

**Exhibit A**

**Scope of Work** & Rate Sheet

(include description, scope of work, deliverables and/or specific performance standards, milestones and dates for contracted services)

| Title        | Scope of Work                                          | Rate     |
|--------------|--------------------------------------------------------|----------|
| Letters      | School Name in Letter Form at the front of each school | Variable |
| Pylon Sign   | School Name in Sign Form                               | Variable |
| Parking Sign | Signs in the parking lot of each school                | Variable |
| Marquee      | Monument Structure with LED Sign                       | Variable |
| Laptop       | Laptop Replacement with Marquee Sign Software          | \$ 635   |