAYMENT OF TAXES OR THE PROVISION OF UNEMPLOYMENT INSURANCE AND/OR WORKERS' COMPENSATION OR ANY BENEFIT AVAILABLE TO A STATE EMPLOYEE OR EMPLOYEE OF ANOTHER GOVERNMENTAL ENTITY CUSTOMER.

b) VENDOR AGREES TO INDEMNIFY AND HOLD HARMLESS CUSTOMERS, REGION 4 AND/OR THEIR EMPLOYEES, AGENTS, REPRESENTATIVES, CONTRACTORS, AND/OR ASSIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED COSTS, ATTORNEYS' FEES, AND EXPENSES, RELATING TO TAX LIABILITY, UNEMPLOYMENT INSURANCE AND/OR WORKERS' COMPENSATION IN ITS PERFORMANCE UNDER THIS CONTRACT, VENDOR SHALL BE LIABLE TO PAY ALL COSTS OF DEFENSE INCLUDING ATTORNEYS' FEES.

☒ I certify compliance with this attribute.

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7**Excess Obligations Prohibited**

Proposer understands that all obligations of Region 4 ESC under the contract are subject to the availability of state funds. If such funds are not appropriated or become unavailable, the contract may be terminated by Region 4 ESC.

☒ I certify compliance with this attribute.

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8**Suspension and Debarment**

Respondent certifies that neither it nor its principals are debarred, suspended, proposed for debarment, declared ineligible, or otherwise excluded from participation in the contract by any state or federal agency.

☒ I certify compliance with this attribute.

Change in Law and Compliance with Laws

Proposer shall comply with all laws, regulations, requirements and guidelines applicable to a vendor providing services and products required by the contract to the Region 4 ESC, as these laws, regulations, requirements and guidelines currently exist and as amended throughout the term of the contract. Region 4 ESC reserves the right, in its sole discretion, to unilaterally amend the contract prior to award and throughout the term of the contract to incorporate any modifications necessary for compliance with all applicable state and federal laws, regulations, requirements and guidelines.

☒ I certify compliance with this attribute.

Appendix B

TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be submitted, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is submitted with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

Check one of the following responses:

Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

- ✓ Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.)

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Section/Page	Term, Condition, or Specification	Exception/Proposed Modification	Accepted (For Region 4 ESC's use)
Appendix A Draft Contract	14) Delivery	EXCEPTION: Delivery within 7-21 business days ARO*	
		*Please note: Orders within the 48 contiguous states arrive in 7-21 business days.	
		For orders shipping to Alaska and Hawaii, please allow 3-6 weeks. Shipments to U.S.	
		Territories take 3-6 weeks. Freight charges will apply to orders shipping outside of the contiguous U.S.	
Appendix A, Draft Contract	14) Delivery	EXCEPTION: Freight Terms (Free Shipping on orders over \$500, shipping to one location)	
		apply to the contiguous U.S. only, Freight charges will apply to orders shipping outside of the contiguous U.S.	
Attribute No. 17	Frequency of Pricing Updates	Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract.	
		However, catalogs and prices are subject to change with the release of new catalogs throughout each year. Price	
		adjustments are based on changes in material and shipping costs.	
Attribute No. 97, 98, 99	Projected Sales Year One Projected Sales Year Two Projected Sales Year Three	In lieu of entering guaranteed contract sale, Lakeshore agrees to pay the 3% fee for all actual contract sales.	

Products and Services

Region 4 Education Service Center

**Request for Proposal No. 24-01 Furniture, Installation, and
Related Service**



Points of Contact:

Johanna Lopez, Bid Analyst
(800) 421-5354
biddept@lakeshorelearning.com

Richard Gomez, Regional Sales Manager
(281) 905-2967
rgomez@lakeshorelearning.com



June 6, 2024

Region 4 Education Service Center
7145 West Tidwell Road
ADDRESS LINE 3
Houston, TX 77092

RE: RFP #24-01 Furniture, Installation, and Related Services

Dear Region 4 Education Service Center Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to RFP #24-01 Furniture, Installation, and Related Services. Our selection of premium-quality furniture includes everything from traditional school chairs and tables to flexible-seating desks and more for the 21st-century classroom! Plus, you'll find everything else you need to create the ultimate classroom environment—like cubbies, shelves and other handy storage units...as well as easels, rugs and activity carpets!

SEATING

Chairs
Lounge Seating
Floor Seating
Benches & Stools

TABLES & DESKS

Mobile Desks
Mobile Tables
Stationary Desks
Stationary Tables

STORAGE

Shelving
Cabinets
Coat Lockers
Carts

CARPETS

Activity Carpets
Solid Carpets
Designer Carpets

REST & RELAXATION

Privacy Spaces
Cots
Cribs & Changing Tables
Pillows & Sheets

CLASSROOM ACCESSORIES

Easels
Play Furniture
Room Dividers

Lakeshore's products and services available to Region 4 ESC under a resultant contract includes our complete product line (but are not limited to): Furniture (infant to high school), Preschool and Elementary, Teaching Aids, Arts and Crafts Supplies, Classroom Math and Science Materials, Teaching Aids and Supplies, Teacher's Resources, Educational Software, Technology, Instructional Aids and Materials, AV Equipment, Special Education Materials, ESL Aids and Materials, and Library Supplies.

PRICE LIST

Please see enclosed price list, which includes our complete product line.

OFFER

Lakeshore is pleased to present the following offer to Region 4 Education Service Center:

- 5% discount on all nonsale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com) and retail stores (see attached Store List for locations).
- Free shipping on orders over \$500.00 shipping to one location within the contiguous United States (for orders under \$500.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99). For orders shipping outside of the contiguous United States, please estimate standard shipping freight charges at 25% of the subtotal, with a minimum freight charge of \$9.99.
- One (1) complimentary day of Professional Development with each Complete Classrooms® order!

Must reference "Per RFP #24-01" on all purchase orders to receive these terms. Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit www.LakeshoreLearning.com.

INSTALLATION

Complete Classrooms® White-Glove Installation service is complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply. This service includes:

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition
- Debris Removal

PROFESSIONAL DEVELOPMENT SERVICES

At Lakeshore, we believe that live, hands-on learning opportunities provide the best results for optimal long-term learning for all participants. Please see our training options below:

- Keynote presentations (district-wide, school-based, or defined group)
- Face-to-face workshops (at the district or school level, open or closed groups)
- Live and pre-recorded webinars (open or closed groups)

Session	Rates
Professional Development Workshop, Parent Training/Family Engagement, and Product Implementation (full day, 3-6 hours)	\$4,500
Professional Development Workshop, Parent Training/Family Engagement, and Product Implementation (half-day, up to 3 consecutive hours)	\$3,500
Live Virtual Training (90-minute webinar session)	\$1,750
Live Virtual Training (60-minute webinar session)	\$1,250
Pre-Recorded Webinar (Up to 60-minute webinar session with 30-Day Access to recording)	\$1,500

Price Sheet for Professional Development Services is good through the initial contract term and is subject to change on an annual basis.

*Inclusive of content development, facilitation time, and travel costs.

** Lakeshore does not allow the recording or dissemination of virtual or in-person training content.

** 10% surcharge for virtual training translations and a 5% surcharge for in-person training translations.

Should you have any questions, please feel free to contact Richard Gomez at (281) 905-2967 or rgomez@lakeshorelearning.com. Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,



Johanna Lopez, Bid Analyst
Lakeshore Learning Materials

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
AA103	Giant Washable Color Ink Pads - Set 2 - Set of 5 Colors	164			\$37.99	5%	\$36.09	Arts & Crafts	Stamps & Markers
AA105	Easy-Twist Animal Builders	92			\$29.99	5%	\$28.49	Infants & Toddlers	Fine Motor Skills
AA1101	Gross Motor Area - Birth-12 Months			8	\$769.00	5%	\$730.55	Infants & Toddlers	Instant Learning Spaces
AA1107	Changing Station Area - Birth-12 Months			4	\$1,739.00	5%	\$1,652.05	Infants & Toddlers	Instant Learning Spaces
AA1109	Mealtime Area - Birth-12 Months			5	\$1,069.00	5%	\$1,015.55	Infants & Toddlers	Instant Learning Spaces
AA1110	Cubbies & Communication Area - Birth-12 Months			4	\$1,999.00	5%	\$1,899.05	Infants & Toddlers	Instant Learning Spaces
AA1111	Library Area - Birth-12 Months			9	\$1,479.00	5%	\$1,405.05	Infants & Toddlers	Instant Learning Spaces
AA1112	Block Play Area - Birth-12 Months			7	\$1,299.00	5%	\$1,234.05	Infants & Toddlers	Instant Learning Spaces
AA1113	Sleeping Area - Birth-12 Months			5	\$5,459.00	5%	\$5,186.05	Infants & Toddlers	Instant Learning Spaces
AA1114	Discovery Area - Birth-12 Months			8	\$2,029.00	5%	\$1,927.55	Infants & Toddlers	Instant Learning Spaces
AA1115	Nonmobile Play Area - Birth-12 Months			6	\$3,899.00	5%	\$3,704.05	Infants & Toddlers	Instant Learning Spaces
AA120	Calming Colors Tot Tunnel Climber	84			\$699.00	5%	\$664.05	Infants & Toddlers	Gross Motor Skills
AA1202	Block Play Area - 12-24 Months			17	\$2,889.00	5%	\$2,744.55	Infants & Toddlers	Instant Learning Spaces
AA1208	Changing Station Area - 12-24 Months			12	\$1,949.00	5%	\$1,851.55	Infants & Toddlers	Instant Learning Spaces
AA1210	Mealtime Area - 12-24 Months			14	\$559.00	5%	\$531.05	Infants & Toddlers	Instant Learning Spaces
AA1211	Dramatic Play Area - 12-24 Months			15	\$3,519.00	5%	\$3,343.05	Infants & Toddlers	Instant Learning Spaces
AA1212	Naptime Area - 12-24 Months			13	\$2,219.00	5%	\$2,108.05	Infants & Toddlers	Instant Learning Spaces
AA1213	Manipulatives Area - 12-24 Months			16	\$2,139.00	5%	\$2,032.05	Infants & Toddlers	Instant Learning Spaces
AA1214	Music Area - 12-24 Months			14	\$1,269.00	5%	\$1,205.55	Infants & Toddlers	Instant Learning Spaces
AA1215	Gross Motor Area - 12-24 Months			19	\$2,699.00	5%	\$2,564.05	Infants & Toddlers	Instant Learning Spaces
AA1216	Library Area - 12-24 Months			18	\$1,099.00	5%	\$1,044.05	Infants & Toddlers	Instant Learning Spaces
AA1217	Cubbies & Communication Area - 12-24 Months			12	\$1,999.00	5%	\$1,899.05	Infants & Toddlers	Instant Learning Spaces
AA124	Lakeshore Career Hat Collection	36			\$109.00	5%	\$103.55	Social Studies	Cultures & The Community
AA130	Calming Colors Butterfly Climber	85			\$499.00	5%	\$474.05	Infants & Toddlers	Gross Motor Skills
AA1309	Changing Station Area - 24-36 Months			22	\$1,949.00	5%	\$1,851.55	Infants & Toddlers	Instant Learning Spaces
AA1311	Arts & Crafts Area - 24-36 Months			26	\$3,679.00	5%	\$3,495.05	Infants & Toddlers	Instant Learning Spaces
AA1312	Block Play Area - 24-36 Months			25	\$1,749.00	5%	\$1,661.55	Infants & Toddlers	Instant Learning Spaces
AA1313	Manipulatives Area - 24-36 Months			23	\$1,899.00	5%	\$1,804.05	Infants & Toddlers	Instant Learning Spaces
AA1314	Circle Time/Music Area - 24-36 Months			28	\$2,399.00	5%	\$2,279.05	Infants & Toddlers	Instant Learning Spaces
AA1315	Library Area - 24-36 Months			27	\$4,149.00	5%	\$3,941.55	Infants & Toddlers	Instant Learning Spaces
AA1316	Science Area - 24-36 Months			28	\$1,329.00	5%	\$1,262.55	Infants & Toddlers	Instant Learning Spaces
AA1317	Learning Corner Area - 24-36 Months			29	\$1,939.00	5%	\$1,842.05	Infants & Toddlers	Instant Learning Spaces
AA1318	Cubbies & Communication Area - 24-36 Months			22	\$1,999.00	5%	\$1,899.05	Infants & Toddlers	Instant Learning Spaces
AA1319	Dramatic Play Area - 24-36 Months			24	\$3,489.00	5%	\$3,314.55	Infants & Toddlers	Instant Learning Spaces
AA1320	Naptime Area - 24-36 Months			23	\$2,219.00	5%	\$2,108.05	Infants & Toddlers	Instant Learning Spaces
AA140	Calming Colors Waterfall Climber	85			\$799.00	5%	\$759.05	Infants & Toddlers	Gross Motor Skills
AA1400	Outdoor Rest & Relaxation Area - Birth-36 Months			32	\$3,789.00	5%	\$3,599.55	Infants & Toddlers	Instant Learning Spaces
AA1401	Outdoor Gross Motor Area - Birth-36 Months			33	\$3,739.00	5%	\$3,552.05	Infants & Toddlers	Instant Learning Spaces
AA1402	Outdoor Manipulatives Area - Birth-36 Months			32	\$3,029.00	5%	\$2,877.55	Infants & Toddlers	Instant Learning Spaces
AA1403	Outdoor Sensory Area - Birth-36 Months			33	\$2,799.00	5%	\$2,659.05	Infants & Toddlers	Instant Learning Spaces
AA1404	Outdoor Dramatic Play Area - Birth-36 Months			31	\$2,859.00	5%	\$2,716.05	Infants & Toddlers	Instant Learning Spaces
AA156	First Steps Locking Supply Cabinet	78			\$799.00	5%	\$759.05	Infants & Toddlers	Furniture
AA158	First Steps Play-Top Storage Center	77			\$599.00	5%	\$569.05	Infants & Toddlers	Furniture
AA165X	Toddler Storytelling Kits - Complete Set	96			\$139.00	5%	\$132.05	Infants & Toddlers	Books & Language Development
AA166	Polar Bear, Polar Bear, What Do You Hear? Storytelling Kit	96			\$34.99	5%	\$33.24	Infants & Toddlers	Books & Language Development
AA167	Little Blue Truck Storytelling Kit	96			\$34.99	5%	\$33.24	Infants & Toddlers	Books & Language Development
AA168	Duck & Goose: Goose Needs a Hug Storytelling Kit	96			\$34.99	5%	\$33.24	Infants & Toddlers	Books & Language Development
AA169	The Rainbow Fish: Counting Storytelling Kit	96			\$34.99	5%	\$33.24	Infants & Toddlers	Books & Language Development
AA176AQ	Giant Washable Color Ink Pad - Aqua	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
AA176LM	Giant Washable Color Ink Pad - Lime	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
AA176PN	Giant Washable Color Ink Pad - Pink	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
AA176TL	Giant Washable Color Ink Pad - Teal	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
AA176YE	Giant Washable Color Ink Pad - Yellow	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
AA185	My Spanish Word Journal		70		\$4.29	5%	\$4.08	Language	Spanish & ELL Materials
AA186	My Spanish Word Journal - Set of 10		70		\$39.99	5%	\$37.99	Language	Spanish & ELL Materials
AA200X	Lakeshore Block Play People - Complete Set	44			\$159.00	5%	\$151.05	Blocks & Manipulatives	Unit Blocks & Accessories
AA201	Lakeshore Block Play People - Caucasian Family	44			\$32.99	5%	\$31.34	Blocks & Manipulatives	Unit Blocks & Accessories
AA202	Lakeshore Block Play People - Asian Family	44			\$32.99	5%	\$31.34	Blocks & Manipulatives	Unit Blocks & Accessories
AA203	Lakeshore Block Play People - Hispanic Family	44			\$32.99	5%	\$31.34	Blocks & Manipulatives	Unit Blocks & Accessories
AA204	Lakeshore Block Play People - Native American Family	44			\$32.99	5%	\$31.34	Blocks & Manipulatives	Unit Blocks & Accessories
AA205	Lakeshore Block Play People - African American Family	44			\$32.99	5%	\$31.34	Blocks & Manipulatives	Unit Blocks & Accessories
AA210	All-In-One Toddler Kitchen	89			\$799.00	5%	\$759.05	Infants & Toddlers	Infants & Toddlers
AA212	Calming Colors Look-At-Me Mirror Center	84			\$299.00	5%	\$284.05	Infants & Toddlers	Gross Motor Skills
AA241	Toddler Treehouse Hideaway	82			\$499.00	5%	\$474.05	Infants & Toddlers	Furniture
AA248	Building Language Photo Library	179			\$49.99	5%	\$47.49	Language	Vocabulary
AA250	Calming Colors Play & Explore Sensory Ring	83			\$399.00	5%	\$379.05	Infants & Toddlers	Sensory Development
AA252	Little Shoppers! Wooden Walker	88			\$169.00	5%	\$160.55	Infants & Toddlers	Gross Motor Skills
AA260	First Steps Cubbies & Coats Storage Center	79			\$1,299.00	5%	\$1,234.05	Infants & Toddlers	Furniture
AA267	Calming Colors See & Display Picture Mat	82			\$179.00	5%	\$170.05	Infants & Toddlers	Gross Motor Skills

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
AA270	Calming Colors Comfy Seats - Set of 3	85			\$379.00	5%	\$360.05	Classroom Furniture	Chairs & Seating
AA279	Look at Me! Balance Bar	78			\$299.00	5%	\$284.05	Infants & Toddlers	Gross Motor Skills
AA280	Calming Colors Climb & Play Soft Blocks	84			\$329.00	5%	\$312.55	Infants & Toddlers	Gross Motor Skills
AA285X	Toddler Hardwood Kitchen Set	89			\$829.00	5%	\$787.55	Infants & Toddlers	Social-Emotional Development
AA287	Toddler Hardwood Refrigerator	89			\$299.00	5%	\$284.05	Infants & Toddlers	Social-Emotional Development
AA288	Toddler Hardwood Sink	89			\$269.00	5%	\$255.55	Infants & Toddlers	Social-Emotional Development
AA289	Toddler Hardwood Stove	89			\$269.00	5%	\$255.55	Infants & Toddlers	Social-Emotional Development
AA295	School-To-Home Organizer	231			\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
AA295X	School-To-Home Organizer - Set of 10	231			\$96.50	5%	\$91.68	Teaching Resources	Bins & Organizers
AA300X	Leveled Books Classroom Library 1 - Complete Library		62		\$739.00	5%	\$702.05	Books	Paperback Books
AA302	Leveled Books Classroom Library 1 - Book Bin Set - Level A (K)		62		\$48.99	5%	\$46.54	Books	Paperback Books
AA303	Leveled Books Classroom Library 1 - Book Bin Set - Level B (K)		62		\$46.99	5%	\$44.64	Books	Paperback Books
AA304	Leveled Books Classroom Library 1 - Book Bin Set - Level C (K)		62		\$49.99	5%	\$47.49	Books	Paperback Books
AA305	Leveled Books Classroom Library 1 - Book Bin Set - Level D (K-Gr. 1)		62		\$44.99	5%	\$42.74	Books	Paperback Books
AA306	Leveled Books Classroom Library 1 - Book Bin Set - Level E (Gr. 1)		62		\$47.99	5%	\$45.59	Books	Paperback Books
AA307	Leveled Books Classroom Library 1 - Book Bin Set - Level F (Gr. 1)		62		\$44.99	5%	\$42.74	Books	Paperback Books
AA308	Leveled Books Classroom Library 1 - Book Bin Set - Level G (Gr. 1)		62		\$50.99	5%	\$48.44	Books	Paperback Books
AA309	Leveled Books Classroom Library 1 - Book Bin Set - Level H (Gr. 1)		62		\$51.99	5%	\$49.39	Books	Paperback Books
AA316	Leveled Books Classroom Library 1 - Book Bin Set - Level I (Gr. 1)		62		\$48.99	5%	\$46.54	Books	Paperback Books
AA317	Leveled Books Classroom Library 1 - Book Bin Set - Level J (Gr. 1-2)		62		\$36.99	5%	\$35.14	Books	Paperback Books
AA318	Leveled Books Classroom Library 1 - Book Bin Set - Level K (Gr. 2)		62		\$43.99	5%	\$41.79	Books	Paperback Books
AA319	Leveled Books Classroom Library 1 - Book Bin Set - Level L (Gr. 2)		62		\$39.99	5%	\$37.99	Books	Paperback Books
AA320	Learn & Store Chart Stand	230			\$329.00	5%	\$312.55	Classroom Furniture	Teaching Esels
AA321	Toddler Dress-Up Center	34			\$479.00	5%	\$455.05	Infants & Toddlers	Social-Emotional Development
AA330X	Dressing Frames - Complete Set	56			\$89.99	5%	\$85.49	Blocks & Manipulatives	Fine Motor Development
AA336	Leveled Books Classroom Library 1 - Book Bin Set - Level M (Gr. 2-3)		62		\$43.99	5%	\$41.79	Books	Paperback Books
AA337	Leveled Books Classroom Library 1 - Book Bin Set - Level N (Gr. 3)		62		\$46.99	5%	\$44.64	Books	Paperback Books
AA338	Leveled Books Classroom Library 1 - Book Bin Set - Level O (Gr. 3)		62		\$48.99	5%	\$46.54	Books	Paperback Books
AA339	Leveled Books Classroom Library 1 - Book Bin Set - Level P (Gr. 3-4)		62		\$50.99	5%	\$48.44	Books	Paperback Books
AA340BK	Washable Fingerpaint - Pint - Black	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340BR	Washable Fingerpaint - Pint - Brown	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340BU	Washable Fingerpaint - Pint - Blue	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340GR	Washable Fingerpaint - Pint - Green	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340RD	Washable Fingerpaint - Pint - Red	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340RG	Washable Fingerpaint - Pint - Orange	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340TQ	Washable Fingerpaint - Pint - Turquoise	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340VT	Washable Fingerpaint - Pint - Violet	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340WT	Washable Fingerpaint - Pint - White	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA340YE	Washable Fingerpaint - Pint - Yellow	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
AA342	Washable Fingerpaint - Pint - Set of 10 Colors	152			\$43.50	5%	\$41.33	Arts & Crafts	Paint & Painting Accessories
AA343	Teach & Store Chart Stand		121		\$349.00	5%	\$331.55	Classroom Furniture	Teaching Esels
AA348	Magnetic Write & Wipe Adjustable Easel		74		\$249.00	5%	\$236.55	Classroom Furniture	Teaching Esels
AA350	Toddler-Safe Food Basket	89			\$32.99	5%	\$31.34	Infants & Toddlers	Social-Emotional Development
AA356	Classic Birch Transition Table	71			\$499.00	5%	\$474.05	Infants & Toddlers	Furniture
AA357	Classic Birch Transition Chair - 9"	71			\$139.00	5%	\$132.05	Infants & Toddlers	Furniture
AA358	Classic Birch Transition Chair - 12"	71			\$149.00	5%	\$141.55	Infants & Toddlers	Furniture
AA360	Washable Sensory Friends	6			\$39.99	5%	\$37.99	Infants & Toddlers	Sensory Development
AA371	Zip, Snap & Button Dressing Frames	56			\$49.99	5%	\$47.49	Blocks & Manipulatives	Fine Motor Development
AA372	Buckle, Lace & Tie Dressing Frames	56			\$49.99	5%	\$47.49	Blocks & Manipulatives	Fine Motor Development
AA382	Easy-Grip Jumbo Pegs & Pegboard Set	204			\$19.99	5%	\$18.99	Math	Sorting & Patterning
AA388	Color Discovery Boxes	94			\$69.99	5%	\$66.49	Infants & Toddlers	Cognitive Development
AA391	Number Line Math Activity Chart		95		\$59.99	5%	\$56.99	Math	Basic Operations
AA392	First Steps Double-Duty Storage Center	78			\$699.00	5%	\$664.05	Classroom Furniture	Storage Units
AA396	Extra Jumbo Pegboard	204			\$8.99	5%	\$8.54	Accessories	Accessories
AA397	Extra Easy-Grip Jumbo Pegs - Set of 100	204			\$39.99	5%	\$37.99	Accessories	Accessories
AA400	Emotion Match Puzzle Board	92			\$16.99	5%	\$16.14	Puzzles	Wooden Puzzles
AA410X	Match-A-Sound! Phonemic Awareness Boxes - Complete Set	180			\$149.00	5%	\$141.55	Language	Phonemic & Phonological Awareness
AA411	Beginning Sounds Phonemic Awareness Box	180			\$49.99	5%	\$47.49	Language	Phonemic & Phonological Awareness
AA412	Ending Sounds Phonemic Awareness Box	180			\$49.99	5%	\$47.49	Language	Phonemic & Phonological Awareness
AA413	Rhyming Sounds Phonemic Awareness Box	180			\$49.99	5%	\$47.49	Language	Phonemic & Phonological Awareness
AA420	Infant/Toddler Poster Pack	83			\$29.99	5%	\$28.49	Social Studies	Social-Emotional & Character Development
AA440	Touch & Explore Sensory Butterfly	82			\$329.00	5%	\$312.55	Infants & Toddlers	Furniture
AA455	Just-My-Size Comfy Book Nook	78			\$799.00	5%	\$759.05	Infants & Toddlers	Furniture
AA470	Pretend & Play Toddler Kitchen	88			\$799.00	5%	\$759.05	Infants & Toddlers	Social-Emotional Development
AA478	Puzzle Builders	93			\$59.99	5%	\$56.99	Infants & Toddlers	Fine Motor Skills
AA490	Step On Up! Toddler Changing Table	69			\$1,499.00	5%	\$1,424.05	Infants & Toddlers	Furniture
AA508	Lakeshore Active Play Kit	20			\$259.00	5%	\$246.05	Active Play	Balance & Coordination
AA517	Toddler-Tough Table & Chairs Set	71			\$399.00	5%	\$379.05	Infants & Toddlers	Furniture

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
AA518	Extra Toddler-Tough Chairs - Set of 2	71			\$189.00	5%	\$179.55	Accessories	Accessories
AA525X	Launch & Learn Language Games - Complete Set	183			\$95.00	5%	\$90.25	Language	Multiskill Language Products
AA526	Launch & Learn Alphabet Game	183			\$32.99	5%	\$31.34	Language	Alphabet
AA527	Launch & Learn Beginning Sounds Game	183			\$32.99	5%	\$31.34	Language	Phonemic & Phonological Awareness
AA528	Launch & Learn Rhyming Sounds Game	183			\$32.99	5%	\$31.34	Language	Phonemic & Phonological Awareness
AA531	Lakeshore Motion Discovery Tubes	214			\$39.99	5%	\$37.99	Science	Physical Science
AA537	Toddler-Safe Washable Sensory Spirals	91			\$39.99	5%	\$37.99	Infants & Toddlers	Sensory Development
AA538	Toddler-Safe Washable Sensory Balls	91			\$39.99	5%	\$37.99	Infants & Toddlers	Sensory Development
AA539	Toddler-Safe Washable Sensory Stars	91			\$39.99	5%	\$37.99	Infants & Toddlers	Sensory Development
AA540X	Toddler-Safe Washable Sensory Materials - Complete Set	91			\$119.00	5%	\$113.05	Infants & Toddlers	Sensory Development
AA555	Printing Letters Practice Book - Uppercase	194			\$9.99	5%	\$9.49	Language	Alphabet
AA555X	Printing Letters Practice Book - Uppercase - Set of 10	194			\$89.99	5%	\$85.49	Language	Alphabet
AA560	First Steps Rectangular Classroom Carpet - 9' x 12'	79			\$549.00	5%	\$521.55	Infants & Toddlers	Classroom Carpets
AA562	First Steps Round Classroom Carpet - 6' Diameter	79			\$269.00	5%	\$255.55	Infants & Toddlers	Classroom Carpets
AA563	First Steps Round Classroom Carpet - 9' Diameter	79			\$479.00	5%	\$455.05	Infants & Toddlers	Classroom Carpets
AA564	First Steps Rectangular Classroom Carpet - 6' x 9'	79			\$329.00	5%	\$312.55	Infants & Toddlers	Classroom Carpets
AA565	Printing Letters Practice Book - Lowercase	194			\$9.99	5%	\$9.49	Language	Alphabet
AA565X	Printing Letters Practice Book - Lowercase - Set of 10	194			\$89.99	5%	\$85.49	Language	Alphabet
AA596	First Steps Corner Storage Center	77			\$279.00	5%	\$265.05	Infants & Toddlers	Furniture
AA599	Soft & Safe Community Helpers	88			\$39.99	5%	\$37.99	Social Studies	Cultures & The Community
AA603	Sight-Word Practice Rings - Level 1 - Each	192			\$5.99	5%	\$5.69	Language	Sight-Words
AA603X	Sight-Word Practice Rings - Level 1 - Set of 10	192			\$58.99	5%	\$56.04	Language	Sight-Words
AA604	Sight-Word Practice Rings - Level 2 - Each	192			\$5.99	5%	\$5.69	Language	Sight-Words
AA604X	Sight-Word Practice Rings - Level 2 - Set of 10	192			\$58.99	5%	\$56.04	Language	Sight-Words
AA628	Mix & Match Waterfalls - Set of 4	11			\$39.99	5%	\$37.99	Sand & Water	Sand & Water Play
AA651	Building Math Skills Write & Wipe Boards - K-Gr. 2 - Set of 30		86		\$39.99	5%	\$37.99	Math	Multiskill Math Products
AA652	Building Math Skills Write & Wipe Boards - Gr. 3-5 - Set of 30		86		\$39.99	5%	\$37.99	Math	Multiskill Math Products
AA659	Lakeshore Toddler Loft	82			\$2,199.00	5%	\$2,089.05	Infants & Toddlers	Gross Motor Skills
AA692	No-Climb Bookstand	77			\$229.00	5%	\$217.55	Infants & Toddlers	Furniture
AA693	Calming Colors Giant Soft Blocks	87			\$129.00	5%	\$122.55	Blocks & Manipulatives	Unit Blocks & Accessories
AA695	Soft & Safe Children with Differing Abilities	90			\$36.99	5%	\$35.14	Infants & Toddlers	Social-Emotional Development
AA696	Lakeshore Scissors Center	169			\$39.99	5%	\$37.99	Arts & Crafts	Scissors & Punches
AA708	Moods & Emotions Mirrors	221			\$39.99	5%	\$37.99	Social Studies	Social-Emotional & Character Development
AA719	Magic Board Printing Practice Cards	186			\$29.99	5%	\$28.49	Language	Writing & Grammar
AA720	Magic Board Pre-Writing Practice Cards	194			\$29.99	5%	\$28.49	Language	Writing & Grammar
AA729	Color Blocks Activity Mat	84			\$199.00	5%	\$189.05	Infants & Toddlers	Gross Motor Skills
AA730	Super-Safe Color Blocks	84			\$119.00	5%	\$113.05	Accessories	Accessories
AA739	My First Magic Board	96			\$22.99	5%	\$21.84	Infants & Toddlers	Books & Language Development
AA750X	Book Bins - Set of 16		63		\$119.00	5%	\$113.05	Accessories	Accessories
AA758BU	Connect & Store Book Bin - Blue	148	74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
AA758GR	Connect & Store Book Bin - Green	148	74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
AA758RD	Connect & Store Book Bin - Red	148	74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
AA758RG	Connect & Store Book Bin - Orange	148	74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
AA758VT	Connect & Store Book Bin - Purple	148	74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
AA758X	Connect & Store Book Bins - Set of 6 Colors	148	74		\$44.99	5%	\$42.74	Teaching Resources	Bins & Organizers
AA758YE	Connect & Store Book Bin - Yellow	148	74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
AA765	Design-Your-Own Collage Pots - Set of 15	166			\$34.99	5%	\$33.24	Arts & Crafts	Collage & Craft Materials
AA773	Blank Hardcover Book	195			\$4.79	5%	\$4.55	Arts & Crafts	Drawing & Activity Books
AA774	Blank Hardcover Book - Set of 10	195			\$46.99	5%	\$44.64	Arts & Crafts	Drawing & Activity Books
AA775	Button Size-Sorting Box	92			\$29.99	5%	\$28.49	Infants & Toddlers	Cognitive Development
AA786	My First Draw & Write Journal	195	70		\$4.49	5%	\$4.27	Language	Writing & Grammar
AA787	My First Draw & Write Journal - Set of 10	195	70		\$42.99	5%	\$40.84	Language	Writing & Grammar
AA790X	Reading & Writing Skills Folder Game Libraries Gr. 4-5 - Complete Set		51		\$159.00	5%	\$151.05	Games	File Folder Games
AA791	Grammar & Writing Folder Game Library - Gr. 4-5		51		\$39.99	5%	\$37.99	Games	File Folder Games
AA792	Reading Literature Folder Game Library - Gr. 4-5		51		\$39.99	5%	\$37.99	Games	File Folder Games
AA793	Reading Informational Text Folder Game Library - Gr. 4-5		51		\$39.99	5%	\$37.99	Games	File Folder Games
AA794	Vocabulary Folder Game Library - Gr. 4-5		51		\$39.99	5%	\$37.99	Games	File Folder Games
AA798	Toddler Hardwood Table & Chairs Set	70			\$399.00	5%	\$379.05	Infants & Toddlers	Furniture
AA799	Extra Toddler Hardwood Chairs - Set of 2	70			\$189.00	5%	\$179.55	Accessories	Accessories
AA803	Play & Explore Color-Changing Light Center	95			\$379.00	5%	\$360.05	Infants & Toddlers	Furniture
AA807	Calming Colors Store & Explore Play Mat	85			\$1,099.00	5%	\$1,044.05	Infants & Toddlers	Gross Motor Skills
AA818SB	Toddler Premium Beanbag Seat - Sky Blue	82			\$79.99	5%	\$75.99	Infants & Toddlers	Furniture
AA818SG	Toddler Premium Beanbag Seat - Sage Green	82			\$79.99	5%	\$75.99	Infants & Toddlers	Furniture
AA823	See-Inside Sensory Blocks	93			\$39.99	5%	\$37.99	Infants & Toddlers	Sensory Development
AA824	Lakeshore Hardwood Super Garage	29			\$199.00	5%	\$189.05	Dramatic Play	Cars, Trucks & Trains
AA826	Alphabet Sounds Picture Puzzles	60			\$159.00	5%	\$151.05	Puzzles	Wooden Puzzles
AA830	Extra 16" Changing Paper Roll	68			\$13.99	5%	\$13.29	Accessories	Accessories
AA833	Leveled Books Classroom Library 1 - Books Only - Level A (K)		62		\$36.00	5%	\$34.20	Books	Paperback Books
AA834	Leveled Books Classroom Library 1 - Books Only - Level B (K)		62		\$34.00	5%	\$32.30	Books	Paperback Books

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AA835	Leveled Books Classroom Library 1 - Books Only - Level C (K)		62		\$37.00	5%	\$35.15	Books	Paperback Books
AA836	Leveled Books Classroom Library 1 - Books Only - Level D (K-Gr. 1)		62		\$32.00	5%	\$30.40	Books	Paperback Books
AA837	Leveled Books Classroom Library 1 - Books Only - Level E (Gr. 1)		62		\$35.00	5%	\$33.25	Books	Paperback Books
AA838	Leveled Books Classroom Library 1 - Books Only - Level F (Gr. 1)		62		\$32.00	5%	\$30.40	Books	Paperback Books
AA839	Leveled Books Classroom Library 1 - Books Only - Level G (Gr. 1)		62		\$38.00	5%	\$36.10	Books	Paperback Books
AA840	Extra Changing Pad	68			\$59.99	5%	\$56.99	Accessories	Accessories
AA841	Leveled Books Classroom Library 1 - Books Only - Level H (Gr. 1)		62		\$39.00	5%	\$37.05	Books	Paperback Books
AA842	Leveled Books Classroom Library 1 - Books Only - Level I (Gr. 1)		62		\$36.00	5%	\$34.20	Books	Paperback Books
AA843	Leveled Books Classroom Library 1 - Books Only - Level J (Gr. 1-2)		62		\$24.00	5%	\$22.80	Books	Paperback Books
AA844	Leveled Books Classroom Library 1 - Books Only - Level K (Gr. 2)		62		\$31.00	5%	\$29.45	Books	Paperback Books
AA845	Leveled Books Classroom Library 1 - Books Only - Level L (Gr. 2)		62		\$27.00	5%	\$25.65	Books	Paperback Books
AA846	Leveled Books Classroom Library 1 - Books Only - Level M (Gr. 2-3)		62		\$31.00	5%	\$29.45	Books	Paperback Books
AA847	Leveled Books Classroom Library 1 - Books Only - Level N (Gr. 3)		62		\$34.00	5%	\$32.30	Books	Paperback Books
AA848	Leveled Books Classroom Library 1 - Books Only - Level O (Gr. 3)		62		\$36.00	5%	\$34.20	Books	Paperback Books
AA849	Leveled Books Classroom Library 1 - Books Only - Level P (Gr. 3-4)		62		\$38.00	5%	\$36.10	Books	Paperback Books
AA850	Toddler Space-Saver Book Tree	83			\$299.00	5%	\$284.05	Infants & Toddlers	Furniture
AA860	Infant Changer & Storage Center	68			\$1,129.00	5%	\$1,072.55	Infants & Toddlers	Furniture
AA866	Lakeshore Toddler Science Center	95			\$79.99	5%	\$75.99	Infants & Toddlers	Cognitive Development
AA889	Toddler-Safe Active Play Kit	86			\$179.00	5%	\$170.05	Infants & Toddlers	Gross Motor Skills
AA893	First Steps Play-Top Storage Center with Acrylic Back	77			\$619.00	5%	\$588.05	Infants & Toddlers	Furniture
AA895	First Steps Curved Storage Center with Acrylic Back	77			\$659.00	5%	\$626.05	Infants & Toddlers	Furniture
AA898	Roll & Race! Activity Ramp	219			\$69.99	5%	\$66.49	STEM	Labs & Activities
AA900	Lakeshore Easy-Stack Toddler Cot	70			\$79.99	5%	\$75.99	Infants & Toddlers	Furniture
AA905	Lakeshore Easy-Stack Toddler Cot - Set of 5	70			\$399.00	5%	\$379.05	Infants & Toddlers	Furniture
AA907	Heavy-Duty Adjustable Square Table - 30" x 30" - Low	75			\$279.00	5%	\$265.05	Classroom Furniture	Tables & Desks
AA909	Heavy-Duty Adjustable Round Table - 30" Diameter - Low	75			\$279.00	5%	\$265.05	Classroom Furniture	Tables & Desks
AA910	Lakeshore Toddler Cot Sheet	70			\$17.99	5%	\$17.09	Infants & Toddlers	Furniture
AA910Z	Lakeshore Toddler Cot Sheet - Set of 12	70			\$199.00	5%	\$189.05	Infants & Toddlers	Furniture
AA911	Lakeshore Toddler Cot Carrier	70			\$119.00	5%	\$113.05	Infants & Toddlers	Furniture
AA919	Heavy-Duty Easy-Stack Toddler Cot	74			\$79.99	5%	\$75.99	Infants & Toddlers	Furniture
AA920	Heavy-Duty Easy-Stack Toddler Cot - Set of 5	74			\$399.00	5%	\$379.05	Infants & Toddlers	Furniture
AA928	Toddler Lacing Keys	93			\$19.99	5%	\$18.99	Infants & Toddlers	Fine Motor Skills
AA931	Giant Sight & Sound Tubes	91			\$99.50	5%	\$94.53	Infants & Toddlers	Sensory Development
AA932	Heavy-Duty Toddler Store Anything Shelves	74			\$599.00	5%	\$569.05	Infants & Toddlers	Furniture
AA933	Heavy-Duty First Kitchen	74			\$499.00	5%	\$474.05	Infants & Toddlers	Furniture
AA934	Heavy-Duty Toddler Calming Nook	75			\$699.00	5%	\$664.05	Infants & Toddlers	Furniture
AA935	Heavy-Duty Toddler Cubby Storage Unit	73			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
AA937	Children of the World Book Set	220			\$89.99	5%	\$85.49	Social Studies	Cultures & The Community
AA992BU	Kids Colors™ Easy-Stack Cot - Blue	120			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
AA992GR	Kids Colors™ Easy-Stack Cot - Green	120			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
AA992RD	Kids Colors™ Easy-Stack Cot - Red	120			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
AA992YE	Kids Colors™ Easy-Stack Cot - Yellow	120			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
AA993BU	Kids Colors™ Easy-Stack Cot - Set of 5 - Blue	120			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
AA993GR	Kids Colors™ Easy-Stack Cot - Set of 5 - Green	120			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
AA993RD	Kids Colors™ Easy-Stack Cot - Set of 5 - Red	120			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
AA993YE	Kids Colors™ Easy-Stack Cot - Set of 5 - Yellow	120			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
AB243BU	Kids Colors™ Locking Storage Cabinet - Blue	119			\$1,179.00	5%	\$1,120.05	Classroom Furniture	Storage Units
AB243GR	Kids Colors™ Locking Storage Cabinet - Green	119			\$1,179.00	5%	\$1,120.05	Classroom Furniture	Storage Units
AB243RD	Kids Colors™ Locking Storage Cabinet - Red	119			\$1,179.00	5%	\$1,120.05	Classroom Furniture	Storage Units
AB243YE	Kids Colors™ Locking Storage Cabinet - Yellow	119			\$1,179.00	5%	\$1,120.05	Classroom Furniture	Storage Units
AB321BU	Kids Colors™ Toddler Storage Unit - Blue	119			\$559.00	5%	\$531.05	Classroom Furniture	Storage Units
AB321GR	Kids Colors™ Toddler Storage Unit - Green	119			\$559.00	5%	\$531.05	Classroom Furniture	Storage Units
AB321RD	Kids Colors™ Toddler Storage Unit - Red	119			\$559.00	5%	\$531.05	Classroom Furniture	Storage Units
AB321YE	Kids Colors™ Toddler Storage Unit - Yellow	119			\$559.00	5%	\$531.05	Classroom Furniture	Storage Units
AB322BU	Kids Colors™ Preschool Storage Unit - Blue	119			\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
AB322GR	Kids Colors™ Preschool Storage Unit - Green	119			\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
AB322RD	Kids Colors™ Preschool Storage Unit - Red	119			\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
AB322YE	Kids Colors™ Preschool Storage Unit - Yellow	119			\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
AB323BU	Kids Colors™ All-Purpose Storage Unit - Blue	119			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
AB323GR	Kids Colors™ All-Purpose Storage Unit - Green	119			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
AB323RD	Kids Colors™ All-Purpose Storage Unit - Red	119			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
AB323YE	Kids Colors™ All-Purpose Storage Unit - Yellow	119			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
AB361BU	Kids Colors™ Adjustable Group Table - 48" x 72" - Blue	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB361GR	Kids Colors™ Adjustable Group Table - 48" x 72" - Green	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB361RD	Kids Colors™ Adjustable Group Table - 48" x 72" - Red	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB361YE	Kids Colors™ Adjustable Group Table - 48" x 72" - Yellow	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB362BU	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Blue	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB362GR	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Green	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB362RD	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Red	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
AB362YE	Kids Colors™ Adjustable Group Table - 48" x 72" - Low - Yellow	121			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
AB371BU	Kids Colors™ Adjustable Round Table - 42" Diameter - Blue	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB371GR	Kids Colors™ Adjustable Round Table - 42" Diameter - Green	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB371RD	Kids Colors™ Adjustable Round Table - 42" Diameter - Red	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB371YE	Kids Colors™ Adjustable Round Table - 42" Diameter - Yellow	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB372BU	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Blue	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB372GR	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Green	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB372RD	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Red	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB372YE	Kids Colors™ Adjustable Round Table - 42" Diameter - Low - Yellow	121			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
AB373BU	Kids Colors™ Adjustable Round Table - 48" Diameter - Blue	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB373GR	Kids Colors™ Adjustable Round Table - 48" Diameter - Green	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB373RD	Kids Colors™ Adjustable Round Table - 48" Diameter - Red	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB373YE	Kids Colors™ Adjustable Round Table - 48" Diameter - Yellow	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB374BU	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Blue	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB374GR	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Green	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB374RD	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Red	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB374YE	Kids Colors™ Adjustable Round Table - 48" Diameter - Low - Yellow	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB381BU	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Blue	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB381GR	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Green	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB381RD	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Red	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB381YE	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Yellow	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB382BU	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Blue	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB382GR	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Green	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB382RD	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Red	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB382YE	Kids Colors™ Adjustable Rectangular Table - 30" x 36" - Low - Yellow	121			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
AB383BU	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Blue	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB383GR	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Green	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB383RD	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Red	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB383YE	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Yellow	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB384BU	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Blue	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB384GR	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Green	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB384RD	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Red	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB384YE	Kids Colors™ Adjustable Rectangular Table - 30" x 48" - Low - Yellow	121			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
AB385BU	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Blue	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB385GR	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Green	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB385RD	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Red	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB385YE	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Yellow	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB386BU	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Blue	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB386GR	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Green	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB386RD	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Red	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB386YE	Kids Colors™ Adjustable Rectangular Table - 30" x 60" - Low - Yellow	121			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
AB387BU	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Blue	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB387GR	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Green	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB387RD	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Red	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB387YE	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Yellow	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB388BU	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Blue	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB388GR	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Green	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB388RD	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Red	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB388YE	Kids Colors™ Adjustable Rectangular Table - 30" x 78" - Low - Yellow	121			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
AB526BU	Kids Colors™ Spacemaker Storage Unit - Blue	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB526GR	Kids Colors™ Spacemaker Storage Unit - Green	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB526RD	Kids Colors™ Spacemaker Storage Unit - Red	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB526YE	Kids Colors™ Spacemaker Storage Unit - Yellow	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB527BU	Kids Colors™ 20-Cubby Unit - Blue	119			\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
AB527GR	Kids Colors™ 20-Cubby Unit - Green	119			\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
AB527RD	Kids Colors™ 20-Cubby Unit - Red	119			\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
AB527YE	Kids Colors™ 20-Cubby Unit - Yellow	119			\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
AB531BU	Kids Colors™ 8-Cubby Unit - Blue	119			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
AB531GR	Kids Colors™ 8-Cubby Unit - Green	119			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
AB531RD	Kids Colors™ 8-Cubby Unit - Red	119			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
AB531YE	Kids Colors™ 8-Cubby Unit - Yellow	119			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
AB668BU	Kids Colors™ Easy-Access Book Center - Blue	120			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
AB668GR	Kids Colors™ Easy-Access Book Center - Green	120			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
AB668RD	Kids Colors™ Easy-Access Book Center - Red	120			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
AB668YE	Kids Colors™ Easy-Access Book Center - Yellow	120			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
AB787BU	Kids Colors™ Coat Lockers for 10 - Blue	120			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
AB787GR	Kids Colors™ Coat Lockers for 10 - Green	120			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
AB787RD	Kids Colors™ Coat Lockers for 10 - Red	120			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
AB787YE	Kids Colors™ Coat Lockers for 10 - Yellow	120			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
AB788BU	Kids Colors™ Coat Lockers for 8 - Blue	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB788GR	Kids Colors™ Coat Lockers for 8 - Green	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB788RD	Kids Colors™ Coat Lockers for 8 - Red	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AB788YE	Kids Colors™ Coat Lockers for 8 - Yellow	120			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
AC214	Wikki Stix Alphabet Center	189			\$17.99	5%	\$17.09	Language	Alphabet
AC225	Alpha-Bots	188			\$32.99	5%	\$31.34	Language	Alphabet
AC242	Kids Around the World Memory Match Game	232			\$19.99	5%	\$18.99	Social Studies	Cultures & The Community
AD576	Pony Beads	167			\$11.99	5%	\$11.39	Arts & Crafts	Collage & Craft Materials
AP303	Extra Toddler Changing Pad	69			\$69.99	5%	\$66.49	Accessories	Accessories
AR870X	Mix & Match Magnetic Animals - Complete Set	94			\$99.50	5%	\$94.53	Blocks & Manipulatives	Building Sets
AR872	Mix & Match Magnetic Wild Animals	94			\$34.99	5%	\$33.24	Blocks & Manipulatives	Building Sets
AR873	Mix & Match Magnetic Farm Animals	94			\$34.99	5%	\$33.24	Blocks & Manipulatives	Building Sets
AT564	Giraffes Can't Dance Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
AV222	All Kinds of Children Hardcover Book	171			\$17.99	5%	\$17.09	Books	Hardcover Books
AV327	It's Okay to Be Different Hardcover Book	171			\$17.99	5%	\$17.09	Books	Hardcover Books
AW32	Classroom Bulletin Board - 34" x 48"	230			\$119.99	5%	\$113.99	Teaching Resources	Classroom Essentials
AW447	Classic Globe		115		\$69.99	5%	\$66.49	Social Studies	History & Geography
AX10	Lakeshore Dough - Turquoise	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX11	Lakeshore Dough - White	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX12	Lakeshore Dough - Lilac	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX14	Lakeshore Dough - Orange	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX16	Lakeshore Dough - Purple	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX2	Lakeshore Dough - Red	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX20	Lakeshore Dough - Set 1 - Set of 6 Colors	162			\$74.99	5%	\$71.24	Arts & Crafts	Dough & Modeling Materials
AX3	Lakeshore Dough - Black	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX30	Lakeshore Dough - Set 2 - Set of 6 Colors	162			\$74.99	5%	\$71.24	Arts & Crafts	Dough & Modeling Materials
AX4	Lakeshore Dough - Blue	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX6	Lakeshore Dough - Yellow	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX7	Lakeshore Dough - Lime	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX8	Lakeshore Dough - Green	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AX9	Lakeshore Dough - Pink	162			\$12.99	5%	\$12.34	Arts & Crafts	Dough & Modeling Materials
AZ985	Push-Button Play Phone	28			\$19.99	5%	\$18.99	Dramatic Play	Kitchen & House Play
B250A	Hardwood Unit Blocks - Starter Set	42			\$379.00	5%	\$360.05	Blocks & Manipulatives	Unit Blocks & Accessories
B250B	Hardwood Unit Blocks - Master Set	42			\$579.00	5%	\$550.05	Blocks & Manipulatives	Unit Blocks & Accessories
B250C	Hardwood Unit Blocks - School Set	42			\$979.00	5%	\$930.05	Blocks & Manipulatives	Unit Blocks & Accessories
B50	Hardwood Half Unit Block	42			\$1.99	5%	\$1.89	Blocks & Manipulatives	Unit Blocks & Accessories
B51	Hardwood Unit Block	42			\$3.79	5%	\$3.60	Blocks & Manipulatives	Unit Blocks & Accessories
B52	Hardwood Double Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
B53	Hardwood Quadruple Unit Block	42			\$9.99	5%	\$9.49	Blocks & Manipulatives	Unit Blocks & Accessories
B54	Hardwood Small Triangle Unit Block	42			\$2.29	5%	\$2.18	Blocks & Manipulatives	Unit Blocks & Accessories
B55	Hardwood Triangle Unit Block	42			\$3.99	5%	\$3.79	Blocks & Manipulatives	Unit Blocks & Accessories
B56	Hardwood Triangle Double Unit Block	42			\$6.59	5%	\$6.26	Blocks & Manipulatives	Unit Blocks & Accessories
B59	Hardwood Pillar Unit Block	42			\$1.99	5%	\$1.89	Blocks & Manipulatives	Unit Blocks & Accessories
B60	Hardwood Small Column Unit Block	42			\$3.79	5%	\$3.60	Blocks & Manipulatives	Unit Blocks & Accessories
B61	Hardwood Large Column Unit Block	42			\$8.99	5%	\$8.54	Blocks & Manipulatives	Unit Blocks & Accessories
B62	Hardwood Ramp Unit Block	42			\$3.99	5%	\$3.79	Blocks & Manipulatives	Unit Blocks & Accessories
B63	Hardwood Roof Board Unit Block	42			\$3.99	5%	\$3.79	Blocks & Manipulatives	Unit Blocks & Accessories
B64	Hardwood Roof Board Double Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
B65	Hardwood Half Arch & Small Buttress Unit Block	42			\$6.99	5%	\$6.64	Blocks & Manipulatives	Unit Blocks & Accessories
B66	Hardwood Arch & Half Circle Unit Block	42			\$6.99	5%	\$6.64	Blocks & Manipulatives	Unit Blocks & Accessories
B67	Hardwood Circular Curve & Quarter Circle Unit Block	42			\$15.99	5%	\$15.19	Blocks & Manipulatives	Unit Blocks & Accessories
B68	Hardwood Y Switch & Gothic Door Unit Block	42			\$27.99	5%	\$26.59	Blocks & Manipulatives	Unit Blocks & Accessories
B69	Hardwood Large Buttress Unit Block	42			\$4.99	5%	\$4.74	Blocks & Manipulatives	Unit Blocks & Accessories
B70	Hardwood Small Switch Unit Block	42			\$12.99	5%	\$12.34	Blocks & Manipulatives	Unit Blocks & Accessories
B71	Hardwood Elliptical Curve Unit Block	42			\$21.99	5%	\$20.89	Blocks & Manipulatives	Unit Blocks & Accessories
B72	Hardwood X Switch Unit Block	42			\$29.99	5%	\$28.49	Blocks & Manipulatives	Unit Blocks & Accessories
B74	Hardwood Cross Unit Block	42			\$14.99	5%	\$14.24	Blocks & Manipulatives	Unit Blocks & Accessories
B75	Hardwood Large Arch Unit Block	42			\$14.99	5%	\$14.24	Blocks & Manipulatives	Unit Blocks & Accessories
B76	Hardwood Floorboard Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
B77	Hardwood Floorboard Double Unit Block	42			\$9.99	5%	\$9.49	Blocks & Manipulatives	Unit Blocks & Accessories
BA109	See-Inside Bucket Balance	213			\$24.99	5%	\$23.74	Science	Science Tools & Equipment
BA305	Comprehension Skills Practice Cards - Gr. 1-2		54		\$59.99	5%	\$56.99	Language	Reading Comprehension & Fluency
BA306	Comprehension Skills Practice Cards - Gr. 2-3		54		\$59.99	5%	\$56.99	Language	Reading Comprehension & Fluency
BA307	Comprehension Skills Practice Cards - Gr. 3-5		54		\$59.99	5%	\$56.99	Language	Reading Comprehension & Fluency
BA7112	Pipe Stems - Set of 100	166			\$3.99	5%	\$3.79	Arts & Crafts	Collage & Craft Materials
BA790	Texture Brushes	155			\$16.99	5%	\$16.14	Arts & Crafts	Paint & Painting Accessories
BA8112	Pom-Poms - Set of 100	166			\$4.99	5%	\$4.74	Arts & Crafts	Collage & Craft Materials
BA8150	Pom-Poms - Set of 300	166			\$10.99	5%	\$10.44	Arts & Crafts	Collage & Craft Materials
BA9112	Pipe Stems - Set of 1,000	166			\$29.99	5%	\$28.49	Arts & Crafts	Collage & Craft Materials

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
BA918	All-Purpose Paintbrush Assortment - Set of 30	156			\$21.99	5%	\$20.89	Arts & Crafts	Paint & Painting Accessories
BB109	Stellaluna Big Book		65		\$26.99	5%	\$25.64	Books	Big Books
BB198	The Cow That Went Oink Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BB278	Go Away, Big Green Monster! Hardcover Book	170			\$16.99	5%	\$16.14	Books	Hardcover Books
BB291	The Three Bears Hardcover Book	173			\$17.99	5%	\$17.09	Books	Hardcover Books
BB292	The Three Little Pigs Hardcover Book	173			\$17.99	5%	\$17.09	Books	Hardcover Books
BB293	The Three Billy Goats Gruff Hardcover Book	173			\$19.99	5%	\$18.99	Books	Hardcover Books
BB564	Soft & Safe Beanbags - Set of 6	17			\$8.99	5%	\$8.54	Active Play	Balance & Coordination
BB644	Whoever You Are Hardcover Book	171			\$18.99	5%	\$18.04	Books	Hardcover Books
BC301	Tabletop Hardwood Blocks - Starter Set	46			\$27.99	5%	\$26.59	Blocks & Manipulatives	Building Sets
BC302	Tabletop Hardwood Blocks - Master Set	46			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
BC401	Looks Like Wood! Giant Soft Building Blocks	47			\$199.00	5%	\$189.05	Blocks & Manipulatives	Building Sets
BC407	Soft & Safe Mirror Blocks	47			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
BC553	See-Inside Sorting Bucket	93			\$19.99	5%	\$18.99	Infants & Toddlers	Cognitive Development
BC621	Wood & Crystal Fantasy Blocks	46			\$49.99	5%	\$47.49	Blocks & Manipulatives	Unit Blocks & Accessories
BC641BU	Lakeshore Scooter Board - Blue	16			\$27.99	5%	\$26.59	Active Play	Balance & Coordination
BC641RD	Lakeshore Scooter Board - Red	16			\$27.99	5%	\$26.59	Active Play	Balance & Coordination
BD292	Lacing Animals	56			\$19.99	5%	\$18.99	Blocks & Manipulatives	Fine Motor Development
BD520X	Power Pen! Math Quiz Cards - Complete Set		82		\$95.00	5%	\$90.25	Math	Multiskill Math Products
BD521	Addition Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Basic Operations
BD522	Subtraction Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Basic Operations
BD523	Telling Time Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Time
BD524	Money Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Money
BD525	Place Value Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Place Value
BD526	Fractions Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Fractions, Decimals & Percents
BD527	Multiplication Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Basic Operations
BD528	Division Power Pen! Quiz Cards		82		\$11.99	5%	\$11.39	Math	Basic Operations
BD530	Power Pen!		82		\$12.99	5%	\$12.34	Accessories	Accessories
BD530X	Power Pen! - Set of 4		82		\$49.99	5%	\$47.49	Accessories	Accessories
BD540X	Power Pen! Reading Skills Quiz Cards - Complete Set		45		\$85.00	5%	\$80.75	Language	Phonics & Word Building
BD541	Reading Readiness Power Pen! Quiz Cards		45		\$14.99	5%	\$14.24	Language	Phonics & Word Building
BD542	Consonants Power Pen! Quiz Cards		45		\$14.99	5%	\$14.24	Language	Phonics & Word Building
BD543	Short Vowels Power Pen! Quiz Cards		45		\$14.99	5%	\$14.24	Language	Phonics & Word Building
BD544	Long Vowels Power Pen! Quiz Cards		45		\$14.99	5%	\$14.24	Language	Phonics & Word Building
BD545	Word Families Power Pen! Quiz Cards		45		\$14.99	5%	\$14.24	Language	Phonics & Word Building
BD546	Blends & Digraphs Power Pen! Quiz Cards		45		\$14.99	5%	\$14.24	Language	Phonics & Word Building
BD581	Power Pen! Reading Comprehension Quiz Cards - Gr. 1		58		\$16.99	5%	\$16.14	Language	Reading Comprehension & Fluency
BD582	Power Pen! Reading Comprehension Quiz Cards - Gr. 2		58		\$16.99	5%	\$16.14	Language	Reading Comprehension & Fluency
BD583	Power Pen! Reading Comprehension Quiz Cards - Gr. 3		58		\$16.99	5%	\$16.14	Language	Reading Comprehension & Fluency
BD584	Power Pen! Reading Comprehension Quiz Cards - Gr. 4		58		\$16.99	5%	\$16.14	Language	Reading Comprehension & Fluency
BD585	Power Pen! Reading Comprehension Quiz Cards - Gr. 5		58		\$16.99	5%	\$16.14	Language	Reading Comprehension & Fluency
BE331	Best-Buy Bins - Set of 4	148			\$22.99	5%	\$21.84	Teaching Resources	Bins & Organizers
BF191	Hands-On Fraction Tiles Set		97		\$11.99	5%	\$11.39	Math	Math Manipulatives
BF191X	Hands-On Fraction Tiles Set - Set of 10		97		\$99.50	5%	\$94.53	Math	Math Manipulatives
BF194	Hands-On Decimal Tiles Set		97		\$11.99	5%	\$11.39	Math	Math Manipulatives
BF194X	Hands-On Decimal Tiles Set - Set of 10		97		\$99.50	5%	\$94.53	Math	Math Manipulatives
BF196	Hands-On Percent Tiles Set		97		\$11.99	5%	\$11.39	Math	Math Manipulatives
BF196X	Hands-On Percent Tiles Set - Set of 10		97		\$99.50	5%	\$94.53	Math	Math Manipulatives
BG261	Bye-Bye Buggy for 6	86			\$2,799.00	5%	\$2,659.05	Infants & Toddlers	Furniture
BG262	Bye-Bye Buggy Cover	86			\$229.00	5%	\$217.55	Accessories	Accessories
BG263	Bye-Bye Buggy Sun Canopy - Set of 3	86			\$329.00	5%	\$312.55	Accessories	Accessories
BG776	3-Way School Microscope		109		\$129.00	5%	\$122.55	Science	Science Tools & Equipment
BJ2580	Wiggly Eyes - Set of 300	166			\$8.99	5%	\$8.54	Arts & Crafts	Collage & Craft Materials
BJ2582	Wiggly Eyes - Set of 1,000	166			\$22.99	5%	\$21.84	Arts & Crafts	Collage & Craft Materials
BJ7461	1" Ruled Portrait Chart Tablet - 24" x 32"	199			\$16.99	5%	\$16.14	Language	Writing & Grammar
BJ7471	1 1/2" Ruled Portrait Chart Tablet - 24" x 32"	199			\$16.99	5%	\$16.14	Language	Writing & Grammar
BJ7481	2" D Nealian Ruled Chart Tablet	199			\$27.99	5%	\$26.59	Language	Writing & Grammar
BJ9610X	Glitter Jumbo Jars - Set of 6	166			\$39.99	5%	\$37.99	Arts & Crafts	Collage & Craft Materials
BK162	David Goes to School Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK165	Good Thing You're Not an Octopus! Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK167	Say Hello! Hardcover Book	171			\$18.99	5%	\$18.04	Books	Hardcover Books
BK177	The Kissing Hand Hardcover Book	172			\$18.99	5%	\$18.04	Books	Hardcover Books
BK1812	It Looked Like Spilt Milk Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK1820	Where the Wild Things Are Hardcover Book	170			\$21.99	5%	\$20.89	Books	Hardcover Books
BK1825	The Giving Tree Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK1832	It Looked Like Spilt Milk Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK187	Up Down and Around		65		\$27.99	5%	\$26.59	Books	Big Books
BK196	The Colors of Us Hardcover Book	171			\$18.99	5%	\$18.04	Books	Hardcover Books
BK1968	The Rainbow Fish Big Book	177	65		\$24.99	5%	\$23.74	Books	Big Books

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BK209	Little Taco Truck Hardcover Book	171			\$18.99	5%	\$18.04	Books	Hardcover Books
BK210X	It's a Multicultural World! Hardcover Library	171			\$109.00	5%	\$103.55	Social Studies	Cultures & The Community
BK2231	My Five Senses Big Book	177	65		\$24.99	5%	\$23.74	Books	Big Books
BK267	Bilingual Board Book Collection	193			\$63.50	5%	\$60.33	Language	Spanish & ELL Materials
BK273	Silly Sally Big Book	177	65		\$26.95	5%	\$25.60	Books	Big Books
BK283	I Am One: A Book of Action Hardcover Book		114		\$14.99	5%	\$14.24	Books	Hardcover Books
BK294	Little Red Riding Hood Hardcover Book	173			\$12.99	5%	\$12.34	Books	Hardcover Books
BK311	Festival of Colors Hardcover Book	173			\$18.99	5%	\$18.04	Books	Hardcover Books
BK314	Marisol McDonald Doesn't Match Hardcover Book	173			\$19.95	5%	\$18.95	Books	Hardcover Books
BK315X	Science Big Book Favorites		65		\$129.00	5%	\$122.55	Books	Big Books
BK316	Fry Bread: A Native American Family Story Hardcover Book	173			\$18.99	5%	\$18.04	Books	Hardcover Books
BK317	Bedtime Bonnet Hardcover Book	173			\$18.99	5%	\$18.04	Books	Hardcover Books
BK318	Amy Wu and the Perfect Bao Hardcover Book	173			\$18.99	5%	\$18.04	Books	Hardcover Books
BK319	Under My Hijab Hardcover Book	173			\$19.95	5%	\$18.95	Books	Hardcover Books
BK321	Goodnight Moon Big Book	177			\$24.99	5%	\$23.74	Books	Big Books
BK3210	The Very Hungry Caterpillar Hardcover Book	170			\$21.99	5%	\$20.89	Books	Hardcover Books
BK326	If You Give a Mouse a Cookie Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK329	The Napping House Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK3309	Quick as a Cricket Hardcover Book	170			\$16.99	5%	\$16.14	Books	Hardcover Books
BK331	The Gingerbread Boy Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK3310	Tops & Bottoms Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK3311	The Rainbow Fish Hardcover Book	170			\$19.95	5%	\$18.95	Books	Hardcover Books
BK3313	The Snowy Day Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK3317	The Grouchy Ladybug Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK334	In the Small, Small Pond Big Book		65		\$27.99	5%	\$26.59	Books	Big Books
BK336	Panda Bear, Panda Bear, What Do You See? Big Book		65		\$27.99	5%	\$26.59	Books	Big Books
BK337	Chrysanthemum Big Book		65		\$24.99	5%	\$23.74	Books	Big Books
BK338	The Little Red Hen Big Book	177	65		\$25.99	5%	\$24.69	Books	Big Books
BK356	Polar Bear, Polar Bear, What Do You Hear? Board Book	96			\$8.99	5%	\$8.54	Books	Board Books
BK357	Little Blue Truck Board Book	96			\$10.99	5%	\$10.44	Books	Board Books
BK358	Duck & Goose: Goose Needs a Hug Board Book	96			\$8.99	5%	\$8.54	Books	Board Books
BK359	The Rainbow Fish: Counting Board Book	96			\$7.95	5%	\$7.55	Books	Board Books
BK370X	Classroom Favorites Big Books - Set 2	177			\$125.00	5%	\$118.75	Books	Big Books
BK371	Brown Bear, Brown Bear, What Do You See? Big Book	177	65		\$27.95	5%	\$26.55	Books	Big Books
BK408	Mrs. Wishy-Washy's Farm Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK414	Panda Bear, Panda Bear, What Do You See? Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK417	Where's My Teddy? Big Book		65		\$27.99	5%	\$26.59	Books	Big Books
BK428	What I Like About Me! Big Book	177	65		\$20.99	5%	\$19.94	Books	Big Books
BK435X	Classroom Favorites Big Books - Set 3	177			\$119.00	5%	\$113.05	Books	Big Books
BK442	Don't Let the Pigeon Drive the Bus! Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK460	Polar Bear, Polar Bear, What Do You Hear? Big Book	177	65		\$27.99	5%	\$26.59	Books	Big Books
BK471	The Three Bears Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK472	If You Give a Mouse a Cookie Big Book	177	65		\$24.99	5%	\$23.74	Books	Big Books
BK501	Mouse Paint Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK512	Planting a Rainbow Big Book		65		\$26.99	5%	\$25.64	Books	Big Books
BK514	Pete the Cat: Rocking in My School Shoes Hardcover Book	172			\$19.99	5%	\$18.99	Books	Hardcover Books
BK515X	Big Book Favorites - Set 3		65		\$155.00	5%	\$147.25	Books	Big Books
BK536	No, David! Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK568	From Caterpillar to Butterfly Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK646	The Three Billy Goats Gruff Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK647	Chicka Chicka Boom Boom Hardcover Book	173			\$18.99	5%	\$18.04	Books	Hardcover Books
BK6528	The Napping House Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK660	Big Red Barn Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK665X	Classroom Favorites Big Books - Set 1	177			\$129.00	5%	\$122.55	Books	Big Books
BK668	If You Give a Moose a Muffin Big Book		65		\$24.99	5%	\$23.74	Books	Big Books
BK675	Polar Bear, Polar Bear, What Do You Hear? Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK681	Pete the Cat: I Love My White Shoes Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK682	Harold and the Purple Crayon Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK683	Little Blue Truck Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK684	Pete the Cat and His Four Groovy Buttons Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK694	How Do Dinosaurs Go to School? Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK723	Caps for Sale Big Book	177	65		\$26.99	5%	\$25.64	Books	Big Books
BK750X	Big Book Favorites - Set 4		65		\$155.00	5%	\$147.25	Books	Big Books
BK751	Baby Bear, Baby Bear, What Do You See? Big Book		65		\$27.99	5%	\$26.59	Books	Big Books
BK780X	Big Books Favorites - Set 5		65		\$159.00	5%	\$151.05	Books	Big Books
BK782	From Head to Toe Big Book		65		\$26.99	5%	\$25.64	Books	Big Books
BK783	Quick as a Cricket Big Book		65		\$26.99	5%	\$25.64	Books	Big Books
BK784	Little Blue Truck Big Book		65		\$26.99	5%	\$25.64	Books	Big Books
BK785	Chicka Chicka Boom Boom Big Book		65		\$29.99	5%	\$28.49	Books	Big Books

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BK818	The Jacket I Wear in the Snow Hardcover Book	172			\$19.99	5%	\$18.99	Books	Hardcover Books
BK831	The Doorbell Rang Big Book		65		\$24.99	5%	\$23.74	Books	Big Books
BK837	She Persisted Hardcover Book		114		\$18.99	5%	\$18.04	Books	Hardcover Books
BK838	I'm Like You, You're Like Me Hardcover Book		114		\$16.99	5%	\$16.14	Books	Hardcover Books
BK839	Someone New Hardcover Book		114		\$17.99	5%	\$17.09	Books	Hardcover Books
BK841	All Because You Matter Hardcover Book		114		\$17.99	5%	\$17.09	Books	Hardcover Books
BK854	When Sophie Gets Angry—Really, Really Angry... Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK855X	Diversity & Inclusion Hardcover Library		114		\$99.50	5%	\$94.53	Books	Hardcover Books
BK856	Malala's Magic Pencil Hardcover Book		114		\$17.99	5%	\$17.09	Books	Hardcover Books
BK865	The Day You Begin Hardcover Book	171			\$18.99	5%	\$18.04	Books	Hardcover Books
BK866	Jabari Jumps Hardcover Book	171			\$17.99	5%	\$17.09	Books	Hardcover Books
BK867	The Smart Cookie Hardcover Book	171			\$19.99	5%	\$18.99	Books	Hardcover Books
BK868	It's Okay to Make Mistakes Hardcover Book	171			\$18.99	5%	\$18.04	Books	Hardcover Books
BK869	I Promise Hardcover Book	171			\$19.99	5%	\$18.99	Books	Hardcover Books
BK870X	Believe in Yourself! Hardcover Library	171			\$109.00	5%	\$103.55	Books	Hardcover Books
BK871	If the Dinosaurs Came Back Big Book		65		\$26.95	5%	\$25.60	Books	Big Books
BK872	The Dot Hardcover Book	171			\$14.99	5%	\$14.24	Books	Hardcover Books
BK932	The Pout-Pout Fish Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BK937	Theo's Mood Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK938	Strictly No Elephants Hardcover Book	170			\$17.99	5%	\$17.09	Books	Hardcover Books
BK939	Fill a Bucket Hardcover Book	170			\$10.95	5%	\$10.40	Books	Hardcover Books
BK950	There Was an Old Lady Who Swallowed a Fly Hardcover Book	172			\$14.99	5%	\$14.24	Books	Hardcover Books
BK956	Brown Bear, Brown Bear, What Do You See? Hardcover Book	170			\$19.99	5%	\$18.99	Books	Hardcover Books
BK970X	Best-Buy Classics Hardcover Collection	170			\$569.00	5%	\$540.55	Books	Hardcover Books
BK994	In the Tall, Tall Grass Big Book	177	65		\$27.99	5%	\$26.59	Books	Big Books
BM369	Butcher Paper 4-Roll Holder/Cutter Floor Rack	161			\$459.00	5%	\$436.05	Teaching Resources	Classroom Equipment
BM370	Portable Butcher Paper 4-Roll Holder/Cutter Floor Rack	161			\$569.00	5%	\$540.55	Teaching Resources	Classroom Equipment
BM536	Butcher Paper Single Roll Holder/Cutter	161			\$89.99	5%	\$85.49	Teaching Resources	Classroom Equipment
BR281	Honeybee Tree Game	232			\$24.99	5%	\$23.74	Games	Fine Motor Games
BR302BU	Comfy Floor Seat - Blue	70			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
BR302RD	Comfy Floor Seat - Red	70			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
BR569	Clip & Create Builders	55			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
BR573	Easy-Build Bricks - Starter Set	51			\$199.00	5%	\$189.05	Blocks & Manipulatives	Building Sets
BR574	Easy-Build Bricks - Master Set	51			\$399.00	5%	\$379.05	Blocks & Manipulatives	Building Sets
B5500	Jumbo Washable Watercolor Set	154			\$4.99	5%	\$4.74	Arts & Crafts	Paint & Painting Accessories
B5500Z	Jumbo Washable Watercolor Set - Set of 12	154			\$58.99	5%	\$56.04	Arts & Crafts	Paint & Painting Accessories
B5525	Washable Watercolor Set	154			\$2.99	5%	\$2.84	Arts & Crafts	Paint & Painting Accessories
B5525Z	Washable Watercolor Set - Set of 12	154			\$34.99	5%	\$33.24	Arts & Crafts	Paint & Painting Accessories
BT183	Best-Buy Tub of Animals	39			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
BT224	Giant Bug Collection	39			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
BT363	Bee-Bot Programmable Robot	218	103		\$119.00	5%	\$113.05	STEM	Building & Engineering
BW632	LMNO Peas Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
BX234	Store-It-All Craft Containers - Set of 10	166			\$29.99	5%	\$28.49	Arts & Crafts	Collage & Craft Materials
BX532	Easy-Clean Craft Trays - Set of 4	166			\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
BX700X	Heavy-Duty Book Bins - Set of 6 Colors	149	75		\$69.99	5%	\$66.49	Teaching Resources	Bins & Organizers
BX703X	Storage Bins - Set of 3	77			\$37.50	5%	\$35.63	Accessories	Accessories
BX708BU	Heavy-Duty Book Bin - Blue	149	75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
BX708GR	Heavy-Duty Book Bin - Green	149	75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
BX708RD	Heavy-Duty Book Bin - Red	149	75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
BX708RG	Heavy-Duty Book Bin - Orange	149	75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
BX708VT	Heavy-Duty Book Bin - Purple	149	75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
BX708YE	Heavy-Duty Book Bin - Yellow	149	75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
BY453	Colored Wiggly Eyes - Set of 300	166			\$9.99	5%	\$9.49	Arts & Crafts	Collage & Craft Materials
BY455	Colored Wiggly Eyes - Set of 1,000	166			\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
CA110	Mavalus Stick Anywhere Tape Pack - White	165			\$26.99	5%	\$25.64	Arts & Crafts	Glue, Tape & Adhesives
CA115	Mavalus Stick Anywhere Tape Pack - Bright Colors	165			\$26.99	5%	\$25.64	Arts & Crafts	Glue, Tape & Adhesives
CA201	Cuddly Puppy Weighted Shoulder Wrap	5			\$49.99	5%	\$47.49	Sensory Exploration	Sensory Play
CA202	Cuddly Puppy Weighted Lap Pad	5			\$59.99	5%	\$56.99	Sensory Exploration	Sensory Play
CA312	Calming Cuddle Ball	4			\$39.99	5%	\$37.99	Sensory Exploration	Sensory Play
CA608	You Are Extraordinary! Board Book Collection	176			\$47.50	5%	\$45.13	Social Studies	Social-Emotional & Character Development
CA721	Clear Adhesive Roll - 16' x 18"	165			\$9.99	5%	\$9.49	Arts & Crafts	Glue, Tape & Adhesives
CA722	Clear Adhesive Roll - 50' x 18"	165			\$29.99	5%	\$28.49	Arts & Crafts	Glue, Tape & Adhesives
CB534	Easy-Stack Cardboard Blocks - Starter Set	46			\$32.99	5%	\$31.34	Blocks & Manipulatives	Building Sets
CB535	Easy-Stack Cardboard Blocks - Master Set	46			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
CD421D	Shakin' the Chute CD	18			\$15.99	5%	\$15.19	Music	Music CDs
CE326	CD & Cassette Player with BLUETOOTH	67			\$159.00	5%	\$151.05	Music	Audio Equipment & Listening Centers
CF2025B	Calming Colors Sit-Me-Up - Sky Blue	83			\$129.00	5%	\$122.55	Infants & Toddlers	Gross Motor Skills
CF2025G	Calming Colors Sit-Me-Up - Sage Green	83			\$129.00	5%	\$122.55	Infants & Toddlers	Gross Motor Skills
CG582	Super-Lightweight Adjustable Vinyl Paint Apron - Red	156			\$7.99	5%	\$7.59	Arts & Crafts	Paint & Painting Accessories

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
CG584	Super-Lightweight Adjustable Vinyl Paint Apron - Blue	156			\$7.99	5%	\$7.59	Arts & Crafts	Paint & Painting Accessories
CG586	Super-Lightweight Adjustable Vinyl Paint Apron - Yellow	156			\$7.99	5%	\$7.59	Arts & Crafts	Paint & Painting Accessories
CG639	Roll-On Painters - Set of 10 Colors	153			\$32.99	5%	\$31.34	Arts & Crafts	Paint & Painting Accessories
CN541BU	Rainbow Adjustable Round Table - 42" Diameter - Blue	133			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN541RD	Rainbow Adjustable Round Table - 42" Diameter - Red	133			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN541YE	Rainbow Adjustable Round Table - 42" Diameter - Yellow	133			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN542BU	Rainbow Adjustable Round Table - 42" Diameter - Low - Blue	133			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN542RD	Rainbow Adjustable Round Table - 42" Diameter - Low - Red	133			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN542YE	Rainbow Adjustable Round Table - 42" Diameter - Low - Yellow	133			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN543BU	Rainbow Adjustable Round Table - 48" Diameter - Blue	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN543RD	Rainbow Adjustable Round Table - 48" Diameter - Red	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN543YE	Rainbow Adjustable Round Table - 48" Diameter - Yellow	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN544BU	Rainbow Adjustable Round Table - 48" Diameter - Low - Blue	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN544RD	Rainbow Adjustable Round Table - 48" Diameter - Low - Red	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN544YE	Rainbow Adjustable Round Table - 48" Diameter - Low - Yellow	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN551BU	Rainbow Adjustable Group Table - 36" x 72" - Blue	133			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN551RD	Rainbow Adjustable Group Table - 36" x 72" - Red	133			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN551YE	Rainbow Adjustable Group Table - 36" x 72" - Yellow	133			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN552BU	Rainbow Adjustable Group Table - 36" x 72" - Low - Blue	133			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN552RD	Rainbow Adjustable Group Table - 36" x 72" - Low - Red	133			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN552YE	Rainbow Adjustable Group Table - 36" x 72" - Low - Yellow	133			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN553BU	Rainbow Adjustable Group Table - 48" x 72" - Blue	133			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN553RD	Rainbow Adjustable Group Table - 48" x 72" - Red	133			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN553YE	Rainbow Adjustable Group Table - 48" x 72" - Yellow	133			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN554BU	Rainbow Adjustable Group Table - 48" x 72" - Low - Blue	133			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN554RD	Rainbow Adjustable Group Table - 48" x 72" - Low - Red	133			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN554YE	Rainbow Adjustable Group Table - 48" x 72" - Low - Yellow	133			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN561BU	Rainbow Adjustable Rectangular Table - 24" x 36" - Blue	133			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN561RD	Rainbow Adjustable Rectangular Table - 24" x 36" - Red	133			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN561YE	Rainbow Adjustable Rectangular Table - 24" x 36" - Yellow	133			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN562BU	Rainbow Adjustable Rectangular Table - 24" x 36" - Low - Blue	133			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN562RD	Rainbow Adjustable Rectangular Table - 24" x 36" - Low - Red	133			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN562YE	Rainbow Adjustable Rectangular Table - 24" x 36" - Low - Yellow	133			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN563BU	Rainbow Adjustable Rectangular Table - 24" x 48" - Blue	133			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN563RD	Rainbow Adjustable Rectangular Table - 24" x 48" - Red	133			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN563YE	Rainbow Adjustable Rectangular Table - 24" x 48" - Yellow	133			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN564BU	Rainbow Adjustable Rectangular Table - 24" x 48" - Low - Blue	133			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN564RD	Rainbow Adjustable Rectangular Table - 24" x 48" - Low - Red	133			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN564YE	Rainbow Adjustable Rectangular Table - 24" x 48" - Low - Yellow	133			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN571BU	Rainbow Adjustable Square Table - 30" x 30" - Blue	133			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN571RD	Rainbow Adjustable Square Table - 30" x 30" - Red	133			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN571YE	Rainbow Adjustable Square Table - 30" x 30" - Yellow	133			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN572BU	Rainbow Adjustable Square Table - 30" x 30" - Low - Blue	133			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN572RD	Rainbow Adjustable Square Table - 30" x 30" - Low - Red	133			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN572YE	Rainbow Adjustable Square Table - 30" x 30" - Low - Yellow	133			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN573BU	Rainbow Adjustable Rectangular Table - 30" x 60" - Blue	133			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN573RD	Rainbow Adjustable Rectangular Table - 30" x 60" - Red	133			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN573YE	Rainbow Adjustable Rectangular Table - 30" x 60" - Yellow	133			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN574BU	Rainbow Adjustable Rectangular Table - 30" x 60" - Low - Blue	133			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN574RD	Rainbow Adjustable Rectangular Table - 30" x 60" - Low - Red	133			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN574YE	Rainbow Adjustable Rectangular Table - 30" x 60" - Low - Yellow	133			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN575BU	Rainbow Adjustable Rectangular Table - 30" x 72" - Blue	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN575RD	Rainbow Adjustable Rectangular Table - 30" x 72" - Red	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN575YE	Rainbow Adjustable Rectangular Table - 30" x 72" - Yellow	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN576BU	Rainbow Adjustable Rectangular Table - 30" x 72" - Low - Blue	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN576RD	Rainbow Adjustable Rectangular Table - 30" x 72" - Low - Red	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN576YE	Rainbow Adjustable Rectangular Table - 30" x 72" - Low - Yellow	133			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN607BU	Classic Stacking Chair - 7 1/2" - Blue	131			\$49.99	5%	\$47.49	Classroom Furniture	Chairs & Seating
CN607RD	Classic Stacking Chair - 7 1/2" - Red	131			\$49.99	5%	\$47.49	Classroom Furniture	Chairs & Seating
CN607YE	Classic Stacking Chair - 7 1/2" - Yellow	131			\$49.99	5%	\$47.49	Classroom Furniture	Chairs & Seating
CN609BU	Classic Stacking Chair - 9 1/2" - Blue	131			\$54.99	5%	\$52.24	Classroom Furniture	Chairs & Seating
CN609RD	Classic Stacking Chair - 9 1/2" - Red	131			\$54.99	5%	\$52.24	Classroom Furniture	Chairs & Seating
CN609YE	Classic Stacking Chair - 9 1/2" - Yellow	131			\$54.99	5%	\$52.24	Classroom Furniture	Chairs & Seating
CN611BU	Classic Stacking Chair - 11 1/2" - Blue	131			\$57.99	5%	\$55.09	Classroom Furniture	Chairs & Seating
CN611RD	Classic Stacking Chair - 11 1/2" - Red	131			\$57.99	5%	\$55.09	Classroom Furniture	Chairs & Seating
CN611YE	Classic Stacking Chair - 11 1/2" - Yellow	131			\$57.99	5%	\$55.09	Classroom Furniture	Chairs & Seating
CN613BU	Classic Stacking Chair - 13 1/2" - Blue	131			\$64.99	5%	\$61.74	Classroom Furniture	Chairs & Seating
CN613RD	Classic Stacking Chair - 13 1/2" - Red	131			\$64.99	5%	\$61.74	Classroom Furniture	Chairs & Seating
CN613YE	Classic Stacking Chair - 13 1/2" - Yellow	131			\$64.99	5%	\$61.74	Classroom Furniture	Chairs & Seating

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
CN615BU	Classic Stacking Chair - 15 1/2" - Blue	131			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
CN615RD	Classic Stacking Chair - 15 1/2" - Red	131			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
CN615YE	Classic Stacking Chair - 15 1/2" - Yellow	131			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
CN617BU	Classic Stacking Teacher's Chair - 17 1/2" - Blue	131			\$94.99	5%	\$90.24	Classroom Furniture	Chairs & Seating
CN617RD	Classic Stacking Teacher's Chair - 17 1/2" - Red	131			\$94.99	5%	\$90.24	Classroom Furniture	Chairs & Seating
CN617YE	Classic Stacking Teacher's Chair - 17 1/2" - Yellow	131			\$94.99	5%	\$90.24	Classroom Furniture	Chairs & Seating
CN731	Natural Adjustable Teaching Table - 48" x 72"	132			\$499.00	5%	\$474.05	Classroom Furniture	Tables & Desks
CN732	Natural Adjustable Teaching Table - 48" x 72" - Low	132			\$499.00	5%	\$474.05	Classroom Furniture	Tables & Desks
CN741	Natural Adjustable Round Table - 42" Diameter	132			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN742	Natural Adjustable Round Table - 42" Diameter - Low	132			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
CN743	Natural Adjustable Round Table - 48" Diameter	132			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN744	Natural Adjustable Round Table - 48" Diameter - Low	132			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN771	Natural Adjustable Group Table - 36" x 72"	132			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN772	Natural Adjustable Group Table - 36" x 72" - Low	132			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
CN773	Natural Adjustable Group Table - 48" x 72"	132			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN774	Natural Adjustable Group Table - 48" x 72" - Low	132			\$439.00	5%	\$417.05	Classroom Furniture	Tables & Desks
CN781	Natural Adjustable Rectangular Table - 24" x 36"	132			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN782	Natural Adjustable Rectangular Table - 24" x 36" - Low	132			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
CN783	Natural Adjustable Rectangular Table - 24" x 48"	132			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN784	Natural Adjustable Rectangular Table - 24" x 48" - Low	132			\$259.00	5%	\$246.05	Classroom Furniture	Tables & Desks
CN793	Natural Adjustable Square Table - 30" x 30"	132			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN794	Natural Adjustable Square Table - 30" x 30" - Low	132			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
CN795	Natural Adjustable Rectangular Table - 30" x 60"	132			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN796	Natural Adjustable Rectangular Table - 30" x 60" - Low	132			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
CN797	Natural Adjustable Rectangular Table - 30" x 72"	132			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CN798	Natural Adjustable Rectangular Table - 30" x 72" - Low	132			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
CR690X	I Can Read! Readers - Complete Series		64		\$155.00	5%	\$147.25	Books	Paperback Books
CR691	I Can Read! Readers - Level 1		64		\$52.50	5%	\$49.88	Books	Paperback Books
CR692	I Can Read! Readers - Level 2		64		\$52.50	5%	\$49.88	Books	Paperback Books
CR693	I Can Read! Readers - Level 3		64		\$52.50	5%	\$49.88	Books	Paperback Books
CS416	Child-Sized Safety Helmet - Extra-Small	22			\$21.99	5%	\$20.89	Active Play	Trikes & Accessories
CS417	Child-Sized Safety Helmet - Small	22			\$24.99	5%	\$23.74	Active Play	Trikes & Accessories
CS418	Child-Sized Safety Helmet - Medium	22			\$27.99	5%	\$26.59	Active Play	Trikes & Accessories
CS439	Crazy Shapes Magnetic Building Set	50			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
CS463	Heavy-Duty Safety Crib	68			\$499.00	5%	\$474.05	Infants & Toddlers	Furniture
CS464	Heavy-Duty Safety Crib with Drawer	68			\$659.00	5%	\$626.05	Infants & Toddlers	Furniture
CS467	Heavy-Duty Evacuation Crib	68			\$599.00	5%	\$569.05	Infants & Toddlers	Furniture
CS468	Easy-Reach Safety Crib	69			\$599.00	5%	\$569.05	Infants & Toddlers	Furniture
CS539	Build-A-Truck Magnetic Construction Vehicles	50			\$39.99	5%	\$37.99	Manipulatives	Manipulatives
CS622	Rainbow Crystal Cubes	49			\$89.99	5%	\$85.49	Blocks & Manipulatives	Light Tables & Accessories
CS833	Big Bolt Construction - Starter Set	55			\$69.99	5%	\$66.49	Blocks & Manipulatives	Building Sets
CS834	Big Bolt Construction - Master Set	55			\$129.99	5%	\$123.49	Blocks & Manipulatives	Building Sets
CS846	Hopscotch Carpet	17			\$59.99	5%	\$56.99	Games	Outdoor Games
DA334	Wooden Pattern Blocks	209			\$29.99	5%	\$28.49	Math	Math Manipulatives
DA362	Best-Buy Geoboards (6" x 6") - Set of 6		98		\$17.99	5%	\$17.09	Math	Shapes & Geometry
DA363	Best-Buy Geoboards (9" x 9") - Set of 6		98		\$24.99	5%	\$23.74	Math	Shapes & Geometry
DA365	Extra Rubber Bands		98		\$5.99	5%	\$5.69	Accessories	Accessories
DA910	Plastic Pattern Blocks	209	98		\$24.99	5%	\$23.74	Math	Math Manipulatives
DB251	Playstix	54			\$29.99	5%	\$28.49	Blocks & Manipulatives	Building Sets
DC177	Tub of Cars & Trucks	88			\$59.99	5%	\$56.99	Dramatic Play	Cars, Trucks & Trains
DC346	Classic Dinosaur Collection	39			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
DC411	Tub of Cars, Planes & Trains	29			\$49.99	5%	\$47.49	Dramatic Play	Cars, Trucks & Trains
DD100	Magnetic Write & Wipe Markers with Eraser Caps - Set of 4 Colors	197			\$4.99	5%	\$4.74	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD101	Magnetic Write & Wipe Markers with Eraser Caps - Set of 8 Colors	197			\$8.99	5%	\$8.54	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD102	Magnetic Write & Wipe Markers with Eraser Caps - Set of 4 - Black	197			\$4.99	5%	\$4.74	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD103	Write & Wipe Thin-Line Markers - Set of 4 Colors	197	72		\$3.99	5%	\$3.79	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD104	Write & Wipe Thin-Line Markers - Set of 8 Colors	157	72		\$7.49	5%	\$7.12	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD105	Write & Wipe Thin-Line Markers - Set of 4 - Black	197	72		\$3.99	5%	\$3.79	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD107	Write & Wipe Broad-Tip Markers - Set of 4 - Black		93		\$4.99	5%	\$4.74	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD108	Write & Wipe Broad-Tip Markers - Set of 8 Colors	157			\$8.99	5%	\$8.54	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD121	Survive the Quake Engineering Kit	218			\$39.99	5%	\$37.99	STEM	Building & Engineering
DD127	Lakeshore Wrist Ribbons - Set of 12	17			\$29.99	5%	\$28.49	Active Play	Balance & Coordination
DD133	Magnetic Fraction Circles		79		\$9.99	5%	\$9.49	Math	Math Manipulatives
DD134	Magnetic Bills		79		\$9.99	5%	\$9.49	Math	Math Manipulatives
DD135	Magnetic Base 10 Set		79		\$10.99	5%	\$10.44	Math	Math Manipulatives
DD136	Magnetic Coins		79		\$9.99	5%	\$9.49	Math	Math Manipulatives
DD138	Magnetic Numerals & Operation Signs		79		\$10.99	5%	\$10.44	Math	Math Manipulatives
DD150X	Magnetic Math Manipulatives Library		79		\$59.99	5%	\$56.99	Math	Math Manipulatives
DD151	Magnetic Pattern Blocks		79		\$9.99	5%	\$9.49	Math	Math Manipulatives

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
DD152	Double-Sided Magnetic Number Tiles	206			\$49.99	5%	\$47.49	Math	Numbers & Counting
DD179	Giant Magnetic Dominoes		78		\$29.99	5%	\$28.49	Math	Math Manipulatives
DD190X	Nuts About Math! - Complete Set	202			\$99.50	5%	\$94.53	Math	Multiskill Math Products
DD191	Nuts About Sorting!	202			\$34.99	5%	\$33.24	Math	Sorting & Patterning
DD192	Nuts About Patterning!	202			\$34.99	5%	\$33.24	Math	Sorting & Patterning
DD195	Heavy-Duty Adjustable Mobile Computer Station for Two	116			\$599.00	5%	\$569.05	Classroom Furniture	Tables & Desks
DD209	All-Occasion Clothes for 10" Newborn Dolls	32			\$39.99	5%	\$37.99	Dramatic Play	Dramatic Play
DD210	Multipurpose Headphones with Volume Control	67	67		\$12.99	5%	\$12.34	Music	Audio Equipment & Listening Centers
DD220X	Multipurpose Headphones with Volume Control - Set of 8	67	67		\$99.99	5%	\$94.99	Music	Audio Equipment & Listening Centers
DD298	Magnetic Science Tiles	214			\$49.99	5%	\$47.49	Science	Physical Science
DD314	Twist & Turn 4-Letter Word Builders - Set of 10	190			\$39.99	5%	\$37.99	Language	Phonics & Word Building
DD316	Twist & Turn 3-Letter Word Builders - Set of 10	190			\$34.99	5%	\$33.24	Language	Phonics & Word Building
DD318	All-Occasion Clothes for 14" Baby Dolls	32			\$49.99	5%	\$47.49	Dramatic Play	Dramatic Play
DD336	Building Language Lotto	182			\$49.99	5%	\$47.49	Language	Vocabulary
DD338	Write & Wipe Thin-Line Markers - Class Pack	157	117		\$27.99	5%	\$26.59	Teaching Resources	Dry-Erase Boards, Markers & Erasers
DD349	Easy-Read Rulers - Set of 30		101		\$24.99	5%	\$23.74	Math	Measurement & Data
DD350X	Learning Science Activity Tubs - Gr. 4-6 - Complete Set		107		\$599.00	5%	\$569.05	Science	Multiskill Science Products
DD351	Electricity Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Physical Science
DD352	Human Body Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Life Science
DD353	Matter Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Physical Science
DD354	Force & Motion Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Physical Science
DD355	Solar System Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Earth & Space Science
DD356	Simple Machines Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Physical Science
DD357	Properties of Earth Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Earth & Space Science
DD358	Cells & Organisms Activity Tub - Gr. 4-6		107		\$79.99	5%	\$75.99	Science	Life Science
DD370X	Soft Seats - Set of 6 Colors	137			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
DD371BU	Soft Seat - Blue	137			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD371GR	Soft Seat - Green	137			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD371RD	Soft Seat - Red	137			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD371RG	Soft Seat - Orange	137			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD371VT	Soft Seat - Purple	137			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD371YE	Soft Seat - Yellow	137			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD372	Nuts About Counting!	202			\$34.99	5%	\$33.24	Math	Numbers & Counting
DD380X	Calming Colors Soft Seats - Set of 5 Colors	136			\$109.00	5%	\$103.55	Classroom Furniture	Chairs & Seating
DD381AT	Calming Colors Soft Seat - Almond Tan	136			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD381MN	Calming Colors Soft Seat - Mint Green	136			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD381SB	Calming Colors Soft Seat - Sky Blue	136			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD381SE	Calming Colors Soft Seat - Sea Blue	136			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD381SG	Calming Colors Soft Seat - Sage Green	136			\$21.99	5%	\$20.89	Classroom Furniture	Chairs & Seating
DD383	Count the Stars! Number Slider	207			\$9.99	5%	\$9.49	Math	Numbers & Counting
DD383X	Count the Stars! Number Slider - Set of 4	207			\$36.99	5%	\$35.14	Math	Numbers & Counting
DD384	Soft & Washable Sensory Balls	91			\$49.99	5%	\$47.49	Infants & Toddlers	Sensory Development
DD407	Find the Number Activity Center	206			\$29.99	5%	\$28.49	Math	Numbers & Counting
DD420SB	Calming Colors Premium Beanbag Seat - Sky Blue	136			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
DD420SG	Calming Colors Premium Beanbag Seat - Sage Green	136			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
DD425	Rekenrek to 100		93		\$24.99	5%	\$23.74	Math	Place Value
DD430SB	Calming Colors Premium Teardrop Beanbag Seat - Sky Blue	136			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
DD430SG	Calming Colors Premium Teardrop Beanbag Seat - Sage Green	136			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
DD467	Ten-Frames Magnetic Answer Boards		92		\$34.99	5%	\$33.24	Math	Numbers & Counting
DD468	Visualize Math Write & Wipe Boards		96		\$39.99	5%	\$37.99	Math	Basic Operations
DD470X	Lakeshore Washable Baby Dolls - Complete Set	32			\$99.50	5%	\$94.53	Dramatic Play	Dolls & Accessories
DD471	Lakeshore Washable African American Baby Doll	32			\$26.99	5%	\$25.64	Dramatic Play	Dolls & Accessories
DD472	Lakeshore Washable Caucasian Baby Doll	32			\$26.99	5%	\$25.64	Dramatic Play	Dolls & Accessories
DD473	Lakeshore Washable Asian Baby Doll	32			\$26.99	5%	\$25.64	Dramatic Play	Dolls & Accessories
DD474	Lakeshore Washable Hispanic Baby Doll	32			\$26.99	5%	\$25.64	Dramatic Play	Dolls & Accessories
DD496	Numbers & Letters Activity Carpet - 6' x 9'	142			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
DD497	Numbers & Letters Activity Carpet - 9' x 12'	142			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
DD516	Pretend & Play Combo Kitchen	24			\$1,079.00	5%	\$1,025.05	Classroom Furniture	Dramatic Play Furniture
DD518	Wireless Classroom Headphones Set	67			\$219.00	5%	\$208.05	Music	Audio Equipment & Listening Centers
DD519	Extra Wireless Headphones	67			\$49.99	5%	\$47.49	Accessories	Accessories
DD522	Around Our Community Vocabulary Development Photo Card Library		60		\$24.99	5%	\$23.74	Language	Spanish & ELL Materials
DD525	Animals Vocabulary Development Photo Card Library		60		\$24.99	5%	\$23.74	Language	Spanish & ELL Materials
DD527	All About Me Vocabulary Development Photo Card Library		60		\$24.99	5%	\$23.74	Language	Spanish & ELL Materials
DD528	Foods Vocabulary Development Photo Card Library		60		\$24.99	5%	\$23.74	Language	Spanish & ELL Materials
DD529	School Vocabulary Development Photo Card Library		60		\$24.99	5%	\$23.74	Language	Spanish & ELL Materials
DD545	Play-All-Around Dollhouse Furniture	30			\$179.00	5%	\$170.05	Dramatic Play	Dolls & Accessories
DD546	Play-All-Around Dollhouse	30			\$299.00	5%	\$284.05	Dramatic Play	Dolls & Accessories
DD547	Sensory Discovery Tray	3			\$59.99	5%	\$56.99	Arts & Crafts	Collage & Craft Materials
DD560X	Vocabulary Development Photo Card Libraries - Complete Set		60		\$119.00	5%	\$113.05	Language	Spanish & ELL Materials

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DD561	Lakeshore Counting Cones	207			\$39.99	5%	\$37.99	Math	Numbers & Counting
DD562	Trace & Write Number Center	206			\$32.99	5%	\$31.34	Math	Numbers & Counting
DD611BU	Who's Listening Headphones - Blue	66			\$19.99	5%	\$18.99	Music	Audio Equipment & Listening Centers
DD611GR	Who's Listening Headphones - Green	66			\$19.99	5%	\$18.99	Music	Audio Equipment & Listening Centers
DD612BUX	Who's Listening Headphones - Set of 8 - Blue	66			\$149.00	5%	\$141.55	Music	Audio Equipment & Listening Centers
DD612GRX	Who's Listening Headphones - Set of 8 - Green	66			\$149.00	5%	\$141.55	Music	Audio Equipment & Listening Centers
DD614	Super-Safe Specimen Viewers	95			\$39.99	5%	\$37.99	Infants & Toddlers	Cognitive Development
DD615	Play-Top Connective Storage Unit	81			\$619.00	5%	\$588.05	Classroom Furniture	Storage Units
DD619	Play-Top Connective Storage Unit with Acrylic Back	81			\$639.00	5%	\$607.05	Classroom Furniture	Storage Units
DD624	Connective Furniture Straight Panel - 20"w x 22 1/2"h	80			\$139.00	5%	\$132.05	Classroom Furniture	Room Dividers & Connecting Panels
DD625	Connective Furniture Straight Panel - 20"w x 30"h	80			\$159.00	5%	\$151.05	Classroom Furniture	Room Dividers & Connecting Panels
DD626	Connective Furniture Straight Panel - 33"w x 22 1/2"h	80			\$169.00	5%	\$160.55	Classroom Furniture	Room Dividers & Connecting Panels
DD627	Connective Furniture Straight Panel - 33"w x 30"h	80			\$189.00	5%	\$179.55	Classroom Furniture	Room Dividers & Connecting Panels
DD629	Connective Furniture Wave Panel - 33"w x 18 1/2" to 22 1/2"h	80			\$169.00	5%	\$160.55	Classroom Furniture	Room Dividers & Connecting Panels
DD630	Connective Furniture Safety Gate - 32"w x 30"h	80			\$449.00	5%	\$426.55	Classroom Furniture	Room Dividers & Connecting Panels
DD631	Connective Furniture Wall Adaptor - 22 1/2"h	81			\$32.99	5%	\$31.34	Classroom Furniture	Room Dividers & Connecting Panels
DD632	Connective Furniture Wall Adaptor - 30"h	81			\$36.99	5%	\$35.14	Classroom Furniture	Room Dividers & Connecting Panels
DD634	Connective Furniture Connector - 18 1/2"h	81			\$24.99	5%	\$23.74	Classroom Furniture	Room Dividers & Connecting Panels
DD635	Connective Furniture Connector - 22 1/2"h	81			\$26.99	5%	\$25.64	Classroom Furniture	Room Dividers & Connecting Panels
DD637	Connective Furniture Connector - 30"h	81			\$29.99	5%	\$28.49	Classroom Furniture	Room Dividers & Connecting Panels
DD638	First Steps Manipulative Storage Center	77			\$569.00	5%	\$540.55	Infants & Toddlers	Furniture
DD640	Connective Furniture Wave Panel - 33"w x 22 1/2" to 30"h	80			\$189.00	5%	\$179.55	Classroom Furniture	Room Dividers & Connecting Panels
DD641	Connective Furniture ADA-Compliant Safety Gate - 42"w x 30"h	80			\$499.00	5%	\$474.05	Classroom Furniture	Room Dividers & Connecting Panels
DD642	Connective Furniture Wave Panel - 33"w x 18 1/2" to 30"h	80			\$179.00	5%	\$170.05	Classroom Furniture	Room Dividers & Connecting Panels
DD645	My First Pegboard Set	94			\$39.99	5%	\$37.99	Math	Sorting & Patterning
DD651	Magnetic Wonder Tiles™ - Starter Set	48	99		\$49.99	5%	\$47.49	Blocks & Manipulatives	Light Tables & Accessories
DD652	Magnetic Wonder Tiles™ - Master Set	48	99		\$119.99	5%	\$113.99	Blocks & Manipulatives	Light Tables & Accessories
DD657	Super-Safe Color Viewers	95			\$21.99	5%	\$20.89	Infants & Toddlers	Cognitive Development
DD658	Super-Safe Magnifiers	95			\$21.99	5%	\$20.89	Infants & Toddlers	Cognitive Development
DD659	Super-Safe Mirrors	95			\$21.99	5%	\$20.89	Social Studies	Social-Emotional & Character Development
DD705	Daily Phonological Awareness Practice Journal		40		\$4.99	5%	\$4.74	Books	Books
DD706	Daily Phonological Awareness Practice Journal - Set of 10		40		\$48.99	5%	\$46.54	Books	Books
DD741	Hands-On Graphing Tray	200			\$13.99	5%	\$13.29	Math	Measurement & Data
DD742	Hands-On Sorting Tray	200			\$13.99	5%	\$13.29	Math	Sorting & Patterning
DD743	Hands-On Patterning Tray	200			\$13.99	5%	\$13.29	Math	Sorting & Patterning
DD744	Hands-On Venn Diagram Tray	200			\$13.99	5%	\$13.29	Math	Measurement & Data
DD745X	Lakeshore Hands-On Math Trays - Complete Set	200			\$68.99	5%	\$65.54	Math	Multiskill Math Products
DD747	Hands-On Counting Tray	200			\$13.99	5%	\$13.29	Math	Numbers & Counting
DD755X	Magnetic Language Rods - Complete Set	183			\$129.00	5%	\$122.55	Language	Multiskill Language Products
DD759	Magnetic Category Sorting Rods	183			\$44.99	5%	\$42.74	Language	Vocabulary
DD760	Magnetic Sequencing Rods	183			\$44.99	5%	\$42.74	Language	Oral Language & Storytelling
DD761	Magnetic Descriptive Words Rods	183			\$44.99	5%	\$42.74	Language	Vocabulary
DD764	Count & Link Activity Kit	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
DD812	Reading Comprehension Daily Practice Journal - Gr. 1-2		55		\$4.99	5%	\$4.74	Language	Reading Comprehension & Fluency
DD813	Reading Comprehension Daily Practice Journal - Gr. 3-4		55		\$4.99	5%	\$4.74	Language	Reading Comprehension & Fluency
DD814	Reading Comprehension Daily Practice Journal - Gr. 4-5		55		\$4.99	5%	\$4.74	Language	Reading Comprehension & Fluency
DD817	Reading Comprehension Daily Practice Journal - Gr. 1-2 - Set of 10		55		\$48.99	5%	\$46.54	Language	Reading Comprehension & Fluency
DD818	Reading Comprehension Daily Practice Journal - Gr. 3-4 - Set of 10		55		\$48.99	5%	\$46.54	Language	Reading Comprehension & Fluency
DD819	Reading Comprehension Daily Practice Journal - Gr. 4-5 - Set of 10		55		\$48.99	5%	\$46.54	Language	Reading Comprehension & Fluency
DD851	Beginner's Reading Trackers - Set of 30		74		\$22.99	5%	\$21.84	Teaching Resources	Classroom Essentials
DD908	Pattern Blocks Activity Cards		98		\$16.99	5%	\$16.14	Math	Shapes & Geometry
DD933	Literature Magnetic Teaching Charts		54		\$29.99	5%	\$28.49	Classroom Decorations	Classroom Decorations
DD954	Correct the Sentence! Daily Journal - Gr. 5-6 - Set of 10		71		\$46.99	5%	\$44.64	Language	Writing & Grammar
DD955	Correct the Sentence! Daily Journal - Gr. 5-6		71		\$4.79	5%	\$4.55	Language	Writing & Grammar
DD956	Correct the Sentence! Daily Journal - Gr. 3-4 - Set of 10		71		\$46.99	5%	\$44.64	Language	Writing & Grammar
DD957	Correct the Sentence! Daily Journal - Gr. 3-4		71		\$4.79	5%	\$4.55	Language	Writing & Grammar
DD958	Correct the Sentence! Daily Journal - Gr. 1-2 - Set of 10		71		\$46.99	5%	\$44.64	Language	Writing & Grammar
DD959	Correct the Sentence! Daily Journal - Gr. 1-2		71		\$4.79	5%	\$4.55	Language	Writing & Grammar
DD965X	Lakeshore Pose & Play Families - Complete Set	30			\$109.00	5%	\$103.55	Dramatic Play	Dolls & Accessories
DD966	Lakeshore Pose & Play Dolls - Hispanic Family	30			\$27.99	5%	\$26.59	Dramatic Play	Dolls & Accessories
DD967	Lakeshore Pose & Play Dolls - African American Family	30			\$27.99	5%	\$26.59	Dramatic Play	Dolls & Accessories
DD968	Lakeshore Pose & Play Dolls - Caucasian Family	30			\$27.99	5%	\$26.59	Dramatic Play	Dolls & Accessories
DD969	Lakeshore Pose & Play Dolls - Asian Family	30			\$27.99	5%	\$26.59	Dramatic Play	Dolls & Accessories
DD970X	Science Instant Learning Centers - Complete Set	212			\$299.00	5%	\$284.05	Science	Multiskill Science Products
DD971	Phonics Interactive Journal		70		\$4.99	5%	\$4.74	Language	Phonics & Word Building
DD972	Phonics Interactive Journal - Set of 10		70		\$48.99	5%	\$46.54	Language	Phonics & Word Building
DD973	Magnets Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Physical Science
DD974	Bugs & Insects Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Life Science
DD975	Nutrition Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Health & Nutrition

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DD978	Animals Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Life Science
DE190	Reusable Write & Wipe Pocket - Set of 10	197	73		\$22.99	5%	\$21.84	Teaching Resources	Classroom Essentials
DE191	Reusable Write & Wipe Pocket	197	73		\$2.49	5%	\$2.37	Teaching Resources	Classroom Essentials
DF468	Sponge Painting Design Set	155			\$39.99	5%	\$37.99	Arts & Crafts	Paint & Painting Accessories
DG112	Heavy-Duty Space-Saver Storage Unit	74			\$299.00	5%	\$284.05	Infants & Toddlers	Furniture
DG114	Heavy-Duty Toddler Cubbies & Communication Center	73			\$899.00	5%	\$854.05	Infants & Toddlers	Furniture
DG115	Heavy-Duty No-Climb Bookstand	74			\$239.00	5%	\$227.05	Infants & Toddlers	Furniture
DG116	Heavy-Duty Safety Storage Cabinet	73			\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
DG123	Toddler Heavy-Duty Hardwood Easel	152			\$239.00	5%	\$227.05	Arts & Crafts	Art Easels & Drying Racks
DG128	Heavy-Duty All-In-One Kitchen	114			\$1,279.00	5%	\$1,215.05	Dramatic Play	Play Furniture
DG139	Heavy-Duty Adjustable Round Table - 42" Diameter	117			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
DG140	Heavy-Duty Adjustable Round Table - 42" Diameter - Low	117			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
DG141	Heavy-Duty Adjustable Round Table - 48" Diameter	117			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
DG142	Heavy-Duty Adjustable Round Table - 48" Diameter - Low	117			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
DG143	Heavy-Duty Adjustable Rectangular Table - 30" x 36"	117			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
DG144	Heavy-Duty Adjustable Rectangular Table - 30" x 36" - Low	117			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
DG145	Heavy-Duty Adjustable Rectangular Table - 30" x 48"	117			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
DG146	Heavy-Duty Adjustable Rectangular Table - 30" x 48" - Low	117			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
DG147	Heavy-Duty Adjustable Rectangular Table - 30" x 60"	117			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
DG148	Heavy-Duty Adjustable Rectangular Table - 30" x 60" - Low	117			\$309.00	5%	\$293.55	Classroom Furniture	Tables & Desks
DG149	Heavy-Duty Adjustable Rectangular Table - 30" x 78"	117			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
DG150	Heavy-Duty Adjustable Rectangular Table - 30" x 78" - Low	117			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
DG157	Heavy-Duty Adjustable Group Table - 48" x 72"	117			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
DG158	Heavy-Duty Adjustable Group Table - 48" x 72" - Low	117			\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
DG180	Heavy-Duty Low Cubbies & Shelves Storage Unit	112			\$699.00	5%	\$664.05	Classroom Furniture	Storage Units
DG181	Heavy-Duty Medium Cubbies & Shelves Storage Unit	112			\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
DG182	Heavy-Duty Large Cubbies & Shelves Storage Unit	112			\$959.00	5%	\$911.05	Classroom Furniture	Storage Units
DG184	Heavy-Duty Big Bin Storage Unit	114			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
DG204	Heavy-Duty Mobile Teaching Easel	116			\$499.00	5%	\$474.05	Classroom Furniture	Teaching Easels
DG215	Heavy-Duty 5-Foot Locking Storage Cabinet	113			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
DG218	Heavy-Duty 6-Foot Locking Storage Cabinet	113			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
DG231	Heavy-Duty Spacemaker Storage Unit	114			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
DG232	Heavy-Duty 8-Cubby Unit	111			\$399.00	5%	\$379.05	Classroom Furniture	Storage Units
DG233	Heavy-Duty 20-Cubby Unit	111			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
DG234	Heavy-Duty Toddler Double-Sided Storage Unit	115			\$779.00	5%	\$740.05	Classroom Furniture	Storage Units
DG235	Heavy-Duty Preschool Double-Sided Storage Unit	115			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
DG236	Heavy-Duty Fold & Roll Cubby Unit	115			\$1,499.00	5%	\$1,424.05	Classroom Furniture	Storage Units
DG237	Heavy-Duty Fold & Roll Storage Unit	115			\$1,299.00	5%	\$1,234.05	Classroom Furniture	Storage Units
DG238	Heavy-Duty Coat Lockers for 8	111			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
DG239	Heavy-Duty Coat Lockers for 10	111			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
DG240	Heavy-Duty Storage & Communication Center	113			\$1,199.00	5%	\$1,139.05	Classroom Furniture	Storage Units
DG241	Heavy-Duty Toddler Storage Unit	111			\$529.00	5%	\$502.55	Infants & Toddlers	Furniture
DG242	Heavy-Duty Preschool Storage Unit	111			\$659.00	5%	\$626.05	Classroom Furniture	Storage Units
DG243	Heavy-Duty All-Purpose Storage Unit	111			\$779.00	5%	\$740.05	Classroom Furniture	Storage Units
DG244	Help-Yourself Heavy-Duty Bookstand - 3-Foot Wide	112			\$459.00	5%	\$436.05	Classroom Furniture	Storage Units
DG245	Help-Yourself Heavy-Duty Bookstand - 4-Foot Wide	112			\$579.00	5%	\$550.05	Classroom Furniture	Storage Units
DG249	Heavy-Duty Sign-In Communication Center	113			\$779.00	5%	\$740.05	Infants & Toddlers	Furniture
DG261	Heavy-Duty Holds Everything Storage Unit	112			\$649.00	5%	\$616.55	Classroom Furniture	Storage Units
DG332	Heavy-Duty Shelves & Trays Storage Unit	116			\$659.00	5%	\$626.05	Classroom Furniture	Storage Units
DG334	Heavy-Duty Mobile Teaching Cabinet	114			\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
DG374	Heavy-Duty Easy-Stack Cot	113			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
DG375	Heavy-Duty Easy-Stack Cot - Set of 5	113			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
DG437	Heavy-Duty Space-Saver Writing Center	116			\$699.00	5%	\$664.05	Classroom Furniture	Tables & Desks
DG506	Heavy-Duty Stacking Toddler Chair - 6"	117			\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
DG508	Heavy-Duty Stacking Chair - 7 1/2"	117			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
DG509	Heavy-Duty Stacking Chair - 9 1/2"	117			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
DG511	Heavy-Duty Stacking Chair - 11 1/2"	117			\$84.99	5%	\$80.74	Classroom Furniture	Chairs & Seating
DG513	Heavy-Duty Stacking Chair - 13 1/2"	117			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
DG515	Heavy-Duty Stacking Chair - 15 1/2"	117			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
DG517	Heavy-Duty Stacking Teacher's Chair - 17 1/2"	117			\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
DR210	Reusable Write & Wipe Pocket Board - Each		73		\$6.99	5%	\$6.64	Teaching Resources	Classroom Essentials
DR210X	Reusable Write & Wipe Pocket Board - Set of 10		73		\$68.99	5%	\$65.54	Teaching Resources	Classroom Essentials
DR310	Creative Construction Magnetic Builders - Starter Set	50			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
DR311	Creative Construction Magnetic Builders - Master Set	50			\$74.99	5%	\$71.24	Blocks & Manipulatives	Building Sets
DR316	Jumbo Paint Dabbers - Set of 20	155			\$19.99	5%	\$18.99	Arts & Crafts	Paint & Painting Accessories
DR412	My First Magnetic Builders	94			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
DR501	Lakeshore Design Rollers - Set of 6	164			\$21.99	5%	\$20.89	Arts & Crafts	Stamps & Markers
DS122	Pop & Play Sensory Dimpl™	93			\$12.99	5%	\$12.34	Infants & Toddlers	Sensory Development
DS200X	Feels Real Newborn Dolls - Complete Set	32			\$64.99	5%	\$61.74	Dramatic Play	Dolls & Accessories

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DS201	Feels Real African American Newborn Doll	32			\$16.99	5%	\$16.14	Dramatic Play	Dolls & Accessories
DS202	Feels Real Asian Newborn Doll	32			\$16.99	5%	\$16.14	Dramatic Play	Dolls & Accessories
DS203	Feels Real Caucasian Newborn Doll	32			\$16.99	5%	\$16.14	Dramatic Play	Dolls & Accessories
DS204	Feels Real Hispanic Newborn Doll	32			\$16.99	5%	\$16.14	Dramatic Play	Dolls & Accessories
DS205	Bedtime Clothes for 10" Newborn Dolls	32			\$32.99	5%	\$31.34	Dramatic Play	Dolls & Accessories
DS240	Baby Doll Blankets & Bottles	32			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
DS296	Mix & Match Sensory Spheres	163			\$29.99	5%	\$28.49	Arts & Crafts	Dough & Modeling Materials
DS300X	Feels Real Baby Dolls - Complete Set	32			\$99.50	5%	\$94.53	Dramatic Play	Dolls & Accessories
DS301	Feels Real African American Baby Doll	32			\$24.99	5%	\$23.74	Dramatic Play	Dolls & Accessories
DS302	Feels Real Asian Baby Doll	32			\$24.99	5%	\$23.74	Dramatic Play	Dolls & Accessories
DS303	Feels Real Caucasian Baby Doll	32			\$24.99	5%	\$23.74	Dramatic Play	Dolls & Accessories
DS304	Feels Real Hispanic Baby Doll	32			\$24.99	5%	\$23.74	Dramatic Play	Dolls & Accessories
DS305	Bedtime Clothes for 14" Baby Dolls	32			\$42.99	5%	\$40.84	Dramatic Play	Dolls & Accessories
DS324	Multicultural Biographies Paperback Library		113		\$77.50	5%	\$73.63	Books	Paperback Books
DS400X	Mad Mattr Sensory Dough	163			\$73.99	5%	\$70.29	Sensory Exploration	Sensory Play
DS431	Mad Mattr Sensory Dough - Blue	163			\$14.99	5%	\$14.24	Sensory Exploration	Sensory Play
DS432	Mad Mattr Sensory Dough - Green	163			\$14.99	5%	\$14.24	Sensory Exploration	Sensory Play
DS433	Mad Mattr Sensory Dough - Red	163			\$14.99	5%	\$14.24	Sensory Exploration	Sensory Play
DS434	Mad Mattr Sensory Dough - Purple	163			\$14.99	5%	\$14.24	Sensory Exploration	Sensory Play
DS435	Mad Mattr Sensory Dough - Pink	163			\$14.99	5%	\$14.24	Sensory Exploration	Sensory Play
DS491	Extra 18" Changing Paper Roll	69			\$14.99	5%	\$14.24	Accessories	Accessories
DS693	Digital Scale		109		\$49.99	5%	\$47.49	Science	Science Tools & Equipment
DS694	Gram Weight Set		109		\$6.99	5%	\$6.64	Science	Science Tools & Equipment
DS737	Dealing with Feelings Book Series		112		\$54.50	5%	\$51.78	Social Studies	Social-Emotional & Character Development
DS800X	Big Huggable & Washable Baby Dolls - Complete Set	32			\$159.00	5%	\$151.05	Dramatic Play	Dolls & Accessories
DS801	Big Huggable & Washable African American Baby Doll	32			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
DS802	Big Huggable & Washable Asian Baby Doll	32			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
DS803	Big Huggable & Washable Caucasian Baby Doll	32			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
DS804	Big Huggable & Washable Hispanic Baby Doll	32			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
DS812	Being the Best Me! Book Series		113		\$95.50	5%	\$90.73	Books	Books
DT508	Design-Your-Own Tote Bags - Set of 15	168			\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
DT730	Create-Your-Own Mini Books - Set of 30	168			\$26.99	5%	\$25.64	Arts & Crafts	Drawing & Activity Books
DV480X	Sight-Words Flash Cards - Complete Set		52		\$27.99	5%	\$26.59	Language	Sight-Words
DV481	Sight-Words Flash Cards - Level 1		52		\$9.99	5%	\$9.49	Language	Sight-Words
DV482	Sight-Words Flash Cards - Level 2		52		\$9.99	5%	\$9.49	Language	Sight-Words
DV483	Sight-Words Flash Cards - Level 3		52		\$9.99	5%	\$9.49	Language	Sight-Words
DW2990	Jumbo Craft Sticks	166			\$2.99	5%	\$2.84	Arts & Crafts	Collage & Craft Materials
EA210X	Giant Sand Timers - Complete Set	228	100		\$75.00	5%	\$71.25	Teaching Resources	Classroom Equipment
EA211	Easy-View Classroom Aquarium	210			\$199.00	5%	\$189.05	Science	Life Science
EA212	Aquarium Accessory Kit	210			\$19.99	5%	\$18.99	Accessories	Accessories
EA213	Refill Pack for Easy-View Classroom Aquarium	210			\$49.99	5%	\$47.49	Accessories	Accessories
EA292	Giant Sand Timer - 1 Minute	228	100		\$19.99	5%	\$18.99	Teaching Resources	Classroom Equipment
EA293	Giant Sand Timer - 3 Minutes	228	100		\$19.99	5%	\$18.99	Teaching Resources	Classroom Equipment
EA294	Giant Sand Timer - 5 Minutes	228	100		\$19.99	5%	\$18.99	Teaching Resources	Classroom Equipment
EA295	Giant Sand Timer - 10 Minutes	228	100		\$19.99	5%	\$18.99	Teaching Resources	Classroom Equipment
EB612	Mini Time Timer	228	124		\$29.99	5%	\$28.49	Teaching Resources	Classroom Equipment
EB613	Time Timer	228	124		\$39.99	5%	\$37.99	Teaching Resources	Classroom Equipment
EB614	Jumbo Time Timer	228	124		\$49.99	5%	\$47.49	Teaching Resources	Classroom Equipment
EB872	Songs of Our World CD	71			\$14.99	5%	\$14.24	Music	Music CDs
EE100X	Social-Emotional Match-Ups - Complete Set		112		\$36.99	5%	\$35.14	Social Studies	Social-Emotional & Character Development
EE104	Understanding Myself Match-Ups		112		\$12.99	5%	\$12.34	Social Studies	Social-Emotional & Character Development
EE105	Building Relationships Match-Ups		112		\$12.99	5%	\$12.34	Social Studies	Social-Emotional & Character Development
EE106	Making Good Choices Match-Ups		112		\$12.99	5%	\$12.34	Social Studies	Social-Emotional & Character Development
EE107	Word Family Practice Cards	191			\$24.99	5%	\$23.74	Language	Phonics & Word Building
EE117	Grab & Write Social-Emotional Prompts - K-Gr. 2		69		\$34.99	5%	\$33.24	Language	Writing & Grammar
EE118	Grab & Write Social-Emotional Prompts - Gr. 3-5		69		\$34.99	5%	\$33.24	Language	Writing & Grammar
EE127	Diversity & Inclusion Prompt Cards - K-Gr.2		114		\$34.99	5%	\$33.24	Social Studies	Cultures & The Community
EE128	Diversity & Inclusion Prompt Cards - Gr. 3-5		114		\$34.99	5%	\$33.24	Social Studies	Cultures & The Community
EE146	Indoor/Outdoor Painting Center for 4	155			\$479.00	5%	\$455.05	Arts & Crafts	Art Esels & Drying Racks
EE147	Toddler Indoor/Outdoor Painting Center for 4	155			\$449.00	5%	\$426.55	Arts & Crafts	Art Esels & Drying Racks
EE148	Indoor/Outdoor Painting Center for 4 - Natural Colors	155			\$479.00	5%	\$455.05	Arts & Crafts	Art Esels & Drying Racks
EE149	Toddler Painting Center for 4 - Natural Colors	155			\$449.00	5%	\$426.55	Arts & Crafts	Art Esels & Drying Racks
EE181	Syllable Count Instant Learning Center	181	38		\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
EE182	Sound Sort Instant Learning Center		38		\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
EE183	Sound Switch Instant Learning Center		38		\$39.99	5%	\$37.99	Language	Phonics & Word Building
EE185	Middle Sounds Instant Learning Center		38		\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
EE187	Sight-Words Instant Learning Center	181			\$39.99	5%	\$37.99	Language	Sight-Words
EE188	Simple Sentences Instant Learning Center	181			\$39.99	5%	\$37.99	Language	Writing & Grammar
EE190	Matter Book Library - Gr. 4-6		107		\$51.50	5%	\$48.93	Science	Physical Science

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
EE192	Properties of Earth Book Library - Gr. 4-6		107		\$53.50	5%	\$50.83	Science	Earth & Space Science
EE193	Solar System Book Library - Gr. 4-6		107		\$48.50	5%	\$46.08	Science	Earth & Space Science
EE194	Force & Motion Book Library - Gr. 4-6		107		\$50.50	5%	\$47.98	Science	Physical Science
EE195	Cells & Organisms Book Library - Gr. 4-6		107		\$50.50	5%	\$47.98	Science	Life Science
EE203	Guided Reading Book Set - Level A		64		\$39.99	5%	\$37.99	Books	Paperback Books
EE204	Guided Reading Book Set - Level B		64		\$39.99	5%	\$37.99	Books	Paperback Books
EE205	Guided Reading Book Set - Level C		64		\$39.99	5%	\$37.99	Books	Paperback Books
EE206	Guided Reading Book Set - Level D		64		\$39.99	5%	\$37.99	Books	Paperback Books
EE207	Guided Reading Book Set - Level E		64		\$39.99	5%	\$37.99	Books	Paperback Books
EE210X	Guided Reading Leveled Book Sets - Complete Library		64		\$199.00	5%	\$189.05	Books	Paperback Books
EE216	Mobile Listening & Storage Center	67			\$679.00	5%	\$645.05	Music	Audio Equipment & Listening Centers
EE228	Giant Alphabet Beads	56			\$39.99	5%	\$37.99	Blocks & Manipulatives	Fine Motor Development
EE256	Sift & Find Alphabet Shells	8			\$34.99	5%	\$33.24	Sand & Water	Sand & Water Play
EE258	Tactile Letters - Uppercase	188			\$17.99	5%	\$17.09	Language	Alphabet
EE259	Tactile Letters - Lowercase	188			\$17.99	5%	\$17.09	Language	Alphabet
EE290	Design & Build Water Blocks	10			\$32.99	5%	\$31.34	Sand & Water	Sand & Water Play
EE305	Float & Find Shape Bubbles	10			\$29.99	5%	\$28.49	Sand & Water	Sand & Water Play
EE329	Magnetic Pattern Block Builders	54			\$52.99	5%	\$50.34	Math	Shapes & Geometry
EE332	Float & Find Alphabet Bubbles	10			\$36.99	5%	\$35.14	Sand & Water	Sand & Water Play
EE339	Lakeshore Magnetic Fishing Set	8			\$39.99	5%	\$37.99	Sand & Water	Sand & Water Play
EE354	Wacky Water Droppers - Set of 4	11			\$16.99	5%	\$16.14	Sand & Water	Sand & Water Play
EE359	Moods & Emotions Wooden Match-Ups	221			\$34.99	5%	\$33.24	Social Studies	Social-Emotional & Character Development
EE365	Space-Saver Mobile Art Center	153			\$499.00	5%	\$474.05	Arts & Crafts	Art Easels & Drying Racks
EE367	Hardwood Coffee Table	27			\$89.99	5%	\$85.49	Classroom Furniture	Dramatic Play Furniture
EE369	Hardwood Side Table	27			\$69.99	5%	\$66.49	Classroom Furniture	Dramatic Play Furniture
EE410X	Learning Science Libraries - Gr. 4-6 - Complete Set		107		\$389.00	5%	\$369.55	Science	Multiskill Science Products
EE417	Word Family Flip Books	190	39		\$69.99	5%	\$66.49	Language	Phonics & Word Building
EE428	Lakeshore Super Sand Set	10			\$89.99	5%	\$85.49	Sand & Water	Sand & Water Play
EE439	Big Knob First Puzzle Set	97			\$69.99	5%	\$66.49	Infants & Toddlers	Cognitive Development
EE464	Human Body Book Library - Gr. 4-6		107		\$45.50	5%	\$43.23	Science	Life Science
EE466	Electricity Book Library - Gr. 4-6		107		\$45.50	5%	\$43.23	Science	Physical Science
EE468	Simple Machines Book Library - Gr. 4-6		107		\$48.50	5%	\$46.08	Science	Physical Science
EE475X	Flip & Solve Math Boards - Complete Set	205			\$79.99	5%	\$75.99	Math	Multiskill Math Products
EE476	Addition Flip & Solve Board	205			\$27.99	5%	\$26.59	Math	Basic Operations
EE477	Subtraction Flip & Solve Board	205			\$27.99	5%	\$26.59	Math	Basic Operations
EE478	Comparing Numbers Flip & Solve Board	205			\$27.99	5%	\$26.59	Math	Numbers & Counting
EE496	Construct-A-Letter Activity Center	188			\$49.99	5%	\$47.49	Language	Alphabet
EE498	3-D Geometric Shapes Tub	209	98		\$29.99	5%	\$28.49	Math	Shapes & Geometry
EE501	Building Fluency Card Bank - Gr. 1-3		59		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
EE503	Building Fluency Card Bank - Gr. 4-6		59		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
EE504BU	Kids Colors™ Stacking Toddler Chair - 6" - Blue	121			\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
EE504GR	Kids Colors™ Stacking Toddler Chair - 6" - Green	121			\$67.99	5%	\$64.59	Furniture	Classroom Chairs
EE504RD	Kids Colors™ Stacking Toddler Chair - 6" - Red	121			\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
EE504YE	Kids Colors™ Stacking Toddler Chair - 6" - Yellow	121			\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
EE505BU	Kids Colors™ Stacking Chair - 7 1/2" - Blue	121			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
EE505GR	Kids Colors™ Stacking Chair - 7 1/2" - Green	121			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
EE505RD	Kids Colors™ Stacking Chair - 7 1/2" - Red	121			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
EE505YE	Kids Colors™ Stacking Chair - 7 1/2" - Yellow	121			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
EE509BU	Kids Colors™ Stacking Chair - 9 1/2" - Blue	121			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
EE509GR	Kids Colors™ Stacking Chair - 9 1/2" - Green	121			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
EE509RD	Kids Colors™ Stacking Chair - 9 1/2" - Red	121			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
EE509YE	Kids Colors™ Stacking Chair - 9 1/2" - Yellow	121			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
EE511BU	Kids Colors™ Stacking Chair - 11 1/2" - Blue	121			\$84.99	5%	\$80.74	Classroom Furniture	Chairs & Seating
EE511GR	Kids Colors™ Stacking Chair - 11 1/2" - Green	121			\$84.99	5%	\$80.74	Classroom Furniture	Chairs & Seating
EE511RD	Kids Colors™ Stacking Chair - 11 1/2" - Red	121			\$84.99	5%	\$80.74	Classroom Furniture	Chairs & Seating
EE511YE	Kids Colors™ Stacking Chair - 11 1/2" - Yellow	121			\$84.99	5%	\$80.74	Classroom Furniture	Chairs & Seating
EE513BU	Kids Colors™ Stacking Chair - 13 1/2" - Blue	121			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
EE513GR	Kids Colors™ Stacking Chair - 13 1/2" - Green	121			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
EE513RD	Kids Colors™ Stacking Chair - 13 1/2" - Red	121			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
EE513YE	Kids Colors™ Stacking Chair - 13 1/2" - Yellow	121			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
EE515BU	Kids Colors™ Stacking Chair - 15 1/2" - Blue	121			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
EE515GR	Kids Colors™ Stacking Chair - 15 1/2" - Green	121			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
EE515RD	Kids Colors™ Stacking Chair - 15 1/2" - Red	121			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
EE515YE	Kids Colors™ Stacking Chair - 15 1/2" - Yellow	121			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
EE517BU	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Blue	121			\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
EE517GR	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Green	121			\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
EE517RD	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Red	121			\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
EE517YE	Kids Colors™ Stacking Teacher's Chair - 17 1/2" - Yellow	121			\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
EE519	Daily Math Practice Journal - Kindergarten		82		\$4.99	5%	\$4.74	Books	Books

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EE520	Daily Math Practice Journal – Kindergarten - Set of 10		82		\$48.99	5%	\$46.54	Books	Books
EE524	Lakeshore Tabletop Drying Rack	155			\$99.50	5%	\$94.53	Arts & Crafts	Art Easels & Drying Racks
EE538	Hear Myself Sound Phone	179	36		\$6.99	5%	\$6.64	Language	Oral Language & Storytelling
EE539	Hear Myself Sound Phone - Set of 10	179	36		\$59.99	5%	\$56.99	Language	Oral Language & Storytelling
EE557	Lakeshore Hardwood Doll Highchair	33			\$129.00	5%	\$122.55	Dramatic Play	Dolls & Accessories
EE558	Lakeshore Hardwood Doll Crib	33			\$129.00	5%	\$122.55	Dramatic Play	Dolls & Accessories
EE565	Lakeshore Hardwood Doll Changing Table	33			\$129.00	5%	\$122.55	Dramatic Play	Dolls & Accessories
EE568	Roll & Read Word Family Game		42		\$24.99	5%	\$23.74	Games	Board & Dice Games
EE574	Diversity & Inclusion Daily Practice Journal - Gr. 1-2		71		\$4.99	5%	\$4.74	Social Studies	Cultures & The Community
EE575	Diversity & Inclusion Daily Practice Journal - Gr. 1-2 - Set of 10		71		\$48.99	5%	\$46.54	Social Studies	Cultures & The Community
EE576	Diversity & Inclusion Daily Practice Journal - Gr. 3-5		71		\$4.99	5%	\$4.74	Social Studies	Cultures & The Community
EE577	Diversity & Inclusion Daily Practice Journal - Gr. 3-5 - Set of 10		71		\$48.99	5%	\$46.54	Social Studies	Cultures & The Community
EE579	Mix & Match Magnetic Families	46			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
EE590X	Roll & Read Phonics Games - Complete Set		42		\$99.50	5%	\$94.53	Games	Board & Dice Games
EE591	Roll & Read Blends & Digraphs Game		42		\$24.99	5%	\$23.74	Games	Board & Dice Games
EE594	Roll & Read Long Vowel Game		42		\$24.99	5%	\$23.74	Games	Board & Dice Games
EE597	Roll & Read Short Vowel Game		42		\$24.99	5%	\$23.74	Games	Board & Dice Games
EE600X	Feed-The-Animals Fine Motor Games - Complete Set	57			\$85.00	5%	\$80.75	Blocks & Manipulatives	Fine Motor Development
EE601	Feed-The-Dog Fine Motor Game	57			\$29.99	5%	\$28.49	Blocks & Manipulatives	Fine Motor Development
EE602	Feed-The-Monkey Fine Motor Game	57			\$29.99	5%	\$28.49	Blocks & Manipulatives	Fine Motor Development
EE603	Feed-The-Bunny Fine Motor Game	57			\$29.99	5%	\$28.49	Blocks & Manipulatives	Fine Motor Development
EE604	Lakeshore Big Bubbles Kit	11			\$49.99	5%	\$47.49	Sand & Water	Sand & Water Play
EE607	Easy-Grip Safety Tweezers - Set of 12	57			\$12.99	5%	\$12.34	Blocks & Manipulatives	Fine Motor Development
EE609	My Feelings Journal	195			\$4.49	5%	\$4.27	Social Studies	Social-Emotional & Character Development
EE610	My Feelings Journal - Set of 10	195			\$42.99	5%	\$40.84	Social Studies	Social-Emotional & Character Development
EE615	Save the Day! Character Capes	35			\$49.99	5%	\$47.49	Dramatic Play	Dress-Up & Role Play
EE621	Social-Emotional Photo Library	221			\$29.99	5%	\$28.49	Social Studies	Social-Emotional & Character Development
EE626	Alphabet Beginning Skills Rubbing Plates	159			\$21.99	5%	\$20.89	Arts & Crafts	Crayons & Colored Pencils
EE634	The Snowy Day Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
EE643	Construct-A-Number Math Activity Center	203			\$49.99	5%	\$47.49	Math	Multiskill Math Products
EE645	Weighted Washable Sensory Butterfly	5			\$49.99	5%	\$47.49	Sensory Exploration	Sensory Play
EE667	Lakeshore Word Family Readers	191			\$49.99	5%	\$47.49	Language	Phonics & Word Building
EE668	Lakeshore Word Family Big Books	191			\$199.00	5%	\$189.05	Language	Phonics & Word Building
EE681	Paragraph of the Week Journal - Gr. 2-3		71		\$4.79	5%	\$4.55	Language	Writing & Grammar
EE682	Paragraph of the Week Journal - Gr. 2-3 - Set of 10		71		\$46.99	5%	\$44.64	Language	Writing & Grammar
EE683	Paragraph of the Week Journal - Gr. 4-5		71		\$4.79	5%	\$4.55	Language	Writing & Grammar
EE684	Paragraph of the Week Journal - Gr. 4-5 - Set of 10		71		\$46.99	5%	\$44.64	Language	Writing & Grammar
EE700X	Snap & Build Phonics - Complete Set		37		\$85.00	5%	\$80.75	Language	Phonics & Word Building
EE706	Snap & Build Vowel Sounds		37		\$29.99	5%	\$28.49	Language	Phonics & Word Building
EE707	Snap & Build Blends & Digraphs		37		\$29.99	5%	\$28.49	Language	Phonics & Word Building
EE708	Snap & Build CVC Words		37		\$29.99	5%	\$28.49	Language	Phonics & Word Building
EE709	Change-A-Sound Flip Books	190			\$39.99	5%	\$37.99	Language	Phonics & Word Building
EE742	Weighted Washable Calming Book	4			\$39.99	5%	\$37.99	Sensory Play	Sensory Play
EE765X	Grab & Play Social-Emotional Games - Complete Set		112		\$73.99	5%	\$70.29	Social Studies	Social-Emotional & Character Development
EE767	Feelings & Emotions Grab & Play Game		112		\$24.99	5%	\$23.74	Social Studies	Social-Emotional & Character Development
EE768	Building Empathy Grab & Play Game		112		\$24.99	5%	\$23.74	Social Studies	Social-Emotional & Character Development
EE769	Kindness & Respect Grab & Play Game		112		\$24.99	5%	\$23.74	Social Studies	Social-Emotional & Character Development
EE784	Sift & Find Number Shells	8			\$29.99	5%	\$28.49	Sand & Water	Sand & Water Play
EE785	1 7/8" Highlighter Tape Pack		74		\$34.99	5%	\$33.24	Language Tools	Language Tools
EE786	1 7/8" Highlighter Tape Center		74		\$64.99	5%	\$61.74	Teaching Resources	Classroom Essentials
EE787	1/2" Highlighter Tape Center		74		\$49.99	5%	\$47.49	Teaching Resources	Classroom Essentials
EE788	Let's Go Fishing! Playset	93			\$39.99	5%	\$37.99	Infants & Toddlers	Cognitive Development
EE789	1/2" Highlighter Tape Pack		74		\$24.99	5%	\$23.74	Teaching Resources	Classroom Essentials
EE809	Magnetic Fishing Poles - Set of 2	192			\$14.99	5%	\$14.24	Sand & Water	Sand & Water Play
EE816	Out of This World Fidget Board	2			\$39.99	5%	\$37.99	Sensory Exploration	Sensory Play
EE820X	Phonemic Awareness Instant Learning Centers - Complete Set		38		\$229.00	5%	\$217.55	Language	Phonemic & Phonological Awareness
EE840	Daily Social-Emotional Learning Journal		113		\$4.99	5%	\$4.74	Books	Books
EE850	Daily Social-Emotional Learning Journal - Set of 10		113		\$48.99	5%	\$46.54	Books	Books
EE895X	Touch & Read Sight-Word Sentence Match - Complete Set		53		\$139.00	5%	\$132.05	Language	Language
EE896	Touch & Read Sight-Word Sentence Match - Level 1		53		\$34.99	5%	\$33.24	Language	Language
EE897	Touch & Read Sight-Word Sentence Match - Level 2		53		\$34.99	5%	\$33.24	Language	Language
EE898	Touch & Read Sight-Word Sentence Match - Level 3		53		\$34.99	5%	\$33.24	Language	Language
EE899	Touch & Read Sight-Word Sentence Match - Level 4		53		\$34.99	5%	\$33.24	Language	Language
EE905X	Phonological Awareness Learning Puzzles - Complete Set		36		\$49.99	5%	\$47.49	Language	Phonemic & Phonological Awareness
EE906	Beginning Sounds Learning Puzzles		36		\$12.99	5%	\$12.34	Language	Phonemic & Phonological Awareness
EE907	Middle Sounds Learning Puzzles		36		\$12.99	5%	\$12.34	Language	Phonemic & Phonological Awareness
EE908	Ending Sounds Learning Puzzles		36		\$12.99	5%	\$12.34	Language	Phonemic & Phonological Awareness
EE909	Rhyming Sounds Learning Puzzles		36		\$12.99	5%	\$12.34	Language	Phonemic & Phonological Awareness
EE917	Daily Emotional Check-In Write & Wipe Boards		113		\$39.99	5%	\$37.99	Dry-Erase Boards, Markers & Erasers	Dry-Erase Boards, Markers & Erasers

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
EE922	Giant Magnetic Fraction Circles & Bars		78		\$49.99	5%	\$47.49	Math	Math Manipulatives
EE923	Giant Magnetic Place Value Blocks		78		\$59.99	5%	\$56.99	Math	Math Manipulatives
EE924	Giant Magnetic Geometric Shapes		78		\$59.99	5%	\$56.99	Math	Math Manipulatives
EE925X	Giant Magnetic Teaching Manipulatives - Complete Set		78		\$169.00	5%	\$160.55	Math	Math Manipulatives
EE927	Comparing Sizes Activity Box	179			\$27.99	5%	\$26.59	Language	Vocabulary
EE928	What Goes Together? Activity Box	179			\$27.99	5%	\$26.59	Language	Vocabulary
EE929	Category Sorting Activity Box	179			\$27.99	5%	\$26.59	Language	Vocabulary
EE930X	Early Language Activity Boxes - Complete Set	179			\$79.99	5%	\$75.99	Language	Vocabulary
EE940X	Reading Skills Giant Activity Dice - Complete Set		43		\$95.00	5%	\$90.25	Language	Multiskill Language Products
EE941	Daily Math Practice Journal - Gr. 1		82		\$4.99	5%	\$4.74	Math	Multiskill Math Products
EE942	Daily Math Practice Journal - Gr. 2		82		\$4.99	5%	\$4.74	Math	Multiskill Math Products
EE943	Daily Math Practice Journal - Gr. 3		82		\$4.99	5%	\$4.74	Math	Multiskill Math Products
EE944	Daily Math Practice Journal - Gr. 4		82		\$4.99	5%	\$4.74	Math	Multiskill Math Products
EE945	Daily Math Practice Journal - Gr. 5		82		\$4.99	5%	\$4.74	Math	Multiskill Math Products
EE946	Word Families Giant Activity Dice		43		\$24.99	5%	\$23.74	Language	Phonics & Word Building
EE947	CVC Words Giant Activity Dice		43		\$24.99	5%	\$23.74	Language	Phonics & Word Building
EE948	Sight-Words Giant Activity Dice		43		\$24.99	5%	\$23.74	Language	Sight-Words
EE949	Prefixes & Suffixes Giant Activity Dice		43		\$24.99	5%	\$23.74	Language	Phonics & Word Building
EE951	Gel-Bead Emotion Friends	4			\$14.99	5%	\$14.24	Social Studies	Social-Emotional & Character Development
EE952	Mindful Breathing Board	4	112		\$12.99	5%	\$12.34	Social Studies	Social-Emotional & Character Development
EE953	Calm Down Cubes	4	112		\$12.99	5%	\$12.34	Social Studies	Social-Emotional & Character Development
EE957	Find Your Feelings Emotion Slider	4			\$9.99	5%	\$9.49	Social Studies	Social-Emotional & Character Development
EE965X	Snap & Match Phonemic Awareness - Complete Set	179			\$85.00	5%	\$80.75	Language	Phonemic & Phonological Awareness
EE966	Snap & Match Beginning Sounds	179			\$29.99	5%	\$28.49	Language	Phonemic & Phonological Awareness
EE967	Snap & Match Ending Sounds	179			\$29.99	5%	\$28.49	Language	Phonemic & Phonological Awareness
EE968	Snap & Match Rhyming Sounds	179			\$29.99	5%	\$28.49	Language	Phonemic & Phonological Awareness
EE971	Daily Math Practice Journal - Gr. 1 - Set of 10		82		\$48.99	5%	\$46.54	Math	Multiskill Math Products
EE972	Daily Math Practice Journal - Gr. 2 - Set of 10		82		\$48.99	5%	\$46.54	Math	Multiskill Math Products
EE973	Daily Math Practice Journal - Gr. 3 - Set of 10		82		\$48.99	5%	\$46.54	Math	Multiskill Math Products
EE974	Daily Math Practice Journal - Gr. 4 - Set of 10		82		\$48.99	5%	\$46.54	Math	Multiskill Math Products
EE975	Daily Math Practice Journal - Gr. 5 - Set of 10		82		\$48.99	5%	\$46.54	Math	Multiskill Math Products
EE984	Watch-It-Roll Calming Tube	4			\$9.99	5%	\$9.49	Sensory Exploration	Sensory Play
EE985X	Classroom Calming Kit	4			\$59.99	5%	\$56.99	Social Studies	Social-Emotional & Character Development
EE991	Visualize It! Part-Whole Addition and Subtraction Cards		96		\$21.99	5%	\$20.89	Math	Basic Operations
EE992	Visualize It! Part-Whole Multiplication and Division Cards		96		\$21.99	5%	\$20.89	Math	Basic Operations
EG430	Sand & Water Activity Tubs - Set of 4	9			\$119.00	5%	\$113.05	Sand & Water	Sand & Water Tables
EG648	Egg Shakers - Set of 12	65			\$24.99	5%	\$23.74	Music	Musical Instruments
ES119	Heavy-Duty Electric Pencil Sharpener	229			\$99.50	5%	\$94.53	Teaching Resources	Classroom Equipment
EV212	Regular Dot Art Painters - Set of 6	157			\$19.99	5%	\$18.99	Arts & Crafts	Paint & Painting Accessories
EV213	Shimmering Dot Art Painters - Set of 5	157			\$19.99	5%	\$18.99	Arts & Crafts	Paint & Painting Accessories
EV214	Brilliant Dot Art Painters - Set of 6	157			\$19.99	5%	\$18.99	Arts & Crafts	Paint & Painting Accessories
EV360X	Link & Go! Magnetic Vehicles	92			\$39.99	5%	\$37.99	Dramatic Play	Cars, Trucks & Trains
EV364	Magnetic Emergency Vehicles	92			\$24.99	5%	\$23.74	Dramatic Play	Cars, Trucks & Trains
EV367	Magnetic Construction Vehicles	92			\$24.99	5%	\$23.74	Dramatic Play	Cars, Trucks & Trains
EV375	Dot Art Painters - Class Pack	157			\$229.00	5%	\$217.55	Arts & Crafts	Paint & Painting Accessories
F250A	Soft Unit Blocks - Starter Set	42			\$199.00	5%	\$189.05	Blocks & Manipulatives	Unit Blocks & Accessories
F250B	Soft Unit Blocks - Master Set	42			\$299.00	5%	\$284.05	Blocks & Manipulatives	Unit Blocks & Accessories
F250C	Soft Unit Blocks - School Set	42			\$499.00	5%	\$474.05	Blocks & Manipulatives	Unit Blocks & Accessories
F50	Soft Half Unit Block	42			\$1.29	5%	\$1.23	Blocks & Manipulatives	Unit Blocks & Accessories
F51	Soft Unit Block	42			\$1.99	5%	\$1.89	Blocks & Manipulatives	Unit Blocks & Accessories
F52	Soft Double Unit Block	42			\$2.99	5%	\$2.84	Blocks & Manipulatives	Unit Blocks & Accessories
F53	Soft Quadruple Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
F54	Soft Small Triangle Unit Block	42			\$0.99	5%	\$0.94	Blocks & Manipulatives	Unit Blocks & Accessories
F55	Soft Triangle Unit Block	42			\$1.69	5%	\$1.61	Blocks & Manipulatives	Unit Blocks & Accessories
F56	Soft Triangle Double Unit Block	42			\$2.99	5%	\$2.84	Blocks & Manipulatives	Unit Blocks & Accessories
F59	Soft Pillar Unit Block	42			\$1.29	5%	\$1.23	Blocks & Manipulatives	Unit Blocks & Accessories
F60	Soft Small Column Unit Block	42			\$1.79	5%	\$1.70	Blocks & Manipulatives	Unit Blocks & Accessories
F61	Soft Large Column Unit Block	42			\$3.99	5%	\$3.79	Blocks & Manipulatives	Unit Blocks & Accessories
F62	Soft Ramp Unit Block	42			\$1.99	5%	\$1.89	Blocks & Manipulatives	Unit Blocks & Accessories
F63	Soft Roof Board Unit Block	42			\$1.99	5%	\$1.89	Blocks & Manipulatives	Unit Blocks & Accessories
F64	Soft Roof Board Double Unit Block	42			\$3.69	5%	\$3.51	Blocks & Manipulatives	Unit Blocks & Accessories
F65	Soft Half Arch & Small Buttress Unit Block	42			\$2.99	5%	\$2.84	Blocks & Manipulatives	Unit Blocks & Accessories
F66	Soft Arch & Half Circle Unit Block	42			\$3.49	5%	\$3.32	Blocks & Manipulatives	Unit Blocks & Accessories
F67	Soft Circular Curve & Quarter Circle Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
F68	Soft Y Switch & Gothic Door Unit Block	42			\$12.99	5%	\$12.34	Blocks & Manipulatives	Unit Blocks & Accessories
F69	Soft Large Buttress Unit Block	42			\$1.99	5%	\$1.89	Blocks & Manipulatives	Unit Blocks & Accessories
F70	Soft Small Switch Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
F71	Soft Elliptical Curve Unit Block	42			\$9.99	5%	\$9.49	Blocks & Manipulatives	Unit Blocks & Accessories
F72	Soft X Switch Unit Block	42			\$12.99	5%	\$12.34	Blocks & Manipulatives	Unit Blocks & Accessories

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F74	Soft Cross Unit Block	42			\$6.99	5%	\$6.64	Blocks & Manipulatives	Unit Blocks & Accessories
F75	Soft Large Arch Unit Block	42			\$6.99	5%	\$6.64	Blocks & Manipulatives	Unit Blocks & Accessories
F76	Soft Floorboard Unit Block	42			\$3.49	5%	\$3.32	Blocks & Manipulatives	Unit Blocks & Accessories
F77	Soft Floorboard Double Unit Block	42			\$5.99	5%	\$5.69	Blocks & Manipulatives	Unit Blocks & Accessories
FA219	Big Tape Measure	35			\$14.99	5%	\$14.24	Math	Measurement & Data
FA317	Toddler Stovetop Playset	89			\$27.99	5%	\$26.59	Infants & Toddlers	Infants & Toddlers
FA415X	Kid-Safe Appliances - Complete Set	28			\$69.99	5%	\$66.49	Dramatic Play	Kitchen & House Play
FB230X	National Geographic Nonfiction Readers - Complete Series		64		\$169.00	5%	\$160.55	Books	Books
FB232	National Geographic Nonfiction Readers - Level 1		64		\$59.50	5%	\$56.53	Books	Books
FB233	National Geographic Nonfiction Readers - Level 2		64		\$59.50	5%	\$56.53	Books	Books
FB234	National Geographic Nonfiction Readers - Level 3		64		\$59.50	5%	\$56.53	Books	Books
FB307	Soft & Safe Flexi Blocks	87			\$36.99	5%	\$35.14	Infants & Toddlers	Fine Motor Skills
FB760	Sippy Cups - Set of 6	71			\$29.99	5%	\$28.49	Infants & Toddlers	Furniture
FB997	Sensory Beads Lacing Set	92			\$34.99	5%	\$33.24	Infants & Toddlers	Fine Motor Skills
FC589	Soft & Safe Comet Balls	20			\$49.99	5%	\$47.49	Active Play	Sports & Ball Activities
FD117	Indestructible Giant Beads & Patterns	56			\$39.99	5%	\$37.99	Math	Sorting & Patterning
FD876	Student Gear Clocks - Set of 6		100		\$34.99	5%	\$33.24	Math	Time
FF106	Collage Buttons	167			\$14.99	5%	\$14.24	Arts & Crafts	Collage & Craft Materials
FF147	Fine Motor Forest Friends	92			\$32.99	5%	\$31.34	Infants & Toddlers	Fine Motor Skills
FF185	Cozy Corner Canopy	138			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
FF186	Early Math Activity Center	202			\$49.99	5%	\$47.49	Math	Sorting & Patterning
FF188	Big Knob Learning Puzzle Set	97			\$69.99	5%	\$66.49	Infants & Toddlers	Cognitive Development
FF195X	Early Language Folder Game Libraries - Complete Set - Pre K-K	181			\$159.00	5%	\$151.05	Games	File Folder Games
FF196	Phonemic Awareness Folder Game Library - Pre K-K	181			\$39.99	5%	\$37.99	Games	File Folder Games
FF197	Alphabet Folder Game Library - Pre K-K	181			\$39.99	5%	\$37.99	Games	File Folder Games
FF198	Vocabulary Folder Game Library - Pre K-K	181			\$39.99	5%	\$37.99	Games	File Folder Games
FF199	Word Work Folder Game Library - Pre K-K	181			\$39.99	5%	\$37.99	Games	File Folder Games
FF236	Sequence & Write Story Tiles		68		\$32.99	5%	\$31.34	Language	Writing & Grammar
FF253	Ramps & Balls Exploration Set	44			\$169.00	5%	\$160.55	Blocks & Manipulatives	Unit Blocks & Accessories
FF260	Ramps & Balls Storage Box	44			\$69.99	5%	\$66.49	Accessories	Accessories
FF289	Best-Buy Storage Center Only	67	67		\$49.99	5%	\$47.49	Accessories	Accessories
FF290	Best-Buy Listening Center	67	67		\$269.00	5%	\$255.55	Music	Audio Equipment & Listening Centers
FF292X	Hands-On Regrouping Kits - Complete Set		93		\$149.00	5%	\$141.55	Math	Place Value
FF293	Hands-On Multiplication Regrouping Kit		93		\$39.99	5%	\$37.99	Math	Place Value
FF294	Hands-On Division Regrouping Kit		93		\$39.99	5%	\$37.99	Math	Place Value
FF297	Hands-On Addition Regrouping Kit		93		\$34.99	5%	\$33.24	Math	Place Value
FF298	Hands-On Subtraction Regrouping Kit		93		\$34.99	5%	\$33.24	Math	Place Value
FF300	Giant Magnetic Regrouping Chart		93		\$39.99	5%	\$37.99	Math	Place Value
FF315	Alphabet Mystery Box	187			\$59.99	5%	\$56.99	Language	Alphabet
FF318	Dress-Up Tree	34			\$99.50	5%	\$94.53	Classroom Furniture	Dramatic Play Furniture
FF340	Mobile STEM Station	217			\$699.00	5%	\$664.05	Classroom Furniture	Storage Units
FF347	Mobile 10-Bin Storage Center		121		\$399.00	5%	\$379.05	Teaching Resources	Bins & Organizers
FF348	Mobile 15-Bin Storage Center		121		\$579.00	5%	\$550.05	Teaching Resources	Bins & Organizers
FF349	Lakeshore Hardwood Hollow Blocks	44			\$479.00	5%	\$455.05	Blocks & Manipulatives	Unit Blocks & Accessories
FF358	The Writing Process Student Folder		69		\$3.79	5%	\$3.60	Language	Writing & Grammar
FF359	The Writing Process Student Folder - Set of 10		69		\$36.99	5%	\$35.14	Language	Writing & Grammar
FF404	Transportation Theme Box	184			\$79.99	5%	\$75.99	Social Studies	Cultures & The Community
FF405X	Lakeshore Theme Boxes - Set 1	184			\$599.00	5%	\$569.05	Language	Multiskill Language Products
FF407	8-Tray Mobile Organizer		123		\$159.00	5%	\$151.05	Teaching Resources	Bins & Organizers
FF417	All Around Dress-Up Center	34			\$499.00	5%	\$474.05	Classroom Furniture	Dramatic Play Furniture
FF419	Best-Buy Backpack Storage Cart		122		\$699.00	5%	\$664.05	Classroom Furniture	Storage Units
FF428	Build-A-Word! Magnet Board - 4-Letter Words	190			\$39.99	5%	\$37.99	Language	Phonics & Word Building
FF429	Build-A-Word! Magnet Board - 3-Letter Words	190			\$39.99	5%	\$37.99	Language	Phonics & Word Building
FF431	Moods & Emotions Puzzle Set	92			\$99.50	5%	\$94.53	Puzzles	Wooden Puzzles
FF444	Color Rings Sorting Board	66			\$24.99	5%	\$23.74	Math	Sorting & Patterning
FF448	Single Line Write & Wipe Board	194			\$2.99	5%	\$2.84	Teaching Resources	Dry-Erase Boards, Markers & Erasers
FF448X	Single Line Write & Wipe Board - Set of 10	194			\$28.99	5%	\$27.54	Teaching Resources	Dry-Erase Boards, Markers & Erasers
FF455X	Phonics Magnetic Word Building Boards - Complete Set		36		\$159.00	5%	\$151.05	Language	Phonics & Word Building
FF456	Magnetic Short Vowels Word Building Board		36		\$39.99	5%	\$37.99	Language	Phonics & Word Building
FF457	Magnetic Long Vowels Word Building Board		36		\$39.99	5%	\$37.99	Language	Phonics & Word Building
FF458	Magnetic Digraphs Word Building Board		36		\$39.99	5%	\$37.99	Language	Phonics & Word Building
FF459	Magnetic Blends Word Building Board		36		\$39.99	5%	\$37.99	Language	Phonics & Word Building
FF464	Leveled Library Mobile Storage Cart		63		\$199.00	5%	\$189.05	Teaching Resources	Bins & Organizers
FF465	Moods & Emotions Book Set	220			\$49.99	5%	\$47.49	Social Studies	Social-Emotional & Character Development
FF478	Fluency & Comprehension Partner Scripts - Gr. 1-2		59		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
FF479	Fluency & Comprehension Partner Scripts - Gr. 3-4		59		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
FF484	Learning Letters Activity Carpet - 6' x 9'	141			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
FF485	Learning Letters Activity Carpet - 9' x 12'	141			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
FF509	Mobile Media Cart		122		\$499.00	5%	\$474.05	Classroom Furniture	Storage Units

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FF514	Toddler Hardwood Unit Blocks	87			\$159.00	5%	\$151.05	Infants & Toddlers	Fine Motor Skills
FF520	Learn to Count! Picture Puzzles	60			\$79.99	5%	\$75.99	Puzzles	Wooden Puzzles
FF524	Tabletop Teaching Easel	151			\$89.99	5%	\$85.49	Classroom Furniture	Teaching Easels
FF525	Snap-Together Letter Blocks	54			\$59.99	5%	\$56.99	Blocks & Manipulatives	Fine Motor Development
FF534	Tissue Paper Squares	167			\$16.99	5%	\$16.14	Arts & Crafts	Collage & Craft Materials
FF536	Alphabet Bowling	19			\$69.99	5%	\$66.49	Active Play	Sports & Ball Activities
FF539	Decorate & Design Paper Squares	167			\$14.99	5%	\$14.24	Arts & Crafts	Collage & Craft Materials
FF558	Giant Outdoor Building Blocks	14			\$599.00	5%	\$569.05	Blocks & Manipulatives	Building Sets
FF559	Extra Wooden Blocks	217			\$39.99	5%	\$37.99	Accessories	Accessories
FF560	Complete Beanbag Learning Center	16			\$229.00	5%	\$217.55	Active Play	Balance & Coordination
FF561	Beanbag Board	16			\$109.99	5%	\$104.49	Active Play	Balance & Coordination
FF576	Leveled Library Checkout Chart		63		\$49.99	5%	\$47.49	Accessories	Accessories
FF579	Blocks & Blueprints Learning Center	217			\$69.99	5%	\$66.49	STEM	Building & Engineering
FF645	Comfy Toddler Couch - Dark Brown	70			\$379.00	5%	\$360.05	Infants & Toddlers	Furniture
FF647	Comfy Toddler Chair - Dark Brown	70			\$329.00	5%	\$312.55	Infants & Toddlers	Furniture
FF660	Help-Yourself Dress-Up Center	37			\$679.00	5%	\$645.05	Classroom Furniture	Dramatic Play Furniture
FF667	Magnetic Shapes Maze	209			\$39.99	5%	\$37.99	Math	Shapes & Geometry
FF670	Block Play Home Builder	43			\$79.99	5%	\$75.99	Blocks & Manipulatives	Unit Blocks & Accessories
FF680	Lakeshore Alphabet Reference Nameplates - Pre K-K	231			\$4.99	5%	\$4.74	Teaching Resources	Nameplates & Name Tags
FF682BU	Easy-Clean Comfy Chair - Blue	27			\$349.00	5%	\$331.55	Classroom Furniture	Dramatic Play Furniture
FF682RD	Easy-Clean Comfy Chair - Red	27			\$349.00	5%	\$331.55	Classroom Furniture	Dramatic Play Furniture
FF683BU	Easy-Clean Comfy Couch - Blue	27			\$399.00	5%	\$379.05	Classroom Furniture	Dramatic Play Furniture
FF683RD	Easy-Clean Comfy Couch - Red	27			\$399.00	5%	\$379.05	Classroom Furniture	Dramatic Play Furniture
FF688	File and Store Mobile Cart		121		\$349.00	5%	\$331.55	Teaching Resources	Bins & Organizers
FF704	Feelings & Emotions Washable Dolls	88			\$119.00	5%	\$113.05	Social Studies	Social-Emotional & Character Development
FF705	Happy Doll	88			\$29.99	5%	\$28.49	Infants & Toddlers	Social-Emotional Development
FF706	Sad Doll	88			\$29.99	5%	\$28.49	Infants & Toddlers	Social-Emotional Development
FF707	Angry Doll	88			\$29.99	5%	\$28.49	Infants & Toddlers	Social-Emotional Development
FF708	Scared Doll	88			\$29.99	5%	\$28.49	Infants & Toddlers	Social-Emotional Development
FF721	Outdoor Kitchen Playset	12			\$59.99	5%	\$56.99	Sand & Water	Sand & Water
FF726	Elapsed Time Write & Wipe Boards - Set of 10		100		\$29.99	5%	\$28.49	Math	Time
FF727	My First Journal	195			\$3.99	5%	\$3.79	Language	Writing & Grammar
FF728	My First Journal - Set of 10	195			\$38.99	5%	\$37.04	Language	Writing & Grammar
FF895	Operations Equivalency Puzzles		84		\$12.99	5%	\$12.34	Math	Basic Operations
FF896	Time Equivalency Puzzles		84		\$12.99	5%	\$12.34	Math	Time
FF897	Money Equivalency Puzzles		84		\$12.99	5%	\$12.34	Math	Money
FF899	Place Value Equivalency Puzzles		84		\$12.99	5%	\$12.34	Math	Place Value
FF900X	Math Equivalency Puzzles - Complete Set		84		\$59.99	5%	\$56.99	Math	Multiskill Math Products
FF901	Fractions Equivalency Puzzles		84		\$12.99	5%	\$12.34	Math	Fractions, Decimals & Percents
FF916	16-Tray Mobile Organizer		123		\$299.00	5%	\$284.05	Teaching Resources	Bins & Organizers
FF919	Growing Things Theme Box	185			\$79.99	5%	\$75.99	Science	Life Science
FF922	All About Me Theme Box	184			\$79.99	5%	\$75.99	Social Studies	Social-Emotional & Character Development
FF935X	Lakeshore Theme Boxes - Set 2	185			\$599.00	5%	\$569.05	Language	Multiskill Language Products
FF938	Classic Birch Mobile Locking Teacher Cabinet with Power	125			\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
FF941	Earth & Environment Theme Box	184			\$79.99	5%	\$75.99	Science	Earth & Space Science
FF942	Cultures of the World Theme Box	185	114		\$79.99	5%	\$75.99	Social Studies	Cultures & The Community
FF944	Five Senses Theme Box	185			\$79.99	5%	\$75.99	Science	Life Science
FF945	Alphabet Theme Box	184			\$79.99	5%	\$75.99	Language	Alphabet
FF947	Community & Careers Theme Box	184			\$79.99	5%	\$75.99	Social Studies	Cultures & The Community
FF948	Health & Safety Theme Box	185			\$79.99	5%	\$75.99	Science	Health & Nutrition
FF949	Life Cycles Theme Box	185			\$79.99	5%	\$75.99	Science	Life Science
FF955X	Story Sequencing Cards - Complete Set	182			\$39.99	5%	\$37.99	Language	Oral Language & Storytelling
FF957	3-Scene Sequencing Cards	182			\$14.99	5%	\$14.24	Language	Oral Language & Storytelling
FF958	4-Scene Sequencing Cards	182			\$14.99	5%	\$14.24	Language	Oral Language & Storytelling
FF959	6-Scene Sequencing Cards	182			\$14.99	5%	\$14.24	Language	Oral Language & Storytelling
FF961	Farms Theme Box	185			\$79.99	5%	\$75.99	Science	Life Science
FF964	Numbers & Counting Theme Box	185			\$79.99	5%	\$75.99	Math	Numbers & Counting
FF965	Families Theme Box	185			\$79.99	5%	\$75.99	Social Studies	Social-Emotional & Character Development
FF966	Seasons & Weather Theme Box	184			\$79.99	5%	\$75.99	Science	Earth & Space Science
FF968	Food & Nutrition Theme Box	184			\$79.99	5%	\$75.99	Science	Health & Nutrition
FF969	Space Theme Box	184			\$79.99	5%	\$75.99	Science	Earth & Space Science
FF970FG	Colors of Nature Easy-Stack Cot - Set of 5 - Forest Green	134			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
FF970OB	Colors of Nature Easy-Stack Cot - Set of 5 - Ocean Blue	134			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
FF970SS	Colors of Nature Easy-Stack Cot - Set of 5 - Summer Sand	134			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
FF977FG	Colors of Nature Easy-Stack Cot - Forest Green	134			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
FF977OB	Colors of Nature Easy-Stack Cot - Ocean Blue	134			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
FF977SS	Colors of Nature Easy-Stack Cot - Summer Sand	134			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
FF980X	Learning Science Activity Tubs - Gr. 1-3 - Complete Set		106		\$599.00	5%	\$569.05	Science	Multiskill Science Products
FF982	Rocks & Soil Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Earth & Space Science

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FF983	Weather Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Earth & Space Science
FF984	Force & Motion Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Physical Science
FF985	Insects Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Life Science
FF986	Plants Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Life Science
FF987	Animals Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Life Science
FF988	Matter Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Physical Science
FF989	Solar System Activity Tub - Gr. 1-3		106		\$79.99	5%	\$75.99	Science	Earth & Space Science
FF993	See-Inside Activity Balls	20			\$49.99	5%	\$47.49	Sensory Exploration	Sensory Play
FF998	I Can Build It! Construction Planks	219			\$39.99	5%	\$37.99	STEM	Building & Engineering
FG206	Peel & Stick Magnet Dots	167			\$12.99	5%	\$12.34	Arts & Crafts	Glue, Tape & Adhesives
FG291	How Tall Am I? Measurement Game	232			\$19.99	5%	\$18.99	Games	Fine Motor Games
FG300X	Early Skills Game Library	232			\$72.99	5%	\$69.34	Games	Fine Motor Games
FG313	Animal Stickers Pack	167			\$11.99	5%	\$11.39	Teaching Resources	Stickers
FG349	Fold & Learn Geometric Shapes		98		\$39.99	5%	\$37.99	Math	Shapes & Geometry
FG350	First Composition Book		75		\$3.59	5%	\$3.41	Language	Writing & Grammar
FG350X	First Composition Book - Set of 10		75		\$34.99	5%	\$33.24	Language	Writing & Grammar
FG360	First Picture-Story Composition Book		75		\$3.59	5%	\$3.41	Language	Writing & Grammar
FG360X	First Picture-Story Composition Book - Set of 10		75		\$34.99	5%	\$33.24	Language	Writing & Grammar
FG445	Classic Composition Book		75		\$2.99	5%	\$2.84	Language	Writing & Grammar
FG445X	Classic Composition Book - Set of 10		75		\$28.99	5%	\$27.54	Language	Writing & Grammar
FG465	Classic Primary Composition Book		75		\$2.99	5%	\$2.84	Language	Writing & Grammar
FG465X	Classic Primary Composition Book - Set of 10		75		\$28.99	5%	\$27.54	Language	Writing & Grammar
FG510X	Mastering Phonics Dominoes - Complete Set		42		\$75.00	5%	\$71.25	Language	Phonics & Word Building
FG511	Mastering Beginning Sounds Dominoes		42		\$12.99	5%	\$12.34	Language	Phonics & Word Building
FG512	Mastering Rhyming Words Dominoes		42		\$12.99	5%	\$12.34	Language	Phonics & Word Building
FG513	Mastering Short Vowels Dominoes		42		\$12.99	5%	\$12.34	Language	Phonics & Word Building
FG514	Mastering Long Vowels Dominoes		42		\$12.99	5%	\$12.34	Language	Phonics & Word Building
FG515	Mastering Word Families Dominoes		42		\$12.99	5%	\$12.34	Language	Phonics & Word Building
FG516	Mastering Blends Dominoes		42		\$12.99	5%	\$12.34	Language	Phonics & Word Building
FG521	I Spy Eagle Eye Game	232			\$22.99	5%	\$21.84	Games	Card Games
FG524	Classic Dominoes Game	232			\$12.99	5%	\$12.34	Games	Logic Games
FG526	Charades for Kids Game	232			\$14.99	5%	\$14.24	Games	Card Games
FG527X	Classic Games for Beginners	232			\$69.99	5%	\$66.49	Games	Board & Dice Games
FG639	Yarn Laces with Tips	167			\$14.99	5%	\$14.24	Arts & Crafts	Collage & Craft Materials
FG740X	Mastering Math Dominoes - Complete Set		79		\$75.00	5%	\$71.25	Math	Math Manipulatives
FG741	Mastering Addition Dominoes		79		\$12.99	5%	\$12.34	Math	Math Manipulatives
FG742	Mastering Subtraction Dominoes		79		\$12.99	5%	\$12.34	Math	Math Manipulatives
FG743	Mastering Multiplication Dominoes		79		\$12.99	5%	\$12.34	Math	Math Manipulatives
FG744	Mastering Time Dominoes		79		\$12.99	5%	\$12.34	Math	Math Manipulatives
FG745	Mastering Fractions Dominoes		79		\$12.99	5%	\$12.34	Math	Math Manipulatives
FG746	Mastering Place Value Dominoes		79		\$12.99	5%	\$12.34	Math	Math Manipulatives
FK400	Chunky Learning Puzzles	60			\$59.99	5%	\$56.99	Puzzles	Wooden Puzzles
FN2924C	Listening Center Headphones	66	67		\$19.99	5%	\$18.99	Music	Audio Equipment & Listening Centers
FN2924CX	Listening Center Headphones - Set of 8	66	67		\$149.00	5%	\$141.55	Music	Audio Equipment & Listening Centers
FN2924CX	Listening Center Headphones - Set of 8	66	67		\$149.00	5%	\$141.55	Music	Audio Equipment & Listening Centers
FR263	Feel & Roll Bumpy Balls	93			\$32.99	5%	\$31.34	Infants & Toddlers	Sensory Development
FR320X	Bilingual First Little Readers - Complete Library	193			\$269.00	5%	\$255.55	Language	Spanish & ELL Materials
FR321	Bilingual First Little Readers Library - Level A	193			\$89.99	5%	\$85.49	Language	Spanish & ELL Materials
FR322	Bilingual First Little Readers Library - Level B	193			\$89.99	5%	\$85.49	Language	Spanish & ELL Materials
FR323	Bilingual First Little Readers Library - Level C	193			\$89.99	5%	\$85.49	Language	Spanish & ELL Materials
FR774	Fraction Stax		97		\$27.99	5%	\$26.59	Math	Fractions, Decimals & Percents
FS244	Kid-Sized Binoculars - Set of 6	212			\$49.99	5%	\$47.49	Science	Science Tools & Equipment
FS326	Super-Safe Prisms - Set of 6	213			\$49.99	5%	\$47.49	Science	Science Tools & Equipment
FS383	Kid-Sized Safety Goggles - Set of 6	213			\$31.99	5%	\$30.39	Science	Science Tools & Equipment
FS489	Kid-Sized Flashlights - Set of 6	213			\$24.99	5%	\$23.74	Science	Science Tools & Equipment
FS491	Human X-Rays - Set of 18	215			\$39.99	5%	\$37.99	Science	Life Science
FT2496	Craft Sticks	166			\$13.99	5%	\$13.29	Arts & Crafts	Collage & Craft Materials
FT452	Blank Slides - Set of 18		109		\$5.99	5%	\$5.69	Science	Science Tools & Equipment
FT569D	Kids in Action CD	66			\$16.99	5%	\$16.14	Music	Music CDs
GA328	Learning to Get Along Book Set	221			\$95.50	5%	\$90.73	Social Studies	Social-Emotional & Character Development
GA920	Ten-Frames Class Set	208	92		\$39.99	5%	\$37.99	Math	Math Manipulatives
GB619	Giant Soft Building Blocks	46			\$199.00	5%	\$189.05	Blocks & Manipulatives	Unit Blocks & Accessories
GC108	Picture Globe	221			\$49.99	5%	\$47.49	Social Studies	History & Geography
GC113D	Shake, Rattle & Rock CD	66			\$16.99	5%	\$16.14	Music	Music CDs
GE202GR	Cotton Thermal Blanket - Green	68			\$16.99	5%	\$16.14	Classroom Furniture	Rest Mats & Cots
GE202GRZ	Cotton Thermal Blanket - Set of 12 - Green	68			\$189.00	5%	\$179.55	Classroom Furniture	Rest Mats & Cots
GE202WT	Cotton Thermal Blanket - White	68			\$16.99	5%	\$16.14	Classroom Furniture	Rest Mats & Cots
GE202WTZ	Cotton Thermal Blanket - Set of 12 - White	68			\$189.00	5%	\$179.55	Classroom Furniture	Rest Mats & Cots
GE202YE	Cotton Thermal Blanket - Yellow	68			\$16.99	5%	\$16.14	Classroom Furniture	Rest Mats & Cots

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
GE202YEZ	Cotton Thermal Blanket - Set of 12 - Yellow	68			\$189.00	5%	\$179.55	Classroom Furniture	Rest Mats & Cots
GG101	Daily Language Practice Journal - Gr. 1		44		\$4.99	5%	\$4.74	Language	Multiskill Language Products
GG102	Daily Language Practice Journal - Gr. 1 - Set of 10		44		\$48.99	5%	\$46.54	Language	Multiskill Language Products
GG103	Daily Language Practice Journal - Gr. 2		44		\$4.99	5%	\$4.74	Language	Multiskill Language Products
GG104	Daily Language Practice Journal - Gr. 2 - Set of 10		44		\$48.99	5%	\$46.54	Language	Multiskill Language Products
GG105	Daily Language Practice Journal - Gr. 3		44		\$4.99	5%	\$4.74	Language	Multiskill Language Products
GG106	Daily Language Practice Journal - Gr. 3 - Set of 10		44		\$48.99	5%	\$46.54	Language	Multiskill Language Products
GG107	Daily Language Practice Journal - Gr. 4		44		\$4.99	5%	\$4.74	Language	Multiskill Language Products
GG108	Daily Language Practice Journal - Gr. 4 - Set of 10		44		\$48.99	5%	\$46.54	Language	Multiskill Language Products
GG109	Daily Language Practice Journal - Gr. 5		44		\$4.99	5%	\$4.74	Language	Multiskill Language Products
GG110	Daily Language Practice Journal - Gr. 5 - Set of 10		44		\$48.99	5%	\$46.54	Language	Multiskill Language Products
GG112	Daily Language Practice Journal - Kindergarten		44		\$4.99	5%	\$4.74	Language	Multiskill Language Products
GG113	Daily Language Practice Journal - Kindergarten - Set of 10		44		\$48.99	5%	\$46.54	Language	Multiskill Language Products
GG121	Vocabulary Journal		70		\$4.49	5%	\$4.27	Language	Vocabulary
GG125	Vocabulary Journal - Set of 10		70		\$42.99	5%	\$40.84	Language	Vocabulary
GG148	A Place for Everyone Circle Time Carpet for 10 Kids - 6' x 9'	140			\$319.00	5%	\$303.05	Classroom Furniture	Classroom Carpets & Rugs
GG160	Word Mapping Write & Wipe Boards		37		\$39.99	5%	\$37.99	Dry-Erase Boards, Markers & Erasers	Dry-Erase Boards, Markers & Erasers
GG166	Goldilocks & the Three Bears Storytelling Puppet Set	173			\$59.99	5%	\$56.99	Language	Oral Language & Storytelling
GG167	The Three Little Pigs Storytelling Puppet Set	173			\$59.99	5%	\$56.99	Language	Oral Language & Storytelling
GG168	The Three Billy Goats Gruff Storytelling Puppet Set	173			\$59.99	5%	\$56.99	Language	Oral Language & Storytelling
GG173	Crinkle-Cut Craft Scissors Center	169			\$44.99	5%	\$42.74	Arts & Crafts	Scissors & Punches
GG174	Crinkle-Cut Craft Scissors - Set of 12	169			\$24.99	5%	\$23.74	Arts & Crafts	Scissors & Punches
GG183	Sight-Word Daily Activity Journal		52		\$4.79	5%	\$4.55	Language	Sight-Words
GG184	Sight-Word Daily Activity Journal - Set of 10		52		\$46.99	5%	\$44.64	Language	Sight-Words
GG216	Roller Coaster Craze: Word Blending Game		40		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG217	Tiki Challenge: Blends & Digraphs Game		40		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG218	Keeper of the Castle: Long Vowels Game		40		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG219	Jet-Boat Harbor: Short Vowels Game		40		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG245X	Mastering Phonics Games Library		40		\$115.00	5%	\$109.25	Games	Board & Dice Games
GG259	Accelerate Learning Language Activity Journal	195			\$4.79	5%	\$4.55	Language	Multiskill Language Products
GG260	Accelerate Learning Language Activity Journal - Set of 10	195			\$46.99	5%	\$44.64	Language	Multiskill Language Products
GG261	Accelerate Learning Math Activity Journal	204			\$4.79	5%	\$4.55	Math	Multiskill Math Products
GG262	Accelerate Learning Math Activity Journal - Set of 10	204			\$46.99	5%	\$44.64	Math	Multiskill Math Products
GG264	Little Red Riding Hood Storytelling Puppet Set	173			\$59.99	5%	\$56.99	Language	Oral Language & Storytelling
GG265X	Let's Talk! Storytelling Puppets - Complete Set	173			\$239.00	5%	\$227.05	Language	Oral Language & Storytelling
GG274	Writing Prompts Journal - Gr. 3-4		71		\$4.49	5%	\$4.27	Language	Writing & Grammar
GG275	Writing Prompts Journal - Gr. 3-4 - Set of 10		71		\$42.99	5%	\$40.84	Language	Writing & Grammar
GG282	Getting Ready to Read Activity Carpet - 6' x 9'	144			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
GG288	Getting Ready to Read Activity Carpet - 9' x 12'	144			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
GG294	Fill-In-The-Blank Phonics Stamps - Set 2		40		\$49.99	5%	\$47.49	Language	Phonics & Word Building
GG299	Fill-In-The-Blank Phonics Stamps - Set 1		40		\$49.99	5%	\$47.49	Language	Phonics & Word Building
GG315X	Reading Comprehension Games Library - Gr. 4-5		57		\$179.00	5%	\$170.05	Games	Board & Dice Games
GG338	Take-Home Pouch		72		\$4.99	5%	\$4.74	Teaching Resources	Bins & Organizers
GG338X	Take-Home Pouch - Set of 10		72		\$46.99	5%	\$44.64	Teaching Resources	Bins & Organizers
GG348	Classic Wild Animal Collection	38			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
GG357	A Spot for Everyone Classroom Carpet for 20 Kids - 8' x 9' - Blue	146			\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs
GG358	A Spot for Everyone Classroom Carpet for 30 Kids - 9' x 12' - Blue	146			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
GG365X	Touch & Read Phonics Word Match - Complete Set		39		\$89.50	5%	\$85.03	Language	Phonics & Word Building
GG367	Touch & Read Blends & Digraphs Match		39		\$29.99	5%	\$28.49	Language	Phonics & Word Building
GG368	Touch & Read Vowel Sounds Match		39		\$29.99	5%	\$28.49	Language	Phonics & Word Building
GG369	Touch & Read CVC Words Match	190			\$29.99	5%	\$28.49	Language	Phonics & Word Building
GG371	Hazard Mountain: Inference Game		57		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG372	Main Street Shopping: Main Idea Game		57		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG373	Capture the Flag: Reading Comprehension Game		57		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG374	Outlast: Reading for Information Game		57		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG375	Quest for the Jewels: Cause & Effect Game		57		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG376	Wipeout!: Vocabulary Game		57		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG379	Reusable Write & Wipe Pocket - Set of 30	197	73		\$59.99	5%	\$56.99	Teaching Resources	Classroom Essentials
GG421	Book Display Stand for 20	191	53		\$49.99	5%	\$47.49	Accessories	Accessories
GG442	Play & Learn Nature Activity Carpet - 6' x 9'	145			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
GG443	Play & Learn Nature Activity Carpet - 9' x 12'	145			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
GG458	Build & Learn Geometric Shapes Kit		99		\$39.99	5%	\$37.99	Math	Shapes & Geometry
GG470X	Touch & Read Phonics Sentence Match - Complete Set		39		\$99.50	5%	\$94.53	Language	Phonics & Word Building
GG471	Touch & Read CVC Words Sentence Match		39		\$34.99	5%	\$33.24	Language	Phonics & Word Building
GG472	Touch & Read Vowel Sounds Sentence Match		39		\$34.99	5%	\$33.24	Language	Phonics & Word Building
GG473	Touch & Read Blends & Digraphs Sentence Match		39		\$34.99	5%	\$33.24	Language	Phonics & Word Building
GG474	Phonics Daily Activity Journal		40		\$4.99	5%	\$4.74	Language	Phonics & Word Building
GG475	Phonics Daily Activity Journal - Set of 10		40		\$48.99	5%	\$46.54	Language	Phonics & Word Building
GG477	A Place for Everyone Classroom Carpet for 12 Kids - 6' x 8'	140			\$299.00	5%	\$284.05	Classroom Furniture	Classroom Carpets & Rugs

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GG479	Calming Colors A Place for Everyone Carpet for 12 Kids - 6' x 8'	146			\$299.00	5%	\$284.05	Classroom Furniture	Classroom Carpets & Rugs
GG481	Jumbo Magnetic Gears	52			\$139.00	5%	\$132.05	Blocks & Manipulatives	Fine Motor Development
GG483	Match & Sort Social-Emotional Quickies - K-Gr. 1		58		\$29.99	5%	\$28.49	Social Studies	Social-Emotional & Character Development
GG484	Match & Sort Social-Emotional Quickies - Gr. 2-3		58		\$29.99	5%	\$28.49	Social Studies	Social-Emotional & Character Development
GG485	Match & Sort Social-Emotional Quickies - Gr. 4-5		58		\$29.99	5%	\$28.49	Social Studies	Social-Emotional & Character Development
GG487	Shapes Discovery Boxes	94			\$69.99	5%	\$66.49	Infants & Toddlers	Cognitive Development
GG519	Create & Play Magnetic Monsters	55			\$39.99	5%	\$37.99	Blocks & Manipulatives	Building Sets
GG529	Classic Ocean Animal Collection	39			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
GG555	Our World Classroom Carpet - 6' x 9'	144			\$329.00	5%	\$312.55	Social Studies	History & Geography
GG560	Doctor's Office	35			\$32.99	5%	\$31.34	Dramatic Play	Dress-Up & Role Play
GG580X	Hands-On Math Teaching Kits - Gr. 3-5 - Complete Set		81		\$499.00	5%	\$474.05	Math	Math Manipulatives
GG581	Place Value Hands-On Teaching Kit		81		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG582	Place Value Hands-On Student Pack		81		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG583	Fractions & Decimals Hands-On Teaching Kit		81		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG584	Fractions & Decimals Hands-On Student Pack		81		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG585	Area & Perimeter Hands-On Teaching Kit		81		\$129.00	5%	\$122.55	Math	Shapes & Geometry
GG586	Area & Perimeter Hands-On Student Pack		81		\$8.99	5%	\$8.54	Math	Shapes & Geometry
GG587	Multiplying Fractions Hands-On Teaching Kit		81		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG588	Multiplying Fractions Hands-On Student Pack		81		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG594	Our World Classroom Carpet - 9' x 12'	144			\$549.00	5%	\$521.55	Social Studies	History & Geography
GG601	Classic Forest Animal Collection	38			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
GG615X	Reading Comprehension Games Library - Gr. 1-3		56		\$179.00	5%	\$170.05	Games	Board & Dice Games
GG621	Star Power Premiere: Following Directions Game		56		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG622	Skatepark Rally: Predicting Outcomes Game		56		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG623	Pirate Island: Reading for Details Game		56		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG624	Extral! Extral: Informational Text Game		56		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG625	Kooky Carnival: Context Clues Game		56		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG626	Adventure Camp: Sequencing Game		56		\$29.99	5%	\$28.49	Games	Board & Dice Games
GG640X	Family Engagement Language Packs - Preschool-Kindergarten - Complete Set	182			\$239.00	5%	\$227.05	Games	Board & Dice Games
GG642	Sight-Words Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG643	Retelling Family Engagement Pack	182			\$29.99	5%	\$28.49	Language	Oral Language & Storytelling
GG644	Rhyming Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG645	Syllables Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG646	Letter Identification Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG647	Beginning Sounds Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG648	Vocabulary Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG649	Word Building Family Engagement Pack	182			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG650X	Family Engagement Math Packs - Preschool-Kindergarten - Complete Set	205			\$239.00	5%	\$227.05	Games	Board & Dice Games
GG651	Family Engagement Packs Storage Rack	205			\$59.99	5%	\$56.99	Accessories	Accessories
GG652	Counting Family Engagement Pack	205			\$29.99	5%	\$28.49	Math	Numbers & Counting
GG653	Numbers & Quantities Family Engagement Pack	205			\$29.99	5%	\$28.49	Math	Numbers & Counting
GG654	Comparing Numbers Family Engagement Pack	205			\$29.99	5%	\$28.49	Math	Numbers & Counting
GG655	Addition Family Engagement Pack	205			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG656	Subtraction Family Engagement Pack	205			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG657	Patterning Family Engagement Pack	205			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG658	Measurement Family Engagement Pack	205			\$29.99	5%	\$28.49	Math	Measurement & Data
GG659	Shapes Family Engagement Pack	205			\$29.99	5%	\$28.49	Games	Board & Dice Games
GG675X	Finding Evidence Comprehension Kits - Gr. 4-5 - Complete Set		55		\$389.00	5%	\$369.55	Language	Reading Comprehension & Fluency
GG676	Theme & Main Idea Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG677	Summarizing Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG678	Point of View Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG679	Text Structure Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG680	Analyzing Characters Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG681	Making Inferences Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG682	Analyzing Key Ideas Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG683	Compare & Contrast Finding Evidence Kit - Gr. 4-5		55		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG735	Let's Get Moving! Activity Mats	16			\$59.99	5%	\$56.99	Active Play	Balance & Coordination
GG757	Metallic Tangle Fidgets	6			\$36.99	5%	\$35.14	Sensory Exploration	Sensory Play
GG787	Compare & Contrast Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG788	Making Inferences Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG789	Author's Purpose Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG790	Main Idea Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG792	Character Traits Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG794	Text Features Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG795X	Finding Evidence Comprehension Kits - Gr. 2-3 - Complete Set		54		\$389.00	5%	\$369.55	Language	Reading Comprehension & Fluency
GG796	Point of View Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG797	Key Details Finding Evidence Kit - Gr. 2-3		54		\$49.99	5%	\$47.49	Language	Reading Comprehension & Fluency
GG819	Read-Along Storage Unit Only		67		\$159.00	5%	\$151.05	Accessories	Accessories
GG820	Read-Along Listening Center		67		\$329.00	5%	\$312.55	Music	Audio Equipment & Listening Centers

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GG824	Indoor/Outdoor 3-Station Easel	154			\$279.00	5%	\$265.05	Arts & Crafts	Art Easels & Drying Racks
GG834	See-Inside Storage Pouch	198			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
GG834X	See-Inside Storage Pouch - Set of 10	198			\$78.99	5%	\$75.04	Teaching Resources	Bins & Organizers
GG837	English Alphabet Books	188			\$59.99	5%	\$56.99	Language	Alphabet
GG843	Ten-Frames Hands-On Student Pack		80		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG844	Money Hands-On Student Pack		80		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG845	Base 10 Hands-On Student Pack		80		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG847	Fractions Hands-On Student Pack		80		\$8.99	5%	\$8.54	Math	Math Manipulatives
GG860X	Learning Science Libraries - Gr. 1-3	106			\$289.00	5%	\$274.55	Science	Multiskill Science Products
GG862	Rocks & Soil Book Library - Gr. 1-3	106			\$31.50	5%	\$29.93	Science	Earth & Space Science
GG863	Insects Book Library - Gr. 1-3	106			\$42.50	5%	\$40.38	Science	Life Science
GG864	Force & Motion Book Library - Gr. 1-3	106			\$30.50	5%	\$28.98	Science	Physical Science
GG865	Plants Book Library - Gr. 1-3	106			\$39.50	5%	\$37.53	Science	Life Science
GG866	Animals Book Library - Gr. 1-3	106			\$32.50	5%	\$30.88	Science	Life Science
GG867	Matter Book Library - Gr. 1-3	106			\$36.50	5%	\$34.68	Science	Physical Science
GG868	Solar System Book Library - Gr. 1-3	106			\$39.50	5%	\$37.53	Science	Earth & Space Science
GG869	Weather Book Library - Gr. 1-3	106			\$39.50	5%	\$37.53	Science	Earth & Space Science
GG872	Lakeshore Community Garages - Set of 8	43			\$99.50	5%	\$94.53	Blocks & Manipulatives	Unit Blocks & Accessories
GG901	Money Hands-On Teaching Kit		80		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG902	Base 10 Hands-On Teaching Kit		80		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG904	Fractions Hands-On Teaching Kit		80		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG905X	Hands-On Math Teaching Kits - K-Gr. 3 - Complete Set		80		\$499.00	5%	\$474.05	Math	Math Manipulatives
GG906	Ten-Frames Hands-On Teaching Kit		80		\$129.00	5%	\$122.55	Math	Math Manipulatives
GG907	A Spot for Everyone Classroom Carpet for 20 Kids - 8' x 9' - Green	146			\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs
GG908	A Spot for Everyone Classroom Carpet for 30 Kids - 9' x 12' - Green	146			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
GG932	Mini Hardwood Vehicles - Set of 15	29			\$39.99	5%	\$37.99	Dramatic Play	Cars, Trucks & Trains
GG936	All About Me Writing Posters - Set of 30		112		\$14.99	5%	\$14.24	Language	Writing & Grammar
GG954	Word Building Tiles Student Pack	191	47		\$6.99	5%	\$6.64	Language	Phonics & Word Building
GG955	Word Building Tiles Student Packs - Class Set	191	47		\$109.00	5%	\$103.55	Language	Phonics & Word Building
GG963BU	Help-Yourself Book Bin - Blue	198	123		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
GG963GR	Help-Yourself Book Bin - Green	198			\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
GG963RD	Help-Yourself Book Bin - Red	198			\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
GG963RG	Help-Yourself Book Bin - Orange	198			\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
GG963VT	Help-Yourself Book Bin - Purple	198			\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
GG963YE	Help-Yourself Book Bin - Yellow	198			\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
GG964	Large Take-Home Backpack		117		\$24.99	5%	\$23.74	Teaching Resources	Bins & Organizers
GG964X	Large Take-Home Backpack - Set of 10		117		\$239.00	5%	\$227.05	Teaching Resources	Bins & Organizers
GG965X	Help-Yourself Book Bins - Set of 6 Colors	198			\$57.99	5%	\$55.09	Teaching Resources	Bins & Organizers
GG970	Festival of Colors Storytelling Kit	173			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
GG974	Marisol McDonald Doesn't Match Storytelling Kit	173			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
GG975	Self-Inking Teacher Stamps - Set 1		116		\$19.99	5%	\$18.99	Teaching Resources	Classroom Essentials
GG985X	Phonics Skill-Building Book Sets - Complete Library	41			\$159.00	5%	\$151.05	Language	Phonics & Word Building
GG986	Short Vowels Skill-Building Book Set	41			\$39.99	5%	\$37.99	Language	Phonics & Word Building
GG987	Digraphs Skill-Building Book Set	41			\$39.99	5%	\$37.99	Language	Phonics & Word Building
GG988	Long Vowels Skill-Building Book Set	41			\$39.99	5%	\$37.99	Language	Phonics & Word Building
GG989	Blends Skill-Building Book Set	41			\$39.99	5%	\$37.99	Language	Phonics & Word Building
GG991	Growth Mindset Daily Practice Journal - Gr. 1-2	70			\$4.99	5%	\$4.74	Language	Reading Comprehension & Fluency
GG992	Growth Mindset Daily Practice Journal - Gr. 1-2 - Set of 10	70			\$48.99	5%	\$46.54	Language	Reading Comprehension & Fluency
GG993	Growth Mindset Daily Practice Journal - Gr. 3-5	70			\$4.99	5%	\$4.74	Language	Reading Comprehension & Fluency
GG994	Growth Mindset Daily Practice Journal - Gr. 3-5 - Set of 10	70			\$48.99	5%	\$46.54	Language	Reading Comprehension & Fluency
GG995X	Lakeshore Multicultural Storytelling Kits - Complete Set	173			\$199.00	5%	\$189.05	Language	Oral Language & Storytelling
GG996	Fry Bread: A Native American Family Story Storytelling Kit	173			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
GG997	Bedtime Bonnet Storytelling Kit	173			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
GG998	Amy Wu and the Perfect Bao Storytelling Kit	173			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
GG999	Under My Hijab Storytelling Kit	173			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
GR116	Writing Claws - Set of 12 - K-Gr. 6		74		\$21.99	5%	\$20.89	Language	Language
GR117	Pencil Grips - Pack of 12	198	74		\$24.99	5%	\$23.74	Teaching Resources	Classroom Essentials
GR242	See It Grow Plant Lab	211			\$32.99	5%	\$31.34	Science	Life Science
GR290	Classroom-Safe Glider Rocker	68			\$679.00	5%	\$645.05	Infants & Toddlers	Furniture
GR700	Life Cycle Sequencing Kit	211			\$39.99	5%	\$37.99	Science	Life Science
GS364	Geostix	209			\$29.99	5%	\$28.49	Blocks & Manipulatives	Building Sets
GS454	Safety Scissors	169			\$1.99	5%	\$1.89	Arts & Crafts	Scissors & Punches
GS454Z	Safety Scissors - Set of 12	169			\$22.99	5%	\$21.84	Arts & Crafts	Scissors & Punches
GT278	Write & Wipe Graphing Boards - Set of 30		101		\$39.99	5%	\$37.99	Math	Measurement & Data
GT279	Write & Wipe Graphing Boards with X-Y Axis - Set of 30		101		\$39.99	5%	\$37.99	Math	Measurement & Data
GT539	Hands-On Teaching Globe		115		\$39.99	5%	\$37.99	Social Studies	History & Geography
HH128	Outdoor Classroom Cart with Cover	14			\$599.00	5%	\$569.05	Active Play	Balance & Coordination
HH144	Glue Pump	165			\$24.99	5%	\$23.74	Accessories	Accessories
HH166	Fill It Up! Fine Motor Jars	53			\$49.99	5%	\$47.49	Blocks & Manipulatives	Fine Motor Development

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
HH219	Can Do! Magnification Discovery Kit	214			\$24.99	5%	\$23.74	Science	Physical Science
HH220	Can Do! Sink or Float Discovery Kit	214			\$24.99	5%	\$23.74	Science	Physical Science
HH221	Can Do! Color & Light Discovery Kit	214			\$24.99	5%	\$23.74	Science	Physical Science
HH222	Can Do! Magnets Discovery Kit	214			\$24.99	5%	\$23.74	Science	Physical Science
HH223	Can Do! Motion Discovery Kit	214			\$24.99	5%	\$23.74	Science	Physical Science
HH224	Can Do! Sound Discovery Kit	214			\$24.99	5%	\$23.74	Science	Physical Science
HH225X	Can Do! Science Discovery Kits - Complete Set	214			\$149.00	5%	\$141.55	Science	Physical Science
HH237	Super-Safe Light-Up Water Table	3			\$499.00	5%	\$474.05	Sand & Water	Sand & Water Tables
HH238	Treehouse Imagination Builders	55			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
HH239	Lakeshore Pose & Play Kids - Set of 4	55			\$19.99	5%	\$18.99	Dramatic Play	Dolls & Accessories
HH281	Early Years Ball Toss	86			\$89.99	5%	\$85.49	Infants & Toddlers	Gross Motor Skills
HH288	Easy-Squeeze Fine Motor Scoops - Set of 10	53			\$16.99	5%	\$16.14	Blocks & Manipulatives	Fine Motor Development
HH334	Place Value Folder Game Library - Gr. 4-5		89		\$39.99	5%	\$37.99	Games	File Folder Games
HH335X	Math Folder Game Libraries - Gr. 4-5 - Complete Set		89		\$159.00	5%	\$151.05	Games	File Folder Games
HH336	Fractions & Decimals Folder Game Library - Gr. 4-5		89		\$39.99	5%	\$37.99	Games	File Folder Games
HH337	Geometry & Measurement Folder Game Library - Gr. 4-5		89		\$39.99	5%	\$37.99	Games	File Folder Games
HH344	Stack & Build Emotion Kids	53			\$29.99	5%	\$28.49	Social Studies	Social-Emotional & Character Development
HH346	What Should You Do? A Game of Consequences		113		\$19.99	5%	\$18.99	Social Studies	Social Studies
HH414	Just Like Home Kitchen Playset	26			\$32.99	5%	\$31.34	Dramatic Play	Kitchen & House Play
HH423	Operations & Algebraic Thinking Folder Game Library - Gr. 4-5		89		\$39.99	5%	\$37.99	Games	File Folder Games
HH447	Store-It-All Wall Unit	69			\$399.00	5%	\$379.05	Infants & Toddlers	Furniture
HH455	Nameplate Display Trays - Set of 6	231			\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
HH460X	Early Math Folder Game Libraries - Pre K-K - Complete Set	204			\$159.00	5%	\$151.05	Games	File Folder Games
HH461	Numbers & Counting Folder Game Library - Pre K-K	204			\$39.99	5%	\$37.99	Games	File Folder Games
HH462	Beginning Operations Folder Game Library - Pre K-K	204			\$39.99	5%	\$37.99	Games	File Folder Games
HH463	Patterning & Sorting Folder Game Library - Pre K-K	204			\$39.99	5%	\$37.99	Games	File Folder Games
HH464	Shapes & Measurement Folder Game Library - Pre K-K	204			\$39.99	5%	\$37.99	Games	File Folder Games
HH479	Explore & Match Sensory Hedgehog	5			\$24.99	5%	\$23.74	Sensory Exploration	Sensory Play
HH506	What's the Sound? Mystery Capsules	215			\$32.99	5%	\$31.34	Sensory Exploration	Sensory Play
HH519	All Kinds of Families Puzzle Set	63			\$99.50	5%	\$94.53	Puzzles	Wooden Puzzles
HH578	Soft & Safe Pots & Pans	89			\$39.99	5%	\$37.99	Infants & Toddlers	Social-Emotional Development
HH580	Mammals Specimen Center	210			\$39.99	5%	\$37.99	Science	Life Science
HH582	Birds Specimen Center	210			\$39.99	5%	\$37.99	Science	Life Science
HH583	Sea Life Specimen Center	210			\$39.99	5%	\$37.99	Science	Life Science
HH584	Reptiles Specimen Center	210			\$39.99	5%	\$37.99	Science	Life Science
HH585	Insects Specimen Center	210			\$39.99	5%	\$37.99	Science	Life Science
HH590X	Hands-On Science Specimen Centers - Complete Set	210			\$199.00	5%	\$189.05	Science	Life Science
HH616	Peaceful Kids Classroom Yoga Kit	14			\$189.00	5%	\$179.55	Active Play	Balance & Coordination
HH622	Extra Yoga Mat for Peaceful Kids Classroom Yoga Kit	14			\$29.99	5%	\$28.49	Accessories	Accessories
HH623BU	Comfy Toddler Couch - Blue	71			\$379.00	5%	\$360.05	Infants & Toddlers	Furniture
HH623RD	Comfy Toddler Couch - Red	71			\$379.00	5%	\$360.05	Infants & Toddlers	Furniture
HH625BU	Comfy Toddler Chair - Blue	71			\$329.00	5%	\$312.55	Infants & Toddlers	Furniture
HH625RD	Comfy Toddler Chair - Red	71			\$329.00	5%	\$312.55	Infants & Toddlers	Furniture
HH640	Arch Blocks	45			\$69.99	5%	\$66.49	Blocks & Manipulatives	Unit Blocks & Accessories
HH642	Indestructible Pots & Pans Playset	24			\$39.99	5%	\$37.99	Dramatic Play	Kitchen & House Play
HH650X	Big Book Storytelling Activity Kits - Complete Set	177			\$549.00	5%	\$521.55	Language	Oral Language & Storytelling
HH651	Mouse Paint Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH652	Dinosaurs, Dinosaurs Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH653	Silly Sally Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH654	If You Give a Mouse a Cookie Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH655	In the Tall, Tall Grass Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH656	The Cow That Went Oink Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH657	The Seals on the Bus Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH658	From Caterpillar to Butterfly Big Book Activity Kit	177			\$69.99	5%	\$66.49	Language	Oral Language & Storytelling
HH668	Bamboo Building Blocks - Starter Set	44			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
HH669	Bamboo Building Blocks - Master Set	44			\$89.99	5%	\$85.49	Blocks & Manipulatives	Building Sets
HH672	Colors of Nature Classroom Carpet for 20 Kids - 6' x 9'	145			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
HH673	Colors of Nature Classroom Carpet for 30 Kids - 9' x 12'	145			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
HH695	Pop & Learn! Letters & Numbers Game	232			\$29.99	5%	\$28.49	Games	Board & Dice Games
HH706	Flip & Read Sight-Word Sentences		53		\$49.99	5%	\$47.49	Language	Sight-Words
HH710	Shake & Move Ribbon Bells - Set of 6	17			\$29.99	5%	\$28.49	Music	Musical Instruments
HH716BU	Super-Soft Fleece Blanket - Blue	69			\$16.99	5%	\$16.14	Classroom Furniture	Rest Mats & Cots
HH716BUZ	Super-Soft Fleece Blanket - Set of 12 - Blue	69			\$189.00	5%	\$179.55	Classroom Furniture	Rest Mats & Cots
HH716GR	Super-Soft Fleece Blanket - Green	69			\$16.99	5%	\$16.14	Classroom Furniture	Rest Mats & Cots
HH716GRZ	Super-Soft Fleece Blanket - Set of 12 - Green	69			\$189.00	5%	\$179.55	Classroom Furniture	Rest Mats & Cots
HH716YE	Super-Soft Fleece Blanket - Yellow	69			\$16.99	5%	\$16.14	Classroom Furniture	Rest Mats & Cots
HH716YEZ	Super-Soft Fleece Blanket - Set of 12 - Yellow	69			\$189.00	5%	\$179.55	Classroom Furniture	Rest Mats & Cots
HH718	Pet Vet Center	35			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
HH721	Toddler Dollhouse with Soft Furniture	90			\$199.00	5%	\$189.05	Infants & Toddlers	Social-Emotional Development

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HH725X	Math Match-Ups - Complete Set		89		\$49.99	5%	\$47.49	Math	Multiskill Math Products
HH726	Number Patterns Match-Ups		89		\$12.99	5%	\$12.34	Math	Numbers & Counting
HH727	Equation Match-Ups		89		\$12.99	5%	\$12.34	Math	Basic Operations
HH728	Numbers to 100 Match-Ups		89		\$12.99	5%	\$12.34	Math	Numbers & Counting
HH729	Word Problems Match-Ups		89		\$12.99	5%	\$12.34	Math	Basic Operations
HH742	Easy-Climb Step Stool	79			\$299.00	5%	\$284.05	Infants & Toddlers	Furniture
HH745X	Pop & Match Beginning Phonics Games - Complete Set		37		\$119.00	5%	\$113.05	Games	Board & Dice Games
HH746	Pop & Match Beginning Sounds Game Box		37		\$39.99	5%	\$37.99	Games	Board & Dice Games
HH747	Pop & Match Middle Sounds Game Box		37		\$39.99	5%	\$37.99	Games	Board & Dice Games
HH748	Pop & Match Ending Sounds Game Box		37		\$39.99	5%	\$37.99	Games	Board & Dice Games
HH759	Fine Motor Scissor Scoops - Set of 4	52			\$16.99	5%	\$16.14	Blocks & Manipulatives	Fine Motor Development
HH765	Linking Number Monkeys	57			\$32.99	5%	\$31.34	Math	Numbers & Counting
HH806	Treehouse Furniture Set	31			\$169.00	5%	\$160.55	Dramatic Play	Dolls & Accessories
HH817	Lakeshore Giant Treehouse	31			\$299.00	5%	\$284.05	Dramatic Play	Dolls & Accessories
HH827	Hardwood Construction Vehicles	45			\$39.99	5%	\$37.99	Blocks & Manipulatives	Unit Blocks & Accessories
HH828	Children's Timer - Set of 6		124		\$39.99	5%	\$37.99	Teaching Resources	Classroom Equipment
HH829	Children's Timer		124		\$6.99	5%	\$6.64	Teaching Resources	Classroom Equipment
HH844	Classic Birch Reading Nook	128			\$1,179.00	5%	\$1,120.05	Classroom Furniture	Chairs & Seating
HH866	Build-It-Yourself Woodworking Kit	169			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
HH877	Store & Explore Science Cart	214			\$499.00	5%	\$474.05	Classroom Furniture	Storage Units
HH878	Linking Letter Monkeys - Uppercase	57			\$32.99	5%	\$31.34	Blocks & Manipulatives	Fine Motor Development
HH879	Linking Letter Monkeys - Lowercase	57			\$32.99	5%	\$31.34	Blocks & Manipulatives	Fine Motor Development
HH887	Waterway Pipe Builders	12			\$44.99	5%	\$42.74	Sand & Water	Sand & Water Play
HH919	Lakeshore Grocery Set	27			\$59.99	5%	\$56.99	Dramatic Play	Kitchen & House Play
HH956BU	Premium Wobble Chair - 12" - Blue	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
HH956GR	Premium Wobble Chair - 12" - Green	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
HH956NA	Premium Wobble Chair - 12" - Natural	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
HH956RD	Premium Wobble Chair - 12" - Red	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
HH957BU	Premium Wobble Chair - 14" - Blue	130			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
HH957GR	Premium Wobble Chair - 14" - Green	130			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
HH957NA	Premium Wobble Chair - 14" - Natural	130			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
HH957RD	Premium Wobble Chair - 14" - Red	130			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
HH958BU	Premium Wobble Chair - 16" - Blue	130			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
HH958GR	Premium Wobble Chair - 16" - Green	130			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
HH958NA	Premium Wobble Chair - 16" - Natural	130			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
HH958RD	Premium Wobble Chair - 16" - Red	130			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
HH970	Ready for Preschool Backpack	178			\$37.99	5%	\$36.09	Language	Multiskill Language Products
HH970X	Ready for Preschool Backpack - Set of 10	178			\$379.00	5%	\$360.05	Language	Multiskill Language Products
HH978	Building Fractions Activity Center		97		\$49.99	5%	\$47.49	Math	Fractions, Decimals & Percents
HH990X	Soft & Safe Families - Complete Set	90			\$129.00	5%	\$122.55	Infants & Toddlers	Social-Emotional Development
HH991	Soft & Safe Dolls - African American Family	90			\$32.99	5%	\$31.34	Infants & Toddlers	Social-Emotional Development
HH992	Soft & Safe Dolls - Caucasian Family	90			\$32.99	5%	\$31.34	Infants & Toddlers	Social-Emotional Development
HH993	Soft & Safe Dolls - Asian Family	90			\$32.99	5%	\$31.34	Infants & Toddlers	Social-Emotional Development
HH994	Soft & Safe Dolls - Hispanic Family	90			\$32.99	5%	\$31.34	Infants & Toddlers	Social-Emotional Development
HL125	Jumbo Colored Craft Sticks	166	106		\$3.99	5%	\$3.79	Arts & Crafts	Collage & Craft Materials
HL150	Colored Craft Sticks	166			\$9.99	5%	\$9.49	Arts & Crafts	Collage & Craft Materials
JC13	Rhythm Stick Activity Kit	17			\$49.99	5%	\$47.49	Music	Musical Instruments
JD642	Lakeshore Student Clocks - Set of 12		100		\$24.99	5%	\$23.74	Math	Time
JJ105	Classic Birch Coat Lockers for 8	124			\$669.00	5%	\$635.55	Classroom Furniture	Storage Units
JJ106	Classic Birch Coat Lockers for 10	124			\$699.00	5%	\$664.05	Classroom Furniture	Storage Units
JJ110	Regular At-Your-Seat Storage Sack (15"h x 16 1/4"w)	231	116		\$14.99	5%	\$14.24	Teaching Resources	Bins & Organizers
JJ110X	Regular At-Your-Seat Storage Sack (15"h x 16 1/4"w) - Set of 10	231	116		\$149.00	5%	\$141.55	Teaching Resources	Bins & Organizers
JJ120	Extra-Large At-Your-Seat Storage Sack (15"h x 18"w)		116		\$16.99	5%	\$16.14	Teaching Resources	Bins & Organizers
JJ120X	Extra-Large At-Your-Seat Storage Sack (15"h x 18"w) - Set of 10		116		\$159.00	5%	\$151.05	Teaching Resources	Bins & Organizers
JJ126	Numbers & Counting Beginning Skills Rubbing Plates	159			\$18.99	5%	\$18.04	Arts & Crafts	Crayons & Colored Pencils
JJ156	Classic Birch Spacemaker Storage Unit	127			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
JJ157	What's the Rhyme? Sorting Houses	180			\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
JJ165	Classic Birch 8-Cubby Storage Unit	123			\$299.00	5%	\$284.05	Classroom Furniture	Storage Units
JJ166	Classic Birch 20-Cubby Storage Unit	123			\$599.00	5%	\$569.05	Classroom Furniture	Storage Units
JJ167	Classic Birch Toddler Storage Unit	123			\$429.00	5%	\$407.55	Infants & Toddlers	Furniture
JJ168	Classic Birch Preschool Storage Unit	123			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
JJ175	Classic Birch Help-Yourself Storage Center	125			\$699.00	5%	\$664.05	Classroom Furniture	Storage Units
JJ185	All-Purpose Teaching Cart		123		\$329.00	5%	\$312.55	Teaching Resources	Bins & Organizers
JJ188	Classic Birch Locking Storage Cabinet	123			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
JJ195	Classic Birch All-Purpose Storage Unit	123			\$579.00	5%	\$550.05	Classroom Furniture	Storage Units
JJ224	Classic Birch Store Anything Low Classroom Shelves	126			\$529.00	5%	\$502.55	Infants & Toddlers	Furniture
JJ247	Scoop-A-Bug Sorting Kit	52			\$39.99	5%	\$37.99	Math	Sorting & Patterning
JJ270	Classic Birch Store Anything Shelves & Cubbies	127			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
JJ271	Lakeshore Traditional Manuscript Reference Nameplates - Pre K-K	231			\$7.99	5%	\$7.59	Teaching Resources	Nameplates & Name Tags

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
JJ273	Lakeshore Traditional Manuscript Reference Nameplates - Gr. 1-3		117		\$7.99	5%	\$7.59	Teaching Resources	Nameplates & Name Tags
JJ293	Classic Birch Space-Saver Storage Tray Center	127			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
JJ302	Books on Wheels Mobile Cart - 6 Bins		122		\$259.00	5%	\$246.05	Teaching Resources	Bins & Organizers
JJ303	Books on Wheels Mobile Cart - 12 Bins		122		\$399.00	5%	\$379.05	Teaching Resources	Bins & Organizers
JJ309	Animals Up Close Puzzle Set	62			\$119.00	5%	\$113.05	Puzzles	Wooden Puzzles
JJ311	Alphabet Bingo	232			\$13.99	5%	\$13.29	Games	Bingo Games
JJ312	Numbers Bingo	232			\$13.99	5%	\$13.29	Games	Bingo Games
JJ313	Rhyming Bingo	232			\$13.99	5%	\$13.29	Games	Bingo Games
JJ314	Colors & Shapes Bingo	232			\$13.99	5%	\$13.29	Games	Bingo Games
JJ315	Beginning Sounds Bingo	232			\$13.99	5%	\$13.29	Games	Bingo Games
JJ317	Picture-Words Bingo	232			\$13.99	5%	\$13.29	Games	Bingo Games
JJ320	Classic Birch Classroom Chair - 7 1/2"	129			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
JJ321	Classic Birch Classroom Chair - 9 1/2"	129			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
JJ322	Classic Birch Classroom Chair - 11 1/2"	129			\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
JJ323	Classic Birch Classroom Chair - 13 1/2"	129			\$129.99	5%	\$123.49	Classroom Furniture	Chairs & Seating
JJ324	Classic Birch Classroom Chair - 15 1/2"	129			\$149.99	5%	\$142.49	Classroom Furniture	Chairs & Seating
JJ325	Classic Birch Teacher's Chair - 17 1/2"	129			\$179.99	5%	\$170.99	Classroom Furniture	Chairs & Seating
JJ330X	Math Bingo Library - Gr. 1-3		87		\$82.99	5%	\$78.84	Games	Bingo Games
JJ332	Measurement Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ347	Classic Birch Store Anything Medium Classroom Shelves	126			\$599.00	5%	\$569.05	Classroom Furniture	Storage Units
JJ348	Classic Birch Store Anything Large Classroom Shelves	126			\$729.00	5%	\$692.55	Classroom Furniture	Storage Units
JJ364	Classic Birch Help-Yourself Extra-Wide Bookstand	128			\$459.00	5%	\$436.05	Classroom Furniture	Storage Units
JJ374	Keep It Safe! Traffic Signs	22			\$99.50	5%	\$94.53	Active Play	Trikes & Accessories
JJ376	Classic Birch Individual Coat Lockers for 10	124			\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
JJ378	Classic Birch Individual Coat Lockers for 8	124			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
JJ386	Double-Sided Learn to Print Write & Wipe Board	196	72		\$6.99	5%	\$6.64	Teaching Resources	Dry-Erase Boards, Markers & Erasers
JJ386X	Double-Sided Learn to Print Write & Wipe Board - Set of 10	196	72		\$68.99	5%	\$65.54	Teaching Resources	Dry-Erase Boards, Markers & Erasers
JJ390X	Bingo Games Learning Library	232			\$139.00	5%	\$132.05	Games	Bingo Games
JJ391	Time Bingo	232	87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ392	Fractions Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ393	Multiplication Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ394	Addition Bingo	232	87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ395	Subtraction Bingo	232	87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ396	Money Bingo	232	87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ424	No-Slip Classroom Step Stool	129			\$159.00	5%	\$151.05	Classroom Furniture	Chairs & Seating
JJ434	Sort-A-Shape Activity Board	96			\$24.99	5%	\$23.74	Math	Sorting & Patterning
JJ437	Classic Hardwood Activity Boards - Complete Set	96			\$69.99	5%	\$66.49	Math	Sorting & Patterning
JJ438	Best-Buy Washable Broad-Tip Markers - Student Pack	157			\$3.99	5%	\$3.79	Arts & Crafts	Stamps & Markers
JJ4382	Best-Buy Washable Broad-Tip Markers - Set of 12 Student Packs	157			\$46.99	5%	\$44.64	Arts & Crafts	Stamps & Markers
JJ439	Best-Buy Washable Broad-Tip Markers - Class Pack	157			\$79.99	5%	\$75.99	Arts & Crafts	Stamps & Markers
JJ440FG	Colors of Nature Stacking Chair - 7 1/2" - Forest Green	130			\$49.99	5%	\$47.49	Classroom Furniture	Chairs & Seating
JJ440OB	Colors of Nature Stacking Chair - 7 1/2" - Ocean Blue	130			\$49.99	5%	\$47.49	Classroom Furniture	Chairs & Seating
JJ440SS	Colors of Nature Stacking Chair - 7 1/2" - Summer Sand	130			\$49.99	5%	\$47.49	Classroom Furniture	Chairs & Seating
JJ441FG	Colors of Nature Stacking Chair - 9 1/2" - Forest Green	130			\$54.99	5%	\$52.24	Classroom Furniture	Chairs & Seating
JJ441OB	Colors of Nature Stacking Chair - 9 1/2" - Ocean Blue	130			\$54.99	5%	\$52.24	Classroom Furniture	Chairs & Seating
JJ441SS	Colors of Nature Stacking Chair - 9 1/2" - Summer Sand	130			\$54.99	5%	\$52.24	Classroom Furniture	Chairs & Seating
JJ442FG	Colors of Nature Stacking Chair - 11 1/2" - Forest Green	130			\$57.99	5%	\$55.09	Classroom Furniture	Chairs & Seating
JJ442OB	Colors of Nature Stacking Chair - 11 1/2" - Ocean Blue	130			\$57.99	5%	\$55.09	Classroom Furniture	Chairs & Seating
JJ442SS	Colors of Nature Stacking Chair - 11 1/2" - Summer Sand	130			\$57.99	5%	\$55.09	Classroom Furniture	Chairs & Seating
JJ443FG	Colors of Nature Stacking Chair - 13 1/2" - Forest Green	130			\$64.99	5%	\$61.74	Classroom Furniture	Chairs & Seating
JJ443OB	Colors of Nature Stacking Chair - 13 1/2" - Ocean Blue	130			\$64.99	5%	\$61.74	Classroom Furniture	Chairs & Seating
JJ443SS	Colors of Nature Stacking Chair - 13 1/2" - Summer Sand	130			\$64.99	5%	\$61.74	Classroom Furniture	Chairs & Seating
JJ444FG	Colors of Nature Stacking Chair - 15 1/2" - Forest Green	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
JJ444OB	Colors of Nature Stacking Chair - 15 1/2" - Ocean Blue	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
JJ444SS	Colors of Nature Stacking Chair - 15 1/2" - Summer Sand	130			\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
JJ445FG	Colors of Nature Stacking Teacher's Chair - 17 1/2" - Forest Green	130			\$94.99	5%	\$90.24	Classroom Furniture	Chairs & Seating
JJ445OB	Colors of Nature Stacking Teacher's Chair - 17 1/2" - Ocean Blue	130			\$94.99	5%	\$90.24	Classroom Furniture	Chairs & Seating
JJ445SS	Colors of Nature Stacking Teacher's Chair - 17 1/2" - Summer Sand	130			\$94.99	5%	\$90.24	Classroom Furniture	Chairs & Seating
JJ465	Word Building Puzzles - 4-Letter Words	191			\$14.99	5%	\$14.24	Language	Phonics & Word Building
JJ466	Word Building Puzzles - 3-Letter Words	191			\$14.99	5%	\$14.24	Language	Phonics & Word Building
JJ484	Write & Wipe Student Clocks - Set of 10		100		\$12.99	5%	\$12.34	Math	Time
JJ486	Lakeshore Magnetic Teaching Clock		100		\$24.99	5%	\$23.74	Math	Time
JJ498	Classic Birch Storage Bench	129			\$399.00	5%	\$379.05	Classroom Furniture	Storage Units
JJ516	Double-Wide Teaching Easel with Locking Casters	151			\$499.00	5%	\$474.05	Classroom Furniture	Teaching Easels
JJ539	Write & Wipe Alphabet Practice Cards	186			\$29.99	5%	\$28.49	Language	Alphabet
JJ581	Stand for Housecleaning Set	28			\$69.99	5%	\$66.49	Accessories	Accessories
JJ618	Classic Birch Tabletop Communication Center		119		\$169.00	5%	\$160.55	Classroom Furniture	Storage Units
JJ633	Classic Birch 12-Cubby Storage Unit	123			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
JJ635	See-Me Privacy Partitions - Set of 10		117		\$49.99	5%	\$47.49	Teaching Resources	Classroom Essentials

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JJ654	Fractions & Decimals Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ656	Problem Solving Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ658	Geometry Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ660X	Math Bingo Library - Gr. 3-5		87		\$82.99	5%	\$78.84	Games	Bingo Games
JJ665	Portable CD Player	67	67		\$119.00	5%	\$113.05	Music	Audio Equipment & Listening Centers
JJ670	Privacy Partitions Storage Rack		117		\$59.99	5%	\$56.99	Accessories	Accessories
JJ676	Classic Birch Mobile Book Organizer	198			\$729.00	5%	\$692.55	Classroom Furniture	Storage Units
JJ678	Classic Birch Big 8 Cubbies Storage Unit	125			\$599.00	5%	\$569.05	Classroom Furniture	Storage Units
JJ679	Classic Birch Big 12 Cubbies Storage Unit	125			\$799.00	5%	\$759.05	Classroom Furniture	Storage Units
JJ689	Privacy Partitions - Set of 10	229	117		\$49.99	5%	\$47.49	Teaching Resources	Classroom Essentials
JJ691	Place Value Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ695	Division Bingo		87		\$13.99	5%	\$13.29	Games	Bingo Games
JJ726	Classic Birch Space-Saver Writing Center	128			\$599.00	5%	\$569.05	Classroom Furniture	Tables & Desks
JJ748	Classic Birch Rectangular Table - 72" w x 30" d x 16" h	129			\$369.00	5%	\$350.55	Classroom Furniture	Tables & Desks
JJ749	Classic Birch Rectangular Table - 72" w x 30" d x 18" h	129			\$379.00	5%	\$360.05	Classroom Furniture	Tables & Desks
JJ750	Classic Birch Rectangular Table - 72" w x 30" d x 21" h	129			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
JJ751	Classic Birch Rectangular Table - 72" w x 30" d x 24" h	129			\$399.00	5%	\$379.05	Classroom Furniture	Tables & Desks
JJ752	Classic Birch Round Table - 42" Diameter x 16" h	129			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
JJ753	Classic Birch Round Table - 42" Diameter x 18" h	129			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
JJ754	Classic Birch Round Table - 42" Diameter x 21" h	129			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
JJ755	Classic Birch Round Table - 42" Diameter x 24" h	129			\$359.00	5%	\$341.05	Classroom Furniture	Tables & Desks
JJ756	Classic Birch Round Table - 48" Diameter x 16" h	129			\$369.00	5%	\$350.55	Classroom Furniture	Tables & Desks
JJ757	Classic Birch Round Table - 48" Diameter x 18" h	129			\$379.00	5%	\$360.05	Classroom Furniture	Tables & Desks
JJ758	Classic Birch Round Table - 48" Diameter x 21" h	129			\$389.00	5%	\$369.55	Classroom Furniture	Tables & Desks
JJ759	Classic Birch Round Table - 48" Diameter x 24" h	129			\$399.00	5%	\$379.05	Classroom Furniture	Tables & Desks
JJ760	Classic Birch Cubbies & Shelves Low Storage Unit	124			\$629.00	5%	\$597.55	Classroom Furniture	Storage Units
JJ762	Classic Birch Cubbies & Shelves Medium Storage Unit	124			\$759.00	5%	\$721.05	Classroom Furniture	Storage Units
JJ764	Classic Birch Cubbies & Shelves Large Storage Unit	124			\$879.00	5%	\$835.05	Classroom Furniture	Storage Units
JJ767	Magnetic Learning Numbers	57			\$129.00	5%	\$122.55	Blocks & Manipulatives	Fine Motor Development
JJ769	Classic Birch Rectangular Table - 36" w x 24" d x 16" h	129			\$219.00	5%	\$208.05	Classroom Furniture	Tables & Desks
JJ770	Classic Birch Rectangular Table - 36" w x 24" d x 18" h	129			\$229.00	5%	\$217.55	Classroom Furniture	Tables & Desks
JJ771	Classic Birch Rectangular Table - 36" w x 24" d x 21" h	129			\$239.00	5%	\$227.05	Classroom Furniture	Tables & Desks
JJ772	Classic Birch Rectangular Table - 36" w x 24" d x 24" h	129			\$249.00	5%	\$236.55	Classroom Furniture	Tables & Desks
JJ773	Classic Birch Rectangular Table - 48" w x 24" d x 16" h	129			\$269.00	5%	\$255.55	Classroom Furniture	Tables & Desks
JJ774	Classic Birch Rectangular Table - 48" w x 24" d x 18" h	129			\$279.00	5%	\$265.05	Classroom Furniture	Tables & Desks
JJ775	Classic Birch Rectangular Table - 48" w x 24" d x 21" h	129			\$289.00	5%	\$274.55	Classroom Furniture	Tables & Desks
JJ776	Classic Birch Rectangular Table - 48" w x 24" d x 24" h	129			\$299.00	5%	\$284.05	Classroom Furniture	Tables & Desks
JJ789	Classic Birch Rectangular Table - 60" w x 30" d x 16" h	129			\$319.00	5%	\$303.05	Classroom Furniture	Tables & Desks
JJ790	Classic Birch Rectangular Table - 60" w x 30" d x 18" h	129			\$329.00	5%	\$312.55	Classroom Furniture	Tables & Desks
JJ791	Classic Birch Rectangular Table - 60" w x 30" d x 21" h	129			\$339.00	5%	\$322.05	Classroom Furniture	Tables & Desks
JJ795	Classic Birch Rectangular Table - 60" w x 30" d x 24" h	129			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks
JJ798	Classroom Space-Saver Bookcase		123		\$449.00	5%	\$426.55	Classroom Furniture	Storage Units
JJ832	Classic Birch Store-It-All Teaching Center	126			\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
JJ836	Classic Birch Help-Yourself Bookstand	128			\$309.00	5%	\$293.55	Classroom Furniture	Storage Units
JJ845	Butcher-Block Table and Chair Set	25			\$379.00	5%	\$360.05	Classroom Furniture	Dramatic Play Furniture
JJ847	Extra Butcher-Block Chair	25			\$99.50	5%	\$94.53	Accessories	Accessories
JJ850	Letters, Numbers & Shapes Giant Stencil Box	159			\$59.99	5%	\$56.99	Arts & Crafts	Crayons & Colored Pencils
JJ853	Help-Yourself Bookstand with Storage	170			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
JJ854	Classic Birch All-Purpose Classroom Storage Tray Center	127			\$779.00	5%	\$740.05	Classroom Furniture	Storage Units
JJ877	Turn-In-Your-Work Organizer		120		\$59.99	5%	\$56.99	Teaching Resources	Bins & Organizers
JJ906	Giant Classic Dollhouse	30			\$279.00	5%	\$265.05	Dramatic Play	Dolls & Accessories
JJ907	Classic Dollhouse Furniture	30			\$189.00	5%	\$179.55	Dramatic Play	Dolls & Accessories
JJ908	Classic Birch Classroom Communication & Storage Center	127			\$1,079.00	5%	\$1,025.05	Classroom Furniture	Storage Units
JJ909	What's Inside? Soft Feely Box	91			\$49.99	5%	\$47.49	Infants & Toddlers	Sensory Development
JJ926	Classic Birch Tabletop Writing Center	194			\$149.00	5%	\$141.55	Classroom Furniture	Storage Units
JJ968	Classic Birch Big Bins See-Inside Storage Unit - 9 Cubby	125			\$779.00	5%	\$740.05	Classroom Furniture	Storage Units
JJ969	Classic Birch Big Bins See-Inside Storage Unit - 12 Cubby	125			\$879.00	5%	\$835.05	Classroom Furniture	Storage Units
JJ972	Differing Abilities Puzzle Set	62			\$74.99	5%	\$71.24	Puzzles	Wooden Puzzles
JJ987	Classic Birch Magnetic Write & Wipe Big Book Center	126			\$459.00	5%	\$436.05	Classroom Furniture	Storage Units
KC60	Write & Wipe Lapboard	196	72		\$3.99	5%	\$3.79	Teaching Resources	Dry-Erase Boards, Markers & Erasers
KC70	Write & Wipe Lapboard - Set of 10	196	72		\$38.99	5%	\$37.04	Teaching Resources	Dry-Erase Boards, Markers & Erasers
KM132	Multicultural Rhythm Stick Fun CD	17			\$15.99	5%	\$15.19	Music	Music CDs
KM8102D	Singable Songs for the Very Young CD	71			\$14.99	5%	\$14.24	Music	Music CDs
KT1100	Basic Skills Practice Ring	198			\$7.99	5%	\$7.59	Language	Multiskill Language Products
KT1100X	Basic Skills Practice Ring - Set of 10	198			\$78.99	5%	\$75.04	Language	Multiskill Language Products
KT2905	Classroom Label Pack	231			\$39.99	5%	\$37.99	Teaching Resources	Classroom Essentials
KW5850	Art Tissue Paper - 20" x 30" Pack of 20 Sheets	161			\$5.99	5%	\$5.69	Arts & Crafts	Paper
KW5851	Art Tissue Paper - 20" x 30" Pack of 100 Sheets	161			\$19.99	5%	\$18.99	Arts & Crafts	Paper
KX23	Flannel Board - 24" x 36"	230			\$69.99	5%	\$66.49	Teaching Resources	Classroom Essentials

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KX34	Flannel Board - 36" x 48"	230			\$119.99	5%	\$113.99	Teaching Resources	Classroom Essentials
LA1200X	Adaptive Equipment for Dolls with Special Needs - Complete Set	33			\$189.00	5%	\$179.55	Social Studies	Social-Emotional & Character Development
LA1201	Protective Helmet	33			\$12.99	5%	\$12.34	Dramatic Play	Dolls & Accessories
LA123	Best-Buy Magnifiers - Set of 12		108		\$14.99	5%	\$14.24	Science	Science Tools & Equipment
LA124	Best-Buy Magnifiers - Set of 36		108		\$42.99	5%	\$40.84	Science	Science Tools & Equipment
LA129	Top for Giant Clear-View Water Play Table	12			\$59.99	5%	\$56.99	Accessories	Accessories
LA138	Write & Wipe Broad-Tip Markers - Class Pack	157	117		\$34.99	5%	\$33.24	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LA152	Lakeshore 3-Wheel Scooter	22			\$229.00	5%	\$217.55	Active Play	Trikes & Accessories
LA153	Lakeshore First Trike	23			\$229.00	5%	\$217.55	Infants & Toddlers	Gross Motor Skills
LA154	Lakeshore School Trike	23			\$279.00	5%	\$265.05	Active Play	Trikes & Accessories
LA155	Lakeshore Jumbo Trike	23			\$299.00	5%	\$284.05	Active Play	Trikes & Accessories
LA157	Lakeshore Taxi-Trike	23			\$429.00	5%	\$407.55	Active Play	Trikes & Accessories
LA158	Lakeshore Scooter Trike	22			\$229.00	5%	\$217.55	Infants & Toddlers	Gross Motor Skills
LA176	Help-Yourself Pitchers - Set of 6	215			\$39.99	5%	\$37.99	Teaching Resources	Classroom Essentials
LA189	Foam Sheets	167			\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
LA201	Unit Block Storage Cabinet - Starter Set	43			\$399.00	5%	\$379.05	Blocks & Manipulatives	Unit Blocks & Accessories
LA202	Unit Block Storage Cabinet - Master Set	43			\$499.00	5%	\$474.05	Blocks & Manipulatives	Unit Blocks & Accessories
LA203	Unit Block Storage Cabinet - School Set	43			\$599.00	5%	\$569.05	Blocks & Manipulatives	Unit Blocks & Accessories
LA214	Jumbo Magnetic Building Tiles	51			\$499.00	5%	\$474.05	Blocks & Manipulatives	Building Sets
LA216	Student Safety Goggles - Set of 12		108		\$49.99	5%	\$47.49	Science	Science Tools & Equipment
LA217	Student Safety Goggles - Set of 36		108		\$139.99	5%	\$132.99	Science	Science Tools & Equipment
LA239	Jumbo Outdoor Balance Scale	13			\$399.00	5%	\$379.05	Math	Measurement & Data
LA243	Super-Size Heavy-Duty Play Tunnel (28" Diameter x 9' Long)	18			\$149.99	5%	\$142.49	Active Play	Balance & Coordination
LA244	Giant Heavy-Duty Play Tunnel (22" Diameter x 9' Long)	18			\$99.99	5%	\$94.99	Active Play	Balance & Coordination
LA245	Regular Heavy-Duty Play Tunnel (19" Diameter x 6' Long)	18			\$69.99	5%	\$66.49	Active Play	Balance & Coordination
LA250	Super-Safe Tumbling Mat - 4' x 6'	17			\$269.00	5%	\$255.55	Active Play	Balance & Coordination
LA251	Super-Safe Tumbling Mat - 4' x 8'	17			\$349.00	5%	\$331.55	Active Play	Balance & Coordination
LA266	Pretend & Play Market	26			\$579.00	5%	\$550.05	Classroom Furniture	Dramatic Play Furniture
LA278	Uppercase Alphabet & Number Dough Stampers	162			\$39.99	5%	\$37.99	Arts & Crafts	Dough & Modeling Materials
LA286	More Magnetic Words		69		\$24.99	5%	\$23.74	Accessories	Accessories
LA288	Magnetic Activity Board		69		\$7.99	5%	\$7.59	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LA288	Magnetic Activity Board		69		\$7.99	5%	\$7.59	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LA290	Washable 6-Color Stamp Pad	164			\$8.99	5%	\$8.54	Arts & Crafts	Stamps & Markers
LA295X	Washable 6-Color Stamp Pad - Set of 4	164			\$34.99	5%	\$33.24	Arts & Crafts	Stamps & Markers
LA299	Learn the Alphabet! Dough Mats	163			\$16.99	5%	\$16.14	Arts & Crafts	Dough & Modeling Materials
LA308	Giant Economy Sand & Water Table	11			\$199.00	5%	\$189.05	Sand & Water	Sand & Water Tables
LA309	Economy Sand & Water Table	11			\$149.00	5%	\$141.55	Sand & Water	Sand & Water Tables
LA314	Top for Giant Economy Sand & Water Table	11			\$69.99	5%	\$66.49	Accessories	Accessories
LA315	Top for Economy Sand & Water Table	11			\$49.99	5%	\$47.49	Accessories	Accessories
LA318BU	Washable Glitter Tempera Paint - Pint - Blue	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318GL	Washable Glitter Tempera Paint - Pint - Gold	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318GR	Washable Glitter Tempera Paint - Pint - Green	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318RD	Washable Glitter Tempera Paint - Pint - Red	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318RG	Washable Glitter Tempera Paint - Pint - Orange	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318SV	Washable Glitter Tempera Paint - Pint - Silver	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318VT	Washable Glitter Tempera Paint - Pint - Violet	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA318YE	Washable Glitter Tempera Paint - Pint - Yellow	153			\$5.49	5%	\$5.22	Arts & Crafts	Paint & Painting Accessories
LA322	Washable Glitter Tempera Paint - Pint - Set of 8 Colors	153			\$43.50	5%	\$41.33	Arts & Crafts	Paint & Painting Accessories
LA325	Lakeshore Balance Bike	22			\$229.00	5%	\$217.55	Active Play	Trikes & Accessories
LA327	It Looked Like Spilt Milk Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
LA329	The Napping House Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
LA363	Phonics Word Builder Magnetic Kit		42		\$32.99	5%	\$31.34	Language	Phonics & Word Building
LA371	Classroom Clay & Dough Designer Kit	163			\$59.99	5%	\$56.99	Arts & Crafts	Dough & Modeling Materials
LA374	Blends & Digraphs Teaching Tubs		38		\$109.00	5%	\$103.55	Language	Phonics & Word Building
LA412	Glitter Glue Painters - Set of 12	165			\$21.99	5%	\$20.89	Arts & Crafts	Paint & Painting Accessories
LA416	Classroom Carry-All Supply Caddy	159			\$29.99	5%	\$28.49	Teaching Resources	Bins & Organizers
LA427	Best-Buy Kitchen Playset	27			\$49.99	5%	\$47.49	Dramatic Play	Kitchen & House Play
LA444	Hand Magnifiers - Set of 12	213			\$39.99	5%	\$37.99	Science	Science Tools & Equipment
LA445	Student Thermometers - Set of 12		108		\$17.99	5%	\$17.09	Science	Science Tools & Equipment
LA499	Feelings & Emotions Dough Mats	163			\$15.99	5%	\$15.19	Arts & Crafts	Dough & Modeling Materials
LA510	There Was an Old Lady Who Swallowed a Fly Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
LA512	Complete-The-Scene Dough Mats - In the City	163			\$14.99	5%	\$14.24	Arts & Crafts	Dough & Modeling Materials
LA520	Peel & Stick Foam Cubes	167			\$16.99	5%	\$16.14	Arts & Crafts	Collage & Craft Materials
LA526	Watch It Flow! Water Table	13			\$699.00	5%	\$664.05	Sand & Water	Sand & Water Tables
LA532	Lowercase Alphabet Dough Stampers	162			\$31.99	5%	\$30.39	Arts & Crafts	Dough & Modeling Materials
LA534	Slot-Together Animals	92			\$59.99	5%	\$56.99	Infants & Toddlers	Fine Motor Skills
LA540	Complete-The-Scene Dough Mats - Our Natural World	163			\$14.99	5%	\$14.24	Arts & Crafts	Dough & Modeling Materials
LA563	Knock Down! Number Challenge	17			\$79.99	5%	\$75.99	Active Play	Balance & Coordination
LA573	Hand Magnifiers - Set of 36	213			\$99.99	5%	\$94.99	Science	Science Tools & Equipment

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LA574	Student Thermometers - Set of 36		108		\$49.99	5%	\$47.49	Science	Science Tools & Equipment
LA577	Stand-Up Brick-Building Center	59			\$299.00	5%	\$284.05	Blocks & Manipulatives	Building Sets
LA583	Stand-Up Magnetic Design Center	53	103		\$189.00	5%	\$179.55	Classroom Furniture	Teaching Easels
LA585	Jumbo Magnetic Design Shapes	53			\$49.99	5%	\$47.49	Math	Math Manipulatives
LA591	Toddler Bristle Builders	87			\$29.99	5%	\$28.49	Infants & Toddlers	Fine Motor Skills
LA620	All-In-One CD Player with BLUETOOTH	66			\$149.00	5%	\$141.55	Music	Audio Equipment & Listening Centers
LA621	Self-Adhesive Classroom Labeling Pockets - Set of 30 - 5 1/2" x 4"	148			\$32.99	5%	\$31.34	Teaching Resources	Classroom Essentials
LA623	Self-Adhesive Classroom Labeling Pockets - Set of 30 - 3 5/8" x 3 5/8"	148			\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
LA624	Self-Adhesive Classroom Labeling Pockets - Set of 30 - 7" x 1 1/4"	148			\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
LA627	Teaching Tubs Storage Rack	186			\$79.99	5%	\$75.99	Accessories	Accessories
LA630	Teaching Diversity & Inclusion Resource Box		114		\$399.00	5%	\$379.05	Social Studies	Cultures & The Community
LA645	Activity Tree for Chicka Chicka Boom Boom	173			\$49.99	5%	\$47.49	Language	Oral Language & Storytelling
LA649	Lakeshore Puzzle Rack	61			\$19.99	5%	\$18.99	Puzzles	Wooden Puzzles
LA653	Shatterproof Safety Mirrors - Set of 12	213	108		\$29.99	5%	\$28.49	Science	Science Tools & Equipment
LA654	Shatterproof Safety Mirrors - Set of 36	213	108		\$79.99	5%	\$75.99	Science	Science Tools & Equipment
LA657	Bar Magnets - Set of 12		108		\$39.99	5%	\$37.99	Science	Science Tools & Equipment
LA658	Bar Magnets - Set of 36		108		\$99.99	5%	\$94.99	Science	Science Tools & Equipment
LA712	Giant Washable Color Ink Pads - Set 1 - Set of 5 Colors	164			\$37.99	5%	\$36.09	Arts & Crafts	Stamps & Markers
LA716	Hair-Colors Crinkle Strips	166			\$19.99	5%	\$18.99	Arts & Crafts	Collage & Craft Materials
LA719	Giant Clear-View Water Play Table	12			\$349.00	5%	\$331.55	Sand & Water	Sand & Water Tables
LA745X	Toddler Manipulative Library 2	93			\$229.00	5%	\$217.55	Infants & Toddlers	Fine Motor Skills
LA751	Fish Builders	93			\$59.99	5%	\$56.99	Infants & Toddlers	Fine Motor Skills
LA752	Jumbo Nuts & Bolts	93			\$59.99	5%	\$56.99	Infants & Toddlers	Fine Motor Skills
LA758	Lakeshore Easy-Ride Chopper Trike	23			\$299.00	5%	\$284.05	Active Play	Trikes & Accessories
LA766	Tower Builders	93			\$49.99	5%	\$47.49	Infants & Toddlers	Fine Motor Skills
LA768BU	Giant Washable Color Ink Pad - Blue	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
LA768GR	Giant Washable Color Ink Pad - Green	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
LA768RD	Giant Washable Color Ink Pad - Red	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
LA768RG	Giant Washable Color Ink Pad - Orange	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
LA768VT	Giant Washable Color Ink Pad - Purple	164			\$7.99	5%	\$7.59	Arts & Crafts	Stamps & Markers
LA796	Best-Buy Colored Pencils - 12-Color Box	159			\$79.99	5%	\$75.99	Arts & Crafts	Crayons & Colored Pencils
LA797	Best-Buy Colored Pencils - Set of 12	159			\$3.79	5%	\$3.60	Arts & Crafts	Crayons & Colored Pencils
LA802	8-Station Junction Box With Volume Controls	66	67		\$26.99	5%	\$25.64	Music	Audio Equipment & Listening Centers
LA803	8-Station Junction Box Without Volume Controls	66	67		\$16.99	5%	\$16.14	Music	Audio Equipment & Listening Centers
LA805	Lakeshore Puppet Theater	41			\$129.00	5%	\$122.55	Classroom Furniture	Dramatic Play Furniture
LA815	Pretend & Play Mailbox	28			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LA819	Lakeshore No-Spill Paint Cup - Clear	156			\$2.49	5%	\$2.37	Arts & Crafts	Paint & Painting Accessories
LA820X	Lakeshore No-Spill Paint Cups - Set of 10 Colors	156			\$19.99	5%	\$18.99	Arts & Crafts	Paint & Painting Accessories
LA821BK	Lakeshore No-Spill Paint Cup - Black	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821BR	Lakeshore No-Spill Paint Cup - Brown	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821BU	Lakeshore No-Spill Paint Cup - Blue	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821GR	Lakeshore No-Spill Paint Cup - Green	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821RD	Lakeshore No-Spill Paint Cup - Red	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821RG	Lakeshore No-Spill Paint Cup - Orange	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821TQ	Lakeshore No-Spill Paint Cup - Turquoise	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821VT	Lakeshore No-Spill Paint Cup - Violet	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821WT	Lakeshore No-Spill Paint Cup - White	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA821YE	Lakeshore No-Spill Paint Cup - Yellow	156			\$2.29	5%	\$2.18	Arts & Crafts	Paint & Painting Accessories
LA822	Paint Cup Carrier	156			\$29.99	5%	\$28.49	Accessories	Accessories
LA827	Lakeshore Puppet Tree	40			\$69.99	5%	\$66.49	Classroom Furniture	Dramatic Play Furniture
LA835	Storytelling Glove	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LA840X	Toddler Manipulative Library 1	92			\$229.00	5%	\$217.55	Infants & Toddlers	Fine Motor Skills
LA847	Giant Star Builders	92			\$49.99	5%	\$47.49	Infants & Toddlers	Fine Motor Skills
LA848	ABC Blocks	92			\$59.99	5%	\$56.99	Infants & Toddlers	Fine Motor Skills
LA859	Alphabet Puzzles Storage Rack	60			\$49.99	5%	\$47.49	Accessories	Accessories
LA868	Acrylic Gemstones	167			\$19.99	5%	\$18.99	Arts & Crafts	Collage & Craft Materials
LA874	Motor Links	92			\$59.99	5%	\$56.99	Infants & Toddlers	Fine Motor Skills
LA888	Learn to Brush Demonstration Kit	215			\$39.99	5%	\$37.99	Science	Health & Nutrition
LA910	Take-Apart Human Body Model		109		\$129.00	5%	\$122.55	Science	Life Science
LA912	In the City Logic Puzzle	63			\$32.99	5%	\$31.34	Puzzles	Wooden Puzzles
LA913	Around the Town Logic Puzzle	63			\$32.99	5%	\$31.34	Puzzles	Wooden Puzzles
LA914	On the Farm Logic Puzzle	63			\$32.99	5%	\$31.34	Puzzles	Wooden Puzzles
LA915X	Build & Play Logic Puzzles - Complete Set	63			\$89.99	5%	\$85.49	Puzzles	Wooden Puzzles
LA926	Lakeshore Jumbo Colored Pencils - Set of 12	159			\$9.99	5%	\$9.49	Arts & Crafts	Crayons & Colored Pencils
LA933	Hygienic Toothbrush Holder Screen Cover for 12 Toothbrushes	215			\$16.99	5%	\$16.14	Accessories	Accessories
LA934	Hygienic Toothbrush Holder Screen Cover for 10 Toothbrushes	215			\$14.99	5%	\$14.24	Accessories	Accessories
LA935	Hygienic Toothbrush Holder for 12 Toothbrushes	215			\$89.99	5%	\$85.49	Science	Health & Nutrition
LA936	Hygienic Toothbrush Holder for 10 Toothbrushes	215			\$79.99	5%	\$75.99	Science	Health & Nutrition
LA949	Lakeshore Heavy-Duty Hardwood Easel	152			\$259.00	5%	\$246.05	Arts & Crafts	Art Easels & Drying Racks

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LA952	A Place for Everyone Classroom Carpet for 30 Kids - 9' x 12'	140			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LA954	Brown Bear, Brown Bear, What Do You See? Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
LA955X	Lakeshore Storytelling Kits - Set 1	172			\$199.00	5%	\$189.05	Language	Oral Language & Storytelling
LA956	The Very Hungry Caterpillar Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
LA959	The Kissing Hand Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
LA960X	Lakeshore Storytelling Kits - Set 2	172			\$199.00	5%	\$189.05	Language	Oral Language & Storytelling
LA964	Adjustable Pocket Chart Stand	199			\$69.99	5%	\$66.49	Teaching Resources	Pocket Charts & Accessories
LA969	Peel & Stick Jewels	167			\$19.99	5%	\$18.99	Arts & Crafts	Collage & Craft Materials
LA987	Stay-Dry Water Play Smock	12			\$14.99	5%	\$14.24	Sand & Water	Sand & Water Play
LA987Z	Stay-Dry Water Play Smock - Set of 12	12			\$179.00	5%	\$170.05	Sand & Water	Sand & Water Play
LA990	Storytelling Board with Magnetic Backing	172			\$29.99	5%	\$28.49	Language	Oral Language & Storytelling
LA998	Storytelling Lapboard	171			\$11.99	5%	\$11.39	Language	Oral Language & Storytelling
LC101	Comfy Round Classroom Carpet - 9' Diameter - Forest Green	147			\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC102	Comfy Round Classroom Carpet - 9' Diameter - Charcoal	147			\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC103	Comfy Round Classroom Carpet - 9' Diameter - Plum	147			\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC109	Comfy Round Classroom Carpet - 9' Diameter - Navy Blue	147			\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC110	Comfy Rectangular Classroom Carpet - 9' x 12' - Forest Green	147			\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC112	Comfy Rectangular Classroom Carpet - 4' x 6' - Forest Green	147			\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC113	Letter Crayons Word Building Center	190			\$32.99	5%	\$31.34	Language	Phonics & Word Building
LC1143	Wheelchair	33			\$59.99	5%	\$56.99	Dramatic Play	Dolls & Accessories
LC1145	Two Leg Braces and Two Forearm Crutches	33			\$24.99	5%	\$23.74	Dramatic Play	Dolls & Accessories
LC1147	Two Hearing Aids and Two Pairs of Eyeglasses	33			\$12.99	5%	\$12.34	Dramatic Play	Dolls & Accessories
LC1149	Guide Dog, Harness and Cane	33			\$32.99	5%	\$31.34	Dramatic Play	Dolls & Accessories
LC115	Comfy Round Classroom Carpet - 6' Diameter - Forest Green	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC1151	Walker and Accessory Bag	33			\$49.99	5%	\$47.49	Dramatic Play	Dolls & Accessories
LC116	Comfy Round Classroom Carpet - 6' Diameter - Charcoal	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC1166	Addition Machine		94		\$24.99	5%	\$23.74	Math	Basic Operations
LC1167	Subtraction Machine		94		\$24.99	5%	\$23.74	Math	Basic Operations
LC1168	Multiplication Machine		94		\$24.99	5%	\$23.74	Math	Basic Operations
LC1169	Division Machine		94		\$24.99	5%	\$23.74	Math	Basic Operations
LC117	Comfy Round Classroom Carpet - 6' Diameter - Plum	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC1170	Self-Teaching Math Machines - Complete Set		94		\$99.50	5%	\$94.53	Math	Basic Operations
LC118	Comfy Round Classroom Carpet - 6' Diameter - Navy Blue	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC120	Colored Feathers - 1-Ounce Bag	166			\$7.99	5%	\$7.59	Arts & Crafts	Collage & Craft Materials
LC121	Comfy Rectangular Classroom Carpet - 6' x 9' - Forest Green	147			\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC126	Alphabet Learning Locks	187			\$49.99	5%	\$47.49	Language	Alphabet
LC127	Unlock It! Number Match	207			\$39.99	5%	\$37.99	Math	Numbers & Counting
LC1273	Machine-Washable Alphabet Puppet Set	40			\$329.00	5%	\$312.55	Dramatic Play	Puppets
LC1276	Stand for Alphabet Puppets	40			\$99.50	5%	\$94.53	Accessories	Accessories
LC1279	The Allowance Game	232			\$19.99	5%	\$18.99	Games	Board & Dice Games
LC129	Toddler Housecleaning Set	89			\$39.99	5%	\$37.99	Infants & Toddlers	Social-Emotional Development
LC130	Macaroni - 1-Pound Bag	166			\$11.99	5%	\$11.39	Arts & Crafts	Collage & Craft Materials
LC1340X	Nylon-Bristle Paintbrushes - Set of 10	156			\$12.99	5%	\$12.34	Arts & Crafts	Paint & Painting Accessories
LC135X	English Language Development Skill-Building Centers - Complete Set		61		\$159.00	5%	\$151.05	Language	Spanish & ELL Materials
LC136	English Language Development Vocabulary Center		61		\$39.99	5%	\$37.99	Language	Spanish & ELL Materials
LC137	English Language Development Speaking & Listening Center		61		\$39.99	5%	\$37.99	Language	Spanish & ELL Materials
LC138	English Language Development Reading Comprehension Center		61		\$39.99	5%	\$37.99	Language	Spanish & ELL Materials
LC139	English Language Development Writing Center		61		\$39.99	5%	\$37.99	Language	Spanish & ELL Materials
LC140	Comfy Rectangular Classroom Carpet - 9' x 12' - Charcoal	147			\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC1403	Flex-Space Standing Desk Small-Group Zone		29		\$2,189.00	5%	\$2,079.55	Classroom Furniture	Furniture Sets
LC1404	Flex-Space Comfy Couch Collaboration Zone		27		\$2,979.00	5%	\$2,830.05	Classroom Furniture	Furniture Sets
LC141	Comfy Rectangular Classroom Carpet - 6' x 9' - Charcoal	147			\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC1410	10-Player Rhythm Set	64			\$69.99	5%	\$66.49	Music	Musical Instruments
LC1412BU	Flex-Space Comfy Floor Table Zone - Blue Chairs		26		\$669.00	5%	\$635.55	Classroom Furniture	Furniture Sets
LC1412GA	Flex-Space Comfy Floor Table Zone - Gray Chairs		26		\$669.00	5%	\$635.55	Classroom Furniture	Furniture Sets
LC1412GR	Flex-Space Comfy Floor Table Zone - Green Chairs		26		\$669.00	5%	\$635.55	Classroom Furniture	Furniture Sets
LC1412RG	Flex-Space Comfy Floor Table Zone - Orange Chairs		26		\$669.00	5%	\$635.55	Classroom Furniture	Furniture Sets
LC1413BU	Flex-Space Comfy Stool Write & Wipe Desk Zone - Blue Chairs		28		\$2,879.00	5%	\$2,735.05	Classroom Furniture	Furniture Sets
LC1413GA	Flex-Space Comfy Stool Write & Wipe Desk Zone - Gray Chairs		28		\$2,879.00	5%	\$2,735.05	Flex-Space Furniture	Learning Zones
LC1413GR	Flex-Space Comfy Stool Write & Wipe Desk Zone - Green Chairs		28		\$2,879.00	5%	\$2,735.05	Classroom Furniture	Furniture Sets
LC1413RG	Flex-Space Comfy Stool Write & Wipe Desk Zone - Orange Chairs		28		\$2,879.00	5%	\$2,735.05	Classroom Furniture	Furniture Sets
LC1414BU	Flex-Space Wobble Chair Wedge Desk Zone - Blue Chairs		27		\$2,929.00	5%	\$2,782.55	Classroom Furniture	Furniture Sets
LC1414GA	Flex-Space Wobble Chair Wedge Desk Zone - Gray Chairs		27		\$2,929.00	5%	\$2,782.55	Classroom Furniture	Furniture Sets
LC1414GR	Flex-Space Wobble Chair Wedge Desk Zone - Green Chairs		27		\$2,929.00	5%	\$2,782.55	Classroom Furniture	Furniture Sets
LC1414RG	Flex-Space Wobble Chair Wedge Desk Zone - Orange Chairs		27		\$2,929.00	5%	\$2,782.55	Classroom Furniture	Furniture Sets
LC1415	15-Player Rhythm Set	64			\$139.00	5%	\$132.05	Music	Musical Instruments
LC142	Comfy Rectangular Classroom Carpet - 4' x 6' - Charcoal	147			\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC1420BU	Flex-Space Comfy Couch Reading & Research Zone - Blue		26		\$5,159.00	5%	\$4,901.05	Flex-Space Furniture	Learning Zones
LC1420GA	Flex-Space Comfy Couch Reading & Research Zone - Gray		26		\$5,159.00	5%	\$4,901.05	Flex-Space Furniture	Learning Zones

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LC1420GR	Flex-Space Comfy Couch Reading & Research Zone - Green		26		\$5,159.00	5%	\$4,901.05	Flex-Space Furniture	Learning Zones
LC1420RG	Flex-Space Comfy Couch Reading & Research Zone - Orange		26		\$5,159.00	5%	\$4,901.05	Flex-Space Furniture	Learning Zones
LC1425AO	Flex-Space Engage Mobile Lounge Seat Desk Zone - Autumn Orange		32		\$2,899.00	5%	\$2,754.05	Flex-Space Furniture	Learning Zones
LC1425MB	Flex-Space Engage Mobile Lounge Seat Desk Zone - Midnight Blue		32		\$2,899.00	5%	\$2,754.05	Flex-Space Furniture	Learning Zones
LC1425SL	Flex-Space Engage Mobile Lounge Seat Desk Zone - Slate Gray		32		\$2,899.00	5%	\$2,754.05	Flex-Space Furniture	Learning Zones
LC1430	30-Player Rhythm Set	64			\$249.00	5%	\$236.55	Music	Musical Instruments
LC1435BU	Flex-Space Ergo Chair Trapezoid Table Zone - Blue		28		\$2,349.00	5%	\$2,231.55	Flex-Space Furniture	Learning Zones
LC1435GA	Flex-Space Ergo Chair Trapezoid Table Zone - Gray		28		\$2,349.00	5%	\$2,231.55	Flex-Space Furniture	Learning Zones
LC1435GR	Flex-Space Ergo Chair Trapezoid Table Zone - Green		28		\$2,349.00	5%	\$2,231.55	Flex-Space Furniture	Learning Zones
LC1435RG	Flex-Space Ergo Chair Trapezoid Table Zone - Orange		28		\$2,349.00	5%	\$2,231.55	Flex-Space Furniture	Learning Zones
LC1436AO	Flex-Space Comfy Couch Powered Table Zone - Autumn Orange		32		\$4,439.00	5%	\$4,217.05	Flex-Space Furniture	Learning Zones
LC1436MB	Flex-Space Comfy Couch Powered Table Zone - Midnight Blue		32		\$4,439.00	5%	\$4,217.05	Flex-Space Furniture	Learning Zones
LC1436SL	Flex-Space Comfy Couch Powered Table Zone - Slate Gray		32		\$4,439.00	5%	\$4,217.05	Flex-Space Furniture	Learning Zones
LC1437	Flex-Space Comfy Chair with Desk & Power Zone		29		\$4,649.00	5%	\$4,416.55	Flex-Space Furniture	Learning Zones
LC1439AO	Flex-Space Comfy Curved Couch Gathering Zone - Autumn Orange		33		\$7,189.00	5%	\$6,829.55	Flex-Space Furniture	Learning Zones
LC1439MB	Flex-Space Comfy Curved Couch Gathering Zone - Midnight Blue		33		\$7,189.00	5%	\$6,829.55	Flex-Space Furniture	Learning Zones
LC1439SL	Flex-Space Comfy Curved Couch Gathering Zone - Slate Gray		33		\$7,189.00	5%	\$6,829.55	Flex-Space Furniture	Learning Zones
LC1445AO	Flex-Space Engage Couch Table Zone - Autumn Orange		33		\$3,269.00	5%	\$3,105.55	Flex-Space Furniture	Learning Zones
LC1445MB	Flex-Space Engage Couch Table Zone - Midnight Blue		35		\$3,269.00	5%	\$3,105.55	Flex-Space Furniture	Learning Zones
LC1445SL	Flex-Space Engage Couch Table Zone - Slate Gray		33		\$3,269.00	5%	\$3,105.55	Flex-Space Furniture	Learning Zones
LC147	Lounge & Learn Hideaway	138			\$679.00	5%	\$645.05	Classroom Furniture	Chairs & Seating
LC1479	Activity Kit Storage Rack	177			\$49.99	5%	\$47.49	Accessories	Accessories
LC150	Comfy Rectangular Classroom Carpet - 9' x 12' - Plum	147			\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC151	Comfy Rectangular Classroom Carpet - 6' x 9' - Plum	147			\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC152	Comfy Rectangular Classroom Carpet - 4' x 6' - Plum	147			\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC153	Flex-Space Student Lap Desk	195	119		\$99.50	5%	\$94.53	Classroom Furniture	Tables & Desks
LC1561	Sentence Strips Storage Box	199			\$14.99	5%	\$14.24	Teaching Resources	Pocket Charts & Accessories
LC1587	Lakeshore Easy-Stack Cot	134			\$79.99	5%	\$75.99	Classroom Furniture	Rest Mats & Cots
LC1589	Lakeshore Cot Sheet	113			\$17.99	5%	\$17.09	Classroom Furniture	Rest Mats & Cots
LC1589Z	Lakeshore Cot Sheet - Set of 12	113			\$199.00	5%	\$189.05	Classroom Furniture	Rest Mats & Cots
LC159	Flex-Space Double-Sided Book Cart		22		\$679.00	5%	\$645.05	Flex-Space Furniture	Classroom Furniture
LC1591	Easy-Stack Cot Carrier	113			\$119.00	5%	\$113.05	Classroom Furniture	Rest Mats & Cots
LC1597	Lakeshore Easy-Stack Cot - Set of 5	134			\$399.00	5%	\$379.05	Classroom Furniture	Rest Mats & Cots
LC160	Comfy Rectangular Classroom Carpet - 9' x 12' - Navy Blue	147			\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC161	Comfy Rectangular Classroom Carpet - 6' x 9' - Navy Blue	147			\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC162	Comfy Rectangular Classroom Carpet - 4' x 6' - Navy Blue	147			\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC163	Flex-Space Magnetic Storage Boxes - Set of 3		23		\$12.99	5%	\$12.34	Flex-Space Furniture	Classroom Furniture
LC1636	Place Value Blocks Only		92		\$24.99	5%	\$23.74	Accessories	Accessories
LC1639	Magnetic Story Board		69		\$29.99	5%	\$28.49	Language	Writing & Grammar
LC165	Place Value Activity Kit		92		\$39.99	5%	\$37.99	Math	Place Value
LC1651	Size & Color Bug Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LC1653	Fun Fruit Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LC1657	Size & Color Teddy Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LC166	Hands-On Multiplication & Division Kit		94		\$39.99	5%	\$37.99	Math	Basic Operations
LC1665X	Lakeshore Math Counters Library 1	200			\$179.00	5%	\$170.05	Math	Math Manipulatives
LC1666	Dinosaur Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LC1667	Sea Animal Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LC1668	Vehicle Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LC169	People Shapes™	169			\$9.99	5%	\$9.49	Arts & Crafts	Collage & Craft Materials
LC170	People Shapes™ Project Kit	169			\$36.99	5%	\$35.14	Arts & Crafts	Craft Kits
LC176	Giant Magnetic Letters - Uppercase	196			\$17.99	5%	\$17.09	Language	Alphabet
LC177	Giant Magnetic Letters - Lowercase	196			\$17.99	5%	\$17.09	Language	Alphabet
LC178	Giant Magnetic Numbers	196			\$17.99	5%	\$17.09	Math	Math Manipulatives
LC180X	Lakeshore Multi-Ethnic School Doll Set	33			\$319.00	5%	\$303.05	Dramatic Play	Dolls & Accessories
LC181	Lakeshore Caucasian Girl Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC182	Lakeshore Caucasian Boy Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC183	Lakeshore Hispanic Girl Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC184	Lakeshore Hispanic Boy Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC185	Lakeshore African American Girl Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC186	Lakeshore African American Boy Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC187	Lakeshore Asian Girl Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC188	Lakeshore Asian Boy Doll	33			\$39.99	5%	\$37.99	Dramatic Play	Dolls & Accessories
LC189	Comfy Pillows - Set of 5	135			\$149.00	5%	\$141.55	Classroom Furniture	Chairs & Seating
LC191	Pillow Folding Rest Mat	135			\$39.99	5%	\$37.99	Classroom Furniture	Rest Mats & Cots
LC192	Heat-Sealed Hygienic Folding Rest Mat	135			\$47.99	5%	\$45.59	Classroom Furniture	Rest Mats & Cots
LC193	Heavy-Duty Folding Rest Mat	135			\$49.99	5%	\$47.49	Classroom Furniture	Rest Mats & Cots
LC195	Paint Pump	152			\$4.39	5%	\$4.17	Accessories	Accessories

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LC198	Giant Magnetic Graph & Array Chart		89		\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
LC199	Calming Colors Pillows - Set of 5	83			\$149.00	5%	\$141.55	Classroom Furniture	Chairs & Seating
LC200X	Block Play Simple Machines - Complete Set	45			\$149.00	5%	\$141.55	Blocks & Manipulatives	Unit Blocks & Accessories
LC202	Block Play Conveyor Belt	45			\$39.99	5%	\$37.99	Blocks & Manipulatives	Unit Blocks & Accessories
LC203	Block Play Elevator	45			\$49.99	5%	\$47.49	Blocks & Manipulatives	Unit Blocks & Accessories
LC204	Block Play Crane	45			\$59.99	5%	\$56.99	Blocks & Manipulatives	Unit Blocks & Accessories
LC206	Magnetic Letters - Uppercase	196	72		\$10.99	5%	\$10.44	Language	Alphabet
LC207	Magnetic Letters - Lowercase	196	72		\$10.99	5%	\$10.44	Language	Alphabet
LC208	Magnetic Numbers	196	72		\$10.99	5%	\$10.44	Math	Math Manipulatives
LC211	Flex-Space Mobile Round Table - Modern Gray - 42" Diameter		19		\$679.00	5%	\$645.05	Classroom Furniture	Tables & Desks
LC212	Flex-Space Mobile Round Table - Modern Gray - 48" Diameter		19		\$729.00	5%	\$692.55	Classroom Furniture	Tables & Desks
LC213	Flex-Space Mobile Rectangular Table - Modern Gray - 30" x 48"		19		\$629.00	5%	\$597.55	Classroom Furniture	Tables & Desks
LC214	Flex-Space Mobile Rectangular Table - Modern Gray - 30" x 60"		19		\$679.00	5%	\$645.05	Classroom Furniture	Tables & Desks
LC220	Natural-Bristle Paintbrushes - Set of 10	156			\$12.99	5%	\$12.34	Arts & Crafts	Paint & Painting Accessories
LC224	Medium Safety Wall Mirror (2' x 4')	151			\$239.00	5%	\$227.05	Infants & Toddlers	Furniture
LC226	Jumbo Linking Cubes	50			\$149.00	5%	\$141.55	Blocks & Manipulatives	Building Sets
LC228	Flex-Space 2-Shelf All-Purpose Storage Unit - Modern Maple		15		\$529.00	5%	\$502.55	Classroom Furniture	Storage Units
LC229	Flex-Space 3-Shelf All-Purpose Storage Unit - Modern Maple		15		\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
LC230	Flex-Space 4-Shelf All-Purpose Storage Unit - Modern Maple		15		\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
LC231BU	Flex-Space Comfy Stool - Blue		6		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC231GA	Flex-Space Comfy Stool - Gray		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LC231GR	Flex-Space Comfy Stool - Green		6		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC231RG	Flex-Space Comfy Stool - Orange		6		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC232BU	Premium Beanbag Seat - Blue	137			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC232GR	Premium Beanbag Seat - Green	137			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC232RD	Premium Beanbag Seat - Red	137			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC233BU	Premium Teardrop Beanbag Seat - Blue	137			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC233GR	Premium Teardrop Beanbag Seat - Green	137			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC233RD	Premium Teardrop Beanbag Seat - Red	137			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC238	Flex-Space 2-Shelf Binder Storage Center - Modern Maple		14		\$249.00	5%	\$236.55	Classroom Furniture	Storage Units
LC239	Flex-Space 3-Shelf Binder Storage Center - Modern Maple		14		\$349.00	5%	\$331.55	Classroom Furniture	Storage Units
LC241	Heavy-Duty Drums - Set of 4	65			\$49.99	5%	\$47.49	Music	Musical Instruments
LC246BU	Flex-Space Lounge & Learn Couch for Two - Blue		9		\$549.00	5%	\$521.55	Classroom Furniture	Chairs & Seating
LC246GA	Flex-Space Lounge & Learn Couch for Two - Gray		9		\$549.00	5%	\$521.55	Classroom Furniture	Chairs & Seating
LC246GR	Flex-Space Lounge & Learn Couch for Two - Green		9		\$549.00	5%	\$521.55	Classroom Furniture	Chairs & Seating
LC246RG	Flex-Space Lounge & Learn Couch for Two - Orange		9		\$549.00	5%	\$521.55	Classroom Furniture	Chairs & Seating
LC247	Flex-Space Mobile Locking Storage Cabinet		17		\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Storage Units
LC255	Indoor/Outdoor Floor Seats - Set of 4	138			\$119.00	5%	\$113.05	Classroom Furniture	Chairs & Seating
LC256	Flex-Space Mobile Wedge Student Desk - Modern Gray		18		\$399.00	5%	\$379.05	Classroom Furniture	Tables & Desks
LC257	Flex-Space Mobile Student Desk - Modern Gray		18		\$429.00	5%	\$407.55	Classroom Furniture	Tables & Desks
LC258	Flex-Space Mobile Student Desk with Book Box - Modern Gray		18		\$489.00	5%	\$464.55	Flex-Space Furniture	Classroom Furniture
LC259	Flex-Space Mobile Teacher Desk - Modern Gray		19		\$1,199.00	5%	\$1,139.05	Classroom Furniture	Tables & Desks
LC260X	Storytelling Puppets - Set 2	171			\$47.99	5%	\$45.59	Language	Oral Language & Storytelling
LC261	Three Billy Goats Gruff Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC262	Three Bears Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC263	Three Little Pigs Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC264	Itsy Bitsy Spider Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC265	Gingerbread Man Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC266	Little Red Hen Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC267	Old MacDonald Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC268	Teasing Mr. Crocodile Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC269	Five Little Ducks Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC270X	Storytelling Puppets - Set 1	171			\$47.99	5%	\$45.59	Language	Oral Language & Storytelling
LC271	Five Green & Speckled Frogs Storytelling Puppets	171			\$9.99	5%	\$9.49	Language	Oral Language & Storytelling
LC272BU	Flex-Space Comfy Curved Seat - Blue		4		\$399.00	5%	\$379.05	Classroom Furniture	Chairs & Seating
LC272GR	Flex-Space Comfy Curved Seat - Green		4		\$399.00	5%	\$379.05	Classroom Furniture	Chairs & Seating
LC272RG	Flex-Space Comfy Curved Seat - Orange		4		\$399.00	5%	\$379.05	Classroom Furniture	Chairs & Seating
LC274BU	Flex-Space Lounge & Learn Ottoman - Blue		9		\$269.00	5%	\$255.55	Classroom Furniture	Chairs & Seating
LC274GA	Flex-Space Lounge & Learn Ottoman - Gray		9		\$269.00	5%	\$255.55	Classroom Furniture	Chairs & Seating
LC274GR	Flex-Space Lounge & Learn Ottoman - Green		9		\$269.00	5%	\$255.55	Classroom Furniture	Chairs & Seating
LC274RG	Flex-Space Lounge & Learn Ottoman - Orange		9		\$269.00	5%	\$255.55	Classroom Furniture	Chairs & Seating
LC275X	Our Community Washable Dolls - Complete Set	31			\$179.00	5%	\$170.05	Dramatic Play	Dolls & Accessories
LC276	Doctor Washable Doll	31			\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC277	Firefighter Washable Doll	31			\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC278	Police Officer Washable Doll	31			\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC279	Mail Carrier Washable Doll	31			\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC280	Construction Worker Washable Doll	31			\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC281	Chef Washable Doll	31			\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC282	Flex-Space A Spot for Everyone Classroom Carpet for 20 Kids - 8' x 9'		35		\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LC283	Flex-Space A Spot for Everyone Classroom Carpet for 30 Kids - 9' x 12'		35		\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC2831	Flexible Foam Shapes	167			\$12.99	5%	\$12.34	Arts & Crafts	Collage & Craft Materials
LC2832	Peel & Stick Flexible Foam Shapes	167			\$22.99	5%	\$21.84	Arts & Crafts	Collage & Craft Materials
LC286	Outdoor Ramps Exploration Set	14			\$499.00	5%	\$474.05	Blocks & Manipulatives	Building Sets
LC287	Balls for Outdoor Ramps Exploration Set	14			\$19.99	5%	\$18.99	Accessories	
LC288	Flex-Space Locking Storage Cabinet - Modern Maple		14		\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
LC2915	Heavy-Duty Adjustable Vinyl Paint Apron - Red	156			\$10.99	5%	\$10.44	Arts & Crafts	Paint & Painting Accessories
LC293	Climb & Play Log Hideaway	15			\$899.00	5%	\$854.05	Active Play	Balance & Coordination
LC298	Flex-Space Mobile Book Bin Storage Center - Modern Maple		16		\$729.00	5%	\$692.55	Classroom Furniture	Storage Units
LC302	Outdoor 6-Cubby Storage Unit	102			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
LC303	Outdoor 9-Cubby Storage Unit	102			\$1,199.00	5%	\$1,139.05	Classroom Furniture	Storage Units
LC304SE	Comfy Stool - 10" - Sea Blue	136			\$109.00	5%	\$103.55	Classroom Furniture	Chairs & Seating
LC304SG	Comfy Stool - 10" - Sage Green	136			\$109.00	5%	\$103.55	Classroom Furniture	Chairs & Seating
LC305SE	Comfy Stool - 12" - Sea Blue	136			\$119.00	5%	\$113.05	Classroom Furniture	Chairs & Seating
LC305SG	Comfy Stool - 12" - Sage Green	136			\$119.00	5%	\$113.05	Classroom Furniture	Chairs & Seating
LC321BU	Lakeshore Rainbow Rest Mat - Blue	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC321GR	Lakeshore Rainbow Rest Mat - Green	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC321RD	Lakeshore Rainbow Rest Mat - Red	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC321VT	Lakeshore Rainbow Rest Mat - Purple	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC321YE	Lakeshore Rainbow Rest Mat - Yellow	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC322AT	Lakeshore Calming Colors Rest Mat - Almond Tan	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC322SB	Lakeshore Calming Colors Rest Mat - Sky Blue	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC322SE	Lakeshore Calming Colors Rest Mat - Sea Blue	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC322SG	Lakeshore Calming Colors Rest Mat - Sage Green	134			\$61.99	5%	\$58.89	Classroom Furniture	Rest Mats & Cots
LC323	Heavy-Duty Toddler Vinyl Paint Smock	156			\$9.99	5%	\$9.49	Arts & Crafts	Paint & Painting Accessories
LC332	Indian Kurta and Scarf	36			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC333	Chinese Manchurian Robe	36			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC335	Ghanaian Dashiki and Kuka	36			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC337	Mexican Falda and Blusa	36			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC338	Japanese Happi Coat	36			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC339	Nigerian Iro, Buba and Gele	36			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC348BU	Flex-Space Lounge & Learn Curved Couch - Blue		9		\$899.00	5%	\$854.05	Classroom Furniture	Chairs & Seating
LC348GA	Flex-Space Lounge & Learn Curved Couch - Gray		9		\$899.00	5%	\$854.05	Classroom Furniture	Chairs & Seating
LC348GR	Flex-Space Lounge & Learn Curved Couch - Green		9		\$899.00	5%	\$854.05	Classroom Furniture	Chairs & Seating
LC348RG	Flex-Space Lounge & Learn Curved Couch - Orange		9		\$899.00	5%	\$854.05	Classroom Furniture	Chairs & Seating
LC353	Wooden Boat Rocker	83			\$299.00	5%	\$284.05	Active Play	Balance & Coordination
LC3540X	Prepared Slides - Complete Set	215	109		\$49.99	5%	\$47.49	Science	Science Tools & Equipment
LC3541	Plants Prepared Slide Kit	215	109		\$12.99	5%	\$12.34	Science	Science Tools & Equipment
LC3543	Insects Prepared Slide Kit	215	109		\$12.99	5%	\$12.34	Science	Science Tools & Equipment
LC3545	Vegetables Prepared Slide Kit	215	109		\$12.99	5%	\$12.34	Science	Science Tools & Equipment
LC3547	Animals Prepared Slide Kit	215	109		\$12.99	5%	\$12.34	Science	Science Tools & Equipment
LC355X	Lakeshore Multicultural Clothing Set	36			\$239.00	5%	\$227.05	Social Studies	Cultures & The Community
LC356	Word Building Magnetic Letters - Uppercase	196	72		\$10.99	5%	\$10.44	Language	Phonics & Word Building
LC357	Word Building Magnetic Letters - Lowercase	196	72		\$10.99	5%	\$10.44	Language	Phonics & Word Building
LC360	People Colors Crayon Pack	159			\$6.99	5%	\$6.64	Arts & Crafts	Crayons & Colored Pencils
LC360Z	People Colors Crayons - Set of 12 Packs	159			\$82.99	5%	\$78.84	Arts & Crafts	Crayons & Colored Pencils
LC362	The Butterfly Nursery	210			\$49.99	5%	\$47.49	Science	Life Science
LC363	Jumbo People Colors Crayon Pack	159			\$10.99	5%	\$10.44	Arts & Crafts	Crayons & Colored Pencils
LC363Z	Jumbo People Colors Crayons - Set of 12 Packs	159			\$129.00	5%	\$122.55	Arts & Crafts	Crayons & Colored Pencils
LC37	Heavy-Duty Mid-Sleeved Adjustable Vinyl Paint Apron	156			\$11.99	5%	\$11.39	Arts & Crafts	Paint & Painting Accessories
LC372	Balance & Play Tree Steps	15			\$499.00	5%	\$474.05	Active Play	Balance & Coordination
LC382	Peruvian Boy Washable Doll	31	114		\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC386	People Colors Jumbo Colored Pencils - Set of 12	159			\$9.99	5%	\$9.49	Arts & Crafts	Crayons & Colored Pencils
LC398	Flex-Space Mobile Wedge Student Desk with Book Box - Modern Gray		18		\$459.00	5%	\$436.05	Classroom Furniture	Tables & Desks
LC399	Flex-Space Mobile Magnetic Double-Sided Whiteboard		23		\$899.00	5%	\$854.05	Flex-Space Furniture	Classroom Furniture
LC402	Large Safety Wall Mirror (3' x 3')	151			\$299.00	5%	\$284.05	Infants & Toddlers	Furniture
LC403	Draw & Learn Magnetic Studio	194			\$29.99	5%	\$28.49	Language	Alphabet
LC404	Small Safety Wall Mirror (2' x 2')	151			\$139.00	5%	\$132.05	Infants & Toddlers	Furniture
LC405BU	Flex-Space Washable Comfy Floor Seat - Blue		3		\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
LC405GA	Flex-Space Washable Comfy Floor Seat - Gray		3		\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
LC405GR	Flex-Space Washable Comfy Floor Seat - Green		3		\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
LC405RG	Flex-Space Washable Comfy Floor Seat - Orange		3		\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
LC420	Outdoor Comfy Lounger	102			\$999.00	5%	\$949.05	Classroom Furniture	Chairs & Seating
LC4205	Rainbow Parachute for 8 Kids - 6' Diameter	18			\$32.99	5%	\$31.34	Active Play	Balance & Coordination
LC4206	Rainbow Parachute for 10 Kids - 12' Diameter	18			\$59.99	5%	\$56.99	Active Play	Balance & Coordination
LC4207	Rainbow Parachute for 18 Kids - 20' Diameter	18			\$119.99	5%	\$113.99	Active Play	Balance & Coordination
LC421	Spanish Alphabet Teaching Tubes	193			\$229.00	5%	\$217.55	Language	Spanish & ELL Materials
LC429	Stand for Toddler Housecleaning Set	89			\$49.99	5%	\$47.49	Accessories	Accessories
LC430X	Washable Dolls from Around the World - Complete Set	31			\$179.00	5%	\$170.05	Social Studies	Cultures & The Community

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LC433	Mexican Girl Washable Doll	31	114		\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC434	Chinese Boy Washable Doll	31	114		\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC435	Russian Boy Washable Doll	31	114		\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC436	Ghanaian Girl Washable Doll	31	114		\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC437	Indian Girl Washable Doll	31	114		\$29.99	5%	\$28.49	Dramatic Play	Dolls & Accessories
LC438	Macaroni - 2-Pound Bag	166			\$21.99	5%	\$20.89	Arts & Crafts	Collage & Craft Materials
LC440X	Can Do! Reading Games - Gr. 3-4 - Complete Set		44		\$179.00	5%	\$170.05	Games	Card Games
LC441	Can Do! Reading Literature Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC442	Can Do! Reading Informational Text Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC443	Can Do! Writing Skills Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC444	Can Do! Vocabulary Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC445	Can Do! Prefixes & Suffixes Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC446	Can Do! Parts of Speech Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC447	Can Do! Language Conventions Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC448	Can Do! Figurative Language Game - Gr. 3-4		44		\$22.99	5%	\$21.84	Games	Card Games
LC449BU	Wobble Cushion - Blue	7			\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC449GR	Wobble Cushion - Green	7			\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC449RD	Wobble Cushion - Red	7			\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC471	Jumbo Magnetic Ten-Frames - Set of 4	208	92		\$19.99	5%	\$18.99	Math	Numbers & Counting
LC474	All-Weather Cover for Outdoor Storage Unit - 30" High	99			\$229.00	5%	\$217.55	Accessories	Accessories
LC476	Outdoor Toddler Table - 48" w x 26" d x 18" h	103			\$529.00	5%	\$502.55	Classroom Furniture	Tables & Desks
LC477	Outdoor Preschool Table - 48" w x 26" d x 21" h	103			\$559.00	5%	\$531.05	Classroom Furniture	Tables & Desks
LC479	Outdoor Storage Unit - 30" High	99			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
LC486	Outdoor Toddler Table - 36" w x 26" d x 18" h	103			\$459.00	5%	\$436.05	Classroom Furniture	Tables & Desks
LC487	Outdoor Preschool Table - 36" w x 26" d x 21" h	103			\$489.00	5%	\$464.55	Classroom Furniture	Tables & Desks
LC490	Outdoor Store Anything Shelves - 30" High	100			\$1,199.00	5%	\$1,139.05	Classroom Furniture	Storage Units
LC492	Outdoor Cozy Cabana	100			\$3,499.00	5%	\$3,324.05	Classroom Furniture	Chairs & Seating
LC495	Outdoor Drum Center	65			\$799.00	5%	\$759.05	Music	Musical Instruments
LC496	Best-Buy Tote Bags - Set of 10		72		\$32.99	5%	\$31.34	Teaching Resources	Bins & Organizers
LC498	Outdoor Privacy Nook	99			\$1,299.00	5%	\$1,234.05	Classroom Furniture	Chairs & Seating
LC499	All-Weather Cover for Outdoor Store Anything Shelves - 30" High	100			\$239.00	5%	\$227.05	Accessories	Accessories
LC501	Indoor/Outdoor Table & Tree Seats	138			\$479.00	5%	\$455.05	Classroom Furniture	Furniture Sets
LC504	All-Weather Cover for Outdoor 6-Cubby Storage Unit	102			\$159.00	5%	\$151.05	Accessories	Accessories
LC505	All-Weather Cover for Outdoor 9-Cubby Storage Unit	102			\$229.00	5%	\$217.55	Accessories	Accessories
LC511BU	Flex-Space Wobble Cushion - Blue		3		\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC511GR	Flex-Space Wobble Cushion - Green		3		\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC511RG	Flex-Space Wobble Cushion - Orange		3		\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC512	Flex-Space Locking Storage Cabinet - Modern Gray		22		\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
LC513BU	Flex-Space Stacking Chair - 13 1/2" - Blue		4		\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
LC513GA	Flex-Space Stacking Chair - 13 1/2" - Gray		4		\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
LC513RG	Flex-Space Stacking Chair - 13 1/2" - Orange		4		\$67.99	5%	\$64.59	Classroom Furniture	Chairs & Seating
LC515BU	Flex-Space Stacking Chair - 15 1/2" - Blue		4		\$82.99	5%	\$78.84	Classroom Furniture	Chairs & Seating
LC515GA	Flex-Space Stacking Chair - 15 1/2" - Gray		4		\$82.99	5%	\$78.84	Classroom Furniture	Chairs & Seating
LC515RG	Flex-Space Stacking Chair - 15 1/2" - Orange		4		\$82.99	5%	\$78.84	Classroom Furniture	Chairs & Seating
LC517BU	Flex-Space Stacking Chair - 17 1/2" - Blue		4		\$97.99	5%	\$93.09	Classroom Furniture	Chairs & Seating
LC517GA	Flex-Space Stacking Chair - 17 1/2" - Gray		4		\$97.99	5%	\$93.09	Classroom Furniture	Chairs & Seating
LC517RG	Flex-Space Stacking Chair - 17 1/2" - Orange		4		\$97.99	5%	\$93.09	Classroom Furniture	Chairs & Seating
LC528BU	Flex-Space Balance Ball Seat - 17" - Blue		5		\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC528GR	Flex-Space Balance Ball Seat - 17" - Green		5		\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC528RG	Flex-Space Balance Ball Seat - 17" - Orange		5		\$24.99	5%	\$23.74	Classroom Furniture	Chairs & Seating
LC529BU	Flex-Space Balance Ball Seat - 22" - Blue		5		\$29.99	5%	\$28.49	Classroom Furniture	Chairs & Seating
LC529GR	Flex-Space Balance Ball Seat - 22" - Green		5		\$29.99	5%	\$28.49	Classroom Furniture	Chairs & Seating
LC529RG	Flex-Space Balance Ball Seat - 22" - Orange		5		\$29.99	5%	\$28.49	Classroom Furniture	Chairs & Seating
LC530	Flex-Space Washable Indoor/Outdoor Cushions		3		\$239.00	5%	\$227.05	Flex-Space Furniture	Classroom Furniture
LC531	Flex-Space 2-Shelf All-Purpose Storage Unit - Modern Gray		20		\$529.00	5%	\$502.55	Classroom Furniture	Storage Units
LC532	Flex-Space 3-Shelf All-Purpose Storage Unit - Modern Gray		20		\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
LC533	Flex-Space 4-Shelf All-Purpose Storage Unit - Modern Gray		20		\$829.00	5%	\$787.55	Classroom Furniture	Storage Units
LC534	Flex-Space Comfy Pillows - Set of 6		4		\$169.00	5%	\$160.55	Classroom Furniture	Chairs & Seating
LC539	Flex-Space Mobile Trapezoid Table - Modern Gray		19		\$669.00	5%	\$635.55	Classroom Furniture	Tables & Desks
LC544	Flex-Space Premium Stacking Stool - Modern Maple - 14"		12		\$119.00	5%	\$113.05	Classroom Furniture	Chairs & Seating
LC546	Circle Time Learning Center	178			\$99.50	5%	\$94.53	Language	Multiskill Language Products
LC547	Calming Colors 3-In-1 Chair Set	136			\$379.00	5%	\$360.05	Classroom Furniture	Chairs & Seating
LC548	Indoor/Outdoor 3-In-1 Chair Set	137			\$379.00	5%	\$360.05	Classroom Furniture	Chairs & Seating
LC55	Super Housecleaning Set	28			\$59.99	5%	\$56.99	Classroom Furniture	Dramatic Play Furniture
LC555BU	Flex-Space Giant Comfy Pillow - Blue		5		\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC555GR	Flex-Space Giant Comfy Pillow - Green		5		\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC555RG	Flex-Space Giant Comfy Pillow - Orange		5		\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC558X	Flex-Space Giant Comfy Pillows - Set of 3 Colors		5		\$289.00	5%	\$274.55	Classroom Furniture	Chairs & Seating
LC560X	Giant Comfy Pillows - Set of 4 Colors	135			\$389.00	5%	\$369.55	Classroom Furniture	Chairs & Seating

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LC561BU	Giant Comfy Pillow - Blue	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC561GR	Giant Comfy Pillow - Green	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC561RD	Giant Comfy Pillow - Red	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC561YE	Giant Comfy Pillow - Yellow	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC564	Felt	166	108		\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
LC568	Magnetic Letter Builders - Starter Set	189			\$49.99	5%	\$47.49	Language	Alphabet
LC569	Magnetic Letter Builders - Master Set	189			\$89.99	5%	\$85.49	Language	Alphabet
LC570X	Calming Colors Giant Pillows - Set of 4 Colors	135			\$389.00	5%	\$369.55	Classroom Furniture	Chairs & Seating
LC571AT	Calming Colors Giant Pillow - Almond Tan	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC571SB	Calming Colors Giant Pillow - Sky Blue	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC571SE	Calming Colors Giant Pillow - Sea Blue	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC571SG	Calming Colors Giant Pillow - Sage Green	135			\$99.50	5%	\$94.53	Classroom Furniture	Chairs & Seating
LC573BU	Flex-Space Big Beanbag Seat - Blue (30" w x 32" h)		3		\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC573GR	Flex-Space Big Beanbag Seat - Green (30" w x 32" h)		3		\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC573RG	Flex-Space Big Beanbag Seat - Orange (30" w x 32" h)		3		\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC574BU	Flex-Space Jumbo Beanbag Seat - Blue (36" w x 34" h)		3		\$229.00	5%	\$217.55	Classroom Furniture	Chairs & Seating
LC574GR	Flex-Space Jumbo Beanbag Seat - Green (36" w x 34" h)		3		\$229.00	5%	\$217.55	Classroom Furniture	Chairs & Seating
LC574RG	Flex-Space Jumbo Beanbag Seat - Orange (36" w x 34" h)		3		\$229.00	5%	\$217.55	Classroom Furniture	Chairs & Seating
LC575	Flex-Space Mobile Storage Bin Center for 12 Students - Modern Gray		20		\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
LC576	Flex-Space Mobile Storage Bin Center for 24 Students - Modern Gray		20		\$979.00	5%	\$930.05	Classroom Furniture	Storage Units
LC581	Translucent Dominoes	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC582	Translucent Color Chips - Set of 500	49			\$13.99	5%	\$13.29	Math	Math Manipulatives
LC583	Translucent Buttons	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC584	Flex-Space Premium Stacking Stool - Modern Maple - 18"		12		\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LC585	Translucent Pattern Blocks	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC586	Translucent Gems	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC587	Translucent Bugs	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC588	Translucent Letters	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC589	Translucent Numbers	49			\$13.99	5%	\$13.29	Blocks & Manipulatives	Light Tables & Accessories
LC590X	Light Table Manipulative Center	49			\$119.00	5%	\$113.05	Blocks & Manipulatives	Light Tables & Accessories
LC610	Family Engagement Math Pack - Kindergarten		90		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC611	Family Engagement Math Pack - Kindergarten - Set of 10		90		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC612	Family Engagement Math Pack - Gr. 1		90		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC613	Family Engagement Math Pack - Gr. 1 - Set of 10		90		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC614	Family Engagement Math Pack - Gr. 2		90		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC615	Family Engagement Math Pack - Gr. 2 - Set of 10		90		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC616	Family Engagement Math Pack - Gr. 3		91		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC617	Family Engagement Math Pack - Gr. 3 - Set of 10		91		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC618	Family Engagement Math Pack - Gr. 4		91		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC619	Family Engagement Math Pack - Gr. 4 - Set of 10		91		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC620	Family Engagement Math Pack - Gr. 5		91		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC621	Family Engagement Math Pack - Gr. 5 - Set of 10		91		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC622X	Lakeshore Dramatic Play Table - Complete Set	38			\$599.00	5%	\$569.05	Dramatic Play	Play Furniture
LC627	Dramatic Play Table Only	38			\$499.00	5%	\$474.05	Accessories	Accessories
LC629	Vehicle Playset	38			\$39.99	5%	\$37.99	Dramatic Play	Cars, Trucks & Trains
LC63	Coupon for 3-5 Extra Caterpillars	210			\$19.99	5%	\$18.99	Accessories	Accessories
LC630	Animal Playset	38			\$39.99	5%	\$37.99	Dramatic Play	Animal Playsets
LC634BU	Easy-Clean Room Divider - Blue	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC634GR	Easy-Clean Room Divider - Green	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC634RD	Easy-Clean Room Divider - Red	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC634YE	Easy-Clean Room Divider - Yellow	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC635AT	Calming Colors Easy-Clean Room Divider - Almond Tan	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC635MN	Calming Colors Easy-Clean Room Divider - Mint Green	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC635SB	Calming Colors Easy-Clean Room Divider - Sky Blue	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC635SE	Calming Colors Easy-Clean Room Divider - Sea Blue	150			\$229.00	5%	\$217.55	Classroom Furniture	Room Dividers & Connecting Panels
LC637	Flex-Space Height-Adjustable Stool - Modern Maple		13		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC641	Flex-Space Mobile Trapezoid Table - Modern Maple		11		\$669.00	5%	\$635.55	Classroom Furniture	Tables & Desks
LC65	Heavy-Duty Adjustable Vinyl Paint Apron - Yellow	156			\$10.99	5%	\$10.44	Arts & Crafts	Paint & Painting Accessories
LC652	Lakeshore Double-Space Mobile Drying Rack	154			\$279.00	5%	\$265.05	Arts & Crafts	Art Easels & Drying Racks
LC653	Extra 12" Art Paper Roll	161			\$29.99	5%	\$28.49	Accessories	Accessories
LC654	Super-Safe Paper Center	161			\$59.99	5%	\$56.99	Arts & Crafts	Paper
LC658	Colored Feathers - 3-Ounce Bag	166			\$16.99	5%	\$16.14	Arts & Crafts	Collage & Craft Materials
LC661	Flex-Space Write & Wipe Mobile Wedge Student Desk		25		\$429.00	5%	\$407.55	Classroom Furniture	Tables & Desks
LC662	Flex-Space Write & Wipe Mobile Student Desk		25		\$459.00	5%	\$436.05	Classroom Furniture	Tables & Desks
LC663	Flex-Space Write & Wipe Mobile Rectangular Table		24		\$759.00	5%	\$721.05	Classroom Furniture	Tables & Desks
LC664	Flex-Space Write & Wipe Mobile Trapezoid Table		24		\$749.00	5%	\$711.55	Classroom Furniture	Tables & Desks
LC667	Outdoor Comfy Chair	101			\$599.00	5%	\$569.05	Classroom Furniture	Chairs & Seating
LC668	Outdoor Comfy Couch	101			\$799.00	5%	\$759.05	Classroom Furniture	Chairs & Seating
LC669	Outdoor Coffee Table	101			\$349.00	5%	\$331.55	Classroom Furniture	Tables & Desks

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LC673	Flex-Space Mobile Storage Bin Center for 12 Students - Modern Maple		17		\$679.00	5%	\$645.05	Classroom Furniture	Storage Units
LC674	Flex-Space Mobile Storage Bin Center for 24 Students - Modern Maple		17		\$979.00	5%	\$930.05	Classroom Furniture	Storage Units
LC676	Magnetic Numbers & Counters	208			\$32.99	5%	\$31.34	Math	Numbers & Counting
LC678	Flex-Space Round Floor Table - Modern Maple - 48" Diameter		13		\$449.00	5%	\$426.55	Classroom Furniture	Tables & Desks
LC679	Flex-Space Mobile Round Table - Modern Maple - 48" Diameter		11		\$729.00	5%	\$692.55	Classroom Furniture	Tables & Desks
LC680	Flex-Space Round Floor Table - Modern Maple - 42" Diameter		13		\$399.00	5%	\$379.05	Classroom Furniture	Tables & Desks
LC681	Flex-Space Mobile Round Table - Modern Maple - 42" Diameter		11		\$679.00	5%	\$645.05	Classroom Furniture	Tables & Desks
LC682	Vowel Teaching Tubs		38		\$109.00	5%	\$103.55	Language	Phonics & Word Building
LC683	Lakeshore All-Purpose Drying Rack	154			\$199.00	5%	\$189.05	Arts & Crafts	Art Easels & Drying Racks
LC685	Lakeshore Double-Space Mobile Drying Rack - Natural Color	154			\$279.00	5%	\$265.05	Arts & Crafts	Art Easels & Drying Racks
LC686	Lakeshore All-Purpose Drying Rack - Natural Color	154			\$199.00	5%	\$189.05	Arts & Crafts	Art Easels & Drying Racks
LC692	Light Table Counting Tray	49			\$13.99	5%	\$13.29	Math	Numbers & Counting
LC693	Light Table Patterning Tray	49			\$13.99	5%	\$13.29	Math	Sorting & Patterning
LC694	Light Table Sorting Tray	49			\$13.99	5%	\$13.29	Math	Sorting & Patterning
LC695X	Light Table Math Trays - Complete Set	49			\$39.99	5%	\$37.99	Math	Multiskill Math Products
LC696	Flex-Space Mobile Book Bin Storage Center - Modern Gray		21		\$729.00	5%	\$692.55	Classroom Furniture	Storage Units
LC697	Flex-Space A Place for Everyone Carpet for 20 Kids - 8' x 9'		35		\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs
LC698	Flex-Space A Place for Everyone Carpet for 30 Kids - 9' x 12'		35		\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC710X	Pretend & Play Hardwood Kitchen Set	24			\$1,179.00	5%	\$1,120.05	Dramatic Play	Play Furniture
LC711	Pretend & Play Hardwood Refrigerator	24			\$319.00	5%	\$303.05	Dramatic Play	Play Furniture
LC712	Pretend & Play Hardwood Stove	24			\$299.00	5%	\$284.05	Dramatic Play	Play Furniture
LC713	Pretend & Play Hardwood Sink	24			\$299.00	5%	\$284.05	Dramatic Play	Play Furniture
LC714	Pretend & Play Hardwood Hutch	24			\$319.00	5%	\$303.05	Dramatic Play	Play Furniture
LC717	Blanket Bags - Set of 12	69			\$59.99	5%	\$56.99	Accessories	Accessories
LC737	Pump & Play Mud Kitchen	12			\$1,099.00	5%	\$1,044.05	Sand & Water	Sand & Water Tables
LC739	Flex-Space Mobile Teacher Desk - Modern Maple		14		\$1,199.00	5%	\$1,139.05	Classroom Furniture	Tables & Desks
LC740X	Learning Letters Activity Centers - Complete Set	188			\$79.99	5%	\$75.99	Language	Alphabet
LC741	Flex-Space Height-Adjustable Stool - Modern Gray		25		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC742	Find the Letter Activity Center	188			\$27.99	5%	\$26.59	Language	Alphabet
LC743	Build the Letter Activity Center	188			\$27.99	5%	\$26.59	Language	Alphabet
LC744	Write the Letter Activity Center	188			\$27.99	5%	\$26.59	Language	Alphabet
LC745	Flex-Space Designer Accents Classroom Carpet - 6' x 9' - Blue		34		\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LC746	Flex-Space Designer Accents Classroom Carpet - 9' x 12' - Blue		34		\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC747	Flex-Space Mobile Wedge Student Desk with Book Box - Modern Maple		10		\$459.00	5%	\$436.05	Classroom Furniture	Tables & Desks
LC748	Flex-Space Double-Sided Mobile Teaching Easel		23		\$499.00	5%	\$474.05	Classroom Furniture	Teaching Easels
LC750BU	Flex-Space Lounge & Learn Table with Power - Blue		9		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC750GA	Flex-Space Lounge & Learn Table with Power - Gray		9		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC750GR	Flex-Space Lounge & Learn Table with Power - Green		9		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC750RG	Flex-Space Lounge & Learn Table with Power - Orange		9		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC751	Flex-Space Student Storage Backpack Cart		22		\$979.00	5%	\$930.05	Classroom Furniture	Storage Units
LC752AO	Flex-Space Engage Modular Table with Power - Autumn Orange		31		\$599.00	5%	\$569.05	Flex-Space Furniture	Classroom Furniture
LC752MB	Flex-Space Engage Modular Table with Power - Midnight Blue		31		\$599.00	5%	\$569.05	Flex-Space Furniture	Classroom Furniture
LC752SL	Flex-Space Engage Modular Table with Power - Slate Gray		31		\$599.00	5%	\$569.05	Flex-Space Furniture	Classroom Furniture
LC757	Flex-Space Mobile Rectangular Table - Modern Maple - 30" x 48"		11		\$629.00	5%	\$597.55	Classroom Furniture	Tables & Desks
LC759	Flex-Space Mobile Rectangular Table - Modern Maple - 30" x 60"		11		\$679.00	5%	\$645.05	Classroom Furniture	Tables & Desks
LC762BU	Flex-Space Premium Wobble Chair - 12" - Blue		5		\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
LC762GA	Flex-Space Premium Wobble Chair - 12" - Gray		5		\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
LC762GR	Flex-Space Premium Wobble Chair - 12" - Green		5		\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
LC762RG	Flex-Space Premium Wobble Chair - 12" - Orange		5		\$79.99	5%	\$75.99	Classroom Furniture	Chairs & Seating
LC763BU	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Blue		5		\$149.00	5%	\$141.55	Classroom Furniture	Chairs & Seating
LC763GA	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Gray		5		\$149.00	5%	\$141.55	Classroom Furniture	Chairs & Seating
LC763GR	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Green		5		\$149.00	5%	\$141.55	Classroom Furniture	Chairs & Seating
LC763RG	Flex-Space Ergo Bounce Cantilever Chair - 13 1/2" - Orange		5		\$149.00	5%	\$141.55	Classroom Furniture	Chairs & Seating
LC764BU	Flex-Space Premium Wobble Chair - 14" - Blue		5		\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
LC764GA	Flex-Space Premium Wobble Chair - 14" - Gray		5		\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
LC764GR	Flex-Space Premium Wobble Chair - 14" - Green		5		\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
LC764RG	Flex-Space Premium Wobble Chair - 14" - Orange		5		\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
LC765BU	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Blue		5		\$159.00	5%	\$151.05	Classroom Furniture	Chairs & Seating
LC765GA	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Gray		5		\$159.00	5%	\$151.05	Classroom Furniture	Chairs & Seating
LC765GR	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Green		5		\$159.00	5%	\$151.05	Classroom Furniture	Chairs & Seating
LC765RG	Flex-Space Ergo Bounce Cantilever Chair - 15 1/2" - Orange		5		\$159.00	5%	\$151.05	Classroom Furniture	Chairs & Seating
LC766BU	Flex-Space Premium Wobble Chair - 16" - Blue		5		\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
LC766GA	Flex-Space Premium Wobble Chair - 16" - Gray		5		\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
LC766GR	Flex-Space Premium Wobble Chair - 16" - Green		5		\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
LC766RG	Flex-Space Premium Wobble Chair - 16" - Orange		5		\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
LC767BU	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Blue		5		\$169.00	5%	\$160.55	Classroom Furniture	Chairs & Seating
LC767GA	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Gray		5		\$169.00	5%	\$160.55	Classroom Furniture	Chairs & Seating
LC767GR	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Green		5		\$169.00	5%	\$160.55	Classroom Furniture	Chairs & Seating
LC767RG	Flex-Space Ergo Bounce Cantilever Chair - 17 1/2" - Orange		5		\$169.00	5%	\$160.55	Classroom Furniture	Chairs & Seating

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LC768BU	Flex-Space Premium Wobble Chair - 18" - Blue		5		\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
LC768GA	Flex-Space Premium Wobble Chair - 18" - Gray		5		\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
LC768GR	Flex-Space Premium Wobble Chair - 18" - Green		5		\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
LC768RG	Flex-Space Premium Wobble Chair - 18" - Orange		5		\$109.99	5%	\$104.49	Classroom Furniture	Chairs & Seating
LC770	Math Manipulative Toolbox - K-Gr. 1		85		\$24.99	5%	\$23.74	Math	Math Manipulatives
LC771	Math Manipulative Toolbox - K-Gr. 1 - Set of 10		85		\$249.00	5%	\$236.55	Math	Math Manipulatives
LC772	Math Manipulative Toolbox - Gr. 2-3		85		\$24.99	5%	\$23.74	Math	Math Manipulatives
LC773	Math Manipulative Toolbox - Gr. 2-3 - Set of 10		85		\$249.00	5%	\$236.55	Math	Math Manipulatives
LC774	Math Manipulative Toolbox - Gr. 4-5		85		\$24.99	5%	\$23.74	Math	Math Manipulatives
LC775	Math Manipulative Toolbox - Gr. 4-5 - Set of 10		85		\$249.00	5%	\$236.55	Math	Math Manipulatives
LC776	Flex-Space Mobile Triangular Student Desk - Modern Maple		10		\$399.00	5%	\$379.05	Classroom Furniture	Tables & Desks
LC780AO	Flex-Space Engage Modular Chair - Autumn Orange		31		\$599.00	5%	\$569.05	Flex-Space Furniture	Classroom Furniture
LC780MB	Flex-Space Engage Modular Chair - Midnight Blue		31		\$599.00	5%	\$569.05	Flex-Space Furniture	Classroom Furniture
LC780SL	Flex-Space Engage Modular Chair - Slate Gray		31		\$599.00	5%	\$569.05	Flex-Space Furniture	Classroom Furniture
LC781AO	Flex-Space Engage Modular Couch for Two - Autumn Orange		31		\$899.00	5%	\$854.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC781MB	Flex-Space Engage Modular Couch for Two - Midnight Blue		31		\$899.00	5%	\$854.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC781SL	Flex-Space Engage Modular Couch for Two - Slate Gray		31		\$899.00	5%	\$854.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC782AO	Flex-Space Engage Modular Couch for Three - Autumn Orange		31		\$1,299.00	5%	\$1,234.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC782MB	Flex-Space Engage Modular Couch for Three - Midnight Blue		31		\$1,299.00	5%	\$1,234.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC782SL	Flex-Space Engage Modular Couch for Three - Slate Gray		31		\$1,299.00	5%	\$1,234.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC783AO	Flex-Space Engage Modular Curved Couch - Autumn Orange		31		\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC783MB	Flex-Space Engage Modular Curved Couch - Midnight Blue		31		\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC783SL	Flex-Space Engage Modular Curved Couch - Slate Gray		31		\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Lounge & Learn Modular Seating
LC784AO	Flex-Space Engage Modular Ottoman - Autumn Orange		31		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC784MB	Flex-Space Engage Modular Ottoman - Midnight Blue		31		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC784SL	Flex-Space Engage Modular Ottoman - Slate Gray		31		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LC787	Flex-Space Mobile Wedge Student Desk - Modern Maple		10		\$399.00	5%	\$379.05	Classroom Furniture	Tables & Desks
LC788	Flex-Space Mobile Student Desk - Modern Maple		10		\$429.00	5%	\$407.55	Classroom Furniture	Tables & Desks
LC789	Flex-Space Mobile Student Desk with Book Box - Modern Maple		10		\$489.00	5%	\$464.55	Classroom Furniture	Tables & Desks
LC801	Mail Carrier Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC802	Astronaut Costume	35			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC803	Pilot Costume	35			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC804	Veterinarian Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC805	Quiet Time Privacy Cube	128			\$399.00	5%	\$379.05	Classroom Furniture	Chairs & Seating
LC806	Cushion for Quiet Time Privacy Cube	128			\$59.99	5%	\$56.99	Accessories	Accessories
LC807	Doctor Costume	35			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC808	Flex-Space Mobile Student Desk for Two - Modern Maple		10		\$599.00	5%	\$569.05	Classroom Furniture	Tables & Desks
LC812BU	Flex-Space Lounge & Learn Chair - Blue		9		\$359.00	5%	\$341.05	Classroom Furniture	Chairs & Seating
LC812GA	Flex-Space Lounge & Learn Chair - Gray		9		\$359.00	5%	\$341.05	Classroom Furniture	Chairs & Seating
LC812GR	Flex-Space Lounge & Learn Chair - Green		9		\$359.00	5%	\$341.05	Classroom Furniture	Chairs & Seating
LC812RG	Flex-Space Lounge & Learn Chair - Orange		9		\$359.00	5%	\$341.05	Classroom Furniture	Chairs & Seating
LC813BU	Flex-Space Lounge & Learn Couch for Three - Blue		9		\$749.00	5%	\$711.55	Flex-Space Furniture	Lounge & Learn Modular Seating
LC813GA	Flex-Space Lounge & Learn Couch for Three - Gray		9		\$749.00	5%	\$711.55	Flex-Space Furniture	Lounge & Learn Modular Seating
LC813GR	Flex-Space Lounge & Learn Couch for Three - Green		9		\$749.00	5%	\$711.55	Flex-Space Furniture	Lounge & Learn Modular Seating
LC813RG	Flex-Space Lounge & Learn Couch for Three - Orange		9		\$749.00	5%	\$711.55	Flex-Space Furniture	Lounge & Learn Modular Seating
LC814	Handy Bags and Dispenser	69			\$79.99	5%	\$75.99	Furniture	Furniture
LC815	Construction Worker Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC820	Natural Accents Ocean Classroom Carpet - 4' x 6'	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC821	Natural Accents Ocean Classroom Carpet - 6' x 9'	147			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LC822	Natural Accents Ocean Classroom Carpet - 9' x 12'	147			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC823	Flex-Space Designer Accents Classroom Carpet - 6' x 9' - Gray		34		\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LC824	Flex-Space Designer Accents Classroom Carpet - 9' x 12' - Gray		34		\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC825	Nurse Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC830	Natural Accents Cobblestone Classroom Carpet - 4' x 6'	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC831	Natural Accents Cobblestone Classroom Carpet - 6' x 9'	147			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LC832	Natural Accents Cobblestone Classroom Carpet - 9' x 12'	147			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC840	Natural Accents Leaves Classroom Carpet - 4' x 6'	147			\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC841	Natural Accents Leaves Classroom Carpet - 6' x 9'	147			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LC842	Natural Accents Leaves Classroom Carpet - 9' x 12'	147			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LC843BU	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Blue		4		\$179.00	5%	\$170.05	Classroom Furniture	Chairs & Seating
LC843GA	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Gray		4		\$179.00	5%	\$170.05	Classroom Furniture	Chairs & Seating
LC843GR	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Green		4		\$179.00	5%	\$170.05	Classroom Furniture	Chairs & Seating
LC843RG	Flex-Space Ergo Glide Mobile Chair - 13 1/2" - Orange		4		\$179.00	5%	\$170.05	Classroom Furniture	Chairs & Seating
LC844BU	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Blue		4		\$189.00	5%	\$179.55	Classroom Furniture	Chairs & Seating
LC844GA	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Gray		4		\$189.00	5%	\$179.55	Classroom Furniture	Chairs & Seating
LC844GR	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Green		4		\$189.00	5%	\$179.55	Classroom Furniture	Chairs & Seating
LC844RG	Flex-Space Ergo Glide Mobile Chair - 15 1/2" - Orange		4		\$189.00	5%	\$179.55	Classroom Furniture	Chairs & Seating
LC845BU	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Blue		4		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC845GA	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Gray		4		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating

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LC845GR	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Green		4		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC845RG	Flex-Space Ergo Glide Mobile Chair - 17 1/2" - Orange		4		\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC848	Firefighter Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC849	Flex-Space Comfy Round Classroom Carpet - 6' Diameter - Blue		34		\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC850	Flex-Space Comfy Round Classroom Carpet - 6' Diameter - Green		34		\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC851	Flex-Space Comfy Round Classroom Carpet - 6' Diameter - Gray		34		\$179.00	5%	\$170.05	Classroom Furniture	Classroom Carpets & Rugs
LC852	Flex-Space Comfy Round Classroom Carpet - 9' Diameter - Blue		34		\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC853	Flex-Space Comfy Round Classroom Carpet - 9' Diameter - Green		34		\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC854	Flex-Space Comfy Round Classroom Carpet - 9' Diameter - Gray		34		\$389.00	5%	\$369.55	Classroom Furniture	Classroom Carpets & Rugs
LC855	Police Officer Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC856	Alphabet Sounds Teaching Tubs	186			\$199.00	5%	\$189.05	Language	Alphabet
LC857	Flex-Space Comfy Rectangular Classroom Carpet - 4' x 6' - Blue		34		\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC858	Flex-Space Comfy Rectangular Classroom Carpet - 4' x 6' - Green		34		\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC859	Flex-Space Comfy Rectangular Classroom Carpet - 4' x 6' - Gray		34		\$129.00	5%	\$122.55	Classroom Furniture	Classroom Carpets & Rugs
LC860	Flex-Space Comfy Rectangular Classroom Carpet - 6' x 9' - Blue		34		\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC861	Flex-Space Comfy Rectangular Classroom Carpet - 6' x 9' - Green		34		\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC862	Flex-Space Comfy Rectangular Classroom Carpet - 6' x 9' - Gray		34		\$249.00	5%	\$236.55	Classroom Furniture	Classroom Carpets & Rugs
LC863	Flex-Space Comfy Rectangular Classroom Carpet - 9' x 12' - Blue		34		\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC864	Flex-Space Comfy Rectangular Classroom Carpet - 9' x 12' - Green		34		\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC865	Flex-Space Comfy Rectangular Classroom Carpet - 9' x 12' - Gray		34		\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
LC870	Family Engagement Reading Pack - Kindergarten		48		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC871	Family Engagement Reading Pack - Kindergarten - Set of 10		48		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC872	Family Engagement Reading Pack - Gr. 1		48		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC873	Family Engagement Reading Pack - Gr. 1 - Set of 10		48		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC874	Family Engagement Reading Pack - Gr. 2		48		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC875	Family Engagement Reading Pack - Gr. 2 - Set of 10		48		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC876	Family Engagement Reading Pack - Gr. 3		49		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC877	Family Engagement Reading Pack - Gr. 3 - Set of 10		49		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC878	Family Engagement Reading Pack - Gr. 4		49		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC879	Family Engagement Reading Pack - Gr. 4 - Set of 10		49		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC880	Family Engagement Reading Pack - Gr. 5		49		\$39.99	5%	\$37.99	Games	Board & Dice Games
LC881	Family Engagement Reading Pack - Gr. 5 - Set of 10		49		\$389.00	5%	\$369.55	Games	Board & Dice Games
LC883	Pretend & Play Mud Oven	12			\$699.00	5%	\$664.05	Sand & Water	Sand & Water Tables
LC884	Mud Oven Playset	12			\$49.99	5%	\$47.49	Sand & Water	Sand & Water Play
LC890X	Lakeshore Career Costume Set	34			\$399.00	5%	\$379.05	Social Studies	Cultures & The Community
LC901	Chef Costume	34			\$39.99	5%	\$37.99	Dramatic Play	Dress-Up & Role Play
LC91	Lakeshore Clear-View Storage Box	149			\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LC924	Pretend & Play Table and Chair Set	24			\$699.00	5%	\$664.05	Classroom Furniture	Dramatic Play Furniture
LC926	Classroom Magnetic Letters Kit	189	37		\$49.99	5%	\$47.49	Language	Phonics & Word Building
LC928	Classroom Magnetic Numbers & Operations Kit		96		\$39.99	5%	\$37.99	Math	Math Manipulatives
LC93	Lid for Lakeshore Clear-View Storage Box	149			\$4.99	5%	\$4.74	Accessories	Accessories
LC933	Create-A-Burger Sequencing Stacker	53			\$19.99	5%	\$18.99	Blocks & Manipulatives	Fine Motor Development
LC934	Maker Space Wheels & Propellers Pack		102		\$19.99	5%	\$18.99	STEM	Building & Engineering
LC935X	Maker Space Mobile Project Cart - Fully Loaded		102		\$1,299.00	5%	\$1,234.05	STEM	Building & Engineering
LC937	Maker Space Mobile Cart		102		\$779.00	5%	\$740.05	Accessories	Accessories
LC939	Maker Space Hardware Pack		102		\$49.99	5%	\$47.49	STEM	Building & Engineering
LC940	Maker Space Craft Boxes Pack		102		\$21.99	5%	\$20.89	STEM	Building & Engineering
LC941	Maker Space Assorted Material Sheets Pack		102		\$32.99	5%	\$31.34	STEM	Building & Engineering
LC942	Maker Space Foam Shapes Pack		102		\$21.99	5%	\$20.89	STEM	Building & Engineering
LC943	Maker Space Wooden Shapes Pack		102		\$29.99	5%	\$28.49	STEM	Building & Engineering
LC944	Maker Space Wooden Dowels Pack		102		\$29.99	5%	\$28.49	STEM	Building & Engineering
LC945	Maker Space Containers Pack		102		\$21.99	5%	\$20.89	STEM	Building & Engineering
LC946	Maker Space Plastic Tubing Pack		102		\$29.99	5%	\$28.49	STEM	Building & Engineering
LC947	Maker Space Fasteners Pack		102		\$29.99	5%	\$28.49	STEM	Building & Engineering
LC948	Maker Space Gears & Spools Pack		102		\$27.99	5%	\$26.59	STEM	Building & Engineering
LC950	Maker Space Wire Pack		102		\$49.99	5%	\$47.49	STEM	Building & Engineering
LC951	Maker Space Electrical Components Pack		102		\$59.99	5%	\$56.99	STEM	Building & Engineering
LC952	Maker Space Craft Tubes Pack		102		\$32.99	5%	\$31.34	STEM	Building & Engineering
LC953	Extra Plastic Nails	57			\$8.99	5%	\$8.54	Accessories	Accessories
LC954	Replacement Hammering Board	57			\$9.99	5%	\$9.49	Accessories	Accessories
LC955	Beginner's Hammering Kit	57			\$42.99	5%	\$40.84	Blocks & Manipulatives	Fine Motor Development
LC957	Theo's Mood Storytelling Kit	170			\$39.99	5%	\$37.99	Social Studies	Social-Emotional & Character Development
LC958	Strictly No Elephants Storytelling Kit	170			\$39.99	5%	\$37.99	Social Studies	Social-Emotional & Character Development
LC959	Fill a Bucket Storytelling Kit	170			\$39.99	5%	\$37.99	Social Studies	Social-Emotional & Character Development
LC960X	Social-Emotional Storytelling Kits - Complete Set	170			\$119.00	5%	\$113.05	Social Studies	Social-Emotional & Character Development
LC961	Maker Space Tool Pack		102		\$99.50	5%	\$94.53	STEM	Building & Engineering
LC962	Flex-Space Mobile 2-Shelf All-Purpose Storage Unit		16		\$899.00	5%	\$854.05	Flex-Space Furniture	Storage Units
LC963	Flex-Space Mobile 3-Shelf All-Purpose Storage Unit		16		\$1,199.00	5%	\$1,139.05	Flex-Space Furniture	Storage Units
LC964	Flex-Space Mobile 4-Shelf All-Purpose Storage Unit		16		\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Storage Units

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LC965	Sensory Hideaway	2			\$1,299.00	5%	\$1,234.05	Classroom Furniture	Chairs & Seating
LC966	Sensory Hideaway Cushion	2			\$69.99	5%	\$66.49	Accessories	Accessories
LC968	Jumbo Magnetic Letters - Uppercase	189			\$32.99	5%	\$31.34	Language	Alphabet
LC969	Jumbo Magnetic Letters - Lowercase	189			\$32.99	5%	\$31.34	Language	Alphabet
LC977	Preschool Sand & Water Table	8			\$329.00	5%	\$312.55	Sand & Water	Sand & Water Tables
LC978	Toddler Sand & Water Table	8			\$319.00	5%	\$303.05	Infants & Toddlers	Furniture
LC979	Preschool Two-Station Sand & Water Table	8			\$359.00	5%	\$341.05	Sand & Water	Sand & Water Tables
LC980	Toddler Two-Station Sand & Water Table	8			\$349.00	5%	\$331.55	Infants & Toddlers	Furniture
LC981	Preschool Sand & Water Table - Natural Colors	9			\$329.00	5%	\$312.55	Sand & Water	Sand & Water Tables
LC982	Toddler Sand & Water Table - Natural Colors	9			\$319.00	5%	\$303.05	Infants & Toddlers	Furniture
LC983	Preschool Two-Station Sand & Water Table - Natural Colors	9			\$359.00	5%	\$341.05	Sand & Water	Sand & Water Tables
LC984	Toddler Two-Station Sand & Water Table - Natural Colors	9			\$349.00	5%	\$331.55	Infants & Toddlers	Furniture
LC987	Newsprint Easel Paper - 16" x 17 1/2" Pack of 200 Sheets	152			\$14.99	5%	\$14.24	Arts & Crafts	Paper
LC992	Outdoor Chair - 9 1/2"	103			\$199.00	5%	\$189.05	Classroom Furniture	Chairs & Seating
LC993	Outdoor Chair - 11 1/2"	103			\$209.00	5%	\$198.55	Classroom Furniture	Chairs & Seating
LC994	Outdoor Chair - 13 1/2"	103			\$229.00	5%	\$217.55	Classroom Furniture	Chairs & Seating
LC995	Outdoor Toddler Bench - 36"w x 12"d x 9 1/2"h	103			\$379.00	5%	\$360.05	Classroom Furniture	Chairs & Seating
LC996	Outdoor Preschool Bench - 36"w x 12"d x 11 1/2"h	103			\$399.00	5%	\$379.05	Classroom Furniture	Chairs & Seating
LC997	Outdoor Toddler Bench - 48"w x 12"d x 9 1/2"h	103			\$429.00	5%	\$407.55	Classroom Furniture	Chairs & Seating
LC998	Outdoor Preschool Bench - 48"w x 12"d x 11 1/2"h	103			\$449.00	5%	\$426.55	Classroom Furniture	Chairs & Seating
LCW1960	3-Way Tabletop Easel	152			\$69.99	5%	\$66.49	Arts & Crafts	Art Easels & Drying Racks
LDA177	Indestructible Play Dishes - 12-Service Set	25			\$59.99	5%	\$56.99	Dramatic Play	Kitchen & House Play
LDA178	Indestructible Play Dishes - 4-Service Set	25			\$21.99	5%	\$20.89	Dramatic Play	Kitchen & House Play
LDA179	Indestructible Kitchen Playset	25			\$79.99	5%	\$75.99	Dramatic Play	Kitchen & House Play
LE284	Tap & Play Color-Changing Light Center	4			\$149.00	5%	\$141.55	Sensory Exploration	Sensory Play
LE298	Magnetic Drawing Board	55			\$24.99	5%	\$23.74	Arts & Crafts	Craft Kits
LE465	Spray Bottles - Set of 8	155			\$29.99	5%	\$28.49	Arts & Crafts	Paint & Painting Accessories
LE536	Magnetic Translucent Chips - Set of 500 (in Tub)		108		\$19.99	5%	\$18.99	Blocks & Manipulatives	Blocks & Manipulatives
LE755	Color-Changing Light Cube	4			\$249.00	5%	\$236.55	Sand & Water	Sand & Water Tables
LK102	Flex-Space Comfy Chair with Desk & Power		7		\$999.00	5%	\$949.05	Classroom Furniture	Chairs & Seating
LK103	Flex-Space Comfy Couch with Desks & Power		7		\$1,899.00	5%	\$1,804.05	Classroom Furniture	Chairs & Seating
LK108	Flex-Space Jr. Mobile Classroom Nook	105			\$1,999.00	5%	\$1,899.05	Classroom Furniture	Chairs & Seating
LK118	Flex-Space Comfy Soft Rocker		6		\$399.00	5%	\$379.05	Flex-Space Furniture	Classroom Furniture
LK119	Flex-Space Comfy Nesting Benches		7		\$1,499.00	5%	\$1,424.05	Classroom Furniture	Chairs & Seating
LK126	Flex-Space Jr. Clear-View Bins - Set of 6	105			\$89.50	5%	\$85.03	Accessories	Accessories
LK129	Flex-Space Jr. Clear-View Bins - Set of 8	107			\$119.00	5%	\$113.05	Accessories	Accessories
LK130	Flex-Space Clear-View Bins - Set of 10		16		\$145.00	5%	\$137.75	Accessories	Accessories
LK135	Flex-Space Clear-View Bins - Set of 20	108	16		\$289.00	5%	\$274.55	Accessories	Accessories
LK171	Outdoor Cubbies & Shelves Storage Unit	101			\$1,299.00	5%	\$1,234.05	Classroom Furniture	Storage Units
LK172	Outdoor Store Anything Shelves - 24" High	100			\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
LK173	Outdoor Storage Unit - 24" High	99			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
LK174	Outdoor Pretend & Play Market	101			\$1,399.00	5%	\$1,329.05	Classroom Furniture	Dramatic Play Furniture
LK175	Outdoor Lounge & Play Bungalow	99			\$3,499.00	5%	\$3,324.05	Classroom Furniture	Chairs & Seating
LK177	Outdoor Discovery Table	102			\$799.00	5%	\$759.05	Classroom Furniture	Tables & Desks
LK178	Outdoor Lockable Storage Cabinet	102			\$2,499.00	5%	\$2,374.05	Classroom Furniture	Storage Units
LK193	Flex-Space Mobile Café Table - Modern Maple - 36" High		13		\$699.00	5%	\$664.05	Flex-Space Furniture	Classroom Furniture
LK196	Flex-Space Mobile Flip & Nest Table - Modern Maple - 30" x 48"		12		\$879.00	5%	\$835.05	Classroom Furniture	Tables & Desks
LK197	Flex-Space Mobile Flip & Nest Table - Modern Maple - 30" x 60"		12		\$979.00	5%	\$930.05	Classroom Furniture	Tables & Desks
LK198	Flex-Space Mobile Café Table - Modern Maple - 42" High		13		\$729.00	5%	\$692.55	Flex-Space Furniture	Classroom Furniture
LK221	All-Weather Cover for Outdoor Cubbies & Shelves Storage Unit	101			\$249.00	5%	\$236.55	Accessories	Accessories
LK222	All-Weather Cover for Outdoor Store Anything Shelves - 24" High	100			\$199.00	5%	\$189.05	Accessories	Accessories
LK223	All-Weather Cover for Outdoor Storage Unit - 24" High	99			\$189.00	5%	\$179.55	Accessories	Accessories
LK224	All-Weather Cover for Lockable Storage Cabinet	102			\$299.00	5%	\$284.05	Accessories	Accessories
LK225	Flex-Space Jr. Mobile Coat Lockers for 10	106			\$1,699.00	5%	\$1,614.05	Classroom Furniture	Storage Units
LK226	Flex-Space Mobile Group Table - Modern Maple		12		\$929.00	5%	\$882.55	Classroom Furniture	Tables & Desks
LK227	Flex-Space Jr. Mobile Cubbies & Shelves Storage Unit	105			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
LK230	Flex-Space Jr. Mobile Holds-It-All Storage Unit	107			\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
LK231	Flex-Space Jr. Mobile Preschool Storage Unit	106			\$879.00	5%	\$835.05	Classroom Furniture	Storage Units
LK232	Flex-Space Jr. Mobile All-Purpose Storage Unit	106			\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
LK233	Flex-Space Jr. Mobile Storage Tray Center	107			\$1,599.00	5%	\$1,519.05	Classroom Furniture	Storage Units
LK239	Flex-Space Write & Wipe Mobile Standing Desk		25		\$529.00	5%	\$502.55	Flex-Space Furniture	Classroom Furniture
LK240	Flex-Space Write & Wipe Mobile Standing Desk for Two		25		\$749.00	5%	\$711.55	Flex-Space Furniture	Classroom Furniture
LK241	Flex-Space Write & Wipe Mobile Clover Table		24		\$829.00	5%	\$787.55	Flex-Space Furniture	Classroom Furniture
LK242	Flex-Space Write & Wipe Mobile Group Table		24		\$1,029.00	5%	\$977.55	Flex-Space Furniture	Classroom Furniture
LK244	Flex-Space Jr. Mobile Book Center	105			\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
LK252	Comfy Nesting Benches	136			\$999.00	5%	\$949.05	Classroom Furniture	Chairs & Seating
LK284BU	Flex-Space Comfy Wedge Lounge Seat - Blue		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK284GA	Flex-Space Comfy Wedge Lounge Seat - Gray		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK284GR	Flex-Space Comfy Wedge Lounge Seat - Green		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LK284RG	Flex-Space Comfy Wedge Lounge Seat - Orange		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK285BU	Flex-Space Comfy Hex Lounge Seat - Blue		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK285GA	Flex-Space Comfy Hex Lounge Seat - Gray		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK285GR	Flex-Space Comfy Hex Lounge Seat - Green		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK285RG	Flex-Space Comfy Hex Lounge Seat - Orange		6		\$199.00	5%	\$189.05	Flex-Space Furniture	Chairs & Seating
LK297BU	Heavy-Duty Pocket Chart - Blue	199			\$27.99	5%	\$26.59	Teaching Resources	Pocket Charts & Accessories
LK297GR	Heavy-Duty Pocket Chart - Green	199			\$27.99	5%	\$26.59	Teaching Resources	Pocket Charts & Accessories
LK297RD	Heavy-Duty Pocket Chart - Red	199			\$27.99	5%	\$26.59	Teaching Resources	Pocket Charts & Accessories
LK331	Flex-Space Jr. Mobile Big Bin Storage Unit	106			\$1,099.00	5%	\$1,044.05	Flex-Space Furniture	Storage Units
LK332	Flex-Space Jr. Mobile Cubby Storage Unit	108			\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Storage Units
LK333	Flex-Space Jr. Mobile Locking Storage Cabinet	105			\$1,499.00	5%	\$1,424.05	Flex-Space Furniture	Storage Units
LK334	Flex-Space Jr. Mobile Listening Center	108			\$799.00	5%	\$759.05	Flex-Space Furniture	Audio Equipment & Listening Centers
LK335	Flex-Space Jr. Mobile Writing Center	108			\$1,299.00	5%	\$1,234.05	Flex-Space Furniture	Tables & Desks
LK336	Flex-Space Jr. Mobile Reading Bench	108			\$1,099.00	5%	\$1,044.05	Flex-Space Furniture	Chairs & Seating
LK338	Flex-Space Jr. Mobile Store Anything Shelves	107			\$1,099.00	5%	\$1,044.05	Flex-Space Furniture	Storage Units
LK339	Flex-Space Jr. Mobile Double-Sided Magnetic Write & Wipe Activity Center	107			\$1,199.00	5%	\$1,139.05	Flex-Space Furniture	Storage Units
LK340	See-Inside Bins - Set of 2	108			\$27.50	5%	\$26.13	Accessories	Accessories
LK351	Flex-Space Jr. Mobile Rectangular Table - 30" x 36"	109			\$579.00	5%	\$550.05	Classroom Furniture	Tables & Desks
LK352	Flex-Space Jr. Mobile Rectangular Table - 30" x 48"	109			\$629.00	5%	\$597.55	Classroom Furniture	Tables & Desks
LK353	Flex-Space Jr. Mobile Rectangular Table - 30" x 60"	109			\$679.00	5%	\$645.05	Classroom Furniture	Tables & Desks
LK354	Flex-Space Jr. Mobile Round Table - 42" Diameter	109			\$679.00	5%	\$645.05	Classroom Furniture	Tables & Desks
LK355	Flex-Space Jr. Mobile Round Table - 48" Diameter	109			\$729.00	5%	\$692.55	Classroom Furniture	Tables & Desks
LK356	Flex-Space Jr. Mobile Trapezoid Table	109			\$669.00	5%	\$635.55	Classroom Furniture	Tables & Desks
LK357	Flex-Space Jr. Mobile Group Table	109			\$929.00	5%	\$882.55	Classroom Furniture	Tables & Desks
LK364BU	Flex-Space Premium Floor Seat - Blue		7		\$79.99	5%	\$75.99	Flex-Space Furniture	Seating
LK364GA	Flex-Space Premium Floor Seat - Gray		7		\$79.99	5%	\$75.99	Flex-Space Furniture	Seating
LK364GR	Flex-Space Premium Floor Seat - Green		7		\$79.99	5%	\$75.99	Flex-Space Furniture	Seating
LK364RG	Flex-Space Premium Floor Seat - Orange		7		\$79.99	5%	\$75.99	Flex-Space Furniture	Seating
LK398	Flex-Space Store-It-All Mobile Locking Media Tower - Modern Maple		14		\$1,099.00	5%	\$1,044.05	Classroom Furniture	Storage Units
LK400	Language & Literacy Instant Learning Space	226			\$3,279.00	5%	\$3,115.05	Classroom Furniture	Preschool Instant Learning Spaces
LK401	Science Instant Learning Space	227			\$3,269.00	5%	\$3,105.55	Classroom Furniture	Preschool Instant Learning Spaces
LK402	Math & Manipulatives Instant Learning Space	226			\$3,549.00	5%	\$3,371.55	Classroom Furniture	Preschool Instant Learning Spaces
LK403	Arts & Crafts Instant Learning Space	224			\$3,299.00	5%	\$3,134.05	Classroom Furniture	Preschool Instant Learning Spaces
LK404	Dramatic Play Instant Learning Space	223			\$4,529.00	5%	\$4,302.55	Classroom Furniture	Preschool Instant Learning Spaces
LK405	Library Instant Learning Space	225			\$2,699.00	5%	\$2,564.05	Classroom Furniture	Preschool Instant Learning Spaces
LK406	Block Play Instant Learning Space	225			\$3,389.00	5%	\$3,219.55	Classroom Furniture	Preschool Instant Learning Spaces
LK407	Calming Corner Instant Learning Space	224			\$1,529.00	5%	\$1,452.55	Classroom Furniture	Preschool Instant Learning Spaces
LK410	Rest Time Instant Learning Space	227			\$3,039.00	5%	\$2,887.05	Classroom Furniture	Preschool Instant Learning Spaces
LK411	Sensory Exploration Instant Learning Space	223			\$2,169.00	5%	\$2,060.55	Classroom Furniture	Preschool Instant Learning Spaces
LK412	Flex-Space Mobile Student Work Organizer - Modern Gray		21		\$1,199.00	5%	\$1,139.05	Flex-Space Furniture	Seating
LK414	Flex-Space Mobile Clover Table - Modern Maple		11		\$749.00	5%	\$711.55	Classroom Furniture	Tables & Desks
LK415	Flex-Space Mobile 6-Cubby Storage Unit - Modern Gray		22		\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
LK426	Flex-Space Mobile 18-Tray Storage Center - Modern Maple		15		\$1,199.00	5%	\$1,139.05	Classroom Furniture	Storage Units
LK427	Flex-Space Mobile 27-Tray Storage Center - Modern Maple		15		\$1,599.00	5%	\$1,519.05	Classroom Furniture	Storage Units
LK428	Flex-Space Mobile 36-Tray Storage Center - Modern Maple		15		\$1,999.00	5%	\$1,899.05	Classroom Furniture	Storage Units
LK429	Flex-Space Mobile Student Work Organizer - Modern Maple		17		\$1,199.00	5%	\$1,139.05	Classroom Furniture	Storage Units
LK438	Flex-Space Mobile Standing Desk - Modern Gray		18		\$499.00	5%	\$474.05	Classroom Furniture	Tables & Desks
LK439	Flex-Space Mobile Standing Desk for Two - Modern Gray		18		\$699.00	5%	\$664.05	Classroom Furniture	Tables & Desks
LK467	Crystal Climbers	49			\$39.99	5%	\$37.99	Blocks & Manipulatives	Light Tables & Accessories
LK468	Flex-Space Mobile Clear-View 10-Bin Storage Center - Modern Maple		16		\$899.00	5%	\$854.05	Classroom Furniture	Storage Units
LK469	Flex-Space Mobile Clear-View 20-Bin Storage Center - Modern Maple		16		\$1,499.00	5%	\$1,424.05	Classroom Furniture	Storage Units
LK470	Just Like Home Seagrass Round Carpet	139			\$269.00	5%	\$255.55	Classroom Furniture	Classroom Carpets & Rugs
LK471	Just Like Home Seagrass Rectangular Carpet - 6' x 9'	139			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LK472	Just Like Home Seagrass Rectangular Carpet - 9' x 12'	139			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LK473	Just Like Home Natural Mosaic Round Carpet	139			\$269.00	5%	\$255.55	Classroom Furniture	Classroom Carpets & Rugs
LK474	Just Like Home Natural Mosaic Rectangular Carpet - 6' x 9'	139			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LK475	Just Like Home Natural Mosaic Rectangular Carpet - 9' x 12'	139			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LK476	Just Like Home Branches Round Carpet	139			\$269.00	5%	\$255.55	Classroom Furniture	Classroom Carpets & Rugs
LK477	Just Like Home Branches Rectangular Carpet - 6' x 9'	139			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LK479	Just Like Home Branches Rectangular Carpet - 9' x 12'	139			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LK486	Flex-Space Store-It-All Mobile Locking Media Tower - Modern Gray		21		\$1,099.00	5%	\$1,044.05	Flex-Space Furniture	Classroom Furniture
LK516	Flex-Space Mobile 6-Cubby Storage Unit - Modern Maple		17		\$999.00	5%	\$949.05	Classroom Furniture	Storage Units
LK518	Flex-Space Mobile 12-Cubby Storage Unit - Modern Maple		17		\$1,599.00	5%	\$1,519.05	Classroom Furniture	Storage Units
LK522BU	Heavy-Duty Small Pocket Chart - Blue	199			\$19.99	5%	\$18.99	Teaching Resources	Pocket Charts & Accessories
LK522GR	Heavy-Duty Small Pocket Chart - Green	199			\$19.99	5%	\$18.99	Teaching Resources	Pocket Charts & Accessories
LK522RD	Heavy-Duty Small Pocket Chart - Red	199			\$19.99	5%	\$18.99	Teaching Resources	Pocket Charts & Accessories
LK537	Flex-Space Mobile 27-Tray Storage Center - Modern Gray		21		\$1,599.00	5%	\$1,519.05	Classroom Furniture	Storage Units
LK566	Flex Space Mobile Flip & Nest Write & Wipe Tables - 30" X 48"		23		\$959.00	5%	\$911.05	Flex-Space Furniture	Classroom Furniture
LK567	Flex Space Mobile Flip & Nest Write & Wipe Tables - 30" X 60"		23		\$1,059.00	5%	\$1,006.05	Flex-Space Furniture	Classroom Furniture

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LK571	Flex-Space Mobile Standing Desk - Modern Maple		13		\$499.00	5%	\$474.05	Classroom Furniture	Tables & Desks
LK572	Flex-Space Mobile Standing Desk for Two - Modern Maple		13		\$699.00	5%	\$664.05	Classroom Furniture	Tables & Desks
LK582AO	Flex-Space Engage Mobile Wedge Lounge Seat - Autumn Orange		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK582MB	Flex-Space Engage Mobile Wedge Lounge Seat - Midnight Blue		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK582SL	Flex-Space Engage Mobile Wedge Lounge Seat - Slate Gray		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK583AO	Flex-Space Engage Mobile Hex Lounge Seat - Autumn Orange		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK583MB	Flex-Space Engage Mobile Hex Lounge Seat - Midnight Blue		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK583SL	Flex-Space Engage Mobile Hex Lounge Seat - Slate Gray		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK584AO	Flex-Space Engage Mobile Round Lounge Seat - Autumn Orange		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK584MB	Flex-Space Engage Mobile Round Lounge Seat - Midnight Blue		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK584SL	Flex-Space Engage Mobile Round Lounge Seat - Slate Gray		31		\$299.00	5%	\$284.05	Flex-Space Furniture	Chairs & Seating
LK591	Magnetic Wonder Tiles™ - Vehicle Builder	49			\$69.99	5%	\$66.49	Blocks & Manipulatives	Light Tables & Accessories
LK656	Just Like Home Comfy Chair	139			\$349.00	5%	\$331.55	Classroom Furniture	Chairs & Seating
LK657	Just Like Home Comfy Couch	139			\$399.00	5%	\$379.05	Classroom Furniture	Chairs & Seating
LK668	Colorful Buttons Seating Carpet for 20 Kids - 8' x 9'	143			\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs
LK669	Colorful Buttons Seating Carpet for 30 Kids - 9' x 12'	143			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LK685X	Lakeshore Hardwood Kitchen Set	25			\$1,379.00	5%	\$1,310.05	Dramatic Play	Dramatic Play
LK686	Lakeshore Hardwood Microwave & Pantry	25			\$379.00	5%	\$360.05	Dramatic Play	Dramatic Play
LK687	Lakeshore Hardwood Stove	25			\$329.00	5%	\$312.55	Dramatic Play	Dramatic Play
LK688	Lakeshore Hardwood Sink	25			\$329.00	5%	\$312.55	Dramatic Play	Dramatic Play
LK689	Lakeshore Hardwood Refrigerator	25			\$379.00	5%	\$360.05	Dramatic Play	Dramatic Play
LK721	All-In-One Kitchen	25			\$1,079.00	5%	\$1,025.05	Dramatic Play	Dramatic Play
LK970	Flex-Space Jr. Ergo Stacking Chair - 9 1/2"	109			\$69.99	5%	\$66.49	Classroom Furniture	Chairs & Seating
LK971	Flex-Space Jr. Ergo Stacking Chair - 11 1/2"	109			\$74.99	5%	\$71.24	Classroom Furniture	Chairs & Seating
LK972	Flex-Space Jr. Ergo Stacking Chair - 13 1/2"	109			\$84.99	5%	\$80.74	Classroom Furniture	Chairs & Seating
LK973	Flex-Space Jr. Ergo Stacking Chair - 15 1/2"	109			\$89.99	5%	\$85.49	Classroom Furniture	Chairs & Seating
LK974	Flex-Space Jr. Ergo Stacking Chair - 17 1/2"	109			\$99.99	5%	\$94.99	Classroom Furniture	Chairs & Seating
LL111	Lakeshore Storage Trays - Set of 10	113			\$99.50	5%	\$94.53	Accessories	Accessories
LL112BU	Heavy-Duty Paper Tray - Blue	149			\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LL112GR	Heavy-Duty Paper Tray - Green	149	121		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LL112RD	Heavy-Duty Paper Tray - Red	149	121		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LL112RG	Heavy-Duty Paper Tray - Orange	149			\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LL112VT	Heavy-Duty Paper Tray - Purple	149			\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LL112YE	Heavy-Duty Paper Tray - Yellow	149	121		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
LL119	Large Self-Adhesive Nameplate Sleeves (4 3/4" x 18 1/4") - Set of 12	231	117		\$39.99	5%	\$37.99	Teaching Resources	Nameplates & Name Tags
LL130	Lakeshore Paper Trays - Set of 3		121		\$32.50	5%	\$30.88	Accessories	Accessories
LL131BU	Lid for Heavy-Duty Paper Tray - Blue	149			\$5.99	5%	\$5.69	Accessories	Accessories
LL131GR	Lid for Heavy-Duty Paper Tray - Green	149			\$5.99	5%	\$5.69	Accessories	Accessories
LL131RD	Lid for Heavy-Duty Paper Tray - Red	149			\$5.99	5%	\$5.69	Accessories	Accessories
LL131RG	Lid for Heavy-Duty Paper Tray - Orange	149			\$5.99	5%	\$5.69	Accessories	Accessories
LL131VT	Lid for Heavy-Duty Paper Tray - Purple	149			\$5.99	5%	\$5.69	Accessories	Accessories
LL131YE	Lid for Heavy-Duty Paper Tray - Yellow	149			\$5.99	5%	\$5.69	Accessories	Accessories
LL132	Best-Buy Washable Fine-Tip Markers - Class Pack	157			\$69.99	5%	\$66.49	Arts & Crafts	Stamps & Markers
LL133	Best-Buy Washable Fine-Tip Markers - Student Pack	157			\$3.79	5%	\$3.60	Arts & Crafts	Stamps & Markers
LL133Z	Best-Buy Washable Fine-Tip Markers - Set of 12 Student Packs	157			\$44.99	5%	\$42.74	Arts & Crafts	Stamps & Markers
LL156	Lakeshore Blunt-Tip Scissors - Set of 12	169			\$19.99	5%	\$18.99	Arts & Crafts	Scissors & Punches
LL165	Lakeshore Alphabet Cones	187			\$39.99	5%	\$37.99	Language	Alphabet
LL169	Carry-All Teacher's Caddy	231			\$27.99	5%	\$26.59	Teaching Resources	Bins & Organizers
LL171	Lakeshore Washable Ink Pads - Set of 5 Colors	164			\$23.99	5%	\$22.79	Arts & Crafts	Stamps & Markers
LL172BK	Lakeshore Washable Ink Pad - Black	164	40		\$4.99	5%	\$4.74	Arts & Crafts	Stamps & Markers
LL172BU	Lakeshore Washable Ink Pad - Blue	164	40		\$4.99	5%	\$4.74	Arts & Crafts	Stamps & Markers
LL172GR	Lakeshore Washable Ink Pad - Green	164	40		\$4.99	5%	\$4.74	Arts & Crafts	Stamps & Markers
LL172RD	Lakeshore Washable Ink Pad - Red	164	40		\$4.99	5%	\$4.74	Arts & Crafts	Stamps & Markers
LL172VT	Lakeshore Washable Ink Pad - Purple	164	40		\$4.99	5%	\$4.74	Arts & Crafts	Stamps & Markers
LL226X	Animal Kingdom Blocks - Complete Set	47			\$85.00	5%	\$80.75	Blocks & Manipulatives	Building Sets
LL227	Playful Penguins Ice Blocks	47			\$29.99	5%	\$28.49	Blocks & Manipulatives	Building Sets
LL228	Courageous Lions Boulder Blocks	47			\$29.99	5%	\$28.49	Blocks & Manipulatives	Building Sets
LL229	Cheerful Birds Tree Blocks	47			\$29.99	5%	\$28.49	Blocks & Manipulatives	Building Sets
LL234	Large Dishwasher-Safe Plastic Basket - Dark Brown (15"l x 13"w x 8"h)	149			\$24.99	5%	\$23.74	Teaching Resources	Bins & Organizers
LL235	Medium Dishwasher-Safe Plastic Basket - Dark Brown (14 1/2"l x 11"w x 7 1/2"h)	149			\$19.99	5%	\$18.99	Teaching Resources	Bins & Organizers
LL236	Small Dishwasher-Safe Plastic Basket - Dark Brown (13 1/2"l x 8 1/2"w x 6"h)	149			\$16.99	5%	\$16.14	Teaching Resources	Bins & Organizers
LL237	Alphabet Magnetic Activity Tin	183			\$34.99	5%	\$33.24	Language	Alphabet
LL238	Phonemic Awareness Magnetic Activity Tin	183			\$34.99	5%	\$33.24	Language	Phonemic & Phonological Awareness
LL239	Word Building Magnetic Activity Tin	183			\$34.99	5%	\$33.24	Language	Phonics & Word Building
LL240X	Fill-In-The-Blank Magnetic Activity Tins - Complete Set	183			\$99.50	5%	\$94.53	Language	Multiskill Language Products
LL242	Peel & Stick Tactile Letters	167			\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
LL248	Alphabet Sounds Picture Magnets	189			\$27.99	5%	\$26.59	Language	Alphabet
LL250X	Lakeshore Cuddly Washable Dolls - Complete Set	88			\$79.99	5%	\$75.99	Infants & Toddlers	Social-Emotional Development
LL251	Lakeshore Cuddly Washable African American Doll	88			\$21.99	5%	\$20.89	Infants & Toddlers	Social-Emotional Development

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LL252	Lakeshore Cuddly Washable Caucasian Doll	88			\$21.99	5%	\$20.89	Infants & Toddlers	Social-Emotional Development
LL253	Lakeshore Cuddly Washable Hispanic Doll	88			\$21.99	5%	\$20.89	Infants & Toddlers	Social-Emotional Development
LL254	Lakeshore Cuddly Washable Asian Doll	88			\$21.99	5%	\$20.89	Infants & Toddlers	Social-Emotional Development
LL257	Giant Alphabet Stepping-Stones	18			\$349.00	5%	\$331.55	Active Play	Balance & Coordination
LL258	Giant Number Stepping-Stones	18			\$269.00	5%	\$255.55	Active Play	Balance & Coordination
LL279	Dishwasher-Safe Baskets - Set of 9	148			\$149.00	5%	\$141.55	Accessories	Accessories
LL299	Easy-Reach Storage Center	148			\$429.00	5%	\$407.55	Classroom Furniture	Storage Units
LL300	Large Dishwasher-Safe Plastic Basket - Natural (15"l x 13"w x 8"h)	78			\$24.99	5%	\$23.74	Teaching Resources	Bins & Organizers
LL302	Medium Dishwasher-Safe Plastic Basket - Natural (14 1/2"l x 11"w x 7 1/2"h)	78			\$19.99	5%	\$18.99	Teaching Resources	Bins & Organizers
LL304	Small Dishwasher-Safe Plastic Basket - Natural (13 1/2"l x 8 1/2"w x 6"h)	78			\$16.99	5%	\$16.14	Teaching Resources	Bins & Organizers
LL308	Fine Motor Tweezer Tongs - Set of 4	52			\$9.99	5%	\$9.49	Blocks & Manipulatives	Fine Motor Development
LL317	Gumball Grab Pre-Writing Game	232			\$29.99	5%	\$28.49	Games	Fine Motor Games
LL318	Tweezer Tongs Color Sorting Kit	52			\$27.99	5%	\$26.59	Math	Sorting & Patterning
LL329	Stow & Go Art Easel	153			\$379.00	5%	\$360.05	Arts & Crafts	Art Easels & Drying Racks
LL356	Dishwasher-Safe Plastic Baskets - Set of 2	170			\$32.50	5%	\$30.88	Accessories	Accessories
LL363	Dishwasher-Safe Plastic Baskets - Set of 3	37			\$58.99	5%	\$56.04	Accessories	Accessories
LL405X	Tricky Words & Phrases Teaching Cards		58		\$69.99	5%	\$66.49	Language	Vocabulary
LL407	How Much Does It Weigh? Measurement Center	205			\$59.99	5%	\$56.99	Math	Measurement & Data
LL418	How Much Does It Hold? Measurement Center	205			\$49.99	5%	\$47.49	Math	Measurement & Data
LL422	Plastic Book Basket	174			\$29.99	5%	\$28.49	Accessories	Accessories
LL426	Squeeze, Scoop & Count Ice Cream Shop	53			\$21.99	5%	\$20.89	Blocks & Manipulatives	Fine Motor Development
LL435X	Magnetic Sound Sorting Boards - Complete Set	180			\$119.00	5%	\$113.05	Language	Phonemic & Phonological Awareness
LL436	Beginning Sounds Magnetic Sorting Board	180			\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
LL438	Ending Sounds Magnetic Sorting Board	180			\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
LL439	Rhyming Sounds Magnetic Sorting Board	180			\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
LL440X	Lakeshore Measurement Centers - Complete Set	205			\$159.00	5%	\$151.05	Math	Measurement & Data
LL443	How Long Is It? Measurement Center	205			\$49.99	5%	\$47.49	Math	Measurement & Data
LL453	See-Inside Magnetic Blocks	50			\$89.99	5%	\$85.49	Blocks & Manipulatives	Light Tables & Accessories
LL459	Geoboard Design Center	209			\$29.99	5%	\$28.49	Math	Shapes & Geometry
LL479	Jumbo Log Builders	15			\$399.00	5%	\$379.05	Blocks & Manipulatives	Building Sets
LL495	Counting Cars	206			\$59.99	5%	\$56.99	Math	Numbers & Counting
LL509X	Light Table Sensory Play Materials - Complete Set	7			\$199.00	5%	\$189.05	Sensory Exploration	Sensory Play
LL526	Space-Saver Color-Changing Light Table	48			\$499.00	5%	\$474.05	Blocks & Manipulatives	Light Tables & Accessories
LL539	Translucent Sensory Balls	7			\$69.99	5%	\$66.49	Sensory Exploration	Sensory Play
LL540	Translucent Sensory Rings	7			\$69.99	5%	\$66.49	Sensory Exploration	Sensory Play
LL541	Translucent Sensory Beads	7			\$69.99	5%	\$66.49	Sensory Exploration	Sensory Play
LL555	Light Table Pegs & Pegboard Set	48			\$29.99	5%	\$28.49	Blocks & Manipulatives	Light Tables & Accessories
LL559	Light Table Pegs & Pegboard Set - Set of 4	48			\$89.99	5%	\$85.49	Blocks & Manipulatives	Light Tables & Accessories
LL565X	Number Sequencing Puzzles - Complete Set	208			\$85.00	5%	\$80.75	Math	Numbers & Counting
LL567	Sequencing Numbers 1-10 Puzzles - Set of 3	208			\$19.99	5%	\$18.99	Math	Numbers & Counting
LL568	Sequencing Numbers 1-20 Puzzles - Set of 3	208			\$29.99	5%	\$28.49	Math	Numbers & Counting
LL569	Sequencing Numbers 1-30 Puzzles - Set of 3	208			\$39.99	5%	\$37.99	Math	Numbers & Counting
LL570	Engineer-A-Coaster Activity Kit	217	103		\$49.99	5%	\$47.49	STEM	Building & Engineering
LL571	English Language Development Activity Cards - Level 1		61		\$49.99	5%	\$47.49	Language	Spanish & ELL Materials
LL572	English Language Development Activity Cards - Level 2		61		\$49.99	5%	\$47.49	Language	Spanish & ELL Materials
LL573	English Language Development Activity Cards - Level 3		61		\$49.99	5%	\$47.49	Language	Spanish & ELL Materials
LL574	English Language Development Activity Cards - Level 4		61		\$49.99	5%	\$47.49	Language	Spanish & ELL Materials
LL575X	English Language Development Activity Cards - Complete Set		61		\$199.00	5%	\$189.05	Language	Spanish & ELL Materials
LL581	Light Table Sensory Tray	7			\$99.99	5%	\$94.99	Sensory Exploration	Light Tables & Accessories
LL584	English Language Learner Games Library		60		\$179.00	5%	\$170.05	Language	Spanish & ELL Materials
LL600X	Science Viewers - Set of 5	211			\$99.50	5%	\$94.53	Science	Life Science
LL601	Animals Science Viewer	211			\$21.99	5%	\$20.89	Science	Life Science
LL602	Sea Life Science Viewer	211			\$21.99	5%	\$20.89	Science	Life Science
LL603	Insects & Spiders Science Viewer	211			\$21.99	5%	\$20.89	Science	Life Science
LL604	Birds Science Viewer	211			\$21.99	5%	\$20.89	Science	Life Science
LL605	Life Cycles Science Viewer	211			\$21.99	5%	\$20.89	Science	Life Science
LL610X	Nonfiction Leveled Books Classroom Library - Complete Library		63		\$759.00	5%	\$721.05	Books	Paperback Books
LL611	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level A (K)		63		\$49.99	5%	\$47.49	Books	Paperback Books
LL612	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level B (K)		63		\$44.99	5%	\$42.74	Books	Paperback Books
LL613	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level C (K)		63		\$44.99	5%	\$42.74	Books	Paperback Books
LL614	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level D (K-Gr. 1)		63		\$44.99	5%	\$42.74	Books	Paperback Books
LL615	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level E (Gr. 1)		63		\$47.99	5%	\$45.59	Books	Paperback Books
LL616	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level F (Gr. 1)		63		\$50.99	5%	\$48.44	Books	Paperback Books
LL617	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level G (Gr. 1)		63		\$48.99	5%	\$46.54	Books	Paperback Books
LL618	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level H (Gr. 1)		63		\$45.99	5%	\$43.69	Books	Paperback Books
LL619	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level I (Gr. 1)		63		\$47.99	5%	\$45.59	Books	Paperback Books
LL621	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level J (Gr. 1-2)		63		\$47.99	5%	\$45.59	Books	Paperback Books
LL622	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level K (Gr. 2)		63		\$53.99	5%	\$51.29	Books	Paperback Books
LL623	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level L (Gr. 2)		63		\$48.99	5%	\$46.54	Books	Paperback Books

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LL624	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level M (Gr. 2-3)		63		\$44.99	5%	\$42.74	Books	Paperback Books
LL625	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level N (Gr. 3)		63		\$44.99	5%	\$42.74	Books	Paperback Books
LL626	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level O (Gr. 3)		63		\$45.99	5%	\$43.69	Books	Paperback Books
LL627	Nonfiction Leveled Books Classroom Library - Book Bin Set - Level P (Gr. 3-4)		63		\$53.99	5%	\$51.29	Books	Paperback Books
LL628	Double-Sided Magnetic Write & Wipe Board	197	73		\$9.99	5%	\$9.49	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL628X	Double-Sided Magnetic Write & Wipe Board - Set of 10	197	73		\$98.99	5%	\$94.04	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL646	Color-Changing Light Table	48			\$879.00	5%	\$835.05	Blocks & Manipulatives	Light Tables & Accessories
LL680X	Toddler Career Costume Set	36			\$199.00	5%	\$189.05	Social Studies	Cultures & The Community
LL681	Trace & Write Alphabet Center	189			\$32.99	5%	\$31.34	Language	Alphabet
LL682	Toddler Police Officer Costume	36			\$34.99	5%	\$33.24	Infants & Toddlers	Social-Emotional Development
LL683	Toddler Firefighter Costume	36			\$34.99	5%	\$33.24	Infants & Toddlers	Social-Emotional Development
LL684	Toddler Mail Carrier Costume	36			\$34.99	5%	\$33.24	Infants & Toddlers	Social-Emotional Development
LL685	Toddler Doctor Costume	36			\$34.99	5%	\$33.24	Infants & Toddlers	Social-Emotional Development
LL686	Toddler Chef Costume	36			\$34.99	5%	\$33.24	Infants & Toddlers	Social-Emotional Development
LL687	Toddler Construction Worker Costume	36			\$34.99	5%	\$33.24	Infants & Toddlers	Social-Emotional Development
LL688	Learn to Count! Dough Mats	163			\$14.99	5%	\$14.24	Arts & Crafts	Dough & Modeling Materials
LL696	Number Line Slider Boards - Set of 10		96		\$39.99	5%	\$37.99	Math	Basic Operations
LL709	Touch & Read Write & Wipe Cards		42		\$39.99	5%	\$37.99	Language	Language
LL711	Nonfiction Leveled Books Classroom Library - Books Only - Level A (K)		63		\$37.00	5%	\$35.15	Books	Paperback Books
LL712	Nonfiction Leveled Books Classroom Library - Books Only - Level B (K)		63		\$32.00	5%	\$30.40	Books	Paperback Books
LL713	Nonfiction Leveled Books Classroom Library - Books Only - Level C (K)		63		\$32.00	5%	\$30.40	Books	Paperback Books
LL714	Nonfiction Leveled Books Classroom Library - Books Only - Level D (K-Gr. 1)		63		\$32.00	5%	\$30.40	Books	Paperback Books
LL715	Nonfiction Leveled Books Classroom Library - Books Only - Level E (Gr. 1)		63		\$35.00	5%	\$33.25	Books	Paperback Books
LL716	Nonfiction Leveled Books Classroom Library - Books Only - Level F (Gr. 1)		63		\$38.00	5%	\$36.10	Books	Paperback Books
LL717	Nonfiction Leveled Books Classroom Library - Books Only - Level G (Gr. 1)		63		\$36.00	5%	\$34.20	Books	Paperback Books
LL718	Nonfiction Leveled Books Classroom Library - Books Only - Level H (Gr. 1)		63		\$33.00	5%	\$31.35	Books	Paperback Books
LL719	Nonfiction Leveled Books Classroom Library - Books Only - Level I (Gr. 1)		63		\$35.00	5%	\$33.25	Books	Paperback Books
LL721	Nonfiction Leveled Books Classroom Library - Books Only - Level J (Gr. 1-2)		63		\$35.00	5%	\$33.25	Books	Paperback Books
LL722	Nonfiction Leveled Books Classroom Library - Books Only - Level K (Gr. 2)		63		\$41.00	5%	\$38.95	Books	Paperback Books
LL723	Nonfiction Leveled Books Classroom Library - Books Only - Level L (Gr. 2)		63		\$36.00	5%	\$34.20	Books	Paperback Books
LL724	Nonfiction Leveled Books Classroom Library - Books Only - Level M (Gr. 2-3)		63		\$32.00	5%	\$30.40	Books	Paperback Books
LL725	Nonfiction Leveled Books Classroom Library - Books Only - Level N (Gr. 3)		63		\$32.00	5%	\$30.40	Books	Paperback Books
LL726	Nonfiction Leveled Books Classroom Library - Books Only - Level O (Gr. 3)		63		\$33.00	5%	\$31.35	Books	Paperback Books
LL727	Nonfiction Leveled Books Classroom Library - Books Only - Level P (Gr. 3-4)		63		\$41.00	5%	\$38.95	Books	Paperback Books
LL757	Double-Sided Early Writing Skills Lapboard - Each	197			\$7.99	5%	\$7.59	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL757X	Double-Sided Early Writing Skills Laboard - Set of 10	197			\$78.99	5%	\$75.04	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL759	Hide & Seek Discovery Ball	86			\$39.99	5%	\$37.99	Infants & Toddlers	Cognitive Development
LL786	Double-Sided Magnetic Write & Wipe Mini Board	196	73		\$4.99	5%	\$4.74	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL786X	Double-Sided Magnetic Write & Wipe Mini Board - Set of 10	196	73		\$48.99	5%	\$46.54	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL799	Graphic Organizer Write & Wipe Boards		69		\$39.99	5%	\$37.99	Language	Writing & Grammar
LL801	Learning Shapes & Colors Activity Carpet - 6' x 9'	142			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
LL802	Learning Shapes & Colors Activity Carpet - 9' x 12'	142			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
LL806	Light Table Alphabet Tracing Tiles	195			\$39.99	5%	\$37.99	Language	Writing & Grammar
LL807	Light Table Simple Words Tracing Tiles	195			\$39.99	5%	\$37.99	Language	Writing & Grammar
LL809	Lace-A-Word Beads - Uppercase	167			\$19.99	5%	\$18.99	Arts & Crafts	Collage & Craft Materials
LL810	Lace-A-Word Beads - Lowercase	167			\$19.99	5%	\$18.99	Arts & Crafts	Collage & Craft Materials
LL814	Alphabet Collage Beads	167			\$21.99	5%	\$20.89	Arts & Crafts	Collage & Craft Materials
LL834	Draw and Print Write & Wipe Boards		68		\$39.99	5%	\$37.99	Language	Writing & Grammar
LL859	Measuring Tapes		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL860X	Upper Grades Math Manipulative Library		77		\$389.00	5%	\$369.55	Math	Math Manipulatives
LL862	Nonfiction Comprehension Quickie Cards		58		\$34.99	5%	\$33.24	Language	Reading Comprehension & Fluency
LL863	5-Minute Vocabulary Practice Cards - Gr. 3-5		47		\$34.99	5%	\$33.24	Language	Vocabulary
LL869	Magnetic Write & Wipe Mini Board	196	73		\$3.79	5%	\$3.60	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL869X	Magnetic Write & Wipe Mini Board - Set of 10	196	73		\$36.99	5%	\$35.14	Teaching Resources	Dry-Erase Boards, Markers & Erasers
LL878	Classroom Clipboards - Set of 6		117		\$39.99	5%	\$37.99	Teaching Resources	Classroom Essentials
LL879	Linking Centimeter Cubes		77		\$39.99	5%	\$37.99	Math	Math Manipulatives
LL918	Shimmer Shapes	167			\$12.99	5%	\$12.34	Arts & Crafts	Collage & Craft Materials
LL919	Peel & Stick Shimmer Shapes	167			\$19.99	5%	\$18.99	Arts & Crafts	Collage & Craft Materials
LL925X	Teaching Reading Skills Activity Centers - Complete Set		51		\$199.00	5%	\$189.05	Language	Multiskill Language Products
LL929	Teaching Phonics Skills Activity Center		51		\$39.99	5%	\$37.99	Language	Phonics & Word Building
LL938	Teaching Vocabulary Skills Activity Center		51		\$39.99	5%	\$37.99	Language	Vocabulary
LL939	Teaching Comprehension Skills Activity Center		51		\$39.99	5%	\$37.99	Language	Reading Comprehension & Fluency
LL961	Teaching Phonemic Awareness Skills Activity Center		51		\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
LL965	Teaching Fluency Skills Activity Center		51		\$39.99	5%	\$37.99	Language	Reading Comprehension & Fluency
LL970	Fraction Multipliers		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL976	Decimal Operations Grids		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL979	Area Tiles		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL981	Equation Tiles		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL982	Whole Number Place Value Cards		77		\$29.99	5%	\$28.49	Math	Math Manipulatives

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LL983	Fractions, Decimals & Percents Circles		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL984	Probability Spinners		77		\$24.99	5%	\$23.74	Math	Math Manipulatives
LL985	Card Decks		77		\$39.99	5%	\$37.99	Math	Math Manipulatives
LL986	Protractors		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LL988	Factor Triangles		77		\$29.99	5%	\$28.49	Math	Math Manipulatives
LM102	Clear-View Bins - Set of 6	112			\$65.50	5%	\$62.23	Accessories	Accessories
LM103	Clear-View Bins - Set of 20	111			\$215.00	5%	\$204.25	Accessories	Accessories
LM108	Lakeshore Storage Trays - Set of 8	73			\$87.50	5%	\$83.13	Accessories	Accessories
LM112	Storage Trays - Set of 12	127			\$119.00	5%	\$113.05	Accessories	Accessories
LM114	Clear-View Bins - Set of 4	112			\$43.50	5%	\$41.33	Accessories	Accessories
LM115	Clear-View Bins - Set of 5	125			\$54.50	5%	\$51.78	Accessories	Accessories
LM116	See-Inside Bins - Set of 6	107			\$79.50	5%	\$75.53	Accessories	Accessories
LM119	Clear-View Bins - Set of 9	73			\$97.50	5%	\$92.63	Accessories	Accessories
LM120	Clear-View Bins - Set of 10	112			\$109.00	5%	\$103.55	Accessories	Accessories
LM121	See-Inside Bins - Set of 9	125			\$119.00	5%	\$113.05	Accessories	Accessories
LM122	See-Inside Bins - Set of 12	106			\$159.00	5%	\$151.05	Accessories	Accessories
LM124	Storage Trays - Set of 24	127			\$235.00	5%	\$223.25	Accessories	Accessories
LM126	Natural Color Storage Trays - Set of 10	106			\$99.50	5%	\$94.53	Accessories	Accessories
LM129	See-Inside Cubby Bins - Set of 8	111			\$89.50	5%	\$85.03	Accessories	Accessories
LM130	See-Inside Cubby Bins - Set of 10	111			\$109.00	5%	\$103.55	Accessories	Accessories
LM133	Clear-View Bins - Set of 12	123			\$129.00	5%	\$122.55	Accessories	Accessories
LM136	Toddler-Safe Sensory Bins - Set of 3	91			\$29.50	5%	\$28.03	Accessories	Accessories
LM142	See-Inside Storage Trays - Set of 6	116			\$69.50	5%	\$66.03	Accessories	Accessories
LM143	See-Inside Bins - Set of 3	129			\$39.99	5%	\$37.99	Accessories	Accessories
LM145	Natural Color Big Bins - Set of 3	105			\$39.99	5%	\$37.99	Teaching Resources	Bins & Organizers
LM151	Outdoor Storage Bins - Set of 3	101			\$69.99	5%	\$66.49	Accessories	Accessories
LM152	Outdoor Storage Bins - Set of 6	102			\$139.00	5%	\$132.05	Accessories	Accessories
LM153	Outdoor Storage Bins - Set of 9	102			\$199.00	5%	\$189.05	Accessories	Accessories
LM205	Indoor/Outdoor 2-Station Easel	154			\$259.00	5%	\$246.05	Arts & Crafts	Art Easels & Drying Racks
LM230X	Grab & Play Reading Games - Gr. 1-2 - Complete Set		43		\$149.00	5%	\$141.55	Language	Multiskill Language Products
LM231	Informational Text Grab & Play Game - Gr. 1-2		43		\$24.99	5%	\$23.74	Language	Reading Comprehension & Fluency
LM232	Reading Literature Grab & Play Game - Gr. 1-2		43		\$24.99	5%	\$23.74	Language	Reading Comprehension & Fluency
LM233	Phonics Grab & Play Game - Gr. 1-2		43		\$24.99	5%	\$23.74	Language	Phonics & Word Building
LM234	Capitalization & Punctuation Grab & Play Game - Gr. 1-2		43		\$24.99	5%	\$23.74	Language	Writing & Grammar
LM235	Parts of Speech Grab & Play Game - Gr. 1-2		43		\$24.99	5%	\$23.74	Language	Writing & Grammar
LM236	Context Clues Grab & Play Game - Gr. 1-2		43		\$24.99	5%	\$23.74	Language	Vocabulary
LM240X	Splash! Math Games - Complete Set		94		\$46.99	5%	\$44.64	Math	Basic Operations
LM241	Splash! Addition Game		94		\$11.99	5%	\$11.39	Math	Basic Operations
LM242	Splash! Subtraction Game		94		\$11.99	5%	\$11.39	Math	Basic Operations
LM243	Splash! Multiplication Game		94		\$11.99	5%	\$11.39	Math	Basic Operations
LM244	Splash! Division Game		94		\$11.99	5%	\$11.39	Math	Basic Operations
LM250X	Grab & Play Math Games - Gr. 1-2 - Complete Set		83		\$149.00	5%	\$141.55	Math	Multiskill Math Products
LM251	Addition Grab & Play Game - Gr. 1-2		83		\$24.99	5%	\$23.74	Math	Basic Operations
LM252	Subtraction Grab & Play Game - Gr. 1-2		83		\$24.99	5%	\$23.74	Math	Basic Operations
LM253	Shapes Grab & Play Game - Gr. 1-2		83		\$24.99	5%	\$23.74	Math	Shapes & Geometry
LM254	Place Value Grab & Play Game - Gr. 1-2		83		\$24.99	5%	\$23.74	Math	Place Value
LM255	Time Grab & Play Game - Gr. 1-2		83		\$24.99	5%	\$23.74	Math	Time
LM256	Money Grab & Play Game - Gr. 1-2		83		\$24.99	5%	\$23.74	Math	Money
LM260X	Grab & Play Reading Games - Gr. 3-4 - Complete Set		43		\$149.00	5%	\$141.55	Language	Multiskill Language Products
LM261	Making Inferences Grab & Play Game - Gr. 3-4		43		\$24.99	5%	\$23.74	Language	Reading Comprehension & Fluency
LM262	Figurative Language Grab & Play Game - Gr. 3-4		43		\$24.99	5%	\$23.74	Language	Vocabulary
LM263	Grammar Grab & Play Game - Gr. 3-4		43		\$24.99	5%	\$23.74	Language	Writing & Grammar
LM264	Vocabulary Grab & Play Game - Gr. 3-4		43		\$24.99	5%	\$23.74	Language	Vocabulary
LM265	Text Structure Grab & Play Game - Gr. 3-4		43		\$24.99	5%	\$23.74	Language	Reading Comprehension & Fluency
LM266	Context Clues Grab & Play Game - Gr. 3-4		43		\$24.99	5%	\$23.74	Language	Vocabulary
LM270X	Meet the Standards Hands-On Science Kits - Gr. 2 - Complete Set		110		\$179.00	5%	\$170.05	Science	Multiskill Science Products
LM271	Meet the Standards Matter Kit - Gr. 2		110		\$59.99	5%	\$56.99	Science	Physical Science
LM272	Meet the Standards Landforms & Erosion Kit - Gr. 2		110		\$59.99	5%	\$56.99	Science	Earth & Space Science
LM273	Meet the Standards Seeds & Plants Kit - Gr. 2		110		\$59.99	5%	\$56.99	Science	Life Science
LM274	Meet the Standards Force & Motion Kit - Gr. 3		110		\$59.99	5%	\$56.99	Science	Physical Science
LM275	Meet the Standards Weather & Climate Kit - Gr. 3		110		\$59.99	5%	\$56.99	Science	Earth & Space Science
LM276	Meet the Standards Habitats Kit - Gr. 3		110		\$59.99	5%	\$56.99	Science	Life Science
LM280X	Meet the Standards Hands-On Science Kits - Gr. 3 - Complete Set		110		\$179.00	5%	\$170.05	Science	Multiskill Science Products
LM310X	Meet the Standards Hands-On Science Kits - Gr. 4 - Complete Set		111		\$179.00	5%	\$170.05	Science	Multiskill Science Products
LM311	Meet the Standards Energy Kit - Gr. 4		111		\$59.99	5%	\$56.99	Science	Physical Science
LM312	Meet the Standards Changes in Landscape Kit - Gr. 4		111		\$59.99	5%	\$56.99	Science	Earth & Space Science
LM313	Meet the Standards Human Body Kit - Gr. 4		111		\$59.99	5%	\$56.99	Science	Life Science
LM314	Meet the Standards Properties of Matter Kit - Gr. 5		111		\$59.99	5%	\$56.99	Science	Physical Science
LM315	Meet the Standards Water Conservation Kit - Gr. 5		111		\$59.99	5%	\$56.99	Science	Earth & Space Science

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
LM316	Meet the Standards Ecosystems Kit - Gr. 5		111		\$59.99	5%	\$56.99	Science	Life Science
LM320X	Meet the Standards Hands-On Science Kits - Gr. 5 - Complete Set		111		\$179.00	5%	\$170.05	Science	Multiskill Science Products
LM330X	Grab & Play Math Games - Gr. 3-4 - Complete Set		83		\$149.00	5%	\$141.55	Math	Multiskill Math Products
LM331	Multiplication Grab & Play Game - Gr. 3-4		83		\$24.99	5%	\$23.74	Math	Basic Operations
LM332	Division Grab & Play Game - Gr. 3-4		83		\$24.99	5%	\$23.74	Math	Basic Operations
LM333	Adding & Subtracting Fractions Grab & Play Game - Gr. 3-4		83		\$24.99	5%	\$23.74	Math	Fractions, Decimals & Percents
LM334	Comparing Fractions Grab & Play Game - Gr. 3-4		83		\$24.99	5%	\$23.74	Math	Fractions, Decimals & Percents
LM335	Place Value Grab & Play Game - Gr. 3-4		83		\$24.99	5%	\$23.74	Math	Place Value
LM336	Geometric Measurement Grab & Play Game - Gr. 3-4		83		\$24.99	5%	\$23.74	Math	Shapes & Geometry
LM343	Just Like Home Comfy Pouf Seat	139			\$129.00	5%	\$122.55	Classroom Furniture	Chairs & Seating
LM344	Just Like Home Calming Canopy	139			\$99.50	5%	\$94.53	Classroom Furniture	Room Dividers & Connecting Panels
LM365	Best-Buy Play Food Assortment	27			\$59.99	5%	\$56.99	Dramatic Play	Kitchen & House Play
LM366	Best-Buy Multicultural Play Food Assortment	27			\$59.99	5%	\$56.99	Social Studies	Cultures & The Community
LM369	Slice & Serve Play Food Set	28			\$69.99	5%	\$66.49	Dramatic Play	Kitchen & House Play
LM390X	Splash! Reading Games - Complete Set		47		\$57.99	5%	\$55.09	Language	Multiskill Language Products
LM391	Splash! Two-Syllable Words Game		47		\$11.99	5%	\$11.39	Language	Phonics & Word Building
LM392	Splash! CVC Words Game		47		\$11.99	5%	\$11.39	Language	Phonics & Word Building
LM393	Splash! Blends & Digraphs Game		47		\$11.99	5%	\$11.39	Language	Phonics & Word Building
LM394	Splash! Vowel Sounds Game		47		\$11.99	5%	\$11.39	Language	Phonics & Word Building
LM395	Splash! Sight-Words Game		47		\$11.99	5%	\$11.39	Language	Sight-Words
LM420X	Splash! Jr. Reading Readiness Games - Set of 5	182			\$57.99	5%	\$55.09	Language	Multiskill Language Products
LM421	Splash! Jr. Beginning Sounds Game	182			\$11.99	5%	\$11.39	Language	Phonemic & Phonological Awareness
LM422	Splash! Jr. Middle Sounds Game	182			\$11.99	5%	\$11.39	Language	Phonemic & Phonological Awareness
LM423	Splash! Jr. Ending Sounds Game	182			\$11.99	5%	\$11.39	Language	Phonemic & Phonological Awareness
LM424	Splash! Jr. Alphabet Game	182			\$11.99	5%	\$11.39	Language	Alphabet
LM425	Splash! Jr. Rhyming Game	182			\$11.99	5%	\$11.39	Language	Phonemic & Phonological Awareness
LM453	Book Bins - Set of 12		123		\$119.00	5%	\$113.05	Accessories	Accessories
LM500X	Reading Skills Magnet Library		47		\$49.99	5%	\$47.49	Language	Phonics & Word Building
LM501	CVC Word Magnets		47		\$9.99	5%	\$9.49	Language	Phonics & Word Building
LM502	Word Family Magnets		47		\$9.99	5%	\$9.49	Language	Phonics & Word Building
LM503	Vowel Sound Magnets		47		\$9.99	5%	\$9.49	Language	Phonics & Word Building
LM504	Blend & Digraph Magnets		47		\$9.99	5%	\$9.49	Language	Phonics & Word Building
LM505	Prefix & Suffix Magnets		47		\$9.99	5%	\$9.49	Language	Phonics & Word Building
LM506	Sight-Word Magnets		47		\$9.99	5%	\$9.49	Language	Sight-Words
LM510	All-Purpose Teaching Easel	150			\$399.00	5%	\$379.05	Classroom Furniture	Teaching Easels
LM514	Hardwood Mobile Teaching Easel	151			\$599.00	5%	\$569.05	Classroom Furniture	Teaching Easels
LM520	All-Purpose Mobile Teaching Easel - Elementary	150			\$499.00	5%	\$474.05	Classroom Furniture	Teaching Easels
LM530X	Lakeshore Storytime Viewers - Complete Set	171			\$59.99	5%	\$56.99	Language	Oral Language & Storytelling
LM531	Simple Songs Storytime Viewer	171			\$21.99	5%	\$20.89	Language	Oral Language & Storytelling
LM532	Nursery Rhymes Storytime Viewer	171			\$21.99	5%	\$20.89	Language	Oral Language & Storytelling
LM533	Fairy Tales Storytime Viewer	171			\$21.99	5%	\$20.89	Language	Oral Language & Storytelling
LM540	Store & Display Teaching Cart	229	121		\$599.00	5%	\$569.05	Classroom Furniture	Teaching Easels
LM594	Alphabet Giant Stamps - Uppercase	164			\$29.99	5%	\$28.49	Language	Alphabet
LM604	Alphabet Giant Stamps - Lowercase	164			\$29.99	5%	\$28.49	Language	Alphabet
LM615	Lakeshore Liquid Discovery Tubes	212			\$89.99	5%	\$85.49	Science	Physical Science
LM670X	Hands-On Reading Skills Teaching Kits - Complete Set		46		\$499.00	5%	\$474.05	Language	Language
LM671	CVC Words Hands-On Teaching Kit		46		\$129.00	5%	\$122.55	Language	Reading Comprehension & Fluency
LM672	CVC Words Hands-On Student Pack		46		\$8.99	5%	\$8.54	Language	Language
LM673	Blends & Digraphs Hands-On Teaching Kit		46		\$129.00	5%	\$122.55	Language	Reading Comprehension & Fluency
LM674	Blends & Digraphs Hands-On Student Pack		46		\$8.99	5%	\$8.54	Language	Alphabet
LM675	Vowel Sounds Hands-On Teaching Kit		46		\$129.00	5%	\$122.55	Language	Reading Comprehension & Fluency
LM676	Vowel Sounds Hands-On Student Pack		46		\$8.99	5%	\$8.54	Language	Language
LM677	Sight-Words Hands-On Teaching Kit		46		\$129.00	5%	\$122.55	Language	Language
LM678	Sight-Words Hands-On Student Pack		46		\$8.99	5%	\$8.54	Language	Language
LM735X	Find & Write Phonics Activity Centers - Complete Set		38		\$99.50	5%	\$94.53	Language	Reading Comprehension & Fluency
LM737	Find & Write CVC Words Activity Center		38		\$34.99	5%	\$33.24	Blocks & Manipulatives	Blocks & Manipulatives
LM738	Find & Write Vowel Sounds Activity Center		38		\$34.99	5%	\$33.24	Blocks & Manipulatives	Blocks & Manipulatives
LM739	Find & Write Blends & Digraphs Activity Center		38		\$34.99	5%	\$33.24	Blocks & Manipulatives	Blocks & Manipulatives
LM773	All-Purpose Teaching Easel with Locking Casters	150			\$429.00	5%	\$407.55	Classroom Furniture	Teaching Easels
LM781	Bridge the Gap! Math Practice Cards - Gr. 1		85		\$39.99	5%	\$37.99	Math	Math
LM782	Bridge the Gap! Math Practice Cards - Gr. 2		85		\$39.99	5%	\$37.99	Math	Math
LM783	Bridge the Gap! Math Practice Cards - Gr. 3		85		\$39.99	5%	\$37.99	Math	Math
LM784	Bridge the Gap! Math Practice Cards - Gr. 4		85		\$39.99	5%	\$37.99	Math	Math
LM785	Bridge the Gap! Math Practice Cards - Gr. 5		85		\$39.99	5%	\$37.99	Math	Math
LM826	Hardwood Community Vehicles - Set of 10	43			\$39.99	5%	\$37.99	Blocks & Manipulatives	Unit Blocks & Accessories
LM902	Double-Sided Write & Wipe Magnetic Room Divider	150			\$449.00	5%	\$426.55	Classroom Furniture	Room Dividers & Connecting Panels
LM908	Bins & Folders Set	127			\$199.00	5%	\$189.05	Accessories	Accessories
LM910X	Touch & Match Sensory Math Cards - Complete Set		83		\$99.50	5%	\$94.53	Math	Math
LM911	Touch & Match Sensory Addition Cards		83		\$34.99	5%	\$33.24	Basic Operations	Basic Operations

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LM912	Touch & Match Sensory Subtraction Cards		83		\$34.99	5%	\$33.24	Basic Operations	Basic Operations
LM913	Touch & Match Sensory Place Value Cards		83		\$34.99	5%	\$33.24	Basic Operations	Basic Operations
LM923	Super-Safe 1" Craft Tape Center	165			\$99.50	5%	\$94.53	Arts & Crafts	Glue, Tape & Adhesives
LM927	Super-Safe 1/2" Craft Tape Center	165			\$69.99	5%	\$66.49	Arts & Crafts	Glue, Tape & Adhesives
LM980X	Lakeshore Math Counters Library 2	200			\$179.00	5%	\$170.05	Math	Math Manipulatives
LM981	Farm Animal Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LM982	Butterfly Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LM983	Prehistoric Animal Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LM984	Fish Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LM985	Ocean Animal Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LM986	Wild Animal Counters	200			\$29.99	5%	\$28.49	Math	Math Manipulatives
LX220	Easy-Tote Clear-View Bins - Set of 6		119		\$29.99	5%	\$28.49	Accessories	Accessories
LX375BU	Duo-Finish Butcher Paper Roll - Blue	161			\$119.00	5%	\$113.05	Arts & Crafts	Paper
LX375GR	Duo-Finish Butcher Paper Roll - Green	161			\$119.00	5%	\$113.05	Arts & Crafts	Paper
LX375RD	Duo-Finish Butcher Paper Roll - Red	161			\$119.00	5%	\$113.05	Arts & Crafts	Paper
LX375YE	Duo-Finish Butcher Paper Roll - Yellow	161			\$119.00	5%	\$113.05	Arts & Crafts	Paper
LX625	Storage Bins - Set of 4	38			\$47.50	5%	\$45.13	Accessories	Accessories
LX9950	Craft Butcher Paper Roll	161			\$89.99	5%	\$85.49	Arts & Crafts	Paper
LX9990	White Butcher Paper Roll	161			\$99.99	5%	\$94.99	Arts & Crafts	Paper
MN10	Easy-Grip Triangular Pencils - Set of 12	198	74		\$6.99	5%	\$6.64	Language	Writing & Grammar
MN6	Jumbo Pencils - Set of 36	198	74		\$21.99	5%	\$20.89	Language	Writing & Grammar
NF9763	White Sentence Strips	199			\$6.99	5%	\$6.64	Teaching Resources	Pocket Charts & Accessories
NF9765	Rainbow Sentence Strips	199			\$7.99	5%	\$7.59	Teaching Resources	Pocket Charts & Accessories
NF9767	Mini Rainbow Sentence Strips	199			\$5.99	5%	\$5.69	Teaching Resources	Pocket Charts & Accessories
NR15	Log Builders - Starter Set	52			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
NR30	Log Builders - Master Set	52			\$89.99	5%	\$85.49	Blocks & Manipulatives	Building Sets
NS17	Roll of Bags	69			\$49.99	5%	\$47.49	Accessories	Accessories
NZ18	T.I.-108 Calculator - Set of 10		96		\$79.99	5%	\$75.99	Math	Multiskill Math Products
NZ8	T.I.-108 Calculator		96		\$8.49	5%	\$8.07	Math	Multiskill Math Products
PE325	Rest Mat Sheet - 20" x 46"	135			\$19.99	5%	\$18.99	Classroom Furniture	Rest Mats & Cots
PE326	Rest Mat Sheet - 24" x 48"	134			\$21.99	5%	\$20.89	Classroom Furniture	Rest Mats & Cots
PH345	Magnetic Write & Wipe Board - 18" x 24"	189	79		\$49.99	5%	\$47.49	Classroom Furniture	Teaching Easels
PH346	Magnetic Write & Wipe Board - 24" x 36"	230	78		\$99.99	5%	\$94.99	Classroom Furniture	Teaching Easels
PH347	Magnetic Write & Wipe Board - 34" x 48"	230			\$149.99	5%	\$142.49	Teaching Resources	Dry-Erase Boards, Markers & Erasers
PM15	Indestructible Folding Rest Mat	135			\$51.99	5%	\$49.39	Classroom Furniture	Rest Mats & Cots
PM404	Sanitary Rest Mat Divider	134			\$9.99	5%	\$9.49	Classroom Furniture	Rest Mats & Cots
PP1100X	Classroom Floor Puzzles - Complete Set	63			\$269.00	5%	\$255.55	Puzzles	Floor Puzzles
PP1101	Alphabet Train Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1102	Number Train Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1103	Dinosaurs Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1104	Our Solar System Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1105	Map of the U.S.A. Floor Puzzle	63			\$16.99	5%	\$16.14	Social Studies	History & Geography
PP1106	Fairy Tale Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1107	Safari Animals Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1108	Fire Engine Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1109	Ocean Animals Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP111	Real-Size Classroom Food Set	28			\$119.00	5%	\$113.05	Science	Health & Nutrition
PP1110	Construction Site Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1111	All Four Seasons Floor Puzzles	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1112	World Map Floor Puzzle	63			\$16.99	5%	\$16.14	Social Studies	History & Geography
PP1113	On the Farm Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1114	Transportation Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1115	Busy Bugs Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP1116	Celebrating Diversity Floor Puzzle	63			\$16.99	5%	\$16.14	Puzzles	Floor Puzzles
PP116	Sort & Store Book Totes - Set of 4	198	119		\$39.99	5%	\$37.99	Teaching Resources	Bins & Organizers
PP117	Magnetic Picture Pockets - Set of 20	230			\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
PP118X	Math in a Flash! Discovery Cans - Complete Set		79		\$179.00	5%	\$170.05	Math	Multiskill Math Products
PP157	Math Brain Electronic Games		96		\$39.99	5%	\$37.99	Math	Multiskill Math Products
PP158	Infant/Toddler Photo Library	96			\$49.99	5%	\$47.49	Infants & Toddlers	Books & Language Development
PP161	Writing Prompts Journal - Gr. 1-2		71		\$4.49	5%	\$4.27	Language	Writing & Grammar
PP162	Writing Prompts Journal - Gr. 1-2 - Set of 10		71		\$42.99	5%	\$40.84	Language	Writing & Grammar
PP168	Community Workers Poster Pack	220			\$32.99	5%	\$31.34	Social Studies	Cultures & The Community
PP169	Community Workers Book Set	220			\$64.99	5%	\$61.74	Social Studies	Cultures & The Community
PP181	Giant Classroom Timer	228	100		\$49.99	5%	\$47.49	Teaching Resources	Classroom Equipment
PP182	Light-Up Countdown Timer	228			\$29.99	5%	\$28.49	Teaching Resources	Classroom Equipment
PP183	Count Up & Count Down Digital Timer		100		\$14.99	5%	\$14.24	Teaching Resources	Classroom Equipment
PP184	Moods & Emotions Poster Pack	220			\$32.99	5%	\$31.34	Social Studies	Social-Emotional & Character Development
PP185	Lakeshore Alphabet Rockets	54			\$69.99	5%	\$66.49	Language	Alphabet
PP186	Lakeshore Number Rockets	54			\$59.99	5%	\$56.99	Math	Numbers & Counting

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PP188	Cot Clips - Set of 5	113			\$12.99	5%	\$12.34	Classroom Furniture	Rest Mats & Cots
PP190	Lakeshore Preschool Puzzle Library with Rack	61			\$269.00	5%	\$255.55	Puzzles	Wooden Puzzles
PP191	Three Bears Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP192	Colors Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP193	Three Little Pigs Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP194	Wild Animals Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP195	Farm Animals Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP196	Bugs Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP197	Sea Life Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP198	Butterfly Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP199	Airplane Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP200	Train Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP201	Dinosaurs Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP202	Castle Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP203	Shapes Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP204	Community Helpers Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP205	Transportation Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP206	Space Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP207	Fruit Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP208	Vegetable Garden Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP209	Boy and Girl Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP210	Humpty Dumpty Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP211	Pets Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP212	Boat Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP213	Three Billy Goats Gruff Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP214	Touch & Match Guessing Game	180			\$32.99	5%	\$31.34	Accessories	Accessories
PP215	Hey Diddle Diddle Puzzle	61			\$12.99	5%	\$12.34	Puzzles	Wooden Puzzles
PP216	Careers Puzzle Set	62			\$149.00	5%	\$141.55	Puzzles	Wooden Puzzles
PP217	Seasons and Weather Puzzle Set	61			\$49.99	5%	\$47.49	Puzzles	Wooden Puzzles
PP220X	Physical Science Activity Labs - Complete Set		108		\$299.00	5%	\$284.05	Science	Physical Science
PP221	Pop to Win! Math Game - Gr. 1		86		\$29.99	5%	\$28.49	Games	Board & Dice Games
PP222	Pop to Win! Math Game - Gr. 2		86		\$29.99	5%	\$28.49	Games	Board & Dice Games
PP223	Pop to Win! Math Game - Gr. 3		86		\$29.99	5%	\$28.49	Games	Board & Dice Games
PP224	Pop to Win! Math Game - Gr. 4		86		\$29.99	5%	\$28.49	Games	Board & Dice Games
PP225	Pop to Win! Math Game - Gr. 5		86		\$29.99	5%	\$28.49	Games	Board & Dice Games
PP226	Simple Machines Activity Lab		108		\$79.99	5%	\$75.99	Science	Physical Science
PP245X	Match & Sort Language Quickies - K-Gr. 1 - Complete Set		45		\$119.00	5%	\$113.05	Language	Multiskill Language Products
PP246	Match & Sort Phonics Quickies - K-Gr. 1		45		\$29.99	5%	\$28.49	Language	Phonics & Word Building
PP247	Match & Sort Language Skills Quickies - K-Gr. 1		45		\$29.99	5%	\$28.49	Language	Writing & Grammar
PP248	Match & Sort Vocabulary Quickies - K-Gr. 1		45		\$29.99	5%	\$28.49	Language	Vocabulary
PP249	Match & Sort Early Reading Comprehension Quickies - K-Gr. 1		45		\$29.99	5%	\$28.49	Language	Reading Comprehension & Fluency
PP257	Differing Abilities Poster Pack	220			\$32.99	5%	\$31.34	Social Studies	Social-Emotional & Character Development
PP258	Differing Abilities Book Set	220			\$49.99	5%	\$47.49	Social Studies	Social-Emotional & Character Development
PP268BU	Classroom Supply Caddy - Blue	148			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
PP268GR	Classroom Supply Caddy - Green	148			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
PP268RD	Classroom Supply Caddy - Red	148			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
PP268RG	Classroom Supply Caddy - Orange	148			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
PP268VT	Classroom Supply Caddy - Purple	148			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
PP268YE	Classroom Supply Caddy - Yellow	148			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
PP269	Washable Sensory Beads	6			\$69.99	5%	\$66.49	Sensory Exploration	Sensory Play
PP270	Washable Sensory Balls	6			\$69.99	5%	\$66.49	Sensory Exploration	Sensory Play
PP273	Sensory Tubs - Set of 3	6			\$39.99	5%	\$37.99	Accessories	Accessories
PP277	Puzzle Storage Case	61			\$59.99	5%	\$56.99	Puzzles	Wooden Puzzles
PP308	Calming Colors A Place for Everyone Carpet for 20 Kids - 8' x 9'	146			\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs
PP309	Calming Colors A Place for Everyone Carpet for 30 Kids - 9' x 12'	146			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
PP329	All About Feelings Magic Board	221			\$32.99	5%	\$31.34	Social Studies	Social-Emotional & Character Development
PP360X	Grab & Match Leveled Math Quickies - Gr. 4-5 - Complete Set		84		\$239.00	5%	\$227.05	Math	Multiskill Math Products
PP361	Grab & Match Leveled Operations Quickies - Gr. 4-5		84		\$39.99	5%	\$37.99	Math	Basic Operations
PP362	Grab & Match Leveled Geometry & Measurement Quickies - Gr. 4-5		84		\$39.99	5%	\$37.99	Math	Shapes & Geometry
PP363	Grab & Match Leveled Measurement & Data Quickies - Gr. 4-5		84		\$39.99	5%	\$37.99	Math	Measurement & Data
PP364	Grab & Match Leveled Algebraic Thinking Quickies - Gr. 4-5		84		\$39.99	5%	\$37.99	Math	Basic Operations
PP365	Grab & Match Leveled Fractions Quickies - Gr. 4-5		84		\$39.99	5%	\$37.99	Math	Fractions, Decimals & Percents
PP366	Grab & Match Leveled Place Value Quickies - Gr. 4-5		84		\$39.99	5%	\$37.99	Math	Place Value
PP374	I Know the Answer! Game Buzzers	124			\$24.99	5%	\$23.74	Teaching Resources	Classroom Equipment
PP376	Place Value Write & Wipe Boards	92			\$39.99	5%	\$37.99	Math	Place Value
PP385X	Washable Sensory Play Materials - Complete Set	6			\$199.00	5%	\$189.05	Sensory Exploration	Sensory Play
PP386	Washable Sensory Noodles	6			\$69.99	5%	\$66.49	Sensory Exploration	Sensory Play
PP409	Multiplication & Division Discovery Can - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Basic Operations
PP411	Fractions Discovery Can - Level 2 - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Fractions, Decimals & Percents

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
PP412	Place Value Discovery Can - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Place Value
PP413	Fractions Discovery Can - Level 1 - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Fractions, Decimals & Percents
PP414	Decimals Discovery Can - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Fractions, Decimals & Percents
PP415	Measurement Conversion Discovery Can - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Measurement & Data
PP416	Volume Discovery Can - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Shapes & Geometry
PP417	Angles & Symmetry Discovery Can - Gr. 4-5		79		\$22.99	5%	\$21.84	Math	Shapes & Geometry
PP420	Alphabet Stamps - Lowercase	196			\$16.99	5%	\$16.14	Language	Alphabet
PP421	Alphabet Stamps - Uppercase	196			\$16.99	5%	\$16.14	Language	Alphabet
PP422	Hold-It-All Teacher Tote		116		\$19.99	5%	\$18.99	Teaching Resources	Classroom Essentials
PP423	All-Purpose Teacher's Apron		116		\$21.99	5%	\$20.89	Teaching Resources	Classroom Essentials
PP424	All-Purpose Teacher's Utility Apron		116		\$16.99	5%	\$16.14	Teaching Resources	Classroom Essentials
PP426	Grandma's Dress-Up Trunk	37			\$219.00	5%	\$208.05	Dramatic Play	Dress-Up & Role Play
PP427	Grandpa's Dress-Up Trunk	37			\$219.00	5%	\$208.05	Dramatic Play	Dress-Up & Role Play
PP430X	Building Math Skills Practice Cards - Complete Set		87		\$229.00	5%	\$217.55	Math	Multiskill Math Products
PP431	Multiplication & Division Practice Cards		87		\$39.99	5%	\$37.99	Math	Basic Operations
PP432	Addition & Subtraction Practice Cards		87		\$39.99	5%	\$37.99	Math	Basic Operations
PP433	Place Value Practice Cards		87		\$39.99	5%	\$37.99	Math	Place Value
PP434	Money Practice Cards		87		\$39.99	5%	\$37.99	Math	Money
PP435	Time Practice Cards		87		\$39.99	5%	\$37.99	Math	Time
PP436	Fractions Practice Cards		87		\$39.99	5%	\$37.99	Math	Fractions, Decimals & Percents
PP439	Lakeshore Water Play Kit	10			\$89.99	5%	\$85.49	Sand & Water	Sand & Water Play
PP447	Giant Geometric Shapes		98		\$27.99	5%	\$26.59	Math	Shapes & Geometry
PP451	Families Book Set	220			\$49.99	5%	\$47.49	Social Studies	Social-Emotional & Character Development
PP456	Families Poster Pack	220	114		\$32.99	5%	\$31.34	Social Studies	Social-Emotional & Character Development
PP467	Reading Comprehension Practice Cards - Gr. 2-3		56		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
PP468	Reading Comprehension Practice Cards - Gr. 4-5		56		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
PP469	Reading Comprehension Practice Cards - Gr. 1-2		56		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
PP476	Magnetic Display Shelves	196	120		\$39.99	5%	\$37.99	Teaching Resources	Bins & Organizers
PP478	Adventure Dress-Up Trunk	37			\$219.00	5%	\$208.05	Dramatic Play	Dress-Up & Role Play
PP504	Gel-Bead Sensory Shapes - Set of 8	7			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
PP505	Giant Magnetic Draw & Write Page		68		\$29.99	5%	\$28.49	Language	Writing & Grammar
PP506	Classroom Supply Caddies - Set of 6 Colors	148			\$44.99	5%	\$42.74	Teaching Resources	Bins & Organizers
PP508	Sensory Star Beanbags - Set of 6	91			\$21.99	5%	\$20.89	Infants & Toddlers	Sensory Development
PP509	Store & Charge Tablet Station	228			\$229.00	5%	\$217.55	Music	Audio Equipment & Listening Centers
PP512	Lakeshore Magnet Kit	213			\$89.99	5%	\$85.49	Science	Physical Science
PP520X	Reading Skills Folder Game Libraries - K-Gr. 1 - Complete Set		50		\$159.00	5%	\$151.05	Games	File Folder Games
PP521	Phonological Awareness Folder Game Library - K-Gr. 1		50		\$39.99	5%	\$37.99	Games	File Folder Games
PP522	Phonics & Word Recognition Folder Game Library - K-Gr. 1		50		\$39.99	5%	\$37.99	Games	File Folder Games
PP523	Vocabulary Folder Game Library - K-Gr. 1		50		\$39.99	5%	\$37.99	Games	File Folder Games
PP524	Language Skills Folder Game Library - K-Gr. 1		50		\$39.99	5%	\$37.99	Games	File Folder Games
PP527	Force & Motion Activity Lab		108		\$79.99	5%	\$75.99	Science	Physical Science
PP528	Magnet Activity Lab		108		\$69.99	5%	\$66.49	Science	Physical Science
PP529	Electricity Activity Lab		108		\$69.99	5%	\$66.49	Science	Physical Science
PP539	Giant Magnetic Lined Page		72		\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
PP540X	Living Things Magnetic Activity Tins - Complete Set	210			\$99.50	5%	\$94.53	Science	Life Science
PP541	Animals Magnetic Activity Tin	210			\$34.99	5%	\$33.24	Science	Life Science
PP542	Insects & Spiders Magnetic Activity Tin	210			\$34.99	5%	\$33.24	Science	Life Science
PP543	Plants Magnetic Activity Tin	210			\$34.99	5%	\$33.24	Science	Life Science
PP565	Create-A-Chain Reaction STEM Kit - Pre K-Gr. 2 - Starter Set		104		\$69.99	5%	\$66.49	STEM	Building & Engineering
PP566	Create-A-Chain Reaction STEM Kit - Pre K-Gr. 2 - Master Set		104		\$119.99	5%	\$113.99	STEM	Building & Engineering
PP567	Ready to Write! Prompt Box - K-Gr. 1		68		\$69.99	5%	\$66.49	Language	Writing & Grammar
PP568	Ready to Write! Prompt Box - Gr. 2-3		68		\$69.99	5%	\$66.49	Language	Writing & Grammar
PP569	Ready to Write! Prompt Box - Gr. 4-5		68		\$69.99	5%	\$66.49	Language	Writing & Grammar
PP575X	Match & Sort Language Quickies - Gr. 2-3 - Complete Set		45		\$119.00	5%	\$113.05	Language	Multiskill Language Products
PP576	Match & Sort Reading Comprehension Quickies - Gr. 2-3		45		\$29.99	5%	\$28.49	Language	Reading Comprehension & Fluency
PP577	Match & Sort Language Skills Quickies - Gr. 2-3		45		\$29.99	5%	\$28.49	Language	Writing & Grammar
PP578	Match & Sort Vocabulary Quickies - Gr. 2-3		45		\$29.99	5%	\$28.49	Language	Vocabulary
PP579	Match & Sort Phonics Quickies - Gr. 2-3		45		\$29.99	5%	\$28.49	Language	Phonics & Word Building
PP580	Giant Magnetic Early Writing Page				\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
PP589	Magnetic Write & Wipe Organization Charts		120		\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
PP617	Student Rekenrek - Set of 4		93		\$37.99	5%	\$36.09	Math	Numbers & Counting
PP618	Student Rekenrek		93		\$9.99	5%	\$9.49	Math	Numbers & Counting
PP620X	Phonics Instant Learning Centers - Complete Set		41		\$229.00	5%	\$217.55	Language	Phonics & Word Building
PP621	Prefixes & Suffixes Instant Learning Center		41		\$39.99	5%	\$37.99	Language	Vocabulary
PP622	Decoding 2-Syllable Words Instant Learning Center		41		\$39.99	5%	\$37.99	Language	Phonics & Word Building
PP623	Blends & Digraphs Instant Learning Center		41		\$39.99	5%	\$37.99	Language	Phonics & Word Building
PP624	Vowel Teams Instant Learning Center		41		\$39.99	5%	\$37.99	Language	Phonics & Word Building
PP625	Final E Instant Learning Center		41		\$39.99	5%	\$37.99	Language	Phonics & Word Building
PP626	Short Vowels Instant Learning Center		41		\$39.99	5%	\$37.99	Language	Phonics & Word Building

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PP627	Rapunzel Problem Solving STEM Kit	219			\$69.99	5%	\$66.49	STEM	Building & Engineering
PP628	Gingerbread Man Problem Solving STEM Kit	219			\$59.99	5%	\$56.99	STEM	Building & Engineering
PP629	Little Red Riding Hood Problem Solving STEM Kit	219			\$59.99	5%	\$56.99	STEM	Building & Engineering
PP630X	Fairy Tales Problem Solving STEM Kits - Set 2	219			\$189.00	5%	\$179.55	STEM	Building & Engineering
PP631	Grab & Match Leveled Money Quickies - Gr. 2-3		84		\$39.99	5%	\$37.99	Math	Money
PP632	Grab & Match Leveled Time & Measurement Quickies - Gr. 2-3		84		\$39.99	5%	\$37.99	Math	Time
PP633	Grab & Match Leveled Fractions Quickies - Gr. 2-3		84		\$39.99	5%	\$37.99	Math	Fractions, Decimals & Percents
PP634	Grab & Match Leveled Place Value Quickies - Gr. 2-3		84		\$39.99	5%	\$37.99	Math	Place Value
PP635	Grab & Match Leveled Operations Quickies - Gr. 2-3		84		\$39.99	5%	\$37.99	Math	Basic Operations
PP636	Grab & Match Leveled Geometry & Geometric Measurement Quickies - Gr. 2-3		84		\$39.99	5%	\$37.99	Math	Shapes & Geometry
PP637	The Three Little Pigs Problem Solving STEM Kit	218			\$59.99	5%	\$56.99	STEM	Building & Engineering
PP638	The Three Billy Goats Gruff Problem Solving STEM Kit	218			\$69.99	5%	\$66.49	STEM	Building & Engineering
PP639	Goldilocks & the Three Bears Problem Solving STEM Kit	218			\$59.99	5%	\$56.99	STEM	Building & Engineering
PP640X	Fairy Tales Problem Solving STEM Kits - Set 1	218			\$189.00	5%	\$179.55	STEM	Building & Engineering
PP650X	Grab & Match Leveled Math Quickies - Gr. 2-3 - Complete Set		84		\$239.00	5%	\$227.05	Math	Multiskill Math Products
PP667	Nonfiction Reading Comprehension Practice Cards - Gr. 2-3		57		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
PP668	Nonfiction Reading Comprehension Practice Cards - Gr. 4-5		57		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
PP669	Nonfiction Reading Comprehension Practice Cards - Gr. 1-2		57		\$69.99	5%	\$66.49	Language	Reading Comprehension & Fluency
PP670	Foam Sensory Paint - Set of 5	3			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
PP680	Store & Stack Bins - Set of 6		119		\$39.99	5%	\$37.99	Accessories	Accessories
PP707	Pop & Link Sensory Beads	167			\$16.99	5%	\$16.14	Arts & Crafts	Collage & Craft Materials
PP708	Answer Board Supply Center		73		\$49.99	5%	\$47.49	Teaching Resources	Bins & Organizers
PP709	Jumbo Double-Sided Magnetic Money		101		\$49.99	5%	\$47.49	Math	Math Manipulatives
PP710X	Math Folder Game Libraries - K-Gr. 1 - Complete Set		88		\$159.00	5%	\$151.05	Games	File Folder Games
PP711	Counting & Place Value Folder Game Library - K-Gr. 1		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP712	Operations Folder Game Library - K-Gr. 1		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP713	Measurement & Data Folder Game Library - K-Gr. 1		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP714	Geometry Folder Game Library - K-Gr. 1		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP716	Tilt & Turn Liquid Sensory Windows	2			\$59.99	5%	\$56.99	Sensory Exploration	Sensory Play
PP717	Lakeshore Magic Board	197			\$14.99	5%	\$14.24	Teaching Resources	Classroom Essentials
PP717X	Lakeshore Magic Board - Set of 10	197			\$149.00	5%	\$141.55	Teaching Resources	Classroom Essentials
PP723	Real-Working Cash Register	26	101		\$39.99	5%	\$37.99	Dramatic Play	Kitchen & House Play
PP735X	Social Studies Poster Library	220			\$189.00	5%	\$179.55	Social Studies	Cultures & The Community
PP738	Power Tiles Circuit Kit - Starter Set		103		\$129.00	5%	\$122.55	STEM	Building & Engineering
PP739	Power Tiles Circuit Kit - Master Set		103		\$249.00	5%	\$236.55	STEM	Building & Engineering
PP749	Lakeshore Write & Wipe Answer Boards		73		\$49.99	5%	\$47.49	Teaching Resources	Dry-Erase Boards, Markers & Erasers
PP750X	Design & Build Engineering Centers	216	104		\$159.00	5%	\$151.05	STEM	Building & Engineering
PP751	Bridge Building Engineering Center	216	104		\$49.99	5%	\$47.49	STEM	Building & Engineering
PP752	Vehicle Building Engineering Center	216	104		\$49.99	5%	\$47.49	STEM	Building & Engineering
PP753	House Building Engineering Center	216	104		\$59.99	5%	\$56.99	STEM	Building & Engineering
PP755X	Social Studies Book Library	220			\$349.00	5%	\$331.55	Social Studies	Cultures & The Community
PP773	Celebrating Diversity Poster Pack	220			\$32.99	5%	\$31.34	Social Studies	Cultures & The Community
PP774	Celebrating Diversity Book Set	220			\$49.99	5%	\$47.49	Social Studies	Cultures & The Community
PP777	Create-A-Path Magnetic Center	53			\$69.99	5%	\$66.49	STEM	Building & Engineering
PP779	Play & Explore Rocket	29			\$59.99	5%	\$56.99	Dramatic Play	Cars, Trucks & Trains
PP838	Snap-Bots	51			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
PP848	Create-A-Chain Reaction STEM Kit - Gr. 3-5 - Starter Set		105		\$69.99	5%	\$66.49	STEM	Building & Engineering
PP849	Create-A-Chain Reaction STEM Kit - Gr. 3-5 - Master Set		105		\$119.99	5%	\$113.99	STEM	Building & Engineering
PP863	Fraction Number Lines Write & Wipe Boards - Set of 30		97		\$39.99	5%	\$37.99	Math	Fractions, Decimals & Percents
PP866	Comparing Fractions Flip Books - Set of 10		97		\$39.99	5%	\$37.99	Math	Fractions, Decimals & Percents
PP867	Easy-Zip Supply Pouches		119		\$29.99	5%	\$28.49	Classroom Furniture	Classroom Furniture
PP871	Castle Blocks	45			\$89.99	5%	\$85.49	Blocks & Manipulatives	Building Sets
PP873	Magnetic Folder Bins - Set of 3		120		\$49.99	5%	\$47.49	Teaching Resources	Bins & Organizers
PP881	My First Pop Beads	93			\$32.99	5%	\$31.34	Sensory Exploration	Sensory Play
PP882	Fidget Poppers - Set of 4	6			\$19.99	5%	\$18.99	Sensory Exploration	Sensory Play
PP900X	STEM Learning Labs - Complete Set		105		\$229.00	5%	\$217.55	STEM	Labs & Activities
PP902	Space Lander STEM Learning Lab		105		\$79.99	5%	\$75.99	STEM	Labs & Activities
PP903	Don't Lose Your Marbles STEM Learning Lab		105		\$79.99	5%	\$75.99	STEM	Labs & Activities
PP905	Alarm Your Pencil Box STEM Learning Lab		105		\$79.99	5%	\$75.99	STEM	Labs & Activities
PP910X	Social Studies Instant Learning Centers - Complete Set		115		\$229.00	5%	\$217.55	Social Studies	History & Geography
PP911	Economy Instant Learning Center		115		\$39.99	5%	\$37.99	Social Studies	History & Geography
PP912	U.S. Symbols Instant Learning Center		115		\$39.99	5%	\$37.99	Social Studies	History & Geography
PP913	Landforms & Mapping Instant Learning Center		115		\$39.99	5%	\$37.99	Social Studies	History & Geography
PP914	Cultures Around the World Instant Learning Center		115		\$39.99	5%	\$37.99	Social Studies	Cultures & The Community
PP915	Then & Now Instant Learning Center		115		\$39.99	5%	\$37.99	Social Studies	History & Geography
PP916	Continents & Oceans Instant Learning Center		115		\$39.99	5%	\$37.99	Social Studies	History & Geography
PP924	Snap-Dinos	51			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
PP936	Children of the World Poster Pack	220			\$32.99	5%	\$31.34	Social Studies	Cultures & The Community
PP937	Giant Magnetic Number of the Day Chart		84		\$29.99	5%	\$28.49	Math	Multiskill Math Products

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PP940X	Math Folder Game Libraries - Gr. 2-3 - Complete Set		88		\$159.00	5%	\$151.05	Games	File Folder Games
PP941	Operations & Algebraic Thinking Folder Game Library - Gr. 2-3		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP942	Place Value Folder Game Library - Gr. 2-3		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP943	Money Folder Game Library - Gr. 2-3		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP944	Time & Measurement Folder Game Library - Gr. 2-3		88		\$39.99	5%	\$37.99	Games	File Folder Games
PP949	Positional Words Resource Box	183			\$34.99	5%	\$33.24	Language	Vocabulary
PP955X	Match & Sort Language Quickies - Gr. 4-5 - Complete Set		45		\$119.00	5%	\$113.05	Language	Multiskill Language Products
PP956	Match & Sort Grammar & Writing Quickies - Gr. 4-5		45		\$29.99	5%	\$28.49	Language	Writing & Grammar
PP957	Match & Sort Vocabulary Quickies - Gr. 4-5		45		\$29.99	5%	\$28.49	Language	Vocabulary
PP958	Match & Sort Literature Quickies - Gr. 4-5		45		\$29.99	5%	\$28.49	Language	Reading Comprehension & Fluency
PP959	Match & Sort Informational Text Quickies - Gr. 4-5		45		\$29.99	5%	\$28.49	Language	Reading Comprehension & Fluency
PX128BK	Superbright Liquid Tempera Paint - Gallon - Black	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128BR	Superbright Liquid Tempera Paint - Gallon - Brown	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128BU	Superbright Liquid Tempera Paint - Gallon - Blue	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128GR	Superbright Liquid Tempera Paint - Gallon - Green	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128RD	Superbright Liquid Tempera Paint - Gallon - Red	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128RG	Superbright Liquid Tempera Paint - Gallon - Orange	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128TQ	Superbright Liquid Tempera Paint - Gallon - Turquoise	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128VT	Superbright Liquid Tempera Paint - Gallon - Violet	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128WT	Superbright Liquid Tempera Paint - Gallon - White	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX128YE	Superbright Liquid Tempera Paint - Gallon - Yellow	153			\$15.99	5%	\$15.19	Arts & Crafts	Paint & Painting Accessories
PX2016BK	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Black	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016BR	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Brown	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016BU	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Blue	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016GR	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Green	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016RD	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Red	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016RG	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Orange	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016TQ	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Turquoise	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016VT	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Violet	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016WT	Lakeshore Fully Washable Liquid Tempera Paint - Pint - White	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2016YE	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Yellow	152			\$4.39	5%	\$4.17	Arts & Crafts	Paint & Painting Accessories
PX2020	Lakeshore Fully Washable Liquid Tempera Paint - Pint - Set of 10 Colors	152			\$43.50	5%	\$41.33	Arts & Crafts	Paint & Painting Accessories
PX2128BK	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Black	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128BR	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Brown	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128BU	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Blue	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128GR	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Green	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128RD	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Red	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128RG	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Orange	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128TQ	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Turquoise	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128VT	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Violet	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128WT	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - White	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX2128YE	Lakeshore Fully Washable Liquid Tempera Paint - Gallon - Yellow	152			\$17.99	5%	\$17.09	Arts & Crafts	Paint & Painting Accessories
PX80	Superbright Liquid Tempera Paint - Pint - Set of 10 Colors	153			\$37.50	5%	\$35.63	Arts & Crafts	Paint & Painting Accessories
PX8BK	Superbright Liquid Tempera Paint - Pint - Black	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8BR	Superbright Liquid Tempera Paint - Pint - Brown	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8BU	Superbright Liquid Tempera Paint - Pint - Blue	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8GR	Superbright Liquid Tempera Paint - Pint - Green	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8RD	Superbright Liquid Tempera Paint - Pint - Red	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8RG	Superbright Liquid Tempera Paint - Pint - Orange	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8TQ	Superbright Liquid Tempera Paint - Pint - Turquoise	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8VT	Superbright Liquid Tempera Paint - Pint - Violet	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8WT	Superbright Liquid Tempera Paint - Pint - White	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
PX8YE	Superbright Liquid Tempera Paint - Pint - Yellow	153			\$3.79	5%	\$3.60	Arts & Crafts	Paint & Painting Accessories
QJ578	Disposable Sanitary Gloves	69			\$7.99	5%	\$7.59	Accessories	Accessories
QR733	Brass Cymbals - Pair	64			\$24.99	5%	\$23.74	Music	Musical Instruments
QR750	Triangle	64			\$10.99	5%	\$10.44	Music	Musical Instruments
QR753	Sand Blocks - Pair	64			\$10.99	5%	\$10.44	Music	Musical Instruments
QR756	Guiro Tone Block	64			\$10.99	5%	\$10.44	Music	Musical Instruments
QR764	Wrist & Ankle Bells	64			\$5.99	5%	\$5.69	Music	Musical Instruments
QR767	Rhythm Sticks - Pair	64			\$7.99	5%	\$7.59	Music	Musical Instruments
QR784	Finger Cymbals - Two Pairs	64			\$16.99	5%	\$16.14	Music	Musical Instruments
QR838	Cluster Bells	64			\$7.99	5%	\$7.59	Music	Musical Instruments
QR841	Hand Bell	64			\$8.99	5%	\$8.54	Music	Musical Instruments
QR848	Jingle Clog	64			\$6.99	5%	\$6.64	Music	Musical Instruments
QR858	Handle Castanets	64			\$7.99	5%	\$7.59	Music	Musical Instruments
QR861	Bongo Drum	64			\$29.99	5%	\$28.49	Music	Musical Instruments
QR862	Chino Tone Block	64			\$7.99	5%	\$7.59	Music	Musical Instruments
QR863	Claves - Pair	64			\$6.99	5%	\$6.64	Music	Musical Instruments
QR918	Hand Tom-Tom	64			\$21.99	5%	\$20.89	Music	Musical Instruments

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
QR923	Tick-Tock Block	64			\$7.99	5%	\$7.59	Music	Musical Instruments
QR925X	Tambourine	64			\$21.99	5%	\$20.89	Music	Musical Instruments
QR953	Plastic Maracas - Pair	64			\$9.99	5%	\$9.49	Music	Musical Instruments
QX616BU	Cotton Thermal Cot Blanket - Blue	135			\$19.99	5%	\$18.99	Classroom Furniture	Rest Mats & Cots
QX616BUZ	Cotton Thermal Cot Blanket - Set of 12 - Blue	135			\$229.00	5%	\$217.55	Classroom Furniture	Rest Mats & Cots
QX616GR	Cotton Thermal Cot Blanket - Green	135			\$19.99	5%	\$18.99	Classroom Furniture	Rest Mats & Cots
QX616GRZ	Cotton Thermal Cot Blanket - Set of 12 - Green	135			\$229.00	5%	\$217.55	Classroom Furniture	Rest Mats & Cots
RA119	Lakeshore Creature Builder	54			\$69.99	5%	\$66.49	Blocks & Manipulatives	Building Sets
RA131	Differing Abilities Paperback Library	175			\$104.50	5%	\$99.28	Social Studies	Social-Emotional & Character Development
RA181	Best-Buy Jumbo Building Bricks - Starter Set	59			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
RA182	Best-Buy Jumbo Building Bricks - Master Set	59			\$89.99	5%	\$85.49	Blocks & Manipulatives	Building Sets
RA191	Beginner's Balance Beams	20			\$179.00	5%	\$170.05	Active Play	Balance & Coordination
RA216	Classic Board Book Story Collection	176			\$71.50	5%	\$67.93	Books	Board Books
RA226	STEM Stories Paperback Library	174			\$102.50	5%	\$97.38	Books	Paperback Books
RA233	Best-Buy Building Bricks - Starter Set	59			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
RA234	Best-Buy Building Bricks - Master Set	59			\$99.99	5%	\$94.99	Blocks & Manipulatives	Building Sets
RA238	Rhythm & Rhyme Board Book Collection	176			\$63.50	5%	\$60.33	Books	Board Books
RA254	Math & Science Paperback Library	174			\$99.50	5%	\$94.53	Math	Multiskill Math Products
RA258	Spanish Board Book Collection	193			\$69.50	5%	\$66.03	Language	Spanish & ELL Materials
RA272	Tangrams		76		\$27.99	5%	\$26.59	Math	Math Manipulatives
RA273	Social-Emotional Board Book Collection	97			\$79.50	5%	\$75.53	Social Studies	Social-Emotional & Character Development
RA298	Lakeshore 6" Activity Balls	21			\$19.99	5%	\$18.99	Active Play	Sports & Ball Activities
RA302	Fraction Circles		76		\$36.99	5%	\$35.14	Math	Math Manipulatives
RA313	Unifix Cubes Tub	201		76	\$32.99	5%	\$31.34	Math	Math Manipulatives
RA314	Best Behavior Bilingual Board Book Collection	193			\$59.50	5%	\$56.53	Language	Spanish & ELL Materials
RA324	Multicultural Board Book Collection	176			\$64.50	5%	\$61.28	Books	Board Books
RA341	You Are Awesome! Board Book Collection	221			\$53.99	5%	\$51.29	Books	Hardcover Books
RA351	Best Behavior Board Book Collection	176			\$79.50	5%	\$75.53	Social Studies	Social-Emotional & Character Development
RA362	Soft & Squeezy Wild Animals	38			\$36.99	5%	\$35.14	Dramatic Play	Animal Playsets
RA367	Soft & Squeezy Farm Animals	38			\$36.99	5%	\$35.14	Dramatic Play	Animal Playsets
RA368	Soft & Squeezy Ocean Animals	38			\$36.99	5%	\$35.14	Dramatic Play	Animal Playsets
RA369	Soft & Squeezy Dinosaurs	38			\$36.99	5%	\$35.14	Dramatic Play	Animal Playsets
RA384	Owl Babies Big Book		65		\$27.99	5%	\$26.59	Books	Big Books
RA391	Easy-Stick Glitter Shapes - Set of 600	167			\$9.99	5%	\$9.49	Arts & Crafts	Collage & Craft Materials
RA392	Easy-Stick Glitter Shapes - Set of 1,200	167			\$18.99	5%	\$18.04	Arts & Crafts	Collage & Craft Materials
RA397	Kindness & Compassion Paperback Library	175			\$113.50	5%	\$107.83	Books	Paperback Books
RA400X	Soft & Squeezy Animals - Complete Set	38			\$139.00	5%	\$132.05	Dramatic Play	Animal Playsets
RA414	Tabletop Paper Center		120		\$29.99	5%	\$28.49	Teaching Resources	Bins & Organizers
RA415	Extra Chart Stand Rings - Set of 5	199			\$7.99	5%	\$7.59	Teaching Resources	Pocket Charts & Accessories
RA417	Lakeshore Word Building Blocks	191			\$49.99	5%	\$47.49	Language	Phonics & Word Building
RA421	Rubbing Crayons - Set of 40	159			\$12.99	5%	\$12.34	Arts & Crafts	Crayons & Colored Pencils
RA432	Crystal Building Blocks	95			\$49.99	5%	\$47.49	Blocks & Manipulatives	Light Tables & Accessories
RA436	Number Tiles		76		\$24.99	5%	\$23.74	Math	Math Manipulatives
RA442	Nonhardening Modeling Clay Bucket	162			\$13.99	5%	\$13.29	Arts & Crafts	Dough & Modeling Materials
RA442Z	Nonhardening Modeling Clay Bucket - Set of 12	162			\$159.00	5%	\$151.05	Arts & Crafts	Dough & Modeling Materials
RA449	Math & Science Board Book Collection	176			\$70.50	5%	\$66.98	Books	Board Books
RA478	Heavy-Duty Rhythm Set	65			\$49.99	5%	\$47.49	Music	Musical Instruments
RA510X	Elementary Math Manipulative Library		76		\$399.00	5%	\$379.05	Math	Math Manipulatives
RA521	Paper Money	201	76		\$39.99	5%	\$37.99	Math	Math Manipulatives
RA522	Double-Sided Counters	201	76		\$19.99	5%	\$18.99	Math	Math Manipulatives
RA529	Linking Cubes	201			\$21.99	5%	\$20.89	Math	Math Manipulatives
RA534	Predictable Text Paperback Library	174			\$129.50	5%	\$123.03	Books	Paperback Books
RA572	Pattern Blocks	201	76		\$39.99	5%	\$37.99	Math	Math Manipulatives
RA585X	Early Math Manipulative Library	201			\$399.00	5%	\$379.05	Math	Math Manipulatives
RA587	Foam Number Dice	201			\$29.99	5%	\$28.49	Math	Math Manipulatives
RA588	Jumbo Buttons	201			\$29.99	5%	\$28.49	Math	Math Manipulatives
RA629	Math Dice Tub		78		\$29.99	5%	\$28.49	Math	Math Manipulatives
RA667	Small Hop-Along Ball (15")	20			\$24.99	5%	\$23.74	Active Play	Balance & Coordination
RA668	Medium Hop-Along Ball (18")	20			\$29.99	5%	\$28.49	Active Play	Balance & Coordination
RA669	Large Hop-Along Ball (22")	20			\$36.99	5%	\$35.14	Active Play	Balance & Coordination
RA683	Math Links	201			\$19.99	5%	\$18.99	Math	Sorting & Patterning
RA709	Dealing with Feelings Board Book Collection	176			\$62.50	5%	\$59.38	Books	Board Books
RA714	Paperback Classics Library	174			\$129.50	5%	\$123.03	Books	Paperback Books
RA730X	Big Book Favorites - Set 1		65		\$155.00	5%	\$147.25	Books	Big Books
RA802	Dominoes	201	76		\$32.99	5%	\$31.34	Math	Math Manipulatives
RA804	Geometric Foam Shapes	201	76		\$39.99	5%	\$37.99	Math	Math Manipulatives
RA807	Plastic Coins	201	76		\$49.99	5%	\$47.49	Math	Math Manipulatives
RA838	1" Color Cubes	201			\$29.99	5%	\$28.49	Math	Math Manipulatives
RA846	Lakeshore Playground Ball - 6" Diameter	21			\$8.99	5%	\$8.54	Active Play	Sports & Ball Activities

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RA847	Lakeshore Playground Ball - 8 1/2" Diameter	21			\$9.99	5%	\$9.49	Active Play	Sports & Ball Activities
RA848	Lakeshore Playground Ball - 10" Diameter	21			\$10.99	5%	\$10.44	Active Play	Sports & Ball Activities
RA849	Lakeshore Playground Ball - 13" Diameter	21			\$17.99	5%	\$17.09	Active Play	Sports & Ball Activities
RA850	Lakeshore Playground Balls - Complete Set	21			\$109.00	5%	\$103.55	Active Play	Sports & Ball Activities
RA924	Foam Dice		76		\$29.99	5%	\$28.49	Math	Math Manipulatives
RA991	Place Value Blocks		76		\$39.99	5%	\$37.99	Math	Math Manipulatives
RC244	1" Graphing Chart Pad		101		\$27.99	5%	\$26.59	Teaching Resources	Classroom Essentials
RE100X	Instruments from Around the World Collection	64			\$149.00	5%	\$141.55	Social Studies	Cultures & The Community
RE101	Mexican Guiro	64			\$14.99	5%	\$14.24	Music	Musical Instruments
RE102	Chilean Rainsticks - Set of 2	64			\$34.99	5%	\$33.24	Music	Musical Instruments
RE103	Chinese Gong	64			\$34.99	5%	\$33.24	Music	Musical Instruments
RE104	Asian Frog Rasp	64			\$14.99	5%	\$14.24	Music	Musical Instruments
RE105	Peruvian Gourd Maracas - Set of 2	64			\$24.99	5%	\$23.74	Music	Musical Instruments
RE106	Ghanaian Woven Rattles - Set of 2	64			\$19.99	5%	\$18.99	Music	Musical Instruments
RE107	Japanese Den Den	64			\$9.99	5%	\$9.49	Music	Musical Instruments
RE148	Stack & Nest Sensory Toys	92			\$32.99	5%	\$31.34	Infants & Toddlers	Sensory Development
RE173	Little Hands Tool Tote	35			\$32.99	5%	\$31.34	Dramatic Play	Dress-Up & Role Play
RE191	Sheila Rae, the Brave Read-Along		66		\$48.50	5%	\$46.08	Books	Read-Alongs
RE192	Cloudy with a Chance of Meatballs Read-Along		66		\$48.50	5%	\$46.08	Books	Read-Alongs
RE244	Healthy Habits Paperback Library	175			\$103.50	5%	\$98.33	Science	Health & Nutrition
RE258	Red Riding Hood Read-Along		66		\$50.50	5%	\$47.98	Books	Read-Alongs
RE266	Lens & Prism Set		108		\$27.99	5%	\$26.59	Science	Science Tools & Equipment
RE313	Lakeshore Liquid Measurement Kit		101		\$39.99	5%	\$37.99	Math	Measurement & Data
RE322	Lakeshore Sensory Ball Set	20			\$49.99	5%	\$47.49	Sensory Exploration	Sensory Play
RE335X	Big Book Favorites - Set 2		65		\$159.00	5%	\$151.05	Books	Big Books
RE373	Corduroy (Spanish) Read-Along		66		\$44.50	5%	\$42.28	Language	Spanish & ELL Materials
RE384	Fancy Pipe Stems	166			\$21.99	5%	\$20.89	Arts & Crafts	Collage & Craft Materials
RE437	Feelings & Emotions Paperback Library	175			\$104.50	5%	\$99.28	Social Studies	Social-Emotional & Character Development
RE480X	Board Book Theme Libraries - Complete Set	97			\$229.00	5%	\$217.55	Books	Board Books
RE481	Me & My Family Board Book Library	97			\$43.50	5%	\$41.33	Books	Board Books
RE482	On the Farm Board Book Library	97			\$38.50	5%	\$36.58	Books	Board Books
RE483	Nursery Rhymes Board Book Library	97			\$35.50	5%	\$33.73	Books	Board Books
RE484	Colors & Shapes Board Book Library	97			\$35.50	5%	\$33.73	Books	Board Books
RE485	Ocean Animals Board Book Library	97			\$36.50	5%	\$34.68	Books	Board Books
RE486	Things That Go Board Book Library	97			\$42.50	5%	\$40.38	Books	Board Books
RE542	Goodnight Moon Read-Along		66		\$48.50	5%	\$46.08	Books	Read-Alongs
RE543	It Looked Like Spilt Milk Read-Along		66		\$52.50	5%	\$49.88	Books	Read-Alongs
RE554	Se venden gorras Read-Along		66		\$48.50	5%	\$46.08	Language	Spanish & ELL Materials
RE676	I Went Walking Read-Along		66		\$52.50	5%	\$49.88	Books	Read-Alongs
RE677	The Snowy Day Read-Along		66		\$44.50	5%	\$42.28	Books	Read-Alongs
RE733	Caps for Sale Read-Along		66		\$48.50	5%	\$46.08	Books	Read-Alongs
RE735X	My First Informational Text Read-Alongs - Set 1		66		\$179.00	5%	\$170.05	Books	Read-Alongs
RE736	Jump, Pup! Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE737	Race Day Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE738	Safari Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE739	Swim, Fish! Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE741	Swing, Sloth! Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE742X	Favorite Picture Book Read-Alongs - Set 1		66		\$249.00	5%	\$236.55	Books	Read-Alongs
RE743X	Favorite Picture Book Read-Alongs - Set 2		66		\$229.00	5%	\$217.55	Books	Read-Alongs
RE744X	Favorite Picture Book Read-Alongs - Set 3		66		\$235.00	5%	\$223.25	Books	Read-Alongs
RE746	When Sophie Gets Angry—Really, Really Angry... Read-Along		66		\$44.50	5%	\$42.28	Books	Read-Alongs
RE747	Where the Wild Things Are Read-Along		66		\$50.50	5%	\$47.98	Books	Read-Alongs
RE763	Inch by Inch Read-Along		66		\$50.50	5%	\$47.98	Books	Read-Alongs
RE794	The Dinosaur Who Lived in My Backyard Read-Along		66		\$44.50	5%	\$42.28	Books	Read-Alongs
RE841	Harold and the Purple Crayon Read-Along		66		\$50.50	5%	\$47.98	Books	Read-Alongs
RE854	Ponies Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE855X	Informational Text Read-Alongs - Level 1		66		\$179.00	5%	\$170.05	Books	Read-Alongs
RE856	Ants Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE857	Trains Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE858	Dinosaurs Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE859	Storms Read-Along		66		\$36.50	5%	\$34.68	Books	Read-Alongs
RE868	¿Cómo comen los dinosaurios? Read-Along		66		\$42.50	5%	\$40.38	Language	Spanish & ELL Materials
RE872	Salí de paseo Read-Along		66		\$44.50	5%	\$42.28	Language	Spanish & ELL Materials
RE875X	Lakeshore Theme Book Libraries - Set 1	184			\$329.00	5%	\$312.55	Books	Paperback Books
RE880X	Spanish Picture Book Read-Alongs		66		\$225.00	5%	\$213.75	Books	Books
RE885X	Lakeshore Theme Book Libraries - Set 2	185			\$329.00	5%	\$312.55	Books	Paperback Books
RE888	Window Blocks	47			\$49.99	5%	\$47.49	Blocks & Manipulatives	Unit Blocks & Accessories
RE936	Miss Nelson Is Missing! Read-Along		66		\$48.50	5%	\$46.08	Books	Read-Alongs
RE941	¡La verdadera historia de los tres cerditos! Read-Along		66		\$48.50	5%	\$46.08	Language	Spanish & ELL Materials

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RE962	The Doorbell Rang Read-Along		66		\$44.50	5%	\$42.28	Books	Read-Alongs
RE971	All About Me Theme Book Library	184			\$36.50	5%	\$34.68	Social Studies	Social-Emotional & Character Development
RE973	Space Theme Book Library	184			\$42.50	5%	\$40.38	Books	Paperback Books
RE974	Food & Nutrition Theme Book Library	184			\$46.50	5%	\$44.18	Science	Health & Nutrition
RE976	Transportation Theme Book Library	184			\$42.50	5%	\$40.38	Social Studies	Cultures & The Community
RE978	Seasons & Weather Theme Book Library	184			\$37.50	5%	\$35.63	Books	Paperback Books
RE979	Families Theme Book Library	185			\$42.50	5%	\$40.38	Social Studies	Social-Emotional & Character Development
RE981	Numbers & Counting Theme Book Library	185			\$45.50	5%	\$43.23	Books	Paperback Books
RE982	Growing Things Theme Book Library	185			\$41.50	5%	\$39.43	Books	Paperback Books
RE985	Farms Theme Book Library	185			\$37.50	5%	\$35.63	Books	Paperback Books
RE986	Life Cycles Theme Book Library	185			\$42.50	5%	\$40.38	Books	Paperback Books
RE987	Health & Safety Theme Book Library	185			\$41.50	5%	\$39.43	Science	Health & Nutrition
RE988	Community & Careers Theme Book Library	184			\$41.50	5%	\$39.43	Social Studies	Cultures & The Community
RE992	Alphabet Theme Book Library	184			\$44.50	5%	\$42.28	Books	Paperback Books
RE993	Five Senses Theme Book Library	185			\$44.50	5%	\$42.28	Books	Paperback Books
RE995	Cultures of the World Theme Book Library	185			\$42.50	5%	\$40.38	Social Studies	Cultures & The Community
RE996	Earth & Environment Theme Book Library	184			\$41.50	5%	\$39.43	Books	Paperback Books
RJ10	Block Play Traffic Signs	43			\$29.99	5%	\$28.49	Blocks & Manipulatives	Unit Blocks & Accessories
RJ200	Magnet Discovery Board	213			\$39.99	5%	\$37.99	Science	Physical Science
RJ27	The Mystery Box	180			\$49.99	5%	\$47.49	Sensory Exploration	Sensory Play
RR160	Space-Saver Book Tree	175			\$479.00	5%	\$455.05	Classroom Furniture	Storage Units
RR180	Mobile Outdoor Storage Bin	15			\$229.00	5%	\$217.55	Teaching Resources	Accessories
RR207	Roll & Write Word Game	232			\$29.99	5%	\$28.49	Games	Board & Dice Games
RR212	Lakeshore Barn	39			\$149.00	5%	\$141.55	Dramatic Play	Animal Playsets
RR215X	Lakeshore Learning Games - Complete Set	232			\$76.99	5%	\$73.14	Games	Board & Dice Games
RR250	Classic Farm Animal Collection	39			\$69.99	5%	\$66.49	Dramatic Play	Animal Playsets
RR260	Kid-Sized Indoor/Outdoor Equipment Cart	21			\$279.00	5%	\$265.05	Active Play	Sports & Ball Activities
RR269	Lakeshore Paper Storage Center	161			\$129.00	5%	\$122.55	Classroom Furniture	Storage Units
RR280	Read & Relax Comfy Chair	174			\$499.00	5%	\$474.05	Classroom Furniture	Chairs & Seating
RR326	Brick-Building Activity Table	59			\$479.00	5%	\$455.05	Blocks & Manipulatives	Building Sets
RR364	Read & Relax Comfy Couch	174			\$899.00	5%	\$854.05	Classroom Furniture	Chairs & Seating
RR371	Plastic Book Baskets - Set of 3	174			\$59.99	5%	\$56.99	Accessories	Accessories
RR374X	Transition to School Backpack - Set of 10	178			\$399.00	5%	\$379.05	Language	Multiskill Language Products
RR375	Transition to School Backpack	178			\$39.99	5%	\$37.99	Language	Multiskill Language Products
RR400	Flex-Space Comfy Storage Bench		6		\$529.00	5%	\$502.55	Classroom Furniture	Chairs & Seating
RR416	Color-Changing Touch Board	55			\$59.99	5%	\$56.99	Science	Physical Science
RR417	Child's View Changeable Display Center	83			\$139.00	5%	\$132.05	Infants & Toddlers	Furniture
RR423	Write & Wipe Lapboard Erasers - Set of 10	196	72		\$14.99	5%	\$14.24	Teaching Resources	Dry-Erase Boards, Markers & Erasers
RR426	Peel & Stick Collage Frames - Set of 30	168			\$24.99	5%	\$23.74	Arts & Crafts	Craft Kits
RR427	Peel & Stick Foam Sheets	167			\$27.99	5%	\$26.59	Arts & Crafts	Collage & Craft Materials
RR441	Grouptime Seating Carpet for 18 Kids - 9'	141			\$399.00	5%	\$379.05	Classroom Furniture	Classroom Carpets & Rugs
RR454	Grouptime Seating Carpet for 8 Kids - 6'	141			\$229.00	5%	\$217.55	Classroom Furniture	Classroom Carpets & Rugs
RR475	Lakeshore Indoor/Outdoor Equipment Cart	21			\$439.00	5%	\$417.05	Active Play	Sports & Ball Activities
RR513	No, David! Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
RR514	Pete the Cat: Rocking in My School Shoes Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
RR543	The Rainbow Fish Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
RR580X	Big Mouth Animal Puppets - Complete Set	41			\$59.99	5%	\$56.99	Dramatic Play	Puppets
RR581	Big Mouth Cow Puppet	41			\$10.99	5%	\$10.44	Dramatic Play	Puppets
RR582	Big Mouth Pig Puppet	41			\$10.99	5%	\$10.44	Dramatic Play	Puppets
RR583	Big Mouth Frog Puppet	41			\$10.99	5%	\$10.44	Dramatic Play	Puppets
RR584	Big Mouth Duck Puppet	41			\$10.99	5%	\$10.44	Dramatic Play	Puppets
RR585	Big Mouth Dog Puppet	41			\$10.99	5%	\$10.44	Dramatic Play	Puppets
RR586	Big Mouth Bear Puppet	41			\$10.99	5%	\$10.44	Dramatic Play	Puppets
RR621	Magnetic Write & Wipe Lapboard	197	72		\$6.99	5%	\$6.64	Teaching Resources	Dry-Erase Boards, Markers & Erasers
RR621X	Magnetic Write & Wipe Lapboard - Set of 10	197	72		\$68.99	5%	\$65.54	Teaching Resources	Dry-Erase Boards, Markers & Erasers
RR630	Draw & Write Journal - Set of 10	195	70		\$42.99	5%	\$40.84	Language	Writing & Grammar
RR631	Draw & Write Journal	195	70		\$4.49	5%	\$4.27	Language	Writing & Grammar
RR634	Classroom Song Bank CD	71			\$12.99	5%	\$12.34	Music	Music CDs
RR645	Let's Talk! Asian Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR646	Let's Talk! Asian Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR650X	Let's Talk! Kid Puppets - Complete Set	41			\$149.00	5%	\$141.55	Dramatic Play	Puppets
RR653	Lakeshore Community Block Play People	45			\$49.99	5%	\$47.49	Blocks & Manipulatives	Unit Blocks & Accessories
RR655	Let's Talk! African American Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR656	Let's Talk! African American Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR657	Lakeshore Lapboard Stand	197	72		\$6.99	5%	\$6.64	Teaching Resources	Dry-Erase Boards, Markers & Erasers
RR663	Let's Talk! Caucasian Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR664	Let's Talk! Caucasian Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR667	Student Write & Wipe Number Lines - Decimals		87		\$21.99	5%	\$20.89	Math	Fractions, Decimals & Percents
RR668	Student Write & Wipe Number Lines - Whole Numbers		87		\$21.99	5%	\$20.89	Math	Basic Operations

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
RR669	Student Write & Wipe Number Lines - Fractions		87		\$21.99	5%	\$20.89	Math	Fractions, Decimals & Percents
RR673	My Word Journal		70		\$4.29	5%	\$4.08	Language	Writing & Grammar
RR674	My Word Journal - Set of 10		70		\$39.99	5%	\$37.99	Language	Writing & Grammar
RR677	Pete the Cat: I Love My White Shoes Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
RR678	Let's Talk! Hispanic Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR679	Let's Talk! Hispanic Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
RR690	Toddler Soft & Safe Tree Seats	70			\$269.00	5%	\$255.55	Infants & Toddlers	Furniture
RR718	Writing Practice Magic Board	197			\$14.99	5%	\$14.24	Teaching Resources	Classroom Essentials
RR718X	Writing Practice Magic Board - Set of 10	197			\$149.00	5%	\$141.55	Teaching Resources	Classroom Essentials
RR731	Alphabet Picture Stickers	197			\$29.99	5%	\$28.49	Language	Alphabet
RR740	Giant Activity Dice		78		\$24.99	5%	\$23.74	Math	Math Manipulatives
RR748	Hold-A-Ring Walking Rope	19			\$49.99	5%	\$47.49	Infants & Toddlers	Gross Motor Skills
RR750	Bristle Builders - Starter Set	51			\$24.99	5%	\$23.74	Blocks & Manipulatives	Building Sets
RR751	Bristle Builders - Master Set	51			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
RR752BU	Take-Home Backpack - Blue	231	117		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
RR752BUX	Take-Home Backpack - Set of 10 - Blue	231	117		\$119.00	5%	\$113.05	Teaching Resources	Bins & Organizers
RR752GR	Take-Home Backpack - Green	231	117		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
RR752GRX	Take-Home Backpack - Set of 10 - Green	231	117		\$119.00	5%	\$113.05	Teaching Resources	Bins & Organizers
RR752RD	Take-Home Backpack - Red	231	117		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
RR752RDX	Take-Home Backpack - Set of 10 - Red	231	117		\$119.00	5%	\$113.05	Teaching Resources	Bins & Organizers
RR759	Lakeshore Block Play People with Differing Abilities	45	114		\$34.99	5%	\$33.24	Blocks & Manipulatives	Unit Blocks & Accessories
RR790	Soft & Safe Tree Seats - Set of 3	138			\$299.00	5%	\$284.05	Classroom Furniture	Chairs & Seating
RR793	Magnetic Tub O' Letters	189			\$39.99	5%	\$37.99	Language	Phonics & Word Building
RR794	Soft & Safe Building Blocks	87			\$79.99	5%	\$75.99	Infants & Toddlers	Gross Motor Skills
RR795X	Reading & Writing Skills Folder Game Libraries - Gr. 2-3 - Complete Set		50		\$159.00	5%	\$151.05	Games	File Folder Games
RR796	Grammar & Writing Folder Game Library - Gr. 2-3		50		\$39.99	5%	\$37.99	Games	File Folder Games
RR797	Reading Comprehension Folder Game Library - Gr. 2-3		50		\$39.99	5%	\$37.99	Games	File Folder Games
RR798	Vocabulary Folder Game Library - Gr. 2-3		50		\$39.99	5%	\$37.99	Games	File Folder Games
RR799	Phonics & Language Skills Folder Game Library - Gr. 2-3		50		\$39.99	5%	\$37.99	Games	File Folder Games
RR840	Easy-Clean Snap-On Tray	71			\$129.00	5%	\$122.55	Accessories	Accessories
RR850X	Multicultural Stories Paperback Library	175			\$110.50	5%	\$104.98	Social Studies	Cultures & The Community
RR896	Let's Go Shopping Vegetable Basket	26			\$39.99	5%	\$37.99	Science	Health & Nutrition
RR897	Let's Go Shopping Fruit Basket	26			\$39.99	5%	\$37.99	Science	Health & Nutrition
RR898	Let's Go Shopping Bread Basket	26			\$39.99	5%	\$37.99	Science	Health & Nutrition
RR899	Let's Go Shopping Meat, Fish & Cheese Basket	26			\$39.99	5%	\$37.99	Science	Health & Nutrition
RR900X	Let's Go Shopping Food Baskets - Complete Set	26			\$159.00	5%	\$151.05	Science	Health & Nutrition
RR915	Picnic Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR916	Treasure Chest Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR917	Fish Tank Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR919	Let's Go Shopping Grocery Basket	26			\$9.99	5%	\$9.49	Dramatic Play	Kitchen & House Play
RR927	Flowers Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR928	Ladybugs Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR935	Spider Web Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR937	Apple Tree Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR938	Candy Jar Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR939	Airplanes Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RR944	The Jacket I Wear in the Snow Storytelling Kit	172			\$34.99	5%	\$33.24	Language	Oral Language & Storytelling
RR945	Lakeshore Counting Boxes - Complete Set	207			\$299.00	5%	\$284.05	Math	Numbers & Counting
RR959	Let's Go Shopping Grocery Baskets - Set of 3	26			\$27.99	5%	\$26.59	Accessories	Accessories
RR971	Frogs Counting Box	207			\$29.99	5%	\$28.49	Math	Numbers & Counting
RS262	Best-Buy School Glue - Pint	165			\$3.99	5%	\$3.79	Arts & Crafts	Glue, Tape & Adhesives
RS263	Best-Buy School Glue - Quart	165			\$6.99	5%	\$6.64	Arts & Crafts	Glue, Tape & Adhesives
RS264	Best-Buy School Glue - Gallon	165			\$18.99	5%	\$18.04	Arts & Crafts	Glue, Tape & Adhesives
RS4	Best-Buy School Glue - 4-Ounce Bottle	165			\$1.99	5%	\$1.89	Arts & Crafts	Glue, Tape & Adhesives
SD742	1" Craft Tape Pack - Bright Colors	165			\$32.99	5%	\$31.34	Arts & Crafts	Glue, Tape & Adhesives
SD743	1" Craft Tape Pack - Pastel Colors	165			\$32.99	5%	\$31.34	Arts & Crafts	Glue, Tape & Adhesives
SD748	1/2" Craft Tape Pack	165			\$34.99	5%	\$33.24	Arts & Crafts	Glue, Tape & Adhesives
SE115	Wiggle Feet Sensory Cushion		116		\$29.99	5%	\$28.49	Classroom Furniture	Chairs & Seating
SE210	Sensory Sand Ice Cream Set	8			\$14.99	5%	\$14.24	Sand & Water	Sand & Water Play
SE213	Silly Shapes Sensory Mats	5			\$59.99	5%	\$56.99	Sensory Exploration	Sensory Play
SE220	Shake & Soothe Sensory Tubes	2			\$59.99	5%	\$56.99	Sensory Exploration	Sensory Play
SE355	Sensory Peanut Ball	7			\$36.99	5%	\$35.14	Sensory Exploration	Sensory Play
SE385	Liquid Glitter Floor Tiles	3			\$229.00	5%	\$217.55	Sensory Exploration	Sensory Play
SE401	Liquid Floor Tiles	2			\$179.00	5%	\$170.05	Sensory Exploration	Sensory Play
SE416	Step & Balance Sensory Stones	19			\$69.99	5%	\$66.49	Active Play	Balance & Coordination
SE581	Rainbow Liquid Sensory Viewers	5			\$32.99	5%	\$31.34	Sensory Exploration	Sensory Play
SE712	Sensory Match Seashells	10			\$36.99	5%	\$35.14	Sensory Exploration	Sensory Play
SE731	Sensory Rings	6			\$19.99	5%	\$18.99	Sensory Exploration	Sensory Play
SE741	Tactile Liquid Letters	5			\$49.99	5%	\$47.49	Language	Alphabet

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
SF210	Write & Wipe U.S.A. Tabletop Map		115		\$4.99	5%	\$4.74	Social Studies	History & Geography
SF210X	Write & Wipe U.S.A. Tabletop Map - Set of 10		115		\$47.99	5%	\$45.59	Social Studies	History & Geography
SF215	Write & Wipe World Tabletop Map		115		\$4.99	5%	\$4.74	Social Studies	History & Geography
SF215X	Write & Wipe World Tabletop Map - Set of 10		115		\$47.99	5%	\$45.59	Social Studies	History & Geography
STES3015	Around-The-Home Picture-Words Bilingual Flash Cards		60		\$9.99	5%	\$9.49	Language	Sight-Words
SU28	Standard #2 Pencils - Set of 12	198	74		\$2.99	5%	\$2.84	Language	Writing & Grammar
SW418	2-Way Sand & Water Table	13			\$199.00	5%	\$189.05	Sand & Water	Sand & Water Tables
SW419	Tops for 2-Way Sand & Water Table	13			\$39.99	5%	\$37.99	Accessories	Accessories
SW641	4-Way Sand & Water Table	13			\$379.00	5%	\$360.05	Sand & Water	Sand & Water Tables
SW642	Tops for 4-Way Sand & Water Table	13			\$69.99	5%	\$66.49	Accessories	Accessories
TA2610	Red Baseline Ruled Newsprint - Pre K-Kindergarten	194			\$11.99	5%	\$11.39	Language	Writing & Grammar
TA2611	Red Baseline Ruled Newsprint - Gr. 1	194			\$11.99	5%	\$11.39	Language	Writing & Grammar
TA2612	Red Baseline Ruled Newsprint - Gr. 2	194			\$11.99	5%	\$11.39	Language	Writing & Grammar
TA2633	Red Baseline Ruled Newsprint - Gr. 3	194			\$11.99	5%	\$11.39	Language	Writing & Grammar
TA2694	Red Baseline Jumbo Picture Story Newsprint	194			\$12.99	5%	\$12.34	Language	Writing & Grammar
TA301AG	Apple Green Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301BB	Bright Blue Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301BK	Black Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301BR	Brown Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301CY	Canary Yellow Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301EG	Emerald Green Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301FR	Flame Red Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301LB	Light Blue Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301RG	Orange Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301VT	Violet Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301WT	White Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA301YB	Royal Blue Fadeless Paper Roll - 47.25" x 50'	161			\$24.99	5%	\$23.74	Classroom Decorations	Bulletin Board Paper
TA3385	Unruled Chart Tablet	199			\$24.99	5%	\$23.74	Teaching Resources	Classroom Essentials
TA342	1/4" Graphing Paper - 500 Sheets		101		\$12.99	5%	\$12.34	Math	Measurement & Data
TA4109	Manila Drawing Paper - 9" x 12" Pack of 500 Sheets	160			\$9.99	5%	\$9.49	Arts & Crafts	Paper
TA4112	Manila Drawing Paper - 12" x 18" Pack of 500 Sheets	160			\$18.99	5%	\$18.04	Arts & Crafts	Paper
TA4409	White Drawing Paper - 9" x 12" Pack of 500 Sheets	160			\$15.99	5%	\$15.19	Arts & Crafts	Paper
TA4412	White Drawing Paper - 12" x 18" Pack of 500 Sheets	160			\$29.99	5%	\$28.49	Arts & Crafts	Paper
TA50AC	Construction Paper - 9" x 12" Pack of 50 Sheets - Assorted Colors	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50BB	Construction Paper - 9" x 12" Pack of 50 Sheets - Bright Blue	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50BK	Construction Paper - 9" x 12" Pack of 50 Sheets - Black	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50BR	Construction Paper - 9" x 12" Pack of 50 Sheets - Brown	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50BU	Construction Paper - 9" x 12" Pack of 50 Sheets - Blue	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50DW	Construction Paper - 9" x 12" Pack of 50 Sheets - Dark Brown	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50GA	Construction Paper - 9" x 12" Pack of 50 Sheets - Gray	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50GB	Construction Paper - 9" x 12" Pack of 50 Sheets - Bright Green	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50HG	Construction Paper - 9" x 12" Pack of 50 Sheets - Holiday Green	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50HP	Construction Paper - 9" x 12" Pack of 50 Sheets - Hot Pink	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50HR	Construction Paper - 9" x 12" Pack of 50 Sheets - Holiday Red	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50LB	Construction Paper - 9" x 12" Pack of 50 Sheets - Light Brown	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50PN	Construction Paper - 9" x 12" Pack of 50 Sheets - Pink	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50RD	Construction Paper - 9" x 12" Pack of 50 Sheets - Red	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50RG	Construction Paper - 9" x 12" Pack of 50 Sheets - Orange	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50SB	Construction Paper - 9" x 12" Pack of 50 Sheets - Sky Blue	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50TQ	Construction Paper - 9" x 12" Pack of 50 Sheets - Turquoise	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50VT	Construction Paper - 9" x 12" Pack of 50 Sheets - Violet	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50WT	Construction Paper - 9" x 12" Pack of 50 Sheets - White	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA50YE	Construction Paper - 9" x 12" Pack of 50 Sheets - Yellow	160			\$1.49	5%	\$1.42	Arts & Crafts	Paper
TA51AC	Construction Paper - 12" x 18" Pack of 50 Sheets - Assorted Colors	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51BB	Construction Paper - 12" x 18" Pack of 50 Sheets - Bright Blue	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51BK	Construction Paper - 12" x 18" Pack of 50 Sheets - Black	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51BR	Construction Paper - 12" x 18" Pack of 50 Sheets - Brown	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51BU	Construction Paper - 12" x 18" Pack of 50 Sheets - Blue	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51DW	Construction Paper - 12" x 18" Pack of 50 Sheets - Dark Brown	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51GA	Construction Paper - 12" x 18" Pack of 50 Sheets - Gray	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51GB	Construction Paper - 12" x 18" Pack of 50 Sheets - Bright Green	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51HG	Construction Paper - 12" x 18" Pack of 50 Sheets - Holiday Green	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51HP	Construction Paper - 12" x 18" Pack of 50 Sheets - Hot Pink	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51HR	Construction Paper - 12" x 18" Pack of 50 Sheets - Holiday Red	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51LB	Construction Paper - 12" x 18" Pack of 50 Sheets - Light Brown	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51PN	Construction Paper - 12" x 18" Pack of 50 Sheets - Pink	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51RD	Construction Paper - 12" x 18" Pack of 50 Sheets - Red	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51RG	Construction Paper - 12" x 18" Pack of 50 Sheets - Orange	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51SB	Construction Paper - 12" x 18" Pack of 50 Sheets - Sky Blue	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper



Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
TA51TQ	Construction Paper - 12" x 18" Pack of 50 Sheets - Turquoise	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51VT	Construction Paper - 12" x 18" Pack of 50 Sheets - Violet	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51WT	Construction Paper - 12" x 18" Pack of 50 Sheets - White	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA51YE	Construction Paper - 12" x 18" Pack of 50 Sheets - Yellow	160			\$2.99	5%	\$2.84	Arts & Crafts	Paper
TA531	1" Graphing Paper - 500 Sheets		101		\$16.99	5%	\$16.14	Math	Measurement & Data
TA5314	Watercolor Paper	160			\$24.99	5%	\$23.74	Arts & Crafts	Paper
TA5316	Fingerpaint Paper	160			\$12.99	5%	\$12.34	Arts & Crafts	Paper
TA60ACX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Assorted Colors	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60BBX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Bright Blue	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60BKX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Black	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60BRX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Brown	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60BUX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Blue	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60DWX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Dark Brown	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60GAX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Gray	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60GBX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Bright Green	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60HGX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Holiday Green	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60HPX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Hot Pink	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60HRX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Holiday Red	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60LBX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Light Brown	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60PNX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Pink	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60RDX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Red	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60RGX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Orange	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60SBX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Sky Blue	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60TQX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Turquoise	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60VTX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Violet	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60WTX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - White	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA60YEX	Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Yellow	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61ACX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Assorted Colors	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61BBX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Bright Blue	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61BKX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Black	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61BRX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Brown	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61BUX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Blue	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61DWX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Dark Brown	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61GAX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Gray	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61GBX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Bright Green	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61HGX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Holiday Green	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61HPX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Hot Pink	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61HRX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Holiday Red	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61LBX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Light Brown	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61PNX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Pink	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61RDX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Red	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61RGX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Orange	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61SBX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Sky Blue	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61TQX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Turquoise	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61VTX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Violet	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61WTX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - White	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA61YEX	Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Yellow	160			\$73.50	5%	\$69.83	Arts & Crafts	Paper
TA70AC	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Assorted Colors	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70BK	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Black	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70BL	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Brilliant Lime	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70BU	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Blue	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70GA	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Gray	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70GL	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Gold	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70HG	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Holiday Green	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70HR	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Holiday Red	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70MA	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Magenta	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70PN	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Pink	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70PU	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Purple	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70RG	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Orange	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70SB	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Sky Blue	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70SP	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Shocking Pink	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70TQ	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Turquoise	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70VT	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Violet	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70WB	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Warm Brown	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70WT	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - White	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70YB	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Royal Blue	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA70YE	Superbright Sulphite Construction Paper - 9" x 12" Pack of 50 Sheets - Yellow	160			\$3.19	5%	\$3.03	Arts & Crafts	Paper
TA71AC	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Assorted Colors	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71BK	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Black	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
TA71BL	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Brilliant Lime	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71BU	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Blue	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71GA	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Gray	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71GL	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Gold	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71HG	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Holiday Green	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71HR	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Holiday Red	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71MA	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Magenta	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71PN	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Pink	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71PU	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Purple	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71RG	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Orange	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71SB	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Sky Blue	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71SP	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Shocking Pink	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71TQ	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Turquoise	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71VT	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Violet	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71WB	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Warm Brown	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71WT	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - White	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71YB	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Royal Blue	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA71YE	Superbright Sulphite Construction Paper - 12" x 18" Pack of 50 Sheets - Yellow	160			\$6.29	5%	\$5.98	Arts & Crafts	Paper
TA80ACX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Assorted Colors	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80BKX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Black	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80BLX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Brilliant Lime	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80BUX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Blue	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80GAX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Gray	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80GLX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Gold	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80HGX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Holiday Green	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80HRX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Holiday Red	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80MAX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Magenta	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80PNX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Pink	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80PUX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Purple	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80RGX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Orange	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80SBX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Sky Blue	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80SPX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Shocking Pink	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80TQX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Turquoise	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80VTX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Violet	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80WBX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Warm Brown	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80WTX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - White	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80YBX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Royal Blue	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA80YEX	Superbright Sulphite Construction Paper - 9" x 12" Case of 50 Packs (2,500 Sheets) - Yellow	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81ACX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Assorted Colors	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81BKX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Black	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81BLX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Brilliant Lime	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81BUX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Blue	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81GAX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Gray	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81GLX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Gold	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81HGX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Holiday Green	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81HRX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Holiday Red	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81MAX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Magenta	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81PNX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Pink	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81PUX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Purple	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81RGX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Orange	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81SBX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Sky Blue	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81SPX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Shocking Pink	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81TQX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Turquoise	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81VTX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Violet	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81WBX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Warm Brown	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81WTX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - White	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81YBX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Royal Blue	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA81YEX	Superbright Sulphite Construction Paper - 12" x 18" Case of 25 Packs (1,250 Sheets) - Yellow	160			\$156.50	5%	\$148.68	Arts & Crafts	Paper
TA9	Newsprint Easel Paper - 18" x 24" Pack of 500 Sheets	152			\$24.99	5%	\$23.74	Arts & Crafts	Paper
TB125	Simple Shapes Puzzle Board	92			\$21.99	5%	\$20.89	Infants & Toddlers	Cognitive Development
TB218	I Can Count Puzzle Board	96			\$24.99	5%	\$23.74	Infants & Toddlers	Cognitive Development
TB317	Heavy-Duty Tambourines - Set of 4	65			\$39.99	5%	\$37.99	Music	Musical Instruments
TB400X	Cute Critters Glove Puppets Set	40			\$39.99	5%	\$37.99	Dramatic Play	Puppets
TB401	Butterfly Glove Puppet	40			\$14.99	5%	\$14.24	Dramatic Play	Puppets
TB402	Ladybug Glove Puppet	40			\$14.99	5%	\$14.24	Dramatic Play	Puppets
TB403	Spider Glove Puppet	40			\$14.99	5%	\$14.24	Dramatic Play	Puppets
TB415	Easy-Grip Animal Shakers	93			\$24.99	5%	\$23.74	Sensory Exploration	Sensory Play
TB542	See-Inside Rainsticks - Set of 4	65			\$39.99	5%	\$37.99	Music	Musical Instruments
TB600	Tech Tub2		124		\$349.00	5%	\$331.55	Teaching Resources	Bins & Organizers



Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
TB983	Tabletop Light Panel	215			\$149.00	5%	\$141.55	Blocks & Manipulatives	Light Tables & Accessories
TC309	Stack & Match Magnet Rings	213			\$14.99	5%	\$14.24	Science	Physical Science
TC578	Make-A-Face Sheets	166			\$12.99	5%	\$12.34	Arts & Crafts	Collage & Craft Materials
TD271	White Tagboard - 9" x 12"	160			\$9.99	5%	\$9.49	Arts & Crafts	Paper
TD272	Superbright Tagboard - 9" x 12"	160			\$18.99	5%	\$18.04	Arts & Crafts	Paper
TD273	White Tagboard - 12" x 18"	160			\$18.99	5%	\$18.04	Arts & Crafts	Paper
TD274	Superbright Tagboard - 12" x 18"	160			\$34.99	5%	\$33.24	Arts & Crafts	Paper
TE430X	Math Flash Card Library		83		\$67.99	5%	\$64.59	Math	Multiskill Math Products
TE433	Fraction Fun Flash Cards		83		\$9.99	5%	\$9.49	Math	Fractions, Decimals & Percents
TE434	Telling Time Flash Cards		83		\$9.99	5%	\$9.49	Math	Time
TE435	Money Flash Cards		83		\$9.99	5%	\$9.49	Math	Money
TE436	Addition 0-12 Flash Cards		83		\$9.99	5%	\$9.49	Math	Basic Operations
TE437	Subtraction 0-12 Flash Cards		83		\$9.99	5%	\$9.49	Math	Basic Operations
TE438	Multiplication 0-12 Flash Cards		83		\$9.99	5%	\$9.49	Math	Basic Operations
TE439	Division 0-12 Flash Cards		83		\$9.99	5%	\$9.49	Math	Basic Operations
TE612	Jumbo Write & Wipe Crayons - Set of 8	196			\$5.99	5%	\$5.69	Arts & Crafts	Crayons & Colored Pencils
TG181	Magic Craft Puffs - Set of 500	168			\$16.99	5%	\$16.14	Arts & Crafts	Collage & Craft Materials
TG182	Magic Craft Puffs - Set of 1,500	168			\$39.99	5%	\$37.99	Arts & Crafts	Collage & Craft Materials
TG388	Zingo! Bingo Numbers & Counting Game	232			\$23.99	5%	\$22.79	Games	Bingo Games
TH4530	Pattern Blocks Design Cards	209			\$16.99	5%	\$16.14	Math	Shapes & Geometry
TR220X	Kid-Tough Trucks	29			\$96.99	5%	\$92.14	Dramatic Play	Cars, Trucks & Trains
TR221	Kid-Tough Fire Truck	29			\$32.99	5%	\$31.34	Dramatic Play	Cars, Trucks & Trains
TR222	Kid-Tough Dump Truck	223			\$32.99	5%	\$31.34	Dramatic Play	Cars, Trucks & Trains
TR223	Kid-Tough Recycling Truck	223			\$32.99	5%	\$31.34	Dramatic Play	Cars, Trucks & Trains
TR673	Monkeying Around Game	232			\$19.99	5%	\$18.99	Games	Fine Motor Games
TR795X	Building Fine Motor Skills Games - Complete Set	232			\$87.99	5%	\$83.59	Games	Fine Motor Games
TR798	Don't Let the Bugs Fall! Game	232			\$19.99	5%	\$18.99	Games	Fine Motor Games
TS108	Rainbow Scratch Paper	160			\$10.99	5%	\$10.44	Arts & Crafts	Craft Kits
TS153	We're Going on a Bear Hunt Hardcover Book	170			\$18.99	5%	\$18.04	Books	Hardcover Books
TS254	Giant Magnetic Tangrams		78		\$24.99	5%	\$23.74	Geometry	Geometry
TS281	Easy-Squeeze Scissors	169			\$2.99	5%	\$2.84	Arts & Crafts	Scissors & Punches
TS2812	Easy-Squeeze Scissors - Set of 12	169			\$34.99	5%	\$33.24	Arts & Crafts	Scissors & Punches
TS429	Touch & Feel Discovery Books	97			\$41.50	5%	\$39.43	Sensory Exploration	Sensory Play
TS526	Rainbow Scratch Bookmarks	168			\$8.99	5%	\$8.54	Arts & Crafts	Craft Kits
TS527	Portable Handwashing Sink	69			\$2,499.00	5%	\$2,374.05	Infants & Toddlers	Furniture
TS528	Cleaning Solution for Portable Handwashing Sink	69			\$13.99	5%	\$13.29	Accessories	Accessories
TS547	Best-Buy Blunt-Tip Scissors	169			\$1.79	5%	\$1.70	Arts & Crafts	Scissors & Punches
TS547Z	Best-Buy Blunt-Tip Scissors - Set of 12	169			\$19.99	5%	\$18.99	Arts & Crafts	Scissors & Punches
TS548	Best-Buy Pointed-Tip Scissors	169			\$1.79	5%	\$1.70	Arts & Crafts	Scissors & Punches
TS548Z	Best-Buy Pointed-Tip Scissors - Set of 12	169			\$19.99	5%	\$18.99	Arts & Crafts	Scissors & Punches
TS749	Soft & Safe Sensory Shapes	7			\$27.99	5%	\$26.59	Infants & Toddlers	Sensory Development
TS821	Theraputty - Extra Soft	3			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TS822	Theraputty - Soft	3			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TS823	Theraputty - Medium	3			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TS996	Kwik Stix™ Tempera Painters - Class Pack	156			\$96.99	5%	\$92.14	Arts & Crafts	Paint & Painting Accessories
TS997	Kwik Stix™ Tempera Painters - Set of 12	156			\$13.99	5%	\$13.29	Arts & Crafts	Paint & Painting Accessories
TT111	Let's Talk! Japanese Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT113	Let's Talk! Mexican Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT114	Let's Talk! Nigerian Girl Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT115	Let's Talk! Navajo Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT116	Let's Talk! Ghanaian Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT117	Let's Talk! Chinese Boy Puppet	41			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT126	Nuts & Bolts Builders	58			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
TT127	Gear Builders	58			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
TT136	Neon Sort & Store Book Totes - Set of 4		119		\$39.99	5%	\$37.99	Teaching Resources	Bins & Organizers
TT149	Design Builders	58			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
TT155X	STEM Science Stations - K-Gr. 1 - Complete Set	216			\$179.00	5%	\$170.05	STEM	Labs & Activities
TT156	STEM Science Station - Magnets	216			\$59.99	5%	\$56.99	STEM	Labs & Activities
TT157	STEM Science Station - Sink or Float	216			\$59.99	5%	\$56.99	STEM	Labs & Activities
TT158	STEM Science Station - Motion	216			\$59.99	5%	\$56.99	STEM	Labs & Activities
TT180X	Sight-Word Bingo Library		52		\$39.99	5%	\$37.99	Games	Bingo Games
TT181	Sight-Word Bingo - Level 1		52		\$13.99	5%	\$13.29	Games	Bingo Games
TT182	Sight-Word Bingo - Level 2		52		\$13.99	5%	\$13.29	Games	Bingo Games
TT183	Sight-Word Bingo - Level 3		52		\$13.99	5%	\$13.29	Games	Bingo Games
TT184	Waffle Builders	58			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
TT190X	Let's Talk! Multicultural Puppets - Complete Set	41			\$109.00	5%	\$103.55	Social Studies	Cultures & The Community
TT192BB	Neon Heavy-Duty Paper Tray - Bright Blue		118		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
TT192BL	Neon Heavy-Duty Paper Tray - Bright Purple		118		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
TT192BO	Neon Heavy-Duty Paper Tray - Bright Orange		118		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
TT192BP	Neon Heavy-Duty Paper Tray - Bright Pink		118		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
TT192BY	Neon Heavy-Duty Paper Tray - Bright Yellow		118		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
TT192GB	Neon Heavy-Duty Paper Tray - Bright Green		118		\$10.99	5%	\$10.44	Teaching Resources	Bins & Organizers
TT193BB	Lid for Neon Heavy-Duty Paper Tray - Bright Blue		118		\$5.99	5%	\$5.69	Accessories	Accessories
TT193BL	Lid for Neon Heavy-Duty Paper Tray - Bright Purple		118		\$5.99	5%	\$5.69	Accessories	Accessories
TT193BO	Lid for Neon Heavy-Duty Paper Tray - Bright Orange		118		\$5.99	5%	\$5.69	Accessories	Accessories
TT193BP	Lid for Neon Heavy-Duty Paper Tray - Bright Pink		118		\$5.99	5%	\$5.69	Accessories	Accessories
TT193BY	Lid for Neon Heavy-Duty Paper Tray - Bright Yellow		118		\$5.99	5%	\$5.69	Accessories	Accessories
TT193GB	Lid for Neon Heavy-Duty Paper Tray - Bright Green		118		\$5.99	5%	\$5.69	Accessories	Accessories
TT208	Pipe Builders	58			\$49.99	5%	\$47.49	Blocks & Manipulatives	Building Sets
TT211	3-D Collage Box	168			\$49.99	5%	\$47.49	Arts & Crafts	Collage & Craft Materials
TT215	Toddler Dress-Up Trunk	90			\$129.00	5%	\$122.55	Infants & Toddlers	Social-Emotional Development
TT221	Slot-A-Shape Builders	58			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
TT226X	Accelerate Math! Activity Centers - Complete Set	203			\$85.00	5%	\$80.75	Math	Multiskill Math Products
TT227	Accelerate Math! Simple Addition Activity Center	203			\$29.99	5%	\$28.49	Math	Basic Operations
TT228	Accelerate Math! Comparing Numbers Activity Center	203			\$29.99	5%	\$28.49	Math	Numbers & Counting
TT229	Accelerate Math! Counting Activity Center	203			\$29.99	5%	\$28.49	Math	Numbers & Counting
TT230X	Lakeshore Manipulative Library 1	58			\$229.00	5%	\$217.55	Blocks & Manipulatives	Building Sets
TT231	Jumbo Simple Machine Builders	52			\$499.00	5%	\$474.05	STEM	Building & Engineering
TT233	Mold & Play Sensory Sand - 2.2-Pound Bag	9			\$14.99	5%	\$14.24	Sensory Exploration	Sensory Play
TT234	Stack & Create Builders	58			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
TT235	Lakeshore Fiction Sight-Word Readers - Level 1	192	53		\$49.99	5%	\$47.49	Language	Sight-Words
TT250X	Lakeshore Manipulative Library 2	58			\$229.00	5%	\$217.55	Blocks & Manipulatives	Building Sets
TT253	Stretch & Connect Builders	58			\$59.99	5%	\$56.99	Blocks & Manipulatives	Building Sets
TT280X	Early Math Instant Learning Centers - Complete Set	203			\$299.00	5%	\$284.05	Math	Multiskill Math Products
TT281	Comparing Numbers 1-10 Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Numbers & Counting
TT282	Making Ten Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Numbers & Counting
TT283	Simple Subtraction Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Basic Operations
TT284	Measurement Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Measurement & Data
TT290X	It's a Snap! Math Centers - Complete Set	204			\$85.00	5%	\$80.75	Math	Multiskill Math Products
TT293	It's a Snap! Simple Addition Center	204			\$29.99	5%	\$28.49	Math	Basic Operations
TT294	It's a Snap! Counting Center	204			\$29.99	5%	\$28.49	Math	Numbers & Counting
TT295	It's a Snap! Patterning Center	204			\$29.99	5%	\$28.49	Math	Sorting & Patterning
TT300X	Neon Store-It-All Rotating Caddies - Set of 4 Colors		118		\$119.00	5%	\$113.05	Teaching Resources	Bins & Organizers
TT302	Phonics Flip Books		41		\$79.99	5%	\$75.99	Language	Phonics & Word Building
TT304BB	Neon Classroom Supply Caddy - Bright Blue		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT304BL	Neon Classroom Supply Caddy - Bright Purple		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT304BO	Neon Classroom Supply Caddy - Bright Orange		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT304BP	Neon Classroom Supply Caddy - Bright Pink		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT304BY	Neon Classroom Supply Caddy - Bright Yellow		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT304GB	Neon Classroom Supply Caddy - Bright Green		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT305X	Neon Classroom Supply Caddies - Set of 6 Colors		118		\$44.99	5%	\$42.74	Teaching Resources	Bins & Organizers
TT326	Addition Facts Folder Game Library - K-Gr. 2		95		\$39.99	5%	\$37.99	Math	Basic Operations
TT327	Subtraction Facts Folder Game Library - K-Gr. 2		95		\$39.99	5%	\$37.99	Math	Basic Operations
TT328	Multiplication Facts Folder Game Library - Gr. 3-5		95		\$39.99	5%	\$37.99	Math	Basic Operations
TT329	Division Facts Folder Game Library - Gr. 3-5		95		\$39.99	5%	\$37.99	Math	Basic Operations
TT330X	Math Facts Folder Game Libraries - K-Gr. 5 - Complete Set		95		\$159.00	5%	\$151.05	Math	Basic Operations
TT331	Stack & Build Phonics Flip Books		36		\$49.99	5%	\$47.49	Language	Phonics & Word Building
TT334	Flex-Space Student Storage Bins - Set of 12		20		\$145.00	5%	\$137.75	Accessories	Accessories
TT356	Place Value Mystery House Game		86		\$29.99	5%	\$28.49	Math	Place Value
TT360X	Magnetic Math Activity Tins - Complete Set	202			\$129.00	5%	\$122.55	Math	Multiskill Math Products
TT361	Shapes Magnetic Activity Tin	202			\$34.99	5%	\$33.24	Math	Shapes & Geometry
TT362	Measurement Magnetic Activity Tin	202			\$34.99	5%	\$33.24	Math	Measurement & Data
TT364	Simple Addition Magnetic Activity Tin	202			\$34.99	5%	\$33.24	Math	Basic Operations
TT365	Numbers & Counting Magnetic Activity Tin	202			\$34.99	5%	\$33.24	Math	Numbers & Counting
TT379	Double-Sided Write & Wipe Magnetic Easel	230	116		\$89.99	5%	\$85.49	Classroom Furniture	Teaching Easels
TT387	Jumbo Double-Sided Magnetic Write & Wipe Board		73		\$19.99	5%	\$18.99	Teaching Resources	Dry-Erase Boards, Markers & Erasers
TT387X	Jumbo Double-Sided Magnetic Write & Wipe Board - Set of 4		73		\$79.50	5%	\$75.53	Teaching Resources	Dry-Erase Boards, Markers & Erasers
TT393BB	Neon Store-It-All Rotating Caddy - Bright Blue		118		\$29.99	5%	\$28.49	Teaching Resources	Bins & Organizers
TT393BL	Neon Store-It-All Rotating Caddy - Bright Purple		118		\$29.99	5%	\$28.49	Teaching Resources	Bins & Organizers
TT393BP	Neon Store-It-All Rotating Caddy - Bright Pink		118		\$29.99	5%	\$28.49	Teaching Resources	Bins & Organizers
TT393GB	Neon Store-It-All Rotating Caddy - Bright Green		118		\$29.99	5%	\$28.49	Teaching Resources	Bins & Organizers
TT394	Mold & Play Sensory Sand - 10-Pound Bag	9			\$39.99	5%	\$37.99	Sensory Exploration	Sensory Play
TT404	Making Cents Money Game		86		\$29.99	5%	\$28.49	Math	Money
TT405	Read the Clock! Time Game		86		\$29.99	5%	\$28.49	Math	Time
TT433	Fraction of the Pizza Game		86		\$29.99	5%	\$28.49	Math	Fractions, Decimals & Percents
TT438	Magnetic Color Maze	56			\$39.99	5%	\$37.99	Math	Sorting & Patterning
TT439	Magnetic Counting Maze	56			\$39.99	5%	\$37.99	Blocks & Manipulatives	Fine Motor Development
TT447	Heavy-Duty Sand Tools Set	8			\$99.50	5%	\$94.53	Sand & Water	Sand & Water Play

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TT455	Magnetic Alphabet Maze	187			\$39.99	5%	\$37.99	Language	Alphabet
TT460X	Tower of Sight-Words Games - Complete Set		52		\$69.99	5%	\$66.49	Games	Fine Motor Games
TT461	Tower of Sight-Words Game - Level 1		52		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT462	Tower of Sight-Words Game - Level 2		52		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT463	Tower of Sight-Words Game - Level 3		52		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT483	A Place for Everyone Classroom Carpet for 20 Kids - 8' x 9'	140			\$429.00	5%	\$407.55	Classroom Furniture	Classroom Carpets & Rugs
TT495X	Mastering Math Games Library - Gr. 1-3		86		\$115.00	5%	\$109.25	Math	Multiskill Math Products
TT505	Lakeshore Glue Stick	165			\$0.79	5%	\$0.75	Arts & Crafts	Glue, Tape & Adhesives
TT505Z	Lakeshore Glue Stick - Set of 12	165			\$8.99	5%	\$8.54	Arts & Crafts	Glue, Tape & Adhesives
TT506	Lakeshore Jumbo Glue Stick	165			\$1.59	5%	\$1.51	Arts & Crafts	Glue, Tape & Adhesives
TT506Z	Lakeshore Jumbo Glue Stick - Set of 12	165			\$18.99	5%	\$18.04	Arts & Crafts	Glue, Tape & Adhesives
TT507	Fishing for Sight-Words - Level 1	192			\$29.99	5%	\$28.49	Games	Fine Motor Games
TT508	Fishing for Sight-Words - Level 2	192			\$29.99	5%	\$28.49	Games	Fine Motor Games
TT509	Fishing for Sight-Words - Level 3	192			\$29.99	5%	\$28.49	Games	Fine Motor Games
TT510X	Fishing for Sight-Words - Complete Set	192			\$85.00	5%	\$80.75	Games	Fine Motor Games
TT511	Plants Specimen Set	211	109		\$49.99	5%	\$47.49	Science	Life Science
TT515	Scorpion & Spiders Specimen Set	211	109		\$59.99	5%	\$56.99	Science	Life Science
TT531	Flex-Space Backpack Cart Storage Bins - Set of 10		22		\$109.00	5%	\$103.55	Accessories	Accessories
TT536	Lakeshore Fiction Sight-Word Readers - Level 2		53		\$49.99	5%	\$47.49	Language	Sight-Words
TT548	Lakeshore Heavy-Duty Magnifier	212			\$10.99	5%	\$10.44	Science	Science Tools & Equipment
TT549	Lakeshore Magnifier Center	212			\$79.99	5%	\$75.99	Science	Science Tools & Equipment
TT550	Creating Sight-Word Sentences Center	192			\$59.99	5%	\$56.99	Language	Sight-Words
TT565X	Build & Learn Geometry Kits - Complete Set		99		\$119.00	5%	\$113.05	Math	Shapes & Geometry
TT566	Build & Learn Area & Perimeter Kit		99		\$39.99	5%	\$37.99	Math	Shapes & Geometry
TT567	Build & Learn Volume Kit		99		\$39.99	5%	\$37.99	Math	Shapes & Geometry
TT570X	Design & Play STEAM Kits - Complete Set	168			\$69.99	5%	\$66.49	STEM	Building & Engineering
TT571	Design & Play STEAM Cars Kit	168			\$29.99	5%	\$28.49	STEM	Building & Engineering
TT572	Design & Play STEAM Boats Kit	168			\$21.99	5%	\$20.89	STEM	Building & Engineering
TT573	Design & Play STEAM Planes Kit	168			\$19.99	5%	\$18.99	STEM	Building & Engineering
TT578BU	Mold & Play Sensory Sand - Blue	9			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TT578GR	Mold & Play Sensory Sand - Green	9			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TT578PN	Mold & Play Sensory Sand - Pink	9			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TT578VT	Mold & Play Sensory Sand - Purple	9			\$29.99	5%	\$28.49	Sensory Exploration	Sensory Play
TT588BB	Neon Heavy-Duty Storage Box - Bright Blue		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT588BL	Neon Heavy-Duty Storage Box - Bright Purple		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT588BO	Neon Heavy-Duty Storage Box - Bright Orange		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT588BP	Neon Heavy-Duty Storage Box - Bright Pink		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT588BY	Neon Heavy-Duty Storage Box - Bright Yellow		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT588GB	Neon Heavy-Duty Storage Box - Bright Green		118		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT589BB	Lid for Neon Heavy-Duty Storage Box - Bright Blue		118		\$3.99	5%	\$3.79	Accessories	Accessories
TT589BL	Lid for Neon Heavy-Duty Storage Box - Bright Purple		118		\$3.99	5%	\$3.79	Accessories	Accessories
TT589BO	Lid for Neon Heavy-Duty Storage Box - Bright Orange		118		\$3.99	5%	\$3.79	Accessories	Accessories
TT589BP	Lid for Neon Heavy-Duty Storage Box - Bright Pink		118		\$3.99	5%	\$3.79	Accessories	Accessories
TT589BY	Lid for Neon Heavy-Duty Storage Box - Bright Yellow		118		\$3.99	5%	\$3.79	Accessories	Accessories
TT589GB	Lid for Neon Heavy-Duty Storage Box - Bright Green		118		\$3.99	5%	\$3.79	Accessories	Accessories
TT600X	Magnetic Math Learning Rods - Complete Set	202			\$129.00	5%	\$122.55	Math	Multiskill Math Products
TT607	Magnetic Counting Rods	202			\$44.99	5%	\$42.74	Math	Numbers & Counting
TT608	Magnetic Size Sorting Rods	202			\$44.99	5%	\$42.74	Math	Sorting & Patterning
TT609	Magnetic Shape Sorting Rods	202			\$44.99	5%	\$42.74	Math	Sorting & Patterning
TT625	Peg Number Boards	206			\$39.99	5%	\$37.99	Math	Numbers & Counting
TT668	Alphabet Activity Carpet - 6' x 9'	143			\$329.00	5%	\$312.55	Classroom Furniture	Classroom Carpets & Rugs
TT669	Alphabet Activity Carpet - 9' x 12'	143			\$549.00	5%	\$521.55	Classroom Furniture	Classroom Carpets & Rugs
TT675	Flex-Space Student Storage Bins - Set of 24		20		\$289.00	5%	\$274.55	Accessories	Accessories
TT681	Activity Scarves	17			\$24.99	5%	\$23.74	Active Play	Balance & Coordination
TT682	Learning Sight-Words Activity Chest		52		\$59.99	5%	\$56.99	Language	Sight-Words
TT691	Five Senses Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Life Science
TT692	Life Cycles Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Life Science
TT696	Plants Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Life Science
TT697	Weather & Seasons Instant Learning Center	212			\$39.99	5%	\$37.99	Science	Earth & Space Science
TT729BB	Neon Heavy-Duty Book Bin - Bright Blue		75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
TT729BL	Neon Heavy-Duty Book Bin - Bright Purple		75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
TT729BO	Neon Heavy-Duty Book Bin - Bright Orange		75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
TT729BP	Neon Heavy-Duty Book Bin - Bright Pink		75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
TT729BY	Neon Heavy-Duty Book Bin - Bright Yellow		75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
TT729GB	Neon Heavy-Duty Book Bin - Bright Green		75		\$12.99	5%	\$12.34	Teaching Resources	Bins & Organizers
TT730X	Neon Heavy-Duty Book Bins - Set of 6 Colors		75		\$69.99	5%	\$66.49	Teaching Resources	Bins & Organizers
TT740X	Let's Talk! Community Helper Puppets - Complete Set	40			\$149.00	5%	\$141.55	Social Studies	Cultures & The Community
TT742	Let's Talk! Astronaut Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT743	Let's Talk! Teacher Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets

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TT744	Let's Talk! Chef Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT745	Let's Talk! Mail Carrier Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT746	Let's Talk! Nurse Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT747	Let's Talk! Firefighter Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT748	Let's Talk! Police Officer Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT749	Let's Talk! Doctor Community Helper Puppet	40			\$18.99	5%	\$18.04	Dramatic Play	Puppets
TT752	Snap & Build Sight-Words - Level 1	192			\$29.99	5%	\$28.49	Language	Sight-Words
TT753	Snap & Build Sight-Words - Level 2	192			\$29.99	5%	\$28.49	Language	Sight-Words
TT754	Snap & Build Sight-Words - Level 3	192			\$29.99	5%	\$28.49	Language	Sight-Words
TT755X	Snap & Build Sight-Words - Complete Set	192			\$85.00	5%	\$80.75	Language	Sight-Words
TT758	Building Brick STEM Challenge Kit - Pre K-Gr. 2	217			\$39.99	5%	\$37.99	STEM	Building & Engineering
TT759	Building Brick STEM Challenge Kit - Gr. 3-5		103		\$49.99	5%	\$47.49	STEM	Building & Engineering
TT768BB	Neon Connect & Store Book Bin - Bright Blue		74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT768BL	Neon Connect & Store Book Bin - Bright Purple		74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT768BO	Neon Connect & Store Book Bin - Bright Orange		74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT768BP	Neon Connect & Store Book Bin - Bright Pink		74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT768BY	Neon Connect & Store Book Bin - Bright Yellow		74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT768GB	Neon Connect & Store Book Bin - Bright Green		74		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
TT769X	Neon Connect & Store Book Bins - Set of 6 Colors		74		\$44.99	5%	\$42.74	Teaching Resources	Bins & Organizers
TT777	Diner Drop Balancing Game	232			\$24.99	5%	\$23.74	Games	Fine Motor Games
TT778	Magnetic Learning Letters - Uppercase	57			\$279.00	5%	\$265.05	Language	Alphabet
TT779	Magnetic Learning Letters - Lowercase	57			\$279.00	5%	\$265.05	Language	Alphabet
TT788	Doll Bedding Set	33			\$32.99	5%	\$31.34	Accessories	Accessories
TT811	Double-Sided Magnetic Letter Tiles	187			\$59.99	5%	\$56.99	Language	Alphabet
TT821	Rhyming Sounds Instant Learning Center	181			\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
TT822	Beginning Sounds Instant Learning Center	181	38		\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
TT823	Ending Sounds Instant Learning Center		38		\$39.99	5%	\$37.99	Language	Phonemic & Phonological Awareness
TT824	Letter Recognition Instant Learning Center	181			\$39.99	5%	\$37.99	Language	Alphabet
TT827	Building Words Instant Learning Center	181			\$39.99	5%	\$37.99	Language	Phonics & Word Building
TT830X	Language Instant Learning Centers - Complete Set	181			\$299.00	5%	\$284.05	Language	Multiskill Language Products
TT833	Story Sequencing Instant Learning Center	181			\$39.99	5%	\$37.99	Language	Oral Language & Storytelling
TT836	Flex-Space Book Bins - Set of 12		21		\$119.00	5%	\$113.05	Accessories	Accessories
TT841	Double-Sided Magnetic Phonics Tiles		39		\$89.99	5%	\$85.49	Language	Phonics & Word Building
TT850X	Tower of Math Games - Complete Set		94		\$99.50	5%	\$94.53	Games	Fine Motor Games
TT851	Addition Tower of Math Game		94		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT852	Subtraction Tower of Math Game		94		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT853	Multiplication Tower of Math Game		94		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT854	Division Tower of Math Game		94		\$24.99	5%	\$23.74	Games	Fine Motor Games
TT904	A Place for Everyone Circle Time Carpet for 20 Kids - 9' x 12'	140			\$539.00	5%	\$512.05	Classroom Furniture	Classroom Carpets & Rugs
TT910X	Easy-View Early Science Specimens - Complete Set	211	109		\$279.00	5%	\$265.05	Science	Life Science
TT912	Life Cycle Specimen Set	211	109		\$49.99	5%	\$47.49	Science	Life Science
TT913	Sea Life Specimen Set	211	109		\$59.99	5%	\$56.99	Science	Life Science
TT914	Insects Specimen Set	211	109		\$59.99	5%	\$56.99	Science	Life Science
TT925X	Neon Help-Yourself Book Bins - Set of 6 Colors		118		\$57.99	5%	\$55.09	Teaching Resources	Bins & Organizers
TT926BB	Neon Help-Yourself Book Bin - Bright Blue		118		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
TT926BL	Neon Help-Yourself Book Bin - Bright Purple		118		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
TT926BO	Neon Help-Yourself Book Bin - Bright Orange		118		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
TT926BP	Neon Help-Yourself Book Bin - Bright Pink		118		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
TT926BY	Neon Help-Yourself Book Bin - Bright Yellow		118		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
TT926GB	Neon Help-Yourself Book Bin - Bright Green		118		\$9.99	5%	\$9.49	Teaching Resources	Bins & Organizers
TT951	Shapes Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Shapes & Geometry
TT953	Patterning Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Sorting & Patterning
TT955	Counting Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Numbers & Counting
TT958	Simple Addition Instant Learning Center	203			\$39.99	5%	\$37.99	Math	Basic Operations
TT991	Lakeshore Safety Name Tags - Set of 20	231			\$39.99	5%	\$37.99	Teaching Resources	Nameplates & Name Tags
TT992	Refill Pack for Lakeshore Safety Name Tags	231			\$2.99	5%	\$2.84	Accessories	Accessories
TW225	Beginner's Peg Puzzle Set	60			\$49.99	5%	\$47.49	Puzzles	Wooden Puzzles
TW450X	All Facts 0-12 Math Flash Cards - Complete Set		95		\$69.99	5%	\$66.49	Math	Basic Operations
TW451	Addition All Facts 0-12 Flash Cards		95		\$17.99	5%	\$17.09	Math	Basic Operations
TW452	Subtraction All Facts 0-12 Flash Cards		95		\$17.99	5%	\$17.09	Math	Basic Operations
TW453	Multiplication All Facts 0-12 Flash Cards		95		\$17.99	5%	\$17.09	Math	Basic Operations
TW454	Division All Facts 0-12 Flash Cards		95		\$17.99	5%	\$17.09	Math	Basic Operations
TW506	Student Pencil Sharpener	159			\$1.99	5%	\$1.89	Teaching Resources	Classroom Equipment
TY217	Unifix 1-10 Stair	208			\$9.99	5%	\$9.49	Math	Math Manipulatives
TY4200	Unifix Cubes - Set of 1,000	208			\$129.99	5%	\$123.49	Math	Numbers & Counting
TY4221	Unifix Cubes - Set of 500	208			\$66.99	5%	\$63.64	Math	Numbers & Counting
TY4225	Unifix Cubes - Set of 100	208			\$15.99	5%	\$15.19	Math	Numbers & Counting
UB60X	Sport Balls - Complete Set	21			\$59.99	5%	\$56.99	Active Play	Sports & Ball Activities
UB65	Easy-Grip Football	21			\$12.99	5%	\$12.34	Active Play	Sports & Ball Activities

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
UB66	Soccer Ball	21			\$12.99	5%	\$12.34	Active Play	Sports & Ball Activities
UB75	Kickball	21			\$14.99	5%	\$14.24	Active Play	Sports & Ball Activities
UB80	Basketball	21			\$12.99	5%	\$12.34	Active Play	Sports & Ball Activities
UB90	Drawstring Ball Bag	21			\$7.99	5%	\$7.59	Active Play	Sports & Ball Activities
VC441	Wet-Erase Markers		120		\$9.99	5%	\$9.49	Teaching Resources	Classroom Essentials
VE4	Beginner's Basketball Portable Hoop	21			\$219.00	5%	\$208.05	Active Play	Sports & Ball Activities
VE6	Beginner's Basketball Portable Hoop with Backboard	21			\$299.00	5%	\$284.05	Active Play	Sports & Ball Activities
VF100X	Sand Play Construction Trucks	11			\$69.99	5%	\$66.49	Sand & Water	Sand & Water Play
VF540X	Reading Flash Card Library		43		\$67.99	5%	\$64.59	Language	Multiskill Language Products
VF541	Picture-Words Flash Cards - Set 1		43		\$9.99	5%	\$9.49	Language	Vocabulary
VF542	Picture-Words Flash Cards - Set 2		43		\$9.99	5%	\$9.49	Language	Vocabulary
VF543	Palabras e imágenes (Spanish Picture-Words) Flash Cards		60		\$9.99	5%	\$9.49	Language	Sight-Words
VF544	Más palabras e imágenes (More Spanish Picture-Words) Flash Cards		60		\$9.99	5%	\$9.49	Language	Sight-Words
VF545	Sight-Words Flash Cards		43		\$9.99	5%	\$9.49	Language	Sight-Words
VF546	Action Words Flash Cards		43		\$9.99	5%	\$9.49	Language	Vocabulary
VF547	Vowels & Vowel Teams Flash Cards		43		\$9.99	5%	\$9.49	Language	Phonics & Word Building
VF548	Consonants, Blends & Digraphs Flash Cards		43		\$9.99	5%	\$9.49	Language	Phonics & Word Building
VF549	Word Families Flash Cards		43		\$9.99	5%	\$9.49	Language	Phonics & Word Building
VF550X	Spanish Words Flash Card Library		60		\$39.99	5%	\$37.99	Language	Language
VR146	100-Piece Wooden Train Set	29			\$89.99	5%	\$85.49	Dramatic Play	Cars, Trucks & Trains
VR154	Squish & Squeeze Sensory Beads	6			\$19.99	5%	\$18.99	Sensory Exploration	Sensory Play
VR308	Tempera Blocks Set	154			\$12.99	5%	\$12.34	Arts & Crafts	Paint & Painting Accessories
VR308X	Tempera Blocks Set - Set of 4	154			\$49.99	5%	\$47.49	Arts & Crafts	Paint & Painting Accessories
VR317	Mix & Match Magnetic Dinosaurs - Set 1	94			\$34.99	5%	\$33.24	Blocks & Manipulatives	Building Sets
VR359	Peel & Stick Wiggly Eyes - Set of 300	166			\$9.99	5%	\$9.49	Arts & Crafts	Collage & Craft Materials
VR360	Peel & Stick Wiggly Eyes - Set of 1,000	166			\$24.99	5%	\$23.74	Arts & Crafts	Collage & Craft Materials
VR455	Magnetic Hooks - Set of 5		120		\$11.99	5%	\$11.39	Teaching Resources	Bins & Organizers
VR993	Lakeshore Safety Name Tags - Set of 5	231			\$10.99	5%	\$10.44	Teaching Resources	Nameplates & Name Tags
VS101	Heavy-Duty School Microscope	215			\$89.99	5%	\$85.49	Science	Science Tools & Equipment
VS318	Clean Sand - 25-Lb. Box	9			\$31.99	5%	\$30.39	Sand & Water	Sand & Water Play
VX271	Lakeshore 8-Color Standard Crayons - Student Pack	158			\$1.19	5%	\$1.13	Arts & Crafts	Crayons & Colored Pencils
VX2712	Lakeshore 8-Color Standard Crayons - Set of 12 Student Packs	158			\$13.99	5%	\$13.29	Arts & Crafts	Crayons & Colored Pencils
VX272	Lakeshore 12-Color Standard Crayons - Student Pack	158			\$1.69	5%	\$1.61	Arts & Crafts	Crayons & Colored Pencils
VX2722	Lakeshore 12-Color Standard Crayons - Set of 12 Student Packs	158			\$19.99	5%	\$18.99	Arts & Crafts	Crayons & Colored Pencils
VX273	Lakeshore 8-Color Large Crayons - Student Pack	158			\$2.39	5%	\$2.27	Arts & Crafts	Crayons & Colored Pencils
VX2732	Lakeshore 8-Color Large Crayons - Set of 12 Student Packs	158			\$27.99	5%	\$26.59	Arts & Crafts	Crayons & Colored Pencils
VX274	Lakeshore 12-Color Large Crayons - Student Pack	158			\$3.39	5%	\$3.22	Arts & Crafts	Crayons & Colored Pencils
VX2742	Lakeshore 12-Color Large Crayons - Set of 12 Student Packs	158			\$39.99	5%	\$37.99	Arts & Crafts	Crayons & Colored Pencils
VX275	Lakeshore 8-Color Jumbo Crayons - Student Pack	158			\$3.89	5%	\$3.70	Arts & Crafts	Crayons & Colored Pencils
VX2752	Lakeshore 8-Color Jumbo Crayons - Set of 12 Student Packs	158			\$45.99	5%	\$43.69	Arts & Crafts	Crayons & Colored Pencils
VX276	Lakeshore 12-Color Jumbo Crayons - Student Pack	158			\$5.49	5%	\$5.22	Arts & Crafts	Crayons & Colored Pencils
VX2762	Lakeshore 12-Color Jumbo Crayons - Set of 12 Student Packs	158			\$64.99	5%	\$61.74	Arts & Crafts	Crayons & Colored Pencils
VX624	Best-Buy Large Crayons - 12-Color Box	158			\$89.99	5%	\$85.49	Arts & Crafts	Crayons & Colored Pencils
VX735	Best-Buy Jumbo Crayons - 8-Color Box	158			\$59.99	5%	\$56.99	Arts & Crafts	Crayons & Colored Pencils
VX748	Best-Buy Jumbo Crayons - 12-Color Box	158			\$89.99	5%	\$85.49	Arts & Crafts	Crayons & Colored Pencils
VX818	Best-Buy Standard Crayons - 8-Color Box	158			\$59.99	5%	\$56.99	Arts & Crafts	Crayons & Colored Pencils
VX841	Best-Buy Standard Crayons - 12-Color Box	158			\$89.99	5%	\$85.49	Arts & Crafts	Crayons & Colored Pencils
VX850	Best-Buy Large Crayons - 8-Color Box	158			\$59.99	5%	\$56.99	Arts & Crafts	Crayons & Colored Pencils
WA204	Wrist & Ankle Bells - Set of 12	65			\$59.99	5%	\$56.99	Music	Musical Instruments
WA226	Washable Terry Cloth Bibs - Set of 10	71			\$29.99	5%	\$28.49	Infants & Toddlers	Furniture
WB338	Shatterproof School Mirror	37			\$199.00	5%	\$189.05	Classroom Furniture	Dramatic Play Furniture
WB885	Space-Saver Dress-Up Center	34			\$579.00	5%	\$550.05	Classroom Furniture	Dramatic Play Furniture
WC843	Musical Scarves Activity CD	17			\$15.99	5%	\$15.19	Music	Music CDs
WD111	Big Bubbles	11			\$12.99	5%	\$12.34	Sand & Water	Sand & Water Play
WD984	Magnetic Wands - Set of 12	213	108		\$32.99	5%	\$31.34	Science	Science Tools & Equipment
WD985	Magnetic Wands - Set of 36		108		\$89.99	5%	\$85.49	Science	Science Tools & Equipment
WF10	Numbers Beanbag Set	16			\$21.99	5%	\$20.89	Active Play	Balance & Coordination
WF12	Shapes Beanbag Set	16			\$32.99	5%	\$31.34	Active Play	Balance & Coordination
WF26	Letters Beanbag Set	16			\$49.99	5%	\$47.49	Active Play	Balance & Coordination
WF8	Colors Beanbag Set	16			\$19.99	5%	\$18.99	Active Play	Balance & Coordination
WS537	Wikki Stix- Class Pack	198			\$32.99	5%	\$31.34	Arts & Crafts	Collage & Craft Materials
WS803	Wikki Stix - Primary Colors	167			\$8.99	5%	\$8.54	Arts & Crafts	Collage & Craft Materials
WS804	Wikki Stix - Neon Colors	167			\$8.99	5%	\$8.54	Arts & Crafts	Collage & Craft Materials
WT108	Write & Wipe World Wall Map		115		\$29.99	5%	\$28.49	Social Studies	History & Geography
WT109	Write & Wipe U.S.A. Wall Map		115		\$29.99	5%	\$28.49	Social Studies	History & Geography
WT111	Clear-View Bins - Set of 8	111			\$86.50	5%	\$82.18	Accessories	Accessories
WT111	Clear-View Bins - Set of 8	111			\$86.50	5%	\$82.18	Accessories	Accessories
WT111	Clear-View Bins - Set of 8	111			\$86.50	5%	\$82.18	Accessories	Accessories
WT361	Small Lakeshore Tuff Tote (11 1/2" x 9" w x 5" h)	149			\$14.99	5%	\$14.24	Teaching Resources	Bins & Organizers

Item Number	Description	Early Childhood Page #	Elementary Page #	Infant & Toddler Page #	Price	Discount	Region 4 ESC RFP #24-01 Discount Price	Category	Subcategory
WT363	Medium Lakeshore Tuff Tote (14"l x 11 1/4"w x 6 1/2"h)	149			\$16.99	5%	\$16.14	Teaching Resources	Bins & Organizers
WT365	Large Lakeshore Tuff Tote (17 1/4"l x 13 3/4"w x 8"h)	149			\$21.99	5%	\$20.89	Teaching Resources	Bins & Organizers
WV654	Walk-The-Wave Balance Beam	19			\$399.00	5%	\$379.05	Active Play	Balance & Coordination
XB858	Glitter Pom-Poms	166			\$16.99	5%	\$16.14	Arts & Crafts	Collage & Craft Materials
XC341	Classroom Laminating Machine	229	124		\$129.00	5%	\$122.55	Teaching Resources	Classroom Equipment
XC342	Classroom Laminating Pouches - Set of 100 - 4 3/8" x 6 1/2"	229	124		\$14.99	5%	\$14.24	Teaching Resources	Classroom Essentials
XC343	Classroom Laminating Pouches - Set of 100 - 9" x 11 1/2"	229	124		\$29.99	5%	\$28.49	Teaching Resources	Classroom Essentials
XC344	Classroom Laminating Pouches - Set of 100 - 11 1/2" x 17 1/2"	229	124		\$49.99	5%	\$47.49	Teaching Resources	Classroom Essentials
XE229	Crawl & Climb Caterpillar	16			\$549.00	5%	\$521.55	Active Play	Balance & Coordination
XK555	Classroom Stopwatches - Set of 4 Colors		109		\$29.99	5%	\$28.49	Teaching Resources	Classroom Equipment
YB10BU	Heavy-Duty Storage Box - Blue	149	123		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
YB10GR	Heavy-Duty Storage Box - Green	149	123		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
YB10PU	Heavy-Duty Storage Box - Purple	149			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
YB10RD	Heavy-Duty Storage Box - Red	149	123		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
YB10RG	Heavy-Duty Storage Box - Orange	149			\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
YB10YE	Heavy-Duty Storage Box - Yellow	149	123		\$7.99	5%	\$7.59	Teaching Resources	Bins & Organizers
YB11BU	Lid for Heavy-Duty Storage Box - Blue	149			\$3.99	5%	\$3.79	Accessories	Accessories
YB11GR	Lid for Heavy-Duty Storage Box - Green	149			\$3.99	5%	\$3.79	Accessories	Accessories
YB11PU	Lid for Heavy-Duty Storage Box - Purple	149			\$3.99	5%	\$3.79	Accessories	Accessories
YB11RD	Lid for Heavy-Duty Storage Box - Red	149			\$3.99	5%	\$3.79	Accessories	Accessories
YB11RG	Lid for Heavy-Duty Storage Box - Orange	149			\$3.99	5%	\$3.79	Accessories	Accessories
YB11YE	Lid for Heavy-Duty Storage Box - Yellow	149			\$3.99	5%	\$3.79	Accessories	Accessories
YD500	Peel & Stick Magnetic Tape Pack	165			\$19.99	5%	\$18.99	Teaching Resources	Classroom Essentials
YH10DX	Best of Greg & Steve CD Library	66			\$83.99	5%	\$79.79	Music	Music CDs
YH1D	We All Live Together: Volume 1 CD	66			\$16.99	5%	\$16.14	Music	Music CDs
YH2D	We All Live Together: Volume 2 CD	66			\$16.99	5%	\$16.14	Music	Music CDs
YH30X	Toddler Favorites CD Library	71			\$68.99	5%	\$65.54	Infants & Toddlers	Music
YH37	Toddler Gym CD	71			\$15.99	5%	\$15.19	Infants & Toddlers	Music
YH440X	Calming Moments CD Library	66			\$71.99	5%	\$68.39	Music	Music CDs
YH441	Yoga for Kids CD	66			\$17.99	5%	\$17.09	Music	Music CDs
YH442	Moving with Mozart CD	66			\$15.99	5%	\$15.19	Music	Music CDs
YH443	Relaxing Classics for Kids CD	66			\$10.99	5%	\$10.44	Music	Music CDs
YH445	Calming Guitar CD	66			\$12.99	5%	\$12.34	Music	Music CDs
YH44D	Quiet Time CD	66			\$14.99	5%	\$14.24	Infants & Toddlers	Music
YH47D	Traditional Lullabies CD	71			\$10.99	5%	\$10.44	Infants & Toddlers	Music
YH8D	Kids in Motion CD	66			\$16.99	5%	\$16.14	Music	Music CDs
ZB44	Crib Sheet	68			\$16.99	5%	\$16.14	Infants & Toddlers	Accessories
ZF14	Mini Basketball	21			\$11.99	5%	\$11.39	Active Play	Sports & Ball Activities
ZW886	Write & Wipe Board Eraser	230			\$4.99	5%	\$4.74	Teaching Resources	Dry-Erase Boards, Markers & Erasers
AA107	First Steps Sign-In Communication & Cubby Center	4			\$599.00	5%	\$569.05	Furniture	Storage Units
AA529	Cuddle & Carry Baby Doll	24			\$39.99	5%	\$37.99	Play	Dramatic Play
CF639	Click & Pose Farm Animals	27			\$27.99	5%	\$26.59	Play	Dramatic Play
CR211	Kid-Tough Train	27			\$34.99	5%	\$33.24	Play	Dramatic Play
EE300	Peek-A-Boo Octopus	8			\$39.99	5%	\$37.99	Play	Sensory
ER549	Explore & Play Activity Rattles	6			\$29.99	5%	\$28.49	Play	Sensory
FD534	Light-Up Musical Shape Sorter	14			\$29.99	5%	\$28.49	Learn	Math
FF250	Hide & Seek Beehive	8			\$39.99	5%	\$37.99	Play	Sensory
GG366	Building Language Discovery Boxes	29			\$69.99	5%	\$66.49	Learn	Language
GS452	Jumbo Rhythm Rainstick	14			\$14.99	5%	\$14.24	Play	Music
JJ152	Soft & Safe Sensory Balls	8			\$16.99	5%	\$16.14	Play	Sensory
JJ288	Tote & Play Purses - Set of 4	15			\$29.99	5%	\$28.49	Play	Dramatic Play
JJ766	Colorpillar Sorting Mat	7			\$89.99	5%	\$85.49	Learn	Math
LA788	Mix & Match Farm Animals - Set of 6	8			\$24.99	5%	\$23.74	Play	Manipulatives
LL278	Ladybug Number Match	29			\$29.99	5%	\$28.49	Learn	Math
LL774	My First Sorting Bears	16			\$32.99	5%	\$31.34	Learn	Math
PP281	Magnetic Storage Boxes - Set of 4	4			\$16.99	5%	\$16.14	Teaching Resources	Resource Equipment & Supplies
QT732	Quiet Time Soft & Washable Activity Book	16			\$34.99	5%	\$33.24	Learn	Language
RE623	Baby Band Rhythm Set	8			\$39.99	5%	\$37.99	Play	Music
TF273	True Tone Xylophone	14			\$24.99	5%	\$23.74	Play	Music
TT458	Soft & Washable Alphabet Blocks	9			\$59.99	5%	\$56.99	Learn	Language
VR173	Home Sweet Home - Washable Book	7			\$34.99	5%	\$33.24	Learn	Language
VR208	Play-Along Baby Band	14			\$39.99	5%	\$37.99	Play	Music
VR433	Pound & Play Music Maker	14			\$32.99	5%	\$31.34	Play	Music
VR777	My First Mix & Match Magnetic Vehicles	27			\$32.99	5%	\$31.34	Play	Dramatic Play

Value Add - Region 4 Education Service Center

Request for Proposal No. 24-01 Furniture, Installation, and Related Service



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Points of Contact:

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(800) 421-5354
biddept@lakeshorelearning.com

Richard Gomez, Regional Sales Manager
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rgomez@lakeshorelearning.com

VALUE ADD

Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.

SUMMARY OF PROPOSED SERVICES

Lakeshore Learning Materials is pleased to present our proposal for the services outlined in Region 4 ESC RFP #24-01 Furniture, Installation, and Related Services. Lakeshore is your partner for innovative, top-quality furniture that supports learning spaces for infants through high school! From seating and desks to storage and easels, every item is intentionally designed by our in-house educators and highly skilled engineers—for versatility, durability and mobility. Plus, we offer lifetime warranties on all premium-quality furniture, cots, classroom tables and chairs—as well as 10-year guarantees on carpets.

THE LAKESHORE DIFFERENCE

At Lakeshore, we are the developer, designer and distributor of our furniture, which in turn has made Lakeshore a brand that is nationally recognized in the educational industry. Our development process enables us to have the highest standards of quality and the most innovative furniture you will find. This exceptional degree of control allows us to focus all of our efforts on creating the highest quality classroom furniture available. And with over 2.4 million square feet of inventory and distribution space, we are prepared to fulfill all orders large and small. Below are a just a few of the advantages Region 4 ESC will experience when partnering with Lakeshore:

- ✦ **Developed by Teachers for Teachers:** With over 700 former teachers, all our exclusive furniture is designed by credentialed educators with years of real-world classroom experience. As subject-matter experts, they intentionally design Lakeshore furniture to meet appropriate ages and abilities. In addition, our product developers utilize the latest research to ensure our furniture remains relevant in a continuously evolving educational environment.
- ✦ **Dedicated Staff:** Our experts will be available throughout the entirety of RFP #24-01 and will be available for after-sale support. Your Regional Sales Manager (RSM), Richard Gomez, has worked closely with Region 4 ESC for many years and is familiar with all contractual requirements.
- ✦ **Delivery and Installation Services:** Lakeshore offers complimentary delivery and installation services on all orders over \$20,000 shipping to a single location, which includes working with on-site personnel to schedule the delivery, meeting the truck upon arrival, coordinating with site contacts, assembling all furniture, placing materials, organizing each room to specification, and removing all debris associated with the project.
- ✦ **Complimentary Classroom Design Planning:** Lakeshore provides complimentary 3-D classroom layouts, which includes scaled renderings depicting all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each classroom environment.
- ✦ **Complimentary Warehousing and Storage:** Over 2.4 million square feet of inventory and distribution space! For any delays in the project schedule, we will coordinate to hold orders from shipping at one of our storage facilities (located in Midway, KY and Carson, CA).
- ✦ **Lifetime Furniture Warranty:** All our furniture is durably designed to stand the test of time—and backed by a lifetime warranty on all premium-quality furniture, cots, classroom tables and chairs—as well as 10-year guarantees on carpets.
- ✦ **GREENGUARD Gold Certification:** We offer a variety of furniture certified by the GREENGUARD® Environmental Institute to support low emissions standards—reducing chemical pollutants and helping to improve indoor air quality.

- ✦ **Direct Manufacturer:** With Lakeshore, you're working with a single point of contact from start to finish. Our product developers use their extensive classroom experience in partnership with a top-notch engineering team to create Lakeshore's exclusive furniture lines.
- ✦ **Distribution:** NO DROP SHIPMENTS. All orders are shipped from Lakeshore's national distribution centers, which have over 2.4 million square feet of storage capacity.
- ✦ **Professional Development:** Partner us for teacher training, program support and so much more!
- ✦ **E-Procurement Services:** Lakeshore offers complimentary and customized e-procurement services that are compatible with in-house purchasing systems and web-based platforms (Oracle, Ariba, SAP, etc.).

LAKESHORE FURNITURE: DIFFERENT OPTIONS FOR DIFFERENT NEEDS

All Lakeshore furniture is designed by our in-house team of product developers—who are all educators with years of classroom experience. Their deep and practical knowledge ensures that Lakeshore's purpose-built furniture supports best teaching practices, child learning and development, and long-term facilities' management.

Flex-Space

- Mobile furniture for elementary school to high school supports the development of key skills needed for the 21st century—communication, collaboration, critical thinking and creativity
- Desks, tables and seating allow students to quickly transition from independent to collaborative learning...and back again
- Allows educators to easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes
- Inspires dynamic spaces that fit every student's individual learning style
- Made of tough, wipe-clean laminate on top & bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Flex-Space Jr.™

- The first complete line of mobile furniture for early childhood environments
- Rolls anywhere educators need—transitioning learning spaces in seconds to support circle time, naptime, mealtime, classroom cleaning, physical distancing or just refreshing the room
- Made of tough, wipe-clean laminate on top and bottom; supported by durable, full-steel frames; deep design for added stability and storage; top-quality, locking casters
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Classic Birch

- Quality-crafted for early childhood settings, kid-safe and built to last
- Natural wood furniture fosters an inviting environment for early learners
- Made of solid birch with a nontoxic, wipe-clean finish; reinforced dado joint construction; fully captured hardboard backings for extra strength; smooth, eased edges for safety
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Heavy Duty

- Durable laminate with the look and appeal of wood is perfect for early childhood
- Supports the visual and design aesthetic of any learning environment
- Made of sturdy laminate with smooth rounded corners for safety; metal-to-metal construction for ultimate durability, wipe-clean surfaces resist moisture and stains; PVC edgebands for extra durability
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Kids Colors™

- Easy-care, kid-friendly and classroom-tough
- Available in 4 colors: blue, red, yellow and green
- Tempered steel hardware for strength; double-reinforced joint construction; durable, wipe-clean laminate surfaces; kid-friendly, rounded corners for safety
- Backed by lifetime warranties



Just Like Home™

- Everything caregivers need to make learning feel like home
- A perfect addition to Montessori-inspired and Reggio-inspired early learning settings
- Solid hardwood construction that's built to last; metal-to-metal connections for maximum strength; wipe-clear surfaces that resist moisture and stains; durable, textured vinyl cushions for extra comfort
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



First Steps®

- Early childhood furniture that's built to last and toddler-safe
- Hardwood furniture designed specifically for toddler settings
- Low-to-ground design keeps toddlers in view; easy-grip handrails help tots stand, keep their balance and take steps; play-top surface to keep toys fully contained; nontoxic wipe-clean finish for easy care
- GREENGUARD® Gold Certified and recognized by the LEED® Building Rating System
- Backed by lifetime warranties



Outdoor

- Everything you need to take learning outdoors
- Looks like wicker, but constructed of tightly woven all-weather plastic for lasting durability in early learning programs
- Made of easy-clean materials; fade-resistant and water-resistant fabric covers; hidden metal construction; adjustable feet to make leveling easy
- Backed by 5-year warranties



Flex-Space Engage Modular Furniture

- Our Flex-Space line now includes furniture for middle and high school students
- Covered in attractive textured vinyl that looks just like fabric but is a breeze to wipe clean!
- Perfect for next-generation learning—making collaboration, group work and study time more inviting than ever
- Ideal for common areas, libraries, and even teacher lounges!
- Designed by educators, the furniture is made to easily be mixed and matched creating custom learning spaces.
- Want to make spaces tech-ready? Just add the coordinating table with built-in power outlets!



FLEX-SPACE FURNITURE: 21ST CENTURY LEARNING

We understand Austin ISD's mission to provide furniture that facilitates 21st century learning. Lakeshore designed our Flex-Space line of furniture to provide schools with the flexibility to create innovative, comfortable and flexible learning environments that allow students to become inspired and equipped to succeed in the 21st century world. All our furniture and learning materials are designed by expert educators to function as a springboard to help students learn to collaborate, communicate, be creative and think critically. As former teachers all our developers understand the importance of student choice in their own learning process.



FLEXIBLE

Our Flex Space Furniture has everything you need to create flexible, common spaces where students engage, connect & learn. Our Flex-Space furniture supports the academic and social needs of every grade level. From seating and desks to storage and easels, every item is intentionally designed by our in-house educators and highly skilled engineers—for versatility, durability and mobility.

HIGHLIGHTS OF LAKESHORE'S FLEX-SPACE FURNITURE

At Lakeshore we champion student-centered learning. Our furniture engages students in their own success, and incorporates their needs, interests, cultural background, and skills into the learning process. The furniture highlighted in our layouts support flexibility/mobility to change arrangements and make collaboration, group work and study time more inviting.

- ▶ **Mobility:** Built-in casters quickly transport furniture as activities change throughout the day, making it easy to create custom spaces for independent work, group projects, whole-class presentations and more.
- ▶ **Collaborative Spaces:** Desks and tables configure multiple ways to support student interaction, while cozy carpets and chairs provide comfortable settings for small-group meetings.
- ▶ **Flexible Seating:** A variety of seating options lets students choose those that help them focus and perform at their best—whether they prefer wobble chairs, beanbag seats or one of many other options.



MIDDLE SCHOOL/HIGH SCHOOL FURNITURE

Flex-Space furniture—our most versatile line of 21st-century classrooms—is now available for middle school and high school! Since 1954, millions of customers have looked to us for durable, innovative furniture for early learning and elementary settings...and we invite you to join them!

Our next generation classrooms support advanced learning of middle school and high school students ready to help them engage in active learning—with tech-ready seating options. Our furniture provides flexibility within the learning space, supporting how students work best.



Intentionally designed by our in-house team of educators and furniture engineering specialists, this latest expansion of Flex-Space supports the physical, academic and social needs of students preparing for college. With mobile desks and tables, tech-ready Engage Modular Seating units designed specifically for middle school and high school students, plus an array of additional flexible seating options, Flex-Space supports students' physical need to move and makes it easy to fluidly reconfigure spaces throughout the day.

NEXT GENERATION LEARNING

As students engage in collaborative, project-based activities or teacher-led instruction, this newly expanded furniture line promotes next-generation learning skills and a deep sense of community wherever learning happens. Rigorously tested and featuring a timeless design, Flex-Space is built to last, providing future-proof learning spaces from the classroom to common areas.

Flex-Space FURNITURE



Engage Modular Seating
Elementary • Middle School • High School



Easy-to-move for small groups,
brainstorming & study.



Tech-ready for tablets, laptops &
mobile devices.



Textured vinyl looks like fabric but wipes clean!



DESIGN & DEVELOPMENT

- Lakeshore's Flex-Space Furniture is designed to support the development of key skills needed for the 21st century—communication, collaboration, critical thinking and creativity.
- Flex-Space Furniture gives teachers the ability to create flexible spaces, allowing educators to quickly and easily reconfigure classrooms, libraries, media centers and nontraditional spaces for various projects and group sizes!
- Flex-Space Furniture is managed by Lakeshore's product developers—who are all former teachers! Their decades of combined classroom experience ensure that Flex-Space Furniture is designed with the teacher in mind and supports best teaching practices.
- Lakeshore product developers' long experience designing manipulatives and supplemental curricula assures that Flex-Space Furniture will transform all learning spaces into student-centered environments that support project-based learning.
- The Flex-Space Furniture line includes various flexible seating options, providing student choice to support individual learning styles.
- All furniture pieces are designed to seamlessly integrate the storage and use of student materials, tools and manipulatives.
- In-house design engineers ensure that all furniture is manufactured for ultimate strength and longevity.
- In-house mechanical/process engineers assist with the selection of raw materials, ensuring the highest quality and appropriateness for all furniture.
- Lakeshore offers Professional Development services, including sessions targeted to support the implementation of an effective 21st-century classroom. Lakeshore is offering Region 4 ESC one (1) complimentary day of Professional Development with each Complete Classrooms® order!

MANUFACTURING STANDARDS

- Strict control of manufacturing specifications and processes. Fully staffed office near factories ensures top-quality, virgin raw materials are used.
- In-house mechanical/process engineers regularly inspect and consult with factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces.
- In-house inspectors conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.
- Metal-to-metal construction for ultimate durability, along with fully captured back panels and durable, protective edgebands to prevent moisture and warping.

TESTING & QUALITY ASSURANCE

- In-house use-and-abuse testing is conducted on all designs throughout the development process to guarantee that furniture meets strict standards. Designs are revised and improved after each test prior to manufacturing until all standards are met.
- Outside lab testing and certifications conducted to meet strict safety and flammability standards. Certification and testing documents available upon request.
- In-house use-and-abuse testing conducted on orders after arrival at Lakeshore distribution centers to ensure consistent quality over time.
- Every order is inspected to ensure 100% customer satisfaction.
- Lifetime warranty on all tables, stacking chairs, storage units and shelves.

GREENGUARD® GOLD CERTIFICATION

Lakeshore offers a variety of classroom furniture pieces that have earned GREENGUARD Gold Certification. Many of our furniture lines (Classic Birch, Flex-Space, First Steps® and Heavy-Duty) are certified by the GREENGUARD Environmental Institute to support low emissions standards—reducing chemical pollutants and helping to improve indoor air quality.



GREENGUARD Gold Certification is recognized by numerous sustainable building programs, including the LEED® Building Rating System. Purchasing products that are GREENGUARD Gold Certified helps you earn points toward LEED certification. Products on our website that feature the GREENGUARD Gold logo are certified by the GREENGUARD Environmental Institute to comply with low emissions standards—reducing chemical pollutants and helping improve the quality of indoor air.

For a complete listing of Lakeshore's GREENGUARD Gold Certified products, just search the keyword "GREENGUARD" on our website. You may also request more information from Lakeshore's Customer Service Department by calling (800) 421-5354.

FURNITURE WARRANTY

We unconditionally guarantee every furniture item. We stake our reputation on the quality of our furniture. If you are unhappy with our furniture for any reason, return it to us for a full refund or exchange.



- **Lifetime warranty** on premium-quality classroom furniture, tables and desks, chairs, and cots
- **10-year warranty** on Classroom Carpets
- **5-year warranty** on Write & Wipe Mobile Tables & Desks, Outdoor Furniture, trikes, and cribs
- All other items receive a full-year warranty (unless otherwise noted)



Top-quality locking casters
for smooth, full rotation



Wipe-clean laminate surfaces
resist moisture and stains



Tough laminate on top and bottom
of tables and desks, plus full-steel
frames for stability and strength

LAKESTORE FURNITURE WEBSITE

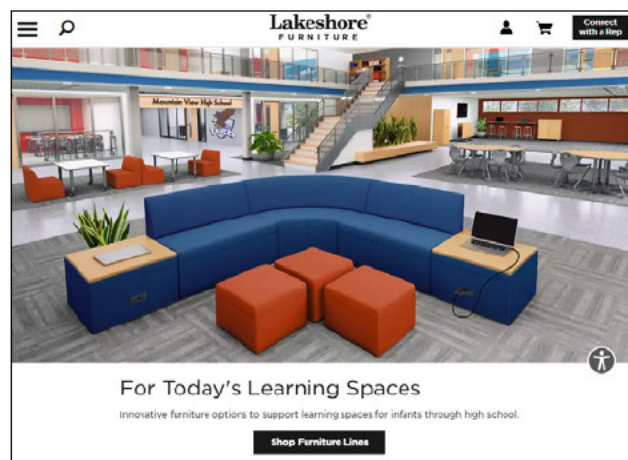
Our furniture lines are designed by educators to meet the highest standards of quality & safety—with options to support individual classrooms, schools & entire districts.

Please visit our Lakeshore Furniture tab at www.lakeshorelearning.com/furniture!

You can find furniture for every student at every level—from infants & toddlers through high school.

The Lakeshore Furniture tab provides a sophisticated, tailored experience that focuses on our K-12 furniture products and solutions, including access to our entire furniture product catalog and innovative furniture options to support learning spaces for infants through high school.

Our furniture tab provides easy ways to learn more about our entire K-12 furniture product selection, such as the ability to search, shop furniture by grade, and browse by **Furniture Types** and Furniture Lines!



FURNITURE TYPES

Seating

- Chairs
- Lounge Seating
- Floor Seating
- Benches & stools



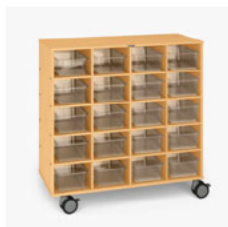
Tables & Desks

- Mobile Desks
- Mobile Tables
- Stationary Desks
- Stationary Tables



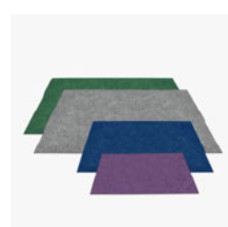
Storage

- Shelving
- Cabinets
- Coat Lockers
- Carts



Carpets

- Activity Carpets
- Solid Carpets
- Designer Carpets



Rest & Relaxation

- Privacy Spaces
- Cots
- Crib & Changing Tables
- Pillows & Sheets



Classroom Accessories

- Easels
- Play Furniture
- Room Dividers



BRIEF HISTORY

Like many great enterprises, Lakeshore started with one person taking a chance. In 1954, an Omaha homemaker named Ethelyn decided to pack up her family and move to California to open a toy store. The move was a bit unconventional for a woman in 1950s America—but entrepreneurs don't typically follow the status quo. Initially, Ethelyn focused on selling toys to parents, but before long, local schools started calling her for art materials and other classroom supplies. Ethelyn listened to her customers. Sensing an untapped market, she sold the store and started Lakeshore Learning Materials.



Eventually, Ethelyn's sons, Charles and Michael, joined the business—expanding operations and turning Lakeshore into a million-dollar company within just a few years. When Ethelyn retired in 1971, Michael assumed the duties of CEO, while Charles became the Vice President in charge of merchandise and buying. Today, Michael's sons, Bo and Josh, are an integral part of the business as well—having worked their way up from summer jobs in the warehouse to CEO and Chief Product Officer, respectively.

Two generations later, Lakeshore continues to offer the best products and service around—and we're still expanding! In addition to our growing network of over 60 retail stores, we offer multiple mail-order catalogs to meet the needs of parents, teachers and children worldwide. Plus, our full-service website offers instantaneous access to our catalogs as well as free activity ideas, classroom designs for infants through middle school/high school, and much more.

EXPERIENCE

Lakeshore has extensive experience working with school districts, early childhood programs (both public and private) and government agencies. Below are a few examples of the types of large orders that we skillfully and conscientiously handle on a regular basis.

Killeen Independent School District - Based in Killeen, Texas, the district tasked Lakeshore with designing and furnishing 60 elementary classrooms and 10 specialty rooms—including breakout spaces, a music center, a library and a special education resource area. In addition to supplying the furniture and materials, Lakeshore also provided full installation services and debris removal for all 70 learning spaces. Killeen ISD is now equipped with flexible, multipurpose spaces to support teachers, students and overall classroom management.

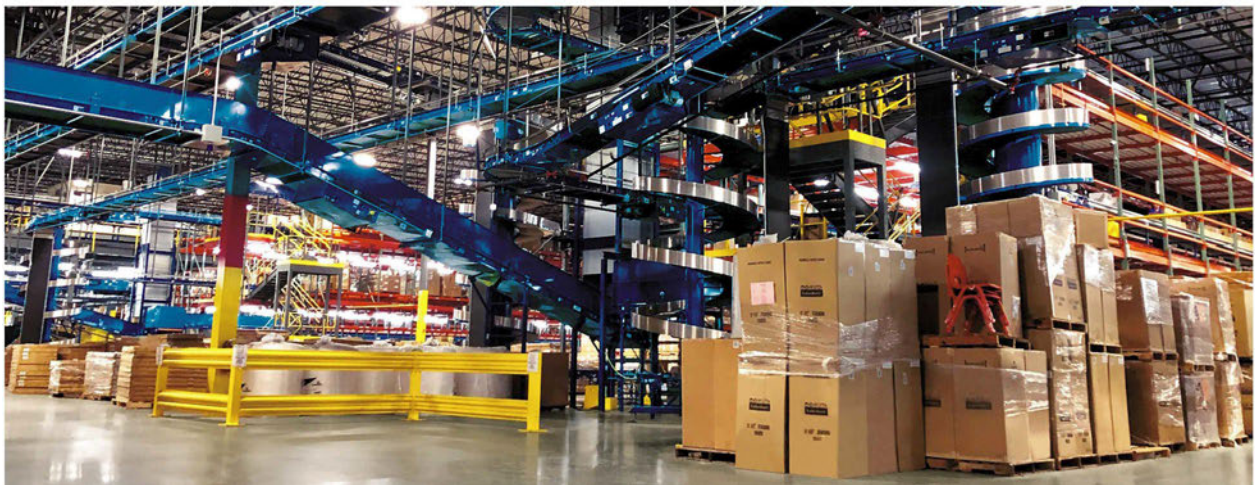


San Diego City Schools - Based in San Diego, California, this sprawling district partnered with Lakeshore to modernize 151 elementary classrooms at 32 different sites. The goal was to provide teachers and students with environments that reflect best practices for 21st-century learning—while also encouraging engagement, exploration and collaboration across multiple learning domains. Lakeshore fulfilled every order and provided comprehensive setup for each location, including installation and debris removal. All 151 classrooms were completed ahead of schedule and in less than four weeks.

Peoria Public Schools - Based in Peoria, Illinois, the Board of Education contracted with Lakeshore to outfit their Early Learning Center, off-campus Extension Center and Parent Lending Library with furniture and supplemental materials. The partnership continued to grow—with Lakeshore contracted to upgrade all kindergarten through 4th-grade classrooms with mobile furniture designed to engage students and allow teachers to utilize a variety of different instructional practices. By the end of 2023, Lakeshore will also have outfitted the district's dual-language programs, media centers and self-contained classrooms designed for special education.

Salinas City Elementary School District - Based in Salinas, California, the district reached out to Lakeshore to implement the use of mobile furniture in pre-k and transitional kindergarten classrooms, as well as classrooms for students with special needs. This process involved intensive collaboration and modification to classroom design to support the use of adaptive equipment and to accommodate varying learning modalities. To support the process further, Lakeshore furnished pilot classrooms to ensure success when furniture was fully implemented across 60+ classrooms in the district.

Long Beach Unified School District - Based in Long Beach, California, the district partnered with Lakeshore to modernize 265 preschool, transitional kindergarten, kindergarten, outdoor and special day classrooms using the company's proprietary mobile furniture. In addition, each preschool environment was aligned to California Preschool Learning Foundations criteria and LBUSD school readiness goals. Prior to implementation, 30 classrooms were piloted for 45 days to allow for necessary modifications and improvements. All classrooms were delivered and installed over summer break so that each setting would be ready in time for the new school year.



OUR APPROACH TO PRODUCT DEVELOPMENT

At Lakeshore, we develop our products based on recognized, evidence-based best practices. Designed to meet grade-level expectations and to support the achievement of key developmental milestones, Lakeshore products are created by expert educators with years of classroom experience. All products are developed with intentionality and designed to focus on and support principles and practices identified in current research; each product is evaluated for its alignment with the available research as well as for its practical functions in the classroom or other learning space.

In addition to independent laboratory testing, Lakeshore products are both teacher-tested and child-tested to ensure appropriateness, durability and safety. From development to manufacturing, we maintain strict oversight to ensure the quality of our products.

DIRECT MANUFACTURER

With Lakeshore, you're working with a single point of contact from start to finish. As the direct manufacturer of Lakeshore products, we develop a vast majority of the items featured in our catalogs, in our retail stores and on our website. We are not restricted from sales, territories or dealer authorizations. In addition, our products are backed by our ironclad guarantee: If you are unhappy with any item for any reason, return it to us for a full refund or exchange.

We maintain strict control of manufacturing specifications and processes. The fully staffed office near our overseas factories ensures top-quality, virgin raw materials are used. Plus, our in-house mechanical/process engineers regularly inspect and consult with the factories, ensuring manufacturing processes operate effectively, producing consistent, high-quality furniture pieces. In-house inspectors also conduct strict and thorough factory inspections on all orders following manufacturing—before furniture units are shipped and stocked at Lakeshore distribution centers.

EXCLUSIVE ITEMS

Among the wide range of educational products offered by Lakeshore, there are over a thousand outstanding and innovative items for which we are the sole-source vendor. These exclusive materials are easily identified by the prefix in their item number. Any items you see with the following prefixes are sole-source items that you simply won't find anywhere other than Lakeshore:

AA AB AX AZ DD DG EE FF GG HH JC JJ KC KT LA
LC LCW LDA LK LL LM PP PX RA RE RJ RR RS TT VX WE WF YB

INFRASTRUCTURE THAT DELIVERS

Offering end-to-end ownership of the process from manufacturing to installation, we provide comprehensive service for projects of any scope or size, whether it's a small chair, or complete classroom. Plus, with fully automated distribution centers strategically located throughout the country, we can ship fast anywhere you need.

- ▶ In stock & ready to ship
- ▶ 2.4M square feet of inventory
- ▶ Super-fast delivery
- ▶ No drop shipments



PRODUCT AVAILABILITY AND DELIVERY CAPABILITY

National Distribution Centers for Faster Shipping!

With two national distribution centers and one more on the way, we can provide fast shipping anywhere in the country. And with over 2.4 million square feet of storage capacity, our in-stock rate is among the highest industry-wide!

- No drop shipments—all orders ship direct from Lakeshore
- Simple and hassle-free order tracking
- Custom labeling—so every item is delivered to the right classroom, library, media center or other learning space
- Personalized service from order to delivery



Distribution Center 2: Kentucky

ORDER PROCEDURE

When Lakeshore receives a purchase order from Region 4 Education Service Center, your dedicated Lakeshore Sales Support Specialist, Jackie Orellana, will contact Region 4 ESC to coordinate the logistics of the delivery, such as:

- Delivery dates and locations
- Unloading restrictions
- Stairs/elevator restrictions
- Setup requirements

For any delays in the project schedule, Lakeshore will coordinate to hold orders from shipping at one of our storage facilities (located in Midway, Kentucky, and Carson, California) until Region 4 ESC provides confirmation to release orders and schedule deliveries.

DELIVERY OF GOODS

Lakeshore ships millions of boxes each year, with numerous semi-truckloads leaving our warehouses every day. We contract with leading trucking companies that deliver thousands of truckloads of materials each year to different regions across the country, and that number is growing.

Lakeshore is flexible and can alter delivery and installation schedules if Region 4 ESC's schedule changes



DESIGN, DELIVERY, AND INSTALLATION BY LAKESHORE

Design, Delivery & Installation by Lakeshore is the end-to-end service that brings learning spaces to life—whether your needs are for a single school or the entire district. How does it work? First, show us your learning space, and we'll work within your budget to make it happen in the time frame you need. Next, our design experts use an education lens to create detailed 3-D layouts to support your project planning needs.



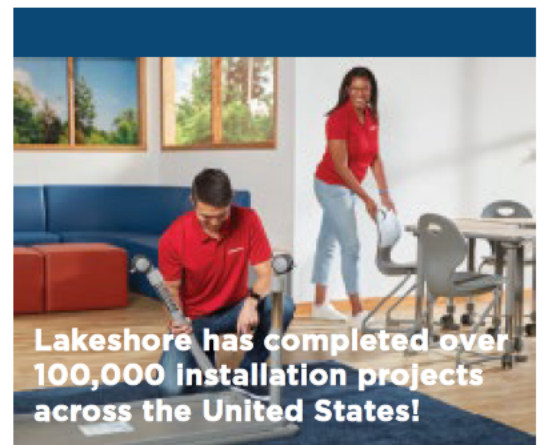
Using our experienced Sales, Design, and Installation teams, you get safe, high-quality furniture and materials, 3-D classroom designs, plus delivery and installation—and we're with you every step of the way.

Complete Classrooms® White-Glove Installation service is complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply. This service includes:

- ▶ Room design
- ▶ Unpacking and assembly
- ▶ Supervised setup in a classroom, a library, a media center, or other learning space
- ▶ Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- ▶ Supervised verification that all rooms are in ready-to-move-in condition
- ▶ Debris removal

INSTALLATION DONE RIGHT

With over 100,000+ installation projects, no job is too big or too small for Lakeshore! And with over 3,500 employees across the US, we are a vertically integrated company that can scale any size project. Lakeshore is able to manage multiple installation projects! On a single site school project, our installation team can complete up to 3-4 classrooms per site, per day, with one crew.



INSTALLATION DAY

On delivery day, just sit back while we take care of everything. Our supervised delivery teams always provide unbeatable service—taking care of every detail from start to finish! On the date of installation, our team will meet the truck, offload materials, and place all materials in designated area(s) or classroom(s).

Our Lakeshore Customer Care Associates (CCA) are trained in installations and responsible for safely unloading product from the delivery truck, accurate furniture assembly, classroom set up, and trash removal. A supervisor will supervise the delivery to ensure that all items are assembled, complete set-up in each room and remove all debris such as cardboard and packing.

CLASSROOM & SCHOOL DESIGN PLANNING

We have extensive experience partnering with site and design advisory teams on large projects. Upon award, our team can meet with advisory boards to visit classrooms, libraries, media centers or other sites to measure, develop and deliver complimentary 3-D classroom layouts. These “scaled” 3-D renderings are available at no additional cost—and feature all furniture, carpet, doors, windows, etc., to ensure appropriate sizing and functionality in each environment.



All classroom and school design services are supported by traditional furniture for preschool to kindergarten and flexible furniture options for preschool to high school settings. All Lakeshore furniture is developed in-house by educators and design engineers who ensure that all units are manufactured for ultimate strength and durability. In addition, our in-house team of mechanical/process engineers assist with the selection of raw materials, ensuring the highest quality and appropriateness for all furniture.

Each space is designed by educators to support movement, flexibility and inclusivity as well as choice and comfort. To simplify planning, each layout also includes a detailed product list with current pricing.



Common Areas



STEM Labs



Libraries



Classrooms

PROJECT APPROACH

Simply show us your space—and leave the rest to us! Our Design experts will create all area layouts and we will make all the necessary changes along the way.

PURPOSE DRIVEN DESIGN

A three-part approach to creating dynamic learning spaces. Our approach to this project is outlined below:

PART I: FURNITURE DESIGN

Meeting the furniture needs of education spaces begins long before furniture is selected—it begins with intentional design. To ensure fidelity to the needs of 21st-century classrooms, we design, develop and engineer Lakeshore furniture ourselves—with no third parties involved. Our collaborative teams consist of:

- ▶ Educators
- ▶ Industrial designers
- ▶ Engineers

As educators, our furniture developers focus on human-centered principles, always keeping the needs and goals of the end users front of mind. They coordinate their activities to ensure that our manufacturing partners are successful in creating furniture that supports all stakeholders.

PART II: INSTRUCTIONAL DESIGN

Our learning environment design team works hand in hand with you to gain an understanding of your goals and practices. As educators with deep knowledge of educational pedagogy—and lived experience with how school spaces function—we are guided by design principles that:

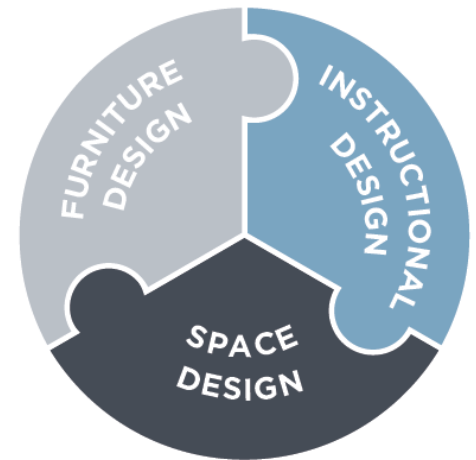
- ▶ Support inquiry
- ▶ Activate individual agency
- ▶ Promote connection & collaboration
- ▶ Maximize equitable opportunity

Integrating these principles supports your goals while also providing students with a strong foundation for learning and development.

PART III: SPACE DESIGN

In addition to ensuring furniture needs are met, there's the question of the learning space itself. As we plan each environment, we focus on:

- ▶ **Movement** Ensuring students have freedom to move in the space
- ▶ **Choice and comfort** Giving students choices about use of space & furnishings
- ▶ **Inclusivity** Providing a space that invites connection & interaction
- ▶ **Flexibility** Making sure space supports easy transitions from activity to activity



QUALITY & SAFETY

Focus on Safety

At Lakeshore, children's safety is our highest priority—and we know it's the top concern of our customers. That's why we want to provide you with detailed information about Lakeshore's testing and certification process, including the rigorous steps we take to ensure our products are safe.

Not only are we in full compliance with all the current U.S. safety regulations, but we also have our own in-house Product Regulatory & Compliance Team, which tests and inspects every item we carry with even more rigorous standards than those required by law. Every item we sell must meet or exceed all government safety requirements, or we don't carry it.

First, we ensure that all the materials that go into each new product are safe. (For example, materials in all children's products must be phthalate-compliant and must also meet strict standards for lead content.) Once we confirm that the materials we're using are safe, we conduct exhaustive "use and abuse" testing to make sure each product will remain safe through years of everyday use. And after a product passes our rigorous testing, it is then tested and certified by a third-party testing laboratory. Finally, we continue to monitor the safety of our products through periodic testing, both internally and by third-party labs, to ensure that our suppliers maintain the high level of integrity we demand of our materials.

Designed by Educators

All of our exclusive products are designed by credentialed educators with years of real-world classroom experience. As subject-matter experts, they intentionally design Lakeshore products to meet content and performance standards at appropriate ages and abilities. In addition, our product developers utilize the latest research to ensure products remain relevant in a continuously evolving educational environment. Finally, they are involved in every stage of product development as well as the creation of ancillary materials to support implementation.

In-House Engineering

Our product developers are supported by a dedicated team of in-house engineers who ensure the quality and integrity of our designs. They use 3-D printing technology to oversee our designs and maintain strict control over the quality and durability of each product. In addition, just as we source the highest-quality raw materials for our furniture, we only use virgin materials and composites in our manipulatives—avoiding regrind material that can compromise a product's integrity.

Transparency in Manufacturing

Once a design is finalized, we maintain close supervision over the entire manufacturing process. Our manufacturing experts—who possess degrees in mechanical engineering, chemical engineering, process engineering and other related fields—spend all of their time at our production sites. They closely monitor the manufacturing processes and the materials being used to ensure the highest-quality products for our customers. Having our own experts on hand allows us to manufacture our products without the use of third parties.

Our commitment to responsible and ethical business practices extends to everything we do—including our social and community responsibilities. Lakeshore has a strict no-tolerance policy for human rights violations, child labor or other labor law violations; we have a fully staffed Hong Kong office set up for the sole purpose of enforcing that policy and ensuring the highest health and safety standards are met by our vendors. If manufacturing issues arise, we take corrective action by providing additional training and development. Our engineers work closely with the factory's owners and engineers—reinforcing Lean and Six Sigma Manufacturing processes and overseeing the entire production process from start to finish.

PROFESSIONAL DEVELOPMENT

Lakeshore Professional Services Group (PSG) is proud to offer personalized, hands-on learning services designed to support the unique and growing needs of teachers and educators. As educators themselves, our PSG specialists will partner with you to customize the perfect mix of content and training to support your professional development needs.

In addition, our team will assist you with every step of the process:

- ▶ Determine your learning goals
- ▶ Assist with your organization's decision-making process
- ▶ Create a custom solution specific to your content/training needs
- ▶ Plan and lead implementation

Below are just a few of our wide range of standing topics:

- ▶ Social-Emotional Development
- ▶ Flexible Seating for 21st-Century Classrooms
- ▶ Developmentally Appropriate Activities
- ▶ Language and Literacy
- ▶ Cognitive Development
- ▶ STEM/STEAM
- ▶ Standards for Mathematical Practice
- ▶ Environments
- ▶ Instructional Support
- ▶ Intervention

Lakeshore is offering Region 4 ESC one (1) complimentary day of Professional Development with each Complete Classrooms® order!

Professional Development can be tailored for a variety of audiences, including teachers, administrators and parents. Choose from in-person events, live or recorded virtual sessions, or a combination of both.

LAKESTORE'S CUSTOMIZED LEARNING SOLUTIONS

At Lakeshore, we know a one-size-fits-all approach doesn't satisfy every need. So, our Custom Solutions team is here to develop and tailor materials to meet your unique requirements. Lakeshore's Custom Solutions team was born when Lakeshore responded to a request from the State of California for 17,000 customized backpacks for PreK students transitioning to kindergarten almost 20 years ago. That one request propelled us to become the industry leader in working with customers to help them be a part of designing exactly what they need to best support their students, teachers and families!

From curriculum support to assessment, intervention and family engagement, our expert educators are here to help you create products that target specific skills, publish proprietary content and more. If you can't find what you're looking for, we're ready to help.



We can customize materials to help you implement specific curricula or learning frameworks—and develop the corresponding intervention materials to support them. For example, we create custom materials for whole-class, small-group, and individual learning—all designed to help administrators enhance their curriculum.

► **STEP 1: Our Experts Meet With You**

Our dedicated team of content experts will develop a detailed understanding of your needs and goals—examining the skills and outcomes critical to your program. To support your individual objectives, our experts possess deep knowledge across multiple branches of education and are grounded in current initiatives in the early childhood and elementary arenas.

► **STEP 2: We Create A Custom Solution Together**

Our content experts partner with you and our product developers—who are all former teachers—to design materials that support the exact initiatives your state, district or program is working on. During the development process, we stay in constant contact with you to ensure your satisfaction every step of the way.

► **STEP 3: We Deliver Your Materials And Provide Ongoing Support**

Once you approve the materials, we'll deliver them within the time frame agreed upon. We even offer personalized, hands-on services to support the implementation of your materials and help you meet program goals—such as professional development and training services.

RELEVANT EXPERIENCE

Lakeshore has extensive experience working with school districts, early childhood programs (both public and private) and government agencies. Our team members form close partnerships with the educators we serve. We work closely with our customers through the entire development process—from planning to delivery. Below are a few examples of the types of large orders that we skillfully and conscientiously handle on a regular basis.

Los Angeles Unified School District - Based in Los Angeles, California, the district's Early Childhood and Special Education Department partnered with Lakeshore's Custom Learning Solutions division to develop and deliver more than 24,000 custom backpack kits to support its distance learning goals. Lakeshore also offered customized Professional Development for the dozens of curriculum coaches and teachers involved in the project to ensure each educational professional was comfortable using the resources with fidelity.

Governor's Office of Early Childhood/Kentucky Department of Education - Based in Frankfort, Kentucky, the governor's office reached out to Lakeshore to provide area-specific custom classroom solutions for the entire state. Lakeshore delivered and installed 2,200 programs statewide—all on schedule, and with a total value of more than \$10 million. Each custom classroom solution was designed to meet the specific needs of its intended program and contained a combination of furniture, carpets, and manipulatives. All 2,200 programs were delivered successfully and on time, with no drop shipments.

Mississippi Department of Human Services - Based in Jackson, Mississippi, the Department of Human Services reached out to Lakeshore for support with the state's summer learning programs. Specifically, we collaborated in the development of customized STEAM Project-Based Learning Kits and Hand-On Materials Kits for K-Gr. 2 and Gr. 3-5. The kits and materials were customized to meet specific program objectives and provided educators and students alike with a variety of opportunities to explore the

subject matter in ways that encouraged research, discussion and creative presentations. The kits were also supported by professional development so that trainers had the background information they needed to support instruction and implement the activities in thousands of classrooms.

Agenda for Children - Based in New Orleans, Louisiana, Agenda for Children selected Lakeshore as their partner to provide educational kits and teacher training to support the transformation of outdoor spaces into vibrant learning and exploration areas across multiple early childhood centers. We worked hand in hand with their leadership team to customize the materials they needed, and also supported the project with a customized, easy-to-use website that made the ordering process as seamless as possible.

CUSTOM WEBSITES: ePROCUREMENT SERVICES

Lakeshore offers custom eProcurement solutions that can meet all electronic ordering and invoicing needs. Our eProcurement team serves over 20,000 organizations nationwide, from metropolitan school districts to local Head Starts. We can create custom Procurement websites, as well as electronic integration via cxml punchout and EDI. Benefits of a custom eProcurement website:

Our custom ePro websites complement any system:

- ▶ Oracle
- ▶ SAP
- ▶ Ariba
- ▶ Skyward and more!

Online Ordering

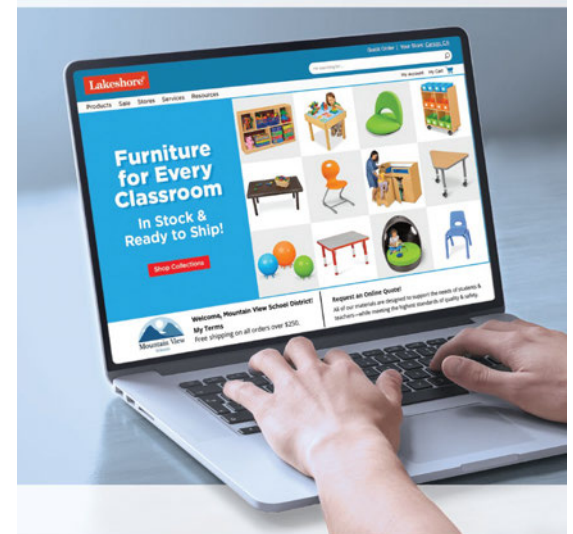
- ▶ Control spending by setting up authorized users and restrictions.
- ▶ Improve efficiency
- ▶ Simplify reporting & reconciliation
- ▶ Achieve “green” goals
- ▶ Access to contract pricing!

Online features

- ▶ Online order tracking and administration
- ▶ Purchasing system integration (SAP, Oracle & more)
- ▶ Custom spending thresholds and approval processes (up to four different approval levels)
- ▶ Custom product assortments, i.e., limit purchase to just furniture
- ▶ Spending limits
- ▶ *Setup is fast and secure!*

Purchasing Made Easy

Simplify the process with eProcurement Services



Purchase Options

Region 4 ESC participating agencies can purchase online by using a purchase order, or credit card.

Customization

Lakeshore has the capability of creating separate user logons and passwords, with no limit of users! We can also customize our ePro website to limit purchases to just Furniture. For further customization, please contact our customer service team at (855) 827-5830.

Access to Account Terms

Terms such as discount, free shipping, and tax exemption are built right into the site, so you always receive contract pricing.

REGION 4 ESC EPRO LOGIN

Region 4 ESC has an established eProcurement site with Lakeshore! You can access your custom ePro site by visiting <https://eproservices.lakeshorelearning.com>. For login issues, please contact us by phone at (855) 827-5830 or via email at myepro@lakeshorelearning.com.

Region 4 ESC's URL: <https://eproservices.lakeshorelearning.com>
Username: region4esc_staff
Password: Lakeshore123!

CUSTOMER SERVICE

We can't say it enough: Customer satisfaction is our number-one priority. As such, our multifaceted Customer Service representatives go out of their way to provide a peak experience for every customer.

Customer Service Center:

Address: Lakeshore Learning Materials - Customer Service Department
2695 E. Dominguez St., Carson, CA 90895
Phone: (800) 428-4414
Fax: (310) 537-4261
E-Mail: lakeshore@lakeshorelearning.com
Hours of Operation: Monday–Friday, 6:00 a.m.–6:00 p.m., PST



RETURNS OR EXCHANGES

Not only are our products distinguished by their quality, educational merit and safety—they're also backed by our ironclad guarantee. If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked! If you need assistance with an order, simply contact our Customer Service Department at (800) 428-4414.

YOUR DEDICATED STAFF

Richard Gomez, Regional Sales Manager

Based in Katy, Texas, Richard has been exceeding Lakeshore customer expectations for 27 years. You can depend on Richard to provide personalized service to all customers in his respective areas of Texas and to ensure that all needs are met—from order to delivery. You can reach Richard by phone at (281) 905-2967, by fax at (310) 537-7990 or by e-mail at rgomez@lakeshorelearning.com.

Bob Musso, Regional Vice President –Texas

Bob has 11 years of experience at Lakeshore. He is responsible for managing 7 Regional Sales Managers in the state of Texas. He ensures that Regional Sales Managers and directors in his area have the tools and expertise to support all customers large and small. He also has a direct role in servicing the top clients in the area. You can reach Bob by phone at (310) 431-1345 by fax at (310) 537-7990 or by e-mail at bmusso@lakeshorelearning.com.

Jackie Orellana, Sales Support Specialist

Jackie acts as a liaison between Lakeshore and the customer to ensure open lines of communication so the customer's expectations are met and exceeded. Her responsibilities include personal account service, management of large deliveries and orders that require special handling, general sales support and special events. You can reach Jackie by phone at (800) 421-5354, ext. 2757 by fax at (310) 537-7990 or by e-mail at jorellana@lakeshorelearning.com

Susan Dykgraaf, Director of Learning Environments - Texas

Susan has been with Lakeshore for 6 years. Susan's responsibilities include personally servicing customers in their respective areas of the Texas/New Mexico region of the United States to ensure that each customer's needs are met and that they receive superior service and quality educational materials. You can reach Susan by phone at (469) 990-7844, by fax at (310) 537-7990 or by e-mail at sdykgraaf@lakeshorelearning.com.

Local Retail Support

Region 4 ESC participating agencies can also take advantage of our three retail store located in Houston, Texas (or any one of our retail store located nationwide). Our store managers and a team of store associates are available to provide a seamless shopping experience! Simply provide account #249782 and RFP #24-01 at the register to receive contract pricing. Lakeshore is also willing to make this retail store space available to Region 4 ESC participating entities for special events!

Lakeshore Learning Store (Houston)

2405 Post Oak Blvd.

Houston, TX 77056

Phone: (713) 355-1893

Fax: (713) 355-4383

Store Hours: Monday-Friday 10:00 a.m.-8:00 p.m., Saturday 10:00 a.m.-7:00 p.m.,

Sunday 11:00 a.m.-5:00 p.m.

In addition to the team outlined above, Lakeshore's Bid Department is available for timely support. Director of Bid & Contracts Jennifer Doran, Bid Manager Eunice Peterson, and Bid Analyst Johanna Lopez will ensure that Lakeshore adheres to all contractual agreements and commitments, assist with renewals, and answer any questions regarding the contract. Our Bid Team is available via e-mail at biddept@lakeshorelearning.com or by phone at (800) 421-5354.

Should you have any questions, please feel free to contact Richard Gomez at (281) 905-2967 or rgomez@lakeshorelearning.com.

Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,



Johanna Lopez

Bid Analyst

Lakeshore Learning Materials

ACKNOWLEDGMENT AND ACCEPTANCE
OF REGION 4 ESC's OPEN RECORDS POLICY

OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- ☐ We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- ☒ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act. *

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confidential and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

6/6/2024

Date

Bid Analyst

Authorized Signature & Title

REQUESTED EXEMPTIONS FROM PUBLIC INFORMATION ACT

PAGE	SECTION	PROMPT
N/A	Attribute No. 50	Provide a minimum of 3 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume
REASON:	Customer references and the details surrounding their relationship with the supplier can also be seen as proprietary information. It could reveal business strategies and customer targeting tactics. This information might also violate the privacy rights of individuals whose contact information is disclosed.	
N/A	Attribute No. 60, 61, 62	Annual sales for the three previous fiscal years.
REASON:	The detailed financial information of a company, such as annual sales figures, could be exempted as it may be deemed as proprietary or confidential commercial information. Disclosure of this could place the company at a competitive disadvantage.	
N/A	Attribute No. 95	State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.
REASON:	Detailed sales data, especially when linked to specific customers, is often considered proprietary information, and its disclosure could disadvantage the supplier in the competitive market. Furthermore, the contact information of public agency customers could be deemed confidential under privacy rights.	
N/A	Response Attachments No. 10	Submit FEIN and Dunn & Bradstreet report.
REASON:	A FEIN is confidential and classified as private information. Unauthorized disclosure could lead to identity theft or fraudulent activities. A Dunn & Bradstreet report may contain proprietary business credit reporting information and disclosing this can potentially harm the company's business relations or credit standing.	

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

(310) 537-7990

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 2

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Lakeshore Learning Materials, LLC
Carson, CA United States

Certificate Number:
2024-1170641

Date Filed:
06/04/2024

Date Acknowledged:

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Region 4 Education Service Center

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

24-01
Furniture, Installation, and Related Service

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary
	Kaplan, David Bo	Carson, CA United States	X	
	Kaplan, Joshua	Carson, CA United States	X	
	Centazzo , Jennifer	Carson, CA United States	X	
	Whitley, Gary	Carson, CA United States	X	
	Best, Charles	Carson, CA United States	X	
	Palmer, Ray	Carson, CA United States	X	
	Chen, Elaine	Carson, CA United States	X	
	Hollis, Kara	Carson, CA United States	X	
	Danhaki, John	Carson, CA United States	X	
	Farran, Joshua	Carson, CA United States	X	
	Solomon, Michael	Carson, CA United States	X	

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

2 of 2

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Lakeshore Learning Materials, LLC
Carson, CA United States

Certificate Number:
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Region 4 Education Service Center

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

24-01
Furniture, Installation, and Related Service

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

☐

6 UNSWORN DECLARATION

My name is Johanna Lopez, and my date of birth is 3/10/1981.

My address is 2695 E Dominguez Street, Carson, CA, 90895, U.S.A.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Los Angeles County, State of California, on the 4th day of June, 2024.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)

Texas Government Code 2270 Verification Form

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Johanna Lopez, as an authorized representative of

Lakeshore Learning Materials, LLC, a contractor engaged by

Insert Name of Company

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.

Signature of Named Authorized Company Representative

5/31/2024

Date

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

For vendor doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

Lakeshore Learning Materials, LLC

2 ☐ Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.) N/A

3 Name of local government officer about whom the information is being disclosed.

NONE

Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

N/A

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐ Yes

☐ No

N/A

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐ Yes

☐ No

N/A

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

N/A

6 ☐ Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1). N/A

7 
Signature of vendor doing business with the governmental entity

6/4/2024

Date

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at <http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm>. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

- (2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that

- (i) a contract between the local governmental entity and vendor has been executed;
or

- (ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed; or
(ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

(1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);

(2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or

(3) has a family relationship with a local government officer of that local governmental entity.

- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

- (1) the date that the vendor:

(A) begins discussions or negotiations to enter into a contract with the local governmental entity; or

(B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

- (2) the date the vendor becomes aware:

(A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);

(B) that the vendor has given one or more gifts described by Subsection (a); or

(C) of a family relationship with a local government officer.

SECRETARY'S CERTIFICATE

The undersigned, Jennifer Centazzo, being the duly appointed and acting Chief Operating Officer of Lakeshore Learning Materials, LLC, a California Limited Liability Company (the "Company"), does hereby certify that the resolution set forth below is a true and complete copy of a resolution duly adopted by the Board of Managers of the Company by unanimous written consent on January 6, 2024; and that said resolution has not been amended or repealed and is still in full force and effect:

THEREFORE, BE IT RESOLVED that

Tyler Domski, be, and he hereby is, appointed and designated as Vice President of Business Process and Contracts, Mike Duong, be, and he hereby is, appointed and designated as Vice President of Sales Operations, Jennifer Doran, be, and she hereby is, appointed and designated as Director - Bid & Contracts, Rafael Muro, be, and he hereby is, appointed and designated as Bid Operations Manager, Eunice Peterson, be, and she hereby is, appointed and designated Bid Manager, Mariel Barbosa, be, and she hereby is, appointed and designated as Bid Administration Manager, and Luke Creamer, be, and he hereby is, appointed and designated as Bid Analyst, and Johanna Lopez, be, and she hereby is, appointed and designated as Bid Analyst, Kyle Ferguson-Owens, be, and she hereby is, appointed and designated as Bid Analyst, and Christopher Kingston, be, and he hereby is, appointed and designated as Bid Analyst, and Lizbeth Borja, be, and she hereby is, appointed and designated as Bid Analyst, and Jason Shamburg, be, and he hereby is, appointed and designated as Bid Analyst, all with full power and authority to act in the name and on behalf of the Company in all negotiations, concerns and transactions with third parties, their employees or agents in connection with bidding, which actions shall include but not be limited to the execution of, and affixation of the corporate seal to, all bids, papers, documents, affidavits, bond, sureties, purchase orders and notices issued pursuant to the provisions of any such bid or contract, with each and every such act to be conclusive evidence of their authority therefore and the Company's ratification, approval, confirmation and acceptance thereof as valid and binding upon the Company.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Company this 6th day of June, 2024.



Jennifer Centazzo
Chief Operating Officer



ACORD™

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/30/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER		CONTACT NAME: Bradley Warren	
Marsh & McLennan Agency LLC		PHONE (A/C, No, Ext):	FAX (A/C, No):
Marsh & McLennan Ins. Agency LLC		E-MAIL ADDRESS: OCCerts@MarshMMA.com	
1 Polaris Way #300		INSURER(S) AFFORDING COVERAGE	
Aliso Viejo, CA 92656		INSURER A : Hartford Fire Insurance Company	NAIC # 19682
INSURED		INSURER B : The Continental Insurance Company	35289
Lakeshore Learning Materials, LLC		INSURER C : Sentry Casualty Company	28460
2695 E. Dominguez Street		INSURER D : XL Insurance Company of America, Inc.	24554
Carson, CA 90895		INSURER E :	
		INSURER F :	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ SIR \$25K (Prem Liab) ☒ SIR \$500K All Other GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER:			72EC50F7567	07/01/2023	07/01/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ Excluded PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 10,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY			72UENCG6716	07/01/2023	07/01/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	☒ UMBRELLA LIAB ☐ OCCUR ☐ EXCESS LIAB ☒ CLAIMS-MADE DED ☒ RETENTION \$ 10,000			7034190458 US00101090LI23A	07/01/2023 07/01/2023	07/01/2024 07/01/2024	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE/OFFICER/MEMBER EXCLUDED? ☒ Y ☐ N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	901691001 901691002 \$500,000 Retro	07/01/2023 07/01/2023	07/01/2024 07/01/2024	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Hired Auto Physical Damage:

Limit - \$50,000

Comprehensive Ded - \$500

Collision Ded - \$1,000

(See Attached Descriptions)

CERTIFICATE HOLDER

CANCELLATION

EVIDENCE OF COVERAGE

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



DUN & BRADSTREET INFORMATION

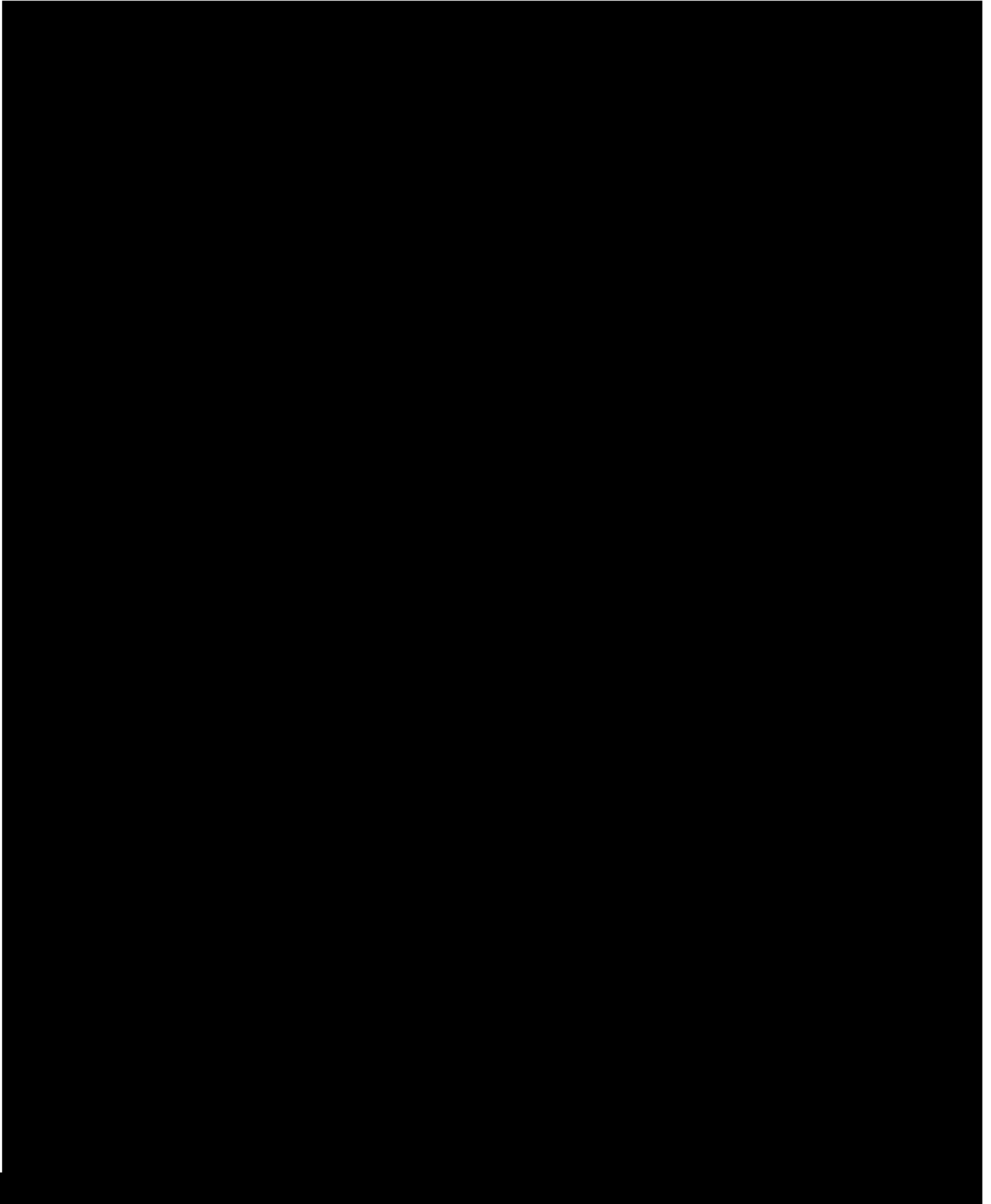


Exhibit A
Response for National Cooperative Contract

1.0 Scope of National Cooperative Contract

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Administration Agreement between Supplier and OMNIA Partners.

1.1 Requirement

Region 4 ESC (hereinafter defined and referred to as “**Principal Procurement Agency**”), on behalf of itself and OMNIA Partners, Public Sector, Inc., a Delaware corporation (“**OMNIA Partners**”), is requesting proposals for Furniture, Installation, and Related Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (“**Master Agreement**”) be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“**Public Agencies**”), through OMNIA Partners’ cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNIA Partners’ cooperative purchasing program. Registration with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C, and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of the Master Intergovernmental Purchasing Cooperative Agreement or as otherwise agreed to. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither OMNIA Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. Supplier is responsible for knowing the tax laws in each state.

This Exhibit A defines the expectations for qualifying Suppliers based on OMNIA Partners’ requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through OMNIA Partners.

These requirements are incorporated into and are considered an integral part of this RFP. OMNIA Partners reserves the right to determine whether to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies, in its sole and absolute discretion, and any party submitting a

response to this RFP acknowledges that any award by the Principal Procurement Agency does not obligate OMNIA Partners to make the Master Agreement available to Participating Procurement Agencies.

1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement OMNIA Partners intends to provide marketing, sales, partnership development and administrative support for Supplier pursuant to this section that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

OMNIA Partners will assign the Supplier a Director of Partner Development who will serve as the main point of contact for the Supplier and will be responsible for managing the overall relationship between the Supplier and OMNIA Partners. The Director of Partner Development will work with the Supplier to develop a comprehensive strategy to promote the Master Agreement and will connect the Supplier with appropriate stakeholders within OMNIA Partners including, Sales, Marketing, Contracting, Training, and Operations & Support.

The OMNIA Partners marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through channels that may include:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media

The OMNIA Partners sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through initiatives that may include:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The OMNIA Partners contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams

- D. Regular business reviews to monitor program success
- E. General contract administration

Suppliers are required to pay an Administrative Fee of 3% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the OMNIA Partners Administration Agreement (Exhibit B). At Supplier's option, Suppliers may pay additional fees beyond administrative fees, such as technology fees, to OMNIA Partners and/or a third party for additional support and/or access to OMNIA Partners' technology platform.

1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately \$500 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and OMNIA Partners.

1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will, at OMNIA Partners' option, be the basis of award on a national level through OMNIA Partners. If multiple Suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same Suppliers will be required to extend the Master Agreement to Participating Public Agencies through OMNIA Partners. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency (e.g., governing law) are subject to modification for each Participating Public Agency as Supplier and such Participating Public Agency may agree without being in conflict with the Master Agreement as a condition of the Participating Agency's purchase and not a modification of the Master Agreement applicable to all Participating Agencies. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (e.g., governing law, invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, etc.) ("Supplemental Agreement"). It shall be the responsibility of the Supplier to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the Participating Agency. It shall further be the responsibility of the Supplier to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of the Master Agreement and adjust wage rates accordingly. In instances where supplemental terms and conditions create additional risk and cost for Supplier, Supplier and Participating Public Agency may negotiate additional pricing above and beyond the stated contract not-to-exceed pricing so long as the added price is commensurate with the additional cost incurred by the Supplier. Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to OMNIA Partners).

All signed Supplemental Agreements and purchase orders issued and accepted by the Supplier may survive expiration or termination of the Master Agreement. Participating Agencies' purchase orders may exceed the term of the Master Agreement if the purchase order is issued prior to the expiration of the Master Agreement. Supplier is responsible for reporting all sales and paying the applicable Administrative Fee for sales that use the Master Agreement as the basis for the purchase order, even though Master Agreement may have expired.

1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through OMNIA Partners' cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and OMNIA Partners designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with OMNIA Partners and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

2.2 Pricing Commitment

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further

commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

3.0 SUPPLIER RESPONSE

Supplier must supply the following information for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

3.1 Company

- A. Brief history and description of Supplier to include experience providing similar products and services.
- B. Total number and location of salespersons employed by Supplier.
- C. Number and location of support centers (if applicable) and location of corporate office.
- D. Annual sales for the three previous fiscal years.
 - a. Submit FEIN and Dunn & Bradstreet report.
- E. Describe any green or environmental initiatives or policies.
- F. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications.
- G. Indicate if supplier holds any of the below certifications in any classified areas and include proof of such certification in the response:
 - a. Minority Women Business Enterprise
 - ☐ Yes ☒ No
 - If yes, list certifying agency: _____
 - b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)
 - ☐ Yes ☒ No
 - If yes, list certifying agency: _____

c. Historically Underutilized Business (HUB)

☐ Yes ☒ No

If yes, list certifying agency: _____

d. Historically Underutilized Business Zone Enterprise (HUBZone)

☐ Yes ☒ No

If yes, list certifying agency: _____

e. Other recognized diversity certificate holder

☐ Yes ☒ No

If yes, list certifying agency: _____

H. List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agency.

I. Describe how supplier differentiates itself from its competitors.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

K. Felony Conviction Notice: Indicate if the supplier

a. is a publicly held corporation and this reporting requirement is not applicable;

b. is not owned or operated by anyone who has been convicted of a felony; or

c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

L. Describe any debarment or suspension actions taken against supplier

3.2 Distribution, Logistics

A. Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.

B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

C. Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

- E. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

3.3 Marketing and Sales

- A. Given the public nature of the solicitation and contract, OMNIA Partners makes solicitation and contract documentation, including pricing documents, available on its website so Participating Public Agencies may easily conduct their due diligence. Describe any portions of the response that should not be available on the website and why those portions should not be available.
- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:
 - i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
 - ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days
- C. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:
 - i. Creation and distribution of a co-branded press release to trade publications
 - ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days
 - iii. Design, publication and distribution of co-branded marketing materials within first 90 days
 - iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
 - v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
 - vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
 - vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

- viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
- OMNIA Partners standard logo;
 - Copy of original Request for Proposal;
 - Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
 - Summary of Products and pricing;
 - Marketing Materials
 - Electronic link to OMNIA Partners' website including the online registration page;
 - A dedicated toll-free number and email address for OMNIA Partners
- D. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.
- E. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.
- F. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:
- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
 - ii. Best government pricing
 - iii. No cost to participate
 - iv. Non-exclusive
- G. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
- i. Key features of Master Agreement
 - ii. Working knowledge of the solicitation process
 - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
 - iv. Knowledge of benefits of the use of cooperative contracts

H. Provide the name, title, email and phone number for the person(s), who will be responsible for:

- i. Executive Support
- ii. Marketing
- iii. Sales
- iv. Sales Support
- v. Financial Reporting
- vi. Accounts Payable
- vii. Contracts

I. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

K. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

M. Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$ 0* .00 in year one
\$ 0* .00 in year two
\$ 0* .00 in year three

*In lieu of entering guaranteed contract sale, Lakeshore agrees to pay the 3% fee for all actual contract sales.

To the extent Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

N. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

Exhibit F
Federal Funds Certifications

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302–6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
 - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
 - (2) An agreement that provides only:
 - (i) Direct United States Government cash assistance to an individual;
 - (ii) A subsidy;
 - (iii) A loan;
 - (iv) A loan guarantee; or
 - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
- (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
- (b) Is not organized primarily for profit; and
- (c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non-Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non-Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non-Federal entity may purchase property or services using small purchase methods. Non-Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non-Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Per FAR 52.204-24 and FAR 52.204-25, solicitations and resultant contracts shall contain the following provisions.

52.204-24 Representation Regarding Certain Telecommunications and Video Surveillance Services or Equipment (Oct 2020)

The Offeror shall not complete the representation at paragraph (d)(1) of this provision if the Offeror has represented that it "does not provide covered telecommunications equipment or services as a part of its offered products or services to the Government in the performance of any contract, subcontract, or other contractual instrument" in paragraph (c)(1) in the provision at 52.204-26, Covered Telecommunications Equipment or Services—Representation, or in paragraph (v)(2)(i) of the provision at 52.212-3, Offeror Representations and Certifications-Commercial Items. The Offeror shall not complete the representation in paragraph (d)(2) of this provision if the Offeror has represented that it "does not use covered telecommunications equipment or services, or any equipment, system, or service that uses covered telecommunications equipment or services" in paragraph (c)(2) of the provision at 52.204-26, or in paragraph (v)(2)(ii) of the provision at 52.212-3.

(a) *Definitions.* As used in this provision—

Backhaul, covered telecommunications equipment or services, critical technology, interconnection arrangements, reasonable inquiry, roaming, and substantial or essential component have the meanings provided in the clause 52.204-25, Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment.

(b) *Prohibition.*

(1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. Nothing in the prohibition shall be construed to—

(i) Prohibit the head of an executive agency from procuring with an entity to provide a service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(ii) Cover telecommunications equipment that cannot route or redirect user data traffic or cannot permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract or extending or renewing a contract with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract. Nothing in the prohibition shall be construed to—

(i) Prohibit the head of an executive agency from procuring with an entity to provide a service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(ii) Cover telecommunications equipment that cannot route or redirect user data traffic or cannot permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(c) *Procedures.* The Offeror shall review the list of excluded parties in the System for Award Management (SAM) (<https://www.sam.gov>) for entities excluded from receiving federal awards for "covered telecommunications equipment or services".

(d) *Representation.* The Offeror represents that—

(1) It ☐ will, ☒ will not provide covered telecommunications equipment or services to the Government in the performance of any contract, subcontract or other contractual instrument resulting from this solicitation. The Offeror shall provide the additional disclosure information required at paragraph (e)(1) of this section if the Offeror responds "will" in paragraph (d)(1) of this section; and

(2) After conducting a reasonable inquiry, for purposes of this representation, the Offeror represents that—

It ☐ does, ☒ does not use covered telecommunications equipment or services, or use any equipment, system, or service that uses covered telecommunications equipment or services. The Offeror shall provide the additional disclosure information required at paragraph (e)(2) of this section if the Offeror responds "does" in paragraph (d)(2) of this section.

(e) *Disclosures.*

(1) Disclosure for the representation in paragraph (d)(1) of this provision. If the Offeror has responded "will" in the representation in paragraph (d)(1) of this provision, the Offeror shall provide the following information as part of the offer.

(i) For covered equipment—

(A) The entity that produced the covered telecommunications equipment (include entity name, unique entity identifier, CAGE code, and whether the entity was the original equipment manufacturer (OEM) or a distributor, if known);

(B) A description of all covered telecommunications equipment offered (include brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); and

(C) Explanation of the proposed use of covered telecommunications equipment and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(1) of this provision.

(ii) For covered services—

(A) If the service is related to item maintenance: A description of all covered telecommunications services offered (include on the item being maintained: Brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); or

(B) If not associated with maintenance, the Product Service Code (PSC) of the service being provided; and explanation of the proposed use of covered telecommunications services and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(1) of this provision.

(2) Disclosure for the representation in paragraph (d)(2) of this provision. If the Offeror has responded "does" in the representation in paragraph (d)(2) of this provision, the Offeror shall provide the following information as part of the offer:

(i) For covered equipment—

(A) The entity that produced the covered telecommunications equipment (include entity name, unique entity identifier, CAGE code, and whether the entity was the OEM or a distributor, if known);

(B) A description of all covered telecommunications equipment offered (include brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); and

(C) Explanation of the proposed use of covered telecommunications equipment and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(2) of this provision.

(ii) For covered services—

(A) If the service is related to item maintenance: A description of all covered telecommunications services offered (include on the item being maintained: Brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); or

(B) If not associated with maintenance, the PSC of the service being provided; and explanation of the proposed use of covered telecommunications services and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(2) of this provision.

52.204-25 Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment (Aug 2020).

(a) *Definitions.* As used in this clause—

Backhaul means intermediate links between the core network, or backbone network, and the small subnetworks at the edge of the network (e.g., connecting cell phones/towers to the core telephone network). Backhaul can be wireless (e.g., microwave) or wired (e.g., fiber optic, coaxial cable, Ethernet).

Covered foreign country means The People's Republic of China.

Covered telecommunications equipment or services means—

(1) Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities);

(2) For the purpose of public safety, security of Government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities);

(3) Telecommunications or video surveillance services provided by such entities or using such equipment; or

(4) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

Critical technology means—

(1) Defense articles or defense services included on the United States Munitions List set forth in the International Traffic in Arms Regulations under subchapter M of chapter I of title 22, Code of Federal Regulations;

(2) Items included on the Commerce Control List set forth in Supplement No. 1 to part 774 of the Export Administration Regulations under subchapter C of chapter VII of title 15, Code of Federal Regulations, and controlled-

(i) Pursuant to multilateral regimes, including for reasons relating to national security, chemical and biological weapons proliferation, nuclear nonproliferation, or missile technology; or

(ii) For reasons relating to regional stability or surreptitious listening;

(3) Specially designed and prepared nuclear equipment, parts and components, materials, software, and technology covered by part 810 of title 10, Code of Federal Regulations (relating to assistance to foreign atomic energy activities);

(4) Nuclear facilities, equipment, and material covered by part 110 of title 10, Code of Federal Regulations (relating to export and import of nuclear equipment and material);

(5) Select agents and toxins covered by part 331 of title 7, Code of Federal Regulations, part 121 of title 9 of such Code, or part 73 of title 42 of such Code; or

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(6) Emerging and foundational technologies controlled pursuant to section 1758 of the Export Control Reform Act of 2018 (50 U.S.C. 4817).

Interconnection arrangements means arrangements governing the physical connection of two or more networks to allow the use of another's network to hand off traffic where it is ultimately delivered (e.g., connection of a customer of telephone provider A to a customer of telephone company B) or sharing data and other information resources.

Reasonable inquiry means an inquiry designed to uncover any information in the entity's possession about the identity of the producer or provider of covered telecommunications equipment or services used by the entity that excludes the need to include an internal or third-party audit.

Roaming means cellular communications services (e.g., voice, video, data) received from a visited network when unable to connect to the facilities of the home network either because signal coverage is too weak or because traffic is too high.

Substantial or essential component means any component necessary for the proper function or performance of a piece of equipment, system, or service.

(b) Prohibition.

(1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. The Contractor is prohibited from providing to the Government any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104.

(2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract, or extending or renewing a contract, with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract.

(c) Exceptions. This clause does not prohibit contractors from providing—

(1) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements;
or

(2) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(d) Reporting requirement.

(1) In the event the Contractor identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Contractor is notified of such by a subcontractor at any tier or by any other source, the Contractor shall report the information in paragraph (d)(2) of this clause to the Contracting Officer, unless elsewhere in this contract are established procedures for reporting the information; in the case of the Department of Defense, the Contractor shall report to the website at <https://dibnet.dod.mil>. For indefinite delivery contracts, the Contractor shall report to the Contracting Officer for the indefinite delivery contract and the Contracting Officer(s) for any affected order or, in the case of the Department of Defense, identify both the indefinite delivery contract and any affected orders in the report provided at <https://dibnet.dod.mil>.

(2) The Contractor shall report the following information pursuant to paragraph (d)(1) of this clause

(i) Within one business day from the date of such identification or notification: the contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

(ii) Within 10 business days of submitting the information in paragraph (d)(2)(i) of this clause: any further available information about mitigation actions undertaken or recommended. In addition, the Contractor shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

(e) *Subcontracts.* The Contractor shall insert the substance of this clause, including this paragraph (e) and excluding paragraph (b)(2), in all subcontracts and other contractual instruments, including subcontracts for the acquisition of commercial items.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES _____ Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the

acceptance of the wage determination. The non - Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non -Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non - Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

In the event Federal Transit Administration (FTA) or Department of Transportation (DOT) funding is used by Participating Public Agency, Offeror also agrees to include Clean Air and Clean Water requirements in each subcontract exceeding \$100,000 financed in whole or in part with Federal assistance provided by FTA.

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Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

(3) The prospective participant also agrees by submitting his or her bid or proposal that he or she shall require that the language of this certification be included in all lower tier subcontracts, which exceed \$100,000 and that all such subrecipients shall certify and disclose accordingly.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition. Additionally:

- (1) The Contractor agrees to comply with 49 USC 5323(j) and 49 CFR Part 661, which provide that federal funds may not be obligated unless steel, iron and manufactured products used in FTA-funded projects are produced in the United States, unless a waiver has been granted by FTA or the product is subject to a general waiver. General waivers are listed in 49 CFR 661.7. A general public interest waiver from the Buy America requirements applies to microprocessors, computers, microcomputers, software or other such devices, which are used solely for the purpose of processing or storing data. This general waiver does not extend to a product or device that merely contains a microprocessor or microcomputer and is not used solely for the purpose of processing or storing data. Separate requirements for rolling stock are set out at 5323(j)(2)(C) and 49 CFR 661.11.
- (2) A bidder or offeror must submit to the FTA recipient the appropriate Buy America certification with all bids on FTA-funded contracts, except those subject to a general waiver. Bids or offers that are not accompanied by a completed Buy America certification must be rejected as nonresponsive. This requirement does not apply to lower tier subcontractors.

The following certificates titled FTA and DOT Buy America Certification should be completed and returned with the response as part of FTA and DOT requirements.

**FEDERAL TRASIT ADMINISTRATION (FTA) AND DEPARTMENT OF TRANSPORTATION (DOT) -
BUY AMERICA: CERTIFICATION REQUIREMENT FOR PROCUREMENT OF ROLLING STOCK**

CERTIFICATE OF COMPLIANCE

(select one of the two options, NOT BOTH)

Certificate of Compliance with 49 USC §5323(j)

The proposer hereby certifies that it will comply with the requirements of 49 U.S.C. 5323(j), and the applicable regulations of 49 CFR 661.11.

Check for YES: ☒

OR

Certificate of Non-Compliance with 49 USC §5323(j)

The proposer hereby certifies that it cannot comply with the requirements of 49 U.S.C. 5323(j), but may qualify for an exception to the requirement consistent with 49 U.S.C. 5323(j)(2)(C), and the applicable regulations in 49 CFR 661.7.

Check for YES: ☐

**FEDERAL TRASIT ADMINISTRATION (FTA) AND DEPARTMENT OF TRANSPORTATION (DOT) -
BUY AMERICA: CERTIFICATION REQUIREMENT FOR PROCUREMENT OF STEEL OR MANUFACTURED PRODUCTS**

CERTIFICATE OF COMPLIANCE (select one of the two options, NOT BOTH)

Certificate of Compliance with 49 USC §5323(j)(1)

The proposer hereby certifies that it will comply with the requirements of 49 U.S.C. 5323(j)(1), and the applicable regulations in 49 CFR part 661.

Check for YES: ☒

OR

Certificate of Non-Compliance with 49 USC §5323(j)(1)

The proposer hereby certifies that it cannot comply with the requirements of 49 U.S.C. 5323(j), but it may qualify for an exception to the requirement pursuant to 49 U.S.C. 5323(j)(2), as amended, and the applicable regulations in 49 CFR 661.7.

Check for YES: ☐

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

Offeror's Name: Lakeshore Learning Materials, LLC

Address, City, State, and Zip Code: 2695 E. Dominguez Street, Carson CA 90895

Phone Number: (800) 421-5354

Fax Number: (310) 537-7990

Printed Name and Title of Authorized Representative: Johanna Lopez, Bid Analyst

Email Address: biddept@lakeshorelearning.com

Signature of Authorized Representative: _____

Date: 6/6/2024

CERTIFICATION OF COMPLIANCE WITH BUY AMERICAN PROVISIONS

7 CFR Part 210.21 School Lunch Procurement.

The school food authority must include the following provisions in all cost reimbursable contracts, including contracts with cost reimbursable provisions, and in solicitation documents prepared to obtain offers for such contracts:

- (i) Allowable costs will be paid from the nonprofit school food service account to the contractor net of all discounts, rebates and other applicable credits accruing to or received by the contractor or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to the school food authority;

(ii)

(A) The contractor must separately identify for each cost submitted for payment to the school food authority the amount of that cost that is allowable (can be paid from the nonprofit school food service account) and the amount that is unallowable (cannot be paid from the nonprofit school food service account); or

(B) The contractor must exclude all unallowable costs from its billing documents and certify that only allowable costs are submitted for payment and records have been established that maintain the visibility of unallowable costs, including directly associated costs in a manner suitable for contract cost determination and verification;

(iii) The contractor's determination of its allowable costs must be made in compliance with the applicable Departmental and Program regulations and Office of Management and Budget cost circulars;

(iv) The contractor must identify the amount of each discount, rebate and other applicable credit on bills and invoices presented to the school food authority for payment and individually identify the amount as a discount, rebate, or in the case of other applicable credits, the nature of the credit. If approved by the State agency, the school food authority may permit the contractor to report this information on a less frequent basis than monthly, but no less frequently than annually;

(v) The contractor must identify the method by which it will report discounts, rebates and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract; and

(vi) The contractor must maintain documentation of costs and discounts, rebates and other applicable credits, and must furnish such documentation upon request to the school food authority, the State agency, or the Department.

Unless Supplier is exempt (See FAR 25.103), when authorized by statute or explicitly indicated by Participating Public Agency, Buy American requirements will apply where only unmanufactured construction material mined or produced in the United States shall be used (see Subpart 25.6 – American Recovery and Reinvestment Act-Buy American statute for additional details).

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror

COMMUNITY DEVELOPMENT BLOCK GRANTS

Purchases made under this contract may be partially or fully funded with federal grant funds. Funding for this work may include Federal Funding sources, including Community Development Block Grant (CDBG) funds from the U.S. Department of Housing and Urban Development. When such funding is provided, Offeror shall comply with all terms, conditions and requirements enumerated by the grant funding source, as well as requirements of the State statutes for which the contract is utilized, whichever is the more restrictive requirement. When using Federal Funding, Offeror shall comply with all wage and latest reporting provisions of the Federal Davis-Bacon Act. HUD-4010 Labor Provisions also applies to this contract.

Does offeror agree? YES _____ Initials of Authorized Representative of offeror _____

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name:

Lakeshore Learning Materials, LLC

Address, City, State, and Zip Code:

2695 E. Dominguez Street, Carson CA 90895

Phone Number: (800) 421-5354

Fax Number:

(310) 537-7990

Printed Name and Title of Authorized Representative:

Johanna Lopez, Bid Analyst

Email Address:

biddept@lakeshorelearning.com

Signature of Authorized Representative: 6/6/2024 Date:

FEMA AND ADDITIONAL FEDERAL FUNDING SPECIAL CONDITIONS

Awarded Supplier(s) (also referred to as Contractors) may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or emergency situation. By submitting a proposal, the Supplier is accepted these FEMA and Additional Federal Funding Special Conditions required by the Federal Emergency Management Agency (FEMA) and other federal entities.

“Contract” in the below pages under FEMA AND ADDITIONAL FEDERAL FUNDING SPECIAL CONDITIONS is also referred to and defined as the “Master Agreement”.

“Contractor” in the below pages under FEMA AND ADDITIONAL FEDERAL FUNDING SPECIAL CONDITIONS is also referred to and defined as “Supplier” or “Awarded Supplier”.

Conflicts of Interest

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3. i. FEMA considers a “financial interest” to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an “apparent” conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of the Participating Public Agency nor the Participating Public Agency (“NFE”) must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

Contractor Integrity

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended, as described in and subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non-procurement Debarment and Suspension), must be rejected and cannot receive contract awards at any level.

Notice of Legal Matters Affecting the Federal Government

In the event FTA or DOT funding is used by Participating Public Agency, Contractor agrees to:

- 1) The Contractor agrees that if a current or prospective legal matter that may affect the Federal Government emerges, the Contractor shall promptly notify the Participating Public Agency of the legal matter in accordance with 2 C.F.R. §§ 180.220 and 1200.220.

- 2) The types of legal matters that require notification include, but are not limited to, a major dispute, breach, default, litigation, or naming the Federal Government as a party to litigation or a legal disagreement in any forum for any reason.
- 3) The Contractor further agrees to include the above clause in each subcontract, at every tier, financed in whole or in part with Federal assistance provided by the FTA.

Public Policy

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:

- a. Equal opportunity and nondiscrimination laws
- b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
- c. Applicable prevailing wage laws, regulations, and executive orders

Affirmative Steps

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

Bid Guarantee

For proposals that are to include construction/reconstruction/renovation and related services, bids must be accompanied by Certified or Cashier's Check or an approved Bid Bond in the amount of not less than five percent (5%) of the total bid. Surety shall provide a copy of the Power of Attorney authorizing the Executing Agent the authority to execute the bid bond documents and bind the surety to the bid bond conditions. The bid bond shall have a corporate Surety that is licensed to conduct business in the state of the lead agency and authorized to underwrite bonds in the amount of the bid bond.

Prevailing Wage Requirements

When applicable, the awarded Contractor (s) and any and all subcontractor(s) agree to comply with all laws regarding prevailing wage rates including the Davis-Bacon Act, applicable to this solicitation and/or Participating Public Agencies. The Participating Public Agency shall notify the Contractor of the applicable pricing/prevailing wage rates and must apply any local wage rates requested. The Contractor and any subcontractor(s) shall comply with the prevailing wage rates set by the Participating Public Agency.

Federal Requirements

If products and services are issued in response to an emergency or disaster recovery the items below, located in this FEMA Special Conditions section of the Federal Funds Certifications, are activated and required when federal funding may be utilized.

2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. CONTRACT REMEDIES

Contracts for more than the federal simplified acquisition threshold (SAT), the dollar amount below which an NFE may purchase property or services using small purchase methods, currently set at \$250,000 for procurements made on or after June 20, 2018,⁴ must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms and must provide for sanctions and penalties as appropriate.

1.1 Applicability

This contract provision is required for contracts over the SAT, currently set at \$250,000 for procurements made on or after June 20, 2018. Although not required for contracts at or below the SAT, FEMA suggests including a remedies provision.

1.2 Additional Considerations

For FEMA's Assistance to Firefighters Grant (AFG) Program, recipients must include a penalty clause in all contracts for any AFG-funded vehicle, regardless of dollar amount. In that situation, the contract must include a clause addressing that non-delivery by the contract's specified date or other vendor nonperformance will require a penalty of no less than \$100 per day until such time that the vehicle, compliant with the terms of the contract, has been accepted by the recipient. This penalty clause should, however, account for force majeure or acts of God. AFG recipients should refer to the applicable year's Notice of Funding Opportunity (NOFO) for additional information, which can be accessed at FEMA.gov.

2. TERMINATION FOR CAUSE AND CONVENIENCE

- a.** Standard. All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity, including the manner by which it will be effected and the basis for settlement. See 2 C.F.R. Part 200, Appendix II(B).
- b.** Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

3. EQUAL EMPLOYMENT OPPORTUNITY

When applicable:

- a.** Standard. Except as otherwise provided under 41 C.F.R. Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60- 1.4(b), in accordance with Executive Order 11246, *Equal Employment Opportunity* (30 Fed. Reg. 12319, 12935, 3 C.F.R. Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, *Amending Executive Order 11246 Relating to Equal Employment Opportunity*, and implementing regulations at 41 C.F.R. Part 60 (Office of Federal Contract Compliance Programs, Equal Employment

Opportunity, Department of Labor). See 2 C.F.R. Part 200, Appendix II(C).

b. Key Definitions.

- i. Federally Assisted Construction Contract. The regulation at 41 C.F.R. § 60-1.3 defines a “federally assisted construction contract” as any agreement or modification thereof between any applicant and a person for construction work which is paid for in whole or in part with funds obtained from the Government or borrowed on the credit of the Government pursuant to any Federal program involving a grant, contract, loan, insurance, or guarantee, or undertaken pursuant to any Federal program involving such grant, contract, loan, insurance, or guarantee, or any application or modification thereof approved by the Government for a grant, contract, loan, insurance, or guarantee under which the applicant itself participates in the construction work.
- ii. Construction Work. The regulation at 41 C.F.R. § 60-1.3 defines “construction work” as the construction, rehabilitation, alteration, conversion, extension, demolition or repair of buildings, highways, or other changes or improvements to real property, including facilities providing utility services. The term also includes the supervision, inspection, and other onsite functions incidental to the actual construction.

c. Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

d. Required Language. The regulation at 41 C.F.R. Part 60-1.4(b) requires the insertion of the following contract clause.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following:

Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a

part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance:

Provided, however, that in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

The applicant further agrees that it will be bound by the above equal opportunity clause with respect to its own employment practices when it participates in federally assisted construction work: *Provided*, That if the applicant so participating is a State or local government, the above equal opportunity clause is not applicable to any agency, instrumentality or subdivision of such government which does not participate in work on or under the contract.

The applicant agrees that it will assist and cooperate actively with the administering agency and the Secretary of Labor in obtaining the compliance of contractors and subcontractors with the equal opportunity clause and the rules, regulations, and relevant

orders of the Secretary of Labor, that it will furnish the administering agency and the Secretary of Labor such information as they may require for the supervision of such compliance, and that it will otherwise assist the administering agency in the discharge of the agency's primary responsibility for securing compliance.

The applicant further agrees that it will refrain from entering into any contract or contract modification subject to Executive Order 11246 of September 24, 1965, with a contractor debarred from, or who has not demonstrated eligibility for, Government contracts and federally assisted construction contracts pursuant to the Executive Order and will carry out such sanctions and penalties for violation of the equal opportunity clause as may be imposed upon contractors and subcontractors by the administering agency or the Secretary of Labor pursuant to Part II, Subpart D of the Executive Order. In addition, the applicant agrees that if it fails or refuses to comply with these undertakings, the administering agency may take any or all of the following actions: Cancel, terminate, or suspend in whole or in part this grant (contract, loan, insurance, guarantee); refrain from extending any further assistance to the applicant under the program with respect to which the failure or refund occurred until satisfactory assurance of future compliance has been received from such applicant; and refer the case to the Department of Justice for appropriate legal proceedings.

4. DAVIS-BACON ACT

- a. Standard.** All prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction). See 2 C.F.R. Part 200, Appendix II(D). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.
- b. Applicability.** The Davis-Bacon Act applies to the Emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program.
- c. Requirements.** If applicable, the non-federal entity must do the following:
 - i. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.
 - ii. Additionally, pursuant 2 C.F.R. Part 200, Appendix II(D), contracts subject to the Davis-Bacon Act, must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti-Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any

part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.

- iii. Include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction").

Suggested Language. The following provides a sample contract clause:

Compliance with the Davis-Bacon Act.

- a. All transactions regarding this contract shall be done in compliance with the Davis-Bacon Act (40 U.S.C. 3141- 3144, and 3146-3148) and the requirements of 29 C.F.R. pt. 5 as may be applicable. The contractor shall comply with 40 U.S.C. 3141-3144, and 3146-3148 and the requirements of 29 C.F.R. pt. 5 as applicable.
- b. Contractors are required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor.
- c. Additionally, contractors are required to pay wages not less than once a week.

5. COPELAND ANTI-KICKBACK ACT

- a. Standard. Recipient and subrecipient contracts must include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States").
- b. Applicability. This requirement applies to all contracts for construction or repair work above \$2,000 in situations where the Davis-Bacon Act also applies. It DOES NOT apply to the FEMA Public Assistance Program.
- c. Requirements. If applicable, the non-federal entity must include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). Each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA. Additionally, in accordance with the regulation, each contractor and subcontractor must furnish each week a statement with respect to the wages paid each of its employees engaged in work covered by the Copeland Anti-Kickback Act and the Davis Bacon Act during the preceding weekly payroll period. The report shall be delivered by the contractor or subcontractor, within seven days after the regular payment date of the payroll period, to a representative of a Federal or State agency in charge at the site of the building or work.

Sample Language. The following provides a sample contract clause:

Compliance with the Copeland "Anti-Kickback" Act.

- a. Contractor. The contractor shall comply with 18 U.S.C. §874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.
- b. Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.
- c. Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. §5.12."

6. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT

- a. Standard. Where applicable (see 40 U.S.C. §§ 3701-3708), all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II(E). Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. Further, no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous.
- b. Applicability. This requirement applies to all FEMA contracts awarded by the non-federal entity in excess of \$100,000 under grant and cooperative agreement programs that involve the employment of mechanics or laborers. It is applicable to construction work. These requirements do not apply to the purchase of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- c. Suggested Language. The regulation at 29 C.F.R. § 5.5(b) provides contract clause language concerning compliance with the Contract Work Hours and Safety Standards Act. FEMA suggests including the following contract clause:

Compliance with the Contract Work Hours and Safety Standards Act.

(1) *Overtime requirements.* No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

(2) *Violation; liability for unpaid wages; liquidated damages.* In the event of any violation of the clause set forth in paragraph (b)(1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section, in the sum of

\$27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section.

(3) *Withholding for unpaid wages and liquidated damages.* The Federal agency or loan/grant recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section.

(4) *Subcontracts.* The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section.

7. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT

- a.** Standard. If the FEMA award meets the definition of “funding agreement” under 37C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II(F).
- b.** Applicability. This requirement applies to “funding agreements,” but it DOES NOT apply to the Public Assistance, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as FEMA awards under these programs do not meet the definition of “funding agreement.”
- c.** Funding Agreements Definition. The regulation at 37 C.F.R. § 401.2(a) defines “funding agreement” as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental,

developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

8. CLEAN AIR ACT AND THE FEDERAL WATER POLLUTION CONTROL ACT

- a** Standard. If applicable, contracts must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q.) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II(G).
- b** Applicability. This requirement applies to contracts awarded by a non-federal entity of amounts in excess of \$150,000 under a federal grant.
- c** Suggested Language. The following provides a sample contract clause.

Clean Air Act

1. The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
2. The contractor agrees to report each violation to the Participating Public Agency and understands and agrees that the Participating Public Agency will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
3. The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

1. The contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
2. The contractor agrees to report each violation to the Participating Public Agency and understands and agrees that the Participating Public Agency will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
3. The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

9. DEBARMENT AND SUSPENSION

- a. Standard. Non-Federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non-procurement Debarment and Suspension).
- b. Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.
- c. Requirements.
 - i. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II(H); and 2 C.F.R. § 200.213. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530.
 - ii. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipients.
 - iii. Specifically, a covered transaction includes the following contracts for goods or services:
 - 1. The contract is awarded by a recipient or subrecipient in the amount of at least \$25,000.
 - 2. The contract requires the approval of FEMA, regardless of amount.
 - 3. The contract is for federally-required audit services.
 - 4. A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of \$25,000.
- d. Suggested Language. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified.

Suspension and Debarment

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such, the contractor is required to verify that none of the contractor's principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by the Participating Public Agency. If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to the Participating Public Agency, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

10. BYRD ANTI-LOBBYING AMENDMENT

- a** Standard. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. FEMA's regulation at 44 C.F.R. Part 18 implements the requirements of 31 U.S.C. § 1352 and provides, in Appendix A to Part 18, a copy of the certification that is required to be completed by each entity as described in 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the Federal awarding agency.
- b** Applicability. This requirement applies to all FEMA grant and cooperative agreement programs. Contractors that apply or bid for a contract of \$100,000 or more under a federal grant must file the required certification. See 2 C.F.R. Part 200, Appendix II(I); 31 U.S.C. § 1352; and 44 C.F.R. Part 18.
- c** Suggested Language.

Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or

employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency.

- d. Required Certification. If applicable, contractors must sign and submit to the non-federal entity the following certification.

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Lakeshore Learning

The Contractor, Materials, LLC, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Contractor's Authorized Official

Johanna Lopez, Bid Analyst
Name and Title of Contractor's Authorized Official

6/6/2024
Date

11. PROCUREMENT OF RECOVERED MATERIALS

- a. Standard. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. See 2 C.F.R. Part 200, Appendix II(J); and 2 C.F.R. §200.322.
- b. Applicability. This requirement applies to all contracts awarded by a non-federal entity under FEMA grant and cooperative agreement programs.
- c. Requirements. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- d. Suggested Language.
 - i. In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired—
 - 1. Competitively within a timeframe providing for compliance with the contract performance schedule;
 - 2. Meeting contract performance requirements; or
 - 3. At a reasonable price.
 - ii. Information about this requirement, along with the list of EPA-designated items, is available at EPA's Comprehensive Procurement Guidelines web site, <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program>.
 - iii. The Contractor also agrees to comply with all other applicable requirements of Section 6002 of the Solid Waste Disposal Act."

12. DOMESTIC PREFERENCES FOR PROCUREMENTS

As appropriate, and to the extent consistent with law, CONTRACTOR should, to the greatest extent practicable under a federal award, provide a preference for the purchase, acquisition, or use of goods, products or materials produced in the United States. This includes, but is not limited to, iron, aluminum, steel, cement, and other manufactured products.

Applicability For purchases in support of FEMA declarations and awards issued on or after November 12, 2020, all FEMA recipients and subrecipients are required to include in all contracts and purchase orders for work or products a contract provision encouraging domestic preference for procurements.

Domestic Preference for Procurements As appropriate, and to the extent consistent with law, the contractor should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States. This includes, but is not limited to iron, aluminum, steel, cement, and other manufactured products. For purposes of this clause: Produced in the United States means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States. Manufactured products mean items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber."

13. ACCESS TO RECORDS

- a. Standard. All recipients, subrecipients, successors, transferees, and assignees must acknowledge and agree to comply with applicable provisions governing DHS access to records, accounts, documents, information, facilities, and staff. Recipients must give DHS/FEMA access to, and the right to examine and copy, records, accounts, and other documents and sources of information related to the federal financial assistance award and permit access to facilities, personnel, and other individuals and information as may be necessary, as required by DHS regulations *and* other applicable laws or program guidance. See DHS Standard Terms and Conditions: Version 8.1 (2018). Additionally, Section 1225 of the Disaster Recovery Reform Act of 2018 prohibits FEMA from providing reimbursement to any state, local, tribal, or territorial government, or private non-profit for activities made pursuant to a contract that purports to prohibit audits or internal reviews by the FEMA administrator or Comptroller General.

Access to Records. The following access to records requirements apply to this contract:

- i. The Contractor agrees to provide Participating Public Agency, the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- ii. The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- iii. The Contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- iv. In compliance with the Disaster Recovery Act of 2018, the Participating Public Agency and the Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.

14. CHANGES

- a. Standard. To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope.
- b. Applicability. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

15. DHS SEAL, LOGO, AND FLAGS

- a. Standard. Recipients must obtain permission prior to using the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials. See DHS Standard Terms and Conditions: Version 8.1 (2018).
- b. Applicability. FEMA recommends that all non-Federal entities place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.
- c. "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

16. COMPLIANCE WITH FEDERAL LAW, REGULATIONS, AND EXECUTIVE ORDERS

- a. Standard. The recipient and its contractors are required to comply with all Federal laws, regulations, and executive orders.
- b. Applicability. FEMA recommends that all non-Federal entities place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable Federal law, regulations, executive orders, and FEMA policies, procedures, and directives.
- c. "This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The contractor will comply with all applicable Federal law, regulations, executive orders, FEMA policies, procedures, and directives."

17. NO OBLIGATION BY FEDERAL GOVERNMENT

- a. Standard. FEMA is not a party to any transaction between the recipient and its contractor. FEMA is not subject to any obligations or liable to any party for any matter relating to the contract.
- b. Applicability. FEMA recommends that the non-Federal entity include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.
- c. "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

18. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS

- a. Standard. Recipients must comply with the requirements of The False Claims Act (31 U.S.C. §§ 3729-3733) which prohibits the submission of false or fraudulent claims for payment to the federal government. See DHS Standard Terms and Conditions: Version 8.1 (2018); and 31 U.S.C. §§ 3801-3812, which details the administrative remedies for false claims and statements made. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- b. Applicability. FEMA recommends that the non-Federal entity include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- c. "The Contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the Contractor's actions pertaining to this contract."
- d. In the event FTA or DOT funding is used by a Participating Public Agency, Contractor further acknowledges U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, and apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

Offeror agrees to comply with all terms and conditions outlined in the FEMA Special Conditions section of this solicitation.

Offeror's Name: Johanna Lopez

Address, City, State, and Zip Code:

2695 E. Dominguez Street, Carson CA 90895

Phone Number: (800) 421-5354 Fax Number: (310) 537-7990

Printed Name and Title of Authorized Representative:

Johanna Lopez, Bid Analyst

Email Address: biddept@lakeshorelearning.com

Signature of Authorized Representative: _____

Date: 6/6/2024

Exhibit G
New Jersey Business Compliance

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

- DOC #1 Ownership Disclosure Form
- DOC #2 Non-Collusion Affidavit
- DOC #3 Affirmative Action Affidavit
- DOC #4 Political Contribution Disclosure Form
- DOC #5 Stockholder Disclosure Certification
- DOC #6 Disclosure of Investment Activities in Iran
- DOC #7 Certification of Non-Involvement in Prohibited Activities in Russia or Belarus
- DOC #8 New Jersey Business Registration Certificate
- DOC #9 EEOAA Evidence
- DOC #10 MacBride Principals Form

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: Lakeshore Learning Materials, LLC

Organization Address: 2695 E. Dominguez Street, Carson CA 9089595

Part I Check the box that represents the type of business organization:

- ☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- ☐ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- ☐ For-Profit Corporation (any type) ☒ Limited Liability Company (LLC)
- ☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)
- ☐ Other (be specific): _____

Part II

- ☒ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

- ☐ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
Lakeshore Carle Midco, LLC	2695 E. Dominguez Street, Carson CA 90895895

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Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s
N/A	

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II **other than for any publicly traded parent entities referenced above.** The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address
Lakeshore Parent, LLC	2695 E. Dominguez Street, Carson CA 9089595
((PLEASE SEE ATTACHED))	

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **<name of contracting unit>** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with **<type of contracting unit>** to notify the **<type of contracting unit>** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **<type of contracting unit>** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Johanna Lopez	Title:	Bid Analyst
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Stockholders/Partner/Member and Corresponding Entity Listed in Part II	Home or Business Address
Lakeshore Learning Holdings, Inc.	2695 E. Dominguez Street, Carson, CA 90895
Greene Carle Holdings LLC	11111 Santa Monica Blvd., Ste. 2000, Los Angeles CA 90025
Green Equity Investors VIII, L.P.	11111 Santa Monica Blvd., Ste. 2000, Los Angeles CA 90025
Green Equity Investors Side VIII, L.P.	11111 Santa Monica Blvd., Ste. 2000, Los Angeles CA 90025
LGP Associates VIII-B1 LLC	11111 Santa Monica Blvd., Ste. 2000, Los Angeles CA 90025
Michael A. Kaplan	2695 E. Dominguez Street, Carson, CA 90895
Charles P. Kaplan	2695 E. Dominguez Street, Carson, CA 90895

Signature:		Date:	6/4/2024
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DOC #2

NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE	
	Reference: VII-H
Name of Form:	NON-COLLUSION AFFIDAVIT
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15
Instructions Reference:	Statutory and Other Requirements VII-H
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.

NON-COLLUSION AFFIDAVIT

State of ~~New Jersey~~ California
County of Los Angeles

ss:

I, Jennifer Doran residing in
Carson (name of affiant)
(name of municipality)
in the County of Los Angeles and State of California of
full age, being duly sworn according to law on my oath depose and say that:
I am Director of Bid & Contracts of the firm of Lakeshore Learning Materials, LLC
(title or position) (name of firm)

RFP #24-01 Furniture, Installation, the bidder making this Proposal for the bid
entitled and Related Services, and that I executed the said proposal with
(title of bid proposal)
full authority to do so that said bidder has not, directly or indirectly entered into any agreement,
participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding
in connection with the above named project; and that all statements contained in said proposal
and in this affidavit are true and correct, and made with full knowledge that the Region 4 Education
Service Center relies upon the truth of the statements contained in said Proposal
(name of contracting unit)
and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or
secure such contract upon an agreement or understanding for a commission, percentage,
brokerage, or contingent fee, except bona fide employees or bona fide established commercial or
selling agencies maintained by Lakeshore Learning Materials, LLC.

Subscribed and sworn to

before me this day

Signature

June 6th, 2 024

(Type or print name of affiant under signature)

Notary public of

My Commission expires

(Seal)

See attached

CALIFORNIA JURAT

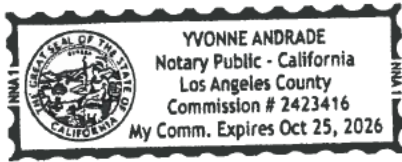
GOVERNMENT CODE § 8202

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of

Los Angeles



Subscribed and sworn to (or affirmed) before me on

this 6 day of June, 2024, by
Date Month Year

(1) Jennifer Doran

(and (2) /),
Name(s) of Signer(s)

proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me

Signature [Signature]
Signature of Notary Public

Place Notary Seal and/or Stamp Above

OPTIONAL

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: Lakeshore Learning Materials, LLC
Street: 2695 E. Dominguez Street
City, State, Zip Code: Carson, CA 90895

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photocopy of a valid letter that the contractor is operating under an existing Federally approved or sanctioned affirmative action program (good for one year from the date of the letter);

OR

2. A photocopy of a Certificate of Employee Information Report approval, issued in accordance with N.J.A.C. 17:27-4;

OR

- ☒ 3. A photocopy of an Employee Information Report (Form AA302) provided by the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts and distributed to the public agency to be completed by the contractor in accordance with N.J.A.C. 17:27-4.

Public Work – Over \$50,000 Total Project Cost:

- ☒ A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201. A project contract ID number will be assigned to your firm upon receipt of the completed Initial Project Workforce Report (AA201) for this contract.

- B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

6/6/2024

Date

Bid Analyst

Authorized Signature and Title

DOC #3, continued
P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE
PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

6/4/2024

Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to a award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - of or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	Lakeshore Learning Materials, LLC		
Address:	2695 E. Dominguez Street		
City:	Carson	State: CA	Zip: 9089595

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

Signature	6/4/2024	Johanna Lopez	Bid Analyst
		Printed Name	Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form[illegible]

☐ Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE
PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED,
CUSTOMIZABLE FORM.**

STOCKHOLDER DISCLOSURE CERTIFICATION**Name of Business:**

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership



Corporation



Sole Proprietorship



Limited Partnership



Limited Liability Corporation



Limited Liability Partnership



Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: Lakeshore Carle Midco, LLC Home Address: 2695 E Dominguez Street Carson CA 90895	Name: Home Address:
Name: Home Address:	Name: Home Address:
Name: Home Address:	Name: Home Address:

Subscribed and sworn before me this 6th day of
June, 2024

(Notary Public)

My Commission expires:

See attached

Jennifer Doran
 (Affiant)

Jennifer Doran Director & dsd
 (Print name & title of affiant)

(Corporate Seal)

contracts

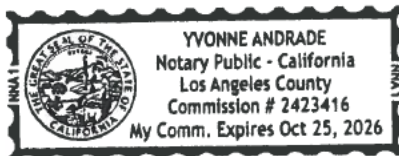
CALIFORNIA JURAT

GOVERNMENT CODE § 8202

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of Los Angeles



Place Notary Seal and/or Stamp Above

Subscribed and sworn to (or affirmed) before me on

this 6 day of June, 2024, by
Date Month Year

(1) Jennifer Doran

(and (2) _____),
Name(s) of Signer(s)

proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Signature [Signature]
Signature of Notary Public

OPTIONAL

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____



DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN FORM

STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY - DIVISION OF PURCHASE AND PROPERTY
33 WEST STATE STREET, P.O. BOX 230 TRENTON, NEW JERSEY 08625-0230

BID SOLICITATION # AND TITLE: RFP #24-01 Furniture, Installation, and Related Services

VENDOR NAME: Lakeshore Learning Materials, LLC

Pursuant to N.J.S.A. 52:32-57, et seq. (P.L. 2012, c.25 and P.L. 2021, c.4) any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must certify that neither the person nor entity, nor any of its parents, subsidiaries, or affiliates, is identified on the New Jersey Department of the Treasury's Chapter 25 List as a person or entity engaged in investment activities in Iran. The Chapter 25 list is found on the Division's website at <https://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Vendors/Bidders must review this list prior to completing the below certification. If the Director of the Division of Purchase and Property finds a person or entity to be in violation of the law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

CHECK THE APPROPRIATE BOX

I certify, pursuant to N.J.S.A. 52:32-57, et seq. (P.L. 2012, c.25 and P.L. 2021, c.4), that neither the Vendor/Bidder listed above nor any of its parents, subsidiaries, or affiliates is listed on the New Jersey Department of the Treasury's Chapter 25 List of entities determined to be engaged in prohibited activities in Iran.

OR



I am unable to certify as above because the Vendor/Bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the New Jersey Department of the Treasury's Chapter 25 List. I will provide a detailed, accurate and precise description of the activities of the Vendor/Bidder, or one of its parents, subsidiaries or affiliates, has engaged in regarding investment activities in Iran by completing the information requested below.

Entity Engaged in Investment Activities

Relationship to Vendor/ Bidder

Description of Activities

N/A

N/A

N/A

Duration of Engagement

Anticipated Cessation Date

N/A

N/A

**Attach Additional Sheets If Necessary.*

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I may be subject to criminal prosecution under the law, and it will constitute a material breach of my contract(s) with the State, permitting the State to declare any contract(s) resulting from this certification void and unenforceable.

Signature

6/4/2024

Date

Johanna Lopez, Bid Analyst

Print Name and Title



CERTIFICATION OF NON-INVOLVEMENT IN PROHIBITED ACTIVITIES IN RUSSIA OR BELARUS

Pursuant to N.J.S.A. 52:32-60.1, et seq. (L. 2022, c. 3) any person or entity (hereinafter "Vendor"ⁱ) that seeks to enter into or renew a contract with a State agency for the provision of goods or services, or the purchase of bonds or other obligations, must complete the certification below indicating whether or not the Vendor is identified on the Office of Foreign Assets Control (OFAC) Specially Designated Nationals and Blocked Persons list, available here: <https://sanctionssearch.ofac.treas.gov/>. If the Department of the Treasury finds that a Vendor has made a certification in violation of the law, it shall take any action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I, the undersigned, certify that I have read the definition of "Vendor" below, and have reviewed the Office of Foreign Assets Control (OFAC) Specially Designated Nationals and Blocked Persons list, and having done so certify:

(Check the Appropriate Box)

- ☒ A. That the Vendor is not identified on the OFAC Specially Designated Nationals and Blocked Persons list on account of activity related to Russia and/or Belarus.
- OR
- ☐ B. That I am unable to certify as to "A" above, because the Vendor is identified on the OFAC Specially Designated Nationals and Blocked Persons list on account of activity related to Russia and/or Belarus.
- OR
- ☐ C. That I am unable to certify as to "A" above, because the Vendor is identified on the OFAC Specially Designated Nationals and Blocked Persons list. However, the Vendor is engaged in activity related to Russia and/or Belarus consistent with federal law, regulation, license or exemption. A detailed description of how the Vendor's activity related to Russia and/or Belarus is consistent with federal law is set forth below.
- _____
- _____
- _____
- _____
- _____
- _____

(Attach Additional Sheets If Necessary.)

Signature of Vendor's Authorized Representative

Johanna Lopez, Bid Analyst

Print Name and Title of Vendor's Authorized Representative

Lakeshore Learning Materials, LLC

Vendor's Name

2695 E. Domnguez Street

Vendor's Address (Street Address)

Carson, CA 9089595

Vendor's Address (City/State/Zip Code)

6/4/2024

Date

887-28026588

Vendor's FEIN

(8800)21-5354

Vendor's Phone Number

((310) 537-7990

Vendor's Fax Number

bbiddept@lakeshorelearning.comm

Vendor's Email Address

ⁱ Vendor means: (1) A natural person, corporation, company, limited partnership, limited liability partnership, limited liability company, business association, sole proprietorship, joint venture, partnership, society, trust, or any other nongovernmental entity, organization, or group; (2) Any governmental entity or instrumentality of a government, including a multilateral development institution, as defined in Section 1701(c)(3) of the International Financial Institutions Act, 22 U.S.C. 262r(c)(3); or (3) Any parent, successor, subunit, direct or indirect subsidiary, or any entity under common ownership or control with, any entity described in paragraph (1) or (2). NJ Rev. 1.22.2024

NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<https://www.njportal.com/DOR/BusinessRegistration/>



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: LAKESHORE LEARNING MATERIALS, LLC

Trade Name:

Address: 269 STATE RT 18 SOUTH STE A
EAST BRUNSWICK, NJ 08816

Certificate Number: 0095817

Effective Date: July 09, 2001

Date of Issuance: October 19, 2023

For Office Use Only:

20231019161735290

NEW JERSEY DEPARTMENT OF THE TREASURY
DIVISION OF REVENUE AND ENTERPRISE SERVICES

CERTIFICATE OF REGISTRATION

LAKESHORE LEARNING MATERIALS LLC
0450748039

The above-named FOREIGN LIMITED LIABILITY COMPANY was duly filed in accordance with New Jersey State Law on 01/03/2022 and was assigned identification number 0450748039. Following are the articles that constitute its original certificate.

1. **Name:**
LAKESHORE LEARNING MATERIALS LLC
2. **Registered Agent:**
REGISTERED AGENTS, INC
3. **Registered Office:**
FIVE GREENTREE CENTRE STE 104
525 ROUTE 73 NORTH
MARLTON, NEW JERSEY 08053
4. **Business Purpose:**
SALES OF EDUCATIONAL MATERIALS
5. **Incorporated Under the Laws of:**
CALIFORNIA ON 09/10/2021
6. **Effective Date of this filing is:**
01/03/2022
7. **Main Business Address:**
2695 DOMINGUEZ ST
CARSON, CALIFORNIA 90895-9089

Signatures:

ANNETTE WILSON
AUTHORIZED REPRESENTATIVE



Certificate Number : 4158845254

Verify this certificate online at

https://www1.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp

IN TESTIMONY WHEREOF, I have
hereunto set my hand and
affixed my Official Seal
3rd day of January, 2022

A handwritten signature in black ink, appearing to read "Elizabeth Maher Muoio".

Elizabeth Maher Muoio
State Treasurer

**STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
DIVISION OF REVENUE AND ENTERPRISE SERVICES**

SHORT FORM STANDING

**LAKESHORE LEARNING MATERIALS LLC
0450748039**

I, the Treasurer of the State of New Jersey, do hereby certify that the above-named NJ Foreign Limited Liability Company (FLC) was registered by this office on Monday, January 3, 2022.

As of the date of this certificate, said business continues as an active business in good standing in the State of New Jersey, and its Annual Reports are current.

I further certify that the registered agent and registered office are:

**REGISTERED AGENTS, INC
FIVE GREENTREE CENTRE STE 104
525 ROUTE 73 NORTH
MARLTON, NEW JERSEY 08053**



*IN TESTIMONY WHEREOF, I have
hereunto set my hand and
affixed my Official Seal
3rd day of January, 2022*

A handwritten signature in black ink, appearing to read "Elizabeth Maher Muoio".

*Elizabeth Maher Muoio
State Treasurer*

*Certificate Number : 4158845166
Verify this certificate online at
https://www1.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp*

EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action
Goods, Professional Services & General Service Projects

EEO/AA Evidence

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:

- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

See the guidelines at:
https://www.state.nj.us/treasury/contract_compliance/documents/pdf/guidelines/pa.pdf
for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name: Johanna Lopez Title: Bid Analyst

Signature: _____ Date: 6/4/2024



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
CONTRACT COMPLIANCE & AUDIT UNIT
EEO MONITORING PROGRAM
33 WEST STATE STREET
P. O. BOX 206
TRENTON, NEW JERSEY 08625-0206

PHILIP D. MURPHY
Governor

ELIZABETH MAHER MUOIO
State Treasurer

SHEILA Y. OLIVER
Lt. Governor

MAURICE A. GRIFFIN
Acting Director

ISSUANCE CERTIFICATE OF EMPLOYEE INFORMATION REPORT

Enclosed is your Certificate of Employee information Report (hereinafter referred to as the "Certificate" and issued based on the Employee Information Report (AA-302) form completed by a representative of your company or firm. Immediately upon receipt, this certificate should be forwarded to the person in your company or firm responsible for ensuring equal employment opportunity and/or overseeing the company or firm's contracts with public agencies. Typically, this person may be your company or firm's Human Resources Manager, Equal Employment Opportunity Officer or Contract Administrator. If you do not know to whom the certificate should be forward, kindly forward it to the head of your company or firm. Copies of the certificate should also be distributed to all facilities of your company or firm who engage in bidding on public contracts in New Jersey and who use the same federal identification number and company name. The certificate should be retained in your records until the date it expires. This is very important since a request for a duplicate/replacement certificate will result in a \$75.00 fee.

On future successful bids on public contracts, your company or firm must present a photocopy of the certificate to the public agency awarding the contract after notification of the award but prior to execution of a goods and services or professional services contract. Failure to present the certificate within the time limits prescribed may result in the awarded contract being rescinded in accordance with N.J.A.C. 17:27-4.3b.

Please be advised that this certificate has been approved only for the time periods stated on the certificate. As early as ninety (90) days prior to its expiration, the Division will forward a renewal notification. Upon the Division's receipt of a properly completed renewal application and \$150.00 application fee, it will issue a renewal certificate. In addition, representatives from the Division may conduct periodic visits and/or request additional information to monitor and evaluate the continued equal employment opportunity compliance of your company or firm. Moreover, the Division may provide your company or firm with technical assistance, as required. Please be sure to notify the Division immediately if your company's federal identification number, name or address changes.

If you have any questions, please call (609) 292-5473 and a representative will be available to assist you.

Rev. 4/18

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-DEC-2021** to **15-DEC-2024**

LAKESHORE LEARNING MATERIALS
2695 E. DOMINGUEZ STREET
CARSON CA 90810



A handwritten signature in dark ink, appearing to read "Elizabeth Maher Muoio".

ELIZABETH MAHER MUOIO
State Treasurer



DOC #10
MACBRIDE-PRINCIPLES

STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY - DIVISION OF PURCHASE
AND PROPERTY 33 WEST STATE STREET, P.O. BOX 230 TRENTON,
NEW JERSEY 08625-0230

BID SOLICITATION # AND TITLE: RFP #24-01 Furniture, Installation, and Related Services

VENDOR NAME: Lakeshore Learning Materials, LLC

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder is required to provide a certification in compliance with the MacBride Principles and Northern Ireland Act of 1989. Pursuant to N.J.S.A. 52:34-12.2, Vendor/Bidder must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/ Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principles that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I, the undersigned, on behalf the Vendor/Bidder, certify pursuant to N.J.S.A. 52:34-12.2 that:

CHECK THE APPROPRIATE BOX



The Vendor/Bidder has no business operations in Northern Ireland; or

OR



The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principles of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principles.

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I may be subject to criminal prosecution under the law, and it will constitute a material breach of my contract(s) with the State, permitting the State to declare any contract(s) resulting from this certification void and unenforceable.

6/4/2024

Signature

Johanna Lopez, Bid Analyst

Print Name and Title

Date