

CHRONOLOGY OF THE AGENDA ITEM
Contract – Cooperative Agreement
Sourcewell RFP #081523 – Hussey Seating Corporation
Southeastern Surfaces & Equipment, Inc. (SSE) – Exclusive Dealer
Bleacher Replacement Projects

Scope:

Contract Award – Cooperative Agreement - **Hussey Seating Corporation and its Exclusive Dealer – Southeastern Surfaces & Equipment, Inc. (SSE) – Event Seating and Staging Solutions with Related Accessories and Services –**

Scope for this request can be found in the **Sourcewell RFP #081523** document and is being sought for continued use by the DeKalb County School District to provide installation and replacement services of gymnasium bleacher seating systems throughout the district.

The Board previously approved **\$2,000,000** the initial contract for districtwide bleacher replacement projects. Under that authorization, **six (6) schools have been approved for bleacher replacement projects.**

This request seeks **an additional \$3,000,000 authorization** to support bleacher replacement projects at seven **(7) additional schools** and to establish a **districtwide allowance for bleacher repairs and related safety improvements.**

Contract Term:

The Sourcewell Cooperative Contract **#081523** is a four-year (4) contract with three (3), one (1) year renewal options. **Hussey Seating Corporation** is one of multiple vendors awarded Contract No. **081523**, effective October 5, 2023, through October 6, 2027, with the option to extend for three (3), one (1) year additional renewals through May 26, 2030, at Sourcewell's discretion.

The **DCSD contract with Hussey Seating with SSE as exclusive dealer is a districtwide contract approved in November 2025 through October 6, 2026. It is one (1) year contract with four (1) year optional renewals** subject to Board approval and available funding.

Solicitation Process

On **August 15, 2023, Sourcewell issued RFP# 081523**, for Event Seating and Staging Solutions with Related Accessories and Services. **Hussey Seating Corporation** is one of multiple vendors awarded **contract #081523** based on their proposal's response to the RFP. **Southeastern Surfaces & Equipment, Inc. is an exclusive dealer of Hussey Seating Corporation products.**

Award Process

The DeKalb County School District previously received Board approval on September 8, 2025, to utilize Sourcewell **RFP #081523** for districtwide bleacher replacement projects. This agenda item advances additional high-priority projects with individual costs anticipated to **exceed \$100,000**, requiring Board approval pursuant to **Board Policy DJE – D3(d), Exception to Competitive Selection**

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and compliance with **Board Policy DJE-D(IV)(B)(2) Exceptions for Competitive Selection – Required Levels of Approval.**

Hussey Seating Corporation and its Exclusive Dealer – **Southeastern Surfaces & Equipment, Inc. (SSE)** – were selected to utilize the Sourcewell cooperative contract to support the districtwide gymnasium bleacher replacement program.

The previously approved **\$2,000,000 authorization funded bleacher replacement projects at six (6) schools.**

Subsequent facility inspections and vendor proposals have identified **seven (7) additional schools** requiring bleacher replacement due to aging equipment, safety concerns, structural wear, and non-compliance with current accessibility and safety standards.

The proposed bleacher replacement projects included in this request are:

- Dunwoody High School – \$284,319.46
- Salem Middle School – \$163,398.73
- Lakeside High School – \$312,493.04
- Miller Grove High School – \$511,147.26
- Cedar Grove High School – \$276,540.58
- McNair High School – \$239,057.91
- Southwest DeKalb High School – \$252,829.26

Total Replacement Quotes: \$2,039,786

The remaining balance of the requested **\$3,000,000 authorization** will establish a **districtwide repair allowance** to address urgent bleacher repairs and safety improvements discovered during facility inspections.